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#### PLAZA WIRES LIMITED

#### CORPORATE IDENTITY NUMBER: U31300DL2006PLC152344

REGISTERED OFFICE	CONTACT PERSON	EMAIL AND TELEPHONE	WEBSITE
A-74 Okhla Industrial Area, Phase-2 New Delhi South Delhi DL 110020, India	Bhavika Kapil, Company Secretary and Compliance Officer	E-mail: compliance@plazawires.in	www.plazawires.in
Denii Soutii Denii DL 110020, india	and Compitance Officer	<b>Tel:</b> 011-66369696	
	OUR PROMOTERS: SA	NJAY GUPTA AND SONIA G	UPTA
	DETAILS OF THE	PUBLIC ISSUE	
ТҮРЕ	FRESH ISSUE SIZE	TOTAL ISSUE SIZE	ELIGIBILITY
Fresh Issue	Fresh Issue of 13,200,158^ Equity Shares of face value of ₹10/- each aggregating to ₹ 132.00 million of Plaza Wires Limited ("Company" or the "Issuer") for cash at price of ₹ 54/- per Equity Share (including a share premium of ₹ 44 per Equity Share) ("Issue Price") aggregating up to ₹ 712.81 million (the "Issue")	13,200,158 Equity Shares aggregating to ₹ 712.81 million.	This Issue was being made through the Book Building Process in accordance with Regulation 6(2) of the SEBI ICDR Regulations. For details in relation to share reservation among Qualified Institutional Buyers, Non-Institutional Bidders and Retail Individual Bidders. For details, see "Issue Procedure" on page 273.

#### DETAILS IN RELATION TO FLOOR PRICE, CAP PRICE AND MINIMUM BID LOT

THE FLOOR PRICE IS ₹51 PER EQUITY SHARE WHICH IS 5.1 TIMES OF THE FACE VALUE AND THE CAP PRICE IS ₹ 54 PER EQUITY SHARE WHICH IS 5.4 TIMES OF THE FACE VALUE. THE MINIMUM BID LOT IS 277 EQUITY SHARES AND IN MULTIPLES OF 277 EQUITY SHARES THEREAFTER

#### RISKS IN RELATION TO THE FIRST ISSUE

This being the first public issue of equity shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is ₹10 each. The Issue Price, Floor Price and Price Band (as determined by our Company in consultation with the Book Running Lead Manager) on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, as stated in 'Basis for Issue Price' on page 99 should not be considered to be indication of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 30.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares once offered through the Red Herring Prospectus and the Prospectus are proposed to be listed on BSE Ltd.("BSE") and the National Stock Exchange of India Limited ("NSE", and together with BSE, the "Stock Exchanges"). For the purposes of the Issue, NSE shall be the Designated Stock Exchange.

BOOK RUNNING LEAD MANAGER					
Name of Book Running and logo	0	Contact person		Email and Telepho	ne
Pantomath Capital Ad Limited	visors Private	Bharti Ranga		Email: ipo@pantomathgroup.co Tel: +91 22 6194 6700	om
		REGISTRAR TO THE ISS	SUE		
Name of Regis	strar	Contact Person		Email and Telepho	ne
KFin Technologies	Limited	M Murali Krishna		Email: plazawires.ipo@kfintecl Tel: 40 6716 2222	n.com
		BID/ ISSUE PERIOD			
ANCHOR INVESTOR BID/ ISSUE PERIOD	Wednesday, September 27, 2023*	BID/ ISSUE OPENED ON	Friday, September 29, 2023**	BID/ ISSUE CLOSED ON	Thursday, October 5, 2023**

<sup>^</sup> Subject to finalisation of Basis of Allotment

<sup>\*</sup> The Anchor Investor Bidding Date was one (1) Working Day prior to the Bid/Issue Opening Date.

<sup>\*\*</sup>UPI mandate end time and date was at 5:00 pm on the Bid/Issue Closing Date.



#### PLAZA WIRES LIMITED

Our Company was originally incorporated as 'Navratna Wires Private Limited' as a private limited company under the provisions of the Companies Act, 1956, pursuant to a certificate of incorporation dated August 23, 2006 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Pursuant to a special resolution passed by the shareholders of our Company at the extraordinary general meeting held on October 10, 2007, the name of our Company was changed to Plaza General Cable Wire Private Limited and a fresh certificate of incorporation dated October 26, 2007 was issued to our Company by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Pursuant to a special resolution passed by the shareholders of our Company on December 26, 2008, the name of our Company was changed to 'Plaza Wires Private Limited', and a fresh Certificate of Incorporation reflecting the new name was issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana on February 06, 2009. Thereafter, our Company was converted to a public limited company, pursuant to a special resolution passed by our shareholders on December 29, 2021 and the name of our Company was changed to 'Plaza Wires Limited' and a fresh certificate of incorporation dated March 10, 2022 was issued to our Company by the Registrar of Companies, Delhi. For details in relation to change in the address of the registered office of our Company, see "History and Certain Corporate Matters" on page 157.

Registered Office: A-74 Okhla Industrial Area, Phase-2 New Delhi, South Delhi, 110020, India; Tel: 011-66369696
Contact Person: Bhavika Kapil, Company Secretary and Compliance Officer; E-mail: compliance@plazawires.in
Website: www.plazawires.in Corporate Identity Number U31300DL2006PLC152344

#### OUR PROMOTERS: SANJAY GUPTA AND SONIA GUPTA

INITIAL PUBLIC OFFERING OF 132,00,158^ EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH ("EQUITY SHARES") OF PLAZA WIRES LIMITED ("OUR COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹ 54 PER EQUITY SHARE (INCLUDING A PREMIUM OF ₹ 44 PER EQUITY SHARE) ("ISSUE PRICE") AGGREGATING UP TO ₹ 712.81 MILLION ("THE ISSUE"). THE ISSUE WILL CONSTITUTE 30.17 % OF OUR POST-ISSUE PAID-UP EQUITY SHARE CAPITAL.

This Issue was made in terms of Rule 19(2)(b) of the SCRR read with Regulation 31 of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations"). This Issue was made through the Book Building Process in accordance with Regulation 6(2) of the SEBI ICDR Regulations wherein not less than 75% of the Issue was available for allocation on a proportionate basis to Qualified Institutional Buyers ("QIBs") (the "QIB Portion"). Our Company in consultation with the BRLM, allocated up to 60% of the QIB Portion to Anchor Investors on a discretionary basis ("Anchor Investor Portion") of which one-third of the Anchor Investor Portion was reserved for domestic Mutual Funds, subject to valid Bids being received from the domestic Mutual Funds at or above the Anchor Investor Allocation Price. Further, 5% of the QIB Portion (excluding Anchor Investor Portion) (the "Net QIB Portion") was made available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds was less than 5% of the Net QIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion were added to the remaining Net QIB Portion for proportionate allocation to QIBs. Further, not more than 15% of the Issue was made available for allocation to Non-Institutional Bidders, out of which a) one third of such portion was reserved for applicants with application size of more than ₹ 0.2 million and up to ₹ 1.0 million and (b) two-third of such portion was reserved for applicants with application size of more than ₹ 0.2 million and up to ₹ 1.0 million, provided that the unsubscribed portion in either of such sub-categories could be allocated to applicants in the other sub-category of Non-Institutional Bidders and not more than 10% of the Issue was made available for allocation to Retail Individu

#### RISKS IN RELATION TO THE FIRST ISSUE

This being the first public issue of the Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is ₹ 10 each. The Issue Price, Floor Price and Price Band (as determined by our Company in consultation with the Book Running Lead Manager) on the basis of the assessment of market demand for the Equity Shares by way of the Book Building Process, as stated in 'Basis for Issue Price' on page 99 should not be considered to be indication of the market price of the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares nor regarding the price at which the Equity Shares will be traded after listing.

#### GENERAL RISKS

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Equity Shares in the Issuer have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Prospectus. Specific attention of the investors is invited to "Risk Factors" on page 30.

#### ISSUER'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Prospectus contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

#### LISTING

The Equity Shares offered through the Red Herring Prospectus and the Prospectus are proposed to be listed on the Stock Exchanges. Our Company has received 'in-principle' approvals from the BSE and the NSE for the listing of the Equity Shares pursuant to letters each dated July 26, 2022. For the purposes of the Issue, the Designated Stock Exchange shall be NSE. A signed copy of the Red Herring Prospectus was filed and the Prospectus shall be filed with the RoC in accordance with Section 26(4) and 32 of the Companies Act, 2013. For details of the material contracts and documents were made available for inspection from the date of the Red Herring Prospectus until the Bid/ Issue Closing Date, see "Material Contracts and Documents for Inspection" on page 305.

	BOOK RUNNING LEAD MAN	AGER
ANTÓ	MATH	

# KFINTECH EXPERIENCE TRANSFORMATION

Pantomath Capital Advisors Private Limited

Reg. office: Pantomath Nucleus House, Saki Vihar Road, Andheri East,

Mumbai - 400072 Maharashtra, India. **Telephone:** +91-22 6194 6700, **Email**: ipo@pantomathgroup.com

Investor Grievance Email: ipo@pantomathgroup.com

Website: www.pantomathgroup.com Contact Person: Bharti Ranga SEBI Registration No: INM000012110 Selenium Tower-B, Plot No.31 & 32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad 500 032, Telangana Tel: 40 6716 2222

Email: plazawires.ipo@kfintech.com Investor Grievance Email: einward.ris@kfintech.com

Website: www.kfintech.com Contact Person: M Murali Krishna SEBI Registration Number: INR000000221

Kfin Technologies Limited

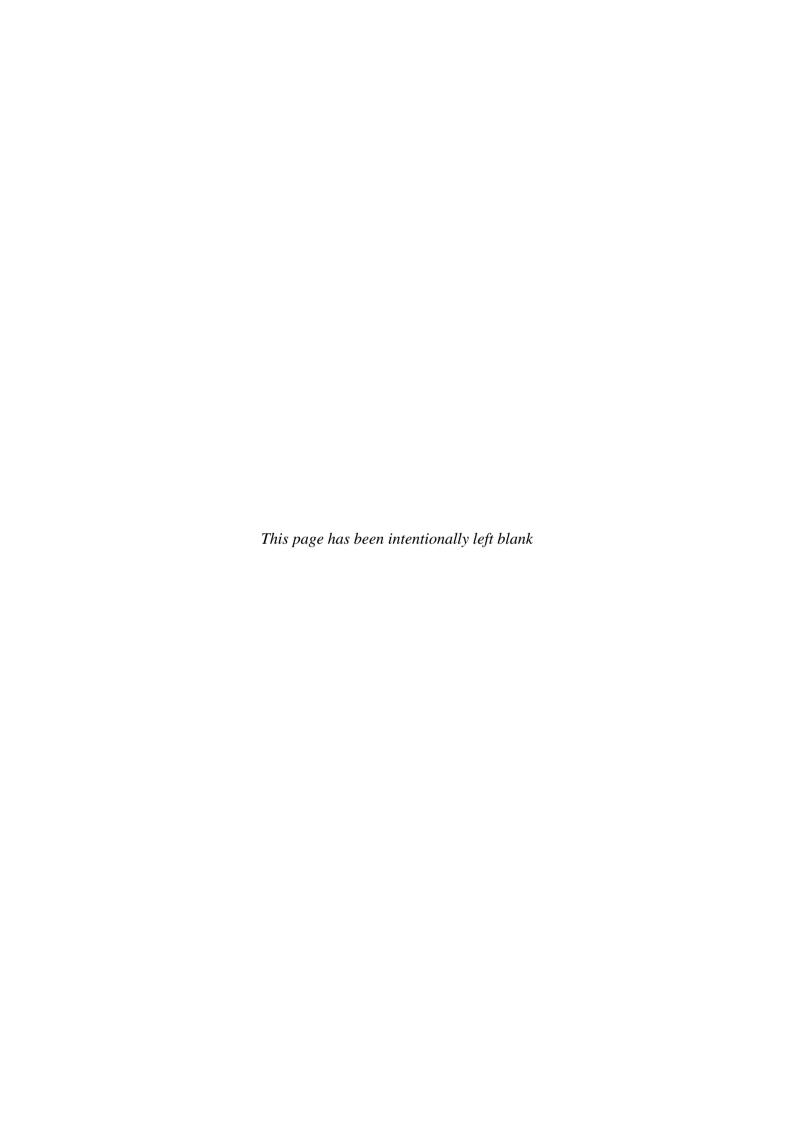
BID / ISSUE PROGRAMME

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ANCHOR INVESTOR BID/ISSUE PERIOD	Wednesday, September 27, 2023*	
BID / ISSUE OPENED ON	Friday, September 29, 2023**	
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<sup>\*</sup> The Anchor Investor Bidding Date was 1 (one) Working Day prior to the Bid/Issue Opening Date.

<sup>\*\*</sup> UPI mandate end time and date was at 5:00 pm on the Bid/Issue Closing Date.



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#### SECTION I - GENERAL

#### **DEFINITIONS AND ABBREVIATIONS**

This Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, or unless otherwise specified, shall have the meaning as provided below. References to any legislation, Act, regulation, rules, guidelines or our Articles of Association, Memorandum of Association, policies shall be to such legislation, Act or regulation, as amended from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

The words and expressions used in this Prospectus but not defined herein, shall have, to the extent applicable, the meanings ascribed to such terms under the Companies Act, the SEBI ICDR Regulations, the SCRA, the Depositories Act or the rules and regulations made thereunder.

Notwithstanding the foregoing, terms used in "Statement of Special Tax Benefits", "Restated Financial Statements", "Main Provisions of Articles of Association", "Outstanding Litigations and Material Developments" and "Key Regulations and Policies in India, "Industry Overview", "Basis for Issue Price" and "Our Business" beginning on pages 106, 188, 296, 216, 149, 108, 99 and 129, respectively, shall have the meaning ascribed to such terms in these respective sections.

#### **General Terms**

Term	Description
"Plaza Wires Limited" or "PWL" or "our Company" or "the Company" or "the Issuer"	Plaza Wires Limited incorporated under the Companies Act, 1956
"we" or "us" or "our"	Unless the context otherwise indicates or implies, refers to our Company.
"you", "your" or "yours"	Prospective investors in this Issue.

#### **Company Related Terms**

Term	Description
"Articles of Association" or "AoA"	Articles of association of our Company, as amended.
Audit Committee	The committee of the Board of Directors constituted as the Company's Audit Committee in accordance with Regulation 18 of the SEBI Listing Regulations and Section 177 of the Companies Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014.
"Auditors" or "Statutory Auditors"	Statutory auditors of our Company, namely, M/s. Shailendra Goel $\&$ Associates.
Board/Board of Directors/ our Board	The Board of Directors of our Company unless otherwise specified or any committee constituted thereof.
CFO	Chief Financial Officer of our Company being Mr. Ajay Batla.
Chairman	The Chairman of Board of Directors, being Mr. Sanjay Gupta.
Company Secretary and Compliance Officer	Company Secretary and Compliance Officer of our Company being Ms. Bhavika Kapil.
Corporate Social Responsibility Committee" or "CSR Committee"	Corporate social responsibility committee of our Board, as described in "Our Management – Committees of the Board" beginning on page 162.
Director(s)	Director(s) on the Board.
Dun and Bradstreet	Dun and Bradstreet Services India Limited
Equity Shares	Equity shares of our Company of face value of $\ref{10}$ - each unless otherwise specified in the context thereof.
"Executive Director" or "Whole- time Director"	A whole-time director / executive director of our Company. For further details, see "Our Management" beginning on page 162
Existing Manufacturing Unit	Existing manufacturing unit located at Khasra No. 923/56, 924/58, 874/49/1 Katha Baddi, District -Solan, Himachal Pradesh-173205, India
Group Company(ies)	Group company(ies) of our Company, identified in terms of SEBI ICDR

	Regulations. For details of our Group Companies, see "Our Group
	Companies" beginning on page 183.
Independent Directors	Independent Directors on our Board, who are eligible to be appointed as independent directors under the provisions of the Companies Act, 2013 and the SEBI Listing Regulations. For details of the Independent Directors, see "Our Management" beginning on page 162.
IPO Committee	The IPO committee constituted by our Board on March 19, 2022.
Independent Chartered Accountants	In our case being M/s. Bask & Associates, Chartered Accountants and Vikash Singh & Associates, Chartered Accountants
ISIN	International Securities Identification Number. In this case being: INEOINJ01017.
Key Managerial Personnel (KMP)	Key managerial personnel of our Company in terms of Regulation 2(1) (bb) of the SEBI ICDR Regulations as disclosed in "Our Management" beginning on page 162.
MD or Managing Director	The managing director of our Company, Mr. Sanjay Gupta.
Materiality Policy	The policy adopted by our Board pursuant to its resolution dated March 19, 2022 for identification of: (a) material outstanding litigations and (b) material creditors and its resolution dated September 7, 2023 for identification of a Group Company (ies) , in accordance with the disclosure requirements under the SEBI ICDR Regulations and for the purpose of disclosure in the Draft Red Herring Prospectus, the Red Herring Prospectus and Prospectus.
MOA/ Memorandum/ "Memorandum of Association" or "MoA"	The Memorandum of Association of our Company, as amended.
Nomination and Remuneration Committee	The nomination and remuneration committee of our Board, as described in "Our Management" beginning on page 162.
Non-Executive Director	A Director not being an Executive Director.
Promoter(s)	Unless the context otherwise requires, refers to Mr. Sanjay Gupta and Mrs. Sonia Gupta.
Promoter Group	The persons and entities constituting the promoter group of our Company in terms of Regulation 2(1)(pp) of the SEBI ICDR Regulations, as disclosed in "Our Promoters and Promoter Group" beginning on page 178.
Proposed Manufacturing Unit	Proposed manufacturing unit located at Khewat/ Khatuni no.99/102, and Khasra no.78/2, Kitat-(1), (Hadbast no197), Revenue Village, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh, India.
Registered Office	The registered office of our Company situated at A-74, Okhla Industrial Area Phase-II, New Delhi-110020, (India).
Registrar of Companies or RoC	Registrar of Companies, Delhi.
Restated Financial Statements	Our Restated summary statements of assets and liabilities as at March 31, 2023, March 31, 2022 and March 31, 2021, and the restated summary statements of profit and loss (including other comprehensive income), cash flows and changes in equity for the Financial Years ended March 31, 2023, March 31, 2022 and March 31, 2021, together with the summary statement of significant accounting policies, and other explanatory information prepared in terms of the requirements of Section 26 of Part I of Chapter III of the Companies Act, SEBI ICDR Regulations and the Guidance Note on "Reports in Company Prospectuses (Revised 2019)" issued by ICAI, as amended from time to time.
Resurgent India Research Report	Research report titled "Cables and Wires Industry" dated August 29, 2023 prepared by Resurgent India Limited, which is exclusively prepared for the purpose of the Issue, and is commissioned and paid for, by our Company. The said report is available on the website of the Company at <a href="https://www.plazawires.in/documents/industry-report.pdf">https://www.plazawires.in/documents/industry-report.pdf</a>
Senior Management/ Senior Management Personnel /SMP	Senior Management of our Company in terms of the SEBI ICDR Regulations. For details, see "Our Management" on page 162 of this Prospectus.

Shareholders	The equity shareholders of our Company whose names are entered into (i) the register of members of our Company; or (ii) the records of a depository as a beneficial owner of Equity Shares.
Stakeholders' Relationship Committee	The stakeholders' relationship committee of our Board, as described in "Our Management" beginning on page 162.
TEV Report	The report entitled "Techno Economic Viability Report" dated September 1, 2023, prepared by Dun and Bradstreet.

### **Issue Related Terms**

Term	Description
Abridged Prospectus	Abridged Prospectus means a memorandum containing salient features of a prospectus as may be specified by the SEBI in this behalf.
Acknowledgement Slip	The slip or document issued by a Designated Intermediary to a Bidder as proof of registration of the Bid cum Application Form.
Allot / Allotment /Allotted	Unless the context otherwise requires, allotment of the Equity Shares pursuant to the Issue of Equity Shares to the successful Applicants
Allotment Advice	Note or advice or intimation of Allotment sent to the Bidders who have been or are to be Allotted the Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchange.
Allottee	A successful Bidder to whom the Equity Shares are Allotted.
Anchor Investor	A QIB, who applied under the Anchor Investor Portion with a minimum Bid of Rs 100 million in accordance with the requirements specified in the SEBI ICDR Regulations and the Red Herring Prospectus.
Anchor Escrow Account / Escrow Account(s)	Account opened with Anchor Escrow Bank for the Issue and in whose favour the Anchor Investors transferred money through direct credit or NEFT or RTGS in respect of the Bid Amount when submitting a Bid.
Anchor Investor Allocation Price	The price at which the Equity Shares were allocated to the Anchor Investors in terms of the Red Herring Prospectus and Prospectus, which was decided by our Company, in consultation with the BRLM, during the Anchor Investor Bidding Date.
Anchor Investor Application Form	The form used by an Anchor Investor to make a Bid in the Anchor Investor Portion and which was considered as an application for Allotment in terms of the Red Herring Prospectus and Prospectus.
Anchor Investor Bid/Issue Period / Anchor Investor Bidding Date	Wednesday, September 27, 2023 being 1 (one) Working Day prior to the Bid/Issue Opening Date, on which Bids by Anchor Investors were submitted, and allocation to Anchor Investors was completed.
Anchor Investor Issue Price	The final price, in this case being ₹ 54 at which the Equity Shares were Allotted to the Anchor Investors in terms of the Red Herring Prospectus and the Prospectus. The Anchor Investor Issue Price was decided by our Company, in consultation with the BRLM.
Anchor Investor Pay-in Date	With respect to the Anchor Investor(s), it was the Anchor Investor Bidding Date being September 27, 2023.
Anchor Investor Portion	Upto 60% of the QIB Portion has been allocated by our Company in consultation with the BRLM, to the Anchor Investors on a discretionary basis, in accordance with the SEBI ICDR Regulations. One-third of the Anchor Investor Portion was reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price, in accordance with the SEBI ICDR Regulations.
"Application Supported by Blocked Amount" or "ASBA"	An application, whether physical or electronic, used by ASBA Bidders to make a Bid by authorizing an SCSB to block the Bid Amount in the ASBA Account and will include applications made by UPI Bidders using UPI, where the Bid Amount will be blocked upon acceptance of UPI Mandate Request by UPI Bidders using the UPI Mechanism.
ASBA Account	A bank account maintained with an SCSB and specified in the Bid cum Application Form which is blocked by such SCSB to the extent of the

linked to a UPI ID. which is blocked upon acceptance of a UPI Mandate Request made by UPI Bidders using the UPI Mechanism.  ASBA Bidders  All Bidders except Anchor Investors.  As application form, whether physical or electronic, used by ASBA Bidders which was considered as the application for Allottenent in terms of the Red Herring Prospectus and Prospectus.  Banker(s) to the Issue  Collectively, the Escrow Collection Bank(s), Refund Bank(s), Public Issue Account Bank(s) and Sponsor Bank.  Basis of Allotment  Basis on which Equity Shares will be Allotted to successful Bidders under the Issue, as described in "Issue Procedure" beginning on page 273.  Bid  An indication to make an offer during the Bid/Issue Period by an AsbA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares of our Company at a price within the Price Band, including Invisions and modifications thereto as permitted under the SEBI ICDR Regulations in terms of the Red Herring Prospectus and the Bid cum Application Form. The term "Bidding" shall be construed accordingly.  Bid Amount  The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account the Bidder, as the case may be, upon submission of the Bid and which was considered as the application for the Allottment pursuant to the terms of the Red Herring Prospectus.  Bid/Issue Opening Date  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.  Bid/Issue Period  Except in relation to the Rid Hormediaries were required to that accepting Bids, being Friday, September 29, 2023.  Bid/Issue Period  Except in relation to the Allottment pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investors, the date on		
An application form, whether physical or electronic, used by ASBA Bidders which was considered as the application for Allotment in terms of the Red Herring Prospectus and Prospectus.  Banker(s) to the Issue  Collectively, the Escrow Collection Bank(s), Refund Bank(s), Public Issue Account Bank(s) and Sponsor Bank.  Basis of Allotment  Basis on which Equity Shares will be Allotted to successful Bidders under the Issue, as described in "Issue Procedure" beginning on page 273.  An indication to make an offer during the Bid/Issue Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an Anchor Investor pursuant to submission of the ASBA Form or during the Anchor Investor Bid/Issue Period by an Anchor Investor pursuant to submission of the ASBA Form or during the Anchor Investor Bid/Issue Period by an Anchor Investor pursuant to submission of the Aspenditure of the ASBA Period Prospectus and the Bid cum Application Form. Investor Applications thereto as permitted under the SFBI ICID Regulations in terms of the Red Herring Prospectus and the Bid cum Application Form. The term "Bidding" shall be construed accordingly.  Bid Amount  The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account of the Bidder, as the case may be, upon submission of the Bid in the Issue.  Bid Lot  277 Equity Shares and in multiples of 277 Equity Shares, thereafter.  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.  Bid/Issue Period  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to start accepting Bids, being Thursday, October 5, 2023.  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries accepted the Bid cum Appli		an Anchor Investor) and includes a bank account maintained by a UPI Bidder linked to a UPI ID, which is blocked upon acceptance of a UPI Mandate
which was considered as the application for Allotment in terms of the Red Herring Prospectus and Prospectus.  Banker(s) to the Issue  Collectively, the Escrow Collection Bank(s), Refund Bank(s), Public Issue Account Bank(s) and Sponsor Bank.  Basis of Allotment  Basis on which Equity Shares will be Allotted to successful Bidders under the Issue, as described in "Issue Procedure" beginning on page 273.  Bid  An indication to make an offer during the BiddIssue Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an ASBA Bidder pursuant to submission of the Anchor Investor Paglication Form, to subscribe to or purchase the Equity Shares of our Company at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR  Regulations in terms of the Red Herring Prospectus and the Bid cum Application Form. The term "Bidding" shall be construed accordingly.  The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account of the Bidder as the case may be, upon submission of the Bid in the Issue.  Bid cum Application Form  The form in terms of which the Bidder had made a Bid and which was considered as the application for the Allotment pursuant to the terms of the Red Herring Prospectus, including ASBA Form  277 Equity Shares and in multiples of 277 Equity Shares, thereafter.  Bid/Issue Closing Date  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Friday, September 29, 2023.  Bid/Issue Period  Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023, inclusive of both dates.  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application	ASBA Bidders	All Bidders except Anchor Investors.
Account Bank(s) and Sponsor Bank.  Basis on which Equity Shares will be Allotted to successful Bidders under the Issue, as described in "Issue Procedure" beginning on page 273.  Bid An indication to make an offer during the Bid/Issue Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an Anchor Investor pilot Succession of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an Anchor Investor pilot Bid/Issue Period by an Anchor Investor Application Form, to subscribe to or purchase the Equity Shares of our Company at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations in terms of the Red Herring Prospectus and the Bid cum Application Form. The therm "Bidding" shall be construed accordingly.  Bid Amount The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account of the Bidder may be added to the Bidder as the case may be, upon submission of the Bid in the Issue.  Bid cum Application Form  The form in terms of which the Bidder had made a Bid and which was considered as the application for the Allotment pursuant to the terms of the Red Herring Prospectus, including ASBA Form  Bid/Issue Closing Date  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to accept any Bids, being Thursday, October 5, 2023.  Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.  Except in relation to the Anchor Investors, the period between September 29, 2023 all October 05, 2023, inclusive of both dates.  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Inve	ASBA Form	An application form, whether physical or electronic, used by ASBA Bidders which was considered as the application for Allotment in terms of the Red Herring Prospectus and Prospectus.
the Issue, as described in "Issue Procedure" beginning on page 273.  An indication to make an offer during the Bid/Issue Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an Anchor Investor pursuant to submission of the Anchor Investor Pid/Issue Period by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares of our Company at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations in terms of the Red Herring Prospectus and the Bid cum Application Form. The term "Bidding" shall be construed accordingly.  Bid Amount  The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account of the Bidder, as the case may be, upon submission of the Bid in the Issue.  The form in terms of which the Bidder had made a Bid and which was considered as the application for the Allotment pursuant to the terms of the Red Herring Prospectus, including ASBA Form  Bid Lot  277 Equity Shares and in multiples of 277 Equity Shares, thereafter.  Bid/Issue Closing Date  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Fridays, September 29, 2023.  Bid/Issue Period  Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.  Bidding Centers  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Franch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs	Banker(s) to the Issue	Collectively, the Escrow Collection Bank(s), Refund Bank(s), Public Issue Account Bank(s) and Sponsor Bank.
Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares of our Company at a price within the Price Band, including a revisions and modifications thereto as permitted under the SEBI ICDR Regulations in terms of the Red Herring Prospectus and the Bid cum Application Form. The term "Bidding" shall be construed accordingly.  Bid Amount  The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account of the Bidder, as the case may be, upon submission of the Bid in the Issue.  Bid cum Application Form  The form in terms of which the Bidder had made a Bid and which was considered as the application for the Allotment pursuant to the terms of the Red Herring Prospectus, including ASBA Form  Bid/Issue Closing Date  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.  Bid/Issue Opening Date  Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.  Bid/Issue Period  Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.  Bidder / Investor  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Bidding Centers  Centers at which the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process  The book running lead manager to the Issue namely, Pantomath C	Basis of Allotment	Basis on which Equity Shares will be Allotted to successful Bidders under the Issue, as described in "Issue Procedure" beginning on page 273.
The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account of the Bidder, as the case may be, upon submission of the Bid in the Issue.  Bid cum Application Form The form in terms of which the Bidder had made a Bid and which was considered as the application for the Allotment pursuant to the terms of the Red Herring Prospectus, including ASBA Form 277 Equity Shares, thereafter.  Bid/Issue Closing Date Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.  Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.  Bid/Issue Period Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.  Bidder / Investor Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Bidding Centers At which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  "Book Running Lead Manager" Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers Broker Centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  "CAN" or "Con	Bid	An indication to make an offer during the Bid/Issue Period by an ASBA Bidder pursuant to submission of the ASBA Form, or during the Anchor Investor Bid/Issue Period by an Anchor Investor pursuant to submission of the Anchor Investor Application Form, to subscribe to or purchase the Equity Shares of our Company at a price within the Price Band, including all revisions and modifications thereto as permitted under the SEBI ICDR Regulations in terms of the Red Herring Prospectus and the Bid cum
Bid cum Application Form  The form in terms of which the Bidder had made a Bid and which was considered as the application for the Allotment pursuant to the terms of the Red Herring Prospectus, including ASBA Form  277 Equity Shares and in multiples of 277 Equity Shares, thereafter.  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.  Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.  Bid/Issue Period  Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.  Bidder / Investor  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Bidding Centers  Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process  The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker Centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors Bid/Iss	Bid Amount	The highest value of the optional Bids as indicated in the Bid cum Application Form and payable by the Bidder or as blocked in the ASBA Account of the
Bid/Issue Closing Date  Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.  Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.  Bid/Issue Period  Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.  Bidder / Investor  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process  The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  "Book Running Lead Manager"  The book running lead manager to the Issue namely, Pantomath Capital or "BRLM"  The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  "CAN" or "Confirmation of Notice or intimation of allocation of the Equity Shares sent to Anchor Investor Bid/Issue Period.	Bid cum Application Form	The form in terms of which the Bidder had made a Bid and which was considered as the application for the Allotment pursuant to the terms of the
after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.  Bid/Issue Opening Date  Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.  Bid/Issue Period  Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.  Bidder / Investor  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Bidding Centers  Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process  The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  "Book Running Lead Manager"  The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker Centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investors Bid/Issue Period.	Bid Lot	277 Equity Shares and in multiples of 277 Equity Shares, thereafter.
on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.  Bid/Issue Period Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.  Bidder / Investor Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Bidding Centers Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  "Book Running Lead Manager" The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  "CAN" or "Confirmation of Allocation Note" Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	Bid/Issue Closing Date	Except in relation to any Bids received from the Anchor Investors, the date after which the Designated Intermediaries were required to not accept any Bids, being Thursday, October 5, 2023.
Bidder / Investor  Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Bidding Centers  Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process  The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  "Book Running Lead Manager" of "BRLM"  The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker Centers  Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	Bid/Issue Opening Date	Except in relation to any Bids received from the Anchor Investors, the date on which the Designated Intermediaries were required to start accepting Bids, being Friday, September 29, 2023.
Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.  Bidding Centers  Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process  The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	Bid/Issue Period	Except in relation to the Anchor Investors, the period between September 29, 2023 till October 05, 2023, inclusive of both dates.
Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.  Book Building Process  The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.  The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	Bidder / Investor	Any prospective investor who made a Bid pursuant to the terms of the Red Herring Prospectus and the Bid cum Application Form and unless otherwise stated or implied, and includes an Anchor Investor.
SEBI ICDR Regulations, in terms of which the Issue was made.  "Book Running Lead Manager"  The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  "CAN" or "Confirmation of Allocation Note"  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	Bidding Centers	Centers at which the Designated Intermediaries accepted the Bid cum Application Forms, being the Designated SCSB Branch for SCSBs, Specified Locations for the Syndicate, Broker Centers for Registered Brokers, Designated RTA Locations for CRTAs and Designated CDP Locations for CDPs.
Advisors Private Limited, SEBI registered Category – I Merchant Banker.  Broker Centers  Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  "CAN" or "Confirmation of Allocation Note"  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	Book Building Process	The book building process as described in Part A of Schedule XIII of the SEBI ICDR Regulations, in terms of which the Issue was made.
Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.  "CAN" or "Confirmation of Allocation Note"  Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	"Book Running Lead Manager" or "BRLM"	The book running lead manager to the Issue namely, Pantomath Capital Advisors Private Limited, SEBI registered Category – I Merchant Banker.
Allocation Note" Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.	Broker Centers	Broker centers of the Registered Brokers, where Bidders (other than Anchor Investors) submitted the ASBA Forms. The details of such Broker centers, along with the names and contact details of the Registered Brokers are available on the website of the Stock Exchanges at www.bseindia.com and www.nseindia.com.
Cap Price The higher end of the Price Band being ₹ 54/- per Equity Share.	"CAN" or "Confirmation of Allocation Note"	Notice or intimation of allocation of the Equity Shares sent to Anchor Investors, who have been allocated the Equity Shares, after the Anchor Investor Bid/Issue Period.
	Cap Price	The higher end of the Price Band being ₹ 54/- per Equity Share.

Cash Escrow and Sponsor Bank Agreement	Agreement dated September 20, 2023 entered into by our Company, the Registrar to the Issue, the BRLM, the Syndicate Members, and the Bankers to the Issue for collection of the Bid Amounts from Anchor Investors, transfer of funds to the Public Issue Account and where applicable, refund of the amounts collected from Bidders, on the terms and conditions thereof.
Client ID	Client identification number maintained with one of the Depositories in relation to demat account.
"Collecting Depository Participant" or "CDP"	A depository participant, as defined under the Depositories Act, 1996 and registered under Section 12 (1A) of the SEBI Act and who is eligible to procure Bids at the Designated CDP Locations in terms of circular no. CIR /CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI.
Collecting Registrar and Share Transfer Agents/ RTAs	Registrar and share transfer agents registered with SEBI and eligible to procure Bids at the Designated RTA Locations in terms of SEBI circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 issued by SEBI as per the lists available on the websites of the Stock Exchanges at www.bseindia.com and www.nseindia.com, as updated from time to time
Compliance Officer	The Company Secretary of our Company, Ms. Bhavika Kapil.
Cut-off Price	Issue Price, being ₹ 54/- per Equity Share finalized by our Company, in consultation with the BRLM. Only Retail Individual Bidders were entitled to Bid at the Cut-off Price. QIBs (including Anchor Investors) and Non-Institutional Bidders were not entitled to Bid at the Cut-off Price.
Demographic Details	Details of the Bidders including the Bidder's address, name of the Bidder's father/husband, investor status, occupation and bank account details and UPI ID, wherever applicable.
Depository / Depositories	A depository registered with SEBI under the SEBI (Depositories and Participant) Regulations, 1996.
Depository Participant / DP	A depository participant as defined under the Depositories Act
Designated CDP Locations	Such locations of the CDPs where Bidders submitted the ASBA Forms and in case of RIIs only ASBA Forms with UPI. The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept ASBA Forms are available on the websites of the Stock Exchanges (www.bseindia.com and www.nseindia.com).
Designated Date	The date on which the Escrow Collection Banks transfer funds from the Escrow Accounts to the Public Issue Account or the Refund Account, as the case may be, and/or the instructions are issued to the SCSBs (in case of UPI Bidders using the UPI Mechanism, where made available, instruction issued through the Sponsor Banks) for the transfer of amounts blocked by the SCSBs in the ASBA Accounts to the Public Issue Account or the Refund Account, as the case may be, in terms of the Red Herring Prospectus and this Prospectus, after finalization of the Basis of Allotment in consultation with the Designated Stock Exchange, following which the Board of Directors may Allot Equity Shares to successful Bidders in the Issue.
Designated Intermediary(ies)	In relation to ASBA Forms submitted by RIIs and NIIs with an application size of upto ₹ 500,000 (not using the UPI Mechanism) by authorizing an SCSB to block the Bid Amount in the ASBA Account, Designated Intermediaries shall mean SCSBs.  In relation to ASBA Forms submitted by UPI Bidders where the Bid Amount will be blocked upon acceptance of UPI Mandate Request by such UPI Bidders using the UPI Mechanism, Designated Intermediaries shall mean Syndicate, sub-syndicate, Registered Brokers, CDPs and RTAs.  In relation to ASBA Forms submitted by QIBs and NIIs (not using the UPI
Designated RTA Locations	Mechanism), Designated Intermediaries shall mean SCSBs, Syndicate, subsyndicate, Registered Brokers, CDPs and RTAs.  Such locations of the CRTAs/RTAs where Bidders can submit the Bid cum
Designated KTA Locations	Such focations of the CRTAS/RTAS where didders can submit the Bid cum

	Application Forms. The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept ASBA Forms
	are available on the respective websites of the Stock Exchanges (www.bseindia.com and www.nseindia.com)
Designated SCSB Branches	Such branches of the SCSBs which shall collect the ASBA Forms (other than ASBA Forms submitted by RIIs where the Bid Amount will be blocked upon acceptance of UPI Mandate Request by such RII using the UPI Mechanism), a list of which is available on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes &intmId=35 or at such other website as may be prescribed by SEBI from time to time.
Designated Stock Exchange	NSE
DP ID	Depository Participant's identity number.
"Draft Red Herring Prospectus" or "DRHP"	The draft red herring prospectus dated April 30, 2022, issued in accordance with the SEBI ICDR Regulations, which does not contain complete particulars of the price at which the Equity Shares will be Allotted and the size of the Issue, including any addenda or corrigenda thereto.
Eligible FPIs	FPIs that are eligible to participate in this Issue in terms of applicable laws, other than individuals, corporate bodies and family offices.
Eligible NRI(s)	A non-resident Indian, under Schedule 3 and Schedule 4 of the FEMA Non-Debt Rules, from jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Bid cum Application Form and the Red Herring Prospectus will constitute an invitation to purchase the Equity Shares.
Escrow Account(s)	Account opened with the Escrow Collection Bank and in whose favor the Anchor Investors transferred money through direct credit/NEFT/RTGS/NACH in respect of the Bid Amount when submitting a Bid.
Escrow Collection Bank(s) / Anchor Escrow Bank	Banks which are clearing members and registered with SEBI as bankers to an issue under the Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994 and with whom the Escrow Accounts has beenopened, in this case being Axis Bank Limited.
First/ Sole Bidder	Bidder whose name shall be mentioned in the Bid cum Application Form or the Revision Form and in case of joint Bids, whose name shall also appear as the first holder of the beneficiary account held in joint names.
Floor Price	The lower end of the Price Band being ₹ 51/- per Equity Share.
Fraudulent Borrower	Fraudulent borrower as defined under Regulation 2(1)(lll) of the SEBI ICDR Regulations.
Fugitive Economic Offender	An individual who is declared a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
General Information Document	The General Information Document for investing in public issues prepared and issued in accordance with the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the UPI Circulars, as amended from time to time. The General Information Document shall be available on the websites of the Stock Exchanges and the BRLM.
Issue	The initial public Issue of up to 13,200,158 Equity Shares of face value of ₹10 each for cash at a price of ₹ 54 each, aggregating up to ₹ 712.81million.
Issue Agreement	Agreement dated April 30, 2022 amongst our Company and the BRLM, pursuant to which certain arrangements have been agreed to in relation to the Issue.
Issue Price	₹ 54/- per Equity Share being, the final price at which Equity Shares will be Allotted to successful Bidders, other than Anchor Investors in terms of the Red Herring Prospectus and Prospectus. Equity Shares will be Allotted to Anchor Investors at the Anchor Investor Issue Price in terms of the Red Herring Prospectus. The Issue Price was decided by our Company, in consultation with the BRLM on the Pricing Date, in accordance with the

	Book Building Process and in terms of the Red Herring Prospectus.
Issue Proceeds	The proceeds of the Issue, which shall be available to our Company. For further information about use of the Issue Proceeds, see "Objects of the Issue" beginning on page 81.
Mobile Applications	The mobile applications listed on the website of SEBI at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi= yes&intmI d=43 or such other website as may be updated from time to time, which may be used by RIIs to submit Bids using the UPI Mechanism.
Monitoring Agency	CARE Ratings Limited
Monitoring Agency Agreement	The agreement dated September 22, 2023 entered into between our Company and the Monitoring Agency.
Mutual Fund Portion	5% of the Net QIB Portion (excluding the Anchor Investor Portion), or 309,963 Equity Shares which shall be available for allocation to Mutual Funds only on a proportionate basis, subject to valid Bids being received at or above the Issue Price.
Mutual Funds	Mutual funds registered with SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996.
Net Proceeds	Proceeds of the Issue less the Issue related expenses. For further information about use of the Issuer Proceeds and the Issue related expenses, see "Objects of the Issue" beginning on page 81.
Net QIB Portion	The portion of the QIB Portion less the number of Equity Shares Allotted to the Anchor Investors.
Non-Institutional Portion	The portion of the Issue being not more than 15% of the Net Issue constituting of 1,979,996* Equity Shares, available for allocation to Non-Institutional Bidders, on a proportionate basis. The allocation to each Non-Institutional Investor was not less than ₹ 200,000, subject to availability of Equity Shares in the Non-Institutional Portion, and the remaining Equity Shares, if any, were allocated on a proportionate basis, subject to valid Bids having been received at or above the Issue Price, in accordance with the SEBI ICDR Regulations. Further, (a) one third of the portion available to Non-Institutional Investors was reserved for applicants with application size of more than ₹ 200,000 and up to ₹ 1,000,000; and (b) two third of the portion available to Non-Institutional Investors was reserved for applicants with application size of more than ₹ 1,000,000, provided that the unsubscribed portion in either of the sub-categories specified in clauses (a) or (b), may be allocated to applicants in the other sub-category of Non-Institutional Investors.  *Subject to finalization of Basis of Allotment
Non-Institutional Investors /Non-Institutional Bidders/NIIs	All Bidders, including FPIs other than individuals, corporate bodies and family offices, registered with the SEBI that are not QIBs (including Anchor Investors) or Retail Individual Investors, who have Bid for Equity Shares for an amount of more than ₹ 200,000 (but not including NRIs other than Eligible NRIs).
"Non-Resident Indians" or "NRI(s)"	A person resident outside India, as defined under FEMA and includes NRIs, FPIs and FVCIs.
OCB/ Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, Company, partnership firm, limited liability partnership firm, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires

Price Band	Price band of a minimum price of ₹ 51 per Equity Share (Floor Price) and the maximum price of ₹ 54 per Equity Share (Cap Price) including any revisions thereof.
	The Price Band and the minimum Bid Lot size for the Issue was decided by our Company in consultation with the BRLM, and was advertised, at least 2 (two) Working Days prior to the Bid/Issue Opening Date, in all editions of Business Standard, an English national daily newspaper and all editions of Business Standard, a Hindi national daily newspaper, (Hindi also being the regional language of Delhi, where our Registered Office is located), each with wide circulation and shall be made available to the Stock Exchanges for the purpose of uploading on their respective websites. The above provided Price Band was justified based on quantitative factors/ KPIs disclosed in the 'Basis for the Issue Price' section of the RHP vis-a-vis the weighted average cost of acquisition ("WACA") and secondary transactions, as applicable.
Pricing Date	The date on which our Company in consultation with the BRLM, finalized the Issue Price, being October 6, 2023.
Prospectus	Prospectus dated October 6, 2023 to be filed with the RoC for this Issue on or after the Pricing Date in accordance with Sections 26 and 32 of the Companies Act, 2013, and the SEBI ICDR Regulations containing, inter alia, the Issue Price that is determined at the end of the Book Building Process, the size of the Issue and certain other information, including any addenda or corrigenda thereto.
Public Issue Account	Bank account opened with the Public Issue Account Bank under Section 40(3) of the Companies Act, 2013, to receive monies from the Escrow Account and ASBA Accounts on the Designated Date.
Public Issue Account Bank	The bank with which the Public Issue Account is opened for collection of Bid Amounts from Escrow Account and ASBA Account on the Designated Date, in this case being Axis Bank Limited.
"QIB Category" or "QIB Portion"	The portion of the Issue (including the Anchor Investor Portion) being not less than 75% of the Issue consisting of 9,900,257* Equity Shares which shall be available for allocation to QIBs (including Anchor Investors), subject to valid Bids being received at or above the Issue Price or Anchor Investor Issue Price (for Anchor Investors).
	*Subject to finalization of Basis of Allotment
"Qualified Institutional Buyers" or "QIBs" or "QIB Bidders"	Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI ICDR Regulations.
"Red Herring Prospectus" or  "RHP"	The Red Herring Prospectus dated September 22,2023 issued in accordance with Section 32 of the Companies Act 2013 and the SEBI ICDR Regulations, which did not have complete particulars of the Issue Price and the size of the Issue, read with corrigendum to the red herring prospectus dated September 29, 2023. The Red Herring Prospectus was filed with the RoC at least three Working Days before the Bid /Issue Opening Date and has become the Prospectus upon filing with the RoC after the Pricing Date.
Refund Account	The account opened with the Refund Bank, from which refunds, if any, of the whole or part of the Bid Amount to the Anchor Investors shall be made
Refund Bank	The Banker to the Issue with whom the Refund Account has been opened, in this case being Axis Bank Limited.
Registered Brokers	Stock brokers registered with the stock exchanges having nationwide terminals, other than the BRLM and the Syndicate Members and eligible to procure Bids in terms of circular number CIR / CFD / 14 / 2012 dated October 14, 2012, issued by SEBI.
Registrar Agreement	The agreement dated March 28, 2022 among our Company and the Registrar to the Issue in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue.
"Registrar to the Issue" or "Registrar"	Kfin Technologies Limited

Retail Portion	The portion of the Issue being not more than 10% of the Issue constituting of 1,319,905* Equity Shares which shall be available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price.  *Subject to finalization of Basis of Allotment
Retail Individual Investors / RIIs/Retail Individual Bidders/RIBs	Bidders (including HUFs and Eligible NRIs) whose Bid Amount for Equity Shares in the Issue was not more than Rs 200,000/- in any of the bidding options in the Issue (including HUFs applying through their karta and Eligible NRIs and did not include NRIs other than Eligible NRIs).
Revision Form	The form used by the Bidders to modify the quantity of Equity Shares or the Bid Amount in any of their Bid cum Application Forms or any previous Revision Form(s), as applicable. QIBs bidding in the QIB Category and Non-Institutional Investors bidding in the Non-Institutional Portion were not permitted to withdraw their Bid(s) or lower the size of their Bid(s) (in terms of quantity of Equity Shares or the Bid Amount) at any stage. RIIs could revise their Bids during Bid / Issue period and withdraw their Bids until Bid / Issue Closing Date.
"Self Certified Syndicate Bank(s)" or "SCSB(s)"	(i) The banks registered with the SEBI which offer the facility of ASBA and the list of which is available on the website of the SEBI (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised Fpi=yes&intmId=34) and updated from time to time and at such other websites as may be prescribed by SEBI from time to time.
	(ii) The banks registered with SEBI, enabled for UPI Mechanism, a list of which is available on the website of SEBI at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&amp;intmId=40</a>
	Applications through UPI in the Issue can be made only through the SCSBs mobile applications whose name appears on the SEBI website. A list of SCSBs and mobile application, which, are live for applying in public issues using UPI Mechanism is provided as Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019. The said list shall be updated on SEBI website.
Specified Locations	Bidding centers where the Syndicate accepted Bid cum Application Forms, a list of which is included in the Bid cum Application Form.
Sponsor Bank	A Banker to the Issue which is registered with SEBI and is eligible to act as a Sponsor Bank in a public issue in terms of applicable SEBI requirements and has been appointed by the Company, in consultation with the BRLM to act as a conduit between the Stock Exchanges and NPCI to push the UPI Mandate Request in respect of UPI Bidders as per the UPI Mechanism and carry out other responsibilities in terms of the UPI Circulars, in this case being Axis Bank Limited.
Stock Exchanges	BSE and NSE.
Syndicate Agreement	Agreement dated September 21, 2023 entered into among our Company, the Registrar to the Issue, the BRLM and the Syndicate Member in relation to collection of Bid cum Application Forms by Syndicate.
Syndicate Members	Intermediaries registered with the SEBI and permitted to carry out activities as an underwriter, in this case Pantomath Capital Advisors Private Limited and Pentagon Stock Brokers Private Limited (formerly known as Pantomath Stock Brokers Private Limited).
Syndicate or members of the Syndicate	Together, the BRLM and the Syndicate Members.
Systemically Important Non- Banking Financial Company	Systemically important non-banking financial company as defined under Regulation 2(1)(iii) of the SEBI ICDR Regulations.
Underwriter	The BRLM
Underwriting Agreement	The agreement dated October 6, 2023 entered amongst the Underwriter and our Company.

UPI	Unified payments interface which is an instant payment mechanism, developed by NPCI.
UPI Bidders	Collectively, individual investors applying as (i) Retail Individual Investors in the Retail Portion and (ii) Non-Institutional Bidders with an application size of up to ₹ 500,000 in the Non-Institutional Portion, and Bidding under the UPI Mechanism through ASBA Form(s) submitted with Syndicate Members, Registered Brokers, Collecting Depository Participants and Registrar and Share Transfer Agent.
	Pursuant to Circular no. SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022 issued by SEBI, all individual investors applying in public issues where the application amount is up to ₹ 500,000 shall use UPI and shall provide their UPI ID in the Application Form submitted with: (i) a syndicate member, (ii) a stock broker registered with a recognized stock exchange (whose name is mentioned on the website of the stock exchange as eligible for such activity), (iii) a depository participant (whose name is mentioned on the website of the stock exchange as eligible for such activity), and (iv) a registrar to an issue and share transfer agent (whose name is mentioned on the website of the stock exchange as eligible for such activity).
UPI Circulars	Circular number CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI, as amended by its Circular number SEBI/HO/CED/DIL/CIR/2016/26 dated January 21, 2016 and Circular number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 issued by SEBI as amended or modified by SEBI from time to time, including Circular number SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, Circular number SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated June 28, 2019, Circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, Circular number SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, Circular number SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, Circular number SEBI/HO/CFD/DIL2/CIR/P/2002/050 dated March 30, 2020, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022 as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022 as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022 along with the circulars (23/2022) dated July 22, 2022 and (25/2022) dated August 3, 2022 issued by the NSE, the circulars (20220722-30) dated July 22, 2022 and (20220803-40) dated August 3, 2022 issued by the BSE, SEBI master circular no. SEBI/HO/MIRSD/POD-1/P/CIR/2023/70 dated May 17, 2023, master circular (SEBI/HO/CFD/PoD-2/P/CIR/2023/70 dated May 17, 2023, master circular (SEBI/HO/CFD/PoD-2/P/CIR/2023/140) dated August 9, 2023, (to the extent that such circulars pertain to the UPI Mechanism) and any subsequent circulars or notifications issued by SEBI or any other governmental authority in relation thereto from time to time.
UPI ID	ID created on the UPI for single-window mobile payment system developed by the NPCI.
UPI Mandate Request	A request (intimating the UPI Bidders, by way of a notification on the UPI application and by way of a SMS directing the UPI Bidders to such UPI application) to the UPI Bidders initiated by the Sponsor Bank to authorise blocking of funds equivalent to the Bid Amount in the relevant ASBA Account through the UPI, and the subsequent debit of funds in case of Allotment.
UPI Mechanism	The Bidding mechanism that is used by Retail Individual Investors to make Bids in the Issue in accordance with the UPI Circulars to make as ASBA bid in the Issue.
Wilful Defaulter	A wilful defaulter as defined in Regulation 2(1)(lll) of the SEBI ICDR Regulations.

UPI PIN	Password to authenticate UPI transaction.
Working Day	All days on which commercial banks in New Delhi, India are open for business, provided however, for the purpose of announcement of the Price Band and the Bid/Issue Period, "Working Day" shall mean all days, excluding all Saturdays, Sundays and public holidays on which commercial banks in New Delhi, India are open for business and the time period between the Bid/Issue Closing Date and listing of the Equity Shares on the Stock Exchanges, "Working Day" shall mean all trading days of the Stock Exchanges excluding Sundays and bank holidays in India in accordance with circulars issued by SEBI, including UPI Circulars.

## **Technical / Industry related terms**

Term	Description
AMRUT	Atal Mission For Rejuvenation and Urban Transformation
ASEAN	Indonesia, Malaysia, Philippines, Thailand and Vietnam
Bn	Billion
BPS	Basis Points
C&W	Cable And Wire Industry
CAGR	Compound Annual Growth Rate
CFL	Compact Fluorescent Lamps
CLSS	Credit Linked Subsidy Scheme
COVID-19	Coronavirus Disease
CSO	Central Statistics Office
CY	Calendar Year
DB	Distribution Board
Е	Estimates
EHV	Extra High Voltage
EPC	Engineering, Procurement and Construction
EWS	Economically Weaker Section
FMEG	Fast moving electrical goods
FDI	Foreign Direct Investment
FY	Financial Year
GDP	Gross Domestic Product
GST	Goods And Services Tax
GW	Gigawatts
HT	High Tension Cables
ICI	The Index of Eight Core Industries
IIP	Index Of Industrial Production
IMF	International Monetary Fund
KV	Kilovolt
LT	Low Tension Cables
LV	Low Voltage
MCB	Miniature Circuit Breaker(s)
MOSPI	Ministry of Statistics and Programme Implementation
MSME's	Micro, Small and Medium Enterprises
NHB	National Housing Bank
OFC	Optical Fibre Cables
PMAY	Pradhan Mantri Awas Yojana
PPP	Purchasing Power Parity
PVC	Poly Vinyl Chloride

RERA	Real Estate Regulatory Authority
REACH	Registration Evaluation Authorization of Chemical Substances
RoHS	Restriction of Hazardous Substances
T&D	Transmission And Distribution
TWh	Terawatt hour
WIP	Work In Process
5G	Fifth-Generation Wireless
6G	Sixth-Generation Wireless

### **Conventional and General Terms / Abbreviations**

Term	Description
"₹" or "Rs." Or "Rupees" or "INR"	Indian Rupees
A.Y./AY	Assessment Year
A/C	Account
AGM	Annual general meeting
AIF(s)	Alternative Investment Funds
Air Act	Air (Prevention and Control of Pollution) Act, 1981.
AS/Accounting Standard	Accounting Standards as issued by the Institute of Chartered Accountants of India
Associate	A person who is an associate of the issuer and as defined under the Companies Act, 2013
Authorized Dealers	Authorized Dealers registered with RBI under the Foreign Exchange Management (Foreign Currency Accounts) Regulations, 2000
Bn/bn	Billion.
BSE	BSE Limited.
CAGR	Compound Annual Growth Rate, which is computed by dividing the value of an investment at the year-end by its value at the beginning of that period, raise the result to the power of one divided by the period length, and subtract one from the subsequent result: ((End Value/Start Value)^(1/Periods) -1.
CDSL	Central Depository Services (India) Limited.
CIN	Corporate Identity Number.
Companies Act, 2013/ Companies Act	Companies Act 2013, as amended read with rules, regulations, clarifications and modifications thereunder.
COVID-19	A public health emergency of international concern as declared by the World Health Organization on January 30, 2020 and a pandemic on March 11, 2020.
Consolidated FDI Policy	The extant consolidated FDI Policy, effective from October 15, 2020, issued by the DPIIT, and any modifications thereto or substitutions thereof, issued from time to time.
Copyright Act	Copyright Act, 1957.
CY	Calendar year.
Depositories Act	The Depositories Act, 1996.
Depository	A depository registered with the SEM under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996.
DIN	Director Identification Number.
DPIIT	Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry (formerly Department of Industrial Policy and Promotion), GoI.
DP ID	Depository Participant's identity number.
EBITDA	Earnings before interest, taxes, depreciation and amortisation excluding

EGM Extra-ordinary general meeting.  Electricity Act 2003.  EPS Earnings per share.  Euro/EUR European Economic and Monetary Union of the Treaty establishing the European Community.  Factories Act The Factories Act, 1948.  Farings and Community.  Factories Act The Factories Act, 1948.  FIDI Foreign direct investment.  FEMA The Foreign Exchange Management Act, 1999 read with rules and regulations thereunder.  FEMA Non-Debt Rules Foreign Exchange Management (Non-debt Instruments) Rules, 2019.  Financial Year/Fiscal/fiscal year Proving Exchange Management (Non-debt Instruments) Rules, 2019.  Financial Year/Fiscal/fiscal year Proving Exchange Management (Non-debt Instruments) Rules, 2019.  Financial Year/Fiscal/fiscal year Proving Exchange Management (Non-debt Instruments) Rules, 2019.  Financial Year/Fiscal/fiscal year Proving Exchange Management (Non-debt Instruments) Rules, 2019.  Financial Year/Fiscal/fiscal year Proving Calendar year and ending on March 31 of that particular calendar year.  FPIS A foreign portfolio investor who has been registered pursuant to the SEB1 FPI Regulations.  FVCI Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEB1.  GDP Gross Domestic Product Goods and Services tax  HUF(s) Hindu Undivided Family(ies)  IGAI Institute of Chartered Accountants of India, New Delhi International Monetary Fund  Ind AS International Monetary Fund  Ind AS International Monetary Fund  Ind AS 24 Indian Accounting Standards referred to in the Companies Act 2013 and Companies (Indian Accounting Standard) Rules, 2015, as amended.  Indian GAAP Generally Accepted Accounting Principles in India India AS 24 Indian Accounting Standard Principles in India India AS 24 Indian Accounting Standard Principles in India India AS 24 Indian Accounting Standard Principles in India India AS 24 Indian Accounting Standard Principles in India India AS 24 Indian Accounting Standard Principles in India India AS 24 In		other income.
Electricity Act  EPS  Earnings per share.  Euroy-EUR  European Community.  Factorics Act  The Factorics Act, 1948.  FDI  Foreign direct investment.  FEMA  The Foreign Exchange Management Act, 1999 read with rules and regulations thereunder.  FEMA The Foreign Exchange Management Act, 1999 read with rules and regulations thereunder.  FEMA Non-Debt Rules  Foreign Exchange Management (Non-debt Instruments) Rules, 2019.  Financial Year/Fiscal/fiscal year  Financial Year/Fiscal/fiscal year  The period of 12 months commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year.  FPIs  A foreign portfolio investor who has been registered pursuant to the SEB1 FPI Regulations.  FVCI  Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEB1.  GDP  Gross Domestic Product  Government of India  GST  Goods and services tax  HUF(s)  Hindu Undivided Family(ies)  International Monetary Fund  Ind AS  The Indian Accounting Standards referred to in the Companies Act 2013 and Companies (Indian Accounting Standards) Rules, 2015, as amended.  Indian GAAP  Generally Accepted Accounting Standardy Rules, 2015, as amended.  Indian GAAP  Insurance Regulatory and Development Authority of India  INR or Rupee or ₹ or Rs.  In Rupee, the official currency of the Republic of India  Mn  Million  Mnutual Funds  Mutual Funds  Mutu	EGM	Extra-ordinary general meeting.
EPS Euro/EUR Euro, the official single currency of the participating member states of the European Economic and Monetary Union of the Treaty establishing the European Economic and Monetary Union of the Treaty establishing the European Economic and Monetary Union of the Treaty establishing the European Economic and Monetary Union of the Treaty establishing the European Economic and Monetary Union of the Treaty establishing the European Economic and Monetary Union of the Treaty establishing the European Community.  FEMA  The Foreign direct investment.  FEMA Non-Debt Rules  Foreign Exchange Management (Non-debt Instruments) Rules, 2019.  Financial Year/Fiscal/fiscal year  Financial Year/Fiscal/fiscal year  The period of 12 months commencing on April 1 of the immediately preceding calendar year and ending on March 31 of that particular calendar year.  FPIS  A foreign portfolio investor who has been registered pursuant to the SEB1 FPI Regulations.  FVCI  Foreign Venture Capital Investors (as defined under the Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000) registered with SEB1.  GDP  Gross Domestic Product  Government*  Government*  Government of India  GST  Goods and services tax  HIUF(s)  Hindu Undivided Family(ies)  International Financial Reporting Standards  Infer International Monetary Fund  Ind AS  International Financial Reporting Standards  Infer International Monetary Fund  Ind AS  Generally Accepted Accounting Standards India  India GAAP  Generally Accepted Accounting Standard Rules, 2015, as amended.  Indian GAAP  Generally Accepted Accounting Principles in India  Indian Accounting Standard 24 issued by the ICAI  Insurance Regulatory and Development Authority of India  Indian Accounting Standard 24 issued by the ICAI  Insurance Regulatory and Development Authority of India  Monetary Indianal Accounting Standard Standa	Electricity Act	
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NACH National Automated Clearing House  NAV Net Asset Value  NEFT National Electronic Fund Transfer NPCI National Payments Corporation of India  NRI/Non-resident Indian A person resident outside India, who is a citizen of India as defined under the Foreign Exchange Management (Deposit) Regulations, 2016 or an "Overseas Citizen of India" cardholder within the meaning of Section 7(A) of the Citizenship Act, 1955  NRE accounts NRI Non-Resident External account NRI Non-Resident Indian	Mutual Funds	
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NEFT National Electronic Fund Transfer NPCI National Payments Corporation of India NRI/Non-resident Indian A person resident outside India, who is a citizen of India as defined under the Foreign Exchange Management (Deposit) Regulations, 2016 or an "Overseas Citizen of India" cardholder within the meaning of Section 7(A) of the Citizenship Act, 1955 NRE accounts NRI Non-Resident External account NRI Non-Resident Indian	NACH	National Automated Clearing House
NPCI National Payments Corporation of India  NRI/Non-resident Indian A person resident outside India, who is a citizen of India as defined under the Foreign Exchange Management (Deposit) Regulations, 2016 or an "Overseas Citizen of India" cardholder within the meaning of Section 7(A) of the Citizenship Act, 1955  NRE accounts NRI Non-Resident External account  NRI Non-Resident Indian	NAV	Net Asset Value
NRI/Non-resident Indian  A person resident outside India, who is a citizen of India as defined under the Foreign Exchange Management (Deposit) Regulations, 2016 or an "Overseas Citizen of India" cardholder within the meaning of Section 7(A) of the Citizenship Act, 1955  NRE accounts  NRI Non-Resident External account  NRI  Non-Resident Indian	NEFT	National Electronic Fund Transfer
the Foreign Exchange Management (Deposit) Regulations, 2016 or an "Overseas Citizen of India" cardholder within the meaning of Section 7(A) of the Citizenship Act, 1955  NRE accounts  NRI Non-Resident External account  NRI  Non-Resident Indian	NPCI	National Payments Corporation of India
NRI Non-Resident Indian	NRI/Non-resident Indian	the Foreign Exchange Management (Deposit) Regulations, 2016 or an "Overseas Citizen of India" cardholder within the meaning of Section 7(A)
	NRE accounts	NRI Non-Resident External account
NRO accounts Non-Resident Ordinary accounts	NRI	Non-Resident Indian
	NRO accounts	Non-Resident Ordinary accounts

NSDL	National Securities Depository Limited
NSE	National Stock Exchange of India Limited
OCB/ Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs, including overseas trusts in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly as defined under the Foreign Exchange Management (Deposit) Regulations, 2000, as amended from time to time. OCBs are not allowed to invest in this Issue.
P/E Ratio/ PIE	Price/Earnings Ratio
p.a.	Per annum
PAN	Permanent account number
PAT	Profit after tax
PCB(s)	Pollution Control Board(s)
Provident Fund	Provident fund for employees managed by the Employee's Provident Fund Organisation in India.
RBI	Reserve Bank of India
Regulation S	Regulation S under the U.S. Securities Act
RoC or Registrar of Companies	The Registrar of Companies, Delhi
RoNW	Return on Net Worth
RTGS	Real Time Gross Settlement
SCRA	Securities Contract (Regulation) Act, 1956
SCRR	The Securities Contracts (Regulation) Rules, 1957
SCSB	Self-Certified Syndicate Bank
SEBI	Securities and Exchange Board of India established under Section 3 of the SEBI Act.
SEBI Act	Securities and Exchange Board of India Act, 1992
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012
SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000
SEBI ICDR Regulations	Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018
SEBI Listing Regulations	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
SCORES	Securities and Exchange Board of India Complaints Redress System
Takeover Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.
Trademarks Act	The Trademarks Act, 1999
U.S Securities Act	United States Securities Act of 1933, as amended
VCFs	Venture capital funds as defined in and registered with the SEBI under the Securities and Exchange Board of India (Venture Capital Fund) Regulations, 1996 or the SEBI AIF Regulations, as the case may be.
Water Act	Water (Prevention and Control of Pollution) Act, 1974.

## **Key Performance Indicators**

<b>Key Performance Indicator</b>	Description
Revenue from Operations	Revenue from operations is total revenue generated by our company from the sale of goods and rendering of services.
Gross Profit	Gross Profit is calculated as revenues from operations less cost of goods

<b>Key Performance Indicator</b>	Description
	sold.
Gross Margin	Gross margin is calculated as revenue from operations less cost of goods sold divided by revenues from operations.
EBITDA	EBITDA means Earnings before interest, taxes, depreciation and amortisation expense, which has been arrived at by obtaining the profit before tax/ (loss) for the year / period and adding back finance costs, depreciation, and amortisation and impairment expense and reducing other income.
EBITDA Margin	EBITDA Margin is calculated as EBITDA as a percentage of revenue from operations
Profit After Tax for the Year / Period	Profit for the year is calculated as profit before tax minus tax expense for the year.
PAT Margin	PAT Margin is calculated as restated profit after tax for the year / period as a percentage of total income.
ROE	ROE is calculated as Net profit after tax, as restated, attributable to the owners of the Company for the year divided by total equity (total equity excludes non-controlling interest).
ROCE	ROCE is calculated as EBIT divided by capital employed (Equity Share capital + Other equity-Revaluation Reserve-Capital Redemption Reserve + Total Debts Current & Non-current (Including Government Grants).
Debt / Equity	Debt consists of total borrowings including short term and long-term borrowings and equity excludes non-controlling interest.
Net worth	Aggregate value of equity share capital and other equity created out of the profits, securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, derived from the Restated Summary Statement, but does not include reserves created out of revaluation of assets and write- back of depreciation

# CERTAIN CONVENTIONS, PRESENTATION OF FINANCIAL, INDUSTRY AND MARKET DATA AND CURRENCY OF PRESENTATION

#### **Certain Conventions**

All references to "India" contained in this Prospectus are to the Republic of India. All references in this Prospectus to the "U.S.", "USA" or "United States" are to the United States of America. All references in this Prospectus to "China" are to the People's Republic of China.

The terms 'material, 'major', 'substantial', 'significant' used in the Prospectus are used in the instances where the Company anticipates that either (i) the Company may have to incur a large amount of expenditure; or (ii) where there may be some real consequences to the Company, on the occurrence of a particular matter, as the context so requires.

Unless stated otherwise, all references to page numbers in this Prospectus are to the page numbers of this Prospectus.

#### **Financial Data**

Unless the context requires otherwise, the financial information in this Prospectus is derived from our restated summary statements of assets and liabilities as at March 31, 2023, March 31, 2022 and March 31, 2021 and the restated statements of profit and loss (including other comprehensive income), cash flow statement and changes in equity for the Financial Years ended March 31, 2023, March, 31, 2022 and March 31, 2021 of the Company together with the summary statement of significant accounting policies, and other explanatory information thereon, derived from audited financial statements as at and for the Financial Years ended March 31, 2023, March, 31, 2022 and March 31, 2021 prepared in accordance with the recognition and measurement principles of Ind AS 34 and audited financial statements as at and for the Financial Years ended March 31, 2023, March 31, 2022, March 31, 2021 prepared in accordance with Indian GAAP and restated in accordance with the SEBI ICDR Regulations and the ICAI Guidance Note. For further information, see "Restated Financial Statements" beginning on page 188.

In this Prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off. All figures in decimals have been rounded off to the second decimal and all percentage figures have been rounded off to two decimal places. In certain instances, (i) the sum or percentage change of such numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row.

Our Company's financial year commences on April 1 and ends on March 31 of the next year. Accordingly, all references in this Prospectus to the terms Fiscal or Fiscal Year or Financial Year are to the 12 months ended March 31 of such year. Unless stated otherwise, or the context requires otherwise, all references to a "year" in this Prospectus are to a calendar year.

There are significant differences between Ind AS, Indian GAAP, US GAAP and IFRS. Our Company does not provide reconciliation of its financial information to IFRS or US GAAP. Our Company has not attempted to explain those differences or quantify their impact on the financial data included in this Prospectus and it is urged that you consult your own advisors regarding such differences and their impact on our Company's financial data. For details in connection with risks involving differences between Ind AS, U.S. GAAP and IFRS see "Risk Factor – Significant differences exist between Indian GAAP and IND AS, on one hand, and other accounting principles, such as U.S. GAAP and IFRS, on the other hand, which may be material to investors' assessments of our financial condition" on page 55. The degree to which the financial information included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting policies and practices, the Companies Act, 2013 and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian accounting policies and practices on the financial disclosures presented in this Prospectus should accordingly be limited. Further, any figures sourced from third-party industry sources may be rounded off to other than two decimal points to conform to their respective sources.

Unless the context otherwise indicates, any percentage amounts, as set forth in "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 30, 129 and 196, respectively, and elsewhere in this Prospectus have been calculated on the basis of amounts derived from our Restated Financial Statements.

Certain Non-GAAP Measures and certain other statistical information relating to our operations and financial performance like EBITDA, EBITDA Margin, Direct Costs, PAT Margin, CAGR ROCE and others, have been

included in this Prospectus. We compute and disclose such Non-GAAP Measures and such other statistical information relating to our operations and financial performance as we consider such information to be useful measures of our business and financial performance. These Non-GAAP Measures and other statistical and other information relating to our operations and financial performance may not be computed on the basis of any methodology that is applicable across the industry and therefore may not be comparable to financial measures and statistical information of similar nomenclature that may be computed and presented by other companies and are not measures of operating performance or liquidity defined by Ind AS and may not be comparable to similarly titled measures presented by other companies

#### **Currency and Units of Presentation**

All references to:

- "Rupees" or "₹" or "INR" or "Rs." are to Indian Rupee, the official currency of the Republic of India; and
- "USD" or "US\$" or "\$" are to United States Dollar, the official currency of the United States.

Our Company has presented certain numerical information in this Prospectus in "million" units. One million represents 1,000,000 and one billion represents 1,000,000,000.

Figures sourced from third-party industry sources may be expressed in denominations other than millions or may be rounded off to other than two decimal points in the respective sources, and such figures have been expressed in this Prospectus in such denominations or rounded-off to such number of decimal points as provided in such respective sources.

#### **Exchange Rates**

This Prospectus may contain conversion of certain other currency amounts into Indian Rupees. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

The following table sets forth, for the periods indicated, information with respect to the exchange rate between Rupee and US\$.

(in ₹ per US\$)

Currency	As on March 31, 2023	As on March 31, 2022	As on March 31, 2021
1 US\$	82.21	75.80	73.50

(Source: RBI/FBIL Reference Rate)

#### **Industry and Market Data**

This study has been undertaken through extensive secondary research, which involves compiling inputs from publicly available sources, including official publications and research reports. The information contained in this section is derived from a report titled "Research Report on Wire and Cable Industry - August 2023" dated August 29,2023 prepared by Resurgent India limited, and exclusively commissioned and paid by our Company only for the purposes of the Issue. We commissioned and paid for the Resurgent India Research Report for an agreed fee for the purposes of confirming our understanding of the industry exclusively in connection with the Issue. Resurgent India Limited was appointed by our Company on December 29, 2021 and re-appointed on July 25, 2023. Resurgent India Limited is an independent agency which has no relationship with our Company, our Promoters or any of our Directors or KMPs, or SMPs. The data included herein includes excerpts from the Research Report on Wire and Cable Industry and may have been re-ordered by us for the purposes of presentation. The data included in this section includes excerpts from the Resurgent India Research Report and may have been re-ordered by us for the purposes of presentation. There are no parts, data or information (which may be relevant for the Issue), that have been left out or changed in any manner. Unless otherwise indicated, all financial, operational, industry and other related information derived from the Resurgent India Research Report and included herein with respect to any particular year, refers to such information for the relevant year. Data from these sources may also not be comparable.

Resurgent India Limited has prepared this study in an independent and objective manner, and it has taken all reasonable care to ensure its accuracy and completeness. We believe that this study presents a true and fair view of the industry within the limitations of, among others, secondary statistics, and research, and it does not purport to be exhaustive. The results that can be or are derived from these findings are based on certain assumptions and parameters/conditions. Industry publications are also prepared based on information as at specific dates and may no longer be current or reflect current trends. Accordingly, investment decisions should not be based on such information. Forecasts, estimates, predictions, and other forward-looking statements contained in the Resurgent

India Research Report are inherently uncertain because of changes in factors underlying their assumptions, or events or combinations of events that cannot be reasonably foreseen. Actual results and future events could differ materially from such forecasts, estimates, predictions, or such statements. A copy of the Report is available on the website of our Company at <a href="https://www.plazawires.in/documents/industry-report.pdf">https://www.plazawires.in/documents/industry-report.pdf</a> until the Bid/Issue Closing Date. See "Certain Conventions, Presentation of Financial, Industry and Market Data and Currency of Presentation – Industry and Market Data" on page 19.

For risks in relation to commissioned reports, please see the section entitled "Risk Factors – Certain sections of this Prospectus disclose information from the Resurgent India Research Report which has been commissioned and paid for by us exclusively in connection with the Issue and any reliance on such information for making an investment decision in the Issue is subject to inherent risks" on page 54. Resurgent India Limited requires us to include the following disclaimer in connection with the Resurgent India Research Report:

"This research report has been prepared by Resurgent India Limited (RIL), based on information available in public domain and believed to be accurate and reliable and independent study conducted by RIL. Although reasonable care has been taken to ensure that the information contained herein is true, such information is provided 'as is' without any warranty of any kind and RIL, in particular, makes no representation or warranty, express or implied, as to the accuracy of any kind. All information contained herein must be construed solely as statement of opinion and RIL shall not be liable for any loss incurred by the users of this report or its contents.

RIL follows ethical practices in the discharge of its professional services and amongst others, as part of such ethical practices, it follows the general rules relating to honesty, competence and confidentiality, and attempts to provide the most current, complete, and accurate information as possible within the limitations of available time constraint and other practical difficulties relating thereto and arising as a consequence thereof.

The research report of the project by the RIL in no way shall cast any responsibility on RIL as regards compliance with various statutory rules, regulations and guidelines etc. by the firm. Further, RIL is no way responsible for justifications of actions taken by the firm in the past.

The projections presented in this research study have been prepared for the limited purpose of circulation to the Firm only and have been based on the information made available in the public domain. Under the circumstances, no assurance can be provided that the assumptions or data upon which these projections have been based are accurate or whether these business plan projections will accurately materialize. The projections, however, have been made based on reasoned judgment of RIL and on various parameters like installed capacity assessment, marketing potential - order position, selling prices and raw material costs, level of operation etc. - both present, expected and reasonably projected, performance of the plant machinery equipment and continuing adequate availability of resources (like power, skilled manpower etc.) at the proposed level of operation.

This report is prepared by Resurgent India Limited. Resurgent India Limited has taken utmost care to ensure accuracy and objectivity while developing this report based on information available in public domain. However, neither the accuracy nor completeness of information contained in this report is guaranteed. The opinion expressed in the report is not a recommendation to buy, sell or hold an instrument.

Resurgent India Limited is not responsible for any errors or omissions in analysis/inferences/views or for results obtained from the use of information contained in this report and especially states that Resurgent India Limited (including all divisions) has no financial liability whatsoever to the user of this product. This report is for the information of the intended recipients only and no part of this report may be published or reproduced in any form or manner without prior written permission of Resurgent India Limited.

By accepting a copy of this TEV report, the recipients accept the terms of this notice, which forms an integral part of this research study report."

In accordance with the SEBI ICDR Regulations, the section "Basis for Issue Price" on page 99, includes information relating to our listed peers. Such information has been derived from publicly available sources. Such industry sources and publications are also prepared based on information as at specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base this information on estimates and assumptions that may prove to be incorrect.

#### FORWARD-LOOKING STATEMENTS

This Prospectus contains certain "forward-looking statements". These forward-looking statements generally can be identified by words or phrases such as "aim", "anticipate", "believe", "expect", "estimate", "intend", "objective", "plan", "propose", "project", "will", "will continue", "will pursue" or other words or phrases of similar import. Similarly, statements that describe our strategies, objectives, plans or goals are also forward-looking statements. All forward-looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement.

Actual results may differ materially from those suggested by forward-looking statements due to risks or uncertainties associated with expectations relating to, *inter alia*, regulatory changes pertaining to the industries in India in which we operate and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks, general economic and political conditions in India which have an impact on its business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic laws, regulations and taxes and changes in competition in the industries in which we operate.

Certain important factors that could cause actual results to differ materially from our expectations include, but are not limited to, the following:

- 1. The COVID-19 pandemic and measures intended to prevent its spread;
- 2. Significant increases or fluctuations in prices of, or shortages of, or delay or disruption in supply of primary raw materials could affect our estimated costs, expenditures and timelines which may have a material adverse effect on our business, financial condition, results of operations and cash flows;
- 3. Our continued operations at our manufacturing facilities are critical to our business and any disruption, breakdown or shutdown of our manufacturing facilities may have a material adverse effect on our business, financial condition, results of operations and cash flows;
- 4. We are heavily dependent on the performance of the wires and cables market. Any adverse changes in the conditions affecting the wires and cables market can adversely impact our business, financial condition, results of operations, cash flows and prospects;
- 5. Our inability to maintain the stability of our distribution network and attract additional distributors and dealers may have a material adverse effect on our results of operations and financial condition;
- 6. If we are unable to maintain and enhance our brand, the sales of our products will suffer, which would have a material adverse effect on our results of operations;
- 7. Failure to obtain, maintain or renew statutory and regulatory licenses, permits and approvals required to operate our business in India;
- 8. Increased product liabilities due to failure to meet various quality standards and good manufacturing practices;
- 9. Outstanding legal proceedings involving our Company, our Group Company, certain of our Promoters and our Directors.

For further discussion of factors that could cause the actual results to differ from the expectations, see "Risk Factors", "Our Business" "Industry Overview" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 30, 129, 108 and 196 respectively. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future results and gains or losses could be materially different from those that have been estimated. Forward-looking statements reflect our current views as of the date of this Prospectus and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe that the assumptions on which such statements are based are reasonable, any such assumptions as well as the statements based on them could prove to be inaccurate.

There can be no assurance to the investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, the investors are cautioned not to place undue reliance on

such forward-looking statements and not to regard such statements to be a guarantee of our future performance.

Forward-looking statements reflect current views as of the date of this Prospectus and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Neither our Company, our Directors, the BRLM, the Syndicate nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with the SEBI ICDR Regulations, our Company and the BRLM will ensure that the investors in India are informed of material developments until the time of the grant of listing and trading permission by the Stock Exchanges.

#### SUMMARY OF THE OFFER DOCUMENT

This section is a general summary of the terms of the issue and of certain disclosures included in this Prospectus and is not exhaustive, nor does it purport to contain a summary of all the disclosures in this Prospectus or all details relevant to prospective investors. This summary should be read in conjunction with, and is qualified in its entirety by, the more detailed information appearing elsewhere in this Prospectus, including the sections titled "Risk Factors", "Our Business", "Industry Overview", "Capital Structure", "The Issue", "Objects of the Issue", "Our Promoters and Promoter Group", "Financial Information", "Outstanding Litigation and Other Material Developments", "Issue Structure" and "Issue Procedure" beginning on pages 30, 129, 108, 71, 60, 81, 178, 188, 216, 270 and 273 respectively of this Prospectus.

#### Summary of Primary business of our Company

We are an ISO 9001:2015 and 14001:2015 certified company engaged in the business of manufacturing and selling of wires, and selling and marketing of LT aluminium cables and fast moving electrical goods under our flagship brand "PLAZA CABLES" and home brands such as "Action Wires" and "PCG". In 2021, we launched a line of house wire under the brand "Action Wires" for product at economical price range. Our product mix comprises different type of wires and cables, and fast moving electrical goods such as electric fans, water heaters, switches and switchgears, Poly Vinyl Chloride insulated electrical tape and Poly Vinyl Chloride conduit pipe & accessories. For further details, see "Our Business" on pages 129 to 148.

#### Summary of the Industry in which our Company operates

#### **Global Economy**

Global Economic growth is projected to fall from an estimated 3.5 percent in 2022 to 3.0 percent in both 2023 and 2024. While the forecast for May 2023 is modestly higher than predicted in the April 2023 World Economic Outlook (WEO), it remains weak by historical standards. The rise in central bank policy rates to fight inflation continues to weigh on economic activity. Global headline inflation is expected to fall from 8.7 percent in 2022 to 6.8 percent in 2023 and 5.2 percent in 2024. Underlying (core) inflation is projected to decline more gradually, and forecasts for inflation in 2024 have been revised upward.

The C&W industry is expected to grow to ₹1,033bn in FY23, boosted by increased infra spends by the government. Demand for building wires and power cables would be spurred by government schemes such as Pradhan Mantri Sahaj Bijli Har Ghar Yojana (Saubhagya scheme) and Power for All, focusing on electrification of rural households and Transmission & Distribution efficiencies, as well as an increase in cabling demand from commercial establishments and public utilities. Growth in Renewable energy capacities will drive demand for solar cables and elastomeric cables used in windmill applications. In Tier I cities, increase in demand and the lack of open spaces to setup towers, coupled with rising demand from infra projects like metro has swelled the demand for Extra High Voltage (EHV) underground cables.

For further details, please refer to the chapter titled "Industry Overview" on page 108 of this Prospectus. The Resurgent India Research Report is available for review on our website <a href="https://www.plazawires.in/documents/industry-report.pdf">https://www.plazawires.in/documents/industry-report.pdf</a>

#### **Our Promoters**

As on the date of this Prospectus, our Promoters are Mr. Sanjay Gupta and Mrs. Sonia Gupta. For further details, see "Our Promoters and Promoter Group" beginning on page 178.

#### Objects of the Issue

#### The Net Proceeds are proposed to be used in the manner set out in in the following table:

(₹ in million)

Sr. No.	Particulars	Estimated amount
1.	Funding the capital expenditure towards setting up of new manufacturing unit for house wires, fire-resistant wires & cables, aluminum cables and solar cables to expand our product portfolio.	244.13
2.	Funding the working capital requirements of our Company	220.00
3.	General corporate purposes (1)	146.03

(1)To be finalized on determination of the Issue Price and updated in the Prospectus prior to filing with the ROC. In compliance with Regulation 7(2) of the SEBI ICDR Regulation, the amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds of the Issue.

#### The Issue

The following table summarizes the details of the Issue size. For further details, see "The Issue" and "Issue Structure" on beginning pages 60 and 270, respectively.

Issue size <sup>(1)</sup>	13,200,158 <sup>^</sup> Equity Shares for cash at price of ₹ 54 per Equity Share (including a
	premium of ₹ 44 per Equity Share), aggregating to ₹ 712.81 million

<sup>(1)</sup> The Issue has been authorized by a resolution of our Board dated March 10, 2022 and by a special resolution of our Shareholders, dated March 11, 2022.

For further details, see "The Issue" beginning on page 60.

# Pre-Issue Shareholding of our Promoters, entities forming part of Promoter Group as a percentage of the paid-up Equity Share capital of our Company is set out below as on date of this Prospectus

As on the date of this Prospectus, the aggregate pre-Issue shareholding of our Promoters and Promoter Group as a percentage of the pre-Issue paid-up Equity Share capital of the Company is set out below:

S. No.	Name of shareholders	No. of Equity Shares held	% of Pre-Issue Equity Shares Capital
1.	Sanjay Gupta	15,874,480	51.95%
2.	Sonia Gupta	12,749,120	41.72%
Promote	er Group		
3.	Abhishek Gupta	720,000	2.35%
4.	Aditya Gupta	8,000	0.0026%
5.	Plaza Power Solutions Private Limited	800	0.00026%
6.	Plaza Cable Electric Private Limited	15,840	0.051%
7.	Plaza Wires and Electricals Private Limited	1,183,680	3.87%
	Total	30,551,920	100%

For further details, see "Capital Structure" beginning on page 71.

#### **Summary of Restated Financial Statements**

The following details are derived from the Restated Financial Statements:

The details of our Equity Share capital, Net Worth, Net Asset Value per Equity Share and total borrowings for the years ended March 31, 2023, March 31, 2022 and March 31, 2021, derived from the Restated Financial Statements are as follows:

(₹ in million except per share data or unless otherwise stated)

Particulars	For yo	For year ended March 31,		
raruculars	2023	2022	2021	
Equity Share capital	305.52	305.52	38.19	
Net worth (1)	530.77	455.15	394.79	
Revenue from Operation	1,824.92	1,767.74	1,453.78	
Total income	1,825.95	1,769.36	1,455.95	
Restated Profit for the year	75.10	59.54	42.44	
Basic earnings per share (Face Value of ₹ 10/- each) (in ₹.) (2)	2.46	1.95	1.39	

<sup>^</sup>Subject to finalization of the Basis of Allotment. Number of shares may need to be adjusted for lot size upon determination of Issue Price.

Particulars	For year ended March 31,		
ratuculars	2023	2022	2021
Diluted earnings per share (Face Value of ₹10/- each) (in ₹.) (3)	2.46	1.95	1.39
Return on Net Worth for equity shareholders (%)	14.15	13.08	10.75
Net Asset Value per Equity Share (in ₹.) (4)	17.37	14.90	12.92
Total borrowings (5)	396.75	400.93	433.04

- 1) Net Worth has been defined as the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation as attributable to the owners of the company as on March 31,2023, 2022 and 2021. Net worth represents equity attributable to owners of the holding company and does not include amounts attributable to non-controlling interests.
- 2) Basic earnings per share (₹) = Profit/(loss) for the year divided by total weighted average number of equity shares outstanding during the year.
- 3) Diluted earnings per share  $(\vec{t}) = Profit/(loss)$  for the year divided by total weighted average number of diluted equity shares outstanding during the year.
- 4) Net Asset Value per Share = Restated Equity attributable to equity holders as at year/period end divided by total number of Equity Shares outstanding at the end of the year.
- 5)  $Total\ Borrowings = Non-current\ borrowings + current\ borrowings.$
- 6) The Company has declared bonus of 7:1 in its General meeting on March 11, 2022 and allotted bonus to the shareholders in its board meeting on March 19, 2022. EPS & NAV has been calculated by considering the bonus shares impact.

For further details, see "Restated Financial Statements" beginning on page 188.

#### **Auditor Qualifications or Adverse Remarks**

There are no auditor qualifications which have not been given effect to in the Restated Financial Statements except which are non-quantifiable.

#### **Summary of outstanding litigation**

A summary of outstanding litigation proceedings involving our Company, our Promoters, Directors, and Group Companies as on the date of this Prospectus as disclosed in the section titled "Outstanding Litigations and Material Developments" beginning on page 216, in terms of the SEBI ICDR Regulations and the materiality policy is provided below:

Name of Entity	Criminal Proceedings	Tax proceedings	Statutory/ Regulatory proceedings	Disciplinary actions by the SEBI or stock Exchanges against our Promoter	Material civil litigations	Aggregate amount involved to the extent ascertainable (₹ in million)
Company						
By our Company	27	-	-	-	-	12.91
Against our Company	1	-	-	-	-	1.16
Directors						
By our Promoters/ Directors	7	-	-	-	-	2.5
Against our Promoters/ Directors	-	-	1	-	-	NIL
Group Companies						
By our Group	5	-	-	-	1	0.59

Name of Entity	Criminal Proceedings	Tax proceedings	Statutory/ Regulatory proceedings	Disciplinary actions by the SEBI or stock Exchanges against our Promoter	Material civil litigations	Aggregate amount involved to the extent ascertainable (₹ in million)
Companies affecting business operations of our Company						
Litigation against our Group Companies affecting business operations of our Company	-	-	-	-	-	NIL

#### **Risk Factors**

Investors should see "Risk Factors" beginning on page 30 to have an informed view before making an investment decision.

#### **Summary of Contingent Liabilities**

As on March 31, 2023, the Company does not have any contingent liabilities except as disclosed below:

(₹ in million)

Sr. No.	Particulars	As at March 31, 2023
1.	Claim against the company not acknowledged as debt	Nil
2	Guarantees excluding financial guarantees	2.67
3	Other money for which the company is contingently liable	19.64

The Company's customers have availed channel financing facility from Adani capital (lender) against which the Company has provided guarantee.

For further details, see "Restated Financial Statements" beginning on page 188.

#### **Related Party Transactions**

We have entered into related party transactions with related parties. A summary of the related party transactions entered into by us for Financial Years 2023, 2022 and 2021 is detailed below:

### (i) List of related parties as per the requirements of Ind-AS 24 - Related Party Disclosures

Name of Related Party	Nature of Relationship	Country of Incorporation
Sanjay Gupta	Director	India
Sonia Gupta	Director	India
Abhishek Gupta	Director	India
Aditya Gupta	Director	India
Murti Devi	Relative of KMP	India
B. S. Gupta	Relative of KMP	India
Plaza Cable Electric Pvt Ltd	Associate Company	India
Plaza Power & Infrastructure Co.	Proprietorship Concern of Director	India
Plaza Electrical Industries	Associate Company by common directorship	India

Plaza Lamps And Tubes Ltd	Associate Company by common directorship	India
Plaza Power Solution Private Limited	Associate Company by common directorship	India
Plaza Netcom Private Limited	Associate Company by common directorship	India
Plaza Projects Limited	Associate Company by common directorship	India
Plaza Wires & Electricals Pvt Ltd.	Associate Company by common directorship	India
Bhavika Kapil	Company Secretary (w.e.f. 06.12.2021)	India
Ajay Batla	Chief Financial Officer	India

#### (ii) Transactions with related parties

The following transactions occurred with related parties

(Amount in ₹ million)

Name	Nature of Relationship	Transaction		March 31, 2022	March 31, 2021
Plaza Cable Electric Pvt Ltd	Common Director	Purchase	36.37	41.04	38.50
Plaza Power & Infrastructure Co.	Director is Prop.	Purchase	27.45	64.94	52.24
Plaza Cable Electric Pvt Ltd	Common Director	Sale	33.34	24.01	35.21
Plaza Power & Infrastructure Co.	Director is Prop.	Sale	0.23	1.58	61.64
Plaza Power Solutions Pvt Ltd	Common Director	Sale	0.63	-	-
Plaza Cable Electric Pvt Ltd	Common Director	Advance given	-	11.50	-
Plaza Projects Limited	Common Director	Advance given	-	-	0.07
Plaza Lamps And Tubes Ltd	Common Director	Advance given	-	-	0.02
Plaza Netcom Private Limited	Common Director	Advance given	-	-	0.02
Plaza Wires & Electricals Pvt Ltd.	Common Director	Advance given	-	-	0.08
B. S. Gupta	Relative of KMP	Advance received (Net)	-	0.28	-
B. S. Gupta	Relative of KMP	Advance given (Net)	0.23	-	-
Sanjay Gupta	Director	Rent	3.00	3.00	0.75
Sanjay Gupta	Director	Remuneration	4.50	5.40	4.20
Sonia Gupta	Director	Remuneration	4.05	5.40	4.20
Abhishek Gupta	Director	Remuneration	3.30	4.20	1.20
Aditya Gupta	Director	Remuneration	3.30	4.20	1.20
Murti Devi	Director's Mother	Salary	-	0.75	0.90
Bhavika Kapil	Company Secretary	Remuneration	0.50	0.15	-
Ajay Batla	Chief Financial Officer	Remuneration	3.54	3.29	2.54

For further details, see "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.

#### **Financing Arrangements**

There have been no financing arrangements whereby our Promoters, members of the Promoter Group, our Directors and their relatives have financed the purchase by any other person of securities of our Company during a period of six months immediately preceding the date of this Red Herring Prospectus and Prospectus.

Details of price at which specified securities were acquired in the last three years preceding the date of this Prospectus by our Promoters, members of the promoter group with rights to nominate directors or other rights, are disclosed below:

The details of price at which specified securities were acquired by our Promoters, members of the promoter group with right to nominate directors or other rights, in the last three years preceding the date of this Prospectus is as follows:

Name	Number of Equity Shares acquired	Date of Allotment	Weighted average price per Equity Share (in ₹)#
Promoters			
Sanjay Gupta	651,310 ##	December 30, 2020	NIL
	138,90,170*	March 19, 2022	NIL
Sonia Gupta	111,55,480*	March 19, 2022	NIL
Members of Promoter Group			
Abhishek Gupta	630,000*	March 19, 2022	NIL
Aditya Gupta	7,000*	March 19, 2022	NIL
Plaza Power Solutions Private Limited in	700*	March 19, 2022	NIL
Plaza Cable Electric Private Limited	13,860*	March 19, 2022	NIL
Plaza Wires and Electricals Private Limited	1,035,720*	March 19, 2022	NIL

<sup>\*</sup>These Equity Shares were acquired by way of bonus allotment ## Acquired by way of gift.

# Weighted average price at which the Equity Shares of the Company were acquired by our Promoters in the last one year preceding the date of this Prospectus

None of our Promoters have acquired any specified securities in the one year preceding the date of this Prospectus:

#### **Average Cost of Acquisition of our Promoters**

The average cost of acquisition of or subscription to Equity Shares by our Promoters is set forth in the table below:

Name of Promoter	Number of Equity Shares acquired	Average cost of acquisition per Equity Share (in ₹)#
Sanjay Gupta	158,74,480	8.40
Sonia Gupta	127,49,120	38.32

<sup>#</sup>As certified by Independent Chartered Accountants by way of their certificate dated October 6, 2023

# Weighted average cost of acquisition at which all Equity shares were transacted in last 1 year, 18 months and 3 years preceding the date of this Prospectus

Period	Weighted average cost of acquisition (in ₹)*	Cap Price (₹54) is x' times the weighted average cost of acquisition	Range of acquisition price: lowest price – highest price (in ₹)
Last one year preceding the date of this Prospectus	Nil	Nil	Nil
Last 18 months preceding the date of this Prospectus	Nil	Nil	Nil
Last three years preceding the date of this Prospectus	Nil	Nil	Nil

#As certified by Independent Chartered Accountants by way of their certificate dated October 6, 2023

Note:-In the last one year, 18 months and 3 years, there were transactions pertaining to acquisition by way of gift and bonus issue hence the cost of acquisition is Nil.

#### **Details of Pre-IPO placement**

Our Company did not undertake a Pre-IPO placement of its Equity Shares.

#### Equity Shares issued for consideration other than cash in last one year

Our Company has not issued any Equity Shares for consideration other than cash during last 1 (one) year from the date of this Prospectus.

<sup>#</sup> As certified by Independent Chartered Accountants, by way of their certificate dated October 6, 2023 Note-Company does not have any Shareholders with right to nominate directors or other rights

#### Split/ Consolidation of Equity Shares in the last 3 (three) years

Our Company has not undertaken any split or consolidation of Equity Shares during the last 3 (three) years from the date of this Prospectus.

#### Exemption from complying with any provisions of securities laws, if any, granted by SEBI

SEBI has not granted any exemption for complying with the provisions of securities laws. The Company had made an exemption application with SEBI dated April 30, 2022 under Regulation 300(1)(c) of the SEBI ICDR Regulations for seeking an exemption from identifying and disclosing names of certain immediate relatives of our Promoters and entities in which certain immediate relatives of our Promoters have interests in the RHP as part of the promoter group of the Company. SEBI, vide its email dated June 03, 2022 has directed our Company to include such immediate relatives of our Promoters as part of promoter group. For further details, see "Internal Risk Factors- Some of the immediate relatives of our Promoters have not provided consents and information pertaining to them which is required to be disclosed in relation to the Promoter Group in this Prospectus and to that extent the disclosures made are limited" on page 54 and also, see chapter titled "Our Promoters and Promoter Group" on page 178.

#### SECTION II: RISK FACTORS

An investment in our Equity Shares involves a certain degree of risk. You should carefully consider all the information in the Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. The risks described below are not the only ones relevant to us or our Equity Shares or the industry in which we operate. Additional risks and uncertainties not presently known to us or that we currently deem immaterial may also impair our businesses, results of operations, financial condition and cash flows. If any of the following risks or other risks that are not currently known or are currently deemed immaterial actually occur, our businesses, results of operations, financial condition and cash flows could suffer, the trading price of our Equity Shares could decline, and you may lose all or part of your investment. Prospective investors should read this section in conjunction with "Our Business", "Our Industry" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 129, 108, 196, respectively, as well as the financial and other information contained in, the Prospectus.

Prospective investors should pay particular attention to the fact that our Company is incorporated under the laws of India and is subject to a legal and regulatory environment which may differ in certain respects from that of other countries. The Prospectus also contains forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in the Prospectus. For further details, see "Forward-Looking Statements" beginning on page 21.

Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue including the merits and risks involved. You should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

Unless otherwise indicated or context requires otherwise, the financial information included herein is derived from our Restated Financial Statement for Fiscals 2021, 2022 and 2023 included in the Prospectus.

Unless stated otherwise, industry and market data in this section has been obtained or derived from the Resurgent India Research Report which was exclusively commissioned and paid for by our Company only for the purposes of the Issue. Resurgent India Limited was appointed by our Company on December 29, 2021 and re-appointed on July 25, 2023. The data included herein includes excerpts from the Resurgent India Research Report and may have been re-ordered by us for the purposes of presentation. There are no parts, data or information (which may be relevant for the Issue), that have been left out or changed in any manner. Unless otherwise indicated, all financial, operational, industry and other related information derived from the Resurgent India Research Report and included herein with respect to any particular year, refers to such information for the relevant year.

#### INTERNAL RISK FACTORS

#### Risks Relating to our Business

1. Our success depends on our ability to build the Proposed Manufacturing Unit and expand our product portfolio, both of which are subject to risks and uncertainties. Delay in schedule of implementation may subject our Company to risks related to time and cost overrun which may have a material adverse effect on our business, results of operations and financial condition.

We intend to use part of our Net Proceeds to establish the Proposed Manufacturing Unit to manufacture both our existing products (through a new line at the proposed new facility with an installed capacity of 8,37,000 coils per annum) and manufacture new line of products with an installed capacity of 8,700 kilometres of cables per annum at Tehsil-Baddi, District-Solan, Himachal Pradesh, India on a land area admeasuring to 7,902.30 sq. mtrs. We propose to manufacture fire proof / survival wires, LT aluminium cables and solar cables in addition to our existing products using the capacities mentioned above. The utilisation of the Net Proceeds will be monitored by the Monitoring Agency. Our Company has already purchased land and building for the Proposed Manufacturing Unit by and under a sale deed dated September 15, 2021 for aggregate consideration of ₹ 29.16 million. In addition to the said consideration in respect of the said land and building, we have also incurred certain additional costs of ₹ 1.16 million in relation to the stamp duty payment, registration charges, survey fees and other miscellaneous fees and charges. For further details, please refer the chapter titled our "Objects of the Issue" beginning on page 81 of this Prospectus.

Our future growth depends on our ability to significantly increase both our manufacturing capacity and production throughput in a cost-effective and efficient manner. Our ability to expand production capacity is subject to significant risks and uncertainties, including the following:

- the need to raise significant additional funds to build additional manufacturing facility, which we may be unable to obtain on reasonable terms or at all;
- delays and cost overruns as a result of a number of factors, many of which may be beyond our control, such
  as our inability to secure successful contracts with equipment vendors or the unavailability of timely supplies
  of equipment and technologies;
- delays or denial of required approvals by relevant government authorities;
- diversion of significant management attention and other resources;
- failure to execute our expansion plans effectively;
- unavailability of timely supplies of equipment and technologies;
- failure to identify the right vendors who will supply quality products at correct prices; and
- failure to complete the projects within our estimated budget, failure of our contractors and suppliers to adhere to our specifications and timelines

If we are unable to build Proposed Manufacturing Unit and expand our product within our estimated time frame, we may be unable to expand our business, realise economies of scales by decreasing our costs, maintain our competitive position, or sustain profitability. There can be no assurance that we will complete any proposed expansion in a timely manner or whether it will result in increased production capacity as has been contemplated by our management. Further as and when we commission our Proposed Manufacturing Unit, our raw material requirements and costs as well as our staffing requirements and employee expenses may increase and we may face other challenges in extending our financial and other controls to our new unit as well as in realigning our management and other resources and managing our consequent growth. In the event that the risks and uncertainties discussed above or any other unanticipated risks, uncertainties, contingencies or other events or circumstances limit or delay our efforts to use the Net Proceeds to achieve the planned growth in our business, the use of the Net Proceeds for purposes identified by our management may not result in actual growth of our business, increased profitability or an increase in the value of your investment in our Equity Shares.

There can be no assurance that we will be able utilise the land and building for the purpose for which it is allowed/purchased within the stipulated time and conditions laid out in the registration deed or obtain the required registrations/permissions or approvals in a timely manner or at all. Further, in the event of any unanticipated delay in utilisation or receipt of such approvals, the proposed schedule of implementation and deployment of the Net Proceeds may be extended or may vary accordingly.

2. We have not yet placed orders in relation to the capital expenditure to be incurred for the Proposed Manufacturing Unit. In the event of any delay in placing the orders, or in the event the vendors are not able to provide the plant and machineries or complete the civil and related works etc. in a timely manner, or at all, the same may result in time and cost over-runs.

We intend to utilize portions of the Net Proceeds for funding capital expenditure requirements to set up the Proposed Manufacturing Unit. The utilisation of the Net Proceeds will be monitored by the Monitoring Agency. While we have procured quotations from various vendors in relation to the capital expenditure to be incurred for the Proposed Manufacturing Unit, we have not placed any firm orders for any of them. For details in respect of the foregoing, see "Objects of the Issue" beginning on page 81. Such quotations are valid for a certain period of time and may be subject to revisions, and other commercial and technical factors. We cannot assure that we will be able to undertake such capital expenditure at the costs indicated by such quotations or that there will not be cost escalations over and above the contingencies proposed to be funded out of the Net Proceeds. Further, the actual amount and timing of our future capital requirements may differ from our estimates as a result of, among other things, unforeseen delays or cost overruns, unanticipated expenses, regulatory changes, engineering design changes and technological changes.

In the event of any delay in placing the orders, or an escalation in the cost of acquisition of the equipment or completion of the civil and related works, or in the event the vendors are not able to provide the equipment and services in a timely manner, or at all, we may encounter time and cost overruns for the Proposed Manufacturing Unit. Further, if we are unable to procure the requisite plant and machinery, equipment and ancillary items or avail services from the vendors from whom we have procured quotations, we cannot assure you that we may be able to identify alternative vendors to provide us with the similar kind of plant and machinery, equipment and ancillary items and services, which satisfy our requirements at acceptable prices. Our inability to procure the machinery and equipment and services at acceptable prices or in a timely manner, may result in an increase in

capital expenditure, extension or variation in the proposed schedule of implementation and deployment of the Net Proceeds, thereby resulting in an adverse effect on our business, prospects and results of operations.

We intend to use substantial part of the Net Proceeds for the Proposed Manufacturing Unit to expand capacities in our product segments and launch new products. The Proposed object of the Issue is intended to be funded from a combination of internal accruals and net proceeds.

The total estimated cost for the Proposed Manufacturing Unit is ₹ 271.86 million. We propose to fund the cost of the Proposed Manufacturing Unit as follows:

Source of funds for total estimated cost	(₹ in millions)
Net Proceeds	244.13
Internal Accruals	27.73

Our Proposed Manufacturing Unit (proposed object of the Issue) remain subject to the potential problems and uncertainties that construction project face including cost overruns or delays. Problems that could adversely affect our expansion plan include labour shortages, increased costs of equipment or manpower, inadequate performance of the equipment and machinery installed in our manufacturing facilities, delays in completion, defects in design or construction, the possibility of unanticipated future regulatory restrictions, delays in receiving governmental, statutory and other regulatory approvals, incremental pre-operating expenses, taxes and duties, interest and finance charges, working capital margin, environment and ecology costs and other external factors which may not be within the control of our management. Further, there can be no assurance that our budgeted costs may be sufficient to meet our proposed capital expenditure requirements. If our actual capital expenditures significantly exceed our budgets, or even if our budgets were sufficient to cover these projects, we may not be able to achieve the intended economic benefits of these projects, which in turn may materially and adversely affect our financial condition, results of operations, cash flows, and prospects. There can be no assurance that we will be able to complete the aforementioned expansion and additions in accordance with the proposed schedule of implementation and any delay could have an adverse impact on our growth, prospects, cash flows and financial condition. The Proposed Manufacturing Unit will require us to obtain various approvals, which are routine in nature. For further details, see "Objects of the Issue" beginning on page 81. In addition to such pending approvals, we will also need to apply for certain additional approvals required for the Proposed Manufacturing Unit. There can be no assurance that we will be able to obtain these registrations and approvals including approvals in relations to power and water procurement in a timely manner or at all. Further, in the event of any unanticipated delay in receipt of such approvals, the proposed schedule implementation and deployment of the Net Proceeds may be extended or may vary accordingly.

3. One of our Group Company viz. Plaza Cable Electric Private Limited is engaged in activities which is similar to our business. This may be a potential source of conflict of interest for us and which may have an adverse effect on our business, financial condition and results of operations.

Our Group Company, Plaza Cable Electric Private Limited has some of the objects similar to that of our Company's business and could offer products that are related to the business of our Company. As on the date of the Prospectus, the said Group Company is majorly engaged in activities of sales of wires & cables. However, our Company and Plaza Cables Electric Private Limited have entered into a Non-Compete Agreement dated March 2, 2022 agreeing that it will not carry on such business in any other State in India except the State of West Bengal. The said non-compete agreement is part of the material documents and is available for inspection at our registered office during office hours. For further details, please refer the chapter titled our "Our Group Companies" and "Material Documents and Contracts for Inspection" on pages 183 and 305, respectively of the Prospectus. There can be no assurance that our Promoters or our Group Companies or members of the Promoter Group will not compete with our existing business or any future business that we may undertake or that their interests will not conflict with ours. Any such present and future conflicts could have a material adverse effect on our reputation, business, results of operations and financial condition.

Thus, in future, conflicts of interests may arise in allocating business opportunities amongst our Company and our Group Company and member of promoter group in circumstances where our respective interests diverge. In cases of conflict, our Promoters may favour other companies or ventures in which our Promoters have interest.

4. Inadequate or interrupted supply and price fluctuation of our raw materials and packaging materials could adversely affect our business, results of operations, cash flows, profitability and financial condition.

Manufacturing quantity and cost of our products are dependent on our ability to source raw materials and packaging materials at acceptable prices and maintain a stable and sufficient supply of our major raw materials. The principal raw materials used in our manufacturing process are copper and insulation materials such as PVC compounds. The costs of raw materials consumed for Fiscals 2023, 2022 and 2021 was ₹ 1,346.08 million, ₹

1,386.34 million and ₹ 1,130.66 million respectively, representing 73.76%, 78.42% and 77.77% respectively of our revenue from operations. The raw materials we use are subject to price volatility and unavailability caused by external conditions, such as commodity price fluctuations within India and globally, weather conditions, supply and demand dynamics, logistics and processing costs, our bargaining power with the suppliers, inflation and governmental regulations and policies. We generally pass on the cost escalations to our customers. However, we may not be able to pass on every instance of escalation in input costs and may have to pursue internal cost control measures or may have to absorb in some instances such as when the rate of our raw material Copper and PVC fluctuates. Whenever the price of the material cost increases, we subsequently increase our sale price or reduce the discounts. On the hand whenever the raw material reduces we subsequently either reduce our sale price or increase discounts. We may also reduce our sale price or increase our discount with comparatively lesser percentage in relation to the percentage increase in the price of raw materials. With these business practices, we sometimes, don't pass the entire burden over the customers. If we are not able to effectively pass on our escalated costs to customers, such price escalations could have a material adverse impact on our result of operations, financial condition and cash flows.

We fulfill our raw materials requirement locally. We have not entered into any long-term agreements with any of our raw material or inputs suppliers and we purchase such raw materials and inputs on spot order basis. Purchases made from our top 10 suppliers as mentioned in the chapter titled "Management Discussion and Analysis of Financial Condition and Result of Operations" beginning on page 196 of this Prospectus were ₹ 1,163.27 million, ₹ 1,047.90 million and ₹ 824.36 million representing 83.95%, 74.77%, and 73.64% of our raw material purchases for Fiscals 2023, 2022 and 2021, respectively. While we may find additional suppliers to supply these raw materials, any failure of our suppliers to deliver these raw materials in the necessary quantities or to adhere to delivery schedules, credit terms or specified quality standards and technical specifications may adversely affect our production processes and our ability to deliver orders on time and at the desired level of quality. As a result, we may lose customers which could have a material adverse effect on our business, financial condition and results of operations. Further our raw material supply and pricing may become volatile due to a number of factors beyond our control, including global demand and supply, general economic and political conditions, transportation and labour costs, labour unrest, natural disasters, competition, import duties, tariffs and currency exchange rates, and there are inherent uncertainties in estimating such variables, regardless of the methodologies and assumptions that we may use. Therefore, we cannot assure that we will be able to procure adequate supplies of raw materials in the future, as and when we need them on commercially acceptable terms. Further, there can be no assurance that we will be able to effectively manage relationships with our existing or new suppliers or that we will be able to enter into arrangements with new suppliers at attractive terms or at all. If we fail to successfully leverage our existing and new relationships with suppliers, our business and financial performance could be adversely affected.

While we strive to maintain adequate inventory for all our primary raw materials, we have historically experienced instances of raw material shortages in a limited manner. In case such instances of raw material shortages occur again in the future, we may not be able to manufacture our products according to our pre-determined time frames, at our previously estimated product costs, or at all, which may adversely affect our business, results of operations, cash flows and reputation.

5. Our Company requires significant amounts of working capital and significant portion of our working capital is consumed in trade receivables and inventories. Our inability to meet our working capital requirements may have an adverse effect on our results of operations and overall business.

Our business requires significant working capital, such as to finance the purchase of raw materials, consumables, stores & spares and payments for operating expenses before we receive payment from our customers. In addition, the actual amount of our future capital requirements may differ from estimates as a result of, among other factors, cost overruns, unanticipated expenses, regulatory changes, economic conditions, additional market developments and new opportunities in the wires industry. A significant portion of our working capital is consumed in trade receivables and inventories. Summary of our working capital position is given below:

(₹ in million)

Particulars	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
<b>Current Assets</b>			
Inventories	299.46	309.17	286.07
Trade Receivables	521.34	443.28	465.96
Cash and bank balances	0.07	0.08	0.10
Bank Balances Other than above	2.89	0.01	-

Other Financial Assets	1.03	2.97	4.47
Other Current Assets	29.05	43.06	27.56
Total Current Assets (A)	853.84	798.57	784.16
Current Liabilities			
Lease Liabilities	0.40	0.91	0.98
Trade Payables	104.85	109.24	102.94
Other Current Liabilities	40.70	34.86	34.60
Provisions	0.79	0.53	1.05
Current Tax Liabilities (Net)	28.02	22.31	11.12
Total Current Liabilities (B)	174.76	167.85	150.69
Working Capital Requirement (A-B)	679.08	630.72	633.47
Working Capital Requirement as a % of Total Assets	60.58%	60.55%	63.81%

Our inability to maintain sufficient cash flow, maintain credit facility and other sources of fund, in a timely manner, or at all, to meet the increasing requirement of working capital may have significant adverse effect on our financial condition and result of our operations. For further details, please refer to the chapter titled "Objects of the Issue" beginning on page 81 of this Prospectus

# 6. We generate our significant portion of sales from our operations in certain geographical regions. Any adverse developments affecting our operations in these regions could have an adverse impact on our revenue and results of operations.

For the financial years ended March 31, 2021, March 31, 2022, and March 31, 2023, our revenue from our certain geographical regions customers as per our Restated Financial Statements are as follows:

S No.	Geographic Region	Fiscal 2021		Fiscal 2022		Fiscal 2023	
		Sales (Rs. In Millions)	% to total revenue	Sales (Rs. In Millions)	% to total revenue	Sales (Rs. In Millions)	% to total revenue
1	DELHI	463.70	30.90%	544.87	30.82%	537.18	29.44%
2	UTTAR PRADESH	458.28	31.52%	513.58	29.05%	567.69	31.11%
3	HARYANA	101.36	6.97%	127.47	7.21%	123.05	6.74%
4	KERALA	122.15	8.40%	116.76	6.61%	86.18	4.72%
5	UTTRAKH AND	59.22	4.07%	71.83	4.06%	71.73	3.93%
	Total	1204.71	81.86%	1374.51	77.75%	1385.83	75.94%

<sup>\*</sup>Not annualized

Such geographical concentration of our business in these regions heightens our exposure to adverse developments related to competition, as well as economic and demographic changes in these regions which may adversely affect our business prospects, financial conditions and results of operations. We may not be able to leverage our experience in such regions to expand our operations in other parts of India, due to factors such as competition, culture, regulatory regimes, business practices and customs, industry needs, transportation, in other markets where we may expand our operations may differ from those in such regions, and our experience in these regions may not be applicable to other markets. In addition, as we enter new markets and geographical areas, we are likely to compete not only with national players, but also local players who might have an established local presence, are more familiar with local regulations, business practices and industry needs, have stronger relationships with local dealers, relevant government authorities, suppliers or are in a stronger financial position than us, all of which may give them a competitive advantage over us. Our inability to expand into areas outside such markets may adversely affect our business prospects, financial conditions and results of operations. While our management has faith that

the Company has requisite expertise and vision to grow and mark its presence in other markets going forward, investors should consider our business and prospects in light of the risks, losses and challenges that we may face and should not rely on our results of operations for any prior periods as an indication of our future performance.

### 7. A significant portion of our working capital is consumed in inventories. Our inability to realise inventories may have an adverse effect on our results of operations and overall business.

Our inventories as a % of total current assets as on March 31, 2023, 2022 and 2021 were 35.07%, 38.72%, and 36.48% respectively. We have to maintain adequate inventories of raw materials, stores, spares & consumables, work-in-progress and finished goods to meet our day-to-day requirements and avoid situations like stock-outs. The result of our operations depends upon our ability to manage our inventories. To effectively manage our inventory, we must be able to accurately estimate customer demand and supply requirements and manufacture and trade inventory accordingly. If our management misjudges expected customer demand, it could adversely impact the results by causing either a shortage of products or an accumulation of excess inventory. Further, if we fail to sell the inventory, we may be required to write-down our inventory or pay our suppliers without new purchases, or create additional vendor financing, which could have an adverse impact on our income and cash flows, liquidity and overall business.

We intend to continue grow our business operations by launching new variety of product lines and expanding capacities of our existing products. The Objects of the Issue includes, amongst others, funding the capital expenditure for setting up of the Proposed Manufacturing Unit and funding the working capital requirement of our business. In order to sell new products manufactured, we might have to maintain higher level of inventories for the newer / wider range of products under our own brand. This may result in further increase in the quantum of working capital particularly inventories. Our inability to maintain sufficient cash flow, realize existing inventories, maintain credit facility and other sources of fund, in a timely manner, or at all, to meet the increasing requirement of working capital may have significant adverse effect on our financial condition and result of our operations. For further details, please refer to the chapter titled "Objects of the Issue" beginning on page 81 of this Prospectus.

Our trade receivables were ₹ 521.34 million, ₹ 443.28 million and ₹ 465.96 million as on March 31, 2023, 2022 and 2021 respectively. Our trade receivables turnover days were 104 days, 92 days and 117 days for the Fiscals 2023, 2022 and 2021 respectively. Our trade receivables are generally non-interest bearing in nature. Our working capital requirements may increase if the payment terms in purchase orders received include reduced or zero advance payments or longer payment schedules, or if there is delayed realisation from our customers. These factors may result, and have in the past resulted, in increases in the amount of our receivables and short-term borrowings. Continued increase in our working capital requirements may have a material adverse effect on our financial condition, results of operations and cash flows.

We intend to continue grow our business operations by launching new variety of product lines and expanding capacities of our existing products. The Objects of the Issue includes, amongst others, funding the capital expenditure for setting up of the Proposed Manufacturing Unit and funding the working capital requirement of our business. In order to sell new products manufactured, we might have to maintain higher level of inventories and may also have to offer liberal credit terms to our network channels to establish the demand and market for the newer / wider range of products under our own brand. This may result in further increase in the quantum of working capital particularly trade receivables and inventories. Our inability to maintain sufficient cash flow, realize existing inventories & trade receivables, maintain credit facility and other sources of fund, in a timely manner, or at all, to meet the increasing requirement of working capital may have significant adverse effect on our financial condition and result of our operations. For further details, please refer to the chapter titled "Objects of the Issue" beginning on page 81 of this Prospectus.

## 8. We may not be able to derive the desired benefits from our product development efforts. Commercialization and market development of new products and existing product particularly our FMEG products may take longer time than expected and / or may involve unforeseen business risks.

While our existing sales and distribution network and existing customer base shall act as our captive demand pool for the new products, commercialization and market development for such new products may take longer time than expected and / or may involve unforeseen business risks which could have an adverse impact on our business and results of operations. There can be no assurance that we will be able to successfully develop new products or that such new products will receive market acceptance or adapt our manufacturing processes to incorporate new technologies or address changing consumer trends or emerging industry standards. Any rapid change in the expectations of our dealers and end customers in our business on account of changes in technology or introduction of new alternate products could adversely affect our business, results of operations and financial condition. Further, there can be no assurance that our newly developed products will achieve commercial success. Even if such products can be successfully commercialised, there is no guarantee that they will be accepted widely by the

market. In addition, we cannot assure you that our existing or potential competitors will not develop products which are similar or superior to our products. It is often difficult to project the time frame for developing new products and the duration of market demand for these products, there is a risk that we may have to abandon a potential product that is no longer commercially viable, even after we have invested significant resources in the research and development of such product.

While we have successfully executed our business strategies for our wires and cables product segment there is no assurance that our business strategies to commercialise and develop brand visibility for our FMEG products will succeed or will receive market acceptance. The success of these products depends on the effectiveness of the product design, quality of the raw materials and quality control systems, which in turn, depend on skills and experience of the third-party manufacturers and our ability to ensure that they adhere to our standards and policies and guidelines. Any adverse change in the quality of products marketed and sold by us including due to reasons beyond our control, or allegations of defects, even when false, at any of our manufacturing facilities could tarnish the image of our brands, result in negative reviews and feedback from our customers. We plan to enhance and develop and strengthen relationships with existing dealers and customers for our FMEG products who may drive high volume orders on an ongoing basis, however there can be no assurance that we will be able to execute these strategies on time and within our estimated budget, or that our development plans for the particular will increase our profitability. Any of these factors could adversely impact our results of operations for our FMEG products.

9. If we are unable to continue to implement our brand building and marketing initiatives, for each of our brands, our business and prospects may be adversely affected. Moreover, any deterioration in the reputation and market perception of our brand may have an adverse effect on our sales, profitability and the implementation of our growth strategy.

The wire and cables industry in India is very fragmented industry, with larger players having their own niche high end markets, and the low-end (in quality terms) market, which is highly price sensitive in nature, is ruled by unorganized SME/ MSME sector. (Source: Excerpt on Economic Growth Outlook from Techno Economic Viability Report by Dun and Bradstreet). Due to the fragmented nature of the wire and cables industry, enhancing the brand visibility of flagship brand "Plaza cables" and our home brands such as "Action Wires" and PCG" may require us to make a considerable investment, including expansion of our distribution network and market penetration, and increase our marketing, advertising and business promotion expenses to give us an edge over the large industry players. According to the Resurgent India Research Report, the organized players have increased their advertisement and promotional spends over the years. This has helped them garner higher market share and margins over the last two-three years. (Source: Resurgent India Research Report). For further details, please refer to the chapter titled "Industry Overview" on page 108 of this Prospectus. While we have been developing and promoting our brand since inception and will continue to invest in building and maintaining our brand's value in the future to compete effectively, we may not be able to do so successfully or in a cost-effective manner as compared to the organised players who might have leverage. For further details, on our peers please refer the chapter titled "Basis for Issue Price" beginning on page 99 of this Prospectus.

As our business plans to expand into new markets and regions maintaining and enhancing our brand may become difficult and expensive. Our future success and competitiveness may be influenced by the performance of our brand, as well as our ability to communicate effectively about our products with our target customers through consistent and focused marketing messages. Further, our brand building would also depend on the effectiveness of sales and promotional activities and choice of channel partners. Any damage to our brand name, if not immediately and sufficiently remedied, could have an adverse effect on our reputation, competitive position in India, business, financial condition, results of operations and cash flows. If our initiatives are not effectively implemented or our products fail to find acceptance with our existing and potential customers resulting in loss of customer confidence in our brand for any reason, our ability to attract and retain customers could be adversely affected. Maintaining and enhancing our brand image may also require us to undertake significant expenditures and make investments in areas such as developing new range of products, advertising and marketing, through media and other channels of publicity, and towards employee development and training. An inability to enhance the visibility of our brand may adversely impact consumer goodwill and brand recall, and consequently our business prospects and financial performance. There can be no assurance that our efforts in these areas would always be effective. Any adverse development or decline in our brand value and reputation may adversely affect our business, results of operations and financial condition.

10. Further, our existing and proposed manufacturing facilities are concentrated in a single region i.e., Himachal Pradesh and the inability to operate and grow our business in this particular region may have an adverse effect on our business, financial condition, results of operations, cash flows and future business prospects.

Our Existing Manufacturing Unit is located at Solan, Baddi, Himachal Pradesh. Further our Proposed Manufacturing Unit is also proposed to be set-up at Himachal Pradesh. Though we are located at the plain

landscapes of Himachal Pradesh, the state is known for its climate sensitive nature. Our success depends on our ability to successfully manufacture and deliver our products to meet our customer demand. Our manufacturing facilities are susceptible to damage or interruption or operating risks, such as human error, power loss, breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, loss of services of our external contractors, terrorist attacks, acts of war, break-ins, earthquakes, other natural disasters and industrial accidents and similar events. Recently, on account of the government-imposed lockdown in India due to COVID-19 pandemic, operations at all of our manufacturing facilities were temporarily shut down and we were required to follow protocols as suggested by regulatory authorities which impacted our ability to operate our manufacturing facilities at optimum utilizations.

Further, any materially adverse social, political or economic development, civil disruptions, or changes in the policies of the state government or state or local governments in this region could adversely affect our manufacturing operations, and require a modification of our business strategy, or require us to incur significant capital expenditure or suspend our operations.

Any such adverse development affecting continuing operations at our manufacturing facilities could result in significant loss due to an inability to meet customer contracts and production schedules, which could materially affect our business reputation within the industry. The occurrence of or our inability to effectively respond to, any such events or effectively manage the competition in the region, could have an adverse effect on our business, results of operations, financial condition, cash flows and future business prospects. Further, continuous addition of industries in and around our manufacturing facilities without commensurate growth of its infrastructural facilities may put pressure on the existing infrastructure therein, which may adversely affect our business

### 11. The industry segments in which we operate being fragmented, we face competition from large players, which may affect our business operations and financial conditions.

We compete in wires & cables industry on the basis of the range of our products, quality of our products, price, and dealers & distribution network. The industry in which we operate is highly competitive. According to the Resurgent India Research Report, the Indian cables and wires industry has been gradually moving from a largely unorganized sector comprising smaller regional players towards an organized sector comprising pan-India branded market players across all categories. Furthermore, an increase in technological and product complexities, growing marketing and branding activities by leading cable manufacturers, and the entry of newer players have all led to an increase in the proportion of the industry's revenue generated by the organized sector. Industry expects the share of organized players to grow to ~74% by FY23E on account of GST rollout, improved efficiency and cost structure (reducing the price gap between the organized and unorganized sectors) and the economies of the pan-India distribution network. (Source: Resurgent India Research Report). For further details, please refer to the chapter titled "Industry Overview" on page 108 of this Prospectus.

The industry and markets for our products are characterized by factors such as technological change, the development of new products, evolving industry standards. We primarily compete based on the following:

- product functionality, quality and reliability;
- design, technical, research and production capabilities;
- ability to meet customers order requirements and delivery schedules;
- distributor, dealer and customer relationships and services; and
- product price.

Our competitors vary in size, and may have greater financial, production, marketing, personnel and other resources than us and certain of our competitors have a longer history of established businesses and reputations in the Indian wires & cables industry as compared with us. These conditions may continue indefinitely. Changes in the identity, ownership structure, and strategic goals of our competitors and the emergence of new competitors in our target markets may impact our financial performance. New competitors may include foreign-based companies and domestic producers who could enter our markets. Our failure to compete effectively, including any delay in responding to changes in the industry and market, together with increased spending on advertising, may affect the competitiveness of our products, which may result in a decline in our revenues and profitability. Also, see "Our Business - Competition" beginning on page 145 of this Prospectus.

### 12. Our inability to maintain the stability of our distribution network and attract additional distributors and dealers may have a material adverse effect on our results of operations and financial condition.

We primarily sell our products to retail customers through our wide-spread distribution network of dealers and distributors in India. As on March 31,2023 we have 1249 registered dealers and distributors. For further details, of such registered dealers & distributors see chapter titled "Our Business" beginning on page 129 of this

Prospectus. The competition for dealers and distributors is intense in our industry and many of our competitors including the large players continue to expand their distribution networks. In addition, we have no control over our competitors who may offer greater incentives to our distributors and dealers. As such, there can be no assurance that our current distributors and dealers will continue to do business with us, or that we can continue to attract additional distributors and dealers to our network. There can be no assurance that we will be able to successfully expand, maintain or manage our large distribution network and strengthen our relationship with our significant dealers in the future. If we lose any of our dealers to competitors, we may lose some or all favourable arrangements with such dealer, which could result in weakening or termination of our relationships with other dealers. We may also not be able to effectively manage our dealers, and the cost of any consolidation or further expansion of our distribution network may exceed the additional revenue generated from such efforts.

Furthermore, the performance of our dealers and distributors and their ability to sell our products, strengthen our brand and expand their businesses and their sales network are crucial for the future growth of our business and would directly affect our sales volume and profitability. Our business is dependent on maintaining a continuing relationship with our most significant dealers as a significant portion of our revenues in our business is generated by a limited number of dealers. An inability to develop and maintain our relationship with dealers by providing new and quality products, effective branding and marketing for such products, attractive commercial arrangements, or effective training and network support for dealers, as compared to other large players in the industry it may result in the loss of our dealers. There can be no assurance that we will be able to maintain or increase the historic levels of business from our dealers, or that we will be able to immediately and successfully replace these dealers at terms acceptable to us, should we lose any or all of them. Any loss of such dealers may adversely affect our business, results of operations and financial condition.

13. The current and continuing impact of the COVID-19 pandemic on our business and operations, including its impact on the ability or desire of customers to purchase our products, may have an adverse effect on our business prospects and future financial performance.

The outbreak of the COVID-19 pandemic and its continuing impact, as well as government measures to reduce the spread of the COVID-19 pandemic, have had a significant impact on our operations since the last week of March 2020. The impact of the pandemic on our business, operations and financial performance have included and may continue to include the following:

- Temporary shutdown of our Existing Manufacturing Facility for a few weeks in March and April 2020.
   Regulatory restrictions relating to the pandemic interrupting our operations may also affect our ability to effectively manage our product inventory.
- Temporary closure of our offices and decline in the availability of workforce due to employees contracting the virus, rationalization of the workforce, and restrictions on travel and movement due to lockdowns imposed by various state governments, affecting commute of employees to their places of work. As a result, our revenue from operations declined by 8.65% from ₹ 1,591.42 million in Fiscal 2020 to ₹1,453.78 million in Fiscal 2021, due to decline in market movement on account of COVID-19, among other reasons and consequently expect an adverse impact on our sales and profitability. Further our employee benefit expenses decreased by 26.64% to ₹ 79.86 million for the financial year 2020-21 from ₹ 108.86 million including director's remuneration for the financial year 2019-20. The decrease was mainly on account of decrease in salaries & wages by ₹ 26 million due to cost rationalisation across departments in line with the changes in the market and business conditions led by Covid-19 pandemic. Any further decline, particularly as a result of prolonged restrictions due to the Omicron variant, any new variant or any subsequent waves in India, may also affect our ability to effectively manage our inventory of products. Further, stores located in containment zones, as demarcated by the regional authorities from time to time, may have further restrictions imposed on their operations.
- Disruptions to flow of material such as our ability to procure raw materials and finished products from third
  part manufacturers, reducing our ability to fulfil orders in a timely manner, disrupting the operation of our
  production facility and third-party manufacturing operations, affecting the ability of our delivery partners to
  make deliveries due to various restrictive measures imposed by governmental authorities.
- Compliance with evolving government regulations, including with respect to social distancing measures and sanitization practices. Although we are currently in compliance with such guidelines, any failure in the future to fully comply or adhere to the measures and guidelines or any other similar regulations could lead to the imposition of penalties, fines or other sanctions, which could have an adverse impact on our business.

Additionally, there can be no assurance that we will be able to successfully achieve our expansion strategies in the event of subsequent waves of the pandemic in India that leads to additional restrictive measures or hamper overall economic recovery. For instance, the second wave of the COVID-19 pandemic in India in April and May 2021 led to additional restrictive measures such as lockdowns and curfews in certain parts of India, restricting operations at our Existing Manufacturing Facility and exposing our manufacturing personnel to the increased risk of contagion. In the event waves worsen or are not controlled in a timely manner, we may not be able to (i) manage our operations at their full capacity; and (ii) successfully implement our growth strategy. Even though we have taken various initiatives to raise awareness for COVID as well as implemented social distancing and hygiene measures in our Existing Manufacturing Facility and offices, we cannot assure you that in the event of another COVID-19 wave additional restrictions will be put back in place or if another lockdown would be re-imposed to control the spread of COVID-19. The impact of the ongoing pandemic cannot be ascertained at this time, and while we cannot currently estimate the duration or future impact of the COVID-19 pandemic on our business or on the Indian or global economy, there is a likelihood that the effects could continue into Fiscal 2022 and beyond.

In addition, if our Key Managerial Personnel or a significant percentage of our workforce is unable to work due to COVID-19 illness, quarantine, limitations on travel or other government restrictions in connection with the COVID-19 pandemic, our operations may be negatively impacted.

14. We may be unable to enforce our rights under some of our agreements with counterparties on account of insufficient stamping and non-registration or other reasons.

We enter into agreements with third parties. Some of the agreements executed by us namely (1) Memorandum of entry for deposit of title deeds dated March 28, 2019; and (2) Supplemental memorandum of entry for deposit of title deeds dated February 12, 2021 may be inadequately stamped or not registered or may not otherwise be enforceable. Inadequately stamped documents may be impounded by the appropriate authority. Such inadequately stamped or not registered documents may not be admissible in evidence in a court of law until the applicable stamp duty, with penalty, has been paid and registered, which could, therefore, impact our ability to enforce our rights under the agreements in a timely manner or at all. We cannot assure you that we would be able to enforce our rights under such agreements. This could impair our business operations and adversely affect our cash flows, results of operation and financial condition.

15. There may have been certain instances of non-compliances and alleged non-compliances with respect to certain regulatory filings for corporate actions taken by our Company in the past. Consequently, we may be subject to regulatory actions and penalties for any such past or future non-compliance and our business, financial condition and reputation may be adversely affected.

There may have been certain procedural instance of lapses such as delays in filings/ non-filing of forms, non-compliance with procedural requirements for allotment of non-voting shares and variation of rights of such shares, and factual errors in our corporate records in relation to certain corporate actions taken by our Company in the past. For instance, a) Our Company inadvertently did not file Form CHG1 for few vehicle loans availed from banks and charge modifications forms for certain secured borrowings with the respective ROC, Form 23B for Appointment of Auditor as per Companies Act,1956, however we are in process of filing condonation of delay and file modification of charges form and take all necessary steps to rectify the lapse on our part b) Nature of allotments were not described / explained in the allotment forms viz. Form 2 for the year 2007, 2009, 2011 and 2012 respectively and hence the prescribed procedure for the same has not been followed, however we shall take all necessary steps to rectify the lapse on our part. This may subject us to regulatory actions and/or penalties which may adversely affect our business, financial condition and reputation. While we have not been subject to any penalties in respect of certain previous violations, there can be no assurance that we would not be subject to such penalties or fines in the future. Further, there can be no assurance that there will be no delays or non-compliances with the filing of certain documents in the future.

16. We are predominantly dependent on the sale of our Wires and Cables products. An inability to anticipate and adapt to evolving customer preferences and demand for particular product, or ensure product quality or reduction in the demand of our wire and cables products may adversely impact demand for our products, brand loyalty and consequently our business prospects and financial performance.

Our business prospects are dependent on the demand for our products amongst our existing customers and new customers. In addition, our financial performance is dependent on our wires and cables products, which in Fiscals 2021, 2022 and 2023 was ₹ 1,312.84 million, ₹ 1,659.02 million and ₹ 1,716.04 million, respectively which represented 87.50%, 92 27%, and 94.06%, of our total Revenue from operation in, respectively. A portion of our revenues is also derived from LT cables, FMEG Products, PVC Pipe, Tape and other products. In Fiscal 2021, 2022, 2023 sales of FMEG Products were ₹ 187.59 million, ₹ 138.90 million and ₹ 108.88 million respectively, which represented 12.50%, 7.70% and 5.90% of our total Revenue from operation respectively. Sales of PVC

Pipe, Tape and other products in Fiscal 2021, 2022, 2023 were ₹ 131.61 million, ₹ 101.63 million and ₹ 79.75 million, respectively, which represented 8.77%, 5.63% and 4.33%, of our total Revenue from operation respectively in such periods.

As a result, our business and financial condition is dependent on the performance of the wires and cables market in India and we are exposed to fluctuations in the performance of these markets. In the event of a decrease in demand for wires and cables in India, we will experience pronounced effects on our business, results of operations, financial condition, cash flows and prospects. The wires and cables market may be affected by, among others, changes in government policies, government initiatives, economic conditions, income levels and interest rates, which may negatively affect the demand for and the valuation of our products. These and other factors may negatively contribute to changes in the prices of and demand for our wires and cables and may materially adversely affect our business, financial condition, results of operations and cash flows.

## 17. Our funding requirements and the proposed deployment of Net Proceeds have not been appraised by a public financial institution or a scheduled commercial bank and our management will have broad discretion over utilization of the Net Proceeds.

Our Company proposes to utilize the Net Proceeds for funding the capital expenditure for setting up of the Proposed Manufacturing Unit to manufacture new line of products in addition to existing products, funding the working capital requirements of our Company and for general corporate purposes. Our proposed deployment of Net Proceeds has not been appraised by a public financial institution or a scheduled commercial bank and is based on management estimates. Further the deployment of the Net Proceeds will be at the discretion of our Board and the management of our Company will have significant flexibility in applying the proceeds received by our Company from the Issue. However, Audit Committee will monitor the utilization of the proceeds of this Issue and prepare the statement for utilization of the proceeds of this Issue. Further in accordance with Section 27 of the Companies Act, 2013, a company shall not vary the objects of the Issue without our Company being authorised to do so by our shareholders by way of special resolution and other compliances in this regard. Our Promoters shall provide exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

Various risks and uncertainties, including those set forth in this section including inability to obtain necessary approvals for undertaking proposed activities, may limit or delay our efforts to use the Net Proceeds to achieve profitable growth in our business. We cannot assure you that use of the Net Proceeds to meet our future capital requirements, fund our growth and for other purposes identified by our management would result in actual growth of our business, increased profitability or an increase in the value of our business and your investment.

## 18. Further, our existing and proposed manufacturing facilities are concentrated in a single region i.e., Himachal Pradesh and the inability to operate and grow our business in this particular region may have an adverse effect on our business, financial condition, results of operations, cash flows and future business prospects.

Our Existing Manufacturing Unit is located at Solan, Baddi, Himachal Pradesh. Further our Proposed Manufacturing Unit is also proposed to be set-up at Himachal Pradesh. Though we are located at the plain landscapes of Himachal Pradesh, the state is known for its climate sensitive nature with instances of many floods in the past and more recently glacier outbreak in other regions of the state Our success depends on our ability to successfully manufacture and deliver our products to meet our customer demand. Our manufacturing facilities are susceptible to damage or interruption or operating risks, such as human error, power loss, breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, loss of services of our external contractors, terrorist attacks, acts of war, break-ins, earthquakes, other natural disasters and industrial accidents and similar events. Recently, on account of the government-imposed lockdown in India due to COVID-19 pandemic, operations at all of our manufacturing facilities were temporarily shut down and we were required to follow protocols as suggested by regulatory authorities which impacted our ability to operate our manufacturing facilities at optimum utilizations.

It is also subject to operating risk arising from compliance with the directives of relevant government authorities. Operating risks may result in personal injury and property damage and in the imposition of civil and criminal penalties. If our Company experiences delays in production or shutdowns at our facility due to any reason, including disruptions caused by disputes with its workforce or any external factors, our Company's operations will be significantly affected, which in turn would have a material adverse effect on its business, financial condition and results of operations.

Further, any materially adverse social, political or economic development, civil disruptions, or changes in the policies of the state government or state or local governments in this region could adversely affect our manufacturing operations, and require a modification of our business strategy, or require us to incur significant capital expenditure or suspend our operations. Any such adverse development affecting continuing operations at

our manufacturing facilities could result in significant loss due to an inability to meet customer contracts and production schedules, which could materially affect our business reputation within the industry. The occurrence of or our inability to effectively respond to, any such events or effectively manage the competition in the region, could have an adverse effect on our business, results of operations, financial condition, cash flows and future business prospects. Further, continuous addition of industries in and around our manufacturing facilities without commensurate growth of its infrastructural facilities may put pressure on the existing infrastructure therein, which may adversely affect our business.

### 19. Our Existing Manufacturing Unit is critical to our business operations and any shutdown of our Existing Manufacturing Unit may have an adverse effect on our business, results of operations and financial condition.

Our Existing Manufacturing Unit at Baddi, Himachal Pradesh, is subject to operating risks, such as the breakdown or failure of equipment, power supply or processes, performance below expected levels of efficiency, obsolescence, labour, disputes, natural disasters, industrial accidents and the need to comply with the directives of relevant government authorities.

In addition, our Existing Manufacturing Unit and operations require constant power supply. For the Fiscals 2023, 2022 and 2021 for our electricity and water expenses were ₹ 11.47 million, ₹ 10.05 million and ₹ 10.46 million constituting 0.63%, 0.57% and 0.72% respectively of our revenue from operations. To battle electricity failures, we also have DG set of 250 KVA to meet exigencies at our main facility, however, we cannot assure you that our facilities will be operational during power failures. Any disruption in the supply of electricity may disrupt our operations, which may interfere with manufacturing process, requiring us to either stop our operations or repeat activities which may involve additional time and increase our costs. If energy costs were to rise, or if electricity supplies or supply arrangements were disrupted, our profitability could decline. Any disruption in the supply of power may disrupt our operations, which may interfere with manufacturing process, requiring us to either stop our operations or repeat activities which may involve additional time and increase our costs. If energy costs were to rise, or if electricity supplies or supply arrangements were disrupted, our profitability could decline. We source most of our electricity requirements for our manufacturing facilities from state electricity board. While we believe we have adequate stand-by power supply, this may not be adequate if the disruption in the supply of the power is for a longer period. Additionally, such standby power supply may not be sufficient to enable us to operate our facility at full capacity and any such disruption in the primary power supply available at our production facilities could materially and adversely affect our business, financial condition, results of operations and cash flows.

Our success depends on our ability to successfully manufacture and deliver our products to meet our customer demand. Our manufacturing facilities are also susceptible to damage or interruption or operating risks, such as human error, power loss, breakdown or failure of equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, loss of services of our external contractors, terrorist attacks, acts of war, break-ins, earthquakes, other natural disasters and industrial accidents and similar events. It is also subject to operating risk arising from compliance with the directives of relevant government authorities. Operating risks may result in personal injury and property damage and in the imposition of civil and criminal penalties.

If our Company experiences delays in production or shutdowns at our facility due to any reason, including disruptions caused by disputes with its workforce or any external factors, our Company's operations will be significantly affected, which in turn would have a material adverse effect on its business, financial condition and results of operations. Further, continuous addition of industries in and around our manufacturing facilities without commensurate growth of its infrastructural facilities may put pressure on the existing infrastructure therein, which may adversely affect our business.

## 20. We have not entered into any long term or definitive agreements with our dealers or customers. If our dealers or customers choose not to source their requirements from us, our business, financial condition and results of operations may be adversely affected.

We have not entered into any long term or definitive agreements with our dealers and distributors and instead rely on purchase orders to govern the volume, pricing and other terms of sales of our products. However, such orders may be amended or cancelled prior to finalization, and should such an amend mentor cancellation take place, we may be unable to seek compensation for any surplus unpurchased products that we manufacture. Consequently, there is no commitment on the part of the customer to continue to source their requirements from us, and as a result, our sales from period to period may fluctuate significantly as a result of changes in our customers' vendor preferences.

In the past we have not faced any cancellation of products due to our failure to meet our customers' expectation but we cannot assure that in future we will not face any cancellation of orders due to failure on our part. There are also a number of factors other than our performance that are beyond our control and that could cause the loss of a customer. Customers may demand price reductions, set-off any payment obligations, require indemnification

for themselves or their affiliates, change their outsourcing strategy by moving more work in-house, or replace their existing products with alternative products, any of which may have an adverse effect on our business, results of operations and financial condition, however in the past we have not faced any of the factors that could cause the loss of a customer.

21. One of the natures of our business model from government companies /tenders exposes us to liability claims and contract disputes and our indemnities may not adequately protect us. Any liability in excess of our reserves or indemnities could result in additional costs, which would reduce our profits.

Time is often of the essence in our projects. We typically enter into contracts with government companies which provide for liquidated damages for time overruns. In the event there are delays in our current or future orders and we are unable to receive extensions from our customers, we may be exposed to late delivery charges, liquidated damages and termination apart from entailing significant cost and time overruns. We are generally required to furnish performance guarantees in the form of bank guarantees. In the event we fail to perform under the terms of a contract, a bank guarantee may be called upon by our customer, which could adversely affect our financial condition and results of operations. Failure to effectively cover ourselves against any of these reasons could expose us to costs and potentially lead to material losses. Faults in technical specifications might also lead to order rejection or modification, which may not be foreseen. In addition, if there is a customer dispute regarding our product or deliveries, the customer may delay or withhold payment to us.

22. We are subject to strict quality requirements and any product defect issues or failure by us or our raw material suppliers to comply with quality standards may lead to the cancellation of existing and future orders, recalls and exposure to potential product liability claims.

We may face an inherent business risk of exposure to product defects and subsequent liability claims if the use of any of our products results in personal injury or property damage, however, in the past existence of our business operations we have not faced any liability claim for our products which has resulted in personal injury or property damage. The products manufactured by us need to comply with certain standards as prescribed by the Bureau of Indian Standards (BIS). We may not be able to meet regulatory relevant quality standards in India, or the quality standards imposed by our customers and applicable to our manufacturing processes, which could have a material adverse effect on our business, financial condition, results of operations and cash flows.

If any of our products do not meet regulatory standards or are defective, we may be, inter alia, (i) responsible for damages relating to any defective products, (ii) required to replace, recall or redesign such products or (iii) incur significant costs to defend any such claims.

The failure by us or any of our suppliers to achieve or maintain compliance with regulatory requirements or quality standards may disrupt our ability to supply products sufficient to meet demand until compliance is achieved or, until a new supplier has been identified and evaluated. The quality of raw materials will have an impact on the quality of the finished products and in turn affect our brand image, business and revenue. There is no assurance that our products will always meet the satisfaction of our customers' quality standards. Our failure to comply with applicable regulations could cause adverse consequences to be imposed on us, including fines, injunctions, civil penalties, the refusal of regulatory authorities to grant approvals or renewal, delays, suspensions or withdrawal of approvals, license revocation, seizures or recalls of products, operating restrictions and criminal prosecutions, all of which could harm our business. There can be no assurance that if we need to engage new suppliers to satisfy our business requirement, we will be able locate new suppliers in compliance with regulatory requirements in a timely manner, or at all. Failure to do so could lead to the cancellation of existing and future orders and have a material adverse effect on our business and revenue.

23. The industry in which we operate is labour intensive and our manufacturing operations may be materially adversely affected by strikes, work stoppages or increased wage demands by our employees or those of our suppliers.

Wires & cables industry being labour intensive is dependent on labour force for carrying out its manufacturing operations. We have also employed contract labour at our Existing Manufacturing Unit. Shortage of skilled/unskilled personnel or work stoppages caused by disagreements with employees could have an adverse effect on our business and results of operations. Though we have not experienced any major disruptions in our business operations due to disputes or other problems with our work force in the past; however, there can be no assurance that we will not experience such disruptions in the future. Such disruptions may adversely affect our business and results of operations and may also divert the management's attention and result in increased costs. India has stringent labour legislation that protects the interests of workers, including legislation that sets forth detailed procedures for the establishment of unions, dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. We are also subject to laws and regulations governing relationships with employees, in such areas as minimum wage and maximum working hours, overtime,

working conditions, hiring and terminating of employees and work permits. Although our employees are not currently unionized, there can be no assurance that they will not unionize in the future. If our employees unionize, it may become difficult for us to maintain flexible labour policies, and we may face the threat of labour unrest, work stoppages and diversion of our management's attention due to union intervention, which may have a material adverse impact on our business, results of operations and financial condition. The attrition rate of our employees for March 31,2023, March 31,2022 and March 31,2021 was 15.36%, 11.47% and 12.70% respectively.

### 24. We rely on certain third-party manufacturers for manufacturing some of our products

We enter into arrangements with third-party manufacturers who manufacture wires and cable products such as LT power control cable, TV dish antenna co-axial cables, telephone & switch board industrial cable, computer & LAN networking cable, close circuit television cables and solar cables, PVC insulated tape and PVC conduit pipe & accessories and FMEG products such as electric fans, water heaters and switch and switchgears based on our requirements. However, we do not enter into any formal agreements with such third-party manufacturers. We select and evaluate these third-party manufacturers based on certain criteria including the quality of products produced, reputation and delivery standards. If there are any delays or disruptions in the manufacturing facility of third-party manufacturers, our ability to deliver certain products may be affected. Any of our third-party manufacturers' failure to adhere to agreed timelines, technical specifications, quality, whether due to their inability to comply with, or obtain, regulatory approvals, or otherwise, may result in delays and disruptions to our supplies, increased costs, delayed payments for our products and damage to our reputation leading to an adverse effect on our results of operations. We are exposed to the risk of these third party manufacturers failing to adhere to the standards set for them by us and statutory and/or regulatory bodies in respect of factors such as quality, quantum of production, weights and measures and safety standards and non-compliance of relevant rules and regulations, and any consequent action by such statutory and/ or regulatory bodies or otherwise, could adversely affect our business operations, results of operations, cash flows and financial condition, due to reasons such as shortage of supply, product liability claims and product recalls. This may also result in lost confidence on the part of our customers and adversely affect our reputation. Further, any delay or failure on the part of the third-party manufacturers to deliver the products in a timely manner or to meet our quality standards by such third-party manufacturers, would result in adverse effect on our business operations, results of operation, cash flows and financial condition. Any litigation involving such third parties may cause a material adverse effect on our reputation.

Additionally, the use of third-party manufacturers is subject to certain risks, such as our inability to continuously monitor the quality, safety and manufacturing processes at such third-party manufacturing facility. While we have stipulated quality assurance and quality control standards for our third-party manufacturers, we cannot assure you that we will be able to maintain stipulated quality standards in respect of the products that such third-party.

### 25. Information relating to the installed manufacturing capacity of our Existing Manufacturing Unit included in this Prospectus is based on various assumptions and estimates and future production and capacity may vary.

Information relating to the installed manufacturing capacity of Existing Manufacturing Unit included in this Prospectus are based on various assumptions and estimates of our management that have been taken into account by a Chartered Engineer Parashar & Co dated August 26, 2023 in the calculation of the installed manufacturing capacity of Existing Manufacturing Unit. For further details, please refer chapter title "Our Business" under heading "Production Capacity and Capacity Utilization" on page 141 of this Prospectus. These assumptions and estimates include the standard capacity calculation practice of wires & cables industry after examining the equipment installed at the facilities, the period during which the Existing Manufacturing Unit operated in a year/ period, expected operations, availability of raw materials, expected utilization levels, downtime resulting from scheduled maintenance activities, unscheduled breakdowns, as well as expected operational efficiencies. Further, the requirements of our customers are not restricted to one type of product and therefore variations in demand for certain types of products also requires us to make certain changes in our manufacturing processes thereby affecting our production schedules. We often increase capacity to meet the anticipated demand of our customers or significantly reduce production of certain products depending on potential orders. Certain products require lesser process time whereas certain products require more process time in the same manufacturing set-out that we have installed. Accordingly, actual production levels and rates may differ significantly from the installed capacity information of our facility or historical installed capacity information of our facilities depending on the product type. Further, the installed capacity, capacity utilisation and other related information may not be computed on the basis of any standard methodology that is applicable across the industry and therefore may not be comparable to capacity information that may be computed and presented by other wires & cables companies.

## 26. We have significant capital expenditure requirements and may require additional financing to meet those requirements, which could have a material adverse effect on our results of operations, cash flows and financial condition.

For fiscals 2023, 2022 and 2021 our capital expenditures (net of disposals), reflected in our Restated Financial Statements as additions/adjustments to property, plant and equipment including intangible assets and excluding capital WIP were ₹ 12.16 million, ₹ 43.75 million and ₹ 7.81 million respectively constituting 1.08%, 4.20% and 0.79% respectively of total asset. The actual amount and timing of our future capital requirements may differ from estimates due to, among other factors, unforeseen delays or cost overruns, unanticipated expenses, regulatory changes, economic conditions, weather related delays, technological changes, additional market developments and new opportunities in the cables and wires industry. Our sources of additional financing, where required to meet our capital expenditure plans, may include the incurrence of debt, the issue of equity or debt securities or a combination of both. If we decide to raise additional funds through the incurrence of debt, our interest and debt repayment obligations will increase, and could have a significant effect on our profitability and cash flows. Any issuance of equity to raise additional funds, on the other hand, would result in a dilution of the shareholding of existing shareholders.

## 27. Our lenders have charge over our movable and immovable properties in respect of finance availed by us. Our inability to meet our obligations under our debt financing arrangements could adversely affect our business, results of operations and cash flows.

We have provided security in respect of loans / facilities availed by us from banks and financial institutions by creating a charge over our movable and immovable properties. The total amounts outstanding and payable by us as secured loans were ₹ 396.68 million, 398.85 million and ₹ 429.83 million as on March 31, 2023, 2022 and 2021 constituting 99.98%, 99.48% and 99.26% respectively of total secured borrowings. For further details, please refer to *Note 16 – Borrowings – Non- Current and Note 16 – Borrowings – Current* beginning on page F-29 under the chapter titled "*Restated Financial Statements*" beginning on page 188 of this Prospectus.

In the event we default in repayment of the loans / facilities availed by us and any interest thereof, our properties may be subject to invocation/forfeiture by lenders, which in turn could have significant adverse effect on business, financial condition or results of operations. Any failure on our part to comply with the terms in our loan agreements would generally result in events of default under these loan agreements. In such a case, the lenders under each of these respective loan agreements may, at their discretion, accelerate payment and declare the entire outstanding amounts under these loans due and payable.

## 28. Our loan agreements with various lenders have several restrictive covenants and certain unconditional rights in favour of the lenders, which could influence our ability to expand, in turn affecting our business and results of operations.

We have entered into agreements for short term and long-term borrowings with certain lenders. As on March 31, 2023 an aggregate of ₹ 339.97 million as short-term loans (including Current maturities of Long term borrowings) constituting 85.69% of total borrowings and ₹ 56.71 million as long-term loans constituting 14.29% of total borrowings was outstanding towards loans availed from banks and financial institutions. For further details, please refer chapter titled "Restated Financial Statements" under Note 16 - Borrowings - Non- Current Borrowings and Current Borrowings on page F-29 of this Prospectus. The credit facilities availed by our Company are secured by way of mortgage of fixed assets, hypothecation of current assets (both present and future), and personal guarantees given by our Promoters and Whole-time Directors. In case we are not able to pay our dues in time, the same may amount to a default under the loan documentation and all the penal and termination provisions therein would get triggered and the loans granted to the Company may be recalled with penal interest. This could severely affect our operations and financial condition. In addition to the above, our loan documentation includes certain conditions and covenants that require us to obtain consents from the aforesaid banks prior to carrying out certain activities like entering into any amalgamation, demerger, merger and corporate reconstruction, changing our management and operating structure, making any fresh borrowings or creating fresh charges on assets, etc. Any failure to comply with any condition or covenant under our financing agreements that is not waived by the lending banks or is not otherwise cured by us, may lead to a termination of our credit facilities, acceleration of all amounts due under the said credit facility, which may adversely affect our ability to conduct our business and operations or implement our business plans. Further, the said credit facilities can be renewed/enhanced/cancelled/ suspended/reduced and the terms and conditions of the same can be altered by the lending banks, at their discretion. In the event, the lending banks refuse to renew /enhance the credit facilities and/or cancels / suspends/ reduces the said credit facilities and/or alters the terms and conditions to the derogation of our Company, our existing operations as well as our future business prospects and financial condition may be severely affected.

### 29. Our Company has availed unsecured loans from banks, directors, their relatives, which may be recalled on demand.

For the financial year ending March 31, 2023, March 31, 2022 and March 31, 2021, our Company has outstanding unsecured loans amounting to Rs. 0.07 million, Rs 2.07 million and Rs.3.21 million constituting 0.02%, 0.52%

and 0.74% of total borrowings, respectively as unsecured loans from banks, directors, their relatives and corporates which is repayable on demand to the relevant lenders. These loans are not repayable in accordance with any agreed repayment schedule and may be recalled by the relevant lender at any time. In such cases, our Company may be required to repay the entirety of the unsecured loans together with accrued interest. Our Company may not be able to generate sufficient funds at short notice to be able to repay such loans and may resort to refinancing such loans at a higher rate of interest and on terms not favorable to it. Failure to repay unsecured loans in a timely manner may have a material adverse effect on our business, cash flows and financial condition. For further details of unsecured loans of our Company please refer chapter titled "Financial Indebtedness" on page 192 of this Prospectus.

# 30. We appoint contract labour for carrying out certain of our operations and we may be held responsible for paying the wages of such workers, if the independent contractors through whom such workers are hired default on their obligations, and such obligations could have an adverse effect on our results of operations, cash flows and financial condition.

We engage independent contractors through whom we engage contract labourers for performance of certain functions at our Existing Manufacturing Unit for the performance of non-core tasks. Although we do not engage these labourers directly, we are responsible for any wage and statutory payments to be made to such labourers in the event of default by such independent contractors. Any requirement to fund their wage requirements may have an adverse impact on our results of operations and our financial conditions. In addition, we may be liable for or exposed to litigations, sanctions, penalties or losses arising from accidents or damages caused by our workers or contractors.

### 31. Failure to manage our inventory could have an adverse effect on our net sales, profitability, cash flow and liquidity.

The results of operations of our business are dependent on our ability to effectively manage our inventory and stocks. To effectively manage our inventory, we must be able to accurately estimate customer demand and supply requirements and manufacture and trade inventory accordingly. If our management has misjudged expected customer demand it could adversely impact the results by causing either a shortage of products or an accumulation of excess inventory. Further, if we fail to sell the inventory we manufacture, we may be required to write-down our inventory or pay our suppliers without new purchases, or create additional vendor financing, which could have an adverse impact on our income and cash flows. We estimate our sales based on the forecast, demand and requirements and also on the customer specifications. Natural disasters such as earthquakes, extreme climatic or weather conditions such as floods or droughts may adversely impact the supply of raw material and local transportation. Should our supply of raw materials be disrupted, we may not be able to procure an alternate source of supply in time to meet the demands of our customers. Such disruption to supply would materially and adversely affect our business, profitability and reputation. In addition, disruptions to the delivery of product to our customer may occur for reasons such as poor handling, transportation bottlenecks, or labour strikes, which could lead to delayed or lost deliveries or damaged products and disrupt supply of these products. To improve our line capability, we try to stock our inventory at our Existing Manufacturing Unit. An optimal level of inventory is important to our business as it allows us to respond to customer demand effectively. If we over-stock inventory, our capital requirements will increase and we will incur additional financing costs. If we under-stock inventory, our ability to meet customer demand and our operating results may be adversely affected. Any mismatch between our planning and actual consumer consumption could lead to potential excess inventory or out-of-stock situations, either of which could have an adverse effect on our business, financial condition and results of operation.

## 32. We depend on third parties for our suppliers, logistics and transportation needs. Any disruptions in the same may adversely affect our operations, business, cash flows and financial condition.

We do not have an in-house transportation facility and we rely on third party transportation and other logistic facilities at every stage of our business activity including for procurement of products from our suppliers and for transportation from our distribution centres to various stores. However, we do not enter into any formal agreements with the third parties for our logistics and transportation needs. Since the cost of our goods carried by third party transporters is typically much higher than the consideration paid for transportation, it may be difficult for us to recover damages for damaged, delayed or lost goods. Our operations and profitability are dependent upon the availability of transportation and other logistic facilities in a time and cost-efficient manner. Accordingly, our business is vulnerable to increased transportation costs, transportation strikes and lock-outs, shortage of labour, delays and disruption of transportation services for events such as weather-related problems and accidents. Further, movement of goods encounters additional risks such as accidents, pilferage, spoilage, shrinkage and our inability to claim insurance may adversely affect our operations, results of operations and financial condition. Although we have not experienced any material logistics and transport related disruptions in the past, any prolonged disruption or unavailability of such facilities in a timely manner could result in delays or non-supply

or may require us to look for alternative sources which may not be cost-effective, thereby adversely affecting our operations, results of operations, cash flows and financial condition.

We rely on third party raw material suppliers for our business. We are exposed to the risk of these suppliers, third party manufacturers and service providers failing to adhere to the standards set for them by us and statutory and/or regulatory bodies in respect of factors such as quality, quantum of production, weights and measures and safety standards and non-compliance of relevant rules and regulations, and any consequent action by such statutory and/or regulatory bodies or otherwise, could adversely affect our business operations, results of operations, cash flows and financial condition, due to reasons such as shortage of supply, product liability claims and product recalls. This may also result in loss of confidence on the part of our customers and adversely affect our reputation. Further, any delay or failure to deliver the products in a timely manner, would result in adverse effect on our business operations, results of operation, cash flows and financial condition. Any litigation involving such third parties may cause a material adverse effect on our reputation.

#### 33. Our inability to protect or use intellectual property rights may adversely affect our business.

As on the date of this Prospectus, we do not own any of the trademarks that are being used by the Company. The proprietors of these trademarks are our Promoter and Promoter Group entities. We have obtained rights to use these trademarks under various assignment, license and registered user agreements. We may not be able to prevent infringement of such trademarks. Further, our efforts to protect these intellectual properties may not be adequate and may lead to erosion of our business value and our operations could be adversely affected. The application of laws governing intellectual property rights in India is uncertain, evolving and could involve risks to us. While we take care to ensure that we comply with the intellectual property rights of others, we cannot determine with certainty whether we are infringing any existing third-party intellectual property rights which may force us to alter our brand offerings. We may also be susceptible to claims from third parties asserting infringement and other related claims. If similar claims are raised in the future, these claims could result in costly litigation, divert management's attention and resources, subject us to significant liabilities and require us to enter into potentially expensive royalty or licensing agreements or to cease certain brand offerings. Any of the foregoing could have an adverse effect on our business, results of operations, cash flows and financial condition. For further details pertaining to our intellectual property, please refer to the chapter titled "Our Business" beginning on page 129 of this Prospectus.

## 34. Our Company, its Promoters, its Directors, and one of our Group Companies are parties to certain legal proceedings. Any adverse decision in such proceedings may have a material adverse effect on our business, results of operations and financial condition.

Our Company, its Promoters, its Directors, and one of our Group Companies are parties to certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts, tribunals and forums. Mentioned below are the details of the proceedings involving our Promoters/Directors, and one of our Group Companies as on the date of this Prospectus along with the amount involved, to the extent quantifiable, based on the materiality policy for litigations, as approved by the Company in its Board meeting held on March 19, 2022.

Name of Entity	Criminal Proceedings	Tax proceedings	Statutory/ Regulatory proceedings	Disciplinary actions by the SEBI or stock Exchanges against our Promoter	Material civil litigations	Aggregate amount involved to the extent ascertainable (₹ in million)
Company						
By our Company	27	-	-	=	-	12.91
Against our Company	1	-	-	-	-	1.16
Directors						
By our Promoters/Directors	7	-	-	-	-	2.5
Against our Promoters/Directors	-	-	1	-	-	NIL

<b>Group Companies</b>					
By our Group Companies affecting business operations of our Company	-	-	-	1	0.59
Litigation against our Group Companies affecting business operations of our Company	-	-	-	-	NIL

There can be no assurance that these litigations will be decided in favour of our Promoters/Directors, and our Group Company, respectively, and consequently it may divert the attention of our management and Promoters and waste our corporate resources and we may incur significant expenses in such proceedings and may have to make provisions in our financial statements, which could increase our expenses and liabilities. If such claims are determined against us, there could be a material adverse effect on our reputation, business, financial condition and results of operations, which could adversely affect the trading price of our Equity Shares. For the details of the cases please refer the chapter titled "Outstanding Litigations and Material Developments" beginning on page 216 of this Prospectus.

### 35. We may be unable to comply with changes in environmental, health and safety, labour laws and other applicable regulations.

We are subject to various laws and regulations in relation to environmental protection, such as the Water Act, Air Act, as well as environmental laws and regulations, health and safety laws, and labour laws. These laws and regulations impose controls on air and water discharge, noise levels, storage handling, employee exposure to hazardous substances and other aspects of our manufacturing operations. We are also subject to the laws and regulations governing employees, including in relation to minimum wage and maximum working hours, overtime, working conditions, hiring and termination of employees, contract labour and work permits. For details on such regulations and policies applicable to our business, see "Key Regulations and Policies in India" beginning on page 149 of this Prospectus.

Laws and regulations may limit the amount of hazardous and pollutant discharge that our manufacturing facilities may release into the air, soil and water. The discharge of materials that are chemical in nature or of other hazardous substances into the air, soil or water beyond these limits may cause us to be liable to regulatory bodies or third parties. Any of the foregoing could subject us to litigation, which could increase contingent costs, require considerable attention from the management, and adversely affect our reputation in the event we were found liable. Additionally, the government or the relevant regulatory bodies may require us to shut down our manufacturing facilities, which in turn could lead to product shortages that delay or prevent us from fulfilling our obligations to customers. Furthermore, in the event our manufacturing activities are shut down or suspended, we may continue to incur costs including those incurred to comply with regulations, appeal regulatory decisions, and compensate our workforce.

## 36. If we are not able to obtain, renew or maintain our statutory and regulatory licenses, registrations and approvals required to operate our business, it may have a material adverse effect on our business, results of operations and financial condition.

We require certain statutory and regulatory licenses, registrations and approvals to operate our business, some of which our Company has either received, applied for or is in the process of application. Further, in the future, we may also be required to obtain new licenses, registrations and approvals for any proposed or upcoming projects, including any expansion of existing projects. There can be no assurance that the relevant authorities will renew such licenses, registrations and approvals in a timely manner or at all. Further, these licenses, registrations and approvals are subject to several conditions, and we cannot assure that we will be able to continuously meet such conditions or be able to prove compliance with such conditions to statutory authorities, and this may lead to cancellation, revocation or suspension of relevant licenses, approvals and registrations. Failure by us to renew, maintain or obtain the required licenses or approvals, or cancellation, suspension, or revocation of any of the licenses, approvals and registrations may result in the interruption of our operations and may have a material adverse effect on our business. Our Company has applied for approvals and the receipt of the same are pending as on date of this Prospectus such as factory license for our Existing Manufacturing Unit.

For further details on the licenses obtained by us and licenses for which renewal and other applications have been made, please see the chapter titled "Government and Other Statutory Approvals" beginning on page 236.

### 37. Pricing pressure from dealers and distributors may affect our gross margins and ability to increase our prices, which in turn may adversely affect our revenue from operations, profits and cash flows.

Consumer demand for our products depends in part on the pricing of our products. We differentiate certain of our products based on their economical pricing coupled with their quality. Our pricing depends on various factors, including the sales and promotional discounts we offer for our products from time to time. We cannot assure you that we will be able to maintain our margins while offering discounts, or that our discounts will continue to attract consumer demand for our products. The pricing of our products is agreed between us and distributors, and changes to such prices require mutual agreement. The pricing is determined by our cost of products and other costs and other factors. Our cost of products may increase in the future due to various factors, including factors beyond our control such as inflation. We cannot assure that, in the future, we would be able to pass increased costs on to our customers. Any inability to do so may adversely affect our business and results of operations.

### 38. We have had experienced negative cash flows from operations in the recent past, and we may have negative cash flows in the future.

We experienced the cash flows, both positive and negative, set forth in the table below for the specified periods: experienced negative cash flows from operations in the recent past.

(₹ in million)

Particulars	Fiscal 2023	Fiscal 2022	Fiscal 2021
Net cash flow from operating activities	85.99	110.37	(24.38)
Net cash flow from/(outflow) investing activities	(39.22)	(42.27)	(7.89)
Net cash flow from/(outflow) financing activities	(46.78)	(68.12)	32.28
Net increase/(decrease) in cash and cash Equivalents	(0.01)	(0.02)	0.01

There can be no assurance that our net cash flows will be positive in the future. Any negative cash flows in the future could adversely affect our results of operations and financial condition, and we cannot assure you that our net cash flows will be positive in the future. For further details, see "Summary of Restated Financial Statements" and "Management's Discussion and Analysis of Results of Operations and Financial Condition – Cash Flows" beginning on pages 62 and 211 of the Prospectus, respectively.

### 39. We have certain contingent liabilities that have not been provided for in our Company's financials which if materialised, could adversely affect our financial condition.

Our contingent liabilities as on March 31, 2023 are as under:

(₹ in million)

Sr. No.	Particulars	As at March 31, 2023
1.	Claim against the company not acknowledged as debt	Nil
2.	Guarantees excluding financial guarantees	2.67
3.	Other money for which the company is contingently liable	19.64

<sup>\*</sup>The Company's customers have availed channel financing facility from Adani capital (lender) against which the Company has provided guarantee

In the event any such contingencies mentioned above were to materialize or if our contingent liabilities were to increase in the future, our financial condition could be adversely affected. For further details, see the section entitled "Restated Financial Statements" beginning on page 188 of this Prospectus.

## 40. We are dependent on our key management team as well as our mid-to-senior personnel and our success depends in large part upon our Promoters. The loss of or our inability to attract or retain such persons could materially adversely affect our business performance.

Our business and the implementation of our strategy is dependent upon our key management team, who oversee our day-to-day operations, strategy and growth of our business. There can be no assurance that we will be able to retain these personnel or find adequate replacements in a timely manner, or at all. We may not be able to hire and train replacement personnel immediately when qualified personnel terminate their employment with our Company. We may also be required to increase our levels of employee compensation more rapidly than in the past to remain competitive in attracting employees that our business requires. Further, our competitors may offer

compensation and remuneration packages beyond what we are offering to our key management team. If one or more members of our key management team are unable or unwilling to continue in their present positions, such persons would be difficult to replace in a timely and cost-effective manner, and our business, prospects, results of operations and cash flows could be materially adversely affected. For further details of the changes in KMP during the last financial year, see the section entitled "Changes in the Key Managerial Personnel and Senior Managerial Personnel of our Company in the last 3 (three) years preceding the date of this Prospectus" on page 177 under the chapter titled "Our Management" and "Our Business" on pages of 162 and 129, respectively of the Prospectus.

The loss of key personnel or our inability to replace key personnel may restrict our ability to grow, to execute our strategy, to raise the profile of our brand, to raise funding, to make strategic decisions and to manage the overall running of our operations, which would have a material adverse impact on our business, results of operations, financial position and cash flows.

### 41. Any increase in interest rates would have an adverse effect on our results of operations and will expose our Company to interest rate risks.

We are dependent upon the availability of equity, cash balances and debt financing to fund our operations and growth. Our secured debt has been availed at floating rates of interest. Any fluctuations in interest rates may directly impact the interest costs of such loans and, in particular, any increase in interest rates could adversely affect our results of operations. Furthermore, our indebtedness means that a material portion of our expected cash flow may be required to be dedicated to the payment of interest on our indebtedness, thereby reducing the funds available to us for use in our general business operations. If interest rates increase, our interest payments will increase and our ability to obtain additional debt and non-fund-based facility could be adversely affected with a concurrent adverse effect on our business, financial condition and results of operations. For further details, please refer chapter titled "Financial Indebtedness" beginning on page 192 of this Prospectus.

### 42. We do not own the land on which our branch offices and warehouses are located.

We have 3 branch offices in Uttarakhand, Rajasthan, and Uttar Pradesh, and 4 warehouses in Uttar Pradesh, Assam, Kerala and Delhi,1 godown cum branch office in Maharashtra which are operated either leased or on rental basis. We generally enter into lease or rent agreements with initial terms of one to four years. Most of our rent agreements contain an early termination clause that permits us to terminate the rent agreement early for the reasons specified therein. While we have renewal options for certain of our rental or leased properties, we typically need to renegotiate the terms of renewal with the lessor, who may insist on a significant modification to the terms and conditions of the rent agreement. All our leased or rental properties have a fixed rent for a specific period, subject to applicable escalations. If we do not comply with certain conditions of the lease, the lessor may terminate the lease, which could have an adverse effect on our operations and there can be no assurance that renewal of lease agreement with the owner will be entered into. In the event of non-renewal of lease, we may be required to shift our existing facilities, branch office or sales depots to a new location and there can be no assurance that the arrangement we enter into in respect of new premises would be on such terms and conditions as the present one.

We may be delayed or be unable to enter a definitive lease or rent agreement with respect to properties for various reasons, some of which are beyond our control. Further, in the event of termination, we may have to identify alternate locations for which we expend significant time and resources. If alternative premises are not available at the same or similar costs, sizes or locations in a timely manner, our business, financial condition, cash flows and results of operations may be adversely affected. Further, any regulatory non-compliance by the landlords or adverse development relating to the landlords' title or ownership rights to such properties, including as a result of any non-compliance by the landlords, may entail disruptions to our operations, especially if we are forced to vacate leased space following any such developments. Additionally, lease or rent agreements are required to be duly registered and adequately stamped under the Indian law in order for them to be enforceable or admissible as evidence in a court of law.

## 43. Failure to procure and/or maintain adequate insurance cover in connection with our business may adversely affect our operations and profitability

Our Company has obtained insurance coverage in respect of certain risks. At present, our insurance policies include, coverage of factory for fire, burglary and housebreaking, import, export, domestic sales fire, damage to buildings, plant and machinery, furniture, stocks (raw and finished); insurance coverage towards marine cargo sales turnover; insurance policy covering its Registered Office, branches and warehouses for terrorism, earthquake, fire, stock and cash insurance. However, the Company has not obtained insurance coverage for all its premises. There can be no assurance that our insurance policies will be adequate to cover the losses in respect of which the insurance has been availed.

If we suffer a significant uninsured loss or if insurance claim in respect of the subject-matter of insurance is not accepted or any insured loss suffered by us significantly exceeds our insurance coverage, our business, financial condition and results of operations may be materially and adversely affected. Further, there is no assurance that the insurance premium payable by us will be commercially viable or justifiable

44. Orders placed by customers may be delayed, modified or cancelled, which may have an adverse effect on our business, financial condition and results of operations. Further any defaults or delays in payment by a significant portion of our customers, may have an adverse effect on cash flows, results of operations and financial condition.

We may encounter problems in executing the orders in relation to our products, or executing it on a timely basis. Moreover, factors beyond our control or the control of our customers may postpone the delivery of such products or cause its cancellation. Due to the possibility of cancellations or changes in scope and schedule of delivery of such products, resulting from our customers discretion or problems we encounter in the delivery of such products or reasons outside our control or the control of our customers, we cannot predict with certainty when, if or to what extent we may be able to deliver the orders placed. Additionally, delays in the delivery of such products can lead to customers delaying or refusing to pay the amount, in part or full, that we expect to be paid in respect of such products. In addition, even where a delivery proceeds as scheduled, it is possible that the customers may default or otherwise fail to pay amounts owed. A large number of cheques issued to us have been dishonoured due to signature mismatch, technical glitch of banks or due to insufficient balance in the account of the customers.

In the ordinary course of business, we extend credit to our customers. Consequently, we are exposed to the risk of the uncertainty regarding the receipt of the outstanding amounts. For the period ending on fiscal year 2023, 2022 and 2021 our trade receivables were ₹ 521.34 million, ₹ 443.28 million and ₹ 465.96 million constituting 28.56%, 25.07% and 32.05% of revenue from operations, respectively. Out of the above trade receivables as on March 31, 2023, ₹ 21.18 million is due for a period of more than 6 months and upto 1 year and ₹ 23.19 million is due for more than year. Our results of operations and profitability depend on the credit worthiness of our customers. Certain of these customers may have weak credit histories and we cannot assure that these counterparties will always be able to pay us in a timely fashion, or at all. Any adverse change in the financial condition of our customers may adversely affect their ability to make payments to us.

Default or delays in payments by a significant portion of our customers may have an adverse effect on cash flows, results of operations and financial condition. As at March 31, 2023, 2022 and 2021 our Company has made a provision for doubtful debts in respect of the above cases for  $\stackrel{?}{\underset{1}{\cancel{1}}}$  0.58 million,  $\stackrel{?}{\underset{1}{\cancel{1}}}$  0.03 million, and  $\stackrel{?}{\underset{1}{\cancel{1}}}$  3.50 million, constituting 0.03%, 0.11% and 0.75% of revenue from operations respectively against our outstanding dues. Default or delays in payments by a significant portion of our customers may have an adverse effect on cash flows, results of operations and financial condition.

45. Certain of our Directors hold Equity Shares in our Company and are therefore interested in our Company's performance in addition to their remuneration and reimbursement of expenses.

Few of our Directors (including our Promoters) are interested in our Company, in addition to regular remuneration or benefits and reimbursement of expenses, to the extent of their shareholding or the shareholding of their relatives in our Company. There can be no assurance that our directors will exercise their rights as Shareholders to the benefit and best interest of our Company. For further details, see "*Related Party Transactions*" under section titled "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" and "*Our Management*" on pages 188 and 162, respectively.

46. Our Promoters and Whole-time Directors have provided personal guarantees to certain loan facilities availed by us, which if revoked may require alternative arrangements guarantees, repayments of amounts due or termination of the facilities.

Our Promoters and Whole-time Directors have provided personal guarantees in relation to certain loan facilities availed by us for further details, see the chapter titled "Financial Indebtedness" on page 192 of the Prospectus. In the event that any of these guarantees are revoked, the lenders for such facilities may require alternative guarantees, repayment of amounts outstanding under such facilities, or may even terminate such facilities. We may not be successful in procuring alternative guarantees satisfactory to the lenders and as result may need to repay outstanding under such facilities or seek additional source of capital, which may not be available on acceptable terms or at all and any such failure to raise additional capital could affect our operations and our financial conditions.

47. Our business is dependent on the performance of the real estate, infrastructure and other related industries where our products are utilized. Uncertainty regarding the real estate market, infrastructure sector, economic conditions and other factors beyond our control could adversely affect demand for our products, our costs of

#### doing business and our financial performance.

Our products are primarily used in the real estate, infrastructure and related sectors. Adverse conditions in or uncertainty about these markets, or the economy could adversely impact our end-customers' confidence or financial condition, causing the reduction of demand for our products or delay purchasing or payment for those products. The performance of these sectors, and consequently the demand for our products in these sectors, are dependent on economic and other factors such as government policies, regulations and budgetary allocations as well as investments made in these industries and sectors. The financial performance of the end users of our products and any adverse developments that affect the tile industry and the real estate, infrastructure and related sectors where our products are used may adversely affect our business, results of operations and financial condition.

### 48. We are heavily dependent on machinery for our operations and any disruption to the same may cause interruption in business.

Our Existing Manufacturing Unit is dependent on plant and machinery. They require periodic maintenance checks and technical support in an event of technical breakdown or malfunctioning. Any significant malfunction or breakdown of our machineries may entail significant repair and maintenance costs and cause delays in our operations. While our Company has not entered into any technical support service agreements for our machineries which are repaired, our Company has its own in-house maintenance team to service/ repair the machinery. Any failure to quickly redress any technical issue may increase our downtime which may affect our business, results of operations and financial condition. Further, while we maintain necessary supplies of spare parts and maintenance related equipment, if we are unable to procure the necessary spare parts in a timely manner, or if we are unable to repair the malfunctioning machinery promptly, our manufacturing operations may be hampered, which could have an adverse impact on our business, results of operations and financial condition.

#### 49. There may be changes in the estimated project cost.

Currently, we have not placed any orders for the plant and machinery and miscellaneous fixed assets required to be utilized in the Proposed Expansion and the total cost of the plant and machinery and miscellaneous fixed assets required by us is estimated to be ₹ 176.92 million. We may have to revise our expenditure and fund requirements as a result of variations in cost estimates on account of variety of factors such as changes in our financial condition, business or strategy, change in quotation for machinery, revision in purchase orders as well as external factors which may not be in our control and may entail rescheduling and revising the planned expenditure and funding requirement and increasing or decreasing the expenditure for a particular purpose from the planned expenditure at the discretion of our management.

### 50. Our Company has in the past entered into related party transactions and may continue to do so in the future.

We have entered into and may in the course of our business continue to enter into transactions specified under "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus. While we believe that all such transactions have been conducted on an arm's length basis and in the ordinary course of business, there can be no assurance that we could not have achieved more favourable terms had such transactions not been entered into with related parties. Furthermore, it is likely that we may enter into related party transactions in the future. There can be no assurance that such transactions, individually or in the aggregate, will not have a material adverse effect on our financial condition, cash flows and results of operations.

### 51. An inability to address changing industry standards and consumer trends may adversely affect our business, results of operations and financial condition.

The future success of our business will depend in part on our ability to respond to technological advances, consumer preferences and emerging industry standards and practices in a cost effective and timely manner. The development and implementation of such new technology entails technical and business risks. We may have to incur significant capital investment to upgrade our equipment and manufacturing facilities. While we continue to invest in various product development initiatives, introduction of new technologies and processes for the development of new products, we are subject to general risks associated with introduction and implementation of new products including the lack of market acceptance and delays in product development. There can be no assurance that we will be able to successfully develop new products or that such new products will receive market acceptance or adapt our manufacturing processes to incorporate new technologies or address changing consumer trends or emerging industry standards. Any rapid change in the expectations of our dealers and end customers in our business on account of changes in technology or introduction of new alternate products could adversely affect our business, results of operations and financial condition.

#### 52. Failure or disruption of our IT systems may unfavourably affect our business and operations

We have implemented various information technology ("IT") systems to cover key areas of our operations. We are dependent on technology in relation to customer order management and dispatches and financial accounting. We rely on our IT infrastructure to provide us with connectivity and data backup across our locations and functions. We have deployed adequate IT disaster management systems including data backup and retrieval mechanisms, at our Existing Manufacturing Unit and Offices. However, any failure or disruption in the operation of these systems or the loss of data due to such failure or disruption (including due to human error or sabotage) may affect our ability to plan, track, record and analyse work in progress and sales, process financial information, manage our creditors, debtors or otherwise conduct our normal business operations, which may increase our costs and otherwise affect our business, operations.

### 53. Our inability to effectively manage our growth or to successfully implement our business plan and growth strategies could have an adverse effect on our business, results of operations and financial condition.

The success of our business will depend greatly on our ability to effectively implement our business and growth strategies. Our growth strategies require us to develop and strengthen relationships with existing dealers and customers for our business of vitrified tiles who may drive high volume orders on an ongoing basis. To remain competitive, we seek to increase our business from existing customers and by adding new customers, as well as expanding into new geographical markets.

Our success in implementing our growth strategies may be affected by:

- our ability to expand our dealers' network;
- our ability to maintain the quality of our products;
- our ability to increase our manufacturing capacities as well as procure goods on outsourcing basis;
- the general condition of the global economy (particularly of India and the other markets that we currently or may operate in);
- our ability to compete effectively with existing and future competitors;
- changes in the Indian or international regulatory environment applicable to us.

Many of these factors are beyond our control and there is no assurance that we will succeed in implementing our strategy. We also plan to enhance and develop our existing brand in India. By focusing further resources, including management time and effort, distribution and sales network and brand management on developing our brand, we will be diverting our resources from our established business of manufacturing. We may not be successful in developing our brand image as we intend to.

While we have successfully executed our business strategies in the past, there can be no assurance that we will be able to execute our strategies on time and within our estimated budget, or that our expansion and development plans will increase our profitability. Any of these factors could adversely impact our results of operations. We expect our growth strategies to place significant demands on our management, financial and other resources and require us to continue developing and improving our operational, financial and other internal controls. Our inability to manage our business and growth strategies could have a material adverse effect on our business, financial condition and profitability

## 54. We have not made any alternate arrangements for meeting our capital requirements for the Objects of the Issue. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

As on date, we have not made any alternate arrangements for meeting our capital requirements for the objects of the Issue. We meet our capital requirements through our bank finance, unsecured loans, owned funds and internal accruals. Any shortfall in our net owned funds, internal accruals and our inability to raise debt in future would result in us being unable to meet our capital requirements, which in turn will negatively affect our financial condition and results of operations. Further we have not identified any alternate source of funding and hence any failure or delay on our part to raise money from this Issue or any shortfall in the Issue proceeds may delay the implementation schedule and could adversely affect our growth plans. For further details please refer to the chapter titled "Objects of the Issue" beginning on page 81 of this Prospectus.

### 55. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result,

we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Additionally, under some of our loan agreements, we may not be permitted to declare any dividends, if there is a default under such loan agreements or unless our Company has paid all the dues to the lender up to the date on which the dividend is declared or paid or has made satisfactory provisions thereof. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, see "Dividend Policy" beginning on page 187 of this Prospectus.

### 56. Any variation in the utilisation of the Net Proceeds would be subject to certain compliance requirements, including prior shareholders' approval.

Our Company intends to use Net Proceeds raised pursuant to the Fresh Issue in the manner set out in the section titled "Objects of the Issue" beginning on page 81. In accordance with Section 27 of the Companies Act, 2013, we cannot undertake any variation in the utilisation of the Net Proceeds as disclosed in this Prospectus without obtaining the approval of shareholders of our Company through a special resolution. In the event of any such circumstances that require us to undertake variation in the disclosed utilisation of the Net Proceeds, we may not be able to obtain the approval of the shareholders of our Company in a timely manner, or at all. Any delay or inability in obtaining such approval of the shareholders of our Company may adversely affect our business or operations.

In light of these factors, we may not be able to undertake variation of Objects of the Issue to use any unutilized proceeds of the Issue, if any, even if such variation is in the interest of our Company. This may restrict our Company's ability to respond to any change in our business or financial condition by re-deploying the unutilized portion of Net Proceeds, if any, which may adversely affect our business and results of operations.

### 57. If we are unable to source business opportunities effectively, we may not achieve our financial objectives.

Our ability to achieve our financial objectives will depend on our ability to identify, evaluate and accomplish business opportunities. To grow our business, we will need to hire, train, supervise and manage new employees and to implement systems capable of effectively accommodating our growth. However, we cannot assure you that any such employees will contribute to the success of our business or that we will implement such systems effectively. Our failure to source business opportunities effectively could have a material adverse effect on our business, financial condition and results of operations. It is also possible that the strategies used by us in the future may be different from those presently in use. No assurance can be given that our analyses of market and other data or the strategies we use or plans in future to use will be successful under various market conditions.

## 58. Activities involving our manufacturing process can be dangerous and can cause injury to people or property in certain circumstances. A significant disruption at any of our manufacturing facilities may adversely affect our production schedules, costs, sales and ability to meet customer demand.

Our business operations are subject to hazards such as risk of equipment failure, work accidents, fire or explosion and require individuals to work under potentially dangerous circumstances. Although we employ safety procedures in the operation of our facilities and maintain what we believe to be adequate insurance, there is a risk that an accident or death may occur in one of our facilities. An accident may result in destruction of property or equipment, environmental damage, manufacturing or delivery delays, or may lead to suspension of our operations and/or imposition of liabilities. Any such accident may result in litigation, the outcome of which is difficult to assess or quantify, and the cost to defend litigation can be significant. As a result, the costs to defend any action or the potential liability resulting from any such accident or death or arising out of any other litigation, and any negative publicity associated therewith, may have a negative effect on our business, financial condition, results of operations, cash flows and prospects.

In particular, if operations at our Existing Manufacturing Unit were to be disrupted as a result of any significant workplace accident, equipment failure, natural disaster, power outage, fire, explosion, terrorism, adverse weather conditions, labour dispute, obsolescence or other reasons, our financial performance may be adversely affected as a result of our inability to meet customer demand or committed delivery schedules for our products. The Company has obtained registration under Employees State Insurance Act, 1948. For further details please refer to the chapter titled "Government and Other Statutory Approvals" on page 236 of the Prospectus.

Interruptions in production may also increase our costs and reduce our sales, and may require us to make considerable capital expenditures to remedy the situation or to defend litigation that we may become involved in

as a result, which may negatively affect our profitability, business, financial condition, results of operations, cash flows and prospects.

59. An inability to renew quality accreditations in a timely manner or at all, or any deficiencies in the quality of our products may adversely affect our business prospects and financial performance.

We obtain and maintain quality certifications and accreditations from independent certification entities and also comply with prescribed specifications and standards of quality approved by the Government in connection with the products we manufacture. Such specifications and standards of quality is an important factor in the success and wide acceptability of our products. If we fail to comply with applicable quality standards or if the relevant accreditation institute or agency declines to certify our products, or if we are otherwise unable to obtain such quality accreditations in the future, in a timely manner or at all, our business prospects and financial performance will be materially and adversely affected.

60. Our Promoters and members of the Promoter Group will continue jointly to retain majority control over our Company after the Issue, which will allow them to determine the outcome of matters submitted to shareholders for approval.

After completion of the Issue, our Promoters and Promoter Group will collectively own majority of the Equity Shares. As a result, our Promoters together with the members of the Promoter Group will be able to exercise a significant degree of influence over us and will be able to control the outcome of any proposal that can be approved by a majority shareholder vote, including, the election of members to our Board, in accordance with the Companies Act and our Articles of Association. Such a concentration of ownership may also have the effect of delaying, preventing or deterring a change in control of our Company.

In addition, our Promoters will continue to have the ability to cause us to take actions that are not in, or may conflict with, our interests or the interests of some or all of our creditors or minority shareholders, and we cannot assure you that such actions will not have an adverse effect on our future financial performance or the price of our Equity Shares.

61. We could be harmed by employee misconduct or errors that are difficult to detect and any such incidences could adversely affect our financial condition, results of operations and reputation.

Employee misconduct or errors could expose us to business risks or losses, including regulatory sanctions and cause serious harm to our reputation. There can be no assurance that we will be able to detect or deter such misconduct. Moreover, the precautions we take to prevent and detect such activity may not be effective in all cases. Our employees and agents may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions on account of which our business, financial condition, results of operations and goodwill could be adversely affected.

62. Certain sections of this Prospectus disclose information from the Resurgent India Research Report which has been commissioned and paid for by us exclusively in connection with the Issue and any reliance on such information for making an investment decision in the Issue is subject to inherent risks.

Certain sections of this Prospectus include information based on, or derived from the Resurgent India Research Report, which has been prepared by Resurgent India Limited. The Resurgent India Research Report has been commissioned and paid for by us for the purposes of confirming our understanding of the industry and has been prepared in connection with the Issue. Resurgent India Limited was appointed by our Company on December 29, 2021 and re-appointed on July 25, 2023. Given the scope and extent of the Resurgent India Research Report, disclosures are limited to certain excerpts and the Resurgent India Research Report has not been reproduced in its entirety in this Prospectus. There are no parts, data or information (which may be relevant for the proposed Issue), that has been left out or changed in any manner. However, the Resurgent India Research Report is prepared based on information as of specific date thereof and may no longer be current or reflect current trends. Certain information in the Resurgent India Research Report is subject to limitations and is also based on estimates, projections, forecasts and assumptions. Investors should not place undue reliance on, or base their investment decision solely on this information. You should consult your own advisors and undertake an independent assessment of information in this Prospectus based on, or derived from, the Resurgent India Research Report before making any investment decision regarding the Issue. For further details, see "Industry Overview" on page 108.

63. Some of the immediate relatives of our Promoters have not provided consents and information pertaining to them which is required to be disclosed in relation to the Promoter Group in this Prospectus and to that extent the disclosures made are limited.

Our Company had sought for an exemption on the grounds that our Company had reached out to the

aforementioned individual members that were identified as members of the Promoter Group, requesting each of them to provide the relevant information and confirmations required under the SEBI ICDR Regulations in respect of themselves as Promoter Group of our Company as well as other entities/bodies corporate/firms/HUFs that they may be interested in which would qualify as Promoter Group of our Company.

Vide separate letters dated January 24, 2022 January 25, 2022 and January 27, 2022 addressed to our Company, certain immediate relatives of our Promoters have declined to be included and disclosed as promoter group members of our Company and to provide information/documentation/confirmations pertaining to themselves and entities in which they have interest, as are mandated to be included as promoter group members in the Prospectus. The relevant information and confirmations required under the SEBI ICDR Regulations in respect of such immediate relatives and their entities as Promoter Group of our Company is not available with our Company.

Our Company had made an exemption application with SEBI dated April 30, 2022 under Regulation 300(1)(c) of the SEBI ICDR Regulations for seeking an exemption from identifying and disclosing names of such immediate relatives of our Promoters and entities in which such immediate relatives of our Promoters have interests in the Prospectus. SEBI, vide its email dated June 03, 2022 has directed our Company to include such immediate relatives of our Promoters as part of promoter group.

In view of such refusal of the immediate relatives and in order to comply with promoter group disclosure requirements specified under the SEBI ICDR Regulations, our Company has disclosed such details pertaining to such immediate relatives and entities in which they have interest in the chapter titled "Promoters and Promoter Group" beginning on page 178 of the Prospectus, as were available and accessible to our Company from certain public sources viz. the website of the Ministry of Corporate Affairs, Government of India. Our Company has attempted to obtain such information of the immediate relatives as is reasonably possible from public sources viz. the website of the Ministry of Corporate Affairs, Government of India. However, it may occur that our Company has not been able to identify all entities who comprise the promoter group of our Company and/or include disclosures in the Prospectus pertaining to any factual confirmation required to be made in relation to the promoter group members, on account of refusal of the immediate relatives of the Promoters to provide any information of such entities and/or themselves. There can be no assurance that all relevant and/or complete disclosures pertaining to such immediate relatives and/or their entities comprising the promoter group of our Company are included in the Prospectus. To that extent the disclosures made in the section on "Our Promoters and Promoter Group" on page 178 of the Prospectus, are limited. For further details, see "Our Promoters and Promoter Group" on page 178 of the Prospectus. Accordingly, investors must rely on their independent examination of our Promoter Group, and should not place undue reliance on, or base their investment decision solely on the information pertaining to promoter group members disclosed in this Prospectus.

## 64. Significant differences exist between Ind AS and other accounting principles, such as Indian GAAP, IFRS and U.S. GAAP, which may be material to investors' assessments of our financial condition, result of operations and cash flows.

Our restated summary statements of assets and liabilities, restated summary statements of profit and loss (including other comprehensive income), cash flows and changes in equity for the Fiscals March 31, 2023, March 31, 2022 and March 31, 2021 have been prepared in accordance with the Ind AS.

We have not attempted to quantify the impact of US GAAP, IFRS or any other system of accounting principles on the financial data included in this Prospectus, nor do we provide a reconciliation of our financial statements to those of US GAAP, IFRS or any other accounting principles. US GAAP and IFRS differ in significant respects from Ind AS and Indian GAAP. Accordingly, the degree to which the Restated Financial Statements included in this Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Ind AS, Indian GAAP and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Prospectus should accordingly be limited.

## 65. The Issue Price, market capitalization to total income multiple, market capitalization to earnings multiple, price to earnings ratio and enterprise value to EBITDA ratio based on the Issue Price of our Company, may not be indicative of the market price of the Equity Shares on listing.

Our market capitalization (based on the upper end of the Price Band) to total income (Fiscal 2023) multiple 1.29 times; our market capitalization (based on the upper end of the Price Band) to earnings (Fiscal 2023) multiple is 31.46 times; our price to earnings ratio (based on Fiscal 2023 profit for the year) is 21.95 at the upper end of the Price Band; The Issue Price will be determined on the basis of assessment of market demand for the Equity Shares issued through a book-building process, and certain quantitative and qualitative factors as set out in the section titled "Basis for Issue Price" on page 99, and the Issue Price, multiples and ratios may not be indicative of the market price of the Equity Shares on listing or thereafter. Prior to the Issue, there has been no public market for the Equity Shares, and an active trading market on the Stock Exchanges may not develop or be sustained after

the Issue. Listing and quotation does not guarantee that a market for the Equity Shares will develop, or if developed, the liquidity of such market for the Equity Shares cannot be assured. The market price of the Equity Shares may be subject to significant fluctuations in response to, among other factors, variations in our operating results, market conditions specific to the industry we operate in, developments relating to India and international markets, regulatory amendments, strategic alliances, force majeure situations, volatility in the securities markets in India and other jurisdictions, variations in the growth rate of financial indicators, variations in revenue or earnings estimates by research publications, and changes in economic, legal and other regulatory factors.

## 66. Pursuant to listing of the Equity shares, we may be subject to pre-emptive surveillance measures like additional Surveillance Measures ("ASM") and Graded surveillance Measures ("GSM") by the Stock Exchanges in the order to enhance market integrity and safeguard the interest of the investors.

On and post the listing of equity shares, we may be subject to ASM and GSM by the Stock Exchange(s) and the Securities and Exchange Board of India. These measures have been introduced in order to enhance market integrity, and safeguard the interest of investors and to alert and advise investors to be extra cautious and carry out necessary due diligence while dealing in such securities.

The criteria for shortlisting any scrip trading on the Stock Exchange(s) under the ASM is based on an objective criteria as jointly decided by SEBI and the Stock Exchanges(s) which include market based dynamic parameters such as high low variations, client concentration, close to close price variation, market capitalization, volume variation, delivery percentage, number of unique PANs and price to equity ratio. A scrip is typically subjected to GSM measures where there is an abnormal price rise that is not commensurate with the financial heath and fundamentals of a company which inter alia includes factors like earnings, book value, fixed assets and net worth to the equity ratio etc. The price of our equity shares may also fluctuate after the Issue due to several factors such as volatility in the Indian and global securities market, our profitability and performance, the performance of our competitors, change in the estimates of our performance or any other political or economic factor. The occurrence of any of the above-mentioned factors may trigger the parameters identified by SEBI and the Stock Exchange(s) for the placing securities under the GSM and ASM framework. In the event of our Equity Shares are covered under such Pre-emptive surveillance measures implemented by SEBI and the Stock Exchange(s), we may be subject to certain additional restrictions in the relation to trading of our Equity Shares such as limiting trading frequency (for example trading either allowed in a week or a month) higher margin requirements of settlement on a trade for trade basis without netting off requirement of settlement on gross basis or freezing price on upper side of trading which may have an adverse effect on the market price of our Equity Shares or may in general cause disruptions in the development of an active market for and trading and liquidity of our Equity Shares and on the reputation and conditions of our Company.

### **EXTERNAL RISKS**

### 67. Political, economic or other factors that are beyond our control may have an adverse effect on our business and results of operations.

The Indian economy and its securities markets are influenced by economic developments and volatility in securities markets in other countries. Investors' reactions to developments in one country may have adverse effects on the market price of securities of companies located elsewhere, including India. Adverse economic developments, such as rising fiscal or trade deficit, in other emerging market countries may also affect investor confidence and cause increased volatility in Indian securities markets and indirectly affect the Indian economy in general. Any of these factors could depress economic activity and restrict our access to capital, which could have an adverse effect on our business, financial condition and results of operations and reduce the price of our Equity Shares. Any financial disruption could have an adverse effect on our business, future financial performance, shareholders' equity and the price of our Equity Shares.

We are dependent on domestic, regional and global economic and market conditions, where some of our revenue from operations is generated. Our performance, growth and market price of our Equity Shares are and will be dependent to a large extent on the health of the economy in which we operate. There have been periods of slowdown in the economic growth of India. Demand for our products may be adversely affected by an economic downturn in domestic and regional economies. Economic growth in the countries in which we operate is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, volatility in exchange currency rates. Consequently, any future slowdown in the Indian economy could harm our business, results of operations and financial condition. Also, a change in the government or a change in the economic and deregulation policies could adversely affect economic conditions prevailing in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

### 68. Natural or man-made disasters, fires, epidemics, pandemics, acts of war, terrorist attacks, civil unrest and other events could materially and adversely affect our business.

Natural disasters (such as typhoons, flooding and earthquakes), epidemics, pandemics such as COVID-19 and man-made disasters, including acts of war, terrorist attacks and other events, many of which are beyond our control, may lead to economic instability, including in India or globally, which may in turn materially and adversely affect our business, financial condition and results of operations. Our operations may be adversely affected by fires, natural disasters and/or severe weather, which can result in damage to our property or inventory and generally reduce our productivity and may require us to evacuate personnel and suspend operations. Any terrorist attacks or civil unrest as well as other adverse social, economic and political events in India or states to who we sell our products could have a negative effect on us. Further, the ongoing Russia-Ukraine conflict may also have adverse impact on our supply chain. However, the long-term risks associated with the conflict is not clear as of the date of this Prospectus. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the price of the Equity Shares. A number of countries in Asia, including India, as well as countries in other parts of the world, are susceptible to contagious diseases and, for example, have had confirmed cases of diseases such as the highly pathogenic H7N9, H5N1 and H1N1 strains of influenza in birds and swine and more recently, the COVID-19 virus. A worsening of the current outbreak of COVID-19 pandemic or future outbreaks of COVID-19 virus or a similar contagious disease could adversely affect the global economy and economic activity in the region. As a result, any present or future outbreak of a contagious disease could have a material adverse effect on our business and the trading price of the Equity Shares.

#### 69. Changing regulations in India could lead to new compliance requirements that are uncertain.

The regulatory environment in which we operate is evolving and is subject to change. The GoI may implement new laws or other regulations that could affect our industry, which could lead to new compliance requirements. New compliance requirements could increase our costs or otherwise adversely affect our business, financial condition and results of operations. Further, the manner in which new requirements will be enforced or interpreted can lead to uncertainty in our operations and could adversely affect our operations. Any adverse regulatory change in this regard could lead to fluctuation of prices of raw materials and thereby increase our operational cost.

Additionally, our loans are subject to specific conditions imposed by the Ministry of Commerce and Industry, GoI and the RBI. In the event of any adverse regulatory development or in the event that we are otherwise not able to secure such loans, we may not be able to benefit from such low interest rates or the ability to fix the price within the specified time frame at the same price at which we sell our products to our customers.

The Taxation Laws (Amendment) Act, 2019, also prescribes certain changes to the income tax rate applicable to companies in India. Further, as GST is implemented, there can be no assurance that we will not be required to comply with additional procedures or obtain additional approvals and licenses from the government and other regulatory bodies or that they will not impose onerous requirements and conditions on our operations. With the implementation of GST, we are obligated to pass on any benefits accruing to us as result of the transition to GST to the consumer thereby limiting our benefits. In order for us to utilise input credit under GST, the entire value chain has to be GST compliant, including us. While we are and will continue to adhere to the GST rules and regulations, there can be no assurance that our suppliers and dealers will do so. Any such failure may result in increased cost on account of non-compliance with the GST and may adversely affect our business and results of operations.

The Government of India has announced the union budget for the Fiscal 2023, pursuant to which the Finance Bill, 2023 ("Finance Bill") has introduced various amendments. The Finance Bill has received assent from the President of India on March 31, 2023, and has been enacted as the Finance Act, 2023 ("Finance Act, 2023"). There is no certainty on the impact that the Finance Act 2023 may have on our business and operations or on the industry in which we operate. In addition, unfavourable changes in or interpretations of existing, or the promulgation of new laws, rules and regulations, operations and group structure could result in us being deemed to be in contravention of such laws or may require us to apply for additional approvals. We may incur increased costs relating to compliance with such new requirements, which may also require management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may affect the viability of our current business or restrict our ability to grow our business in the future.

The Government of India has passed new laws relating to social security, occupational safety, industrial relations and wages namely, the Code on Social Security, 2020, the Occupational Safety, Health and Working Conditions Code, 2020, the Industrial Relations Code, 2020 and the Code on Wages, 2019, respectively, which were to take

effect from April 1, 2021 (collectively, the "Labour Codes"). The Government of India has deferred the effective date of the Labour Codes and they shall come into force from such date as may be notified by the Government. Further, the Code on Social Security, 2020 ("Social Security Code") will impact overall employee expenses and, in turn, could impact the profitability of our Company. Under the Social Security Code, a new concept of deemed remuneration has been introduced, such that where an employee receives more than half (or such other percentage as may be notified by the Central Government), of their total remuneration in the form of allowances and other amounts that are not included within the definition of wages under the Social Security Code, the excess amount received shall be deemed as remuneration and accordingly be added to wages for the purposes of the Social Security Code and the compulsory contribution to be made towards the employees' provident fund. We may incur increased costs and other burdens relating to compliance with such new requirements, which may also require significant management time and other resources, and any failure to comply may adversely affect our business, results of operations and prospects. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current businesses or restrict our ability to grow our businesses in the future.

### 70. A downgrade in ratings of India, may affect the trading price of the Equity Shares.

Our borrowing costs and our access to the debt capital markets depend significantly on the credit ratings of India. Any further adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing and the interest rates and other commercial terms at which such financing is available, including raising any overseas additional financing. A downgrading of India's credit ratings may occur, for example, upon a change of government tax or fiscal policy, which are outside our control. This could have an adverse effect on our ability to fund our growth on favourable terms or at all, and consequently adversely affect our business and financial performance and the price of the Equity Shares.

#### 71. Political changes could adversely affect economic conditions in India.

Our Company is incorporated in India and derives the majority of its revenue from operations in India and the majority of its assets are located in India. Consequently, our performance and the market price of the Equity Shares may be affected by interest rates, government policies, taxation, social and ethnic instability and other political and economic developments affecting India. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- the macroeconomic climate, including any increase in Indian interest rates or inflation;
- any exchange rate fluctuations, the imposition of currency controls and restrictions on the right to convert or repatriate currency or export assets;
- any scarcity of credit or other financing in India, resulting in an adverse effect on economic conditions in India and scarcity of financing for our expansions;
- prevailing income conditions among Indian customers and Indian corporations;
- epidemic, pandemic or any other public health in India or in countries in the region or globally, including in India's various neighbouring countries;
- volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- occurrence of natural or man-made disasters;
- prevailing regional or global economic conditions, including in India's principal export markets;
- other significant regulatory or economic developments in or affecting India or its consumption sector;
- international business practices that may conflict with other customs or legal requirements to which we are subject, including anti-bribery and anti-corruption laws;
- protectionist and other adverse public policies, including local content requirements, import/export tariffs, increased regulations or capital investment requirements;
- logistical and communications challenges;
- difficulty in developing any necessary partnerships with local businesses on commercially acceptable terms or on a timely basis; and
- being subject to the jurisdiction of foreign courts, including uncertainty of judicial processes and difficulty enforcing contractual agreements or judgments in foreign legal systems or incurring additional costs to do so.

Any slowdown or perceived slowdown in the Indian economy, or in specific sectors of the Indian economy, could adversely affect our business, results of operations and financial condition and the price of the Equity Shares.

### 72. If inflation were to rise in India, we might not be able to increase the prices of our products at a proportional rate in order to pass costs on to our customers thereby reducing our margins.

Inflation rates in India have been volatile in recent years, and such volatility may continue in the future. India has experienced high inflation in the recent past. Increased inflation can contribute to an increase in interest rates and increased costs to our business, including increased costs of wages, costs of rent and other expenses relevant to our business.

High fluctuations in inflation rates may make it more difficult for us to accurately estimate or control our costs. Any increase in inflation in India can increase our expenses, which we may not be able to adequately pass on to our customers, whether entirely or in part, and may adversely affect our business and financial condition. In particular, we might not be able to reduce our costs or increase the price of our products to pass the increase in costs on to our customers. In such case, our business, results of operations, cash flows and financial condition may be adversely affected.

Further, there can be no assurance that Indian inflation levels will not worsen in the future.

### 73. A third-party could be prevented from acquiring control of us post this Issue, because of anti-takeover provisions under Indian Law

As a listed Indian entity, there are provisions in Indian law that may delay, deter or prevent a future takeover or change in control of our Company. Under the Takeover Regulations, an acquirer has been defined as any person who, directly or indirectly, acquires or agrees to acquire shares or voting rights or control over a company, whether individually or acting in concert with others. Although these provisions have been formulated to ensure that interests of investors/shareholders are protected, these provisions may also discourage a third party from attempting to take control of our Company subsequent to completion of the Issue. Consequently, even if a potential takeover of our Company would result in the purchase of the Equity Shares at a premium to their market price or would otherwise be beneficial to our shareholders, such a takeover may not be attempted or consummated because of Takeover Regulations.

### SECTION III: INTRODUCTION THE ISSUE

The following table summarises the Issue details:

Particulars	Number of Equity Shares
Issue (1)	13,200,158* Equity Shares aggregating to ₹ 712.81* million
Of which	
A) QIB Portion <sup>(2) (3)(4)</sup>	9,900,257* Equity Shares aggregating up to ₹ 534.61 million
Of which:	
Anchor Investor Portion	3,704,044* Equity Shares
Net QIB Portion ( Anchor Investor Portion is not fully subscribed)	6,196,213* Equity Shares
Of which:	
Available for allocation to Mutual Funds (5% of the QIB Portion (excluding Anchor Investor Portion))	309,963* Equity Shares
Balance for all QIBs including Mutual Funds	5,886,250* Equity Shares
B) Non-Institutional Portion <sup>(2)(5)(6)</sup>	1,979,996* Equity Shares aggregating up to ₹ 106.92 million
Of which:	
One-third of the Non-Institutional Portion available for allocation to Bidders with an application size between ₹ 2,00,000 to ₹ 10,00,000	660,091* Equity Shares
Two-third of the Non-Institutional Portion available for allocation to Bidders with an application size of more than ₹ 10,00,000	1,319,905* Equity Shares
C) Retail Portion (2)(3)(4)(5)(6)	1,319,905* Equity Shares aggregating up to ₹ 71.27 million
Pre and post-Issue Equity Shares	
Equity Shares outstanding prior to the Issue	30,551,920 Equity Shares
Equity Shares outstanding after the Issue	43,752,078* Equity Shares.
Use of Net Proceeds	Kindly refer to the chapter titled "Objects of the Issue" beginning on page 81 of the Prospectus for information about the use of the Net Proceeds.

<sup>\*</sup>Subject to finalization of the Basis of Allotment.

- (1) The Issue has been authorised by a resolution by our Board of Directors dated March 10, 2022 and by a resolution of our Shareholders dated March 11, 2022.
- (2) Subject to valid Bids being received at or above the Issue Price, in the event of aggregate demand in the QIB category has been met, under-subscription, if any, in any category, except the QIB Category, was allowed to be met with spill-over from other category or a combination of categories at the discretion of our Company in consultation with the BRLM and the Designated Stock Exchange subject to applicable law.
- (3) Under-subscription, if any, in the QIB Portion was not allowed to be met with spill-over from other categories or a combination of categories. In the event of under-subscription in the Issue, Equity Shares shall be allocated in the manner specified in "Terms of the Issue" beginning on page 264.
- (4) Our Company, in consultation with the BRLM, allocated up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations. The QIB Portion shall be accordingly reduced for the Equity Shares allocated to Anchor Investors. One-third of the Anchor Investor Portion was made available for allocation to domestic Mutual Funds only, subject to valid Bids being received from domestic Mutual Funds at or above the price at which allocation is made to Anchor Investors, which is ₹ 54. The allocation will be determined by our Company in consultation with the BRLM. In the event of under-subscription or non-

Allotment in the Anchor Investor Portion, the balance Equity Shares in the Anchor Investor Portion were added back to the QIB portion. 5% of the QIB Portion (excluding Anchor Investor Portion) was made available for allocation on a proportionate basis to Mutual Funds only, and the remainder of the QIB Portion (excluding Anchor Investor Portion) was made available for allocation on a proportionate basis to all QIB Bidders (other than Anchor Investors), including Mutual Funds, subject to valid Bids having being received at or above the Issue Price. In the event the aggregate demand from Mutual Funds is less than as specified above, the balance Equity Shares available for Allotment in the Mutual Fund Portion were added to the QIB Portion and allocated proportionately to the QIB Bidders (other than Anchor Investors) in proportion to their Bids. For further details, see "Issue Procedure" beginning on page 273.

- (5) Allocation to all categories, other than Anchor Investors, Retail Individual Investors and Non-Institutional Investors, was made on a proportionate basis, subject to valid Bids received at or above the Issue Price. The allocation to each Retail Individual Investor shall not be less than the minimum Bid Lot, subject to availability of Equity Shares in the Retail Portion and the remaining available Equity Shares, if any, were allocated on a proportionate basis. Further, not less than 15% of the Issue was made available for allocation to Non-Institutional Bidders of which one-third of the Non-Institutional Portion was available for allocation to Bidders with an application size of more than ₹ 2,00,000 and up to ₹ 10,00,000 and two-thirds of the Non-Institutional Portion was available for allocation to Bidders with an application size of more than ₹ 10,00,000 and under-subscription in either of these two sub-categories of Non-Institutional Portion were allocated to Bidders in the other subcategory of Non-Institutional Portion. The Allocation to each Non-Institutional Investor was not less than the minimum application size viz. ₹ 0.2 million, subject to availability of Equity Shares in the Non-Institutional Portion and the remaining Equity Shares, if any, were allocated on a proportionate basis. Allocation to Anchor Investors was on a discretionary basis. For details, see "Issue Procedure" beginning on page 273.
- (6) SEBI through its circular (SEBI/HO/CFD/DIL2/CIR/P/2022/45) dated April 5, 2022, has prescribed that all individual investors applying in initial public offerings opening on or after May 1, 2022, where the application amount is up to ₹ 5,00,000, shall use UPI. UPI Bidders using the UPI Mechanism, shall provide their UPI ID in the Bid-cum-Application Form for Bidding through Syndicate, sub-syndicate members, Registered Brokers, RTAs or CDPs.

For details, including grounds for rejection of Bids, refer to "Issue Structure" and "Issue Procedure" beginning on pages 270 and 273 respectively. For details of the terms of the Issue, see "Terms of the Issue" on page 264.

In the event of oversubscription, Allotment shall be made on a proportionate basis, subject to valid bids received at or above the Issue Price, in consultation with the Designated Stock Exchanges and in accordance with SEBI ICDR Regulations.

**SUMMARY OF RESTATED FINANCIAL STATEMENTS** (The remainder of this page has been intentionally left blank)

### RESTATED STATEMENT OF ASSETS AND LIABILITES

(Amount in INR Millions, unless other wise stated)

	(Amount in INR Millions, unless other wise sta			
Particulars	No	March 31, 2023	March 31, 2022	March 31, 2021
ASSETS				
(1) Non-Current Assets				
(a) Property, Plant and Equipment	4	228.43	228.05	195.51
(b) Capital Work-in-Progress	4	27.80	-	-
(c) Right -Of- Use Assets	5	0.45	1.33	2.53
(d) Other Intangible Assets	6	1.74	2.00	1.93
(e) Financial Assets				
(i) Other Financial Assets	7	8.76	11.70	8.67
		267.18	243.08	208.64
(2) Current assets				
(a) Inventories	8	299.46	309.17	286.07
(b) Financial Assets				
(i) Trade Receivables	9	521.34	443.28	465.96
(ii) Cash and bank balances	10	0.07	0.08	0.10
(iii) Bank Balances other than (ii) above	11	2.89	0.01	-
(iv) Other Financial Assets	7	1.03	2.97	4.47
(c) Other Current Assets	12	29.05	43.06	27.56
		853.84	798.57	784.16
TOTAL ASSETS		1,121.02	1,041.65	992.80
EQUITY AND LIABILITIES				
Equity (a) Facility Share conital	1.4	205 52	205 52	20.40
(a) Equity Share capital	14 15	305.52	305.52	38.19
(b) Other Equity	15	225.25 <b>530.77</b>	149.63 <b>455.15</b>	356.60 <b>394.79</b>
(1) Liabilities		530.77	455.15	394.79
(1) Liabilities  Non Current Liabilities				
(a) Financial Liabilities	16	F. 70	F2 20	97.50
(i) Borrowings (ii) Lease Liabilities	16 20	56.78 0.09	52.30 0.45	87.59 1.82
(iii) Other Financial Liabilities	20 17	7.46		6.33
(b) Provisions	21	6.42	6.46 5.91	
` '	13	4.77	4.91	5.14 0.99
(c) Deferred Tax liabilities (Net)	13	75.52	70.03	101.87
(2) Current Liabilities		75.52	70.05	101.87
(a) Financial Liabilities				
(i) Borrowings	16	339.97	348.62	345.45
(ii) Lease Liabilities	20	0.40	0.91	0.98
(iii) Trade Payables	18	0.40	0.51	0.50
(a) total outstanding dues of micro enterprises	10	_	_	_
and small enterprises		_	-	_
(b) total outstanding dues of creditors other		104.85	109.24	102.94
than micro enterprises and small enterprises		104.03	105.24	102.54
(b) Other Current Liabilities	19	40.70	34.86	34.60
(c) Provisions	21	0.79	0.53	1.05
(d) Current Tax Liabilities (Net)	22	28.02	22.31	11.12
		514.73	516.47	496.14
TOTAL EQUITY AND LIABILITIES		1,121.02	1,041.65	992.80

The above Annexure should be read together with basis of preparation and significant accounting policies forming part of the Restated Financial Information in Annexure V, Statement of Adjustments in Annexure VI and notes to the Restated Financial Information in Annexure VII.

As per our report of even date attached For Shailendra Goel & Associates Firm Registration Number: 013670N Chartered Accountants

For and on behalf of the board

Shailendra Goel Partner Sanjay Gupta Managing Director (DIN: 00202273) Aditya Gupta Whole Time Director (DIN: 07625118)

Membership No. 092862 UDIN :23092862BGPYTS1132

> Ajay Batla Chief Financial Officer

Bhavika Kapil Company Secretary

Place : Delhi
Date : 18-08-2023

Place : Delhi Date : 18-08-2023

### PLAZA WIRES LIMITED (FORMERLY KNOWN AS PLAZA WIRES PRIVATE LIMITED)

### RESTATED STATEMENT OF PROFIT AND LOSS

(Amount in INR Millions, unless other wise stated)

		(Amount in INR Millions, unless other wise stated			
Particulars	Note No.	2022-23	2021-22	2020-21	
INCOME					
I Revenue from operations (net)	23	1,824.92	1,767.74	1,453.78	
II Other income	24	1.03	1.63	2.17	
III Total Income (I+II)		1,825.95	1,769.37	1,455.95	
IV EXPENSES					
Cost of materials consumed	25	1,346.08	1,386.34	1,130.66	
Changes in inventories of finished goods, work-in- process and Stock-in-Trade	26	48.73	(8.56)	(3.89)	
Employee benefits expense	27	115.76	109.43	79.86	
Finance costs	28	42.15	34.29	37.42	
Depreciation and amortization expense	29	12.54	12.86	12.41	
Other expenses	30	157.36	148.66	138.54	
Total Expenses (IV)		1,722.62	1,683.02	1,395.00	
V Profit before exceptional items and tax (I-II) VI Exceptional Items		103.33	86.35	60.95	
VII Profit before tax		103.33	86.35	60.95	
VIII Tax expense:					
Current tax		28.54	26.36	18.59	
Deferred tax		(0.31)	0.45	(0.08)	
IX Profit for the year		75.10	59.54	42.44	
X OTHER COMPREHENSIVE INCOME					
A. Other Comprehensive income not to be reclassified to					
profit and loss in subsequent year:					
Remeasurement of gains (losses) on defined benefit plans		0.71	1.11	0.36	
Income tax effect		(0.18)	(0.30)	(0.10)	
Other Comprehensive income for the year, net of tax		0.53	0.81	0.26	
XI TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX		75.63	60.35	42.70	
XII Earnings per share for profit attributable to equity shareholders	31				
Basic EPS Dilluted EPS		2.46 2.46	1.95 1.95	1.39 1.39	

The above Annexure should be read together with basis of preparation and significant accounting policies forming part of the Restated Financial Information in Annexure V, Statement of Adjustments in Annexure VI and notes to the Restated Financial Information in Annexure VII.

As per our report of even date attached

For and on behalf of the board

For Shailendra Goel & Associates Firm Registration Number: 013670N **Chartered Accountants** 

Sanjay Gupta **Aditya Gupta Managing Director Whole Time Director** (DIN: 00202273) (DIN: 07625118)

**Shailendra Goel Partner** 

**Bhavika Kapil Ajay Batla Chief Financial Office Company Secretary** 

Membership No. 092862 UDIN:23092862BGPYTS1132

> Place : Delhi Date: 18-08-2023

Place : Delhi Date: 18-08-2023

### RESTATED STATEMENT OF CASH FLOWS

(Amount in INR Millions, unless other wise stated			
Particulars	2022-23	2021-22	2020-21
CASH FLOWS FROM OPERATING ACTIVITIES:			
Profit/(Loss) before income tax from:	103.33	86.35	60.95
Profit/(Loss) before income tax from.	103.55	80.55	00.93
Adjustments for:			
Depreciation and Amortisation Expense	12.54	12.86	12.41
Allowance for bad and doubtful debts	0.58	0.03	3.50
Finance Costs	42.15	34.29	37.42
Bad Debts Written Off	2.63	1.40	0.64
Loss/(profit) on sale of assets	-	-	0.16
Interest on Fixed Deposit	(0.61)	(0.65)	(0.62)
Interest Other	(0.13)	(0.83)	(0.97)
Fair value income on security deposit (lease)	(0.03)	(0.02)	(0.02)
Sundry balances written back	(0.26)	(0.12)	(0.55)
Other non cash adjustment	- 1	3.68	-
Change in Operating Assets and Liabilities:			
Adjustments for (increase) / decrease in operating assets:			
(Increase) / Decrease in Inventories	9.72	(23.10)	5.67
(Increase) / Decrease in Trade Receivables	(81.26)	21.25	(170.45)
(Increase)/Decrease in other financial assets	4.91	(1.51)	(9.32)
(Increase)/Decrease in other current assets	14.01	(16.25)	50.34
(Increase)/Decrease in other bank balances	(2.88)	(0.01)	10.60
Adjustments for increase / (decrease) in operating liabilities:			
Increase/(Decrease) in Trade Payables	(4.14)	6.43	10.19
Increase/(Decrease) in Provisions	1.48	1.36	(0.34)
Increase/(Decrease) in Other Financial Liabilities	1.00	0.12	(0.93)
Increase/(Decrease) in Other Current Liabilities	5.78	0.26	(16.55)
Cash Generated from Operations	108.82	125.54	(7.87)
Less: Income taxes paid	22.83	15.17	16.51
Net cash inflow from Operating Activities	85.99	110.37	(24.38)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of Property, Plant and Equipment	(12.16)	(43.75)	(12.58)
Proceeds from sale of Property, Plant and Equipment	-	-	3.10
Interest Received	0.74	1.48	1.59
Addition of Capital work - in - progress	(27.80)	-	-
Net cash outflow from Investing Activities	(39.22)	(42.27)	(7.89)
CASH FLOWS FROM FINANCING ACTIVITIES:	()	/00 11	<b>-</b>
Proceeds (Repayment) from Borrowings	(4.17)	(32.14)	71.49
Interest & Finance Charges Paid	(42.08)	(34.12)	(37.30)
Payment of Lease Liabilty	(0.53)	(1.86)	(1.91)
Net cash inflow (outflow) from Financing Activities	(46.78)	(68.12)	32.28
Net increase/ (decrease) in cash and bank balances	(0.01)	(0.02)	0.01
Cash and bank balances at the beginning of the financial year	0.08	0.10	0.09
Cash and bank balances at end of the year	0.07	0.08	0.10
Reconciliation of cash and cash equivalents as per the cash flow			
statement:			
Cash and Cash Equivalents as per above comprise of the			
following:			

## Balances per statement of Cash Flows Notes:

following:

Cash and bank balances

1. The above cash flow statement has been prepared under the 'Indirect Method' as set out in the Ind AS 7 on 'Statement of Cash Flows'.

0.07

0.07

2. Previous years figures have been regrouped/rearranged/recast wherever necessary to conform to this year's classification.

Note - INR 0.00 denotes amount less than INR 5000.00
As per our report of even date attached
For Shailendra Goel & Associates
Firm Registration Number: 013670N
Chartered Accountants

For and on behalf of the board

0.08

0.08

0.10

0.10

Shailendra Goel Partner Membership No. 092862 UDIN :23092862BGPYTS1132 Sanjay Gupta Aditya Gupta Managing Director Whole Time Director (DIN: 00202273) (DIN: 07625118)

Ajay Batla Bhavika Kapil
Chief Financial Offic Company Secretary

Place : Delhi Date : 18-08-2023

Place : Delhi Date : 18-08-2023

#### **GENERAL INFORMATION**

**Registered Office** 

A-74 Okhla Industrial Area,

Phase-2. New Delhi

South Delhi

DL-110020, India **Tel No:** 011-66369696

Customer Helpline Tel no.: 18001218050 (Monday to Saturday from 10:00 AM to 6:00 PM)

**Email**: info.it@plazacables.com **Website**: www.plazawires.in

**Registration Number:** 152344

Corporate Identification Number: U31300DL2006PLC152344

For details relating to changes in our registered office, see the section titled "History and Certain Corporate Matters - Changes in Registered Office" beginning on page 157.

### **Existing Manufacturing Unit**

Khasra No. 923/56, 924/58, 874/49/1,

Katha Baddi, District -Solan

Himachal Pradesh-173205, India

**Tel No:** 01795-246265 **Email**: info.it@plazacables.com

### ADDRESS OF REGISTRAR OF COMPANIES

Our Company is registered with the RoC, situated at the following address:

#### Office of the Registrar of Companies

Registrar of Companies, 4<sup>th</sup> Floor, IFCI Tower, 61, Nehru Place, New Delhi – 110019

### **Board of Directors of our Company**

As on the date of the filing of this Prospectus, the Board of Directors of our Company consists of the following:

Name of Director	Designation	DIN	Address
Mr. Sanjay Gupta	Chairman and Managing Director	00202273	Plaza Farm, K-736, Gadaipur Mandi Road, Mehrauli, Delhi, 110030.
Mrs. Sonia Gupta	Whole-time Director	02186662	Plaza Farm, Khasra No 736, Mandi Road, Near 10 Quarter, Shiv Mandir, Sultanpur, Mehrauli, South Delhi, Mehrauli, Delhi 110030.
Mr. Aditya Gupta	Whole time Director	07625118	House number 736, Mandi Road, Near 10 <sup>th</sup> Quarter Shiv Mandir, Gadaipur, South Delhi, Delhi- 110030.
Mr. Abhishek Gupta	Whole-time Director	06486995	Plaza Farm K-736, Gadaipur, Mandi Road, Mehrauli, Delhi- 110030.
Ms. Monam Kapoor	Independent Director	09278005	126, New Gandhi Nagar, Ghaziabad, Uttar Pradesh, 201001.
Ms. Chetna	Independent Director	0008981045	H. No.138, Village Rithala, North West Delhi, Delhi-110085.

Ms. Swati Jain	Independent Director	09436199	3-a 118/8, Nehru Nagar, Near Nasirpur Fhatak, Nehru Nagar, Ghaziabad, Uttar Pradesh, 201001.
Mr. Ish Sadana	Independent Director		A4a Upper Third Floor, Near Shani Mandir, Ramapark, Uttam Nagar, West Delhi, Delhi 11005.

For further details of our Directors please refer to the chapter titled "Our Management" beginning on page 162.

#### **CHIEF FINANCIAL OFFICER**

Mr. Ajay Batla

A-74 Okhla Industrial Area, Phase-2. New Delhi South Delhi Dl -110020, India.

**Tel No.:** 011-66369696

Email: ajay.batla@plazacables.com

#### COMPANY SECRETARY AND COMPLIANCE OFFICER

Ms. Bhavika Kapil

A-74 Okhla Industrial Area, Phase-2. New Delhi South Delhi DI -110020, India

**Tel No.:** 011-66369696

Email: compliance@plazawires.in

#### **Investor grievances**

Bidders are advised to contact the Company Secretary and Compliance Officer and/or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of funds by electronic mode etc.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the Bidder, number of Equity Shares applied for, the Bid amount paid on submission of the Bid cum Application Form and the bank branch or collection center where the application was submitted.

All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to the relevant SCSB or the member of the Syndicate if the Bid was submitted to a member of the Syndicate at any of the Specified Locations, or the Registered Broker if the Bid was submitted to a Registered Broker at any of the Brokers Centres, as the case may be, quoting the full name of the sole or first Bidder, Bid cum Application Form number, address of the Bidder, Bidder's DP ID, Client ID, PAN, number of Equity Shares applied for, date of Bid-cum-Application Form, name and address of the member of the Syndicate or the Designated Branch or the Registered Broker or address of the RTA or address of the DP, as the case may be, where the Bid was submitted, and the ASBA Account number in which the amount equivalent to the Bid Amount was blocked.

All grievances relating to the UPI mechanism may be addressed to the Registrar to the Issue with a copy to the relevant Sponsor Bank or the member of the Syndicate if the Bid was submitted to a member of the Syndicate at any of the Specified Locations, or the Registered Broker if the Bid was submitted to a Registered Broker at any of the Brokers Centers, as the case may be, quoting the full name of the sole or first Bidder, Bid cum Application Form number, address of the Bidder, Bidder's DP ID, Client ID, PAN, number of Equity Shares applied for, date of Bid-cum-Application Form, name and address of the member of the Syndicate or the Designated Branch or the Registered Broker or address of the RTA or address of the DP, as the case may be, where the Bid was submitted, and the UPI ID of the UPI ID Linked Bank Account in which the amount equivalent to the Bid Amount was blocked.

All grievances relating to Bids submitted through the Registered Broker and/or a Stock Broker may be addressed to the Stock Exchanges with a copy to the Registrar to the Issue.

All grievances of the Anchor Investors may be addressed to the Registrar to the Issue, giving full details such as the name of the sole or first Bidder, Bid cum Application Form number, Bidders' DP ID, Client ID, PAN, date

of the Bid cum Application Form, address of the Bidder, number of the Equity Shares applied for, Bid Amount paid on submission of the Bid cum Application Form and the name and address of the BRLM where the Bid cum Application Form was submitted by the Anchor Investor.

#### **BOOK RUNNING LEAD MANAGER**

#### Pantomath Capital Advisors Private Limited,

Pantomath Nucleus House, Saki Vihar Road, Andheri East,

Mumbai - 400 072 Maharashtra, India.

Tel: +91 22 6194 6700

Email: ipo@pantomathgroup.com

Investor Grievance Email: ipo@pantomathgroup.com

Website: www.pantomathgroup.com Contact Person: Bharti Ranga

**SEBI Registration No:** INM000012110

### Statement of inter-se allocation of responsibilities of the BRLM

Pantomath Capital Advisors Private Limited is the sole Book Running Lead Manager to the Issue and all the responsibilities relating to co-ordination and other activities in relation to the Issue shall be performed by them and hence a statement of inter-se allocation of responsibilities is not required.

### Legal Counsel to the Issue

### Messrs. Kanga and Company

Advocates & Solicitors, Readymoney Mansion, 43, Veer Nariman Road, Mumbai – 400 001. **Tel No**: +91 22 6623 0000

Email: chetan.thakkar@kangacompany.com

Contact Person: Mr. Chetan Thakkar

#### **Statutory Auditors to our Company**

### Shailendra Goel and Associates, Chartered Accountants

Address: 11-C, Pocket B, SFS, Flats Mayur Vihar, Phase 3, Delhi-110096

**Tel:** +91 8826615999 **Email:** goelsh27@gmail.com

Contact person: Mr. Shailendra Goel

Membership No.: 092862 Peer Review Number: 014467

Firm Registration Number: 013670N

#### Changes in Auditors during the last five years

Except as disclosed below, there has been no change in Auditors during the last five years:

Due to casual vacancy our Company had appointed Shailendra Goel & Associates, Chartered Accountants, as Statutory Auditors of the Company in place of O. P. Jain & Associates, Chartered Accountants, vide board resolution dated February 25, 2020 and shareholders resolution passed at the annual general meeting dated December 31, 2020. Shailendra Goel & Associates, Chartered Accountants, has been peer reviewed and hold a valid peer reviewed certificate.

### Registrar to the Issue

#### **KFin Technologies Limited**

Selenium Tower-B, Plot 31 & 32, Gachibowli, Financial District, Nanakramguda, Serilingampally, Hyderabad – 500 032,

Telangana

**Tel:** +91 40 6716 2222 **Fax:** +91 40 2343 1551

Email: plazawires.ipo@kfintech.com

Investor Grievance Email: einward.ris@kfintech.com

Website: www.kfintech.com Contact Person: M Murali Krishna

SEBI Registration Number: INR000000221

#### BANKERS TO OUR COMPANY

**Punjab National Bank** 

Address: MCC New Delhi 1, A 9, A Block,

Connaught Place, New Delhi

**Tel:** 01149900880 **E-mail:** clpa9@pnb.co.in

Website: https://www.pnbindia.in Contact Person: Sandeep Gupta

#### **Standard Chartered Bank**

Address: 10, Parliament Street, New Delhi-110001

**Tel:** 011-49861034

E-mail: Jitender.rawat@sc.com Website: https://www.sc.com/in/ Contact Person: Jitender Rawat

#### SYNDICATE MEMBERS

#### Pantomath Capital Advisors Private Limited,

Pantomath Nucleus House, Saki Vihar Road, Andheri East,

Mumbai - 400 072 Maharashtra, India.

Tel: +91 22 6194 6700

Email: ipo@pantomathgroup.com

Investor Grievance Email: ipo@pantomathgroup.com

Website: www.pantomathgroup.com Contact Person: Bharti Ranga

**SEBI Registration No:** INM000012110

#### **Pentagon Stock Brokers Private Limited**

(formerly known as Pantomath Stock Brokers Private Limited)

Pantomath Nucleus House, Saki Vihar Road, Andheri East, Mumbai – 400072, Maharashtra, India

Tel.: +91 22 42577000

**Email**: vijay.singh@pentagonbroking.com **Website**: https://www.pentagonbroking.com

Contact person: Vijay Singh

SEBI Registration No: INZ000068338

### ESCROW COLLECTION BANK, PUBLIC ISSUE ACCOUNT BANK, REFUND BANK AND SPONSOR BANK

### **Axis Bank Limited**

1st Floor, Broadway Premises Co-op Society, Babasaheb Ambedkar Road, Dadar (East), Mumbai- 400075, Maharashtra, India.

**Tel**: +91 8369209690

**Email**: <u>vishal.lade@axisbank.com</u> **Contact Person**: Vishal Lade

#### **Designated Intermediaries**

### SELF CERTIFIED SYNDICATE BANKS ELIGIBLE AS SPONSOR BANKS FOR UPI MECHANISM

The list of SCSBs through which Bids can be submitted by the UPI Bidders using the UPI Mechanism, including details such as the eligible Mobile Applications and UPI handle which can be used for such Bids, is available on the website of the SEBI, and may be updated from time to time or at such other website as may be prescribed by

SEBI from time to time. Applications through UPI in the Issue can be made only through the SCSBs mobile applications (apps) whose name appears on the SEBI website.

In accordance with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI Circular SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 and SEBI (SEBI/HO/CFD/DIL2/CIR/P/2022/45) dated April 5, 2022 and Circular No.SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, UPI Bidders using the UPI Mechanism may apply through the SCSBs and Mobile Applications whose names appears on the website of the SEBI (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40) (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=43) respectively, as updated from time to time. The list of SCSBs notified by SEBI for the ASBA process is available at http://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes, or at such other website as may be prescribed by SEBI from time to time. A list of the Designated SCSB Branches with which an ASBA Bidder (other than a RIB using the UPI Mechanism), not Bidding through Syndicate/Sub Syndicate or through a Registered Broker, RTA or CDP may submit the Bid cum Application Forms, is available at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34, or at such other websites as may be prescribed by SEBI from time to time.

#### SYNDICATE SCSB BRANCHES

In relation to Bids (other than Bids by Anchor Investors) submitted to a member of the Syndicate, the list of branches of the SCSBs at the Specified Locations named by the respective SCSBs to receive deposits of Bid cum Application Forms from the members of the Syndicate is available on the website of the SEBI www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 and updated from time to time or any such other website as may be prescribed by SEBI from time to time. For more information on such branches collecting Bid cum Application Forms from the Syndicate at Specified Locations, see the website of the SEBI www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35 as updated from time to time or any such other website as may be prescribed by SEBI from time to time.

#### REGISTERED BROKERS

In terms of SEBI circular no. CIR/CFD/14/2012 dated October 4, 2012, Bidders can submit the ASBA Forms in the Issue using the stock broker network of the stock exchange, i.e. through the Registered Brokers at the Broker Centers.

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the BSE and the NSE at http://www.bseindia.com and http://www.nseindia.com, respectively.

### RTAs

The list of the RTAs eligible to accept ASBA Forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, is provided on the websites of the Stock Exchanges at <a href="https://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?">https://www.bseindia.com/Static/Markets/PublicIssues/RtaDp.aspx?</a> and <a href="https://www.nseindia.com/products/consent/equities/ipos/asba-procedures.htm">https://www.nseindia.com/products/consent/equities/ipos/asba-procedures.htm</a>, respectively, as updated from time to time.

#### COLLECTING DEPOSITORY PARTICIPANTS

In terms of SEBI circular no. CIR/CFD/ POLICYCELL/11/2015 dated November 10, 2015, Bidders can submit Bid cum Application Forms through CDPs who are depository participants registered with SEBI and have furnished their details to Stock Exchanges for acting in such capacity.

The list of the CDPs eligible to accept ASBA Forms at the Designated CDP Locations, including details such as postal address, telephone number and e-mail address, is provided on the websites of the BSE and the NSE at http://www.bseindia.com and http://www.nseindia.com, respectively.

#### **COLLECTING RTAs**

In terms of SEBI circular no. CIR/CFD/ POLICYCELL/11/2015 dated November 10, 2015, Bidders can submit Bid cum Application Forms through Collecting RTAs who are registrars and transfer agents registered with SEBI and have furnished their details to Stock Exchanges for acting in such capacity.

The list of Collecting RTAs, including details such as postal address, telephone number and e-mail address, is provided on the websites of the BSE and the NSE at http://www.bseindia.com and http://www.nseindia.com, respectively.

## **CREDIT RATING**

This being a public Issue of Equity Shares, there is no requirement of credit rating for the Issue.

#### DEBENTURE TRUSTEE

As this is an Issue consisting only of Equity Shares, the appointment of a debenture trustee is not required for the Issue

#### IPO GRADING OF THE ISSUE

No credit agency registered with SEBI has been appointed in respect of obtaining grading for the Issue.

## **GREEN SHOE OPTION**

No green shoe option is contemplated under the Issue.

#### **EXPERTS**

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received written consent dated August 18, 2023 from the Auditor, Shailendra Goel & Associates, Chartered Accountants New Delhi, who holds a valid peer review certificate dated August 23, 2019, to include its name as required under Section 26(1)(a)(v) of the Companies Act, 2013 in this Prospectus and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 in respect of (i) the examination reports on the Restated Financial Statements and their examination report dated August 18, 2023; and (ii) the statement of special tax benefits dated August 18, 2023, included in this Prospectus and such consents have not been withdrawn as on the date of this Prospectus.

However, the term "Expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

## **TRUSTEES**

As this is an issue of Equity Shares, the appointment of trustees is not required.

## MONITORING AGENCY

There is no requirement for the appointment of a monitoring agency, as the Issue size is less than ₹ 1,000 million. However, our Company has appointed a Monitoring Agency to monitor utilisation of the Net Proceeds, in accordance with Regulation 41 of the SEBI ICDR Regulations. The details of the Monitoring Agency are as follows:

## **CARE Ratings Limited**

4<sup>th</sup> Floor, Godrej Coliseum Somaiya Hospital Road Off Eastern Express Highway Sion (East), Mumbai.

**Tel:** +91 9791199114

Email: Pavan.kumar@careedge.in Contact Person: Pavan Kumar

For further details in relation to the proposed utilisation of the Net Proceeds, see "Objects of the Issue" on page 81.

# APPRAISING AGENCY

None of the objects for which the Net Proceeds will be utilised have been appraised by any agency. Accordingly, no appraising entity has been appointed in relation to the Issue.

# FILING OF THE OFFER DOCUMENT

A copy of the DRHP has been filed with the SEBI at cfddil@sebi.gov.in in accordance with SEBI circular dated March 27, 2020, in relation to "Easing of Operational Procedure –Division of Issues and Listing –CFD"; and has been filed with SEBI electronically on the platform provided by SEBI at https://siportal.sebi.gov.in, in accordance with SEBI circular bearing reference SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018 and

Regulation 25(8) of the SEBI ICDR Regulations. Further, a physical copy of the Draft Red Herring Prospectus was filed at:

## Securities and Exchange Board of India

Northern Regional Office: Plate-B, 8<sup>th</sup> floor. Office Tower-1, NBCC Complex, East Kidwal Nagar, New Delhi-110023

A copy of the Red Herring Prospectus, along with the material contracts and documents required to be filed, has been filed with the RoC in accordance with Section 32 of the Companies Act and a copy of this Prospectus required to be filed under Section 26 of the Companies Act, shall be filed with the RoC at its office and through the electronic portal at https://www.mca.gov.in/mcafoportal/login.do.

## **BOOK BUILDING PROCESS**

The book building, in context of the Issue, refers to the process of collection of Bids on the basis of the Prospectus within the Price Band, which have been decided by our Company (acting through its IPO Committee), in consultation with the BRLM, and the minimum Bid lot, The price band was decided by our Company in consultation with the BRLM and was advertised in English editions of Business Standard and Hindi editions of Business Standard, Hindi(being the regional language of Delhi, where our Registered Office is located) at least 2 (two) Working Days prior to the Bid/Issue Opening Date and was made available to the Stock Exchanges for the purpose of uploading on their respective websites. The Issue Price was determined by our Company, in consultation with the BRLM, after the Bid/Issue Closing Date.

All potential Bidders (excluding Anchor Investors) participated through ASBA process by providing details of their bank account in which the corresponding Bid Amount which was blocked by the SCSBs. UPI Bidders participated in the Issue through the UPI Mechanism under the ASBA process by either (a) providing the details of their ASBA Account in which the corresponding Bid Amount was blocked by the SCSBs; or (b) through the UPI Mechanism. Anchor Investors were not permitted to participate in the Issue through the ASBA process.

In accordance with the SEBI ICDR Regulations, QIBs and Non-Institutional Bidders were not permitted to withdraw their Bid(s) or lower the size of their Bid(s) (in terms of quantity of Equity Shares or the Bid Amount) at any stage. Retail Individual Bidders were allowed to revise their Bids during the Bid/Issue Period and withdraw their Bids on or before the Bid/Issue Closing Date. Anchor Investors were not allowed to withdraw their Bids after the Anchor Investor Bidding Date. Except for Allocation to RIBs and the Anchor Investors, Allocation in the Issue was made on a proportionate basis. Allocation to the Anchor Investors wason a discretionary basis.

For further details, see the chapters titled "The Issue", "Terms of the Issue" and "Issue Procedure" beginning on pages 60, 264 and 273, respectively.

Our Company will comply with the SEBI ICDR Regulations and any other ancillary directions issued by SEBI for the Issue. In this regard, our Company has appointed the BRLM to manage the Issue and procure subscriptions to the Issue.

The Book Building Process under the SEBI ICDR Regulations is subject to change from time to time and Bidders are advised to make their own judgment about an investment through the Book Building Process prior to submitting a Bid.

For further details on the method and procedure for Bidding, please see chapters titled "Issue Structure" and "Issue Procedure" beginning on pages 270 and 273, respectively.

Bidders should note that the Issue is also subject to obtaining (i) final approval of the RoC after the Prospectus is filed with the RoC; and (ii) final listing and trading approvals from the Stock Exchanges, which our Company shall apply for after Allotment within 6 (six) Working Days of the Bid/Issue Closing Date or such other time as prescribed under applicable law.

Each Bidder, by submitting a Bid in the Issue, will be deemed to have acknowledged the above restrictions and the terms of the Issue.

## Details of price discovery and allocation.

For details of price discovery and allocation, please refer to chapter titled "Issue Procedure" on page 273 of the Prospectus

## UNDERWRITING AGREEMENT

Our Company has entered into an Undertaking Agreement with the Underwriter for the Equity Shares proposed to be offered through this Issue. Pursuant to the terms of the Underwriting Agreement, the obligations of the Underwriter will be subject to certain conditions specified therein. The Underwriting Agreement is dated October 6, 2023

The Underwriter has indicated its intention to underwrite the following number of Equity Shares:

Name, address, telephone number and e-mail address of the Underwriter	Indicative Number of Equity Shares to be Underwritten	Amount Underwritten (₹ in million)
Pantomath Capital Advisors	132,00,158	712.81
Private Limited,		
Pantomath Nucleus House, Saki		
Vihar Road, Andheri East,		
Mumbai - 400 072 Maharashtra,		
India.		
<b>Tel</b> : +91 22 6194 6700		
Email: ipo@pantomathgroup.com		
Investor Grievance Email:		
ipo@pantomathgroup.com		
Website:		
www.pantomathgroup.com		
Contact Person: Bharti Ranga		
SEBI Registration No:		
INM000012110		

The above mentioned is indicative underwriting and will be finalized after determination of the Issue Price and actual allocation subject to the provisions of Regulation 40(2) of the SEBI ICDR Regulations.

In the opinion of our Board (based on a certificate given by the Underwriter), the resources of the abovementioned Underwriter are sufficient to enable it to discharge its underwriting obligations in full. The Underwriter is registered with SEBI under Section 12 (1) of the SEBI Act or registered as merchant banker with SEBI or as broker with the Stock Exchange(s). Our Board of Directors, at its meeting held on October 6, 2023, approved the acceptance and entering into the Underwriting Agreement mentioned above on behalf of our Company.

Notwithstanding the table above, the BRLM and the Syndicate Members shall be responsible for ensuring payment with respect to the Equity Shares allocated to the Bidders procured by them. The extent of underwriting obligations and the Bids to be underwritten in the Issue by the BRLM shall be as per the Underwriting Agreement.

The extent of underwriting obligations and the Bids to be underwritten in the Issue shall be as per the Underwriting Agreement.

## **CAPITAL STRUCTURE**

Our share capital, as on the date of this Prospectus and after giving effect to the Issue is set forth below: -

	Particulars	Aggregate Value at Face value (in ₹)	Aggregate Value at Issue Price (in ₹)
A.	AUTHORISED SHARE CAPITAL <sup>(1)</sup>		
	50,000,000 Equity Shares of ₹ 10/- each	500,000,000	-
В.	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL BEFORE THE ISSUE		
	30,551,920 Equity Shares of ₹ 10/- each	305,519,200	-
C.	PRESENT ISSUE IN TERMS OF THIS PROSPECTUS <sup>(2)</sup>		
	Issue of up to 13,200,158 * Equity Shares	132,001,580	712,808,532
	Of Which:		
	QIB Portion of 9,900,257 Equity Shares	99,002,570	534,613,878*
	Non-Institutional Portion of not less than 1,979,996 Equity Shares	19,799,960	106,919,784*
	Retail Portion of not less than 1,319,905 Equity Shares	13,199,050	71,274,870*
D.	ISSUED, SUBSCRIBED AND PAID-UP EQUITY SHARE CAPITAL AFTER THE ISSUE		
	43,752,078 Equity Shares of ₹10/- each	437,52	20,780
E.	SECURITIES PREMIUM ACCOUNT		
	Before the Issue	N	il
	After the Issue	580,80	06,952

<sup>\*</sup> Subject to finalisation of Basis of Allotment. The Issue Price is ₹ 54 per Equity Share. #Calculated after considering the impact of issue of 43,752,078 number of Equity Shares of ₹10 each at a premium of ₹ 44 per Equity Share (without adjusting for Issue expenses)

- (1) For details in relation to the changes in the authorised share capital of our Company, please refer to section titled "History and Certain Corporate Matters Amendments to our Memorandum of Association" beginning on page 158.
- (2) The Issue has been authorised by our Board pursuant to a resolution passed at its meeting held on March 10, 2022 and authorised by our Shareholders pursuant to their resolution dated March 11, 2022.

## **Notes to Capital Structure**

# 1. Share Capital history of our Company

# A. The following table sets forth the history of the Equity Share Capital of our Company:

Date of allotment of Equity Shares	No. of Equity Shares Allotted	Face Value per Equity Share (in ₹)	Issue Price Per Equity Share (in ₹)	Nature of consideration	Reasons/ Nature of allotment	Cumulative no. of Equity Shares	Cumulative paid-up Equity Share Capital (in ₹)				
August 23, 2006	10,000	10,000	100,000								
Pursuant to shareholders' resolution dated November 19, 2007, 20,000 Equity Shares of face value $\stackrel{?}{\underset{\sim}{\sim}}$ 10/- each were consolidated into 2000 Equity Shares of face value $\stackrel{?}{\underset{\sim}{\sim}}$ 100/- each. Accordingly, the number of issued, subscribed and paid-up equity shares of our Company were consolidated from 10,000 equity shares of $\stackrel{?}{\underset{\sim}{\sim}}$ 10 each into 1000 Equity Shares of $\stackrel{?}{\underset{\sim}{\sim}}$ 100 each.											
November 19, 2007							13,126,200				
November 19,	33,367	100	600	Consideration	Further issue (3)	164,629	16,462,900				

Date of allotment of Equity Shares	No. of Equity Shares Allotted	Face Value per Equity Share (in ₹)	Issue Price Per Equity Share (in ₹)	Nature of consideration	Reasons/ Nature of allotment	Cumulative no. of Equity Shares	Cumulative paid-up Equity Share Capital (in ₹)
2007				other than cash			
November 19, 2007	198	100	600	Consideration other than cash	Further issue (4)	164,827	16,482,700
January 16, 2009	32,466	100	600	Consideration other than cash	Further issue (5)	197,293	19,729,300
March 31, 2011	130,000	100	100	Cash	Further issue (6)	327,293	32,729,300
March 28, 2012	39,700	100	100	Cash	Further issue <sup>(7)</sup>	366,993	36,699,300
March 21, 2016	14,796	100	500	Rights issue	Rights issue (8)	381,789	38,178,900
August 31, 2019	110	100	100	Rights issue	Rights issue <sup>(9)</sup>	381,899	38,189,900

Pursuant to shareholders' resolution dated January 10, 2020, 1 Equity Share of face value of  $\mathfrak{T}$  100/- each of the Company was sub-divided into 10 Equity Shares of face value of  $\mathfrak{T}$  10/- per Equity Share. Accordingly, the number of issued, subscribed and paid-up Equity Shares of our Company were sub-divided from 381, 899 equity shares of  $\mathfrak{T}$  100 each to 38,18,990 Equity Shares of  $\mathfrak{T}$  10 each.

March 19,	26,732,930	10	N.A.	Consideration	Bonus Issue <sup>(10)</sup>	30,551,920	305,519,200
2022				other than			
				cash			

- 1. Allotment to Saket Shukla (9,999 Equity shares), Atul Bhatia (1 Equity shares) pursuant to incorporation of the Company under Companies Act, 1956.
- 2. Allotment to GCNZ India BW1 Limited (65,131 Equity Shares), GCNZ India BW2 Limited (65,131 Equity Shares).
- 3. Allotment to Sonia Gupta (33,367 Equity Shares).
- 4. Allotment to Plaza Cable Electric Private Limited (198 Equity Shares).
- 5. Allotment to Sonia Gupta (32,466 Equity Shares).
- 6. Allotment to Sanjay Gupta (130,000 Equity Shares).
- 7. Allotment to Sanjay Gupta (3,300 Equity Shares), Abhishek Gupta (9,000 Equity Shares), Sonia Gupta (27,400 Equity Shares).
- 8. Allotment to Plaza Wires and Electricals Private Limited (14,796 Equity Shares) pursuant to renunciation of rights entitlement by Sanjay Gupta of 5374 Equity Shares, Sonia Gupta of 9051 Equity Shares, Abhishek Gupta of 363 Equity Shares and Plaza Cable Electric Private Limited of 8 Equity Shares.
- 9. Allotment to Aditya Gupta (100 Equity Shares) pursuant to renunciation of rights entitlement by Sanjay Gupta of 35 Equity Shares and Sonia Gupta of 65 Equity Shares, and allotment to Plaza Power Solutions Private Limited (10 Equity Shares) pursuant to renunciation of rights entitlement by Sanjay Gupta of 3 Equity Shares, by Plaza Wire & Electric Private Limited of 4 Equity Shares and by Abhishek Gupta of 3 Equity Shares.
- 10. Bonus Issue to Sanjay Gupta in the ratio 7:1 (13,890,170 Equity Shares), Bonus Issue to Sonia Gupta in the ratio 7:1 (11,155,480 Equity Shares), Bonus Issue to Abhishek Gupta in the ratio 7:1 (630,000 Equity Shares), Bonus Issue to Aditya Gupta in the ratio 7:1 (7000 Equity Shares), Bonus Issue to Plaza Power Solutions Private Limited in the ratio 7:1 (700 Equity Shares), Bonus Issue to Plaza Cable Electric Private Limited in the ratio 7:1 (13,860 Equity Shares), Bonus Issue to Plaza Wires and Electricals Private Limited in the ratio 7:1 (1,035,720 Equity Shares).

- 2. Our Company does not have any preference share capital as on the date of this Prospectus.
- 3. Shares issued for consideration other than cash.

Date of the allotment	No. of Equity Shares	Issue Price (in ₹)	Reasons for allotment	Benefits accruing to the Company	Person to whom the allotment was made
November 19, 2007	33,367	600	Consideration other than cash	Purchase of current assets, book debts, bank fixed deposit receipts and others	Sonia Gupta
November 19, 2007	198	600	Consideration other than cash	Purchase of current assets, book debts, bank fixed deposit receipts and others	Electric Private
January 16, 2009	32,466	600	Consideration other than cash	Purchase of land, building, plant, machinery and other miscellaneous fixed assets by the Company from Sonia Gupta, partner of Plaza Electrical Industries.	Sonia Gupta
March 19, 2022	26,732,930	10	Bonus Allotment*	Nil	Sanjay Gupta, Sonia Gupta, Abhishek Gupta, Aditya Gupta, Plaza Power Solutions Private Limited, Plaza Cable Electric Private Limited, Plaza Wires and Electricals Private Limited

<sup>\*</sup>Bonus allotment done by utilizing the securities premium account and free reserves of the Company.

- 4. Till date, no Equity Shares have been issued out of capitalization of its revaluation reserves or unrealised profits by our Company.
- 5. Till date, no Equity Shares have been allotted by our Company pursuant to any scheme approved under Sections 391-394 of the Companies Act, 1956 or Sections 230-234 of Companies Act, 2013.
- 6. The Company has not issued any Equity Shares under any employee stock option scheme.
- 7. Our Company has not issued any Equity Shares in the year preceding the date of this Prospectus, which may be at a price lower than the Issue Price.

# 8. Build-up of Promoters' shareholding in our Company:

## a) History of Equity Share capital held by the Promoters:

As on the date of this Prospectus, our Promoters hold 28,623,600 Equity Shares, constituting 93.68% of the issued, subscribed and paid-up Equity Share capital of our Company. The build-up of shareholding of Promoters are as follows:

## Mr. Sanjay Gupta

Date of Allotment / Transfer and Date when made Fully Paid up	No. Equity Shares Allotted / Transferred	Share (in ₹)	Acquisition	Consideration	Nature of Transaction	% of Pre- Issue Paid up Capital	% of Post- Issue Paid up Capital
March 31, 2011	130,000	100	100	Cash	Allotment	3.40%	0.30%
March 28, 2012	3,300	100	100	Cash	Allotment	3.49%	0.01%

Pursuant to shareholders' resolution dated January 10, 2020, 1 Equity Share of face value of ₹ 100/- each were sub-divided into 10 Equity Shares of face value of ₹ 10/- per Equity Share. Accordingly, the number of issued, subscribed and paid-up Equity Shares of our Company were sub-divided from 381,899 equity shares of ₹ 100 each to 3,818,990 Equity Shares of ₹ 10 each. Consequently, 133,300 Equity Share of face value of ₹ .100/- each held by Sanjay Gupta were divided into 1,333,000 Equity Share of face value of ₹ 10/- each.

December 30,	651,310	10	Nil	Gift	Transfer from	51.95%	1.49%
2020					Sonia Gupta		
March 19, 2022	13,890,170	10	N.A.	Consideration other than cash	Bonus Issue	51.95%	31.75%
Total	15,874,480					51.95%	36.28%

## Sonia Gupta

Date of Allotment/ Transfer and Date when made Fully Paid up	No. Equity Shares Allotted/ Transferred	Face Value per Equity Share (in ₹)	Issue/ Acquisition/ Transfer Price per Equity Share (in ₹)	Consideration	Nature of Transaction	% of Pre- Issue Paid up Capital	% of Post- Issue Paid up Capital
November 19, 2007	33,367	100	600	Consideration other than Cash	Allotment	0.87%	0.08%
March 18, 2008	500	100	100	Cash	Transfer from GNCZ India BW1 Limited	0.88%	Negligi ble
March 18, 2008	65,131	100	100	Cash	Transfer from GNCZ India BW1 Limited	2.59%	0.15%
March 18, 2008	500	100	100	Cash	Transfer from GNCZ India BW2 Limited	2.60%	Negligi ble
March 18, 2008	65,131	100	100	Cash	Transfer from GNCZ India BW2 Limited	4.31%	0.15%
January 16, 2009	32,466	100	600	Consideration other than Cash	Allotment	5.16%	0.07%
March 28, 2012	27,400	100	100	Cash	Allotment	5.87%	0.06%

Pursuant to shareholders' resolution dated January 10, 2020, 1 Equity Share of face value of  $\stackrel{?}{\underset{?}{|}}$  100/- each were sub-divided into 10 Equity Shares of face value of  $\stackrel{?}{\underset{?}{|}}$  10/- per Equity Share. Accordingly, the number of issued, subscribed and paid-up Equity Shares of our Company were sub-divided from 381,899 equity shares of  $\stackrel{?}{\underset{?}{|}}$  100/- each to 3,818,990 Equity Shares of  $\stackrel{?}{\underset{?}{|}}$  10 each. Consequently, 224,495 Equity Share of face value of.  $\stackrel{?}{\underset{?}{|}}$  100/- each held by Sonia Gupta were divided into 22,44,950 Equity Share of face value of  $\stackrel{?}{\underset{?}{|}}$  10/- each.

December (	(651,310)	10	Nil	N.A.	Transfer to	41.72%	1.49%
30, 2020					Sanjay Gupta		
					by way of gift		

March 19, 2022	11,155,480	10	N.A.	Consideration other than cash	Bonus Issue	41.72%	25.50%
Total	12,749,120					41.72%	29.14%

All the Equity Shares held by our Promoters were fully paid-up on the respective dates of allotment of such Equity Shares. Further, none of the Equity Shares held by our Promoters are pledged.

The above referred GCNZ India BW1 Limited and GCNZ India BW2 Limited were incorporated under the Companies Act 1993 of New Zealand Companies Register on August 1, 2006, with Company Number 1846600 (NZBN 9429033967776) & 1846601 (NZBN 9429033967912), respectively. These companies were removed from the register on the December 31, 2008.

# **Shareholding Pattern:** The following is the Equity Shareholding pattern of our Company as on the date of the Prospectus:

		Category of Shareholder (II)	Nos. of Share holders (III)	No. of fully paid up equity shares held (IV)	partly paid- up equity	underlying Depository Receipts	shares held	No. of shares (calculated as per SCRR,	No. of voting	seci	nts held in each	Total as a % of A+B+C	outstanding convertible	conversion	shares (XII)		pledged or some otherwise d		No. of equity shares held in dematerialised form (XIV)
					shares held (V)	eld		a % of A+B+C2)	(	(Calcis)			securities (including Warrants) (X)	of convertible securities (as a percentage of diluted share capital)	(a)	As a % of total shares held (b)	No. (a)	As a % of total shares held (b)	1
(A)	Promoter & Promoter Group	7	30,551,920	30,551,920	0	0	30,551,920	100	30,551,920	0	30,551,920	100%	0	0	0	0	0	0	30,551,920
(B)	Public	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(C)	Non- Promoter -Non Public	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(C1)	Shares underlyin g DRs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
(C2)	Shares held by Employe e Trusts	0	0	0	0	0			0	0	0	0	0	0	0	0	0	0	0
	Total	7	30,551,920	0	0	0	30,551,920	100	30,551,920	0	30,551,920	100%	0	0	0	0	0	0	30,551,920

Our Company will file the shareholding pattern of our Company, in the form prescribed under Regulation 31 of the SEBI Listing Regulations, one (1) day prior to the listing of the Equity shares. The shareholding pattern will be uploaded on the website of Stock Exchanges before commencement of trading of such Equity Shares.

## 9. Details of Shareholding of major Shareholders of our Company:

i. Names of Equity Shareholders of the Company holding 1% or more of the paid-up capital of the Company and the number of Equity Shares held by them as on the date of the filing of this Prospectus:

S. No.	Name of Equity Shareholders	No. of Equity Shares	% of Pre- Issue Equity Share Capital	% of Post- Issue Equity Share Capital
1.	Sanjay Gupta	15,874,480	51.95%	36.28%
2.	Sonia Gupta	12,749,120	41.72%	29.14%
3.	Abhishek Gupta	720,000	2.35%	1.65%
4.	Plaza Wires and Electricals Private Limited	1,183,680	3.87%	2.71%
	Total	30,527,280	99.89%	69.77%

- ii. None of the shareholders of our Company holding 1% or more of the paid-up capital of the Company as on the date of the filing of the Prospectus are entitled to any Equity Shares upon exercise of warrant, option or right to convert a debenture, loan or other instrument.
- iii. Names of Equity Shareholders of the Company holding 1% or more of the paid-up capital of the Company and the number of Equity Shares held by them 2 (two) years prior to date of filing of this Prospectus (as of October 6, 2021):

S. No.	Name of Equity Shareholders	No. of Equity Shares	% of Pre-Issue Equity Share Capital	% of Post- Issue Equity Share Capital
1.	Sanjay Gupta	1,984,310	52.00%	4.54%
2.	Sonia Gupta	1,593,640	41.73%	3.64%
3.	Plaza Wires and Electricals Private Limited	147,960	3.87%	0.34%
4.	Abhishek Gupta	90,000	2.36%	0.21%
	Total	3,815,910	99.92%	8.72%

Names of Equity Shareholders of the Company holding 1% or more of the paid-up capital of the Company and the number of Equity Shares held by them 1 (one) year prior to date of filing of this Prospectus (as of October 6, 2022):

S. No.	Name of Equity Shareholders	No. of Equity Shares	% of Pre-Issue Equity Share Capital	% of Post-Issue Equity Share Capital
1.	Sanjay Gupta	15,874,480	51.96%	36.38%
2.	Sonia Gupta	12,749,120	41.73%	29.14%
3.	Plaza Wires and Electricals Private Limited	1,183,680	3.87%	2.71%
4.	Abhishek Gupta	720,000	2.36%	1.65%
	Total	30,527,280	99.92%	69.77%

i. Names of Equity Shareholders of the Company holding 1% or more of the paid-up capital of the Company and the number of Equity Shares held by them as on 10 (ten) days prior to the date of filing this Prospectus:

S. No.	Name of Equity Shareholders	No. of Equity Shares	% of Pre-Issue Equity Share Capital	% of Post-Issue Equity Share Capital
1.	Sanjay Gupta	15,874,480	51.95%	36.28%
2.	Sonia Gupta	12,749,120	41.72%	29.14%
3.	Plaza Wires and Electricals Private Limited	1,183,680	3.87%	2.71%

4.	Abhishek Gupta	720,000	2.35%	1.65%
	Total	30,527,280	99.98%	69.77%

- ii. The Company has not made any initial public offering of specified securities in the preceding 2 (two) years.
- 10. Except for the allotment of Equity Shares pursuant to the Issue, the Company has no proposal or intention to negotiate or consider any alteration in the capital structure of the Company by way of split or consolidation of the denomination of the shares, or to issue specified securities on a preferential basis or to issue bonus or rights or further public offer of specified securities within a period of 6 (six) months from the date of opening of the Issue. However, Our Company is in expansion phase and may need additional capital to fund existing/ and or future organic and/ or inorganic expansion. Therefore, our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the Issue appropriately in due compliance with the applicable statutory provisions.
- 11. As on the date of the Prospectus, the Company has 7 (seven) equity shareholders.

#### 12. Details of Shareholding of our Promoters, members of Promoter Group in our Company

The following is the Equity shareholding of our Promoters and Promoter Group as of the date of filing this Prospectus:

S. No.	Name of shareholders	No. of Equity Shares held	% of Pre-Issue Equity Shares Capital	% of Post- Issue Equity Shares
Promo	ters			
1.	Sanjay Gupta	15,874,480	51.95%	36.28%
2.	Sonia Gupta	12,749,120	41.72%	29.14%
Promo	ter Group			
3.	Abhishek Gupta	720,000	2.35%	1.65%
4.	Aditya Gupta	8,000	0.0026%	0.02%
5.	Plaza Power Solutions Private Limited	800	0.00026%	Negligible
6.	Plaza Cable Electric Private Limited	15,840	0.051%	0.04%
7.	Plaza Wires and Electricals Private Limited	1,183,680	3.87%	2.71%
	Total	30,551,920	100%	69.83%

- 13. No Equity Shares were purchased or sold by the promoter group of the Company and/or by the directors of the Company and their relatives in the preceding 6 (six) months from the date of this Prospectus.
- 14. There have been no financing arrangements wherein the Promoter Group, the Directors of our Company and their relatives, have financed the purchase by any other person of securities of our Company other than in the normal course of the business of the financing entity during the period of 6 (six) months immediately preceding the date of filing of the Draft Red Herring Prospectus, Red Herring Prospectus and this Prospectus.

## 15. Promoters' contribution and lock-in

## Details of Promoters' contribution locked in for 18 (eighteen) months:

Pursuant to Regulations 14 and 16 of the SEBI ICDR Regulations, an aggregate of 20% of the post-Issue Equity Share capital, of our Company as on the date of this Prospectus, shall be locked in for a period of 18 (eighteen) months from the date of Allotment as minimum Promoter's contribution ("Minimum Promoter's Contribution") and the shareholding of the Promoters in excess of 20% of the fully diluted post-Issue Equity Share capital shall be locked in for a period of 6 (six) months from the date of Allotment.

The Equity Shares which are being locked in for 18 (eighteen) months from the date of Allotment are as follows:

Promoters	No. of Equity Shares Locked in (1)(2)	Face Value per Equity Share (in ₹)	Issue/ Acquisition Price per Equity Share (in ₹)	Date of Allotment/ Acquisition and when made fully paid-up	Nature of Allotment/ Transfer	Consideration (Cash/other than cash)	Percentage of post- Issue paid- up capital
Sanjay Gupta	4,852,950	10	Nil	March 19, 2022	Bonus issue	Nil	11.09%
Sonia Gupta	3,897,500	10	Nil	March 19, 2022	Bonus Issue	Nil	8.91%

Our Promoters have given consent to include such number of Equity Shares held by them as may constitute 20% of the fully diluted post-Issue Equity Share capital of our Company as the Minimum Promoters' Contribution. Our Promoters have agreed not to sell, transfer, charge, pledge or otherwise encumber in any manner, the Minimum Promoters' Contribution from the date of filing of the Red Herring Prospectus, until the expiry of the lock-in period specified above, or for such other time as required under SEBI ICDR Regulations, except as may be permitted, in accordance with the SEBI ICDR Regulations.

In this connection, please note that:

- (i) The Equity Shares offered for Minimum Promoter's Contribution do not include (i) Equity Shares acquired in the 3 (three) immediately preceding years for consideration other than cash and out of revaluation of assets or capitalization of intangible assets, (ii) Equity Shares resulting from bonus issue by utilization of revaluation reserves or unrealized profits of our Company or bonus shares issued against Equity Shares, which are otherwise ineligible for computation of Minimum Promoter's Contribution
- (ii) The Minimum Promoter's Contribution does not include any Equity Shares acquired during the immediately preceding 1 (one) year at a price lower than the price at which the Equity Shares are being offered to the public in the Issue;
- (iii) Our Company has not been formed by the conversion of one or more partnership firms or a limited liability partnership firm; and
- (iv) The Equity Shares offered for Minimum Promoter's Contribution are not subject to any pledge in favour of any creditor.

## Details of Promoters' contribution locked in for 6 (six) months:

Unless provided otherwise under applicable law, pursuant to the SEBI ICDR Regulations, Equity Shares held by our Promoters in excess of the Minimum Promoter's Contribution) shall be locked-in for a period of 6 (six) months from the date of Allotment or such other minimum lock-in period as may be prescribed under the SEBI ICDR Regulations.

# Details of Lock-in of Equity Shares held by persons other than Promoters' for 6 (six) months:

The entire pre-issue capital held by persons other than the Promoters shall be locked-in for a period of 6 (six) months from the date of Allotment.

#### Details of lock-in of Equity Shares Allotted to Anchor Investors

50% of the Equity Shares Allotted to the Anchor Investors under the Anchor Investor Portion shall be locked-in for a period of 30 (thirty) days from the date of Allotment in the Issue and the balance 50% of the Equity Shares shall be locked-in for a period of 90 (ninety) days from the date of Allotment in the Issue, or such other period as may be prescribed under the SEBI ICDR Regulations.

- 16. This is a fresh issue of Equity Shares and accordingly, no selling shareholders are involved in this Issue.
- 17. Equity Shareholding of Directors and Key Managerial Personnel in our Company:

S. Na	ame of Equity	No. of Equity	% of Pre-Issue Equity	% of Post-Issue Equity

No.	Shareholders	Shares	Share Capital	Share Capital
1.	Sanjay Gupta	15,874,480	51.95%	36.28%
2.	Sonia Gupta	12,749,120	41.72%	29.14%
3.	Abhishek Gupta	720,000	2.35%	1.65%
4.	Aditya Gupta	8,000	0.026%	0.02%
	Total	29,351,600	96.046%	67.09%

- 18. Our Company, Directors and BRLM have not entered into any buy-back or other arrangements for the purchase of the Equity Shares being offered through this Issue from any person.
- 19. All securities offered through this Issue shall be made fully paid up (if applicable), or may be forfeited for non-payment of calls within 12 (twelve) months from the date of allotment.
- 20. Neither the BRLM viz. Pantomath Capital Advisors Private Limited nor its associates (as defined under the SEBI (Merchant Bankers) Regulations, 1992) hold any Equity Shares of our Company as on the date of this Prospectus. However, the associates and affiliates of BRLM and the Syndicate Members, if any may subscribe to the Issue, either in Net QIB Portion or in the Non-Institutional Portion as may be applicable to such Bidders, where the allocation is on proportionate basis and such subscription may be on their own account or on behalf of their clients.
- 21. Our Company has not issued any Equity Shares under any employee stock option scheme or employee stock purchase scheme.
- 22. No person connected with the Issue, including, but not limited to, our Company, the members of the Syndicate or our Directors, shall offer any incentive, whether direct or indirect, in any manner, whether in cash or kind or services or otherwise to any Bidder for making a Bid, except for fees or commission for services rendered in relation to the Issue.
- 23. There will be no further issue of Equity Shares whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from filing of the Prospectus with SEBI until the Equity Shares have been listed on the Stock Exchanges or all application moneys have been refunded to the Anchor Investors, or the application moneys are unblocked in the ASBA Accounts on account of non-listing, under-subscription, etc., as the case may be.
- 24. All Equity Shares of the Company held by the Promoters are in dematerialised form.

#### **OBJECTS OF THE ISSUE**

The Fresh Issue comprises of up to 13,200,158 Equity Shares, of face value ₹10/- each aggregating up to 712.81 million to be issued by our Company.

## **Objects of the Fresh Issue**

Our Company proposes to utilize the Net Proceeds towards funding of the following objects:

- 1. Funding the capital expenditure towards setting up of a new manufacturing unit for house wires, fire-resistant wires & cables, aluminum cables and solar cables to expand our product portfolio;
  - (hereinafter referred to as the "Project")
- 2. Funding the working capital requirements of our Company; and
- 3. General corporate purposes.
  - (collectively, referred to herein as the "**Objects**")

Additionally, we believe that the listing of Equity Shares will enhance our Company's corporate image, brand name and create a public market for our Equity Shares in India.

The main objects clause of our Memorandum of Association and the objects incidental and ancillary to the main objects enables us to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the objects clause of our Memorandum of Association.

#### **Issue Proceeds**

The details of the proceeds from the Issue are set out in the following table:

(₹ in million)

Particulars	Estimated amount <sup>(1)</sup>
Gross Proceeds from the Issue	712.81
(Less) Issue related expenses (1)	102.65
Net Proceeds	610.16

(1) The Issue related expenses shall vary depending upon the final Issue Size and the allotment of Equity Shares.

#### **Utilization of Net Proceeds**

The Net Proceeds are proposed to be used in the manner set out in in the following table:

(₹ in million)

Sr. No.	Particulars	Estimated amount
1.	Funding the capital expenditure towards setting up of proposed manufacturing unit for house wires, fire-resistant wires & cables, aluminum cables and solar cables to expand our product portfolio	
2.	Funding the working capital requirements of our Company	220.00
3.	General corporate purposes (I)	146.03

<sup>(1)</sup> In compliance with Regulation 7(2) of the SEBI ICDR Regulations, the amount utilised for general corporate purposes shall not exceed 25% of the Gross Proceeds of the Issue.

## Proposed schedule of implementation and deployment of Net Proceeds

We propose to deploy the Net Proceeds for the aforesaid purposes in accordance with the estimated schedule of implementation and deployment of funds set forth in the table below:

(₹ in million)

Sr. No.	Particulars	Total Estimated Amount	Amount already deployed as on March 31, 2023	Amount to be funded from the Net Proceeds	Estimated Utilisation of Net Proceeds in Fiscal 2024	Estimated Utilisation of Net Proceeds in Fiscal 2025
1	Funding the capital expenditure towards setting up of a proposed manufacturing unit for house wires, fire-resistant wires & cables, aluminum cables and solar cables to expand our product portfolio	271.86 <sup>(1)</sup>	27.73 (2)	244.13	185.10	59.03
2	Funding the working capital requirements of our Company	220.00	1	220.00	40.00	180
3	General corporate purposes <sup>(3)</sup>	146.03	-	146.03	146.03	-
	Total	637.89	27.73	610.16	371.13	239.03

<sup>(1)</sup> Total estimated cost, as per the TEV Report dated September 1, 2023 issued by Dun and Bradstreet in respect of the Proposed Manufacturing Unit

(3) The amount shall not exceed 25% of the Net Proceeds.

The fund requirements, the deployment of funds and the intended use of the Net Proceeds as described herein are based on our current business plan, management estimates, current and valid quotations from suppliers and contractors, and other commercial and technical factors. However, our Company has obtained the TEV Report from Dun and Bradstreet, for the Proposed Manufacturing Unit and the BRLM has relied upon such TEV Report for ascertaining the fund requirements and deployment of funds in respect of the Objects of the Issue. We may have to revise our funding requirements and deployment on account of a variety of factors such as our financial and market condition, business and strategy, competition, negotiation with vendors, variation in cost estimates on account of factors, including changes in design or configuration of the project, incremental pre-operative expenses and other external factors such as changes in the business environment and interest or exchange rate fluctuations, which may not be within the control of our management. Consequently, the fund requirements of our Company are subject to revisions in the future at the discretion of the management. In the event of any shortfall of funds for the activities proposed to be financed out of the Net Proceeds as stated above, our Company may re-allocate the Net Proceeds to the activities where such shortfall has arisen, subject to compliance with applicable laws. Further, in case of a shortfall in the Net Proceeds or cost overruns, our management may explore a range of options including utilising our internal accruals or seeking debt financing. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of our management, subject to compliance with applicable laws. Our historical capital expenditure may not be reflective of our future capital expenditure plans.

In the event of the estimated utilisation of the Net Proceeds in a scheduled Fiscal being not undertaken in its entirety, the remaining Net Proceeds shall be utilised in subsequent Fiscals, as may be decided by our Company, in accordance with applicable laws. Further, if the Net Proceeds are not completely utilised for the objects during the respective periods stated above due to factors such as (i) economic and business conditions; (ii) increased competition; (iii) timely completion of the Issue; (iv) market conditions outside the control of our Company; and

<sup>(2)</sup> As on March 31, 2023, our Company has deployed ₹ 27.73 million from internal accruals towards the Object of the issue as certified by Independent Chartered accountants vide certificate dated September 05, 2023. The costs incurred by our Company for acquisition of land and building required to set up the proposed manufacturing unit forms part of the total estimated cost of the Proposed Manufacturing Unit.

(v) any other commercial considerations, the remaining Net Proceeds shall be utilised (in part or full) in subsequent periods as may be determined by our Company, in accordance with applicable laws.

#### Means of finance

The fund requirement for capital expenditure of ₹ 271.86 million as above shall be met partially from Net Proceeds (upto ₹ 244.13 million) and balance requirement has been funded through our Company's internal accruals. Similarly, out of the total working capital requirements of our company for Fiscal 2024, requirement upto ₹ 40.00 million shall be met through Net Proceeds and out of the total working capital requirements of our company for Fiscal 2025, requirement upto ₹ 180.00 million shall be met through Net Proceeds. Balance working capital requirements for Fiscal 2024 and 2025 shall be met with bank financing and internal accruals and net worth. Accordingly, we are in compliance with the requirements prescribed under Paragraph 9(C)(1) of Part A of Schedule VIII and Regulation 7(1)(e) of the SEBI ICDR Regulations which require firm arrangements of finance to be made through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised through the Issue and existing identifiable internal accruals. In case of a shortfall in the Net Proceeds or any increase in the actual utilization of funds earmarked for the Objects, our Company may explore a range of options including utilizing our internal accruals.

Details of estimated means of finance for are set forth below.

(₹ in million)

			,	
Objects of the Issue	Total Estimated Amount <sup>(1)</sup>	Net Proceed	Internal Accrual	Bank Financin
		S	S	g
Funding the capital expenditure towards setting up of a proposed manufacturing unit for house wires, fire-resistant wires & cables, aluminum cables and solar cables to expand our product portfolio		244.13	27.73	-
Funding the working capital requirements of our Company	-	220.00	-	-

<sup>(1)</sup> The costs incurred by our Company for acquisition of land and building required to set up the Proposed Manufacturing Unit forms part of the total estimated cost of the Project.

## **Details of the Objects**

The details of the Objects of the Issue are set out below:

# 1. Funding capital expenditure for the Project

Our existing manufacturing unit is located at Village Katha (Near Baddi), Pargana, Dharampur, Tehsil Nalagarh, District Solan, Himachal Pradesh, India, admeasuring the total area of 11,513.37 sq. mt. where we manufacture diverse range of PVC insulated housing wires and cables as per ISO 694 under the brand "Plaza Cables". Our Company intends to expand its manufacturing capabilities through manufacturing existing and new products like aluminum cables and solar cables with an installed capacity of 8,700 kilometers of cables per annum.

Our Company also intends to expand its existing installed capacities by setting up a new manufacturing line of 8,37,000 coils p.a. within the proposed new plant location.

#### Land

The proposed manufacturing unit for manufacturing existing and new products as mentioned above, is envisaged to be set up at Revenue Village, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh, India. Our Company has acquired land & building admeasuring to 7,902.30 sq. mtrs. in the financial year 2020-21 from various local parties at the aforementioned location. The premises form part of an industrial zone. Our Company has paid total consideration of  $\stackrel{?}{\sim} 20.00$  million for purchasing the said land for the proposed manufacturing unit. In addition to the abovementioned consideration paid in respect of the said land & building, our Company has also incurred additional costs of  $\stackrel{?}{\sim} 0.90$  million in relation to the stamp duty payment, registration charges, survey fees and other miscellaneous fees & charges. Our Company is currently in possession of the said land & building.

As per the registered sale deed dated September 16, 2021, one of the conditions laid down by the Director of Industries, Himachal Pradesh, the land and building purchased need to be utilised for the purpose for which it has been allowed/purchased, within a period of 2 years from the date of registration with an allowable extension of one year. In case our Company fails to do so, the land will vest in the state along with structure, if any, free from

all encumbrances. Further, the government or any authority, as per rules, shall not allow any extension beyond three years. The cost incurred for acquisition of such land & building forms part of the total estimated cost of the Proposed Manufacturing Unit and has been incurred out of Internal Accruals of our Company.

Summary of the land and land development costs are given below:

Particulars	Total Estimated Cost (₹ in million)
Land cost	20.00
E-Stamp duty	0.70
E-Registration charges	0.20
Total cost of land paid by our Company out of internal accruals	20.90

Our Promoters, Directors and Key Managerial Personnel do not have any interest in this acquisition of the abovementioned land & building.

## Means of Finance for the Project

The total estimated cost for the Project is ₹271.86 million. Our Company intends to fund the cost of the Project as follows:

Source of fund	Total Estimated Cost (₹ in million)
Net Proceeds	244.13
Internal Accruals	27.73
Total	271.86(1)

<sup>(1)</sup>Total estimated cost as per Techno-Economic Viability Report dated September 1, 2023 issued by Dun and Bradstreet, in respect of the Proposed Manufacturing Unit.

We propose that any subsequent initial expenditure in relation to the said Project will be funded from our internal accruals until the Net Proceeds are available to our Company.

# **Estimated Costs**

The total estimated cost of the Project is ₹ 271.86 million. The total cost of the Project has been estimated by our management in accordance with our business plan, current and valid quotations received from the suppliers and contractors, TEV Report dated September 1, 2023 issued by Dun and Bradstreet, and other commercial and technical factors approved by our Board of Directors pursuant to its meeting dated September 7, 2023. However, such total estimated cost and related fund requirements have not been appraised by any bank or financial institution. The detailed break-down of estimated cost is set forth below:

(₹ in million)

Sr. No.	Particulars	<b>Total Estimated Cost</b>	Funded/ To be funded out of Internal Accruals	To be Funded out of Net Proceeds
1	Land and Land Development	20.90	20.90	-
2	Building and Civil Works	42.48	6.83	35.65
3	Plant & Machinery	129.19	-	129.19
4	Electrical Fittings	39.12	-	39.12
5	Miscellaneous Fixed Assets	8.61	-	8.61
6	Preliminary and Preoperatives	12.66	-	12.66
7	Contingencies	18.90	-	18.90
	Total Project Cost	271.86	27.73	244.13

# a) Building and Civil Works

Building and civil works for the Project mainly includes site development and construction and engineering related work including building the foundation, structure, roof, doors and windows, drainage and sewerage system, etc. The total estimated cost for civil construction (building) is  $\stackrel{?}{\underset{?}{|}}$  42.48 million. Our Company has received quotation dated August 28, 2023 from M/s. Shakti Construction Company for the site development and civil works.

Our Company has already paid ₹ 6.83 million out of Internal Accruals towards purchase of the building and applicable stamp duty and registration charges, details of which are given below:

Source of fund	Total Estimated Cost (₹ million)
Building cost	6.50
E-Stamp duty	0.26
E-Registration charges	0.06
Total cost of building paid by our Company out of internal accruals	6.83

The detailed bifurcation of the estimated cost of civil works is as follows:

Description	Unit	Quantity	Rate	(₹ million)
Building				
Building is bought	Sq. M.	1,800	8,210	6.50
E-Stamp Duty	%	0.04		0.26
E-Registration Charge	%	0.01		0.07
Total Building cost				6.83
Description	Unit	Qty	Rate	
Main Plant Repair Work Outside				
Repair work with micro concrete for filling cracks	Lumpsum	1	45,000	0.05
Dismantling of old plaster and new plaster of 18 mm thickness including all material, labour, scaffolding etc.	Sqm	750	780	0.59
Miscellaneous repair work	Lumpsum	1	1,00,000	0.10
Total				0.73
Main Plant Repair Inside				
Repair work with micro concrete for filling cracks	Lumpsum	1	48,500	0.05
Internal plaster of 12 mm thickness after removing all old plaster including removal of debris, scaffolding etc. all included	Sqm	1,850	515	0.95
Total				1.00
Truss and Roof Repair				
Paint of old truss and complete structure	Lumpsum	1	2,50,000	0.25
Removal of old sheets and providing and fixing new Corrugated G. I. sheet including all accessory like ridge gutter etc.	Sqm	7,200	990	7.13
Supply and fixing of Turbo fan	Nos.	26	17,500	0.46
Total				7.83
Old Security Office				

Micro concreteb repair with Nito Bond	Lumpsum	1	4,250	0.00
Dismanting of oldand new plaster of 18 nvn thickness including all material, labour, scaffolding etc.	Sqm	16	780	0.01
Internal plaster of 12 mm thickness after removing old plaster including removal of debris, scaffolding etc. all included	Sqm	12	515	0.01
Total				0.02
Staircase				
Dismanting of old staircase	Cum	10	5,150	0.05
Excavation for Staircase foundation and column	Cum	20	400	0.01
RCC 1:1.5:3	Cum	55	7,500	0.41
Shuttering for RCC Slab	Sqm	350	425	0.15
Reinforcement	Kg	3,800	78	0.30
Plaster 12 mm thick	Sqm	75	515	0.04
Total				0.96
Extension of New Area Front Side				
Dismantling of Brickwork	Cum	55	2,500	0.14
Dismantling of RCC	Cum	22	5,150	0.11
Excavation for Column	Cum	115	400	0.05
PCC for footing & Plinth	Cum	43	4,150	0.18
RCC Column and Beams	Cum	99	7,500	0.74
Shuttering	Sqm	650	425	0.28
Reinforcement	Kg	9,000	78	0.70
Brickwoftc	Cum	60	7,500	0.45
Internal plaster of 12 mm thickness after removing al old plaster including removal of debris. scaffolding etc. all included	Sqn	250	515	0.13
Dismantling of old plaster and new plaster of 18 mm thickness including all material, labour, scaffolding etc.	Sqm	250	780	0.20
Brickbat Filling 150 mm thick	Cum	81	1,250	0.10
RCC Floor	Cum	72	7,650	0.55
MS Work for shed	Kg	3,000	115	0.35
Supply and fixing of corrugated sheet	Sqm	540	750	0.41
Supply and fixing of turbo fan	Nos.	5	17,500	0.09
Total				4.46
Extension of Rear Side				
Dismantling of Brickwork	Cum	15	2,500	0.04
Dismantling of RCC	Cum	12	5,150	0.06
Excavation for" Column	Cum	50	400	0.02
PCC for footing & Plinth	Cum	35	4,150	0.15
RCC Column and Beams	Cum	42	7,500	0.32
Shuttering	Sqm	250	425	0.11
Reinforcement	Kg	4,500	78	0.35
Brickwor1c Prickwor1c	Cum	33	7,500	0.25
Internal plaster of 12 mm thickness after removing of old plaster including removal of debris, scaffdditg etc.	Sqm	150	515	0.08

all included.				
Dismantling of old plaster and new plaster of 18 mm thickness inck.lding all material, lbour, scaffokling etc.	Sqm	150	780	0.12
Brickbat Filling 150 mm thick	Cum	25	1,250	0.03
RCC Floor	Cum	22	7,650	0.17
MS Work for shed	Kg	2,000	115	0.23
Supply and fixing of rorrugated sheet	Sqm	120	850	0.10
Supply and fixing of turbo fan	Nos.	3	17,500	0.05
Total				2.06
Extension of Security Room				
Dismantling of Brickwork	cum	5	2,500	0.01
Dismantling of RCC	Cum	2	5,150	0.01
Excavtion for Column	CUm	5	400	0.00
PCC for footing & Pinth	Cum	6	4,150	0.02
RCC Column and Beams	CUm	38	7,500	0.29
Shuttering	Sqm	250	425	0.11
Reinforcement	Kg	3,000	78	0.23
Brickwork	Cum	7	7,500	0.05
Internal plaster of 12 mm thickness after removing au old plaster including removal of debris, scaffttihg etc. al included	Sqm	45	515	0.02
Dismantling of old plaster and new plaster of 18 mm thickness including all material, lbour, scaffoding elc.	Sqm	45	780	0.04
RCC Floor	Cum	2.5	7,650	0.02
Total				0.80
Madline Foundation				
Construction of machine foundations for fixing of machine as per details provided by the Manufacturer	Nos.	40	65,000	2.60
Total				2.60
Painting Work	_			
Exterior Paint - Asian Paints Apex including 1 coat of primer, 2 coats of putty and 2 or more coats of apex emulsion	Sqm	4,270	220	0.94
Internal Paint - Plastic Emulsion including 1 coat primer, 2 coat putty and 2 or more coats of plastic emulsion	Sqm	4,500	185	0.83
Boundary Wal Paint	Sqm	2,800	205	0.57
Total				2.35
D 1W 1				
Road Work	TT.	10	1 000	0.01
JCB  Dressing of soil for road	Hours	2 000	1,000	0.01
Dressing of soil for road  Excavation for Extra soil and kem stone	Sqm Cum	2,000	400	0.30
WBM - 40 to 60 mm	Gum	163	1,850	0.30

Road Roller for compaction	Days	2	8,000	0.02
RCC Road M25 Grade incl trimix	Sqm	2,000	1,750	3.50
Steel for Road	Kg	8,570	78	0.67
Supply and laying of Kerb stone	m	600	685	0.41
Total				5.23
Drain Work				
Excavtion	Cum	150	400	0.06
PCC 1:4:8	Gum	15	4,150	0.06
Brickwork	Cun	20	7,200	0.14
Providing and fixing of PVC Pipe 300 mm dia	m	300	2,150	0.65
Concrete for pipe covering	Cum	60	4,150	0.25
Plaster	Sqm	150	515	0.08
Supply and fixing of manhole covers	Nos	20	4,150	0.08
Total				1.32
Miscelaneous Work				
Boundary Wal Repair and Plaster	Sqm	1,650	515	0.85
Total				0.85
Total Amount				30.22
GST@18%				5.44
Grand Total				35.66
Total Building and Civil Works				42.48

# b) Plant & Machinery:

Our Company proposes to acquire domestic plant and machineries at an estimated cost of ₹ 129.19 million. Our Company has identified the type of plant and machinery to be purchased for the proposed manufacturing unit and obtained quotations from various vendors but we are yet to place order for 100% of the plant and machinery. The detailed list of plant & machinery and electrical works to be acquired by our Company is provided below:

Description	Quantity	Rate	(₹ million)	Name of Supplier	Date of Quotation
Rod Break Down M/c Aluminium Wire	1	64,16,700	6.42	Tomer Engineer Works	28.07.2023
On Line Annealer RBD Copper	1	20,50,000	2.05	Dayal & sons Engineering works	03.07.2023
Copper On Line Vertical Resistance Annealer intermediate	1	11,50,000	1.15	D c Engineering works	02.07.2023
Copper intermediate Wire Drawing M/c	1	9,93,300	0.99	Tomer Engineer Works	22.07.2023
Aluminium intermediate Wire Drawing M/c	1	9,43,300	0.94	Tomer Engineer Works	22.07.2023
Fine Wire Drawing M/C	4	6,85,000	2.74	Vision Globex	21.07.2023
Annealer M/c 48 Head	2	27,25,000	5.45	Vision Globex	22.07.2023
Buncher 630MM	3	9,80,000	2.94	UDAE Mechanical Works	27.07.2023

24 Bobbin	1	72,50,000	7.25	Akash industries &	22.07.2023
Armouring/Standing Machine				sons.	
37 Bobbin Standing M/C	1	72,15,000	7.22	Akash industries &	20.07.2023
		, ,		sons.	
1+6 Skip Stranding M/C	1	53,50,000	5.35	Akash industries & sons.	20.07.2023
48 Bobbing Armouring	1	95,50,000	9.55	Akash industries & sons.	20.07.2023
1+3 Core Laying Bobbin Size 1600 MM	1	100,50,000	10.05	Akash industries & sons.	20.07.2023
Taping M/C	2	7,31,000	1.46	BHB. Industries	11.07.2023
Steel Rewinding M/C	4	6,65,000	2.66	BHB. Industries	22.07.2023
80+50MM PVC Extruder Power Cable	1	77,00,000	7.70	Sant Engineering Industries	29.08.2023
100 MM PVC Extruder Insulation	1	90,00,000	9.00	Sant Engineering Industries	29.08.2023
Drum Rewinding M/C 2600 MM	2	20,75,000	4.15	Akash industries & sons.	20.07.2023
Inject Printer( White )	2	3,00,000	0.60	Lime Drop Printing Solution	31.07.2023
Inject Printer ( Black )	2	2,30,000	0.46	Lime Drop Printing Solution	31.07.2023
Auto Coiler M/c 800/630 mm	2	12,80,000	2.56	UDAE Mechanical Works	22.07.2023
Box Packing M/C - Robatech Hotmelt System	1	9,20,000	0.92	Robotech India	25.07.2023
5KVA Butt Welding M/C	1	55,000	0.06	Kay Kay Industrial Corporation	25.07.2023
3KVA Butt Welding M/C	1	40,000	0.04	Kay Kay Industrial Corporation	25.07.2023
2000 KVA Transformer	1	40,00,000	4.00	Superlink Trades & Power Engineers	18.07.2023
Air Compressor A6D 60T(5.53 cuM/min)	2	15,94,000	3.19	Arya Enginners & Associates	22.07.2023
Micro Filter Air Compressor F83KE	2	66,000	0.13	Arya Enginners & Associates	22.07.2023
Air Reciver Tank (2000 Ltr)	1	90,000	0.09	Arya International	22.07.2023
Aluminium Rewinding Machines	2	6,00,000	1.20	BHB. Industries	22.07.2023
Air pipe line	1	1,58,861	0.16	Arya International	22.07.2023
FORKLIFT 3 TON	1	9,31,860	0.93	Kion India	22.07.2023
FORKLIFT 5 TON	1	16,23,240	1.62	Kion India	22.07.2023
DRUM & SPOOL (Of	1	52,97,800	5.30	Kay Kay Industrial	25.07.2023
various sizes)				Corporation & Vvision	
RO SYSTEM 100 LPH	1	2,00,000	0.20	Shri Krishna Nirmal Neer	31.07.2023
ETP 2 KLD	1	2,45,000	0.25	Shri Krishna Nirmal Neer	31.07.2023
STP 25 KLD	1	7,15,000	0.72	Shri Krishna Nirmal Neer	31.07.2023
Sub Total			109.49		

GST	18%	19.71	
Total Plant and		129.19	
Machinery Cost			

## c) Electricals Fittings:

Our Company has estimated  $\ge$  39.12 million towards cost of Electrical Fittings and related items based on the quotation received from M/s. Comfort Engineers & Consultants dated July 25, 2023. Further details are provided below:

S. No.	Particulars	Amount (₹ in million)
1	Double Pole Structure, HT Transformer, HT Panel & Accessories	5.41
2	LT Panel Boards and Distribution Boards	6.45
3	Cables, Terminations and Trenches	8.81
4	Earthing	2.15
5	Internal Wiring, Cable Trays and Fabrications	3.44
6	Lighting Fixtures & Fans	1.34
7	DG Sets	3.55
8	Project Consultancy	2.00
	Sub Total	33.15
	Add: GST @18%	5.97
	Total	39.12

## d) Miscellaneous Fixed Assets

Miscellaneous Fixed Assets required for the Proposed Manufacturing Unit include Laboratory Equipment, CCTV Cameras, Biometric Fingerprint Attendance Systems, Computers and Software. The total estimated cost of miscellaneous fixed assets for the Proposed Project is ₹ 8.61 million, details of which are as below:

Description	Unit	Quantity	Rate	(₹ million)
Cable Testing Equipment & Fire Fighting	Set	1	62,07,095	6.21
CCTV Camera	Set	5	57,270	0.29
Biometric Fingerprint Attendance	Set	2	86,200	0.17
Miscellaneous	Set	1	1,80,900	0.18
Furniture and Fixture	Set	1	2,00,000	0.20
Computer And Accessories	Nos	6	41,500	0.25
Sub Total Miscellaneous Fixed Assets				7.30
GST	%	18%		1.31
<b>Total Miscellaneous Fixed Assets</b>				8.61

## e) Preliminary and Pre-Operative Expenditure

Our Company has estimated Pre-operative expenditure of ₹ 12.66 million. Detailed bifurcation of the Pre-operative expenditure is as below:

Description	Unit	Quantity	Rate	(₹ million)
Transportation, Loading,	% of P&M,	2%		3.54
Unloading, Travel Insurance,	Electrical Fittings			
Erection, Commissioning and Trial	and MFA			
Runs				
Salaries	Months	18	2,40,000	4.32
Travelling Boarding and Lodging	Months	18	1,00,000	1.80
Communication	Months	18	50,000	0.90
Other Consultancy (legal, TEV	% of Hardcost	0.50%		1.10
etc.)				
Approvals and Clearances	Lumpsum			1.00
<b>Preliminary and Pre-operatives</b>				12.66

## f) Contingencies

While our Company has received quotations for building and civil works, plant & machinery and electrical fittings, as above, however, we may have to incur additional costs or procure certain additional equipment and components that would be known only at the time of commencement of the civil works or commissioning of the plant & machineries and fittings. Therefore, our Company in consultation with Dun and Bradstreet, has considered contingencies of 5% on the total hardware costs amounting to ₹ 18.90 million to fund the possible incurrence of additional costs, as mentioned above. Also, we may be required to incur additional costs which can be determined only at the time of placing of orders or receipt of machinery. Such additional costs shall be funded from the Net Proceeds proposed or through internal accruals, if required.

## g) Infrastructure facilities and utilities

#### Power

Our Company proposes to fulfill the power requirements for the proposed unit from the Himachal Pradesh Electricity Board. Given the proposed manufacturing unit will be located within the industrial zone, it would be convenient to obtain temporary connection for construction works and permanent connection would be obtained before commencement of commercial operations.

#### Water

The process of drawing wire from copper/ aluminium rods is not a water intensive process, albeit most of the water requirement for the Project will be primarily for the housekeeping purposes. Our Company plans to have borewell at site for procurement of water from underground.

## Manpower

At peak capacity utilization levels of 95%, with 300 days of plant operations, the total manpower requirement would be between 235-240 skilled and unskilled personnel for the proposed new unit.

#### h) Implementation Schedule

The proposed schedule of implementation as per the TEV Report prepared by Dun and Bradstreet dated September 1, 2023, is as below:

Particulars	Expected Period of Completion
Acquisition of Land & Building	Already Acquired
Building and Civil Works	4-7 Months
Purchase and Commissioning of Plant & Machinery and	1 Month after completion of Building and
Electrical Fittings	Civil Works
Estimated Cushion Period	3 Months
Commencement of Commercial Production	July 1, 2024

## i) Government and other approvals

Sr.No	Approval For	Authority	Application Date	Approval Date	Status
1.	Consent to Establish under Section 25/26 of Water (Prevention & Control of Pollution) Act, 1974 and under Section 21 of Air (Prevention & Control of Pollution) Act, 1981 issued to the Company's Proposed Manufacturing Unit, sitauted at Khasra no.78/2, Village, Damowala, PO-Barotiwala, Tehsil-Baddi, District-Solan, Himachal Pradesh-174103, India	State Pollution Control Board	-	November 30, 2022	Obtained
2.	In-Principal Approval granted to the Company for setting up a manufacturing enterprise at Khasra No 78/2, Village Damowala, P.O. Barotiwala, Tehsil Baddi, Distt	Clearance System, Directorate of Industries,	-	June 22, 2022	Obtained

	Solan, Himachal Pradesh	Himachal Pradesh			
3.	Approval to Change the Company's name from "Plaza Wires Private Limited" to "Plaza Wires Limited"		-	<ul><li>i. February 08, 2023;</li><li>ii. August 22, 2023</li></ul>	Obtained
4.	Application to grant a No Objection Certificate for changing the name from Jass Enterprises to Plaza Wires Limited in their records.	Officer, BBNDA,	21, 2021	-	Pending
5.	License to Work a Factory under the Factories Act, 1948 for premises situated at Khasra No 78/2, Village Damowala, P.O. Barotiwala, Tehsil Baddi, Distt Solan, Himachal Pradesh	Factories, Himachal Pradesh	-	-	Pending
6.	Fire No Objection Certificate for premises situated at Khasra No 78/2, Village Damowala, P.O. Barotiwala, Tehsil Baddi, Distt Solan, Himachal Pradesh	Services, Himachal		-	Pending

For further details, please refer to the section - Proposed Manufacturing Unit at Khasra No. 78/2, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh on page 238 in the chapter titled "Government and Other Statutory Approvals" beginning on page 236 of the Prospectus.

# 2. Funding the working capital requirements of the Company

We fund the majority of our working capital requirements in the ordinary course of our business from our internal accruals, net worth, financing from various banks and financial institutions and unsecured loans. For further details, please refer to the chapter titled "Financial Indebtedness" beginning on page 192 of this Prospectus.

The details of Company's working capital as at March 31, 2023, March 31, 2022 and March 31, 2021, March 2020 and March 2019 and the source of funding, on the basis of Restated Financial Statements, as signed by our Statutory Auditor, M/s. Shailendra Goel & Associates, Chartered Accountants vide their report dated August 18, 2023, are provided in the table below:

(₹ in million)

Particulars	Fiscal 2023 (Actual)	Fiscal 2022 (Actual)	Fiscal 2021 (Actual)	Fiscal 2020 (Actual)	Fiscal 2019 (Actual)
Current Assets					
(a) Inventories	299.46	309.17	286.07	291.75	210.86
(b) Financial Assets					
(i) Trade Receivables	521.34	443.28	465.96	299.64	424.67
(ii) Cash and bank balances	0.07	0.08	0.10	0.09	0.06
(iii) Bank Balances Other than (ii) above	2.89	0.01	-	10.60	6.87
(iv) Other Financial Assets	1.03	2.97	4.47	0.31	0.20
(c) Other Current Assets	29.05	43.06	27.56	71.39	37.97
Total Current Assets (A)	853.84	798.57	784.16	673.77	680.63

Particulars	Fiscal 2023 (Actual)	Fiscal 2022 (Actual)	Fiscal 2021 (Actual)	Fiscal 2020 (Actual)	Fiscal 2019 (Actual)
Current Liabilities					
(a) Financial Liabilities					
(i) Lease Liabilities	0.40	0.91	0.98	1.27	2.35
(ii) Trade Payables	104.85	109.24	102.94	93.30	185.36
(b) Other Current Liabilities	40.70	34.86	34.60	51.15	38.98
(c) Provisions	0.79	0.53	1.05	1.50	1.20
(d) Current Tax Liabilities (Net)	28.02	22.31	11.12	9.04	14.94
Total Current Liabilities (B)	174.76	167.85	150.68	156.27	242.83
Total Working capital Requirement (A-B)	679.08	630.73	633.48	517.50	437.80
Funding Pattern					
Working Capital Funding from Banks	306.66	313.11	317.61	301.76	240.30
Internal Accruals	372.42	317.62	315.87	215.74	197.50

As certified by Independent Chartered Accountants through their certificate dated September 7, 2023.

# Basis of estimation of working capital requirement

In light of the incremental business requirements, our Company requires additional working capital for funding its working capital requirements in the Fiscal 2024 and Fiscal 2025. On the basis of our existing working capital requirements and the projected working capital requirements, our Board pursuant to its resolution dated September 7, 2023 has approved the business plan for the Fiscal 2024 and 2025 and the proposed funding of such working capital requirements as set forth below: (₹ in million).

Particulars	Fiscal 2024 (Projected)	Fiscal 2025 (Projected)
Current Assets	-	
Inventories:		
- Raw Material (including stores and consumables)	64.70	102.10
- Work in Progress	30.50	47.70
- Finished Goods (including scrap)	222.30	306.80
Trade Receivables	530.90	805.30
Cash and Bank Balances	10.40	10.20
Short term loans & advances and other current assets	61.90	61.80
Total Current Assets (A)	920.70	1,333.90
Current Liabilities		
Trade Payables	125.40	196.90
Other Current Liabilities and Provisions	87.00	94.90
Total Current Liabilities (B)	212.40	291.80
Total Working Capital Requirement (A-B)	708.30	1,042.10
Funding Pattern		
Borrowings from banks (including Guaranteed Emergency Credit Line Working Capital Loan due to COVID-19)*	429.25	417.55
Internal Accruals	239.05	444.55
Amount proposed to be utilised from the Net Proceeds	40.00	180.00

As certified by Independent Chartered Accountants through their certificate dated September 07, 2023.

# **Assumptions for Holding Levels**

(In days)

Particulars	Holding Level for Fiscal 2019 (Actual)	Holding Level for Fiscal 2020 (Actual)	Holding Level for Fiscal 2021 (Actual)	Holding Level for Fiscal 2022 (Actual)	Holding Level for Fiscal 2023 (Actual)	Holding Level for Fiscal 2024 (Projected)	Holding Level for Fiscal 2025 (Projected)
Current Assets							
Raw materials	17	15	16	17	28	15	16
Work-in-Progress	4	4	8	8	12	7	7
Finished Goods	47	56	61	50	35	50	44
Trade Receivables	97	68	117	92	104	100	100
Current Liabilities							
Trade Payables	55	27	33	29	28	30	30

# Justification for "Holding Period" levels

The justifications for the holding levels mentioned in the table above are provided below:

Inventories	Raw Material: Our company has been holding raw material inventories for 17 days historically. Raw material holding period of 15 days and 16 days has been assumed for the Fiscal 2024 and 2025 for respectively.
	Work in Progress: Our company has been holding WIP inventories for 4-8 days historically and hence WIP holding period of 7 days has been assumed for the Fiscal 2024 and 2025.
	Finished Goods: Our company has been holding finished goods inventories for 47-50 days historically and hence FG holding period of 50 and 44 days has been assumed for the Fiscal 2024 and 2025 respectively.
Trade receivables	Our Company has assumed credit period of 100 days for trade receivables for the Fiscal 2024 and 2025 given the historical credit period allowed to the customers has been in the range of 92 -97 days.
Trade Payables	Our Company has assumed credit period of 30 days to be obtained from the trade payables for Fiscal 2024 and 2025 given the historical credit period availed from the suppliers has been in the range of 29-55 days.

Our Company proposes to utilize ₹ 40.00 million and ₹ 180.00 million out of the Net Proceeds in the Fiscal 2024 and Fiscal 2025 respectively towards our working capital requirements. The balance portion of our working capital requirement for the Fiscal 2024 and Fiscal 2025 will be arranged from internal accruals, networth and bank loans.

## 3. General Corporate Purposes

Our Company proposes to deploy the balance Net Proceeds aggregating to ₹146.03 million towards general corporate purposes, subject to such utilisation not exceeding 25% of the Gross Proceeds of the Issue, in compliance with SEBI ICDR Regulations. Our Company intends to deploy the balance Net Proceeds, if any, for general corporate purposes, subject to above mentioned limit, as may be approved by our management, including but not restricted to, the following:

- a) brand building and strengthening of marketing activities;
- b) repayment and/ or prepayment of additional outstanding borrowings of our Subsidiary that may be availed in the future;
- c) meeting ongoing general corporate exigencies and contingencies;
- d) capital expenditure;
- e) general expenses of our Company;
- f) payment of commission and/or fees to any consultants;

<sup>\*</sup> Two Loans Were taken during COVID: 1. PNB (WCTL) under GECL with sanctioned amount of Rs. 4.75 Cr. and; 2. SCB (Credit Line Term Loan) with sanctioned amount of Rs. 2.02 Cr

## g) any other purpose as permitted under applicable laws

The quantum of utilization of funds towards each of the above purposes will be determined by our Board of Directors based on the permissible amount actually available under the head "*General Corporate Purposes*" and the business requirements of our Company, from time to time. We, in accordance with the policies of our Board, will have flexibility in utilizing the Net Proceeds for general corporate purposes, as mentioned above.

## **Issue Related Expenses**

The total expenses of the Issue are estimated to be approximately ₹ 102.65 million. The expenses of this Issue include, among others, underwriting and management fees, printing and distribution expense, advertisement expenses, legal fees and listing fees. The estimated Issue expenses are as under:

	Total fees	As a % of the	Ago 0/ of the
Activity	(₹ in million)	total estimated Offer expenses <sup>(1)</sup>	As a % of the total Offer size <sup>(1)</sup>
Book Running Lead Managers' fees	54.09	53%	7.59%
Selling commission	8.41	8%	1.18%
Commission/processing fee for SCSBs, Sponsor Bank and Bankers to the Offer. Brokerage, underwriting commission and selling commission and bidding charges for Members of the Syndicate, Registered Brokers, RTAs and CDPs <sup>(2)</sup>	8.47	8%	1.19%
Fees payable to the Registrar to the Offer	0.07	0%	0.01%
Fees payable to the other consultants to the Offer	3.19	3%	0.45%
Others		0%	0.00%
- NSDL and CDSL Charges post issue	12.53	12%	1.76%
- Listing fees, SEBI filing fees, upload fees, BSE & NSE processing fees, book building software fees and other regulatory expenses	4.92	5%	0.69%
- Printing and stationery	0.85	1%	0.12%
- Advertising and marketing expenses	4.31	4%	0.60%
- Fee payable to legal counsels	4.20	4%	0.59%
- Miscellaneous	1.14	1%	0.16%
- monitoring agency	0.47	0%	0.07%
<b>Total estimated Offer expenses</b>	102.65	100%	14.40%

<sup>#</sup>Issue expenses include goods and services tax, where applicable. Issue expenses are estimates and are subject to change.

<sup>(1)</sup> Selling commission payable to the SCSBs on the portion for Retail Individual Bidders and Non-Institutional Bidders are directly procured by the SCSBs, would be as follows:

Portion for Retail Individual Bidders	0.30% of the Amount Allotted* (plus applicable taxes)
Portion for Non-Institutional Bidders	0.30% of the Amount Allotted* (plus applicable taxes)

<sup>\*</sup>Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price

No uploading/processing fees shall be payable by our Company to the SCSBs on the Bid cum Applications Forms directly procured by them.

The Selling commission payable to the SCSBs will be determined on the basis of the bidding terminal id as captured in the bid book of BSE or NSE.

<sup>(2)</sup> **Processing fees payable to the SCSBs** on the portion for Retail Individual Bidder and Non-Institutional Bidders (excluding UPI Bids) which are procured by the members of the Syndicate/sub-Syndicate/Registered Broker/RTAs/ CDPs and submitted to SCSB for blocking, would be as follows:

Notwithstanding anything contained above the total processing fee payable under this clause will not exceed 0.25 million (plus applicable taxes) and in case if the total processing fees exceeds ₹ 0.25 million (plus applicable taxes) then processing fees will be paid on pro-rata basis. The payment of selling commission payable to the subbrokers/ agents of Sub-Syndicate Members are to be handled directly by the respective Sub-Syndicate Member.

(3) The processing fees for applications made by Retail Individual Bidders, and Non-Institutional Investors using the UPI Mechanism would be as follows:

Members of the Syndicate / RTAs / CDPs (uploading charges)	₹10 per valid application (plus applicable taxes)
Sponsor bank- Axis Bank Limited	Upto 0.20 lakh valid UPI Applications Nil per valid Bid cum Application Form* (plus applicable taxes)
	Above 0.20 lakh valid UPI Applications ₹ 6.50 per valid Application Form (plus applicable taxes)
	The Sponsor bank shall be responsible for making payments to the third parties such as remitter company, NPCI and such other parties as required in connection with the performance of its duties under applicable SEBI circulars, agreements and other Applicable Laws

<sup>\*</sup>For each valid application by respective Sponsor Bank

Notwithstanding anything contained above in this clause, except for Sponsor Bank, the total Uploading charges/ Processing fees for applications made by RIBs (up to  $\ge 200,000$ ), Non-Institutional Bidders (for an amount more than  $\ge 200,000$  and up to  $\ge 500,000$ ) using the UPI Mechanism would not exceed  $\ge 1.00$  million (plus applicable taxes) and in case if the total uploading charges/ processing fees exceeds  $\ge 1.00$  million (plus applicable taxes) then uploading charges/ processing fees using UPI Mechanism will be paid on pro-rata basis (plus applicable taxes).

(4) Selling Commission on portion for Retail Individual Bidders and portion (up to ₹ 2,00,000) and Non-Institutional Bidders which are procured by Members of the Syndicate (including their sub-Syndicate Members), RTAs, CRTAs and CDPs or for using 3- in-1 type accounts - linked online trading, demat and bank account provided by some of the Registered Brokers which are Members of the Syndicate (including their Sub-Syndicate Members) would be as follows:

Portion for Retail Individual Bidders	0.30 % of the Amount Allotted* (plus applicable taxes)
Portion for Non-Institutional Bidders	0. 30 % of the Amount Allotted* (plus applicable taxes)

<sup>\*</sup>Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price.

Uploading charges payable to Members of the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs on the applications made by RIBs using 3-in-1 accounts and Non-Institutional Bidders which are procured by them and submitted to SCSB for blocking or using 3-in-1 accounts, would be as follows: ₹10/- plus applicable taxes, per valid application bid by the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs

Bidding charges payable to the members of the Syndicate (including their sub-Syndicate Members), Registered Brokers, CRTAs/CDPs on the portion for RIBs and Non-Institutional Bidders which are directly procured by the Registered Brokers or CRTAs or CDPs and submitted to SCSB for processing/blocking, would be as follows:

Portion for Retail Individual Bidders*	₹ 10/- per valid application (plus applicable taxes)
Portion for Non-Institutional Bidders*	₹ 10/- per valid application (plus applicable taxes)

<sup>\*</sup> Based on valid applications

Notwithstanding anything contained above the total uploading charges/Bidding charges payable under this clause will not exceed Rs. 1.00 million (plus applicable taxes) and in case if the total uploading charges exceeds Rs.1.00 million (plus applicable taxes) then uploading charge/bidding charges will be paid on pro-rata basis

The Selling Commission payable to the Syndicate / Sub-Syndicate Members will be determined on the basis of the application form number / series, provided that the application is also bid by the respective Syndicate / Sub-Syndicate Member. For clarification, if a Syndicate ASBA application on the application form number / series of

a Syndicate / Sub-Syndicate Member, is bid by an SCSB, the Selling Commission will be payable to the SCSB and not the Syndicate / Sub-Syndicate Member.

Pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, applications made using the ASBA facility in initial public offerings (opening on or after September 1, 2022) shall be processed only after application monies are blocked in the bank accounts of investors (all categories). Accordingly, Syndicate / sub-Syndicate Member shall not be able to Bid the Application Form above ₹5 lakhs and the same Bid cum Application Form need to be submitted to SCSB for blocking of the fund and uploading on the Stock Exchange bidding platform. To identify bids submitted by Syndicate / sub-Syndicate Member to SCSB a special Bid-cum-application form with a heading / watermark "Syndicate ASBA" may be used by Syndicate / sub-Syndicate Member along with SM code and broker code mentioned on the Bid cum Application Form to be eligible for brokerage on allotment. However, such special forms, if used for RIB and NIB bids up to ₹5 lakhs will not be eligible for brokerage.

The selling commission and bidding charges payable to Registered Brokers, the RTAs, CRTAs and CDPs will be determined on the basis of the bidding terminal ID as captured in the bid book of BSE or NSE

We hereby undertake to ensure that the processing fees for applications made by Retail Individual Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI Circular No: SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 02, 2021 read with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021.

All such commissions and processing fees set out above shall be paid as per the timelines in terms of the Syndicate Agreement and Cash Escrow and Sponsor Bank Agreement.

## **Bridge Financing**

We have not entered into any bridge finance arrangements that will be repaid from the Net Proceeds. However, we may draw down such amounts, as may be required, from an overdraft arrangement / cash credit facility with our lenders, to finance setting up of a proposed manufacturing unit until the completion of the Issue. Any amount that is drawn down from the overdraft arrangement / cash credit facility during this period to finance setting up of Proposed Manufacturing Unit will be repaid from the Net Proceeds of the Issue.

#### **Interim Use of Funds**

Pending utilization of the Issue Proceeds for the Objects of the Issue described above, our Company shall deposit the funds only in Scheduled Commercial Banks included in the Second Schedule of Reserve Bank of India Act, 1934. In accordance with Section 27 of the Companies Act, 2013, our Company confirms that, pending utilisation of the proceeds of the Issue as described above, it shall not use the funds from the Issue Proceeds for any investment in equity and/or real estate products and/or equity linked and/or real estate linked products.

# **Monitoring Utilization of Funds**

There is no requirement for the appointment of a monitoring agency, as the Issue size is less than ₹ 1,000 million. However, our Company has appointed CARE Ratings Limited as the Monitoring Agency to monitor utilisation of the Net Proceeds, in accordance with Regulation 41 of the SEBI ICDR Regulations. For further details in relation to the proposed utilisation of the Net Proceeds, see "Objects of the Issue" on page 81. Our Audit Committee and the Monitoring Agency shall monitor the utilization of the Net Proceeds. Our Audit Committee and the Monitoring Agency will monitor the utilization of the Issue and the Company will disclose the utilization of the Net Proceeds under a separate head in our balance sheet along with the relevant details, for all such amounts that have not been utilized. Our Company will indicate investments, if any, of unutilized Net Proceeds in the balance sheet of our Company for the relevant Fiscal subsequent to receipt of listing and trading approvals from the Stock Exchanges.

Pursuant to Regulation 32(5) of the Listing Regulations, our Company shall disclose to the Audit Committee the uses and applications of the Net Proceeds. The Audit Committee shall make recommendations to our Board for further action, if appropriate. Our Company shall prepare an annual statement of funds utilized for purposes other than those stated in this Prospectus, certified by the statutory auditors of our Company and place it before the Audit Committee, as required under applicable laws. Such disclosure shall be made only until such time that all the Net Proceeds have been utilized in full. Further, in accordance with the Regulation 32(1) of the Listing Regulations, our Company shall furnish to the Stock Exchanges on a quarterly basis, a statement indicating (i) deviations, if any, in the utilization of the proceeds of the Issue from the Objects of the Issue from the Objects of the

Issue as stated above. This information will also be published in newspapers simultaneously with the interim or annual financial results, after placing the same before the Audit Committee.

# Variation in Objects

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013 and applicable rules, our Company shall not vary the Objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through postal ballot. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution (the "**Postal Ballot Notice**") shall specify the prescribed details as required under the Companies Act and applicable rules. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in the vernacular language of the jurisdiction where the Registered Office is situated. Our Promoters or controlling Shareholders will be required to provide an exit opportunity to such Shareholders who do not agree to the proposal to vary the Objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

## Appraising agency

None of the objects of the Fresh Issue for which the Net Proceeds will be utilized have been appraised by any bank/ financial institution/any other agency.

#### **Other Confirmations**

No part of the proceeds of the Issue will be paid by us to the Promoters and Promoter Group, the Directors, Associates, Key Management Personnel or Group Companies except in the normal course of business and in compliance with the applicable law. There are no material existing or anticipated transactions in relation to the utilisation of the Net Proceeds entered into or to be entered into by our Company with our Promoters, Promoter Group, Directors and/or Key Managerial Personnel.

#### **BASIS FOR ISSUE PRICE**

The Price Band and Issue Price was determined by our Company in consultation with the BRLM, on the basis of market demand for the Equity Shares offered in the Issue through the Book Building Process and the quantitative and qualitative factors as described below and the Issue Price is within the range of the Price Band. The face value of the Equity Shares is ₹ 10 each and the Issue Price is 5.1 times the Floor Price and 5.4 times the Cap Price. Investors should also refer to the chapters "Risk Factors", "Our Business", "Restated Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 30,129,188 and 196 respectively of this Prospectus, to have an informed view before making an investment decision.

## **QUALITATIVE FACTORS**

Some of the qualitative factors, which form the basis for computing the Issue Price are:

- Product portfolio focused on various customer segments and markets;
- Our distribution network;
- Our management and dedicated employee base.

For further details, refer to heading "Our Strengths" under the chapter titled "Our Business" beginning on page 129 of this Prospectus.

## **OUANTITATIVE FACTORS**

Some of the information presented below relating to our Company is derived from the Restated Financial Statements. For details, see "*Restated Financial Statements*" beginning on page 188 of this Prospectus.

Some of the quantitative factors, which may form the basis for computing the Issue Price, are as follows:

## 1. Basic and Diluted Earnings per Share (EPS) at face value of ₹10 each:

Year ended	Basic and diluted EPS (₹)	Weight
March 31, 2023	2.46	3
March 31, 2022	1.95	2
March 31, 2021	1.39	1
Weighted average	2.11	

# Note:-

- 1. Basic and diluted earnings per Equity Share are computed in accordance with Indian Accounting Standard (Ind AS) 33 'Earnings per Share' prescribed under section 133 of the Companies Act, 2013 read with rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 (as amended) read with the requirement of SEBI ICDR Regulations.
- 2. The ratios have been computed as below:

Basic Earnings per share (₹) = Restated profit after tax for the year

Weighted average number of equity shares outstanding during the year

Diluted Earnings per share (7) = Restated profit after tax for the year Weighted average number of diluted equity shares outstanding during the year

Weighted average number of Equity Shares are the number of Equity Shares outstanding at the beginning of the year adjusted by the number of Equity Shares issued during year multiplied by the time weighing factor. The time weighing factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the year.

3. The Company has declared bonus of 7:1 in its General meeting on March 11, 2022 and allotted bonus to the shareholders in its board meeting on March 19, 2022. EPS has been calculated by considering the bonus shares impact.

## 2. Price to Earnings (P/E) ratio in relation to Price Band of ₹51 to ₹54 per Equity:

Particulars	P/E Ratio at the lower end of Price Band (no. of times)	PE Ratio at the higher end of Price Band (no. of times)
Based on basic EPS for Fiscal 2023	20.73	21.95
Based on diluted EPS for Fiscal 2023	20.73	21.95

## Industry Peer Group P/E ratio

Particulars	Industry P/E
Highest	32.22
Lowest	16.65
Average	24.43

Note: The industry high and low has been considered from the industry peer set provided later in this chapter. The industry composite has been calculated as the arithmetic average of P/E for industry peer set disclosed in this chapter. For further details, see "Comparison of Accounting Ratios with listed industry peers" hereunder.

## 3. Return on Net worth (RoNW)

Year ended	RoNW (%)	Weight	
March 31, 2023	14.16	3	
March 31, 2022	13.08	2	
March 31, 2021	10.75	1	
Weighted average	13.23		

#### Note:

- 1. RoNW(%) = Restated profit after tax for the year
  Restated Networth as at the end of the year
- 2. Net Worth has been defined as the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation as attributable to the owners of the company as on March 31,2023, 2022 and 2021. Net worth represents equity attributable to owners of the holding company and does not include amounts attributable to non-controlling interests.

## 4. Net Asset Value (NAV) per Equity Share (Face value of ₹ 10 each)

Particulars	NAV per share (₹)	
As on March 31, 2023	17.37	
Net Asset Value per Equity Share after the Issue at Floor Price	27.52	
Net Asset Value per Equity Share after the Issue at Cap Price	28.42	

## Note:

- 1.  $NAV per share = \frac{Restated \ Networth \ at \ the \ end \ of \ the \ year}{Total \ number \ of \ equity \ shares \ outstanding}$
- 2. Net Worth has been defined as the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation as attributable to the owners of the company as on March 31,2023, 2022 and 2021. Net worth represents equity attributable to owners of the holding company and does not include amounts attributable to non-controlling interests.

#### 5. Comparison of Accounting Ratios with listed Industry Peers

The following peer group has been determined on the basis of companies listed on Indian stock exchanges, whose business profile is comparable to our businesses:

(₹ in million except per share data or unless otherwise stated)

Name of the Company	CMP*	EPS (Basic)	EPS (Diluted)	PAT Margin %	RONW (%)	P/E Ratio	NAV (per share)	Face Value (per share)	Total Income (In million)
Plaza Wires Limited	54	2.46	2.46	4.11	14.15	21.95	17.37	10.00	1,825.95
Peer-Group									
Cords Cable Industries Ltd-	91.90	5.52	5.52	1.37	4.53	16.65	123.15	10.00	5,276.47
Ultracab (India) Ltd	14.74	0.61	0.61	7.22	24.30	24.18	3.35	2.00	1076.72
V-Marc India Limited	117.00	4.58	4.58	4.18	13.11	25.55	34.97	10.00	2,498.50
Dynamic Cables Limited	454.00	14.09	14.09	4.62	17.48	32.22	80.60	10.00	6,717.48
Paramount Communications Limited	57.00	2.40	2.40	5.88	16.19	23.75	15.20	2.00	8,127.20

<sup>\*</sup>Source: All the financial information for listed industry peers mentioned above is on a consolidated basis (unless otherwise available only on standalone basis) and is sourced from the filings made with stock exchanges, available on www.bseindia.com and www.nseindia.com for the Financial Year ending March 31, 2023.

Source for Plaza Wires Limited: Based on the Restated Financial Statements for the year ended March 31, 2023. P/E Ratio has been computed at the Issue Price.

# Notes:

- 1. Considering the nature and size of business of the Company, the peers are not strictly comparable. However, above Companies have been included for broad comparison.
- 2. Current Market Price (CMP) is the closing prices of respective scrips as on August 28, 2023.
- 3. P/E Ratio has been computed based on the closing market price of equity shares on August 28, 2023, divided by the diluted EPS.
- 4. RoNW is computed as net profit after tax attributable to equity shareholders divided by Net Worth as at March 31, 2023.
- 5. NAV is computed as the closing Net Worth divided by the closing outstanding number of equity shares.
- 6. The Issue Price will be 5.4 times of the face value of the Equity Shares.
- 7. The Issue Price of ₹ 54/-is determined by our Company, in consultation with the BRLM, on the basis of market demand from investors for Equity Shares through the Book Building Process and is justified in view of the above qualitative and quantitative parameters.

Bidders should read the above-mentioned information along with "Risk Factors", "Our Business", "Restated Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on pages 30, 129, 188 and 196 respectively, to have a more informed view.

The trading price of the Equity Shares could decline due to the factors mentioned in the "Risk Factors" beginning on page 30 and you may lose all or part of your investment.

## 6. Key Performance Indicators

The table below sets forth the details of Key Performance Indicators that our Company considers to have a bearing for arriving at the basis for Issue Price. The key financial and operational metrics set forth below, have been approved and verified by the Audit Committee pursuant to meeting dated September 22,2023.

The KPIs disclosed below have been used historically by our Company to understand and analyses the business performance, which helps our Company in analyzing the growth of various verticals in comparison to our Company's listed peers, and other relevant and material KPIs of the business of our Company that have a bearing for arriving at the Basis for Issue Price which have been disclosed below. Additionally, the KPIs have been certified vide certificate dated September 22, 2023 issued by M/s. Shailendra Goel & Associates, Chartered Accountants, who hold a valid certificate issued by the Peer Review Board of the Institute of Chartered Accountants of India. The certificate has been included in 'Material Contracts and Documents for Inspection – Material Documents' on page 305.

The Bidders can refer to the below-mentioned KPIs, being a combination of financial and operational KPIs, to make an assessment of our Company's performances and make an informed decision.

A list of our KPIs for the Financial Year ended March 31, 2023, March 31, 2022 and March 31, 2021 is set out below:

## Explanation for the Key Performance Indicators

(₹ in million, except percentages)

Particulars	For Financial Year ended March 31,				
	2023	2022	2021		
Revenue from Operations	1,824.92	1,767.74	1,453.78		
EBITDA <sup>(1)</sup>	156.99	131.87	108.62		
EBITDA Margin <sup>(2)</sup>	8.60%	7.46%	7.47%		
Profit After Tax for the Year / Period	75.10	59.54	42.44		
PAT Margin <sup>(3)</sup>	4.11%	3.37%	2.91%		
ROE <sup>(4)</sup>	14.15%	13.08%	10.75%		
ROCE <sup>(5)</sup>	15.57%	13.90%	11.62%		
Debt / Equity <sup>(6)</sup>	0.75	0.88	1.10		

As certified by M/s. Shailendra Goel & Associate., Chartered Accountants through their certificate dated September 22, 2023.

## **Notes:**

- (1) EBITDA means Earnings before interest, taxes, depreciation and amortisation expense, which has been arrived at by obtaining the profit before tax/(loss) for the year and adding back finance costs, depreciation, and amortisation and impairment expense and reducing other income.
- (2) EBITDA Margin is calculated as EBITDA as a percentage of revenue from operations.
- (3) PAT Margin is calculated as restated profit after tax for the year as a percentage of total income.
- (4) ROE is calculated as Net profit after tax, as restated, attributable to the owners of the Company for the year divided by total equity (total equity excludes non-controlling interest
- (5) ROCE is calculated as EBIT divided by capital employed (Equity Share capital + Other equity-Revaluation Reserve-Capital Redemption Reserve + Total Debts Current & Non-current (Including Government Grants).
- (6) Debt consists of total borrowings including short term and long-term borrowings and equity excludes noncontrolling interest.

The above KPIs of our Company have also been disclosed, along with other key financial and operating metrics, in 'Our Business' and 'Management's Discussion and Analysis of Financial Condition and Results of Operations' beginning on pages 129 and 196, respectively. All such KPIs have been defined consistently and precisely in 'Definitions and Abbreviations – Conventional and General Terms and Abbreviations' on page 14.

Subject to applicable laws, the Company confirms that it shall continue to disclose all the key performance indicators included in this "Basis for Issue Price" section, on a periodic basis, at least once in a year (or for any lesser period as determined by the Board of our Company), for a duration that is at least the later of (i) one year after the date of listing of the Equity Shares on the Stock Exchanges; or (ii) till the utilization of the Net Proceeds as disclosed under "Objects of the Issue" on page 81.

#### 7. Comparison of Accounting Ratios with Listed Industry Companies:

A comparison of accounting ratios with the listed companies has been provided below:

Accounting Ratio / Metrics	Plaza Wires Limited		Ultracab (India) Ltd	V-Marc India Limited	Dynamic Cables Limited	Paramount Communications Limited
Revenue from Operations	1,824.92	5,262.55	1,073.60	2,472.89	6,686.30	7,964.67
EBITDA <sup>(1)</sup>	156.99	395.35	121.60	247.86	627.74	479.49
EBITDA Margin <sup>(2)</sup>	8.60	7.51	11.33	10.02	9.39	6.02
Profit After Tax for the Year / Period	75.10	72.19	58.17	104.46	310.14	477.68
PAT Margin <sup>(3)</sup>	4.11	1.37	5.40	4.18	4.62	5.88
ROE <sup>(4)</sup>	14.15	4.53	18.19	13.11	17.48	16.19
ROCE <sup>(5)</sup>	15.57	13.58	17.37	14.31	21.13	8.54
Debt / Equity <sup>(6)</sup>	0.75	0.47	1.05	0.95	0.46	0.54

#### **Notes:**

- (1) EBITDA means Earnings before interest, taxes, depreciation and amortisation expense, which has been arrived at by obtaining the profit before tax/(loss) for the year and adding back finance costs, depreciation, and amortisation and impairment expense and reducing other income.
- (2) EBITDA Margin is calculated as EBITDA as a percentage of revenue from operations.
- (3) PAT Margin is calculated as restated profit after tax for the year as a percentage of total income.
- (4) ROE is calculated as Net profit after tax, as restated, attributable to the owners of the Company for the year divided by total equity (total equity excludes non-controlling interest).
- (5) ROCE is calculated as EBIT divided by capital employed (Equity Share capital + Other equity-Revaluation Reserve-Capital Redemption Reserve + Total Debts Current & Non-current (Including Government Grants).
- (6) Debt consists of total borrowings including short term and long-term borrowings and equity excludes noncontrolling interest.

## 8. Weighted average cost of acquisition

# A. The price per share of our Company based on the primary/ new issue of shares (equity / convertible securities)

There has been no issuance of Equity Shares or convertible securities, excluding the shares issued under the ESOP 2022 and issuance of bonus shares, during the 18 months preceding the date of this Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-Issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 day except issue of 26,732,930 bonus shares for consideration other than cash on March 19, 2022.

# **B.** The price per share of our Company based on the secondary sale / acquisition of shares (equity / convertible securities)

There have been no secondary sale / acquisitions of Equity Shares or any convertible securities, where the Promoters, members of the Promoter Group, or Shareholder(s) having the right to nominate director(s) on the board of directors of the Company are a party to the transaction (excluding gifts), during the 18 months preceding the date of this Prospectus, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-Issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days except transfer of 651,310 equity shares on December 30, 2020 from Ms. Sonia Gupta to Mr. Sanjay Gupta by way of Gift.

#### C. Price per share based on the last five primary or secondary transactions

Since there are no such transactions to report to under (A) and (B), therefore, information based on last 5 primary or secondary transactions (secondary transactions where Promoter/Promoter Group entities or Shareholder(s) having the right to nominate director(s) on the Board of our Company, are a party to the transaction), not older than three years prior to the date of this Prospectus irrespective of the size of transactions, is as below:

### **Primary transactions:**

There has been no Primary Issue in the last three years preceding the date of this Prospectus except issue of 26,732,930 bonus shares for consideration other than cash on March 19, 2022.

#### **Secondary transactions:**

There has been no Secondary Transaction in the three years preceding the date of this Prospectus except transfer of 651,310 Equity Shares on December 30, 2020 from Ms. Sonia Gupta to Mr. Sanjay Gupta by way of Gift.

### Weighted average cost of acquisition, floor price and cap price.

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Floor Price*	Cap Price*
Weighted average cost of acquisition (WACA) of Primary Issuances	Nil	Nil	Nil
Weighted average cost of acquisition (WACA) of Secondary Issuances	Nil	Nil	Nil

<sup>\*</sup>There were no primary transactions and Secondary transactions of Equity Shares of the Company during the 3 years preceding the date of filing of this Red Herring Prospectus except by way of issue of bonus and transfer of gift hence cost of acquisition is nil.

- 9. Since there are no transactions to be reported under point 8 above, other than the bonus issue and transfer pursuant to gifts, the comparison of WACA vis-à-vis the Cap Price/Floor Price is not applicable. However, please find below certain factors for justification of the Cap Price/Issue Price:
  - We are an ISO 9001:2015 and 14001:2015 certified company engaged in the business of manufacturing and selling of wires, and selling and marketing of LT aluminium cables and fastmoving electrical goods ("FMEG") under our flagship brand "PLAZA CABLES" and home brands such as "Action Wires" and "PCG". Our product mix comprises different type of wires and cables, and FMEG such as electric fans, water heaters, switches and switchgears, PVC insulated electrical tape and PVC conduit pipe & accessories. Our key products in the wires and cables segment are building wires also known as house wires, single & multicore round flexible industrial cables and industrial cables for submersible pumps & motors up to 1.1kv grade.
  - One of our key strengths to enhance our customer reach and increase our retail presence is our dealer and distribution network.
  - Our distribution network in India comprised over 1249 authorized dealers and distributors, 3 branch
    offices in Rajasthan, Uttarakhand and Uttar Pradesh, 1 branch office cum godown at Maharashtra, 4
    warehouses in Uttar Pradesh, Assam, Kerala and Delhi and C&F agent in 1 state, viz. Punjab for financial
    year ended on March 31, 2023.
  - Our revenue from operations from sale of products. Sale of products comprises diverse range of wires and cables and FMEG which majorly include house wires, flexible cables, submersible cables, electric fans, water heaters and switch and switch gears. Our revenue from operations increased by 25.53% to ₹ 1,824.92 million in Fiscal 2023 from ₹ 1,453.78 million in Fiscal 2021.
  - Our revenue from operations grew at a CAGR of 12.04%, our EBITDA grew at a CAGR of 20.22% and our profit after tax grew at a CAGR of 33.03% between Fiscal 2021 and Fiscal 2023.

The Issue Price of ₹ 54/- has been determined by our Company, in consultation with the BRLM, on the basis of the market demand from investors for the Equity Shares through the Book Building Process. Our

 $st\!$ As certified by the Independent Chartered Accountant, by way of their certificate dated September 22, 2023.

Company in consultation with the BRLM, are of justified view of the above qualitative and quantitative parameters. Investors should read the abovementioned information along with 'Risk Factors', 'Our Business', 'Management Discussion and Analysis of Financial Condition and Revenue from Operations' and 'Financial Information' beginning on pages 30, 129, 196 and 188 respectively, to have a more informed view.

The trading price of the Equity Shares could decline due to the factors mentioned in the chapter titled 'Risk Factors' beginning on page 30 and any other factors that may arise in the future and you may lose all or part of your investments.

#### STATEMENT OF SPECIAL TAX BENEFITS

The Board of Directors, Plaza Wires Limited, A-74 Okhla Industrial Area, Phase-2 New Delhi -110020,

Sir/Madam:

Sub.: Statement of Possible Tax Benefits available to the Company and its shareholders under Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 as amended ('ICDR Regulations')

We hereby report that the enclosed statement is in connection with the possible special tax benefits available to the Company under the Income-tax Act, 1961, (and indirect tax laws), presently in force in India.

Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant statutory provisions. Hence, the ability of the Company to derive the special tax benefits is dependent upon fulfilling such conditions, which based on business imperatives the Company faces in the future, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed statement are not exhaustive. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Issue. We do not express any opinion or provide any assurance as to whether:

- i. the Company will continue to obtain these benefits in the future; or
- ii. the conditions prescribed for availing of the benefits have been/would be met with.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

This certificate is for information and for inclusion in the draft red herring prospectus, the red herring prospectus, the preliminary international wrap/offering memorandum, the abridged prospectus and any addendum or any offering documents thereto ("Offer Documents") to be issued by the Company in relation to the Issue and may be relied upon by the legal counsel and the book running lead manager. We hereby consent to the aforementioned details being included in the Offer Documents and submission of this certificate as may be necessary, to any regulatory authority and/or for the records to be maintained by the book running lead manager in connection with the Issue and in accordance with applicable law.

Sincerely,

For Shailendra Goel & Associates Chartered Accountants

Partner

(Membership No.092862) UDIN:- 23092862BG4PTU1983

Place: Delhi Date: 18/08/2023

### STATEMENT OF POSSIBLE TAX BENEFITS TO THE COMPANY AND ITS SHAREHOLDERS

Outlined below are the special tax benefits available to the Company and its shareholders under the Income-tax, 1961 ("the Act") as amended by the Finance Act 2021, i.e. applicable for the Financial Year 2021-2022 relevant to the assessment year 2022-23 presently in force in India.

### 1. SPECIAL INCOME TAX BENEFITS AVAILABLE TO THE COMPANY

There are no special income tax benefits available to the Company

### 2. SPECIAL INCOME TAX BENEFIT AVAILABLE TO SHAREHOLDER

There are no special tax benefits available to shareholders for investing in the shares of the company.

#### 3. SPECIAL INDIRECT TAX BENEFIT AVAILABLE TO THE COMPANY

There are no special indirect tax benefits available to the company

### **NOTE:**

- 1. The above statement of the tax benefits sets out of the special tax benefits if any available specifically to the company and its shareholders under the current tax laws presently in force in INDIA.
- 2. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice in view of the individual nature of the tax consequences of the changing tax laws each investor is an advisor to consult his or her or its own tax consultant with respect to the specific tax implication arising out of their participation in the issue.
- 3. This statement does not discuss any tax consequences in the country outside India of an investment in the shares. The subscribers of the shares in a country other than India are urged to consult their own professional advisor regarding possible income tax consequences that apply to them.
- 4. In respect of non-residents, the tax rate and the consequences of taxation shall be further subject to any benefits available under the application Double Taxation Avoidance Agreement if any between India and the country in which the non-resident has fiscal domicile.
- 5. Our views expressed in the statement are based on the facts and assumptions as indicated in the statement. No assurance is given that the revenue authorities/court will concur with the views expressed herein. Our views are based on the existing provision of the law and its interpretation, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes.

# SECTION IV: ABOUT OUR COMPANY INDUSTRY OVERVIEW

This study has been undertaken through extensive secondary research, which involves compiling inputs from publicly available sources, including official publications and research reports. The information contained in this section is derived from a report titled "Research Report on Wire and Cable Industry - August 2023" dated August 29,2023 prepared by Resurgent India Limited, and exclusively commissioned and paid by our Company only for the purposes of the Issue. We commissioned and paid for the Resurgent India Research Report for an agreed fee for the purposes of confirming our understanding of the industry exclusively in connection with the Issue. Resurgent India Limited was appointed by our Company on December 29, 2021 and re-appointed on July 25, 2023. Resurgent India Limited is an independent agency which has no relationship with our Company, our Promoters or any of our Directors or KMPs or SMPs. The data included herein includes excerpts from the Research Report on Wire and Cable Industry and may have been re-ordered by us for the purposes of presentation. The data included in this section includes excerpts from the Resurgent India Research Report and may have been re-ordered by us for the purposes of presentation. There are no parts, data or information (which may be relevant for the Issue), that have been left out or changed in any manner. Unless otherwise indicated, all financial, operational, industry and other related information derived from the Resurgent India Research Report and included herein with respect to any particular year, refers to such information for the relevant year. Data from these sources may also not be comparable.

Resurgent India Limited has prepared this study in an independent and objective manner, and it has taken all reasonable care to ensure its accuracy and completeness. We believe that this study presents a true and fair view of the industry within the limitations of, among others, secondary statistics, and research, and it does not purport to be exhaustive. The results that can be or are derived from these findings are based on certain assumptions and parameters/conditions. Industry publications are also prepared based on information as at specific dates and may no longer be current or reflect current trends. Accordingly, investment decisions should not be based on such information. Forecasts, estimates, predictions, and other forward-looking statements contained in the Resurgent India Research Report are inherently uncertain because of changes in factors underlying their assumptions, or events or combinations of events that cannot be reasonably foreseen. Actual results and future events could differ materially from such forecasts, estimates, predictions, or such statements. A copy of the Report is available on the website of our Company at <a href="https://www.plazawires.in/documents/industry-report.pdf">https://www.plazawires.in/documents/industry-report.pdf</a> until the Bid/Issue Closing Date. See "Certain Conventions, Presentation of Financial, Industry and Market Data and Currency of Presentation – Industry and Market Data" beginning on page 19.

### 1. ECONOMIC OUTLOOK

### 1.1 Global Economy

Global Economic growth is projected to fall from an estimated 3.5 percent in 2022 to 3.0 percent in both 2023 and 2024. While the forecast for May 2023 is modestly higher than predicted in the April 2023 World Economic Outlook (WEO), it remains weak by historical standards. The rise in central bank policy rates to fight inflation continues to weigh on economic activity. Global headline inflation is expected to fall from 8.7 percent in 2022 to 6.8 percent in 2023 and 5.2 percent in 2024. Underlying (core) inflation is projected to decline more gradually, and forecasts for inflation in 2024 have been revised upward.

**Table 1: Global Growth Outlook Projections (in %)** 

Country/Group	2022	2023E	2024E
World Output	3.5	3.0	3.0
Advanced Economies	2.7	1.5	1.4
United States	2.1	1.8	1.0
Euro Area	3.5	0.9	1.5
A. Japan	1.0	1.41	1.0
United Kingdom	4.1	0.4	1.0
Canada	3.4	1.7	1.4

Remaining Advanced Economies	2.72	2.0	2.3
Developing Economies	4.0	4.0	4.1
Emerging and Developing Asia	4.5	5.3	5.0
China	3.0	5.24	4.5
India*	7.2	6.1	6.3
ASEAN**	5.5	4.6	4.5
Emerging and Developing Europe	0.8	1.8	2.2
Latin America and the Caribbean	3.9	1.9	2.2
Middle East and Central Asia	5.4	2.5	3.2
Sub-Saharan Africa	3.9	3.5	4.1

Notes:

E-Estimates

\*For India, data and forecasts are presented on a fiscal year basis, with FY 2022/2023 (starting in April 2022) shown in the 2022 column. India's growth projections are 6.6% in 2023 and 5.8% in 2024 based on calendar year.

(Source: IMF – World Economic Outlook, July2023)

- 1. For advanced economies, the growth slowdown projected for 2023 remains significant: from 2.7 percent in 2022 to 1.5 percent in 2023, with a 0.2 percentage point upward revision from the April 2023 WEO. About 93 percent of advanced economies are projected to have lower growth in 2023, and growth in 2024 among this group of economies is projected to remain at 1.4percent.
- 2. For emerging market and developing economies, growth is projected to be broadly stable at 4.0 percent in 2023 and 4.1 percent 2024, with modest revisions of 0.1 percentage point for 2023 and –0.1 percentage point for 2024. Growth in emerging and developing Asia is on track to rise to 5.3 percent in 2023, then to moderate to 5.0 percent in 2024, reflecting a modest (0.1 percentage point) downward revision for 2024. The forecast for China is unchanged at 5.2 percent for 2023 and 4.5 percent for 2024. Growth in India is projected at 6.1 percent in 2023, a 0.2 percentage point upward revision compared with the April projection, reflecting momentum from stronger-than-expected growth in the fourth quarter of 2022 as a result of stronger domestic investment.

### 1.2 Indian Economy

The International Monetary Fund (IMF) on Tuesday revised India's GDP growth forecast to 6.1% for 2023, up from 5.9% projected by the financial institution earlier this year as a result of stronger domestic investment.

IMF said in a report that, Growth in India is projected at 6.1% in 2023 which is 0.2 percentage point upward revision compared with the April projection, reflecting momentum from stronger-than-expected growth in the fourth quarter of 2022 which is a result of stronger domestic investment.

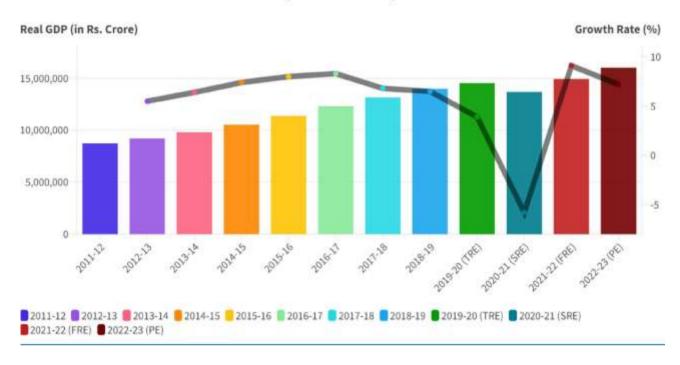
IMF kept the growth forecast for 2024 at 6.3%, the growth rate it had predicted in April, 2023.

Fitch Ratings raised its FY24 (2023-24) growth forecast for the Indian economy to 6.3%, from 6% predicted earlier

The Reserve Bank of India (RBI) has projected FY24 Indian economic growth at 6.5%.

Source: MOSPI, CARE Rating Economics Research Report

# Annual GDP Estimates (in ₹ Crore) and Growth Rates (%) at Constant Prices (Base 2011-12)



### 1.2.1 Index of Industrial Production

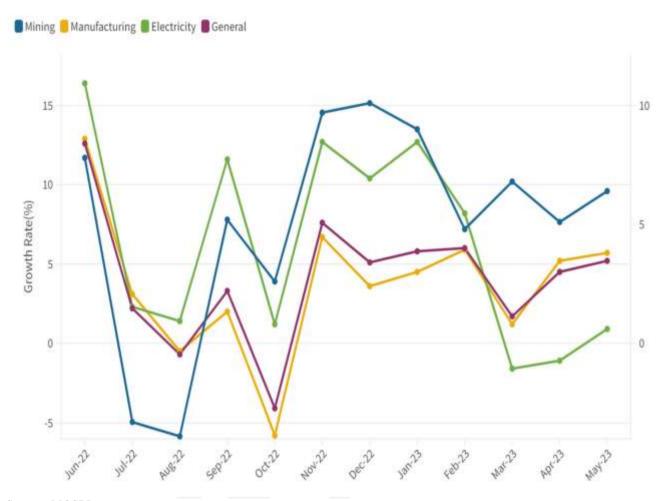
The index of industrial production in India grew by 5.2% in May 2023 from 4.2% measured in April 2023. In May 2022, the factory output, measured by the Index of Industrial Production (IIP) was at all time high-growth of 19.6%.

India's industrial production growth (IIP) declined to its lowest level in 5 (five) months at 1.1% in March. However, the figure has been revised to 1.7%. The previous lowest growth rate was observed in October 2022 when it contracted by 4.1%.

According to data from the National Statistical Office (NSO), the manufacturing sector, which contributes to more than three-fourths of the IIP, witnessed a growth of 5.7% in May up from 4.9% in April 2023.

The <u>power generation sector</u> which witnessed a decline of 1.1% in April saw a marginal growth of 0.9% in May 2023 year on year. Mining output increased by 6.4% in May from 5.1% in April.

Table: Index of Industrial Production YoY



Source: MOSPI

Table 1: Component-wise Breakup of IIP Growth (y-o-y%)

·	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23
Sectoral						
Mining & quarrying	2.6	9.7	10.1	8.8	4.8	6.8
Manufacturing	-5.8	6.7	3.6	4.0	5.6	0.5
Electricity	1.2	12.7	10.4	12.7	8.2	-1.6
Use-based						
Primary goods	2.1	4.8	8.5	9.6	6.9	3.3
Capital goods	-2.9	20.7	7.8	10.7	10.5	8.1
Intermediate goods	-2.3	3.5	1.5	0.5	0.7	1.0
Infrastructure/construction goods	1.7	14.3	11.0	9.8	8.4	5.4
Consumer durables	-18.1	5.0	-11.2	-8.2	-4.1	-8.4
Consumer non-durables	-13.0	10.0	7.9	6.3	12.1	-3.1
Industrial Output	-4.1	7.6	5.1	5.5	5.8	1.1

Source: MOSPI

#### 1.2.2 Sectoral Performance

- The agriculture sector clocked a growth of 5.5% in Q4 FY23 and 4% in FY23. The sector performed well despite weather-related disruptions such as uneven monsoon and unseasonal rainfall impacting yields of some major crops. As per the third advance estimate released recently, the total foodgrain production is estimated at a record high (4.7% higher than last year).
- The wheat production was revised marginally higher which implies that the impact of heat waves during March-April on the crop was limited. The IMD's forecast of a normal monsoon despite El Nino related threats bodes well for the sector's outlook but a lot will depend on the spatial and temporal distribution of rainfall. A downside risk exists in case the intensity of El Nino is significantly strong. Our study shows that, on average, an episode of a strong or moderate El Nino has led to deficient or drought-like situations affecting agricultural production adversely and resulting in lower agriculture GVA.
- The industrial sector growth picked up to 6.3% in Q4 FY23 owing to a rebound in manufacturing and good growth in the construction sector.
- Manufacturing sector grew by 4.5% in Q4 after contracting (annually) in the previous two quarters. This
  comes as a relief as the sector has been under pressure despite the easing of input prices due to slowing of
  external demand and uneven demand recovery domestically.
- Services sector maintained the momentum and supported growth on the back of robust discretionary demand. The sector recorded a growth of 6.9% in Q4 FY23 driven by trade, hotel and transportation.

For the full fiscal year, the sector grew at 9.5% compared with 8.8% growth a year ago. While it is expected that the momentum should continue, some moderation in growth could be seen next year as the pent-up demand cools and the support from the base effect fades.

### Sectoral Growth (% y-o-y)

	Q4 FY22	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	FY22	FY23
Agriculture, Forestry & Fishing	4.1	2.4	2.5	4.7	5.5	3.5	4.0
Industry	2.3	9.4	-0.5	2.3	6.3	11.6	4.4
Mining & Quarrying	2.3	9.5	-0.1	4.1	4.3	7.1	4.6
Manufacturing	0.6	6.1	-3.8	-1.4	4.5	11.1	1.3
Electricity, Gas, Water Supply & Other Utility Services	6.7	14.9	6.0	8.2	6.9	9.9	9.0
Construction	4.9	16.0	5.7	8.3	10.4	14.8	10.0
Services	4.9	16.3	9.4	6.1	6.9	8.8	9.5
Trade, Hotels, Transport, Communication & Broadcasting	5.0	25.7	15.6	9.6	9.1	13.8	14.0
Financial, Real Estate & Professional Services	4.6	8.5	7.1	5.7	7.1	4.7	7.1
Public Administration, Defence and Other Services	5.2	21.3	5.6	2.0	3.1	9.7	7.2
GVA (at basic price)	3.9	11.9	5.4	4.7	6.5	8.8	7.0

Source: MOSPI

#### 1.2.3 Consumption and investment

- The private consumption to GDP ratio stood at 55% in Q4 FY23 and was lower than 56.7% a year ago. On a positive note, the investment rate (GFCF to GDP) jumped to 35.3% in Q4 FY23 compared with 34.3% last year in the same period.
- For the full financial year, the private consumption to GDP ratio was only marginally higher compared to the last fiscal. However, the GFCF to GDP ratio bounced to a decadal high supported by the government's continuous thrust on capital expenditure.

- High core inflation, easing of pent-up demand, weak labour market and weather-related challenges could have a bearing on private consumption. Consequently, we expect the private consumption to GDP ratio to moderate marginally in FY24.
- On the investment front, global slowdown and financial uncertainties could weigh on pick-up in the private
  investment cycle but the support from government capital spending will bode well for the overall investment
  in the economy.

Growth in Consumption and Investment (% y-o-y)

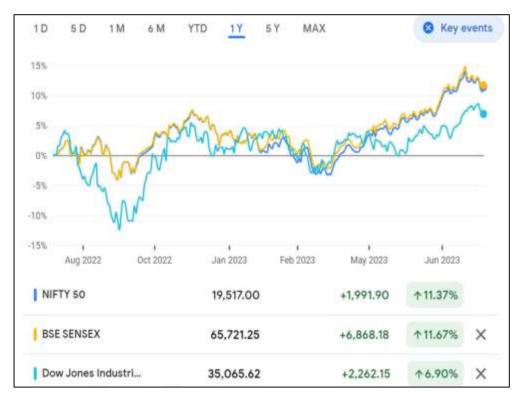
	Q4 FY22	Q1 FY23	Q2 FY23	Q3 FY23	Q4 FY23	FY22	FY23
Government Final Consumption Growth (GFCE)	11.8	1.8	-4.1	-0.6	2.3	6.6	0.1
Private Final Consumption Growth (PFCE)	4.7	19.8	8.3	2.2	2.8	11.2	7.5
Gross Fixed Capital Formation (GFCF)	4.9	20.4	9.6	8.0	8.9	14.6	11.4
GDP (at constant prices)	4.0	13.1	6.2	4.5	6.1	9.1	7.2

Source: MOSPI

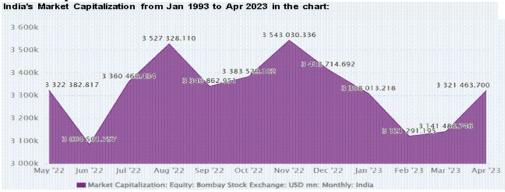
### 1.2.4 Capital Market Performance

### Index Movement

(Source-NSE)



Market Capitalisation of India and Its Historic Trend



Source: BSE

### 1.2.5 Impact of the Russia invasion on Economy

- The war in Ukraine was a "massive and historic energy shock" to the markets, according to a November 2022 report by the OECD. The "shock" of the war was one of the main factors that had slowed economic growth in 2022 to just 3.1 percent, and this is why the OECD projected it to slow to 2.2 percent in 2023.
- The war triggered a massive shock to the global economy, especially to energy and food markets, squeezing supply and pushing up prices to unprecedented levels.
- For India, the impact wasn't felt as much as other major economies. One of the major impacts of the war was a slowdown in pace of economic growth, at a time when they were gradually looking to rise above the pandemic distress.

### 1.2.6 Outlook

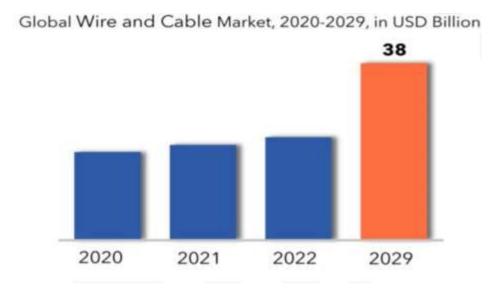
- 1. India is expected to grow between 6% and 6.3% in FY2023–24 and have a stronger outlook thereafter. In fact, if global uncertainties recede, we expect India's growth to surpass 7% over the next two years.
- 2. IMF raises growth forecast for India, which is set to be fastest growing major economy in 2023. The IMF now expects India to grow 6.1% in 2023 and 6.3% in 2024. China forecasts remain unchanged at 5.2% this year and 4.5% next year. Japan is seen growing 1.4% this year and 1% next year.
- 3. The investments are expected to see a turnaround and thrust the economy into sustainable growth. India will likely grow at a moderate pace between 6.0% and 6.5% in FY 2023–24, as the global economy continues to struggle.

### 2. OVERVIEW OF WIRE AND CABLE INDUSTRY

### 2.1 Global Wire and Cable Market historic trends

Global wires and cables market was valued at \$191.6 billion in 2022 and is expected to reach \$351.3 billion by 2032. The chart and table below shows the year-on-year growth of the polarized global wire and cables market from 2015 - 2021.

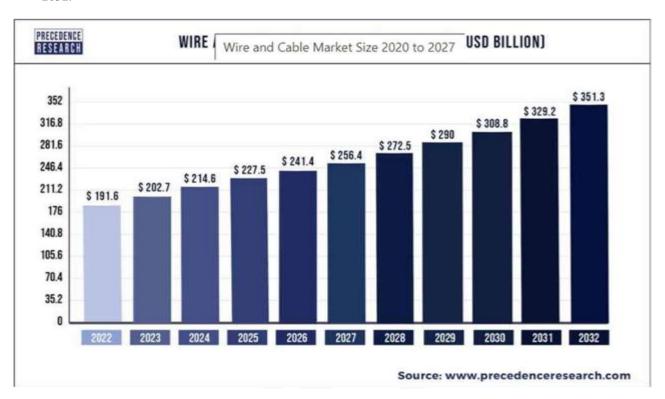
The chart below shows the growth of the global wire and cables market from 2020 – 2029 in USD



### 2.2 Global Wire and Cable Market Forecast Growth

The global wire and cable market was valued at \$191.6 billion in 2022 and is expected to reach \$351.3 billion by 2032 and is poised to grow at a compound annual growth rate (CAGR) of 6.30% during the forecast period 2023 to 2032.

The chart and table below shows the year-on-year growth of the global wire and cables market from 2023 – 2032.



### 2.3 Indian wire and Cable Industry market

The C&W industry is expected to grow to ₹1,033bn in FY23, boosted by increased infra spends by the government. Demand for building wires and power cables would be spurred by government schemes such as Pradhan Mantri Sahaj Bijli Har Ghar Yojana (Saubhagya scheme) and Power for All, focusing on electrification of rural households and T&D efficiencies, as well as an increase in cabling demand from commercial establishments and public utilities. Growth in Renewable energy capacities will drive demand

for solar cables and elastomeric cables used in windmill applications. In Tier I cities, increase in demand and the lack of open spaces to setup towers, coupled with rising demand from infra projects like metro has swelled the demand for Extra High Voltage (EHV) underground cables.

### **C&W** market in revenue terms India Wires And Cables Market Revenues, 2016-2026F (\$ Million) CAGR (2016-19): XX% CAGR (2020E-26F): XX% India Wires And Cables Market Revenues Share, India Wires And Cables Market Revenues Share, by Voltage, 2019 by End Users, 2019 Building & Construction Low Voltage ■ Energy & Power Oil & Gas Medium Voltage Aerospace & Defence High Voltage IT & Telecommuncation Extra High Voltage

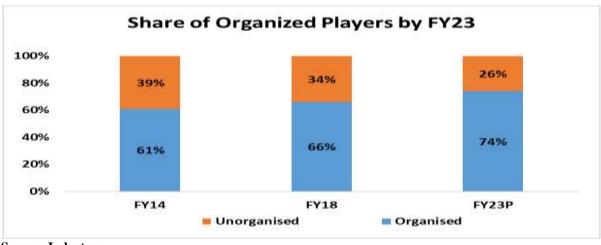
The Global Wires and Cables Market at a CAGR of 8.2%, and it is expected to reach USD 38.33 Billion by 2029, over the forecast period.

### Growing share of organized players

Source- Industry reports

The Indian cables and wires industry has been gradually moving from a largely unorganized sector comprising smaller regional players towards an organized sector comprising pan-India branded market players across all categories. Furthermore, an increase in technological and product complexities, growing marketing and branding activities by leading cable manufacturers, and the entry of newer players have all led to an increase in the proportion of the industry's revenue generated by the organized sector. The shift from unorganized to organized is more significant in specific categories such as LV power cables and building wires.

At an overall level, the organized players accounted for an ~66% share of the cables and wires industry's production in FY18. Industry expects the share of organized players to grow to ~74% by FY23E on account of GST rollout, improved efficiency and cost structure (reducing the price gap between the organized and unorganized sectors) and the economies of the pan-India distribution network.



**Source: Industry** 

### 2.4 Covid Impact on Wire and Cable Industry

Just like every other business, wire and cable Industry also encountered challenges due to the Covid-19 pandemic. The topline of the industry took a hit during the as there was no business in April 20.

"For manufacturers, it was a significant impact since this period is generally a prime sales period, particularly for the wires and cables segments. As soon as the pandemic hit, industry activated a business continuity plan that placed employee safety and well-being as prime consideration. The dealers in metros faced greater challenges due to continued restriction in physical movement.

To ramp up the demand post the lockdown, industry grew its market reach in Tier-II and Tier-III cities, and continued with their branding initiatives during the year to improve brand connect.

Covid-19 halted the growth for the industry; however, revival is expected to be faster the coronavirus pandemic and the consequent lockdowns by the central and the state governments halted the growth for the wire and cable industry. The wire and cable industry were struggling domestically over the past 2-3 years on account of issues like real estate sector slowdown. The pandemic and the lockdowns accelerated the pace of decline.

### 3. GROWTH & DEMAND DRIVERS OF WIRE AND CABLE INDUSTRY

Not only in India but across the globe Industrial and domestic users are the mainstay of the cable and wire market. The industrial users mainly comprise of power, telecommunication, cement, steel, railways and Housing sectors. Most of their demand is addressed by the organized sector. However, if we talk about the household demand then it is still being met largely by un-organized sector. Though there has been a shift in the preferences and the domestic consumers too are becoming quality conscious and there is a steady shift towards high end cables thereby benefiting the organized sector.

The cable industry can be broadly segmented into extra high voltage power cables greater than 66KV, medium voltage power cables up to 33KV and low voltage power cables up to 1 KV, instrumentation and control cables, light duty cables, fibre optic cables, copper telephone cables, elastomer rubber cables and specialty cables, each of these is an industry itself.

### Cables and wires demand drivers

Particulars	Demand Drivers
Power Cables	• Investments in power transmission and distribution (~42% growth in FY19-FY23)
	<ul> <li>Capacity addition in solar and wind energy</li> <li>Smart Cities Mission</li> </ul>
<b>Building Wires</b>	<ul> <li>Affordable housing scheme</li> <li>Growing nuclear families</li> <li>Investments in commercial and residential infrastructure (~35% growth in FY19-FY23)</li> </ul>
Elastomeric and Flexible Cables / Wires	<ul> <li>Automobile industry growth and increasing investments in railways for electrification</li> <li>Growing demand for household appliances and automobiles due to revival in per capita income</li> <li>Increased construction activity supported by growing infrastructure projects</li> </ul>
Control and Instrumentation Cables	<ul> <li>Industrial capex rising across industries such as auto, steel, oil and gas, and power.</li> <li>Investment expenditure by Indian Railways and in other mass transit systems</li> <li>Increased focus on automation in manufacturing and processing to monitor</li> </ul>
Switchboard and telecom Cables	<ul> <li>and control quality</li> <li>Service and industrial sector growth increasing the need for data cables</li> <li>Intercom and Security system penetration in residential buildings</li> <li>Smart cities project</li> <li>Surge in internet users, with internet penetration as a percentage of total</li> </ul>
	households reaching 60% by fiscal 2023.

### Superior Quality product in housing wires led to higher margins for organized players

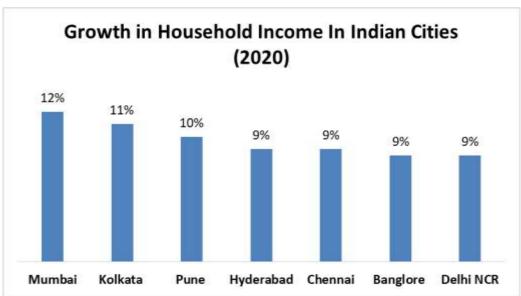
The electrical wires segment (largely housing) has witnessed a sharp transformation over the last several years. Involvement of customer in purchases of electricals has risen sharply. Electrical fault is one of the major causes of residential fires and its potential hazard is increasing as more electrical appliances are found in each household unit nowadays. With an increase in fire accidents caused by electrical faults, consumer preference towards branded manufacturers has been on the rise. Further, organized players have also increased their advertisement and promotional spends over the years. This has helped organized players garner higher market share and margins over the last two-three years.

### 1. Housing sector:

### Tier II and III cities to drive Housing construction growth

The three segments to drive growth in building construction are affordable housing (Pradhan Mantri Awas Yojana), healthcare and education. Increase building construction activity will lead to a rise in demand for cables and wires, especially in the house wires segment.

The real estate industry is in focus since the past 2 (two) years, with key developments such as demonetisation, enactment of the Real Estate (Regulation and Development) Act (RERA) and the GST impacting the sector deeply.



(Sources: RBI, NHB,)

- Real estate sector in India is expected to reach US\$ 1 trillion in market size by 2030, up from US\$ 120 billion in 2017. India's real estate market is estimated to grow at a CAGR of 19.5% during 2017-2028. The market is forecast to reach US\$650 billion, representing 13% of India's GDP by 2025.
- Atal Mission for Rejuvenation and Urban Transformation (AMRUT) and Smart Cities Mission: In Union Budget 2021, the government announced ₹ 13,750 crore (US\$ 1.89 billion) to AMRUT and Smart Cities Mission.
- In Union Budget 2022-2023, the Smart Cities Mission (SCM) (Mission for Development of 100 cities) and the Atal Mission for Rejuvenation and Urban Transformation (AMRUT)(500Cities) have bagged a higher budgetary allocation of INR 14,100 crores.
- Ministry of Housing and Urban Affairs: In Union Budget 2023-2024, the government has assigned INR 764.32 billion for improving various urban sectors, including housing, transport, sanitation, and other infrastructure.
- Tax Benefit: Under Section 24 of the Income Tax Act, an individual can claim tax deduction of the interest payment on the housing loan upto a maximum of Rs. 2,00,000.

- Increasing share of real estate in the GDP would be supported by increasing industrial activity, improving income level and urbanisation.
- The Government launched 10 key policies for the real estate sector:
  - ✓ Real Estate Regulatory Act
  - ✓ Benami Transactions Act
  - ✓ Boost to affordable housing construction
  - ✓ Interest subsidy to home buyers
  - ✓ Change in arbitration norms
  - ✓ Service tax exemption
  - ✓ Dividend Distribution Tax exemption
  - ✓ Goods and Services Tax
  - ✓ Demonetisation
  - ✓ PR for foreign investors

Share of the top listed developers in the Indian residential market is expected to increase to 29% in FY24, from 25% in FY21, driven by a strong pipeline for residential project launch.

- In 2021, working remotely is being adopted at a fast pace and demand for affordable houses with ticket size below ₹ 40-50 lakh is expected to rise in Tier 2 and 3 cities, leading to an increase in prices in those geographies. Developers are now focusing on affordable and mid-range categories to meet the huge demand.
- Housing sale experienced a 14% increase in the first quarter of 2023 in the top seven cities. Housing sales in India's top seven cities--Mumbai, Delhi NCR, Bengaluru, Hyderabad, Chennai, Kolkata, and Pune--in 2022 hit 215,000 units, a decadal high. In 2010, sales were at 216,762 units.
- Bengaluru, Hyderabad, Mumbai, and Pune achieved the highest sales since 2008, while Delhi NCR and Kolkata recorded the highest sales since 2014.
- Mumbai metropolitan region accounted for 33% of the total sales, followed by NCR at 16% share.
- The performance of micro-markets in the Delhi-NCR region, including Noida and Gurgaon, posted a double-digit expansion in property appreciation prices with 11% and 13%, respectively, growth.



(Source: Corporate Catalyst India Pvt Ltd, CBRE, National Housing Bank)

### NHB India Housing Price Index\*



Sources: NHB reports
\*Average of indices of all cities

### Housing Demand-Supply Units in top 8 Cities 2016-2020



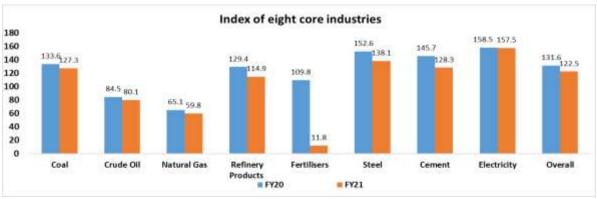
Sources: NHB reports

### 2. Infrastructure:

Infrastructure sector is a key driver for the Indian economy. The sector is highly responsible for propelling India's overall development and enjoys intense focus from Government for initiating policies that would ensure time-bound creation of world class infrastructure in the country. Infrastructure sector includes power, bridges, dams, roads, and urban infrastructure development.

### Performance of eight core infrastructure industries

In March 2021, the combined index of eight core industries stood at 122.5.

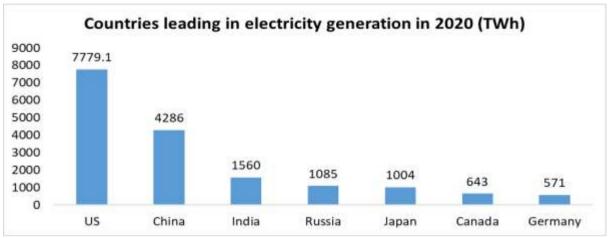


**Source:** Ministry of Commerce and Industry

#### 3. Power

A total of 3,16,754.86 MU of electricity has been generated from renewable energy sources during the current year 2022-23 (up to January 2023). According to the Ministry of Power, India's total power generation capacity was at 412.21 GW as on February 28, 2023.

India will meet 75.66% of electricity requirement of 1,750 billion units in fiscal 2023-24 from thermal power plants. The electricity generation programme has been fixed at 1,750 BU for the year 2023-2024.



Source: BP Statistical Review World Energy 2021

### Industrial expansion and strong GDP growth driving power demand

Multiple drivers (industrial expansion, growing per-capita incomes) are leading to growth in power demand. This is set to continue in the coming years.

- India is set to become a global manufacturing hub with investment across the value chain.
- Power consumption of India stood at 133.26 billion units (BU), higher than 114.48 BU in June 2021. The peak power demand met, which is the highest supply in a day, rose to 223.23 GW in June 2023.
- India expects annual electricity demand to reach 1,874 billion units during the year ending March 2027, there will be an average 7.2% annual growth from demand of 1,320 billion units in 2021/22.
- Future investment will benefit from strong demand fundamentals, policy support and increasing Government focus on infrastructure.
- India's per capita electricity consumption was 1255 kWh in 2021-22, which is around one-third of the global average of per capita electricity consumption.
- The industry sector accounted for the highest share of energy consumption across India in fiscal year 2021, at 41 percent.
- Share of non-fossil fuel-based generation capacity in the total installed capacity of the Country likely to increase from 42% as of October 2022 to more than 64% by 2029-30. Indian power sector is undergoing a significant change that has redefined the industry outlook.

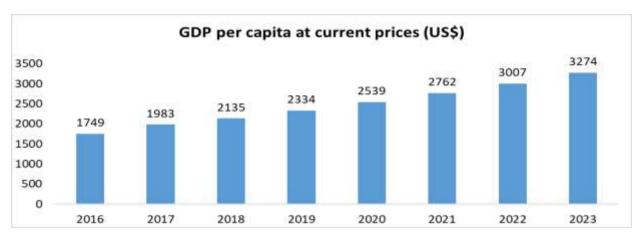
### 4. Railways:

### 1. Growing demand

- Increasing urbanisation and rising income (both urban and rural) are driving growth in the passenger segment.
- Growing industrialisation across the country has increased freight traffic in the last decade.
- India is projected to account for 40% of the total global share of rail activity by 2050.

### 2. Policy support

- The Government has increased the scope of PPP beyond providing maintenance and other such supporting roles. PPP is being utilised in areas such as redevelopment of stations, building private freight terminals and private container train operations.
- Government has allowed 100 % FDI in the railway sector.
- Rising income and urbanisation driving passenger traffic growth



Source: Ministry of Railways, IMF World Economic Outlook April 2018, United Nations World Urbanisation Prospects 2018

### 3. Infrastructure development

- It is estimated that India will require US\$ 4.5 trillion of infrastructure investment by 2040 to enhance economic growth and community well-being. Under the Union Budget 2021-22, the government allocated ₹ 110,054.64 crore (US\$ 15 .19 billion) to the Ministry of Railways.
- Indian Railways is planning annual capital expenditure of ₹2 lakh crore (US\$ 27.18 billion) until FY24 in line with the robust infrastructure upgrade envisaged for the railway network.
- Rail Land Development Authority (is working on long-term planned projects worth ₹50,000 crore (US\$ 6.74 billion) for redeveloping 123 railway stations, across the country, on a self-sustainable model, which is in line with the smart city projects.

### 4. Telecommunication

### Second-Largest Subscriber Base

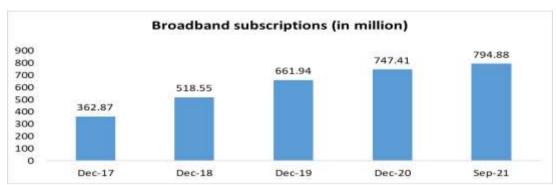
India has the second-largest telecom network in the world. In India, the total subscriber base stood at 1.17bn as of September 2022, out of 759 million 'active' internet users in India for 2022, 399 million are from rural India, while 360 million are from urban India, which indicates that rural India continues to drive the growth of the internet in the country. By 2025 the number of active internet users is expected to grow to 900 million. This is for the first time that the majority of Indians have become active internet users.

India's 5G subscriptions reached around 10 million by the end of 2022 and are estimated to account for about 57 per cent of mobile subscriptions in the country by the end of 2028, which will make it the fastest growing 5G region globally.

The government has allocated Rs 1.23 trillion for telecom and postal projects. The total allocation includes Rs 975.79 billion for the Department of Telecommunications. In October 2021, the government notified 100 % foreign direct investment via the automatic route from previous 49 % in the telecommunications sector.

To drive the development of 6G technology, the Department of Telecommunications has developed a sixth generation (6G) innovation group. India's Bharat 6G Mission aims to launch the advanced 6th generation of networking or 6G by 2030, with a dual-phase rollout planned that will allow the nation to compete with giants across the world in matters of telecom and networking.

### Strong growth in broadband drives internet access revenues



Source: Telecom Regulatory Authority of India;

### Key companies in the market

	Company	Ownership	Presence
MTNL	Mahanagar Telephone Nigam Ltd (MTNL)	Government (56.3%), Life Insurance Corporation (18.8%)	Fixed-line and mobile telephony (in Delhi and Mumbai), data and Internet
BSNL Grandley India	Bharat Sanchar Nigam Ltd (BSNL)	Government (100%)	Fixed-line and mobile telephony (GSM outside Dethi and Mumbail), data and Internet in 22 circles
<b>p</b> airtel	Bharti Airtei	Bharti Group (45.48%), Pastel Ltd (14.79%), Indian Continent Investment (6.65%),	Broadband and mobile (GSM) in 22 circles
Λİ	Vodafone Idea Limited	Aditya Birla Group and Vodafone Group partnership	Broadband and mobile (GSM) in 22 circles
Jio	Reliance Jio Infocomm	Reliance Industries Limited.	Broadband and mobile

### 4. CHALLENGES FACED BY THE INDUSTRY

### **Cyclical Market**

After facing a major decline in the demand for cables around the turn of the century, the industry has begun to see resurgence in demand in the recent years driven by growth in the telecoms and energy industries especially in emerging economies. This underlines the cyclical nature of the industry. As a result, cable manufacturers need to be agile enough to respond quickly to changing levels of demand.

### Power shifts in the supply chain

Cable manufacturing companies often find themselves dealing with large suppliers of raw materials on one side and large consolidated customers (e. g. wholesalers, telecom and energy operators) on the other side. Further, few cable manufactures have direct interaction with end customers, giving them relatively little power in the supply chain.

Therefore, cable manufacturers need to be intelligent and creative in the ways they capture value in this arena.

### Conversion industry and working capital

The cable industry can be considered a conversion industry. This means that material costs determine a large part

of the costs of the end product, typically over 60%. As a result, cable manufacturers need to strive for perfection in the transformation processes in the company. That's where the profits are made.

Also, a close eye needs to be kept on the working capital. The expensive raw materials and work-in-progress (WIP) can consume excessive amounts of the financial resources of a company. Finally, the large inventories of non-ferrous metals (Cu, Al) can pose a significant price variation risk on the company. This requires cable manufacturers to carefully manage the risk of volatile prices of these raw materials.

### De-regulation lowers barriers of entry

Until recently, the electricity and telecom markets were marked by monopoly suppliers purchasing largely from domestic cable suppliers. However, deregulation has increased customers incentives to bargain more aggressively with cable manufacturers. In addition, transportation costs are estimated at less than 5% of production costs.

The deregulation of markets, the absence of entry barriers and low transport costs have put cable manufacturers in a competitive global arena.

### 5. GOVERNMENT INITIATIVES UNDERTAKEN FOR INDUSTRY

Wires and cables sector is a direct beneficiary of development of housing, Infrastructure, power and distribution, smart cities mission etc.

### 1. Housing for All

In 2015, the Indian government introduced the Pradhan Mantri Awas Yojana (PMAY) to provide affordable housing to all citizens by 2022. Through this Credit Linked Subsidy Scheme (CLSS), the government aimed to provide its beneficiaries an interest subsidy to avail loans to purchase or build a house. The scheme was launched to aid the middle-income community, economically weaker sections (EWS) and low-income groups (LIG). Depending on the areas it serves, the scheme is divided into two sections, Pradhan Mantri Awas Yojana-Urban (PMAY-U) and Pradhan Mantri Awas Yojana Gramin (Pradhan Mantri Awas Yojana Rural).

Introduced in 2016, PMAY-U aimed to provide 'Housing for All by 2022' by establishing 1.12 crore houses for urban poor across the country over the next seven years (between 2015 and 2022).

Launched in November 2016, PMAY-G was designed to support 'Housing for All by 2022 by building 2.95 crore houses for rural poor across the country by 2022.

### **Progress of PMAY:**

Pradhan Mantri Awas Yojana-Urban (PMAY-U)

<b>Construction of Houses</b>	As of March, 2021
Demand	112.24 lakh
Sanctioned	112.52 lakh
Grounded	80.20 lakh
Completed	48.02 lakh
Investment Approved	Rs. 7.35 lakh crore (US\$ 98.28 billion)

<b>Construction of Houses</b>	As of March, 2023
Demand	-
Sanctioned	118.9lakh
Grounded	112.3 lakh
Completed	76.02 lakh
Investment Approved	Rs. 8.19 lakh crore

Pradhan Mantri Awas Yojana Gramin (Pradhan Mantri Awas Yojana Rural)

<b>Construction of Houses</b>	As of April, 2021
MoRD Target	20,224,136
Registered	20,126,884
Sanctioned	19,286,512
Completed	13,839,068
Fund transferred	₹ 196,702.88 crore (US\$ 26.30 billion)

<b>Construction of Houses</b>	As of July, 2022
MoRD Target	2.95 crore
Registered	-
Sanctioned	2.44 crore
Completed	1.90 crore
Fund transferred	-

### 2. Government's focus on improving electrification

- Power is among the most critical component of infrastructure, crucial for the economic growth and welfare of nations. The existence and development of adequate infrastructure is essential for sustained growth of the Indian economy.
- India's power sector is one of the most diversified in the world. Sources of power generation range from
  conventional sources such as coal, lignite, natural gas, oil, hydro and nuclear power to viable nonconventional sources such as wind, solar, and agricultural and domestic waste. Electricity demand in
  the country has increased rapidly and is expected to rise further in the years to come. In order to meet
  the increasing demand for electricity in the country, massive addition to the installed generating capacity
  is required.
- The Government of India has released its roadmap to achieve 227 GW capacity in renewable energy (including 114 GW of solar power and 67 GW of wind power) by 2022. The Union Government of India is preparing a 'rent a roof' policy for supporting its target of generating 40 gigawatts (GW) of power through solar rooftop projects by 2022.

### 3. Make in India

- Manufacturing has emerged as one of the high growth sectors in India. Prime Minister of India, Mr Narendra Modi, launched the 'Make in India' program to place India on the world map as a manufacturing hub and give global recognition to the Indian economy. Government aims to create 100 million new jobs in the sector by 2022.
- The Index of Eight Core Industries (ICI) is an index reflecting the production performance of eight core industries coal production, crude oil production, natural gas production, petroleum refinery processing, steel production, cement production and electricity generation.
- India has potential to become a global manufacturing hub and by 2030, it can add more than US\$ 500 billion annually to the global economy.

### 4. Smart Cities Mission

- Introduction: The 100 Smart Cities Mission in India was launched by Prime Minister Narendra Modi on June 25, 2015. Smart Cities Mission is an urban renewal and retrofitting programme launched by the Government of India to develop smart cities and make them citizen friendly and sustainable. The Union Ministry of Urban Development is responsible for implementing the mission in collaboration with state governments; this is expected to complete between 2019 and 2023.
- Need for the Mission: Cities accommodate ~31% of India's current population and contribute 63% to the GDP (Census 2011). By 2030, urban areas are expected to accommodate 40% of India's population and contribute 75% to the GDP. Population growth in cities leads to infrastructure management and service delivery challenges. The Smart Cities Mission in India is an initiative that aims to efficiently

and effectively tackle these challenges.

• **Budget Allocation:** : Central government allocated Rs 16,000 crore to SCM in Budget 2023. More than two-thirds of the total 7,804 projects under the Smart Cities Mission (SCM) have been completed thus far.

[ Source: Ministry of Housing and Urban Affairs (MoHUA).]

### • Status Update:

The following table indicates the key highlights of the smart cities mission.

Items	Cost / Number
Cities	100
Total Projects	7,742
Total Cost of Projects	Rs. 1,81,561 Cr.
Completed Projects to Date	5,002
Cost Involved in Completed Projects	Rs. 92, 561 Cr.
Ongoing Projects	2,740
Cost Involved in Ongoing Projects	Rs. 89,000 Cr.

### Current Status of Smart City Mission in India

Particulars	Numbers
Amount	Rs 2,05,018 crore
Tendered	6809 Projects / Rs189,737 crore
Work orders issued	6222 Projects / Rs 164,888 crore
Work completed	3480 Projects / Rs 59,077 crore

### 6. SWOT ANALYSIS

### 1. Strength

Cables are the backbone of the Communication, Power and Real estate Sector. Favourable demographics and increased discretionary spending drive the growth of this sector. India is the fastest growing telecom market in the world adding huge subscribers' base every month. In addition, the telecom companies are aggressively making inroads into rural markets. In addition, with the government initiatives is likely to keep the demand for telecom infrastructure, including cables to remain strong. The Indian cable industry is having strong clearly there is great potential for further expansion in India. The residential sector is expected to grow significantly, with the central government aiming to build 20 million affordable houses in urban areas across the country by 2022, under the ambitious Pradhan Mantri Awas Yojana (PMAY) scheme of the Union Ministry of Housing and Urban Affairs. Expected growth in the number of housing units in urban areas will increase the demand for commercial and retail office space.

### 2. Weakness

The raw material prices viz; the copper and Aluminium remains volatile and the industry is fully dependent on them. The Russia-Ukraine crisis is expected to affect the copper supply side more than the demand side. Aluminium prices have remained at elevated levels in recent weeks on supply concerns after European

primary aluminum smelters were forced to cut their output due to energy crisis. All this will have impact on the margins of the manufacturer.

### 3. Opportunity

The Indian government initiative of launching projects such as 100 smart cities and 'Housing for All by 2022' are also expected to immensely drive the residential construction market in the country and major focus on infrastructural sector will lead to huge opportunity for the cable and wire market growth.

#### 4. Threats

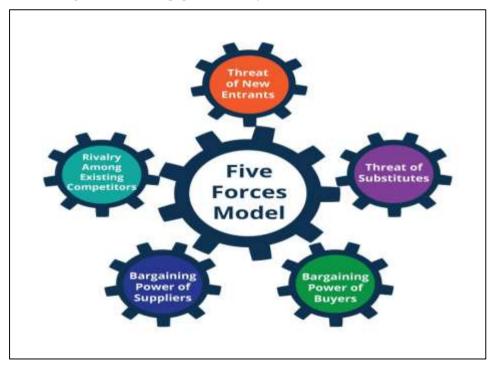
Prices of many key raw materials used in cable-making rose sharply, becoming much more volatile, with substantial fluctuations in market prices on a short timescale. Since, then the volatility has continued and prices have now risen again. The price of copper in particular is now a major talking point in the cable industry.

### 7. COMPETITIVE ANALYSIS & KEY INDUSTRY PLAYERS

### 1. Porter Five Forces Analysis

Michael Porter observed five forces that have significant impact on a firm's profitability in its industry.

Porter Five Forces is a holistic strategy framework that took strategic decision away from just analyzing the present competition. Porter Five Forces focuses on - how Wire & Cable Company can build a sustainable competitive advantage in Industrial Equipment industry.



#### • Threats of New Entrants

New entrants in Industrial Equipment Wholesale brings innovation, new ways of doing things and put pressure on other Wire & Cable Company through lower pricing strategy, reducing costs, and providing new value propositions to the customers. Wire & Cable Company has to manage all these challenges and build effective barriers to safeguard its competitive edge.

### • Bargaining Power of Suppliers

Almost all the companies in the Industrial Equipment Wholesale industry buy their raw material from numerous suppliers. Raw material suppliers who are in dominant position has higher bargaining power which

can lead to decrease in the margins of Wire & Cable Company. Powerful suppliers in this sector use their negotiating power to extract higher prices from the firms in Industrial equipment wholesale field.

### • Bargaining Power of Buyers

They want to buy the best offerings available by paying the minimum price as possible. This put pressure on Wire & Cable Company profitability in the long run. The higher the concentrated customer base of Wire & Cable Company the higher the bargaining power of the customers and higher their ability to seek increasing discounts and offers.

#### • Threats of Substitute Products or Services

When a new product or service meets a similar customer need in different ways, industry profitability suffers. The threat of a substitute product or service is high if it offers a value proposition that is uniquely different from present offerings of the industry.

### • Rivalry among the Existing Competitors

If the rivalry among the existing players in an industry is intense then it will drive down prices and decrease the overall profitability of the industry. Wire & Cable Company operates in a very competitive Industrial Equipment Wholesale industry. This competition does take toll on the overall long-term profitability of the organization.

### Implications of Porter Five Forces on Wire & Cable Company

By analyzing all the five competitive forces Wire & Cable Company strategists can gain a complete picture of what impacts the profitability of the organization in Industrial Equipment Wholesale industry. They can identify game changing trends early on and can swiftly respond to exploit the emerging opportunity. By understanding the Porter Five Forces in great detail Wire & Cable Company 's managers can shape those forces in their favor.

### OUTLOOK/CONCLUSION

Cables play a small but significant part in infrastructure activities. On the retail side, demand for house wires continued to be firm. With strong investments proposed across sectors such as power, realty, industrial and telecom, the cable industry in India is slated for a strong growth going forward.

The domestic cable and wire industry is highly matured though it is characterized by the few players in the organized sector and has become a price sensitive industry that has in turn impacted the quality standards. Also, with the raw material price volatility and high fund requirement for day-to-day operations most of the players might get impacted adversely due to margin pressure. However, the industry has started showing good growth in cable export business and that may help to some extent in mitigating the margin pressure.

Recent Invasion of Russia will play an important role going forward in the supply side inflation which can hamper growth of the industry.

However, irrespective of the stage of the project, based on the sheer strength of order backlog in the infrastructure and power sector space, given an overall improvement in the funding scenario and with the overall economic scenario gaining accelerated momentum, robust growth over the next few years for the cable industry in India is expected.

#### **OUR BUSINESS**

Some of the information in the following discussion, including information with respect to our plans and strategies, contains forward-looking statements that involve risks and uncertainties. You should read "Forward-Looking Statements" beginning on page 21 for a discussion of the risks and uncertainties related to those statements and also "Risk Factors" beginning on page 30 and "Management's Discussion and Analysis of Financial Conditions and Results of Operations" beginning on page 196. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal ends on March 31 of each year, and references to a particular fiscal are to the twelve months ended March 31 of that year.

Unless otherwise indicated or context requires otherwise, the financial information included herein is derived from our Restated Financial Statements for Fiscals 2021, 2022 and 2023 included in this Prospectus. For further information, see "Restated Financial Statements" beginning on page 188.

In this section, unless otherwise stated, references to "Company" or to "we", "us" and "our" refers to Plaza Wires Limited.

Industry and market data used in this section have been extracted from the Resurgent India Research Report prepared by Resurgent India Limited, which was commissioned by us. Resurgent India Limited was appointed by our Company on December 29, 2021 and re-appointed on July 25, 2023. There are no parts, data or information (which may be relevant for the Issue), that have been left out or changed in any manner. For further details and risks in relation to Resurgent India Research Report, see "Risk Factors – Certain sections of this Prospectus disclose information from the Resurgent India Research Report which has been commissioned and paid for by us exclusively in connection with the Issue and any reliance on such information for making an investment decision in the Issue is subject to inherent risks" on page 54 and "Certain Conventions, Presentation of Financial, Industry and Market Data and Currency of Presentation" beginning on page 18.

### Overview

We are an ISO 9001:2015 and 14001:2015 certified company engaged in the business of manufacturing and selling of wires, and selling and marketing of LT aluminium cables and fastmoving electrical goods ("FMEG") under our flagship brand "PLAZA CABLES" and home brands such as "Action Wires" and "PCG". Our business was started with a vision to create a niche in the domestic wire and cable industry with an approach to provide quantitative and qualitative products at competitive prices to customer for various socio-economic backgrounds. In 2021, we launched a line of house wire under the brand "Action Wires" for product at economical price range. According to the Resurgent India Research Report, we are one of the growing manufacturers in the wires and cables industry in northern region in India, and provide extensive range of wires and cables. Our product mix comprises different type of wires and cables, and FMEG such as electric fans, water heaters, switches and switchgears, PVC insulated electrical tape and PVC conduit pipe & accessories. According to Resurgent India Limited, the wires and cables industry in India, in value terms, has grown at a compound annual growth rate ("CAGR") of approximately 13.68% in the last five years to reach ₹788.00 billion in Fiscal 2021. Resurgent India Limited expects the wires and cables industry in India to expand at a CAGR of approximately 14.50% in value terms to reach approximately ₹1550.00 billion by Fiscal 2026.

Our key products in the wires and cables segment are building wires also known as house wires, single & multicore round flexible industrial cables and industrial cables for submersible pumps & motors up to 1.1kv grade. For other wires and cable products such as LT power control cable, TV dish antenna co-axial cables, telephone & switch board industrial cable, computer & LAN networking cable, close circuit television cables and solar cables, PVC insulated tape and PVC conduit pipe & accessories, we enter into informal arrangements with third-party manufacturers who manufacture our products based on our requirements. We select and evaluate these third-party manufacturers based on certain criteria including the quality of products produced, reputation and delivery standards. Our products are compliant with various quality standards including Bureau of Indian Standards ("BIS") and QCL Certification. In 2016 and onwards, we entered into arrangements with third-party manufacturers and launched FMEG products such as electric fans, and water heaters. As part of after sales service for electric fans, we have tie ups with 20+ service centres in Uttar Pradesh, Uttarakhand, Jammu and Kashmir, Punjab, Haryana and Tamil Nadu. In 2021, we expanded our product portfolio by launching miniature circuit breakers and distribution board (DB) in the north and south India region.

We sell our products through a variety of distribution channels depending on the geography and industry norms and trends. Our Business model includes 1) Our dealer & distribution network to sell and promote our products,

including sales through C&F agents. We select our dealers & distributors based on their sales network, market reputation and financial strength including sales and 2) Securing government tenders for supply to government projects and 3) Direct sales to infrastructure projects

Over our operating history of more than a decade, our supply chain model predominantly comprises of our network of authorized dealers, distributors, retailers and C & F agent who in turn supply our products to retail outlets in India. We have over 1249 authorized dealers and distributors pan India and C & F agent in 1 state, viz. Punjab for the period ended on March 31, 2023. We supply our products across various states, mainly in states of Delhi, Uttar Pradesh, Haryana, Kerala, Rajasthan. For the Fiscal 2023, 2022 and 2021, the aggregate revenue from operations (including trade discounts to dealers and distributors) from these states were ₹ 1,382.27 million, ₹ 1,388.28 million and ₹ 1,180.55 million, respectively. The percentage of the aggregate value to our revenue from operations for Fiscal 2023, 2022, and 2021 were 75.74%, 78.53%, and 81.21%, respectively. We manage our sales and marketing activities through our registered office in Delhi, and branch offices and C & F agent at various locations. We had customers expanded to 31 states and states/union territories based on March 31, 2023.

The following table sets forth the number of customers for whom we have manufactured products for during the periods indicated.

(₹ in million)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Dealers & distributors and direct sales	1,759.20	1,712.24	1,447.15
Government	65.72	55.50	22.10
Total Sales	1,824.92	1,767.74	1,453.78

Our Existing Manufacturing Unit is located at Baddi, Himachal Pradesh. As on date of the Prospectus, we have installed production capacity of 12,00,000 coils per annum. Over the years, we have made investments, from time to time, in our manufacturing infrastructure to support our product portfolio requirements and reach. We propose to set-up the Proposed Manufacturing Unit with an additional installed capacity of 8,37,000 coils per annum and 8700 km per annum. With our Proposed Manufacturing Unit, we aim to expand our manufacturing capabilities and increase our installed capacities to manufacture new products such as fire proof/ survival wires, LT aluminium cable and solar cable in addition to our existing products such as PVC insulated housing wires and cables. Our current unit and our registered office is accredited with ISO 9001:2015 (Quality Management System) and ISO 14001:2015 (Environment Management System) certifications. For details of our Proposed Manufacturing Unit, please refer chapter titled "Objects of the Issue" beginning on page 81 of the Prospectus.

We are a growing manufacturer of wires and cables and we will continue to broad-base our brand in our wires and cables business and FMEG business. We have been recognized as amongst the "10 Most Promising Electrical Cable Manufacturers" by the Industrial Outlook Magazine (Source: Industry Outlook Magazine 2020: <a href="https://www.theindustryoutlook.com/manufacturing/ranking/electric-cable-manufacturers-2020-rid-11.html">https://www.theindustryoutlook.com/manufacturing/ranking/electric-cable-manufacturers-2020-rid-11.html</a>). We were awarded the Time2Leap award in the product category of "Quality Products - Electrical Cables" by Summentor Pro in the year 2020.

Our Company is led by our Promoters comprising our Managing Director, Mr. Sanjay Gupta, and our Whole-time Director, Mrs. Sonia Gupta, who have a combined experience of approximately about 32 years in the wires and cable industry. Each of our Promoters and along with our Whole Time Director, Mr. Aditya Gupta are involved in the critical aspects of our business, including expansion, process and plant, finance, sales and marketing. Our senior management team is also experienced in the wire and cables industry. Our senior management team has spent more than 7 years each with our Company. Our success is the result of sustained efforts over the years in key aspects of our business, such as product portfolio, process improvements, relationship with our dealers and distributors, ability to secure government tenders and our scale of operations.

The following table sets forth a breakdown of our revenue from operations, as well as other key performance indicators, for the periods indicated:

(₹ in million, except percentages)

<b>Key Performance Indicators</b>	March 31, 2023	March 31, 2022	March 31, 2021
Revenue from Operations	1,824.92	1,767.74	1,453.78
EBITDA <sup>(1)</sup>	156.99	131.87	108.62
EBITDA Margin <sup>(2)</sup>	8.60%	7.46%	7.47%
Profit After Tax for the Year / Period	75.10	59.54	42.44

PAT Margin <sup>(3)</sup>	4.11%	3.37%	2.91%
ROE <sup>(4)</sup>	14.15%	13.08%	10.75%
ROCE <sup>(5)</sup>	15.57%	13.90%	11.62%
Debt / Equity <sup>(6)</sup>	0.75	0.88	1.10

#### **Notes:**

- (1) EBITDA means Earnings before interest, taxes, depreciation and amortisation expense, which has been arrived at by obtaining the profit before tax/(loss) for the year and adding back finance costs, depreciation, and amortisation and impairment expense and reducing other income.
- (2) EBITDA Margin is calculated as EBITDA as a percentage of revenue from operations.
- (3) PAT Margin is calculated as restated profit after tax for the year as a percentage of total income.
- (4) ROE is calculated as Net profit after tax, as restated, attributable to the owners of the Company for the year divided by total equity (total equity excludes non-controlling interest).
- (5) ROCE is calculated as EBIT divided by capital employed (Equity Share capital + Other equity-Revaluation Reserve-Capital Redemption Reserve + Total Debts Current & Non-current (Including Government Grants).
- (6) Debt consists of total borrowings including short term and long-term borrowings and equity excludes non-controlling interest.

### **Our Strengths**

We consider our business strengths to be the following:

### Product portfolio focused on various customer segments and markets

Our understanding of the domestic wire and cable industry complements our product development which has allowed us to develop a portfolio of a variety of products. Our product portfolio consists of various types of wires & cables, and of late, we diversify and evolve in FMEG products. We engage in continuous marketing and selling of new varieties based on the orders of our customers to meet our customer requirements. We also propose to set up a new facility to manufacture fire proof / survival wires, LT aluminium cables and solar cables in addition to our existing products. Wider range of products in our business provides us with an opportunity to cater to diverse needs of different customer segment.

Currently, we have product mix comprising (i) Wires and Cables, (ii) FMEG products such as electric fans, water heaters, Switch and switch gears, PVC insulated tape and PVC conduit pipe & accessories. Key wires and cables products include building wires also known as house wires, flexible cables and flexible/single multi core cables and submersible cables, flexible & control cables, LT power control cable, TV dish antenna coaxial cables, telephone & switch board industrial cable, computer & LAN networking cable, close circuit television cables and solar cables. Further, for details of breakdown of our total income from our various product segments for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021, please refer to "Our Business – Our Product Portfolio" beginning on page 134.

#### Our distribution network

One of our key strengths to enhance our customer reach and increase our retail presence is our dealer and distribution network. Our distribution network in India comprised over 1249 authorized dealers and distributors, 3 branch offices in Rajasthan, Uttarakhand and Uttar Pradesh, 1 branch office cum godown at Maharashtra, 4 warehouses in Uttar Pradesh, Assam, Kerala and Delhi and C&F agent in 1 state, viz. Punjab for financial year ended on March 31, 2023.

We have repeat relationships with most of our key distributors & dealers. The market knowledge, financial resources and time required to develop such distribution network may present entry barrier for competition.

We have billed 1249 dealers and distributors as of the year ended March 31, 2023.

The table below describes the state-wise geographical distribution of our dealers' network as on March 31, 2023 (based on the number of dealers and distributors we have billed):

State Name	Number of Distributors & Dealers
Andaman and Nicobar	2
Andhra Pradesh	11
Arunachal Pradesh	1
Assam	57
Bihar	38
Chandigarh	12
Chhattisgarh	5
Delhi	83
Gujarat	19
Haryana	122
Himachal Pradesh	72
Jammu & Kashmir	56
Jharkhand	8
Karnataka	19
Kerala	95
Leh Ladakh	1
Madhya Pradesh	17
Maharashtra	35
Manipur	2
Meghalaya	2
Nagaland	1
Orissa	10
Punjab	85
Rajasthan	47
Sikkim	3
Tamil Nadu	36
Telangana	10
Tripura	4
Uttar Pradesh	267
Uttarakhand	90
West Bengal	39
Grand Total	1249

Our dealers & distributors network is aided by our in-house sales and marketing team which liaise with the market participants on a regular basis for customer inputs, market demands as well as positioning of our products vis-àvis products of our competitors. Our sales and marketing team has 70 dedicated employees and is responsible for increasing pan-India reach of our products. In addition, we conduct dealer and retailer meets on regular basis where we showcase our product range and give demonstrations of our products.

#### Our management and dedicated employee base

Mr. Sanjay Gupta, our Chairman & Managing Director and Promoter, has been instrumental in managing our expanding operations, implementing strategic marketing and business initiatives, and focusing on financial performance. Our Board of Directors also includes individuals who carry industry experience with business exposure in customer, sales and marketing and finance matters. Our management team has experience in key areas such as production, sales and marketing, and finance. In particular, they have led the process through which we have created value through operational growth, building brand recognition and loyalty and identified new business opportunities by launching new products and diversifying the customer base.

As on March 31, 2023, we are supported by 192 committed staff based on our payroll out of which 126 are employees (excluding skilled and unskilled labours) and 31 are skilled and 35 unskilled labours, excluding contract labour.

#### **Our Strategies**

Our business strategies include the following:

### Setting up the Proposed Manufacturing Unit to widen our product portfolio and increase our capacity

To cater to the growing demand from our existing customers and to meet requirements of new customers, we intend to, and are in the process of, expanding our manufacturing capacities for existing products and also intend to add manufacturing capacities for new product line such as fire proof / survival wires, LT aluminium cables and solar cables that we are in the process of developing and commercializing.

To achieve these expanded capacities, from M/s Jass Enterprise, we purchased, on September 15, 2021, land and building at Revenue Village, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh, India, having composite sale value / sales consideration value of Rs. 2,65,00,000 (Rupee Two Crore Sixty Five Lakhs Only) admeasuring to 7902.30 sq.mt. from various parties. This new facility is proposed to have additional installed capacity of 8,37,000 coils per annum and 8700 km per annum. For details of our Proposed Manufacturing Unit, please refer chapter titled "Objects of the Issue" beginning on page 81 of the Prospectus.

### Enhance our position in Wires and Cables Industry

In value terms, Resurgent India Limited expects the Indian wires and cables market to grow at a CAGR of approximately 15% to reach an estimated ₹1,033 billion by Fiscal 2023, due largely to government initiatives in power and infrastructure such as increased infrastructure expenditure by the Government which will boost demand for wires and cables, growth in fire survival cables supported by metro, airport and commercial real estate projects and Smart Cities Missions investment in underground cables, an increase in industrial investment, a rise in consumer spending and an increase in exports of wires and cables from India. We intend to enhance, maintain and strengthen our brand position in the wires and cables market by growing our share of business with existing customers, adding new customer, geographical expansion and manufacturing new and customized products.

We intend to expand our market share by targeting key growth sectors such as mining, oil and gas, shipping, power, infrastructure, construction, automotive, telecommunication and agriculture. We seek to expand our customer base and utilize our new proposed additional capacity to develop new products for these sectors. Affordable housing scheme, growing nuclearization of families and investments in commercial and residential infrastructure are driving factors for a growing demand for building wires. We will continue our efforts to increase revenue from our existing customers and new customers by expanding our range of products and developing new products aligned with their needs.

#### Expand our dealer network in existing markets and enter new geographical markets

We aim to focus on deepen our penetration in our existing markets and thereby increase our domestic presence by expanding our distributers and dealers network. As a business strategy, we intend to expand our dealers network in different cities as there are untapped opportunities in these cities for us to capitalise to grow our business operations. Further we are yet to fully penetrate domestic markets in the southern India such as Karnataka, Telangana, Puducherry and other states in Central and Eastern India including states of Odisha, Jharkhand, Arunachal Pradesh, Mizoram, Sikkim and Nagaland. In the states and union territories, where we have a dealer network and presence like in Delhi, Uttar Pradesh, Haryana, Kerala, Rajasthan, Uttarakhand, Himachal Pradesh and Punjab, Rajasthan, Assam and Jammu & Kashmir, we aim to deepen our penetration by engaging more dealers and distributor partners. We will therefore continue to grow our dealers and distributors network in line with the growth of our business operations.

### Strengthen our brand value

We intend to make consistent efforts to popularise our brands "Plaza Cables", "Action Wires" and "PCG" and enhance our brand visibility by undertaking various marketing initiatives and gradually increasing our advertising and publicity expenses in line with the growth in our business operations. We have made restricted spends in the past on advertisement activities and focused on generating revenue through our channel partners. However, going forward, we plan to make a broader effort by partaking in 'Below the line' marketing activities such as conducting electrician meets more frequently, and in-shop branding and 'Above the Line' marketing activities such as-putting up hoardings in strategic locations, displaying our product in exhibitions at high visibility locations of our channel partners. Going forward we also plan to have more frequent one-to-one interactions with our authorized distributors, authorized dealers and end-customers by holding dealer-distributor meets at regular intervals.

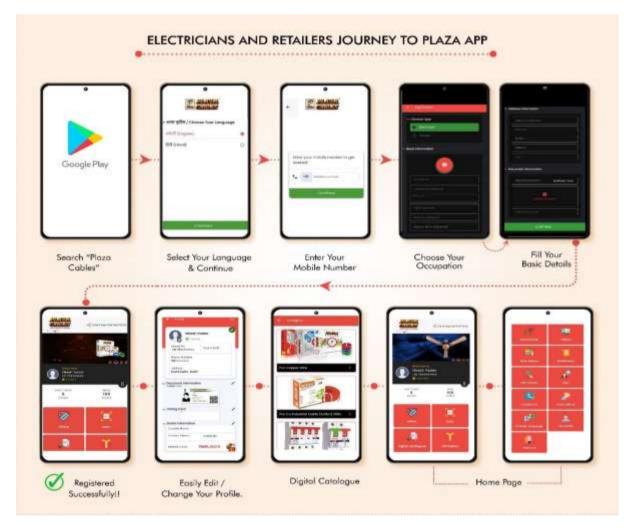
For further details, please refer to "Risk Factors – Internal Risk Factors – *Our inability to protect or use intellectual property rights may adversely affect our business.*" on page 46.

### Maintain and expand valued relationships with our dealers and distributors

Over the period, our Company has built relationships with dealers and distributor across the segments through offering products matching to their requirements and specifications. This is the result of our continued efforts that we have been able to supply our products to the various industries such as telecom, IT, power, residential project, real estate, governments. We wish to further develop new relationships to expand our product offerings which would help us in improving our working capital management from existing levels and enhance our margins.

#### To use technology to further optimise our sales & marketing operations

The wire and cable industry is rapidly evolving, and we have mobile application technology driven loyalty program for our "Electricians & Retailers". This mobile application for the electrician and retailers would enable the registered electrician and retailers to stay updated with all the products of our brand, with our digital catalogue. Through the application, the registered user will be updated of launch of new products, reward history, incentive/gift status etc. This application provides rewards and offers to the registered electricians & retailers among other benefits. These technological initiatives implemented by us will continue to assist in increasing efficiency and productivity. We assess that this will allow us to further increase our sales fill rate, reduce sales loss and thereby improving customer satisfaction and grow sales.



### **Our Product Portfolio**

Currently, we have product mix comprising, (i) Wires and Cables, (ii) FMEG products. The table below sets forth a breakdown of our total income for our various products for periods ended 31 March 2023, 31 March 2022, 31 March 2021:

(₹ in million)

Products	31-Mai	31-Mar-23		r-22	31-Mar-21	
	Sales	% of Total Reven ue from operat ions #	Sales	% of Total Revenu e from operati ons #	Sales	% of Total Reven ue from operati ons #
Wires andcables						
Aluminium cable	168.96	9.19%	127.71	7.10%	89.57	5.97%
Copper wire &cable	1547.08	84.87%	1531.31	85.17%	1223.27	81.53%
Total	1716.04	94.06	1659.02	92.27%	1312.84	87.50%

	3	31-Mar-23 31-Mar-22		31-Mar-21		
Products	Sales	% of Total Revenue from operations#	Sales	% of Total Revenue from operations#	Sales	% of Total Revenue from operations#
FMEG Products						
Fans and Appliances	23.71	1.23%	30.05	1.67%	55.70	3.71%
MCBs and isolators	6.42	0.34%	7.22	0.40%	0.28	0.02%
Total	29.13	1.57%	37.27	2.07%	55.98	3.73%
PVC pipe	43.58	2.37%	44.55	2.47%	48.85	3.26%
Tape	14.36	0.78%	11.49	0.63%	9.00	0.60%
Others	21.81	1.12%	45.59	2.53%	73.76	4.92%
Total	79.75	4.33%	101.63	5.63%	131.61	8.77%

#includes trade discounts offered to distributors and dealers as an incentive to achieve the desired target.

### A. Wire & Cables

Our portfolio of wires and cables, varieties and applications are set out in the below table for reference:

<b>Type of the Product</b>	Description	Our Major Varieties	Application
Building cables	Our building wires are suitable to use where high flexibility is of prime importance. Our wires possess safety and fire performance standards which meets the stringent Product quality Regulations and are therefore sustainable	Multistrand Single Core Unsheathed Flexible Industrial Cables.  Extra Shield - Flexible Round -LSH Multistrand Single Core Unsheathed Flexible Industrial Cables.  Ultra Shield - ZHFR (Zero Halogen Flame Retardant) Multistrand Single Core Unsheathed Flexible Industrial.	used by control panel / switch board manufacturers, municipal bodies, electrical contractors, in hotels, schools, banks, hospitals, factories, commercial complexes, theatres. Ships, Aircrafts, Hitech offices,

				plants.
Power Cables	Power cables are used for power transmission and distribution systems (overhead, underground and submarine) in the power and other industries. The main structural components of power cables include conductor, insulation and sheath.		LT XLPE/ PVC control Cables LT Power Cables upto 1.1kv grade	Low voltage power cables are suitable for use on AC single phase per three phases (earthed or unearthed) systems for rated voltage up to 1.1 KV.
Communication Cables	Communication Cables are used to transmit data from one point to various network receivers also these cables are screened special cables used for noise free communication.	•	CCTV Cables TV Dish Antenna and Co- Axial Cable Telephone & Switch Board Cable Computer & LAN Networking Cable	These cables can be used for CCTV Cameras, office network, dish TV, telephone, wiring for AC, Geyser.
Flexible single/Multi core cables	Flexible Round Industrial cables are made of bright annealed bare copper of highly Electrolytic Grade, with more than 100% conductivity conforming to ISI standard. These cables having properties of Flame retardant low smoke which protect the cables from fire.	•	Ultra-Flexible Flame Retardant Cables Up to 1100 V Flame Retardant Cables upto 1100 V Flame Retardant Low Smoke Cables Upto 1100 V	These cables can be used for house wiring and industrial wiring such as for wiring in machines, power supplies, appliances, control panels.
Other cables	3 Core Flat PVC Submersible cables are made of Electrolytic Grade, bright annealed bare copper. Solar cables are used for connecting photovoltaic power supply systems		3 Core Flat PVC Industrial cables for submersible Pumps & Motors Solar Cables	Submersible pumps are used in deep wells. Solar cables can be used indoor and outdoor for flexible and fixed installation with high mechanical strength in extreme systems weather condition.

### B. FMEG

We market and sell, FMEG products comprising electric fans, water heaters, switches and switchgears, PVC insulated electrical tapes, PVC conduits pipe and accessories. We enter into arrangements with third-party manufacturers who manufacture our products based on our requirements. We select and evaluate these third-party manufacturers based on certain criteria including the quality of products produced, reputation and delivery standards.

### 1. Electric Fans

The following table sets forth certain electric fans that we sell:

<b>Principal Products</b>	Applications
Ceiling Fans	Homes, offices and restaurants
TPW	Offices, factories and bungalows
Exhaust fans	Kitchens, bathrooms and factories

### 2. Water Heaters

We offer heaters that are available in different models with capacities ranging up to 50 litre in different shapes and sizes, with application in residential and hotels / restaurants segments.

### 3. Switches and Switchgears

The following table sets forth details of certain switches and switchgears that we sell:

<b>Principal Products</b>	Applications
Miniature Circuit Breakers	Circuit breakers are used for voltage surge protection and safety purposes across both domestic and commercial applications. In the event of overload or a short-circuit, MCBs disconnects the load circuit.
Distribution Board	Distribution boards and a range of sockets and modular switches that are available for varied range of wattages, voltages and amperage and with different breaking capacities.  A DB is used to distribute electrical supply within the building. The main supply cable comes into the board and is then power distributed to the breakers and then to all the circuits. It usually houses all the circuit breakers and earth leakage breakers.

### 4. PVC Insulated Electrical Tapes

PVC insulated electrical tape is a safety tape for wires, used to cover and insulate a range of cables, wires and other materials that conduct electricity. Such tape is often referred to as insulating (or thermal insulation) tape, and its uses in workplace and home settings are widespread.

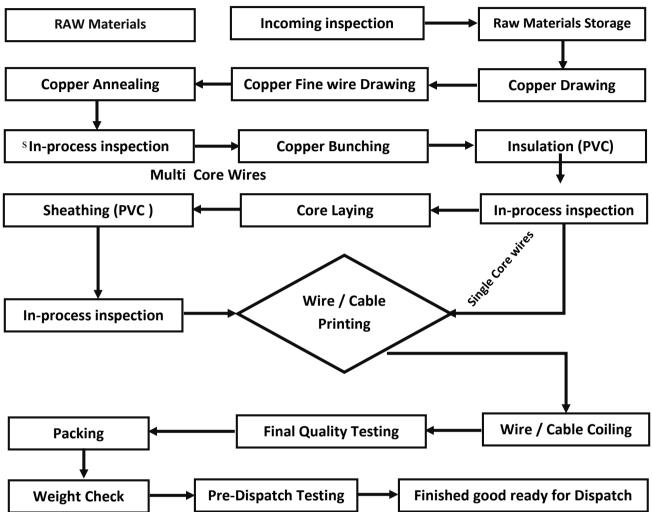
### 5. PVC Conduit Pipe & Accessories

We sell and market PVC conduit pipe & accessories which carry wires inside the wall and under the slab at the time of construction. They are typically used for concealed wiring, underground wiring and surface wiring. PVC accessories that we sell include bending springs, circular boxes, circular lids, couplers, deep circular boxes, fan boxes, inspection bends, inspection elbows, inspection tees, junction boxes, round tees, and space bar saddles.

#### **Our Manufacturing Process**

The diagram below sets forth manufacturing process of wires and cables up to 1.1 KV Grade:

## Incoming Material



### A. Wire Drawing

The first step consists of reducing the diameter of the copper wire gradually to its final diameter. The copper arrives in large coils which are first pulled through drawing machines and stretched into wires during the drawing process. When the rods are forced through a die, the metal cross-section is also compressed in order to meet size and shape requirements set forth by our customers and as per BIS (Bureau of Indian Standards).

### B. Annealing

During the process of drawing, wires become hard due to continuous heating and cooling effect. To achieve the flexibility of conductor, annealing process makes the wires soft by heating and natural cooling.

### C. Stranding/bunching

Copper wires are stranded together to form the conductor in different shapes (circular compacted or sector shaped) as per BIS (Bureau of Indian Standards). By using compacting dies / shaping rollers, the air gaps between the wires reduces which improves the electrical conductivity and shape of the conductor

after stranding process. The stranding and bunching process is done to add flexibility to the cable, which makes installation easier.

#### D. Insulation

It involves the placement of an insulating cover over the conductor to prevent current leakages. The insulating material such as PVC is coated with materials, to provide insulation. The material's insulation capacity and its thickness determine the cable's maximum service voltage.

#### E. Online Spark Testing

The insulated core is passed through an applied voltage & earth to check the defect in insulation during extrusion process.

### F. Laying Up

The grouping of all different cores together to form cable in circular shape is known as laying up process

### G. Outer Sheathing

A tough layer of PVC, with all required characteristics of fire retardant, fire retardant low smoke and other additive, is added during this final process of sheathing to protect finished cable form chemical, fire and anti-termite. All the details as per BIS and customer requirements printed or embossed over this final sheath.

### H. Cable Rewinding /Coiling

All finished outer sheathed cable are placed to final cable rewinding as well as checking for the quality of product in to their standard drum length packing.

### I. Routine/ Acceptance Test and Type Test

In-house routine tests are performed to check the integrity of finished cables as per customer/BIS requirement. Third party acceptance tests are performed by the customer representative before products are dispatched. Routine testing is carried out, where specified voltage is applied on the cable to ensure the voltage carrying capability of that cable.

### **After Sales Service**

The Company follows the following procedure for after sales service:

- 1. The concerned customer contacts the Company through Toll free number which is 18001218050.
- 2. The Company's executive understands the concerned complaint and sends the same to service engineer.
- 3. The service engineer identifies, understands and resolves the issue within 24 (twenty-four) hours to 72 (seventy-two) hours.

### **Our Existing Manufacturing Unit**

Our Existing Manufacturing Unit is situated at Khasra No. 923/56, 924/58, 874/49/1 Katha Baddi, District -Solan, Himachal Pradesh-173205, India located over 11513.37 square meters of land and one registered office in New Delhi. Our Existing Manufacturing Unit and registered office are accredited with ISO 9001:2015 (*Quality Management System*) and ISO 14001:2015 (*Environment Management System*) certifications. The location details of our Existing Manufacturing Unit and registered office are as under:

Address	Area (Sq. Mtr)	Leasehold/ Owned	Purpose
Khasra No. 923/56, 924/58, 874/49/1 Katha Baddi, District -Solan, Himachal Pradesh- 173205		Owned	Manufacturing unit
A-74 Okhla Industrial Area, Phase-2. New Delhi South Delhi-110001 India	5360.62	Owned	Registered office

### Other properties:

In addition to our Existing Manufacturing Unit and registered office, we have 3 (three) branch offices in Jaipur, Dehradun and Uttar Pradesh, 4 (four) warehouses/godown in Kerala, Assam, Uttar Pradesh and Delhi, 1 (one) branch office-cum-godown in Maharashtra and C&F agent in 1 (one) state, viz. Punjab. The following are the details of the other properties of the Company:

Sr. no.	Use	Address of the property	Date and nature of agreement to which the Company is a party		Relation of the Other Party with the Company
		]	Branch Offices		
1.	Purpose: Branch Office	Niranajanpur, Saharanpur	<b>Duration:</b> December	Kumar Goel	No Relation
2.	Purpose: Branch office	Office No. 440, 4th floor, Ganpati Plaza, M. I. Road, Jaipur, Rajasthan consisting of 234 square feet out of which 117 square feet is let out	December 01, 2022 <b>Duration:</b> December	Mr. Varun Shah	No Relation
3.	Purpose: Branch office	1(One) hall and Varanda on first floor situated at, III-M/R; 28-A, Nehru Nagar, Near Kalka Garhi Chowk, Ghaziabad (Uttar Pradesh), in total consisting of 1276 sq. ft. out of which 900 sq. ft. floor area is rented out.	April 01, 2023 <b>Duration:</b> April 01, 2023 to February 28,	Dharampal	No Relation
		Branch	Office cum Godown		
1	Purpose: Branch Office cum Godown	Premises at Office no. 5, on the 1 <sup>st</sup> Floor, 1/4 <sup>th</sup> Marine Street, Dhobi Talao, Mumbai 400002.		Bajpai & Mr.	No Relation
		Wai	rehouses/Godowns		
1.	Purpose and Permitted Use: Warehouse	situated in Ghaziabad, Uttar Pradesh measuring 7800 square feet consisting of ground floor front side containing two halls (one hall of 6100 square feet and 1000 sq.ft in second hall and 700 square feet part in third hall).	December 01,2022  Lease Amount: Rs.137000/- (Rupees One Lakh Thirty Seven Thousand Only) per month  Duration: December 01, 2022 to October 31, 2023	Singhal, HUF	No Relation
2.	Purpose and Permitted Use: Warehouse	Building no 37/3140 – A1, Manimala Road, Edapally P.O. Kochi-682024- Ground floor covered area 240 sq. feet.	<b>Duration:</b> December	Mr. Subin Mathew	No Relation

3.	Purpose:	H. NO.54, Rajiv Gandhi	Lease agreement dated	Mr. Shambhu	No Relation
	Warehouse	Road, Dhopolia,	March 11, 2023	Prasad	
		Jyotikuchi, Dist Kamrup	<b>Duration:</b> March 01,		
		(M) Guwahati, Assam -	2023 to January 31, 2024		
		781034 measuring 3660	[11 (Eleven) months]		
		sq. ft. out of which 2460			
		sq. ft. is leased to the			
		Company.			
4.	Permitted	Godown at K-444, Part-I,	Lease Agreement dated	Mr. Sanjay	Promoter/ Director
	Use:	Village Burari, Delhi-	December 01, 2022	Gupta	
	Warehouse	110084 consisting of 1500	Lease Amount: Rs.		
		sq. yard out of which 1000	2,50,000/- (Rupees Two		
		sq. yard is let out.	Lakhs Fifty Thousand		
			Only) per month		
			<b>Duration</b> December 01,		
			2022 to October 31,		
			2023		

The details of premises of the C&F agents of the Company are as follows:

Sr. no.	Use	Address of property		Date and nature of agreement to which the Company is a party	Other Party to the agreement	Relation of the Other Party with the Company
	Agre	ements under whi	ch C&	&F Agents have been engage	d by the Compan	$\mathbf{y}$
1.	Purpose: C&F Agent	Restaurant, F Plaza, Pabaht Vil	Rajan Ilage,	Agreement dated January 01, 2015 extended vide letter dated December 30, 2017 <b>Duration:</b> January 01, 2018 to December 31, 2027.	Marketing	No Relation

We further propose to set up the Proposed Manufacturing Unit at Khewat/ Khatuni no.99/102, and Khasra no.78/2, Kitat-(1), (Hadbast no.-197), Revenue Village, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh, India. The Company has acquired land & building admeasuring to 7902.30 sq.mt. For further details, please refer to the chapter titled "Objects of the Issue", beginning on page 81 of the Prospectus.

## **Procurement of Raw Materials**

Our primary raw materials are copper rods and insulation materials such as PVC. When selecting suppliers, we take into consideration their reputation, product quality, price, reliability, delivery time and credit terms. This is done by the purchase department at the registered office. The raw material procured is tested at the factory before being taken into production and the accepted raw material is safely kept in the store at the Existing Manufacturing Unit.

Order taken from the dealers and distributors is approved by our purchase department and material is dispatched to the channel partner or retailers from our warehouse(s). In order to ensure, material is in stock, indent is placed by sales team at the start of the month and verified by the purchase department. Once the indent is verified, it is forwarded to the factory which then dispatches this material to the warehouses after production. In our C&F agent model, the sales team of our Company forwards the order to the C&F agent, and material is dispatched to the channel partner or retailers from our warehouse(s).

Our relationship with our customers and repeat business from them has also allowed us to develop relationship with various raw materials suppliers. The purchase price of our raw materials generally follows market prices. We usually do not enter into long-term supply contracts with any of our raw material suppliers.

## **Production Capacity and Capacity Utilization**

Information relating to our production capacities and the historical capacity utilization of our Existing Manufacturing Unit included in this Prospectus is based on various assumptions and estimates of our management

that have been taken into account by the Chartered Engineer, Parashar & Co dated August 26, 2023 in the calculation of our capacity. These assumptions and estimates include certain standard capacity calculation assumptions and estimates used in the wires and cable industry, including those relating to the period during which the Existing Manufacturing Unit operates in a year, availability of raw material, expected utilization levels, downtime resulting from scheduled maintenance activities, unscheduled breakdowns, as well as expected operational efficiencies. These assumptions and estimates may vary significantly from the assumptions or estimates taken into account by other wire and cables manufacturing companies in calculating the estimated annual installed capacities of their manufacturing facility. As such, undue reliance should not be placed on the estimated annual installed capacity information of our facility. Actual production levels and utilization rates may differ significantly from the estimated annual installed capacities or the historical capacity utilization information of our Existing Manufacturing Unit.

The following table sets forth the average estimated annual available capacity for our product categories in the relevant periods:

Description	Unit	March 31, 2023	March 31, 2022	March 31, 2021
<b>Existing Unit</b>				
Days in Year	Days	365	365	365
Operating Days	Days	300	250	250
Wire Unit				
Installed Capacity	Coil PD	4000	4000	4000
Annual Capacity	Coil PA	1200000	1000000	1000000
Utilisation Level	%	79.14%	91.75%	95.95%
Production	Coils	949715	917577	959503

<sup>^</sup> Capacity utilization has been calculated on the basis of actual production during the relevant fiscal year/period divided by the aggregate installed capacity of the Existing Manufacturing Unit as at the end of the relevant fiscal year/period.

The above information has been certified by Chartered Engineer, Parashar & Co. pursuant to certificate dated August 26, 2023.

## **Quality Control**

From start to end of the manufacturing process, measures are put in place to emphasise on quality and product safety. We have implemented internal procedures to ensure quality control at various stages of production, from procurement of raw material, production to inventory storage, to the packaging and shipping of products, our quality engineers are dedicated to ensure that each manufactured product adheres to our internal and external quality control standards and regulations. For our arrangement with third party manufactures, our engineers visit the facility and inspect the raw material and after the product is manufactured it is despatched to our Existing Manufacturing Unit for testing and quality check. Our Existing Manufacturing Unit and registered office are accredited with the following certifications:

- a) Certificate of Registration issued by AQC Middle East LLC for being in compliance with ISO 9001:2015 (Quality Management System) and ISO 14001:2015 (Environment Management System) for manufacturing and trading of PVC wires and cables, electric fans, water heaters and appliances. This certificate is valid till October 06, 2024.
- b) Certificate of Registration issued by Bureau of Indian Standards for being in compliance with ISO 694:2010 for Quality Management Systems and product certification.
- c) Certificate of Compliance issued by UK Certification and Inspection Limited for being in compliance with RoHS Directive (2011/65/EU) of the European Parliament and Commission Decision.
- d) Certificate issued by QCL Certification Private Limited

For further details on quality certificates accreditations, please refer to chapter "Government and Other Statutory Approvals" beginning on page 236 of this Prospectus.

#### **UTILITIES**

## **Energy and water**

Our manufacturing process requires uninterrupted supply of power and fuel for our Existing Manufacturing Unit. For Fiscals 2023, 2022 and 2021 our electricity and water expenses were ₹ 11.47 million, ₹ 10.05 million and ₹ 10.46 million constituting 0.63%, 0.57% and 0.72%, respectively, of our revenue from operations. We source most of our electricity requirements for our Existing Manufacturing Unit from state electricity board. To meet exigencies in case of power failure, we have also installed one D.G. set of 250 KVA at our Existing Manufacturing Unit. To meet drinking and sanitary water requirements at our Existing Manufacturing Unit, we utilise bore well and ground water supply. We utilise water supply from local authorities to meet water requirements for our registered office.

#### **Pricing**

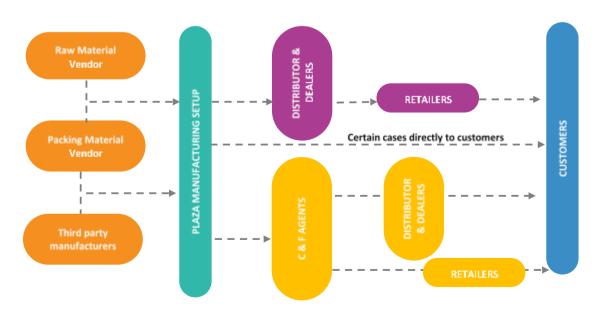
We determine the prices for our products based on various parameters, including market demand, transportation costs, raw materials costs, inventory levels, credit terms and sometimes it is fixed for particular customer/dealers to maintain the relationship. Our sales and marketing team takes into consideration the margins of intermediaries at different stages, in accordance with market practice, and applicable taxes to arrive at the list price of our offerings.

## Logistics

Our suppliers directly deliver raw materials to our Existing Manufacturing Unit on freight on board (FOB) basis. We outsource the delivery of our products to either third-party logistics companies or as mutually decided with the dealer. Typically, our products are shipped to our branch offices, warehouses and C&F agents (for stock transfers), project sites or directly to our customers. In certain cases, our customers may directly pick up the goods at our own facilities. The nature of shipment depends upon the terms associated with the customer order. The mode of transportation for a particular shipment includes rail and road to deliver our products to our customers based on mutually agreed terms and conditions and on the urgency, size and value of the order.

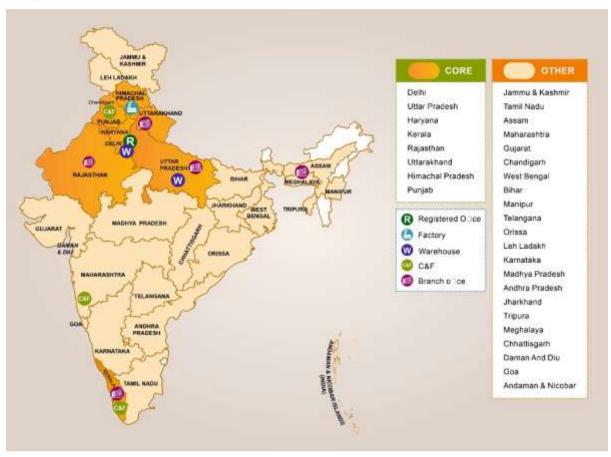
#### **Our Distribution Network**

We ride on our distribution network for the distribution and sale of our products. As on the date of this Prospectus, we have a total of 1249 authorised distributors and dealers. Primarily, we supply our products directly to the authorized dealers and distributors who in turn sell our products to retail outlets in India. We stock our products with C&F agents appointed for specific region who in turn despatch our products to distributors and dealers and retail outlets in and around that region. Further, we supply our products to our direct customers and government sector through direct sales. We do not enter into formal agreements with our dealers and supply our products to them based on purchase orders issued. However, we have maintained continuing relationships with most of our key dealers. As of March 31, 2023, our sales and marketing team includes 70 employees. The following chart describes our distribution network:



## **Our Geographical Presence**

The map below represents state-wise and union territories presence of our properties, dealers and distributers network and C&F agent network as on March 31, 2023 (based on the number of dealers and distributors we have billed):



The table below describes the geographical distribution-Zone wise of our dealers' network as on March 31, 2023 (based on the number of dealers and distributors we have billed):

Zone	Number of dealers and distributors
Center	118
East	100
North	472
North East	72
South	171
Upper North	316
Total	1249

Our growing product portfolio, distribution network and varied branding initiatives enable us to further strengthen our relationship with our distributors and dealers. We consistently engage with our distributors as well as ultimate retailers to collect product feedback and insights on market trends to drive our product development initiatives.

## **Marketing and Brand Building**

The strategic planning of our marketing and brand building activities are important to drive our product growth. The importance of brand recognition may become greater as our competitors offer products similar to ours and as our competitors are large players of the industry. Creating and maintaining brand visibility and awareness is important to our business and accordingly we have invested in various marketing and advertising campaigns in the past and we plan to continue to do the same.

As part of our marketing strategy, we conduct Electrician Meets on a regular basis where electricians are assembled and benefits and features of our products are described. Through these meets we encourage them to use our products.

We regularly conduct distributors & dealers and retailer meets where we showcase our product range and give demonstrations of our products. We occasionally take our distributors & dealers for factory visits to give them confidence in our products and to enhance our brand value.

We routinely reach the end customer by advertising our products on TV Channels such as ABP News, Zee News, NDTV among others.

We spend resources on auto and bus branding in various districts to boost the popularity of our brand. For example, we designed the hood for a vast number of autos in Uttar Pradesh and decorated business route from various districts in Haryana.

We strategically invest in hoardings in order to increase customer awareness. For instance, we had put up hoardings on the Delhi-Chandigarh border recently.

We had launched a campaign whereby we install boards in Police Chowkis and giving out Police Barricades decorated with our branding. We also distribute writing pads, pens, t-shirts, calendars and diaries with our branding to architects, retailers, departmental officers and channel partners to promote the brand image and inspire loyalty in our customers.

We conduct various marketing activities such as Nukkad meets, architect visits, auto branding and hoardings etc. in order to touch the key players that influence the decision-making process of which product to buy. This is constantly worked upon by our in-house marketing team. Customer feedback is taken by our sales team and factory team in order to improve product quality and optimise costing while ensuring desired services are given to channel partners.

#### **Inventory Management**

Our finished products and raw materials are mainly stored on-site at our Existing Manufacturing Unit. Further we stock finished goods at our branch offices and warehouse for regional inventory management. We produce finished products based on a combination of confirmed and expected orders.

# Repair and maintenance

We conduct regular repair and maintenance programs for our Existing Manufacturing Unit. Our machinery and electrical repair teams carry out, periodically, maintenance and repair of the plants and machinery on an as-needed basis.

## Information technology

We have developed a customised ERP based software named "FCA integral" which also provides mobile app support for inherent data conversion with simple user-interface. We trust that an appropriate information technology infrastructure is important in order to support the growth of our business. Our Existing Manufacturing Unit, registered office and branch offices are connected to our central IT network that facilitates monitoring of our operations and management of supply chain. Our IT infrastructure enables us to track procurement of raw materials, sale of finished goods, payments to vendors and receivables from customers.

## COMPETITION

The Indian wires & cables Industry is fragmented in nature. At the same time, the organised industry is led by large giants. The Indian wires & cables industry has been gradually moving from a largely unorganised sector comprising smaller regional players towards an organised sector owing to increasing technological and product complexities, growing marketing and branding activities by organised players. We compete with large organised companies as well as smaller regionally based competitors. Some of our competitors may have greater resources than those available to us. While product quality, brand value, distribution network, etc are key factors in customer decisions among competitors, however, price and quality are the deciding factor in most cases.

For details, see "Industry Overview" beginning on page 108.

#### **Human Resources**

Our employees are critical in assisting us in maintaining our competitive position in the market. Our human resource policies focus on training and retaining our employees. The following table sets forth information on the number of our staff in various departments of our business as of March 31, 2023, March 31, 2022 and March 31, 2021.

Functions	As on March 31, 2023	March 31, 2022	As on March 31, 2021
Sales and Marketing	70	71	69
Purchase and production	51	53	49
Stores & Dispatch	24	21	21
Finance & Accounts	14	14	15
HR & Admin	18	9	9
Service & Maintenance	3	6	5
Quality and RD	8	4	4
Others (IT and Legal)	4	3	3
Total	192	181	175

In addition, we contract with third-party manpower for contract labour for certain jobs at our Existing Manufacturing Unit. The number of contract labourers varies from time to time based on the nature and extent of work.

#### Health, Safety and Certifications

As a manufacturing company, our activities are subject to various legislation and regulations which govern, among others, air emissions, wastewater discharges, the handling, storage and disposal of hazardous substances and wastes, the remediation of contaminated sites, natural resource damages, and employee health and safety. For further details, refer to "Key Regulations and Policies in India" beginning on page 149. We continue to ensure compliance with applicable health and safety regulations and other requirements in our operations.

We consistently continue to ensure compliance with applicable regulations and other requirements in our operations. In light of our quality standards, we have managed to obtain Certificate of Registration issued by AQC Middle East LLC for being in compliance with ISO 9001:2015(Quality Management System) and ISO 14001:2015 (Environment Management System) for manufacturing and trading of PVC wires and cables, electric fans, water heaters and appliances. Certificate of Registration issued by Bureau of Indian Standards for being in compliance with ISO 694:2010 for Quality Management Systems. For further information, see "Government and Other Statutory Approvals" beginning on page 236.

## Insurance

Our operations are subject to various risks inherent in the wire and cable manufacturing industry. Consistent with customary industry practice, we have obtained insurance in order to manage the risk of losses from potentially harmful events, where the type of covers are including: (i)Marine Cargo Sales Turnover Policy (ii)Standard Fire and Special Perils Policy (iii)Burglary Floater and (iv)Employees' State Insurance policy. These insurance policies are renewed periodically to ensure that the coverage is adequate.

Our policies are subject to standard limitations. Therefore, insurance might not necessarily cover all losses incurred by us and we cannot provide any assurance that we will not incur losses or suffer claims beyond the limits of, or outside the relevant coverage of, our insurance policies. See "Risk Factors - Failure to procure and/ or maintain adequate insurance cover in connection with our business may adversely affect our operations and profitability" on page 49 of this Prospectus.

## Collaboration

As on date of this Prospectus, our Company has not entered into any technical or financial collaboration agreements.

# **Intellectual Property**

As of the date of this Prospectus, our Company does not own any registered trademarks or copyrights. Further, we are using certain trademarks pursuant to certain assignment deeds, registered user agreements and a license

agreement entered into with the Promoter, Chairman and Managing Director, Sanjay Gupta and some members of the Promoter Group. The details of trademarks are as given below:

Sr. Nos.	Trademark	Class	Description of Goods	Status before the Trade Mark Registry	Purpose
A.	Trademarks obtained on assignment basis				
1.	WILLIAM SALANDER SALANDERS CARLES	9	PVC Insulated Wires and Cables.	Registered	Currently, we are using this for PVC Insulated wires and cables.
2.	PLAZA	9	Insulated Electric Wires and Insulated Electric Cables.	Registered	Currently, we are using this for PVC Insulated wires and cables.
В.	Trademarks obtained on registered user basis				
1.	ACTION	9	Electric Insulated Wires and Cables.	Registered	Currently, we are using for wire and cables and electrical accessories
2.	ACTION	9	Wires and Cables.	Registered	Currently, we are using for wire and cables and electrical accessories
3.		11	Installations for heating, steam generating, cooking, drying, ventilating.	Registered	Currently, we are using as a logo on our products
4.		11	Installations for heating, steam generating, cooking, drying, ventilating.	Registered	Currently, we are using for lighting, heating, steam generating products.
C.	Trademarks obtained on license basis				

1.	PCG	9	PVC electric wires & cables, PVC conduit pipes, switches, sockets, chokes, electric flat iron main switches, change over switches, ceiling rose, D.P switch, extension cord, electric junction box and bend, miniature circuit breakers, L.C.B., E.L.C.B., distribution board, M.C.B boxes.	Unregistered	Currently, we are using this trademark for electric Tape, Wire and cables, PVC Conduit pipes and electrical accessories.
2.	PCG	17	PVC pipes, adhesive tapes and insulating tapes.	Unregistered	Currently, we are using this trademark for electric Tape, Wire and cables, PVC Conduit pipes and electrical accessories.

For further details, see "Government and Other Statutory Approvals" on page 236.

## **Corporate Social Responsibility**

Our Company has a Corporate and Social Responsibility ("CSR") committee consisting of our Board of Directors (the "CSR Committee") comprising Mr. Sanjay Gupta, who is the Chairperson and Managing Director, Mr. Abhishek Gupta, Whole-time Director, and Chetna, Independent Director and which was reconstituted during a Board meeting on March 19, 2022. Further, we also have a CSR policy which was approved by our Board on March 19, 2022. The main objective of which is to lay down guidelines for our Company's corporate social responsibility and make it a key business process for sustainable development. We intend to use our business to make a positive impact on society and enhance our image as a credible and reliable business partner. These CSR activities may include, amongst others, efforts to eradicate hunger, healthcare, poverty, promoting education, environment sustainability, and rural development, protection and development of arts, culture, human rights, and animal and social welfare.

The CSR Committee is responsible for (a) formulating and recommending the CSR Policy and expenditure to be incurred on the CSR projects for the Board's approval, and (b) monitoring the various CSR projects and activities to ensure that they are undertaken in accordance with the CSR Policy. The CSR Policy provides that our Board shall endeavour that we spend at least 2% of the average net profits made during the immediately three preceding financial years on CSR activities.

For the year ended on March 31, 2023, our CSR expenditure was ₹1.38 million.

#### KEY REGULATIONS AND POLICIES IN INDIA

In carrying on our business as described in the section titled "Our Business" beginning on page 129 of this Prospectus, our Company is regulated by the following legislations in India. The following description is a summary of the relevant regulations and policies as prescribed by the Government of India and other regulatory bodies that are applicable to our business. The information detailed in this chapter has been obtained from the various legislations, including rules and regulations promulgated by the regulatory bodies and the bye laws of the respective local authorities that are available in the public domain. The regulations and policies set out below may not be exhaustive and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice. For details of Government Approvals obtained by the Company in compliance with these regulations, kindly refer to the chapter titled "Government and Other Statutory Approvals" beginning on page 236 of this Prospectus.

Our Company is engaged in the business of manufacturing, marketing, and distribution of wires, and cable products under the brand "Plaza Cables" and FMEG products under the home brands "Action Wires" and "PCG". Our business is governed by various central and state legislations that regulate the substantive and procedural aspects of our business. We are required to obtain and regularly renew certain licenses/ registrations and / or permissions required statutorily under the provisions of various Central and State Government regulations, rules, bye-laws, acts and policies.

Given below is a brief description of the certain relevant legislations that are currently applicable to the business carried on by us:

## A. INDUSTRY RELATED LEGISLATION

## 1. The Factories Act, 1948

The Factories Act, 1948 ("Factories Act") seeks to regulate labour employed in factories and makes provisions for the safety, health and welfare of the workers. An occupier of a factory under the Factories Act, means the person who has ultimate control over the affairs of the factory. The occupier or manager of the factory is required to obtain a registration for the factory. The Factories Act also requires inter alia the maintenance of various registers dealing with safety, labour standards, holidays and extent of child labour including their conditions. Further, notice of accident or dangerous occurrence in the factory is to be provided to the inspector by the manager of the factory.

# 2. The Electrical Wires, Cables, Appliances and Protection Devices and Accessories (Quality Control) Order, 2003

The Electrical Wires, Cables, Appliances and Protection Devices and Accessories (Quality Control) Order, 2003 ("Order") prohibits the manufacture, storage for sale, sale and distribution of electrical wires, cables, appliances, protection devices (including low voltage switchgear and fuses) that do not conform to the standards specified in such order and that do not bear the standard mark issued by the Bureau of Indian Standards. The Order imposes a mandatory requirement on manufacturers to obtain a license for the use of the standard mark. The Central Government appoints an officer who is empowered to inspect any books, documents, search any premises, of any person or company engaged in manufacturing, storage, distribution and sale of electrical equipment, he can require such persons to furnish information and samples as the case may be and seize electrical equipment in contravention of the Order.

## 3. Electricity Act, 2003

The Electricity Act, 2003 ("Electricity Act") was enacted to regulate the generation, transmission, distribution, trading and use of electricity by authorising a person to carry on the above acts either by availing a license or by seeking an exemption under the Electricity Act. Additionally, the Electricity Act states no person other than Central Transmission Utility or State Transmission Utility, or a licensee shall transmit or use electricity at a rate exceeding 250 watts and 100 volts in any street or place which is a factory within the meaning of the Factories Act, 1948 or a mine within the meaning of the Mines Act, 1952 or any place in which 100 or more persons are ordinarily likely to be assembled. An exception to the said rule is given by stating that the applicant shall apply by giving not less than 7 days' notice in writing of his intention to the Electrical Inspector and to the District Magistrate or the Commissioner of Police as the case may be containing the particulars of electrical installation and plant, if any, the nature and purpose of supply

of such electricity. The Electricity Act also lays down the requirement of mandatory use of meters to regulate the use of electricity and authorises the Commission so formed under the Electricity Act, to determine the tariff for such usage. The Electricity Act also authorises the State Government to grant subsidy to the consumers or class of consumers it deems fit from paying the standard tariff required to be paid.

#### B. EMPLOYEE AND LABOUR RELATED LEGISLATIONS:

Our Company is governed by various legislations for the safety and protection of the labour and employees either working for or engaged by the Company. Our Company is required to ensure compliance of various labour and employment laws to conduct its business and projects. These include, but are not limited to the following:

- The Employees' Provident Funds and Miscellaneous Provisions Act, 1952;
- The Employees' State Insurance Act, 1948;
- The Contract Labour (Regulation and Abolition) Act, 1970;
- The Public Liability Insurance Act, 1991;
- The Maternity Benefit Act, 1961;
- The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013;
- The Equal Remuneration Act, 1976
- The Employee's Compensation Act, 1923;
- The Minimum Wages Act, 1948;
- The Payment of Wages Act, 1936;
- The Payment of Gratuity Act, 1972; and
- The Payment of Bonus Act, 1965.

The Code on Wages, 2019 (enacted by the parliament of India and assented to by the President of India on August 8, 2019) will come into force on such date as may be notified in the official gazette by the Central Government and different date may be appointed for different provisions of the Code on Wages, 2019. Once effective, it will subsume the Equal Remuneration Act, 1976, the Minimum Wages Act, 1948, the Payment of Bonus Act, 1965 and the Payment of Wages Act, 1936.

The Code on Social Security, 2020 (enacted by the Parliament of India and assented to by the President of India on September 28, 2020) will come into force on such date as may be notified in the official gazette by the Central Government and different date may be appointed for different provisions of the Code on Social Security, 2020. Once effective, it will subsume, inter alia, the Employees' Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees's Provident Fund and Miscellaneous Provisions Act, 1952, the Maternity Benefit Act, 1961 and the Payment of Gratuity Act, 1972.

The Occupational Safety, Health and Working Conditions Code, 2020 received the assent of the President of India on September 28, 2020 and proposes to subsume certain existing legislations, including the Factories Act, 1948, the Contract Labour (Regulation and Abolition) Act, 1970, the Inter-State Migrant Workmen (Regulation of Employment and Conditions of Service) Act, 1979 and the Building and Other Construction Workers (Regulation of Employment and Conditions of Service) Act, 1996. The provisions of this code will be brought into force on a date to be notified by the Central Government.

The Industrial Relations Code, 2020 received the assent of the President of India on September 28, 2020 and it proposes to subsume three existing legislations, namely, the Industrial Disputes Act, 1947, the Trade Unions Act, 1926 and the Industrial Employment (Standing Orders) Act, 1946. The provisions of this code will be brought into force on a date to be notified by the Central Government.

## The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act") provides for the protection of women at work place and prevention of sexual harassment at work place. The SHWW Act also provides for a redressal mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behavior namely, physical contact and advances or a demand or request for sexual favors or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The SHWW Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman.

It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW Act shall be punishable with a fine extending to ₹50,000/-

## C. SHOPS AND COMMERCIAL ESTABLISHMENTS LEGISLATION:

The Company is governed by various shops and establishments legislations, as applicable in the States where its branch offices are located. The Company has its registered office at Delhi and branch offices/warehouses at various locations in Delhi, PunjabUttarakhand, Rajasthan, KeralaUttar Pradesh, Assam and Maharashtra. These regulations regulate the conditions of work and employment in shops and commercial establishments and generally prescribe obligations in respect of inter alia registration, opening and closing hours, daily and weekly working hours, holidays, leave, health, and safety measures, and wages for overtime work. These establishments of the company will be governed by the acts, rules, and regulations of the respective states.

## D. TAX RELATED LAWS:

## 1. Income-tax Act, 1961

Income-tax Act, 1961 ("Income-tax Act") is applicable to every company, whether domestic or foreign whose income is taxable under the provisions of this Act or Rules made there under depending upon its 'Residential Status' and 'Type of Income' involved. Every assessee, under the Income-tax Act, which includes a company, is required to comply with the provisions thereof, including those relating to tax deduction at source, advance tax, minimum alternative tax and like.

## 2. Central Goods and Services Tax Act, 2017

The Central Goods and Services Tax Act, 2017 ("CGST Act") regulates the levy and collection of tax on the intra- State supply of goods and services by the Central Government or State Governments. The CGST Act amalgamates a large number of Central and State taxes into a single tax. The CGST Act mandates every supplier providing the goods or services to be registered within the State or Union Territory it falls under, within 30 days from the day on which he becomes liable for such registration. Such registrations can be amended, as well as cancelled by the proper office on receipt of application by the registered person or his legal heirs. There would be four tax rates namely 5%, 12%, 18% and 28%. The rates of GST applied are subject to variations based on the goods or services.

## 3. <u>Integrated Goods and Services Tax Act, 2017</u>

Integrated Goods and Services Tax Act, 2017 ("IGST Act") is a Central Act enacted to levy tax on the supply of any goods and/ or services in the course of inter-State trade or commerce. IGST is levied and collected by Centre on interstate supplies. The IGST Act sets out the rules for determination of the place of supply of goods. Where the supply involves movement of goods, the place of supply shall be the location of goods at the time at which the movement of goods terminates for delivery to the recipient. The IGST Act also provides for determination of place of supply of service where both supplier and recipient are located in India or where supplier or recipient is located outside India. The provisions relating to assessment, audit, valuation, time of supply, invoice, accounts, records, adjudication, appeal etc. given under the CGST Act are applicable to IGST Act.

Further, the Company is also governed by various State Goods and Service Tax statutes for levy and collection of tax on intra-State supply of goods and services or both which are as follows:

- i. Assam Goods and Services Act, 2017;
- ii. Delhi Goods and Services Act. 2017:
- iii. Himachal Pradesh Goods and Services Act, 2017;
- iv. Kerala Goods and Services Act, 2017;
- v. Maharashtra Goods and Services Act, 2017;
- vi. Rajasthan Goods and Services Act, 2017;
- vii. Uttarakhand Goods and Services Act, 2017;

- viii. Uttar Pradesh Goods and Services Act, 2017; and
- ix. Punjab Goods and Services Act, 2017.

# 4. The Customs Act, 1962 and the Customs Tariff Act, 1975

The provisions of the Customs Act, 1962 and Rules made there under are applicable at the time of import of goods into India from a place outside India or at the time of export of goods out of India to a place outside India. Any company requiring to import or export any goods is required to get itself registered under this Act and obtain an Importer Exporter Code number. The Customs Tariff Act, 1975 provides the rates at which duties of customs will be levied under the Customs Act, 1962.

#### 5. Professional Tax

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional taxes are classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner. Every person liable to pay tax under these Acts (other than a person earning salary or wages, in respect of whom the tax is payable by the employer), shall obtain a certificate of enrolment from the assessing authority.

## E. INTELLECTUAL PROPERTY LAWS

## 1. The Trademarks Act, 1999

Under the Trademarks Act, 1999 ("Trademarks Act"), a trademark is a mark capable of being represented graphically and which is capable of distinguishing the goods or services of one person from those of others used in relation to goods and services to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. A 'mark' may consist of a device, brand, heading, label, ticket, name signature, word, letter, numeral, shape of goods, packaging or combination of colors or any combination thereof. Section 18 of the Trademarks Act requires that any person claiming to be the proprietor of a trade mark used or proposed to be used by him, must apply for registration in writing to the registrar of trademarks. The trademark, once applied for and which is accepted by the Registrar of Trademarks ("the Registrar"), is to be advertised in the trademarks journal by the Registrar. Oppositions, if any, are invited and, after satisfactory adjudications of the same, a certificate of registration is issued by the Registrar. The right to use the mark can be exercised either by the registered proprietor or a registered user. The present term of registration of a trademark is 10 (ten) years, which may be renewed for similar periods on payment of a prescribed renewal fee.

# 2. The Copyright Act, 1957

The Copyright Act, 1957 ("Copyright Act") grants protection to the authors of literary, artistic, dramatic, musical, photographic, cinematographic or sound recording works from unauthorized uses. Various rights including ownership and economic rights are conferred on the author. These include the right to reproduce the work in any form, issue copies to the public, perform it, and offer for sale and hire. The penalty for general infringement of copyright is imprisonment of maximum 3 (three) years and a fine of up to ₹0.2 million.

#### F. OTHER APPLICABLE LAWS:

## The Companies Act, 2013

The Companies Act, 2013 ("Companies Act") deals with laws relating to companies and certain other associations. The Companies Act primarily regulates the formation, financing, functioning, and winding up of companies. The Companies Act prescribes regulatory mechanism regarding all relevant aspects, including organizational, financial, and managerial aspects of companies. It deals with issue, allotment and transfer of securities and various aspects relating to company management. It provides for standard of disclosure in public issues of capital, particularly in the fields of company management and projects, information about other listed companies under the same management, and management perception of risk factors.

#### 1. The Consumer Protection Act, 1986

The Consumer Protection Act, 1986 ("Consumer Protection Act") was enacted to provide speedy and simple redressal to consumer disputes through quasi-judicial machinery set up at district, state and national level. The provisions of the Consumer Protection Act cover products as well as services.

## 2. The Transfer of Property Act, 1882

The Transfer of Property, 1882 ("T.P. Act") including immovable property, between living persons, as opposed to the transfer property by operation of law, is governed by the T.P. Act. The T.P. Act establishes the general principles relating to the transfer of property, including among other things, identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property. Transfer of property is subject to stamping and registration under the specific statutes enacted for the purposes which have been dealt with hereinafter.

The T.P. Act recognizes, among others, the following forms in which an interest in an immovable property may be transferred:

- Sale: The transfer of ownership in property for a price, paid or promised to be paid.
- Mortgage: The transfer of an interest in property for the purpose of securing the payment of a loan, existing or future debt, or performance of an engagement which gives rise to a pecuniary liability. The T.P. Act recognises several forms of mortgages over a property.
- Charges: Transactions including the creation of security over property for payment of money to another which are not classifiable as a mortgage. Charges can be created either by operation of law, e. g. decree of the court attaching to specified immovable property, or by an act of the parties.
- Leases: The transfer of a right to enjoy property for consideration paid or rendered periodically or on specified occasions.
- Leave and License: The transfer of a right to do something upon immovable property without creating interest in the property.

Further, it may be noted that with regards to the transfer of any interest in a property, the transferor transfers such interest, including any incidents, in the property which he is capable of passing and under the law, he cannot transfer a better title than he himself possesses.

## 3. The Sale of Goods Act, 1930

The Indian Sale of Goods Act, 1930 provides for the setting up of contracts where the seller transfers or agrees to transfer the title (ownership) in the goods to the buyer for consideration. It is applicable all over India. Under the act, goods sold from owner to buyer must be sold for a certain price and at a given period of time.

# 4. The Registration Act, 1908

The Registration Act, 1908 ("Registration Act") was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act was designed was to ensure

information about all deals concerning land so that correct land records could be maintained. The Registration Act is used for proper recording of transactions relating to other immovable property also. The Registration Act provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

## 5. The Indian Contract Act, 1872

The Indian Contract Act, 1872 ("Contract Act") lays down the essentials of a valid contract, it provides a framework of rules and regulations that govern the validity, execution and performance of a contract and codifies the way in which a contract may be entered into, executed, implementation of the provisions of a contract and effects of breach of a contract. The Contract Act consists of limiting factors subject to which contract may be entered into, executed and the breach enforced. The contracting parties themselves decide the rights and duties of parties and terms of agreement.

# 6. The Specific Relief Act, 1963

The Specific Relief Act, 1963 ("Specific Relief Act") is complimentary to the provisions of the Contract Act and the Transfer of Property Act, as the Act applies both to movable property and immovable property. The Specific Relief Act applies in cases where the Court can order specific performance of a contract. Specific relief can be granted only for purpose of enforcing individual civil rights and not for the mere purpose of enforcing a civil law. Specific performance means Court will order the party to perform his part of agreement, instead of imposing on him any monetary liability to pay damages to other party.

## 7. Competition Act, 2002

The Competition Act, 2002 ("Competition Act") aims to prevent anti-competitive practices that cause or are likely to cause an appreciable adverse effect on competition in the relevant market in India. The Competition Act regulates anti-competitive agreements, abuse of dominant position and combinations. The Competition Commission of India ("Competition Commission") which became operational from May 20, 2009, has been established under the Competition Act to deal with inquiries relating to anti-competitive agreements and abuse of dominant position and regulate combinations. The Competition Act also provides that the Competition Commission has the jurisdiction to inquire into and pass orders in relation to an anti-competitive agreement, abuse of dominant position or a combination, which even though entered into, arising, or taking place outside India or signed between one or more non-Indian parties, but causes an appreciable adverse effect in the relevant market in India.

# 8. <u>Legislations pertaining to Stamp Duty</u>

Stamp duty in relation to certain specified categories of instruments as specified under Entry 91 of the list, is governed by the provisions of the Indian Stamp Act, 1899 ("Stamp Act") which is enacted by the Central Government. All others instruments are required to be stamped, as per the rates prescribed by the respective State Governments in the respective schedules of the respective legislations pertaining to stamp duty as applicable in the State. Stamp duty is required to be paid on all the documents that are registered and as stated above the percentage of stamp duty payable varies from one State to another. Certain State in India have enacted their own legislation in relation to stamp duty while the other State have adopted and amended the Stamp Act, as per the rates applicable in the State. On such instruments stamp duty is payable at the rates specified in Schedule I of the Stamp Act. Instruments chargeable to duty under the Stamp Act which are not duly stamped are incapable of being admitted in court as evidence of the transaction contained therein. The Stamp Act also provides for impounding of instruments which are not sufficiently stamped or not stamped at all. Unstamped and deficiently stamped instruments can be impounded by the authority and validated by payment of penalty. The amount of penalty payable on such instruments may vary from State to State.

## 9. <u>Legal Metrology Act, 2009</u>

The Legal Metrology Act replaces the Standards of Weights and Measures Act, 1976 and the Standards of Weights and Measures (Enforcement) Act, 1985. The Legal Metrology Act seeks to establish and enforce standards of weights and measures, regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number and for matters connected therewith or incidental thereto. The Legal Metrology Act inter-alia requires any person who manufactures, repairs or sells, or offers, exposes or possesses for repair or sale, any weight or measure, to obtain a license issued by the Controller

of Legal Metrology. It has been clarified that no license to repair is required by a manufacturer for repair of his own weight or measure in a State other than the State of manufacture of the same. The Legal Metrology Act inter-alia provides that any person who is required to obtain a license under the Legal Metrology Act or the rules made thereunder, repairs or sells, or offers, exposes or possesses for repair or sale, any weight or measure, without being in possession of a valid license, will be punished in the first instance with fine and for a subsequent offence, with imprisonment and/or fine.

# G. ENVIRONMENTAL LAWS

## 1. The Environment Protection Act, 1986 and Environment (Protection) Rules, 1986

The Environmental Protection Act, 1986 is an "umbrella" legislation designed to provide a framework for co-ordination of the activities of various Central and State authorities established under various laws. The potential scope of the Act is broad, with "environment" defined to include water, air and land and the interrelationships which exists among water, air and land, and human beings and other living creatures such as plants, micro-organisms and property. Further, the Ministry of Environment and Forests looks into Environment Impact Assessment. The Ministry receives proposals for expansion, modernization and setting up of projects and the impact which such projects would have on the environment which is assessed by the Ministry in detail before granting clearances for such proposed projects.

## 2. The Water (Prevention and Control of Pollution) Act, 1974 ("the Water Act")

The Water Act prohibits the use of any stream or well for the disposal of polluting matter, in violation of the standards set down by the State Pollution Control Board ("State PCB"). The Water Act also provides that the consent of the State PCB must be obtained prior to opening of any new outlets or discharges, which are likely to discharge sewage or effluent. The Water Act prescribes specific amounts of fine and terms of imprisonment for various contraventions.

## 3. The Air (Prevention and Control of Pollution) Act, 1981 ("the Air Act")

The Air Act requires that any individual, industry or institution responsible for emitting smoke or gases by way of use of fuel or chemical reactions must apply in a prescribed form and obtain consent from the State PCB prior to commencing any activity. The consent may contain conditions relating to specifications of pollution control equipment to be installed. Within a period of four months after the receipt of the application for consent the State PCB shall, by order in writing and for reasons to be recorded in the order, grant the consent applied for subject to such conditions and for such period as may be specified in the order, or refuse consent. The Air Act prescribes penalties for contravention in terms of fine, imprisonment or both.

## H. REGULATIONS REGARDING FOREIGN INVESTMENT

## Foreign Exchange Management Act, 1999

Foreign investment in India is governed by the provisions of Foreign Exchange Management Act, 1999 ("FEMA"), as amended, along with the rules, regulations and notifications made by the Reserve Bank of India thereunder, The Department for Promotion of Industry and Internal Trade ("DPIIT"), Ministry of Commerce and Industry has issued the Consolidated FDI Policy which consolidates the policy framework on Foreign Direct Investment ("FDI Policy"), with effect from October 15, 2020. The FDI Policy consolidates and subsumes all the press notes, press releases, and clarifications on FDI issued by DIPP till October 15, 2020.

In terms of the FDI Policy, foreign investment is permitted (except in the prohibited sectors) in Indian companies either through the automatic route or the Government route, depending upon the sector in which foreign investment is sought to be made. In terms of the FDI Policy, the work of granting government approval for foreign investment under the FDI Policy and FEMA Regulations has now been entrusted to the concerned Administrative Ministries/Departments. FDI for the items or activities that cannot be brought in under the automatic route may be brought in through the approval route. Where FDI is allowed on an automatic basis without the approval of the Government, the RBI would continue to be the primary agency for the purposes of monitoring and regulating foreign investment. In cases where Government approval is obtained, no approval of the RBI is required except with respect to fixing the issuance price, although a declaration in the prescribed form, detailing the foreign investment, must be filed with the RBI once the foreign investment is made in the Indian company.

The Company is engaged in the activity of manufacturing, marketing, and distribution of cables. The FDI Policy issued by the DIPP permits foreign investment upto 100% in the manufacturing sector under the automatic route. No approvals of the Administrative Ministries/Departments or the RBI are required for such allotment of equity Shares under this Issue. The Company will be required to make certain filings with the RBI after the completion of the Issue.

#### HISTORY AND CERTAIN CORPORATE MATTERS

Our Company was originally incorporated as 'Navratna Wires Private Limited' as a private limited company under the provisions of the Companies Act, 1956, pursuant to a certificate of incorporation dated August 23, 2006 issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana. Pursuant to a special resolution passed by the shareholders of our Company at the extra-ordinary general meeting held on October 10, 2007, the name of our Company was changed to Plaza General Cable Wire Private Limited and a fresh certificate of incorporation dated October 26, 2007 was issued to our Company by the Registrar of Companies, Delhi. Subsequently, the name of our Company was changed to 'Plaza Wires Private Limited', and a fresh Certificate of Incorporation issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana on February 06, 2009. Thereafter, our Company was converted to a public limited company, pursuant to a special resolution passed by our shareholders in the extra-ordinary general meeting held on December 29, 2021 and the name of our Company was changed to 'Plaza Wires Limited' and a fresh certificate of incorporation dated March 10, 2022 was issued to our Company by the Registrar of Companies, Delhi. The CIN of our Company is U31300DL2006PLC152344

## **Corporate Profile of our Company**

For information on our Company's business profile, activities, services, managerial competence, and customers, please refer to chapters titled "Our Management", "Our Business" and "Industry Overview" beginning on pages 162, 129 and 108, respectively of this Prospectus.

## **Changes in Registered Office**

The registered office of our Company is situated at A-74 Okhla Industrial Area, Phase-2 New Delhi South Delhi DL 110020.

Except as disclosed below, there has been no change in the registered office of our Company since the date of our incorporation:

<b>Date of Resolution</b>	Details of Registered Office	Reason for change
August 23, 2006	E-514 Greater Kailash II, New Delhi 110048	-
Board Resolution dated April 9, 2007	Change in address from E-514 Greater Kailash II, New Delhi 110048 to Plot No. F-2, Block B-1, II Floor, Mohan Cooperative Industrial Estate, Mathura Road, New Delhi – 110044 with effect from April 9, 2007.	Convenience
Board Resolution dated September 1, 2009	Change in address from Plot No. F-2, Block B-1, 2 <sup>nd</sup> Floor, Mohan Cooperative Industrial Estate, Mathura Road, New Delhi-110044 to 1553, 1st Floor, Bhagirath Place, Chandni Chowk, New Delhi:110052 with effect from September 1, 2009.	
Board Resolution dated March 1, 2014	Change in address from 1553, 1st floor, Bhagirath place, Chandni Chowk, New Delhi: 110052 to K-444, Burari, Delhi 110084 with effect from March 1, 2014.	
Board Resolution dated December 16, 2019	Change in address from K-444, Burari- North Delhi- Delhi- 110084 To A-74, Okhla Industrial Area Phase-2, New Delhi, South Delhi DL 110020.	-

#### Major events and milestones in the History of our Company

Year	Milestone
2006	Incorporation of our Company with the name "Navratna Wires Private Limited"
2009	Ventured into the marketing and sales of Aluminium Cables through third-party manufacturers under our home brand 'Plaza Cables'.  Purchase of land, building, plant & machinery and other misc. fixed assets from Sonia Gupta, then partner of Plaza Electrical Industries for consideration other than cash.
2011	Ventured into the marketing and sales of PVC Conduit Pipes and Accessories through

Year	Milestone
	third-party manufacturers under our home brand 'PCG'.
2010	Ventured into the marketing and sales of PVC Insulated Tapes for the retail market through third-party manufacturers under our home brand 'PCG'.
2016	Our Company expanded its operations by entering the market in southern India having started with Kerala expanding to Tamil Nadu and Karnataka.
2017	Launch of the 3D Wires which have triple layer bunching and triple coating of PVC.
2018	Ventured into the marketing and sales of ceiling fans, ventilation fans, TPW fans, exhaust fans and farrata fans through third-party manufacturers under our home brand 'Plaza Cables'.
2021	Our Company launched miniature circuit breakers and distribution boards. It also a new type of economical wire under the brand viz. "Action Wires" to fill the gap for a quality product at an economical price.

## Awards, Achievement, Recognition and Certification

Year	Milestone
	Recognized as amongst the "10 Most Promising Electrical Cable Manufacturers" by the Industrial Outlook Magazine.
2021	Awarded the Time2Leap award in the product category of "Quality Products - Electrical Cables" by Summentor Pro.

## Main Objects of our Company

The main objects as contained in the Memorandum of Association are as follows:

- 1. To carry on the business or profession of manufacturing, marketing, distribution and sales of low voltage, single core, copper, PVC insulated building wire and any other wire product, for domestic usage or otherwise.
- 2. To do the business of cable and wire drawers, and manufacturers of wires of all ferrous and non-ferrous metals and their compounds, including PVC compounds and plastic materials made from any matter or substance and to cover these wires wherever necessary with rubber, plastic or any other non-conducting material, and to deal in all types of machinery, plant, tools jigs and fixtures or apparatus and things required for or capable of being used in connection with the manufactures of the above or related businesses. Also, to represent work and act as consultants, advisers, engineers, foundry men or work on commission basis for the above or related businesses.

## **Amendments to our Memorandum of Association**

The following changes have been incorporated in the Memorandum of Association of our Company, after approval of our shareholders, in the last ten years preceding the date of this Prospectus:

Sr.	Date of	AGM/ EGM	Particulars of change/amendment
No.	Shareholder's		
	Approval		
1.	November 19, 2007	EGM	Clause V of the Memorandum of Association of our Company was amended to reflect the consolidation of the share capital of $20,000$ equity shares of $\ref{100}$ - each of the Company, into $2,000$ equity shares of $\ref{100}$ - each.
2.	March 16, 2009	EGM	Clause V of the Memorandum of Association of our Company was amended to reflect increase in the authorized share capital of our Company from Rs 1,99,00,000 divided into 1,99,000 shares of face value of ₹100/- each to Rs 4,50,00,000 divided into 4,50,000 Shares of face value of ₹100/- each, ranking pari passu with the equity shares.
3.	January 10, 2020	EGM	Clause V of the Memorandum of Association of our Company was amended to reflect the sub-division of the share capital of our Company from 4,50,000 equity shares of face value of ₹100/- each

Sr. No.	Date of Shareholder's Approval	AGM/ EGM	Particulars of change/amendment
	•		into 45,00,000 equity shares of face value of ₹10/- each.
4.	December 29, 2021	EGM	Clause I of the Memorandum of Association of our Company was amended to reflect the change in name of our Company from "Plaza Wires Private Limited" to "Plaza Wires Limited".
			Adoption of a new set of Memorandum of Association in line with the applicable provisions of Companies Act, 2013, and the rules.
			The existing heading of Clause 3 (B)"The Objects Incidental Or Ancillary To The Attainment Of The Main Objects" was substituted with "Matters Which Are Necessary For Furtherance Of The Objects Specified In Clause 3(A) Are:"
			Clause 3 (B) being the objects incidental or ancillary to the attainment of the main objects of the Memorandum of Association was amended by substituting the existing Sub-clause 20 with the following clause:
			"20.Subject to the provisions of Sections 179, 73 and 76 of the Companies Act, 2013 and the Regulations made thereunder and as per directives of the Reserve Bank of India, to borrow or raise or secure the payments of money or to receive money, other than public deposits, on deposit at interest for any of the purposes of the Company and at such time or times and in such manner as may be thought fit in particular by the issue of debentures or debenture-stock, perpetual or otherwise including debentures or debenture stock convertible into shares of this or another company or perpetual annuities and as security for any such money so borrowed, raised or received or of any such debentures or debenture-stock so issued, to mortgage, pledge or charge the whole or any part of the property, assets, or revenue and profits of the Company present or future including its uncalled capital, by special assignment or otherwise or to transfer or convey the same absolutely or in trust and to give the lenders power of sale and other powers as my seen expedient and to purchase redeem or pay off any securities. PROVIDED that, the Company shall not carry on banking business as defined in the Banking Regulation Act, 1949."  Clause 3 (B) being the objects incidental or ancillary to the attainment of the main objects of the Memorandum of Association was amended by substituting the existing Sub-clause 26 with the
			following clause:  "26. Subject to the provisions of the Companies Act, 2013, to sell or dispose of the undertaking of the Company or any part thereof for such consideration as the Company may think fit and in particular for shares, debentures or securities of any other company having objects altogether or in part similar to those of this Company"  Clause 3 (B) being the objects incidental or ancillary to the attainment of the main objects of the Memorandum of Association was amended by substituting the existing Sub-clause 27 with the following clause:  "To distribute any of the property of the Company or any proceeds of sale or disposal of any property in specie or kind among the members, subject to the provisions of the Companies Act, 2013, in the event of winding up of the Company".  Clause 3 (B) being the objects incidental or ancillary to the

Sr. No.	Date of Shareholder's Approval	AGM/ EGM	Particulars of change/amendment	
			attainment of the main objects of the Memorandum of Association was amended by substituting the existing Sub-clause 31 with the following clause:	
			"31. Subject to the provisions of section 182 of the Act, to subscribe, contribute, gift or donate any moneys, rights or assets for any national, educational, religious, charitable, scientific, public, general or useful object or to make gifts or donations of moneys or such other assets to any institutions, clubs, societies, associations, trusts, scientific research associates, funds, university colleges or any individual, body of individuals, or bodies corporate."	
			The existing Sub Clauses 34 to 48 of Clause 3 (C) of the Memorandum of Association were merged into Clause 3 (B) of the Memorandum of Association and the said Clause 3 (B) being the objects incidental or ancillary to the attainment of the main objects of the Memorandum of Association was altered by inserting the Sub Clauses 34 to 48 of Clause 3 (C) of the Memorandum of Association.	
			Heading of Clause 3 (C) being the other objects not included in (A) and (B) of the Memorandum of Association was deleted.	
5.	December 29, 2021	EGM	Clause V of the Memorandum of Association of our Company was amended to reflect the increase in the Authorized Share Capital of the Company from Rs 4,50,00,000/- divided into 45,00,000 equity shares of face value of ₹10/- each to ₹ 20,00,00,000/- divided into 2,00,00,000 equity shares of ₹ 10/- each.	
6.	March 11, 2022	EGM	Clause V of the Memorandum of Association of our Company was amended to reflect the increase in the Authorized Share Capital of the Company from ₹ 20,00,00,000/- divided into 2,00,00,000 equity shares of face value of ₹10/- each to ₹ 50,00,00,000/- divided into 5,00,00,000 equity shares of ₹ 10/- each	

## Time and cost over-runs in setting up projects and certain other adverse remarks

As on the date of this Prospectus, there have been no time and cost overruns in any of the projects or business operations undertaken by our Company.

## Material Acquisition or disinvestments of Businesses / Undertakings

Our Company has not made any material acquisition or disinvestments of businesses / undertakings in the last 10 (ten) years.

# **Details of Merger/Amalgamation**

There has been no merger/amalgamation pertaining to our Company in the last 10 (ten) years.

#### **Revaluation of assets**

Our Company has not revalued its assets in the last 10 (ten) years.

## Defaults or Rescheduling of Borrowings with Financial Institutions/Banks

There have been no defaults that have been called or rescheduling/restructuring of borrowings by any financial institution or bank in relation to borrowings availed by our Company.

# Launch of key products or services, entry into new geographies or exit from existing markets

For details of key products or services launched by our Company, entry into new geographies or exit from existing markets, see "Our Business" and "Major events and milestones in the History of our Company" beginning on pages 129 and 157 respectively.

## **Our Holding Company**

We do not have any holding company as on the date of the Prospectus.

#### **Our Subsidiary**

We do not have any subsidiary as on the date of the Prospectus.

## Joint Ventures of our Company

We have not entered in any joint ventures. as on the date of the Prospectus.

## Significant financial or strategic partnerships

Our Company does not have any significant financial or strategic partners as on the date of the Prospectus.

#### Capacity/facility creation, location of plants

For details pertaining to capacity/ facility creation, location of plants, please see the chapter titled "Our Business" beginning on page 129 of this Prospectus.

## **Shareholders Agreement and Other Agreements**

As on the date of this Prospectus, our Company has not entered into any Shareholders Agreements.

# Agreements with Key Managerial Personnel or Senior Management or a Director or Promoters or any other employee of the Company

There are no agreements entered into by Key Managerial Personnel, Senior Management or a Director or Promoters or any other employee of the Company, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of the Company.

## Key terms of other subsisting material agreements

Our Company has not entered into any other subsisting material agreements including with strategic partners, joint venture partners, and/or financial partners other than in the ordinary course of business of our Company.

## **Credit Rating**

The following are the details of credit rating given to the Company in last 5 (five) financial years:

Financial Year	Rating	Agency
April 2018 to March 2019	CRISIL BBB-/Stable	CRISIL Limited
April 2019 to March 2020	CRISIL BBB-/Stable	CRISIL Limited
April 2020 to March 2021	CRISIL BBB-/Stable (Reaffirmed)	CRISIL Limited
April 2021 to March 2022	CRISIL BB+ /Stable (Issuer Not Cooperating)#	CRISIL Limited
April 2021 to March 2022	CRISIL BBB-/Stable (Migrated from CRISL BB+/Stable ISSUER NOT COOPERATING*)#	CRISIL Limited
April 2022 – March 2023	CRISIL BBB-/Stable	CRISIL Limited
April 2023 – till date	CRISIL BBB-/Stable	CRISIL Limited

<sup>#</sup> The Company was unable to furnish necessary particulars to the credit rating agency on account of COVID-19 related movement restrictions. Due to non-receipt of relevant information between the period April 2021 to March 2022, the above ratings were assigned to the Company. Post receipt of relevant information by the credit rating agency, the rating was restored to CRISIL BBB-/Stable.

## **OUR MANAGEMENT**

The Articles of Association require our Board to have at least 3 (three) Directors and not more than 15 (fifteen) Directors. As on the date of this Prospectus, our Board comprises of 8 (eight) Directors, including 4 (four) Independent Directors. The present composition of our Board and its committees is in accordance with the corporate governance requirements provided under the Companies Act 2013 and the SEBI Listing Regulations.

The following table sets forth details regarding our Board of Directors as on the date of filing of this Prospectus with SEBI:

## **Board of Directors**

Sr. No.	Name, DIN, Designation, Period of Directorship, Term, Date of Birth, Age, Nationality, Address, Occupation	Ot	ther Directorships
1.	Mr. Sanjay Gupta DIN: 00202273	1.	Plaza Cable Electric Private Limited.
	Designation: Chairman and Managing Director	2.	Plaza Wires and
	<b>Term:</b> For a period of 5 years from March 10, 2022 to March 9, 2027		Electricals Private
	Davied of Directorchine Since Merch 12, 2009		Limited.
	Address: Plaza Farm, K-736, Gadaipur Mandi Road, Mehrauli, Delhi, 110030.		Plaza Power Solutions Private Limited.
	Occupation: Business		Plaza Projects Limited.
	Date of Birth: July 03, 1967	٥.	Plaza Lamp and Tubes Limited.
	Nationality: Indian	6	PHD Chamber of
	Age: 56 years	0.	Commerce and Industry
2.	Mus Sonia Cunto	1	Plaza Cable Electric
۷.	Mrs. Sonia Gupta DIN: 02186662	1.	Private Limited.
	Designation: Whole-time Director	2.	Plaza Wires and
	<b>Term:</b> For a period of 5 (five) years from March 10, 2022 to March 9,	_,	Electricals Private
	2027		Limited.
	Period of Directorship: Since March 12, 2008		Plaza Projects Limited.
	Address: Plaza Farm, K-736, Gadaipur Mandi Road, Mehrauli, Delhi, 110030.	4.	Plaza Lamp and Tubes Limited.
	Occupation: Business	5.	Plaza Netcom Private
	Date of Birth: March 1, 1969	_	Limited.
	Nationality: Indian	0.	Action Cables India Private Limited.
	Age: 54 Years		
3.	Mr. Aditya Gupta	1.	Plaza Cable Electric
	<b>DIN</b> : 07625118	_	Private Limited.
	<b>Designation</b> : Whole-time Director		Plaza Projects Limited.
	<b>Term:</b> For a period of 5 years from March 10, 2022 to March 9, 2027	3.	Plaza Lamp and Tubes Limited.
	<b>Period of Directorship:</b> Since March 10, 2022	1	Plaza Netcom Private
	<b>Address:</b> House number -736, Mandi Road, Near 10 <sup>th</sup> Quarter Shiv Mandir, Gadaipur, South Delhi, Delhi- 110030.		Limited.
	Occupation: Business	5.	Action Cables India Private Limited
	Date of Birth: March 16, 1994		Tivate Limited
	Nationality: Indian		
	Age: 29 years		
4.	Mr. Abhishek Gupta	1.	Plaza Projects Limited.
		2.	Plaza Power Solutions

Sr. No.	Name, DIN, Designation, Period of Directorship, Term, Date of Birth, Age, Nationality, Address, Occupation	Ot	ther Directorships
	<b>DIN:</b> 06486995		Private Limited.
	<b>Designation:</b> Whole-time Director		
	<b>Term:</b> For a period of 5 years from March 10, 2022 to March 9, 2027		
	<b>Period of Directorship:</b> Since June 03, 2013		
	<b>Address:</b> Plaza Farm K-736, Gadaipur, Mandi Road, Mehrauli, Delhi-110030.		
	Occupation: Business		
	Date of Birth: March 13, 1991		
	Nationality: Indian		
	Age: 32 years		
5.	Ms. Monam Kapoor	1.	Oscar Global Limited.
	<b>DIN:</b> 09278005	2.	Wonder Electricals
	<b>Designation:</b> Independent Director		Limited
	<b>Term:</b> For a period of 5 (five) years from March 11, 2022 to March 10, 2027		Ispatika International Limited.
	Period of Directorship: Since March 11, 2022	4.	Rajnish Wellness
	Address: 126, New Gandhi Nagar, Ghaziabad, Uttar Pradesh, 201001	_	Limited.
	Occupation: Consultant	Э.	Elitecon International Limited.
	<b>Date of Birth:</b> September 16, 1988	6.	Krishna Ventures
	Nationality: Indian		Limited
	Age: 35 years	7.	Trimurthi Limited
		8.	Golden Tobie Limited
6.	Ms. Chetna	1.	Esquire Money
	<b>DIN:</b> 08981045		Guarantees Limited.
	<b>Designation:</b> Independent Director	2.	Prosper Housing Finance Limited.
	<b>Term</b> : For a period of 5 (five) years from March 11, 2022 to March 10,	3	Best Agrolife Limited.
	2027  Pariod of Directorships Since March 11 2022		Ang Lifesciences India
	Period of Directorship: Since March 11,2022  Address: H.No.138, Village Rithala, North West Delhi, Delhi-110085		Limited.
	Occupation: Professional	5.	Valecha Engineering
	Date of Birth: April 28, 1990		Limited.
	Nationality: Indian		AKG Exim Limited.
	Age: 33 years		31 Dynamics Research Private Limited.
		8.	Filatex Fashions Limited
			Best Crop Science Private Limited
		10	. EMS Limited
7.	Ms. Swati Jain	1.	Adishakti Loha And
	<b>DIN</b> : 09436199	_	Ispat Limited.
	<b>Designation:</b> Independent Director	2.	Ispatika International Limited.
	<b>Term</b> : For a period of 5 (five) years from March 11, 2022 to March 10, 2027	3.	Rajnish Wellness Limited
	Period of Directorship: Since March 11, 2022	4	Goalpost Industries
	Address: 3-a 118/8, Nehru Nagar, near Nasirpur Fhatak, Nehru Nagar,		Limited Hidustries
	Ghaziabad, Uttar Pradesh, 201001	5	Valecha Engineering

Sr. No.	Name, DIN, Designation, Period of Directorship, Term, Date of Birth, Age, Nationality, Address, Occupation	Ot	ther Directorships
	Date of Birth: February 24, 1992	_	Limited
	Nationality: Indian Age: 31 years		EMS Limited Golden Bio Energy
8.	Mr. Ish Sadana	1	Limited  Elitecon International
0.	DIN: 07141836		Limited
	Designation: Independent Director  Towns Form project of 5 (Sup) years from March 11, 2022 to March 10.	2.	Esquire Money Guarantees Ltd
	Period of Directorship: Since March 11, 2022  Address: A4a Upper Third Floor, Near Shani Mandir, Ramapark, Uttam Nagar, West Delhi, Delhi 110059  Occupation: Company Secretary  Date of Birth: February 26, 1985	3.	Shreeji Distributors Pharma Private Limited
		4.	Ulkavahini Investments Limited.
		5.	Patback Business Limited.
		6.	Akna Medical Private Limited.
	Age: 38 years	7.	Vardhman Health Specialities Private Limited.
		8.	Minda Finance Limited.
		9.	Goalpost Industries Limited.

## **Brief Profile of the Directors**

**Mr. Sanjay Gupta**, is the Managing Director and one of the Promoters of our Company. He has been on the Board of Directors of our Company since March 12, 2008 and was appointed as the Managing Director and Chairman of our Company since March 10, 2022. He holds a Bachelor of Commerce from the University of Delhi. He possesses approximately 26 years of experience in electrical industry. He has been instrumental in planning and formulating the overall business and commercial strategy and developing business relations of our Company. He oversees the entire planning of the manufacturing, sales and finance departments of our Company.

**Mrs. Sonia Gupta,** is a Whole-time Director one of the Promoters of our Company. She has been on the Board of Director of our Company since March 21, 2008. She holds a degree in Bachelor of Arts (Honours) from University of Delhi. She has approximately 26 years of work experience in the electrical industry. She has been instrumental in planning and formulating the overall business and commercial strategy and managing the financial planning of the Company.

**Mr. Aditya Gupta**, is a Whole-time Director of our Company. He has been associated with our Company since March 31, 2019. He holds a degree in Bachelor of Arts from Wesleyan University. He has approximately 7 (seven) years of work experience in the electrical and solar industry. He manages the sales planning of the Company along with planning and implementing the business strategies.

**Mr. Abhishek Gupta**, is a Whole-time Director of our Company. He has been associated with our Company since June 03, 2013. He holds a degree in Bachelor of Arts from Lafayette College, Commonwealth of Pennsylvania. He has approximately 9 years of work experience in the electrical and solar industry. He manages the business strategy and sales planning of the Company and also co-ordination of various business activities of the Company.

**Ms. Monam Kapoor** is an Independent Director of our Company. She holds a degree in Bachelor of Computer Application from Sharda Group of Institutions. She holds a Post Graduate Diploma in Business Management in Operations Management from Symbiosis Centre for Distance Learning. She has approximately 1 year of work experience.

**Ms.** Chetna is an Independent Director of our Company. She holds a degree in Bachelor of Commerce from Delhi University. She has completed a Master's in Business Administration (Financial Management) from Indira Gandhi National Open University. She also holds a Bachelor's of Law from Maharaj Vinayak Global University in the

year 2018. She holds a Bachelor's degree in Computer Application from Punjab Technical University. She is a member of the Institute of Company Secretaries of India since May 17, 2018. She is currently employed as a Company Secretary of World Sport Group (India) Private Limited. She has approximately 4.5 years of work experience.

**Ms. Swati Jain** is an Independent Director of our Company. She holds a Master's degree in Commerce from CCS University. She is a member of the Institute of Company Secretaries of India since November 7, 2016. She is currently working in Verifone India Private Limited. She has approximately 3 years of work experience.

**Mr. Ish Sadana** is an Independent Director of our Company. He holds a degree in Bachelor of Commerce from Delhi University. He is a member of the Institute of Company Secretaries of India since April 22,2019. He also holds a Bachelor's degree in law from Meerut University. He has approximately 11 years of work experience.

#### **Confirmations**

- i. None of the Directors of our Company are Wilful Defaulters or Fraudulent Borrowers as on the date of this Prospectus. None of the Directors of our Company are declared Fugitive Economic Offenders under Section 12 of the Fugitive Economic Offenders Act, 2018. Further, our Directors are not debarred from accessing the capital markets by SEBI.
- ii. None of our Directors are or have been directors in any of the listed companies which have been/were delisted from the stock exchange(s). None of our directors are or have been directors in any of the listed companies whose shares have been/were suspended from being traded on the BSE and NSE.
- iii. None of our Directors are or have been directors in any of the listed companies in the 5 (five) years preceding the date of this Prospectus whose shares have been/were suspended from being traded on any of the stock exchange(s) during his / her tenure in those companies.
- iv. There is no arrangement or understanding with major shareholders, customers, suppliers or others, pursuant to which any of the abovementioned Directors was selected as director or member of senior management.
- v. The Company has not entered into any service contracts with its Directors providing for benefits upon termination of their employment.
- vi. We confirm that the Company, its Promoters, Promoter Group, Directors and KMPs or any other associate entity have no conflict of interest with ourselves, Resurgent India Limited and Dun & Bradstreet Information Services India Private Limited, with Shakti Construction Company (Company has received quotation dated August 28, 2023 for the site development and civil works), Statutory Auditor viz. Shailendra Geol and Associates, Chartered Accountant, M/s Jass Enterprises, parties from whom branch offices/godowns are taken on lease/rent viz. Sh. Raj Kumar Goel HUF, Mr. Varun Shah, Mr. Dharampal Yadav, Mr. Subin Mathew, Mrs Gudiya Satyaprakash Bajpai, Mr. Satyaprakash L. Bajpai, Mr. Shambhu Prasad, Sh. Vinay Singhal, HUF, Mr. Sanjay Gupta and C & F agent, M/s. Etaish Marketing.

# Relationship between our Directors and any of our Directors, our Key Managerial Personnel and our Senior Managerial Personnel

Except as mentioned below, none of our Directors are related to any of the other Directors, KMPs and SMPs as per the definition "Relative" under the Section 2(77) of Companies Act, 2013:

- (i). Sanjay Gupta is the husband of Sonia Gupta.
- (ii). Sonia Gupta is the wife of Sanjay Gupta.
- (iii). Abhishek Gupta is the son of Sanjay Gupta and Sonia Gupta.
- (iv). Aditya Gupta is the son of Sanjay Gupta and Sonia Gupta.

# **Borrowing Powers**

In terms of the Article of Association of our Company, the Board of Directors of our Company is authorized subject to the provisions of the Articles of Association, and Sections 73 to 76, 179, 180 of the Companies Act, 2013, from time to time at its discretion, by a resolution passed at a meeting of the Board, to accept deposits from members either in advance of calls or otherwise, and generally accept deposits, raise loans or borrow or secure the payment of any sum of moneys to be borrowed together with the moneys already borrowed including acceptance of deposits apart from temporary loans obtained from the Company's Bankers in the ordinary course of business, exceeding the aggregate of the paid-up capital of the Company, its free reserves and securities premium (not being reserves set apart for any specific purpose) or up to such amount as may be approved by the shareholders from time to time the Board of Directors shall not borrow such moneys without the sanction of the

Company in General Meeting. No debt incurred by the Company in excess of the limit imposed by this Article shall be paid or effectual unless the tender or proves that he advanced the loan in good faith and without knowledge that the limit imposed by the Article had been exceeded.

In the Extra-ordinary General Meeting held on March 11, 2022, the shareholders of our Company have authorized the Board of Directors of the Company to borrow money in excess of the aggregate of the paid up share capital and free reserves of the Company, provided that the total amount borrowed and outstanding at any point of time (apart from temporary loans obtained or to be obtained from the Company's banker in the ordinary course of business) shall not exceed the sum of ₹ 3000 million.

#### Remuneration/Compensation/ Commission paid to Directors

We have not entered into any service agreement with any of our Directors, providing for the benefits upon termination of their employment. Except statutory benefits upon retirement, our Directors are not entitled to any benefit upon termination of employment or retirement. However, the terms and conditions, relating to remuneration and appointment of Mr. Sanjay Gupta, Mrs. Sonia Gupta, Mr. Abhishek Gupta and Mr. Aditya Gupta are set out in the Board resolutions dated March 10, 2022. Subsequently, vide shareholders' resolutions dated July 1, 2022, the remuneration of Mr. Sanjay Gupta, Mrs. Sonia Gupta, Mr. Abhishek Gupta and Mr. Aditya Gupta was revised with effect from July 1, 2022.

## The details of remuneration of the Managing Director:

#### Mr. Sanjay Gupta, Managing Director

Particulars	Remuneration	
Basic Salary	₹ 4,200,000/- per annum	
Perquisites	<ul><li>(i) Gratuity payable at a rate not exceeding half a month's salary for each completed year of service; and</li><li>(ii) Leave and encashment of unavailed leave as per the rules of the Company.</li></ul>	

In Fiscal 2023, he received an aggregate compensation of ₹ 4.5 million.

## The details of remuneration of the Directors:

## Mrs. Sonia Gupta, Whole-time Director

Particulars	Remuneration
Basic Salary	₹ 3,600,000/- per annum

In Fiscal 2023, she received an aggregate compensation of ₹ 4.05 million.

## Mr. Aditya Gupta, Whole Time Director

Particulars	Remuneration
Basic Salary	₹ 3,000,000/-per annum
Perquisites	<ul><li>(i) Gratuity payable at a rate not exceeding half a month's salary for each completed year of service; and</li><li>(ii) Leave and encashment of unavailed leave as per the rules of the Company.</li></ul>

In Fiscal 2023, he received an aggregate compensation of ₹ 3.3 million.

# Mr. Abhishek Gupta, Whole-time Director

Particulars	Remuneration
Basic Salary	₹ 3,000,000/- per annum
Perquisites	No perquisites

In Fiscal 2023, he received an aggregate compensation of ₹ 3.3 million.

# Payment of sitting fees to Non-executive Independent Directors of our Company

Pursuant to the resolution dated March 19, 2022 passed by the Board of Directors of our Company, each Non-executive Independent Director of our Company is entitled to receive sitting of ₹ 0.0124 million on a quarterly basis.

In Fiscal 2023, our Non-executive Independent Directors have been paid sitting fees as follows:

Sr. No	Name of Director	Remuneration Paid (in ₹ million)
1.	Ms. Monam Kapoor	0.05
2.	Ms. Chetna	0.05
3.	Ms. Swati Jain	0.05
4.	Mr. Ish Sadana	0.05

Except as stated in this Prospectus, no amount or benefit has been paid by our Company within the 2 (two) preceding years or is intended to be paid or given by our Company to any of our Company's officers including our Directors, key managerial personnel and senior managerial personnel.

Our Company does not have any bonus or profit-sharing plan for its Directors.

There is no contingent or deferred compensation payable to our Directors.

## Shareholding of the Directors in our Company

Our Articles of Association do not require our Directors to hold any qualification shares. Except as disclosed below, none of our Directors hold any Equity Shares in our Company:

S. No.	Name of Director	No. of Equity Shares held	% of Pre-Issue Equity Shares Capital	% of Post-Issue Equity Shares
1.	Mr. Sanjay Gupta	15,874,480	51.95%	36.28%
2.	Mrs. Sonia Gupta	12,749,120	41.72%	29.14%
3.	Mr. Abhishek Gupta	720,000	2.35%	1.65%
4.	Mr. Aditya Gupta	8,000	0.0026%	0.02%

## **Interest of Directors**

Our Directors are interested in our Company in the following manner:

- (a) All the Directors may be deemed to be interested to the extent of fees/remuneration, if any, payable to them for attending meetings of the Board or a Committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable to them under the Articles of Association; For further details of interest of our Directors in our Company, see "Our Management Remuneration/Compensation/Commission paid to Directors" beginning on page 165 of this Prospectus.
- (b) All the Directors may also be deemed to be interested to the extent of Equity Shares, if any, already held by them and to the extent of any dividends payable to them and other distributions in respect of the said Equity Shares:
- (c) Mr. Sanjay Gupta, the Promoter, Chairman and Managing Director, is interested to the extent of lease rent amounting to ₹ 3.00 million paid by our Company to him towards rent payable to him in respect of the property situate at K-444, Part-I, Village Burari, Delhi-110084 taken on lease by the Company from him. For further details of interest of our Directors in our Company, see *Annexure VI- Note 33 Related Party Transaction*" on page F-40, under the chapter titled "*Restated Financial Statements*" beginning on page 188 of this Prospectus.
- (d) Mr. Sanjay Gupta, Promoter, Chairman and Managing Director is the sole proprietor of the proprietary concern, Plaza Power & Infrastructure Co., and is interested to the extent of purchases amounting to ₹ 27.45 million made by the Company from the said proprietary concern and sales amounting to ₹ 0.23 million made to the said proprietary concern by the Company, in respect of raw materials and FMEG products. Further, Mr. Sanjay Gupta, Promoter, Chairman and Managing Director is also a Director of Plaza Cable Electric Private Limited, is deemed to be interested to the extent of purchases amounting to ₹ 36.37 million made by the Company from Plaza Cable Electric Private Limited from and sales amounting to ₹ 33.34 million made to Plaza Cable Electric Private Limited by the Company, in respect of wires and FMEG products. For further details of interest of our Directors in our Company, see "Annexure VI-Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.

- (e) Mr. Sanjay Gupta Promoter and Chairman and Managing Director, Promoter and Abhishek Gupta, Wholetime Director, have extended unsecured loans to our Company as on March 31, 2023, amounting to ₹ 0.05 million and ₹ 0.72 million, respectively, and may deemed to be interested to that extent. For details, please see the chapter titled "*Financial Indebtedness*" beginning on page 192 of this Prospectus.
- (f) Mr. Sanjay Gupta, Promoter, Chairman and Managing Director is interested to the extent of the advance against expenses received by his Father, Bhimsen Gupta from the Company.
- (g) Mrs. Sonia Gupta, Promoter and Whole-time Director is interested to the extent of the advance against expenses received by her father-in-law, Bhimsen Gupta from the Company.
- (h) Except Mr. Sanjay Gupta and Mrs. Sonia Gupta, who are our Promoters, none of our Directors have any interest in the promotion of our Company by way of being Promoters of our Company, as on the date of this Prospectus.
- (i) None of our directors have an interest in any property acquired by our Company or proposed to be acquired by our Company as of date of this Prospectus.
- (j) No sum has been paid or agreed to be paid to our Directors or to firms or companies in which they may be members, in cash or shares or otherwise by any person either to induce him/her to become, or qualify him/her as, a Director, or otherwise for services rendered by him/her or by such firm or company, in connection with the promotion or formation of our Company.
- (k) Except as disclosed in this Prospectus, no amount or benefit has been paid or given within the 2 (two) preceding years or is intended to be paid or given to any of our Directors either to induce them to become or to qualify them as Directors except the normal remuneration for services rendered by them as Directors.
- (1) Except as disclosed in this Prospectus, no loans have been availed by our Directors from our Company and none of our Directors is related to the beneficiaries of loans, advances and sundry debtors of our Company as on date of this filing of this Prospectus.

#### Changes in our Board of Directors during the last 3 (three) years

The following changes have taken place in the Board of Directors of our Company during the last 3 (three) years:

Sr. No	Name	Date of Appointment/ change	Reason
1.	Mr. Sanjay Gupta	March 10, 2022	Appointed as Managing Director and Chairman
2.	Mrs. Sonia Gupta	March 10, 2022	Change in designation to Whole-time Director
3.	Mr. Abhishek Gupta	March 10, 2022	Change in designation to Whole-time Director
4.	Mr. Aditya Gupta	March 10, 2022	Appointed as Whole Time Director
5.	Ms. Monam Kapoor	March 11, 2022	Appointed as Independent Director
6.	Ms. Chetna	March 11, 2022	Appointed as Independent Director
7.	Ms. Swati Jain	March 11, 2022	Appointed as Independent Director
8.	Mr. Ish Sadana	March 11, 2022	Appointed as Independent Director

#### **Corporate Governance**

The provisions of the Listing Agreement to be entered into with the Stock Exchanges and the applicable regulations of SEBI Listing Regulationswith respect to corporate governance will be applicable to us immediately upon the listing of our Equity Shares with the Stock Exchanges. We believe we are in compliance with the requirements of the applicable regulations, including the Listing Agreement with the Stock Exchanges, the SEBI Listing Regulationsand the SEBI ICDR Regulations, in respect of corporate governance including constitution of the Board and committees thereof. The corporate governance framework is based on an effective independent board, separation of the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

Our Board of Directors is constituted in compliance with the Companies Act, Listing Agreement to be executed with Stock Exchanges, the SEBI Listing Regulations and in accordance with best practices in corporate governance, our Board of Directors functions either as a full board, or through committees or through management which provides our Board of Directors detailed reports on its performance periodically.

Currently our Board of Directors has 8 (eight) Directors of which 4 (four) are Executive Directors, 4 (four) are Independent Directors and with 1 (one) woman Director on our Board. The Chairman and Managing Director of our Company is an Executive Director.

## Committee of the Board in accordance with the SEBI Listing Regulations

#### I. Audit Committee

Audit Committee was constituted vide Board Resolution dated March 19, 2022. The existing Audit Committee of our Company comprises of the following: -

- (i) Ms. Monam Kapoor- Chairman;
- (ii) Ms. Chetna Member; and
- (iii) Mr. Sanjay Gupta- Member.

The Audit Committee shall meet at least four times a year with maximum interval of 120 days between two meetings of the Audit Committee.

The role of the Audit Committee shall be in accordance with Section 177 of the Companies Act, 2013 and as per Regulation 18 and Part C of Schedule II of SEBI Listing Regulations. The role of the Audit Committee shall include the following:

- (1). Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- (2). Recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
- (3). Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- (4). Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - a. matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
  - b. changes, if any, in accounting policies and practices and reasons for the same;
  - c. major accounting entries involving estimates based on the exercise of judgment by management;
  - d. significant adjustments made in the financial statements arising out of audit findings;
  - e. compliance with listing and other legal requirements relating to financial statements;
  - f. disclosure of any related party transactions (the term "related party transaction" shall have the same meaning as assigned to it under the SEBI Listing Regulations, and any amendment made to it);
  - g. modified opinion(s) in the draft audit report;
- (5). Reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- (6). Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / DRHP / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- (7). Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- (8). Approval or any subsequent modification of transactions of the Company with related parties;
- (9). Scrutiny of inter-corporate loans and investments;
- (10). Valuation of undertakings or assets of the Company, wherever it is necessary;
- (11). Evaluation of internal financial controls and risk management systems;
- (12). Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;

- (13). Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- (14). Discussion with internal auditors of any significant findings and follow up there on;
- (15). Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- (16). Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- (17). To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- (18). To review the functioning of the whistle blower mechanism;
- (19). Approval of appointment of chief financial officer after assessing the qualifications, experience and background, etc. Of the candidate;
- (20). Carrying out any other function as is mentioned in the terms of reference of the audit committee;
- (21). Reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding ₹ 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans/ advances /investments, if applicable.

The audit committee shall mandatorily review the following information:

- (1). Management discussion and analysis of financial condition and results of operations;
- (2). Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- (3). Management letters / letters of internal control weaknesses issued by the statutory auditors;
- (4). Internal audit reports relating to internal control weaknesses; and
- (5). The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- (6). Statement of deviations: (a) quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI ICDR Regulations. (b) annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of the SEBI ICDR Regulations.

# II. Nomination and Remuneration Committee

The Nomination and Remuneration Committee was constituted vide Board Resolution dated March 19, 2022. The members of the Nomination and Remuneration Committee are:

- (i) Ms. Monam Kapoor– Chairman;
- (ii) Ms. Chetna Member: and
- (iii) Ms. Swati Jain- Member.

The Nomination and Remuneration Committee shall meet at once a year.

The role of the Nomination and Remuneration Committee shall be in accordance with Section 178 of the Companies Act 2013 and as per Regulation 19 and Part D of Schedule II of SEBI Listing Regulations as follows:

- (1). Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees;
- (2). Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- (3). Devising a policy on diversity of board of directors;

- (4). İdentifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal:
- (5). Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent director.

## III. Stakeholders Relationship Committee

Stakeholders Relationship Committee was constituted vide the Board meeting held on March 19, 2022. The members of the Stakeholders Relationship Committee are:

- (i) Ms. Monam Kapoor Chairman;
- (ii) Ms. Chetna Member: and
- (iii) Mr. Sanjay Gupta- Member.

The frequency of meetings of Stakeholders Relationship Committee is at least once in a year.

The role of the Stakeholders Relationship Committee shall be in accordance with Section 178 of the Companies Act, 2013 and as per Regulation 20 and Part D of Schedule II of the SEBI Listing Regulations and is as follows:

- (1). Resolving the grievances of the security holders of the Company including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc.
- (2). Review of measures taken for effective exercise of voting rights by shareholders.
- (3). Review of adherence to the service standards adopted by the Company in respect of various services being rendered by the Registrar & Share Transfer Agent.
- (4). Review of the various measures and initiatives taken by the Company for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company.

## IV. Corporate Social Responsibility Committee

The Corporate Social Responsibility Committee of our Board was constituted by a resolution of our Board at their meeting held on March 19, 2022.

The constitution of the Corporate Social Responsibility Committee is as follows:

- 1. Mr. Sanjay Gupta- Chairman;
- 2. Mr. Abhishek Gupta-Member;
- 3. Mr. Aditya Gupta- Member; and
- 4. Ms. Bhavika Kapil- Secretary.

The scope and functions of the Corporate Social Responsibility Committee are in accordance with Section 135 of the Companies Act, 2013.

- (1) To formulate and recommend to the Board, a corporate social responsibility policy stipulating, amongst others, the guiding principles for selection, implementation and monitoring the activities as well as formulation of the annual action plan;
- (2) The annual action plan shall include the following:
  - a. the list of corporate social responsibility projects or programmes that are approved to be undertaken in areas or subjects specified in Schedule VII of the Companies Act
  - b. the manner of execution of such projects or programs as specified in the rules notified under the Companies Act;
  - c. the modalities of utilisation of funds and implementation schedules for the projects or programmes;
  - d. Monitoring and reporting mechanism for the projects or programmes; and
  - e. Details of need and impact assessment, if required, for the projects undertaken by the company.

- (3) Recommending the amount of expenditure to be incurred, amount to be atleast 2% of the average net profit of the company in the three immediately preceding financial years;
- (4) To identify corporate social responsibility policy partners and corporate social responsibility policy programmes;
- (5) To monitor the corporate social responsibility policy from time to time;
- (6) To review and recommend the amount of expenditure to be incurred for the corporate social responsibility activities and the distribution of the same to various corporate social responsibility programmes undertaken by the Company;
- (7) To delegate responsibilities to the corporate social responsibility team and supervise proper execution of all delegated responsibilities;
- (8) To review and monitor the implementation of corporate social responsibility programmes and issuing necessary directions as required for proper implementation and timely completion of corporate social responsibility programmes;
- (9) To perform such other duties and function as the Board may require the CSR committee to undertake to promote the corporate social responsibility activities of the company and exercise such other powers as may be conferred upon the CSR Committee in terms of the provisions of Section 135 of the Act;
- (10) To take note of the compliance made by implementing agency (if any) appointed for the corporate social responsibility of the Company;
- (11) Any such terms of reference as may be prescribed under the Companies Act.

## V. IPO Committee

The IPO Committee of our Board was constituted by a resolution of our Board at their meeting held on March 19, 2022.

The constitution of the Corporate Social Responsibility Committee is as follows:

- 1. Mr. Sanjay Gupta Chairman
- 2. Mr. Aditya Gupta Member
- 3. Mr. Ish Sadana Member

The scope and functions of the IPO Committee are:

- (1) to decide, negotiate and finalise the pricing, the terms of the issue of the Equity Shares and all other related matters regarding the Pre-IPO Placement, if any, including the execution of the relevant documents with the investors, in consultation with the book running lead manager appointed in relation to the Issue;
- (2) to decide in consultation with the BRLM the actual size of the Issue and taking on record the number of equity shares, having face value of ₹ 10/- per equity share, and/or reservation on a competitive basis, and/or any rounding off in the event of any oversubscription and/or any discount to be offered to retail individual bidders participating in the Issue and all the terms and conditions of the Issue, including without limitation timing, opening and closing dates of the Issue, price band, allocation/allotment to eligible persons pursuant to the Issue, including any anchor investors, and to accept any amendments, modifications, variations or alterations thereto;
- (3) to appoint, instruct and enter into agreements with the BRLM, and in consultation with BRLM appoint and enter into agreements with intermediaries, co-managers, underwriters, syndicate members, brokers, escrow collection bankers, auditors, independent chartered accountants, refund bankers, registrar, grading agency, monitoring agency, industry expert, legal counsels, depositories, custodians, credit rating agencies, printers, advertising agency(ies), and any other agencies or persons (including any successors or replacements thereof) whose appointment is required in relation to the Issue and to negotiate and finalize the terms of their appointment, including but not limited to execution of the mandate letters and issue agreement with the BRLM, and the underwriting agreement with the underwriters, and to terminate agreements or arrangements with such intermediaries;
- (4) to make any alteration, addition or variation in relation to the Issue, in consultation with the BRLM or SEBI or such other authorities as may be required, and without prejudice to the generality of the aforesaid, deciding the exact Issue structure and the exact component of issue of Equity Shares;

- (5) to finalise, settle, approve, adopt and arrange for submission of the draft red herring prospectus, the red herring prospectus, the Prospectus, the preliminary and final international wrap and any amendments, supplements, notices, clarifications, reply to observations, addenda or corrigenda thereto, to appropriate government and regulatory authorities, respective stock exchanges where the Equity Shares are proposed to be listed ("Stock Exchanges"), the RoC, institutions or bodies, as may be applicable;
- (6) to invite the existing shareholders of the Company to participate in the Issue, if required;
- (7) to issue advertisements in such newspapers and other media as it may deem fit and proper, in consultation with the relevant intermediaries appointed for the Issue in accordance with the SEBI ICDR Regulations, Companies Act, 2013, as amended and other applicable laws;
- (8) to decide the total number of Equity Shares to be reserved for allocation to eligible categories of investors, if any, and on permitting existing shareholders to sell any Equity Shares held by them, if required;
- (9) to open separate escrow accounts as the escrow account to receive application monies from anchor investors/underwriters in respect of the bid amounts and a bank account as the refund account for handling refunds in relation to the Issue and in respect of which a refund, if any will be made;
- (10) to open account with the bankers to the Issue to receive application monies in relation to the Issue in terms of Section 40(3) of the Companies Act, 2013, as amended;
- (11) to do all such deeds and acts as may be required to dematerialise the Equity Shares and to sign and/or modify, as the case may be, agreements and/or such other documents as may be required with the Central Depository Services (India) Limited/National Securities Depository Limited, registrar and transfer agents and such other agencies, as may be required in this connection, with power to authorise one or more officers of the Company to execute all or any such documents;
- (12) to negotiate, finalise, sign, execute and deliver or arrange the delivery of the issue agreement, syndicate agreement, cash escrow and sponsor bank agreement, underwriting agreement, agreements with the registrar to the Issue, monitoring agency and the advertising agency(ies) and all other agreements, documents, deeds, memorandum of understanding and other instruments whatsoever with the registrar to the Issue, monitoring agency, legal counsel, auditors, Stock Exchanges, BRLM and other agencies/ intermediaries in connection with Issue with the power to authorize one or more officers of the Company to execute all or any of the aforesaid documents;
- (13) to make any applications, seek clarifications, obtain approvals and seek exemptions, if necessary, from the Stock Exchange, the SEBI, the RBI, RoC and such other statutory and governmental authorities in connection with the Issue, as required by applicable law, and to accept, on behalf of the Board, such conditions and modifications as may be prescribed or imposed by any of them while granting such approvals, exemptions, permissions and sanctions as may be required, and wherever necessary, incorporate such modifications / amendments as may be required in the DRHP, RHP and the Prospectus;
- (14) to make in-principle and final applications for listing and trading of the Equity Shares on one or more Stock Exchanges, to execute and to deliver or arrange the delivery of the equity listing agreement(s) or equivalent documentation to the Stock Exchanges and to take all such other actions as may be necessary in connection with obtaining such listing;
- (15) to determine and finalize, in consultation with the BRLM, the price band for the Issue and minimum bid lot for the purpose of bidding, any revision to the price band and the final Issue price after bid closure, and to finalize the basis of allocation/allotment and to allot the Equity Shares to the successful allottees and credit Equity Shares to the demat accounts of the successful allottees in accordance with applicable laws and undertake other matters in connection with or incidental to the Issue, including determining the anchor investor portion, in accordance with the SEBI ICDR Regulations;
- (16) to issue receipts/allotment advice/confirmation of allocation notes either in physical or electronic mode representing the underlying Equity Shares in the capital of the Company with such features and attributes as may be required and to provide for the tradability and free transferability thereof as per market practices and regulations, including listing on one or more stock exchange(s), with power to authorise one or more officers of the Company to sign all or any of the aforementioned documents;
- (17) to approve the code of conduct, suitable insider trading policy, whistle blower/vigil mechanism policy, risk management policy and other corporate governance requirements considered necessary by the Board or the IPO Committee or as required under applicable law;

- (18) to seek, if required, the consent and waivers of the parties with whom the Company has entered into various commercial and other agreements such as Company's lenders, joint venture partners, all concerned governmental and regulatory authorities in India or outside India, and any other consents that may be required in connection with the Issue in accordance with the applicable laws;
- (19) to determine the price at which the Equity Shares are offered, issued, allocated, transferred and/or allotted to investors in the Issue in accordance with applicable regulations in consultation with the BRLM and/or any other advisors, and determine the discount, if any, proposed to be offered to eligible categories of investors;
- (20) to settle all questions, difficulties or doubts that may arise in relation to the Issue, as it may in its absolute discretion deem fit:
- (21) to do all acts and deeds, and execute all documents, agreements, forms, certificates, undertakings, letters and instruments and make applications, as may be necessary for the purpose of or in connection with the Issue;
- (22) to authorize and approve the incurring of expenditure and payment of fees, commissions, brokerage and remuneration in connection with the Issue;
- (23) to withdraw the DRHP or RHP or to decide not to proceed with the Issue at any stage, in consultation with the BRLM and in accordance with the SEBI ICDR Regulations and applicable laws;
- (24) to determine the utilization of proceeds of the Fresh Issue, if applicable and accept and appropriate proceeds of such Fresh Issue in accordance with the Applicable Laws;
- (25) to authorise any concerned person on behalf of the Company to give such declarations, affidavits, certificates, consents and authorities as may be required from time to time in relation to the Issue or provide clarifications to the SEBI, Registrar of Companies and the relevant Stock Exchange(s) where the Equity Shares are to be listed:
- (26) to authorise and empower officers of the Company (each, an "Authorized Officer(s)"), for and on behalf of the Company, to execute and deliver, on a several basis, any agreements and arrangements as well as amendments or supplements thereto that the Authorized Officer(s) consider necessary, appropriate or advisable, in connection with the Issue, including, without limitation, engagement letter(s), memoranda of understanding, the listing agreement(s) with the Stock Exchange(s), the registrar's agreement and memorandum of understanding, the depositories' agreements, the issue agreement with the BRLM (and other entities as appropriate), the underwriting agreement, the syndicate agreement with the BRLM and syndicate members, the cash escrow and sponsor bank agreement, confirmation of allocation notes, allotment advice, placement agents, registrar to the Issue, bankers to the Company, managers, underwriters, escrow agents, accountants, auditors, legal counsel, depositories, advertising agency(ies), syndicate members, brokers, escrow collection bankers, auditors, grading agency, monitoring agency and all such persons or agencies as may be involved in or concerned with the Issue, if any, and to make payments to or remunerate by way of fees, commission, brokerage or the like or reimburse expenses incurred in connection with the Issue by the BRLM and to do or cause to be done any and all such acts or things that the Authorized Officer(s) may deem necessary, appropriate or desirable in order to carry out the purpose and intent of the foregoing resolutions for the Issue; and any such agreements or documents so executed and delivered and acts and things done by any such Authorized Officer(s) shall be conclusive evidence of the authority of the Authorized Officer and the Company in so doing;
- (27) to do all such acts, deeds, matters and things and execute all such other documents, etc., as may be deemed necessary or desirable for such purpose, including without limitation, to finalize the basis of allocation and to allot the shares to the successful allottees as permissible in law, issue of allotment letters/confirmation of allotment notes, share certificates in accordance with the relevant rules, in consultation with the BRLM;
- (28) to approve the list of 'group companies' of the Company, identified pursuant to the materiality policy adopted by the Board, for the purpose of disclosure in the DRHP, RHP and the Prospectus;
- (29) to delegate any of its powers set out hereinabove, as may be deemed necessary and permissible under applicable laws to the officials of the Company.

#### **Key Managerial Personnel**

For details of the biographies of our Managing Director and Whole- time Directors, see- Brief Profile of Directors contained in the chapter titled "Our Management" beginning on page 162 of this Prospectus.

Given below are the details of our Key Managerial Personnel, other than the Company's Managing Director and Whole-Time Directors, as on the date of this Prospectus in terms of the SEBI ICDR Regulations and Companies Act, 2013:

- (1). **Mr. Ajay Kumar Batla**, is the Chief Financial Officer of our Company. He joined our Company on April 1, 2009. He has been appointed as CFO of the Company with effect from March 10, 2022. He participates in the key decisions of the Company and inter-alia develops financial and tax strategies and monitors budgeting of our Company. He received a total remuneration of ₹ 3.54 million from our Company in Fiscal 2023
- (2). **Ms. Bhavika Kapil**, is the Company Secretary and Compliance Officer of the Company. She was appointed as the Company Secretary and Compliance Officer of our Company with effect from March 10, 2022. She holds a Bachelor's degree in Commerce and is a qualified Company Secretary. She is responsible for handling secretarial compliances in the Company. She has a work experience of approximately 3.5 years as she was appointed in Fiscal 2022. She received a total remuneration of ₹0.50 million from our Company in Fiscal 2023.

Given below are the details of our Senior Managerial Personnel:

- (1). Ms. Hema Gusain, is the Vice President-Operations (Purchase) of our Company. She was appointed as the Vice President-Operations (Purchase) of our Company with effect from April 01, 2018. She holds a Diploma in Electronics and Communication Engineering from Board of Technical Education, Delhi. Further, she also holds a Diploma in Computer Training Program from Creative Computer Training Institute. She was employed as a Service Engineer with BPL Telecom Pvt. Ltd. from August 2004 till February 2008. She also worked as a Purchase Executive with Instapower Ltd. from September 2008 till May 2010. Further, she was employed at Matushi Power Technologies as Assistant Purchase Manager from June 2010 till October 2013. She was previously employed at Plaza Power & Infrastructure Company as Assistant Manager Purchase from October 15, 2013 till January 01, 2018. She was working as Sr. Manager Purchase in our Company from January 01, 2018 till April 01, 2018. She is responsible for working with business units to lead centralized direct and indirect sourcing and procurement efforts. She has a work experience of approximately 19 years. She received a total remuneration of ₹1.10 million from our Company in Fiscal 2023.
- (2). Mr. Arvind Singh is the Vice President- Production of our Company. He was appointed as the Vice President Production of our Company with effect from April 01, 2019. He has completed his Intermediate Examination from Board of High School and Intermediate Education, Uttar Pradesh. He was previously employed as Supervisor (Quality) at Servel India (P) Ltd. from October 1999 till October 2008. He was employed as Officer-QA at Teracom Limited from November 2009 till February 2013. Further, he was working as Q.C Testing Manager in our Company from January 12, 2013 till April 01, 2015. He was then appointed as Senior Manager Technical in our Company with effect from April 01, 2015 to April 1, 2017. Later he was appointed as Assistant General Manager Technical at Plaza Wires Private Limited from April 01,2017 till April 01, 2019. He is responsible for the overall quality of work, ensuring goals are met and projects delivered on time and on budget for our Company. He has a work experience of approximately 24 years. He received a total remuneration of ₹0.93 million from our Company in Fiscal 2023.

Further, Our Company Has Not Entered into any service contracts, pursuant to which its KMPs and SMPs are entitled to benefits upon termination of their employment. Except statutory benefits upon termination of their employment in our Company or superannuation, no KMPs and SMPs are entitled to any benefit upon termination of employment or superannuation.

None of our Directors are related to any of the other directors KMPs SMPs as per the definition "Relative" under the Section 2(77) of Companies Act, 2013.

- i. There is no arrangement or understanding with major shareholders, customers, suppliers or any others pursuant to which any of the abovementioned KMPs and SMPs have been recruited as KMPs and SMPs.
- ii. All the Key Managerial Personnel and Senior Managerial Personnel mentioned above are permanent employees of our Company and none of them are related to each other or to any Director of our Company.
- iii. As on the date of filing of this Prospectus, our Company does not have a performance linked bonus or a profit- sharing plan with the KMPs and SMPs.
- iv. There is no contingent or deferred compensation payable to our KMPs and SMPs, which does not form part of their remuneration.
- v. No non-salary-related payments or benefits have been made to our KMPs and SMPs based on targets achieved and general performance.
- vi. The attrition of KMPs and SMPs in the Company is high as compared to the industry.

## Shareholding of Key Management Personnel and Senior Managerial Personnel

Our Articles of Association do not require our KMPs and SMPs to hold any qualification shares. None of our KMPs or SMPs hold any Equity Shares in our Company.

# **Employees**

As of March 31, 2023 we had 192 employees. Further, we appoint contract labour from time to time depending upon the requirement of our Company.

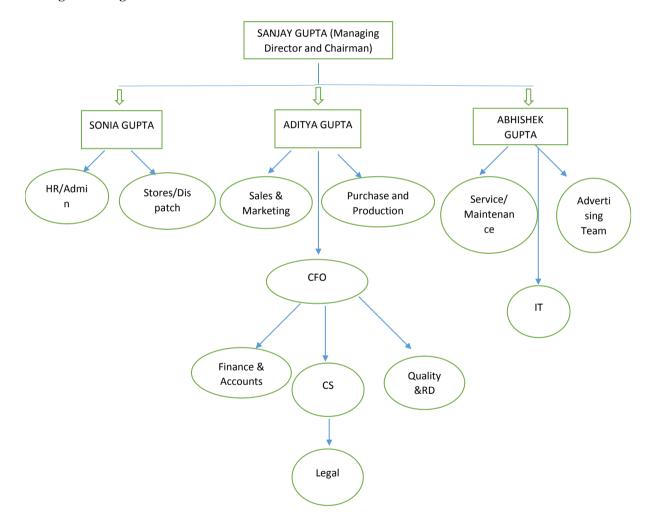
# Employee stock option and stock purchase schemes

As on date of this Prospectus, our Company does not have any employee stock option and stock purchase schemes.

# Payment or Benefit to Key Managerial Personnel and Senior Managerial Personnel of our Company

No amount or benefit has been paid or given to any officer of our Company within the two years preceding the date of this Prospectus or is intended to be paid or given, other than in the ordinary course of their employment.

## **Management Organizational Structure**



# Changes in the Key Managerial Personnel and Senior Managerial Personnel of our Company in the last 3 (three) years preceding the date of this Prospectus

The changes in our key managerial personnel during the 3 (three) years immediately preceding the date of this Prospectus are set forth below:

Name	Designation	Reason	Date of Appointment / Change in designation
Bhavika Kapil	Company Secretary	Appointment	March 10, 2022
Bhavika Kapil	Appointed as Compliance Officer	Appointment	March 10, 2022
Ajay Batla	Chief Financial Officer	Appointment	March 10, 2022

#### OUR PROMOTERS AND PROMOTER GROUP

As on date of this Prospectus, our Promoters in aggregate, hold 2,86,23,600 Equity Shares in our Company, representing 93.68% of the issued, subscribed and paid-up Equity Share capital of our Company.

For details of the build-up of the Promoters' shareholding in our Company, see *Capital Structure – History of the Equity Share capital held by our Promoters*" on page 73.

The following are the details of the Promoters of our Company:

# Name

#### **Details**

Mr. Sanjay Gupta, aged 56 years, is the Promoter, Chairman and Managing Director of our Company. For his complete profile along with the details of his date of birth, address, educational qualification, experience in the business, positions/posts held in past, directorships held, other ventures, special achievements, his business and financial activities, please refer to the chapter titled "Our Management" beginning on page 162.



Mrs. Sonia Gupta, aged 53 years, is the Promoter and Whole-time Director of our Company. For her complete profile along with the details of her date of birth, address, educational qualification, experience in the business, positions/posts held in past, directorships held, other ventures, special achievements, her business and financial activities, please refer to the chapter titled "Our Management" beginning on page 162.

Our Company confirms that the details of the PAN, Bank Account Number(s), Passport Number, Aadhar Card Number and driving license number of our Promoters were submitted to the Stock Exchange(s) at the time of filing the Draft Red Herring Prospectus.

## Other ventures of our Promoters

Except as set out in this chapter under heading "Promoter Group" and the chapter titled 'Our Management' beginning on page 162 our Promoters are not involved with any other venture, as a shareholder/stakeholder, proprietor, partner, promoter or director.

## Change of control of our Company

Our Promoters are not original promoters of our Company. However, there has not been any change in the management or control of our Company during the last 5 (five) years preceding the date of this Prospectus.

# Experience in the proposed line of business

For details of the experience of our Promoters in relation to the business of our Company, please refer to the chapter titled "Our Management" beginning on page 162.

#### **Interest of Promoters**

- 1. Our Promoters are interested in our Company to the extent that they have promoted our Company.
- 2. Our Promoters who are also the Directors of our Company may be interested to the extent of remuneration, commission and reimbursement of expenses payable to them as per the terms of their appointments, the Articles of Association of our Company and relevant provisions of Companies Act. For further information on our Promoters' compensation and other details please refer to the chapter titled "Our Management" beginning on page 162.
- 3. Our Promoters may also be deemed to be interested to the extent of Equity Shares held by them and their immediate relatives in our Company and also to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares in our Company. For details regarding the shareholding of our Promoters in our Company, see the chapter titled "Capital Structure" beginning on page 71 of this Prospectus.
- 4. Mr. Sanjay Gupta Promoter and Chairman and Managing Director, is interested to the extent of lease rent amounting to ₹ 3.00 million paid by our Company to him towards rent payable to him in respect of the property situate at K-444, Part-I, Village Burari, Delhi-110084 taken on lease by the Company from him. For further details of interest of our Directors in our Company, see "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.
- 5. Mr. Sanjay Gupta, Promoter, Chairman and Managing Director is the sole proprietor of the proprietary concern, Plaza Power & Infrastructure Co., and is interested to the extent of purchases amounting to ₹ 27.45 million made by the Company from the said proprietary concern and sales amounting to ₹ 0.23 million made to the said proprietary concern by the Company, in respect of raw materials and FMEG products. Further, Mr. Sanjay Gupta, Promoter, Chairman and Managing Director is also a Director of Plaza Cable Electric Private Limited, is deemed to be interested to the extent of purchases amounting to ₹ 36.37 million made by the Company from Plaza Cable Electric Private Limited from and sales amounting to ₹ 33.34 million made to Plaza Cable Electric Private Limited by the Company, in respect of wires and FMEG products. For further details of interest of our Directors in our Company, see "Annexure VI-Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.
- 6. Mr. Sanjay Gupta Promoter and Chairman and Managing Director has extended unsecured loans to our Company as on March 31, 2023, amounting to ₹0.05 million and may be deemed to be interested to that extent. For details, please see the chapter titled "Financial Indebtedness" beginning on page 192 of this Prospectus.
- 7. Mr. Sanjay Gupta Promoter and Chairman & Managing Director is interested to the extent of the advance against expenses received by his father, Mr. Bhimsen Gupta from the Company.
- 8. Mrs. Sonia Gupta, Promoter and Whole-time Director is interested to the extent of the advance against expenses received by her father-in-law, Mr. Bhimsen Gupta from the Company.
- 9. For further details of interest of our Promoters in our Company, see "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.
- 10. No sum has been paid or agreed to be paid to our Promoters or to a firm or company in cash or shares or otherwise by any person either to induce such person to become, or qualify them as a Director or Promoter, or otherwise for services rendered by them or by such firm or company in connection with the promotion or formation of our Company, in respect of a firm or a company in which our Promoters are interested as a member.
- 11. There are no profit sharing arrangements between the Company and its Promoter Group members.

# Interest in acquisition of, land, construction of building, supply of machinery

Our Promoters do not have any interest in any land or property acquired by our Company in the three years preceding the date of this Prospectus or proposed to be acquired by our Company or in any transaction with respect to the acquisition of land, construction of building or supply of machinery or any other contract, agreement or arrangement entered into by our Company and no payments have been made or are proposed to be made in respect of these contracts, agreements or arrangements.

#### Payment or benefits to our Promoters in the last two years

Except as stated otherwise in the chapter titled "Our Management" beginning on page 162, no benefit or amount has been given or paid to our Promoters or members of our Promoter Group within the two years immediately preceding the date of filing this Prospectus or is intended to be paid or given to our Promoters or members of our Promoter Group.

# **Material Guarantees**

Our Promoters have not given any material guarantees to third parties with respect to the Equity Shares of the Company.

# Companies or firms with which our Promoters have disassociated in the last 3(three) years

None of our Promoters have disassociated themselves from any companies, firms or other entities during the last three years preceding the date of the Prospectus.

# Compliance with Regulation 5 of the SEBI ICDR Regulations are as follows:

- None of our Promoters, members of our Promoter Group are debarred from accessing the capital markets by SEBI.
- 2. None of the Promoters of our Company is a Promoter of any other company which is debarred from accessing the capital market by SEBI.
- 3. None of our Promoters have been categorized as a Willful Defaulter or a Fraudulent Borrower (as defined in the SEBI ICDR Regulations).
- 4. None of our Promoters have been declared a fugitive economic offender in accordance with the Fugitive Economic Offenders Act, 2018.

#### Compliance with the Companies (Significant Beneficial Owners) Rules, 2018 and amendments thereof

Our Promoters, members of Promoter Group confirm that they are in compliance with the Companies (Significant Beneficial Owners) Rules, 2018, as amended, to the extent applicable to them, as on the date of this Prospectus.

## **Promoter Group**

Our Promoter Group as defined under Regulations 2(1)(pp) of the SEBI ICDR Regulations includes the following individuals and body corporates:

# (i) Individuals forming part of the Promoter Group

The following natural persons form part of the Promoter Group as relatives of Sanjay Gupta:

Sl. Nos.	Relationship	Name
1.	Wife	Mrs. Sonia Gupta
2.	Son	Mr. Abhishek Gupta
3.	Son	Mr. Aditya Gupta
4.	Mother	Mrs. Murti Devi Gupta
5.	Father	Mr. Bhim Sain Gupta
6.	Sister	Mrs. Sangeeta Bansal
7.	Sister-in-law	Mrs. Sunanda Aggarwal
8.	Father-in-law	Mr. Shyam Sundar Bansal
9.	Brother	Mr. Sunil Gupta
10.	Brother	Mr. Deepak Gupta
11.	Brother-in-law	Mr. Vikas Bansal

Pursuant to letters dated (i) January 25, 2022 received from Vikas Bansal, (ii) January 27, 2022 received from Sunil Gupta (iii) January 24, 2022 received from Sunanda Aggarwal (iv) January 24, 2022 received from Shyam Sundar Bansal (v) January 27, 2022 received from Sangeeta Bansal (vi) January 27, 2022 received from Deepak Gupta (vii) January 25, 2022 received from Bhim Sain Gupta who are certain immediate relatives of Sanjay Gupta ("**Relevant Persons**"), such persons have disassociated themselves and entities in which Relevant Persons have an interest, from our Promoters. Accordingly, our Company had also filed an exemption application dated April 30, 2022 with SEBI under Regulation 300(1)(c) of the SEBI ICDR Regulations for seeking an exemption from identifying and disclosing names of Relevant Persons and entities in which Relevant Persons have an interest as part of the promoter group of the Company. SEBI,

vide its email dated June 03, 2022 has directed our Company to include such immediate relatives of our Promoters as part of promoter group. For further details, see "Internal Risk Factors - Some of the immediate relatives of our Promoters have not provided consents and information pertaining to them which is required to be disclosed in relation to the Promoter Group in this Prospectus and to that extent the disclosures made are limited" on page 54. The following natural persons form part of the Promoter Group as relatives of Mrs.Sonia Gupta:

Sl. Nos.	Relationship	Name	
1.	Husband	Mr. Sanjay Gupta	
2.	Son	Mr. Abhishek Gupta	
3.	Son	Mr. Aditya Gupta	
4.	Mother-in-law	Mrs. Murti Devi Gupta	
5.	Father-in-law	Mr. Bhim Sain Gupta	
6.	Sister-in-law	Mrs. Sangeeta Bansal	
7.	Sister	Mrs. Sunanda Aggarwal	
8.	Father	Mr. Shyam Sundar Bansal	
9.	Brother-in-law	Mr. Sunil Gupta	
10.	Brother-in-law	Mr. Deepak Gupta	
11.	Brother	Mr. Vikas Bansal	

Pursuant to letters dated (i) January 25, 2022 received from Vikas Bansal, (ii) January 27, 2022 received from Sunil Gupta (iii) January 24, 2022 received from Sunanda Aggarwal (iv) January 24, 2022 received from Shyam Sundar Bansal (v) January 27, 2022 received from Sangeeta Bansal (vi) January 27, 2022 received from Deepak Gupta (vii) January 25, 2022 received from Bhim Sain Gupta who are certain immediate relatives of Sonia Gupta ("Relevant Persons") have disassociated themselves and entities in which Relevant Persons have an interest, from our Promoters. Accordingly, our Company has also filed an exemption application dated April 30, 2022 with SEBI under Regulation 300(1)(c) of the SEBI ICDR Regulations for seeking an exemption from identifying and disclosing names of Relevant Persons and entities in which Relevant Persons have an interest as part of the promoter group of the Company. SEBI, vide its email dated June 03, 2022 has directed our Company to include such immediate relatives of our Promoters as part of promoter group. For further details, see "Internal Risk Factors - Some of the immediate relatives of our Promoters have not provided consents and information pertaining to them which is required to be disclosed in relation to the Promoter Group in this Prospectus and to that extent the disclosures made are limited" on page 54. Our Company has disclosed such details pertaining to such immediate relatives and entities in which they have interest in the chapter titled "Promoters and Promoter Group" beginning on page 178 of this Prospectus, as were available and accessible to our Company from certain public sources viz. the website of the Ministry of Corporate Affairs, Government of India. Our Company has attempted to obtain such information of the immediate relatives as is reasonably possible from public sources viz. the website of the Ministry of Corporate Affairs, Government of India.

#### (ii) Body Corporate:

Following are the Promoter Group entities:

Sl. No.	Name of Entities
1.	Plaza Wires and Electricals Private Limited
2.	Plaza Cable Electric Private Limited
3.	Plaza Power Solutions Private Limited
4.	Plaza Projects Limited
5.	Action Cable India Private Limited
6.	Plaza Netcom Private Limited
7.	Plaza Lamp and Tubes Limited
8.	Plaza Cable Industries Limited
9.	Plaza Switchgears Private Limited
10.	Plaza Electrical Products Private Limited
11.	Jagriti Electronics LLP
12.	Shakumbhary Traders LLP

# (iii) Other entities forming a part of the Promoter Group

- 1. Plaza Power & Infrastructure Co.
- 2. Manish Contractor
- 3. R.K. Cable House
- 4. Gold Harvest Film

#### **OUR GROUP COMPANIES**

In terms of the SEBI ICDR Regulations, the term "*Group Companies*", includes (i) such companies (other than promoter(s) and subsidiary(ies) with which there were related party transactions during the period for which financial information is disclosed, in accordance with Ind AS 24, as disclosed in the Restated Financial Statements ("**Relevant Period**"), including any additions or deletions in such companies, after the Relevant Period and until the date of the respective Offer Documents; and (ii) any other companies considered material by the board of directors.

Accordingly, all such companies with which the Company had related party transactions, in accordance with Ind AS 24, during the period for which the Restated Financial Statements are disclosed in the Prospectus, shall be considered as group companies of the Company in accordance with the SEBI ICDR Regulations for the purpose of disclosure in the Offer Documents to be filed in relation to the Company's proposed initial public offering.

Pursuant to a resolution of our Board dated September 7, 2023, with respect to item (ii) mentioned above, our Board has considered that such companies which are a part of the Promoter Group (as defined in the SEBI ICDR Regulations) with whom our Company has entered into one or more transactions during Fiscals 2023, 2022 and 2021, if any, the monetary value of which individually or cumulatively exceeds 10% of the total revenue of our Company for the Relevant Period as per the Restated Financial Statements shall also be considered as Group Companies of the Company.

Based on the parameters outlined above, our Board has identified the following companies as the Group Companies of our Company:

- 1. Plaza Cable Electric Private Limited
- 2. Plaza Projects Limited
- 3. Plaza Power Solutions Private Limited
- 4. Plaza Lamp and Tubes Limited
- 5. Plaza Wires and Electricals Private Limited
- 6. Plaza Netcom Private Limited

# A. Details of our Group Companies

Set out below are details of the top 5 (five) Group Companies based on the turnover

# 1. Plaza Cable Electric Private Limited ("PCEPL")

Corporate Information

PCEPL was originally incorporated as Plaza Fan and Electricals Private Limited on April 10, 1989 under the Companies Act, 1956. Its name was changed to Plaza Cables Electric Private Limited and a fresh certificate of incorporation consequent to change of name was issued on September 21, 1990 by Registrar of Companies, Delhi and Haryana. The registered office is located at K-444, Burari Delhi, North Delhi, Delhi-110084, India. The Corporate Identification Number of PCEPL is U29303DL1989PTC035823.

# Financial Information

In accordance with SEBI ICDR Regulations, certain financial information pertaining to (i) the details of reserves (excluding revaluation reserves); (ii) sales; (iii) profit/loss after tax; (iv) earnings per share; (v) diluted earnings per shares; and (vi) net asset value in relation to PCEPL for the last three financial years, extracted from its audited financial statements (as applicable) is available at the website of our Company at www.plazawires.in. This information is referred to as the "Group Company Financial Information".

It is clarified that such details available in relation to PCEPL on the website of our Company do not form a part of this Prospectus. Anyone placing reliance on any other source of information, would be doing so at their own risk. The link above has been provided solely to comply with the requirements of the SEBI ICDR Regulations. Neither our Company, nor the BRLM or any of their respective directors, employees, affiliates, associates, advisors, agents or representatives have verified the information available on the link provided above.

# 2. Plaza Projects Limited ("PPL")

# Corporate Information

PPL was originally incorporated as Plaza Infotech Limited on September 19, 2000 under the Companies Act, 1956. Its name was changed to Plaza Projects Limited and a fresh certificate of incorporation consequent to change of name was issued on December 4, 2007 by Registrar of Companies, National Capital Territory of Delhi and

Haryana. The registered office is located at K-444, Burari Delhi, North Delhi, Delhi-110084, India. The Corporate Identification Number of PPL is U74899DL2000PLC107780.

#### Financial Information

In accordance with SEBI ICDR Regulations, certain financial information pertaining to (i) the details of reserves (excluding revaluation reserves); (ii) sales; (iii) profit/loss after tax; (iv) earnings per share; (v) diluted earnings per shares; and (vi) net asset value in relation to PPL for the last three financial years, extracted from its audited financial statements (as applicable) is available at the website of our Company at www.plazawires.in. This information is referred to as the "Group Company Financial Information".

It is clarified that such details available in relation to PPL on the website of the Company do not form a part of this Prospectus. Anyone placing reliance on any other source of information, would be doing so at their own risk. The link above has been provided solely to comply with the requirements of the SEBI ICDR Regulations. Neither our Company nor the BRLM or any of their respective directors, employees, affiliates, associates, advisors, agents or representatives have verified the information available on the link provided above.

## 3. Plaza Power Solutions Private Limited ("PPSPL")

#### Corporate Information

PPSPL was originally incorporated as Plaza Housing and Constructions Private Limited on February 18, 1997 under the Companies Act, 1956. The name was changed to Plaza Power Solutions Private Limited and a fresh certificate of incorporation consequent to change of name was issued on January 25, 2019 by Registrar of Companies, Delhi. The registered office is located at K-444, Burari Delhi, North Delhi, Delhi-110084, India. The Corporate Identification Number of PPSPL is U36100DL1997PTC085231.

## Financial Information

In accordance with SEBI ICDR Regulations, certain financial information pertaining to (i) the details of reserves (excluding revaluation reserves); (ii) sales; (iii) profit/loss after tax; (iv) earnings per share; (v) diluted earnings per shares; and (vi) net asset value in relation to PPSPL for the last three financial years, extracted from its audited financial statements (as applicable) is available at the website of our Company at www.plazawires.in. This information is referred to as the "Group Company Financial Information".

It is clarified that such details available in relation to PPSPL on the website of the Company does not form a part of this Prospectus. Anyone placing reliance on any other source of information, would be doing so at their own risk. The link above has been provided solely to comply with the requirements of the SEBI ICDR Regulations. Neither our Company, nor the BRLM or any of their respective directors, employees, affiliates, associates, advisors, agents or representatives have verified the information available on the link provided above.

# 4. Plaza Lamp and Tubes Limited ("PLATL")

# Corporate Information

PLATL was originally incorporated on June 17, 1993 under the Companies Act, 1956. The registered office is located at K-444, Burari Delhi, North Delhi, Delhi-110084, India. The Corporate Identification Number of PLATL is U99999DL1993PLC054095.

# Financial Information

In accordance with SEBI ICDR Regulations, certain financial information pertaining to (i) the details of reserves (excluding revaluation reserves); (ii) sales; (iii) profit/loss after tax; (iv) earnings per share; (v) diluted earnings per shares; and (vi) net asset value in relation to PLATPL for the last three financial years, extracted from its audited financial statements (as applicable) is available at the website of our Company at www.plazawires.in. This information is referred to as the "Group Company Financial Information".

It is clarified that such details available in relation to PLATL on the website of the Company does not form a part of this Prospectus. Anyone placing reliance on any other source of information, would be doing so at their own risk. The link above has been provided solely to comply with the requirements of the SEBI ICDR Regulations. Neither our Company, nor the BRLM or any of their respective directors, employees, affiliates, associates, advisors, agents or representatives have verified the information available on the link provided above.

## 5. Plaza Wires and Electricals Private Limited ("PWAEPL")

#### Corporate Information

PWAEPL was originally incorporated on July 4, 1996 under the Companies Act, 1956. The registered office is located at K-444, Burari Delhi, North Delhi, Delhi-110084 India. The Corporate Identification Number of PWAEPL is U31300DL1996PTC080108.

#### Financial Information

In accordance with SEBI ICDR Regulations, certain financial information pertaining to (i) the details of reserves (excluding revaluation reserves); (ii) sales; (iii) profit/loss after tax; (iv) earnings per share; (v) diluted earnings per shares; and (vi) net asset value in relation to PWAEPL for the last three financial years, extracted from its audited financial statements (as applicable) is available at the website of our Company at www.plazawires.in. This information is referred to as the "Group Company Financial Information".

It is clarified that such details available in relation to PWAEPL on its website does not form a part of this Prospectus. Anyone placing reliance on any other source of information, would be doing so at their own risk. The link above has been provided solely to comply with the requirements of the SEBI ICDR Regulations. Neither our Company, nor the BRLM or any of their respective directors, employees, affiliates, associates, advisors, agents or representatives have verified the information available on the link provided above.

#### B. Details of our other Group Companies

#### Plaza Netcom Private Limited ("PNPL")

The registered office of PNPL is located at K-444, Burari Delhi, North Delhi, Delhi – 110084 India

#### C. Nature and Extent of Interest of our Group Companies

# a) In the promotion of our Company

Our Group Companies do not have any interest in the promotion of our Company. Presently, PCEPL holds 15,840 Equity Shares, PPSPL holds 800 Equity Shares and PWAEPL holds 1,183,680 Equity Shares of our Company.

# b) In the properties acquired by our Company in the past 3 (three) years before filing the Prospectus with SEBI or proposed to be acquired

Our Group Companies are not interested in the properties acquired by our Company in the 3 (three) years preceding the filing of the Prospectus or proposed to be acquired by our Company.

#### c) In transactions for acquisition of land, construction of building and supply of machinery

Our Group Companies are not interested in any transactions for the acquisition of land, construction of building or supply of machinery.

# D. Related Business Transactions within our Group Company and significance on the financial performance of our Company

Other than the arrangements/ transactions disclosed in the sections "Our Business" beginning on page 129 and "Annexure VI- Note 33 Related Party Transaction" on page F-40 under the chapter titled "Restated Financial Statements" beginning on page 188, our Group Companies do not have any business interest in our Company.

## E. Common Pursuits amongst the Group Companies and our Company

Our Group Company, Plaza Cables Electric Private Limited and our Company are engaged in the same business of wires and cables. As a result, there may be conflict of interests in allocating business opportunities between us and our Group Company. However, our Company and Plaza Cables Electric Private Limited have entered into a Non-Compete Agreement dated March 2, 2022 agreeing that it will not carry on such business in any other State in India except the State of West Bengal.

Except as stated above, there are no common pursuits amongst our Group Companies and our Company.

## F. Business Interest of our Group Companies

Except in the ordinary course of business and other than the business arrangements/ transactions disclosed in "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus, there are no other business arrangements/ transactions between our Company and Group Companies.

# G. Litigation

Except as disclosed in the section entitled "Outstanding Litigation and Other Material Developments" beginning on page 216, our Group Companies are not party to any pending litigation which has a material impact on our Company.

# H. Confirmations

Our Group Companies do not have any securities listed on a stock exchange. Further, they have not made any public or rights issue (as defined under the SEBI ICDR Regulations) of securities in the 3 (three) years preceding the date of this Prospectus.

#### DIVIDEND POLICY

The declaration and payment of dividends on our Equity Shares, if any, will be recommended by our Board of Directors and approved by our shareholders in the Annual General Meeting, at their discretion, subject to the provisions of the Articles of Association, the Companies Act and SEBI Listing Regulations, including the rules made thereunder and other relevant regulations, if any, each as amended. Further, the Board shall also have the absolute power to declare interim dividend in compliance with the Act including the Rules made thereunder and other relevant regulations, if any. Our Company has no formal dividend policy as on the date of this Prospectus.

Declaration of dividend, if any, will depend on a number of internal and external factors, including but not limited to annual operating plans, capital budgets, quarterly and annual results, investments including mergers and acquisitions, legislations impacting business, competition, strategic updates, financial decisions, funding arrangements, macro-economic environment, changes in accounting policies and applicable accounting standards, client related risks, statutory restriction, capital markets, inflation rate, tax implications, considering dividend payout ratios of companies in the same industry and other factors considered by our Board of Directors. Our Company may not distribute dividend or may distribute a reduced quantum of dividend when there is absence or inadequacy of profits.

In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under financing arrangements our Company is currently availing of or may enter into to finance our fund requirements for our business activities. For details in relation to risks involved in this regard, see "Risk Factors - Our ability to pay dividends in the future will depend on our earnings, financial condition, working capital requirements, capital expenditures and restrictive covenants of our financing arrangements" on page 52.

Our Company has not declared and paid any dividends on the Equity Shares in the three Fiscals preceding the date of this Prospectus and the period from April 1, 2022 until the date of this Prospectus.

# SECTION V: FINANCIAL INFORMATION

# RESTATED FINANCIAL STATEMENTS

(The remainder of this page has intentionally been left blank)

#### INDEPEDENT AUDITOR'S EXAMINATION REPORT ON RESTATED FINANCIAL INFORMATION

The Board of Directors,
Plaza Wires Limited
(Formerly known as "Plaza Wires Private Limited")
A-74, Okhla Industrial Area,
Phase-2, Delhi-110020

# Dear Sirs,

- 1. We have examined the attached Restated Financial Information of Plaza Wires Limited (the "Company" or the "Issuer"), which comprise of Restated statement of Assets and Liabilities as at 31st March 2023, 31st March 2022, and, 31st March, 2021, the Restated Statement of Profit and Loss (including Other Comprehensive Income), the Restated Statement of Changes in Equity, Restated Statement of Cash Flows for the year ended 31st March 2023, 31st March 2022 and 31st March, 2021, and the Summary of Significant Accounting Policies and other explanatory information (collectively, the Restated Financial Information') as approved by the Board of Directors of the Company at their meeting held on August 18, 2023 for the purpose of inclusion in the Updated Draft Red Herring Prospectus ("UDRHP")/Red Herring Prospectus ("RHP")/Prospectus to be prepared by the Company in connection with its proposed Initial Public Offer of equity shares ('IPO") prepared in terms of the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act"),
  - b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (ICDR) Regulations"); and
  - c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").
- 2. The Company's Board of Directors is responsible for the preparation of the Restated Financial Information for the purpose of inclusion in the UDRHP/RHP/Prospectus to be held with Securities and Exchange Board of India ("SEBI"), the stock exchanges where the equity shares of the Company are proposed to be listed ("Stock Exchanges") in connection with the proposed IPO. The Restated Financial Information have been prepared by the management of the Company on the Financial Information basis of preparation stated in note 2(A) to the Restated Financial Information.

The Board of Directors of the company responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Financial Information. The Management is also responsible for identifying and ensuring that the Company complies with the Act/Rules, the ICDR Regulations and the Guidance Note.

- 3. We have examined such Restated Financial Information taking into Consideration:
- a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated August 2,2023 in connection with the proposed IPO of equity shares of the Company;

- b) The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
- c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and
- d) The requirements of Section 26 of the Act and the ICDR Regulations.

Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the proposed IPO of equity shares.

- 4. These Restated Financial Information have been compiled by the management from Audited Financial statements of company for the year ended March 31, 2023 prepared in accordance with the Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 and March 31, 2022 &, March 31, 2021 prepared in accordance with the Accounting Standards as prescribed under Section 133 of the Act (Indian GAAP), read with Rule 7 of the Companies (Accounts) Rules, 2014, as amended, and other accounting principles generally accepted in India which have been approved by the Board of Directors at their Board meetings held on August 16.' 2023, September 2, 2022 and November 8, 2021 respectively.
- 5. For the purpose of our examination, we have relied on Auditors' reports issued by us dated August 16, 2023, September 2,2022 and November 8,2021, on the Financial statements of the Company as at and for the period ended at 31<sup>st</sup> March,2023, 31st March, 2022 and 31st March, 2021 respectively as referred in paragraph 4 above.
- 6. Based on our examination and according to the information and explanations given to us as mentioned in paragraph 5 above, we report that the Restated Financial Information:
  - a) has been prepared after incorporating Ind AS adjustments to the audited Indian GAAP financial statements for the financial years ended 3lst March, 2022 and 31<sup>st</sup> March 2021.
  - b) does not contain any qualifications requiring adjustments,
  - c) has been prepared in accordance with the Act, SEBI ICDR Regulations and the Guidance Note.
  - d) In our opinion and as per information and explanation given to us, the company has provided/paid the managerial remuneration for the financial year 2022-23 of Rs. 15.15 Millions which is in excess by Rs. 2.12 millions as per the limit specified u/s 197 of the Companies Act, 2013. The Company has taken the approval of the shareholders in the duly called and convened meeting held on O7.O8.2O23 as required to comply as per Companies Act, 2013 and is in the process of filing the requisite documents with the Registrar of Companies.
- 7. The Restated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the audited Financial statements mentioned in paragraph 5 above.

- 8. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as a new opinion on any of the financial statements referred to herein.
- 9. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 10. Our report is intended solely for use of the Board of Directors for inclusion in the UDRHP/RHP/Prospectus to be filed with SEBI and the Stock exchanges in connection with the proposed IPO. Our report should not be used, referred to or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

# For Shailendra Goel & Associates'

Chartered Accountants Firm's Registration Number:013670N

# **Shailendra Goel**

Partner Membership No.092862 ICAI UDIN:23092862BGYPTS1132

Place: Delhi

Date: August 18, 2023

**ANNEXURE - I** 

# **RESTATED STATEMENT OF ASSETS AND LIABILITES**

(Amount in INR Millions, unless other wise stated)

	(Amount in INR Millions, unless other wise stated)					
Particulars	Note No	March 31, 2023	March 31, 2022	March 31, 2021		
ASSETS						
(1) Non-Current Assets						
(a) Property, Plant and Equipment	4	228.43	228.05	195.51		
(b) Capital Work-in-Progress	4	27.80	-	-		
(c) Right -Of- Use Assets	5	0.45	1.33	2.53		
(d) Other Intangible Assets	6	1.74	2.00	1.93		
(e) Financial Assets						
(i) Other Financial Assets	7	8.76	11.70	8.67		
		267.18	243.08	208.64		
(2) Current assets						
(a) Inventories	8	299.46	309.17	286.07		
(b) Financial Assets						
(i) Trade Receivables	9	521.34	443.28	465.96		
(ii) Cash and bank balances	10	0.07	0.08	0.10		
(iii) Bank Balances other than (ii) above	11	2.89	0.01	-		
(iv) Other Financial Assets	7	1.03	2.97	4.47		
(c) Other Current Assets	12	29.05	43.06	27.56		
		853.84	798.57	784.16		
TOTAL ASSETS		1,121.02	1,041.65	992.80		
EQUITY AND LIABILITIES						
Equity						
(a) Equity Share capital	14	305.52	305.52	38.19		
(b) Other Equity	15	225.25	149.63	356.60		
(a) outer Equity	10	530.77	455.15	394.79		
(1) Liabilities						
Non Current Liabilities						
(a) Financial Liabilities						
(i) Borrowings	16	56.78	52.30	87.59		
(ii) Lease Liabilities	20	0.09	0.45	1.82		
(iii) Other Financial Liabilities	17	7.46	6.46	6.33		
(b) Provisions	21	6.42	5.91	5.14		
(c) Deferred Tax liabilities (Net)	13	4.77	4.91	0.99		
, ,		75.52	70.03	101.87		
(2) Current Liabilities						
(a) Financial Liabilities						
(i) Borrowings	16	339.97	348.62	345.45		
(ii) Lease Liabilities	20	0.40	0.91	0.98		
(iii) Trade Payables	18					
(a) total outstanding dues of micro enterprises		-	-	-		
and small enterprises						
(b) total outstanding dues of creditors other		104.85	109.24	102.94		
than micro enterprises and small enterprises						
(b) Other Current Liabilities	19	40.70	34.86	34.60		
(c) Provisions	21	0.79	0.53	1.05		
(d) Current Tax Liabilities (Net)	22	28.02	22.31	11.12		
(-,,,,,,,,,,						
		514.73	516.47	496.14		
TOTAL EQUITY AND LIABILITIES		1,121.02	1,041.65	992.80		

The above Annexure should be read together with basis of preparation and significant accounting policies forming part of the Restated Financial Information in Annexure V, Statement of Adjustments in Annexure VI and notes to the Restated Financial Information in Annexure VII.

As per our report of even date attached For Shailendra Goel & Associates Firm Registration Number: 013670N Chartered Accountants

For and on behalf of the board

Shailendra Goel Partner Membershin No.

Membership No. 092862 UDIN :23092862BGYPTS1132 Sanjay Gupta Managing Director (DIN: 00202273) Aditya Gupta Whole Time Director (DIN: 07625118)

Ajay Batla Chief Financial Officer

Bhavika Kapil Company Secretary

Place : Delhi
Date : 18-08-2023
Place : Delhi
Date : 18-08-2023

**ANNEXURE - II** 

# **RESTATED STATEMENT OF PROFIT AND LOSS**

(Amount in INR Millions, unless other wise stated)

II Total Income (I+II)   1,825.95   1,769.37   1,455.95   IV EXPENSES   1,269.37   1,455.95   IV EXPENSES   1,346.08   1,386.34   1,130.6   (3.8 process and Stock-in-Trade   Employee benefits expense   27   115.76   109.43   79.8   1,240.25	(Amount in live ivillions, unless other wise stated				
Revenue from operations (net)   1,824.92   1,767.74   1,453.7   1,000   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.05   1.000   1.00	Particulars		2022-23	2021-22	2020-21
Revenue from operations (net)   1,824.92   1,767.74   1,453.7   1,000   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.03   1.63   2.1   1.05   1.00   1.0	INCOME				
II Other income   24		23	1.824.92	1.767.74	1 453 78
III Total Income (I+II)					2.17
Cost of materials consumed Changes in inventories of finished goods, work-in-process and Stock-in-Trade Employee benefits expense					1,455.95
Changes in inventories of finished goods, work-in-process and Stock-in-Trade Employee benefits expense	IV EXPENSES				
Changes in inventories of finished goods, work-in-process and Stock-in-Trade Employee benefits expense 27 115.76 109.43 79.8 Employee benefits expense 28 42.15 34.29 37.4 Depreciation and amortization expense 29 12.54 12.86 12.4 Other expenses 30 157.36 148.66 138.5 Total Expenses (IV) 1,722.62 1,683.02 1,395.0 V Profit before exceptional items and tax (I-II) 103.33 86.35 60.9 VI Profit before exceptional items and tax (I-II) 103.33 86.35 60.9 VIII Tax expense: Current tax 28.54 26.36 18.5 Deferred tax (0.31) 0.45 (0.0 IX Profit for the year 75.10 59.54 42.4  X OTHER COMPREHENSIVE INCOME A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year: Remeasurement of gains (losses) on defined benefit plans income tax effect (0.18) (0.30) (0.1 Other Comprehensive income for the year, net of tax 0.53 0.81 0.2 XI TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET 75.63 60.35 42.7  XII Earnings per share for profit attributable to equity shareholders	Cost of materials consumed	25	1,346.08	1,386.34	1,130.66
Employee benefits expense	Changes in inventories of finished goods, work-in-	26		*	(3.89)
Finance costs   28	process and Stock-in-Trade				
Depreciation and amortization expense Other expenses   29   12.54   12.86   138.66   138.5   148.66   138.5   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0	Employee benefits expense	27	115.76	109.43	79.86
Other expenses   Total Expenses (IV)   157.36   148.66   138.5   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1,722.62   1,683.02   1,395.0   1	Finance costs	28	42.15	34.29	37.42
1,722.62	Depreciation and amortization expense	29	12.54	12.86	12.41
V Profit before exceptional items and tax (I-II) VI Exceptional Items  VII Profit before tax  103.33 86.35 60.9  VIII Tax expense: Current tax Deferred tax  (0.31) 0.45 (0.00  IX Profit for the year  A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year: Remeasurement of gains (losses) on defined benefit plans Income tax effect  Other Comprehensive income for the year, net of tax  XII TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX  XII Earnings per share for profit attributable to equity shareholders  103.33 86.35 60.9  103.33 86.35 60.9  105.36 18.5 10.04 19.04 19.04 19.04 19.05 19.06 1	Other expenses	30	157.36	148.66	138.54
VII Profit before tax  VIII Profit before tax  103.33  86.35  60.9  VIII Tax expense:  Current tax  Deferred tax  (0.31)  IX Profit for the year  A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year:  Remeasurement of gains (losses) on defined benefit plans Income tax effect  (0.18)  (0.18)  (0.30)  (0.10)  VIII Tax expense:  28.54  26.36  18.5  (0.00)  75.10  59.54  42.4  42.4  42.4  42.4  42.4  42.4  42.4  42.4  42.4  42.4  42.4  42.4  42.7	Total Expenses (IV)		1,722.62	1,683.02	1,395.00
VII Profit before tax  VIII Profit before tax  VIII Tax expense:  Current tax  Deferred tax  Deferred tax  (0.31)  IX Profit for the year  X OTHER COMPREHENSIVE INCOME  A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year:  Remeasurement of gains (losses) on defined benefit plans Income tax effect  Other Comprehensive income for the year, net of tax  VII TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET  OF TAX   XII Earnings per share for profit attributable to equity shareholders	V Profit before exceptional items and tax (I-II)		103.33	86.35	60.95
VIII Tax expense: Current tax Deferred tax  (0.31)  (0.31)  (0.45)  (0.00)  IX Profit for the year  X OTHER COMPREHENSIVE INCOME  A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year: Remeasurement of gains (losses) on defined benefit plans Income tax effect  (0.18)  (0.30)  (0.10)  (0.18)  (0.30)  (0.11)  (0.30)  (0.12)  XI TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX   XII Earnings per share for profit attributable to equity shareholders				-	-
Current tax Deferred tax  Defe	VII Profit before tax		103.33	86.35	60.95
Deferred tax (0.31) 0.45 (0.00  IX Profit for the year 75.10 59.54 42.4  X OTHER COMPREHENSIVE INCOME  A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year:  Remeasurement of gains (losses) on defined benefit plans Income tax effect (0.18) (0.30) (0.1  Other Comprehensive income for the year, net of tax 0.53 0.81 0.2  XI TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX  XII Earnings per share for profit attributable to equity shareholders	VIII Tax expense:				
IX Profit for the year 75.10 59.54 42.4  X OTHER COMPREHENSIVE INCOME  A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year:  Remeasurement of gains (losses) on defined benefit plans Income tax effect (0.18) (0.30) (0.1  Other Comprehensive income for the year, net of tax 0.53 0.81 0.2  XI TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX  XII Earnings per share for profit attributable to equity shareholders	·		28.54	26.36	18.59
X OTHER COMPREHENSIVE INCOME  A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year:  Remeasurement of gains (losses) on defined benefit plans Income tax effect  Other Comprehensive income for the year, net of tax  Other Comprehensive income for the year, net of tax  I TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX  XII Earnings per share for profit attributable to equity shareholders	Deferred tax		(0.31)	0.45	(0.08)
A. Other Comprehensive income not to be reclassified to profit and loss in subsequent year:  Remeasurement of gains (losses) on defined benefit plans Income tax effect  Other Comprehensive income for the year, net of tax  Other Comprehensive income for the year, net of tax  It TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX   XII Earnings per share for profit attributable to equity shareholders	IX Profit for the year		75.10	59.54	42.44
profit and loss in subsequent year: Remeasurement of gains (losses) on defined benefit plans Income tax effect  Other Comprehensive income for the year, net of tax  Other Comprehensive income for the year, net of tax  In total comprehensive income for th	X OTHER COMPREHENSIVE INCOME				
Remeasurement of gains (losses) on defined benefit plans Income tax effect  Other Comprehensive income for the year, net of tax  Other Comprehensive income for the year, net of tax  Other Comprehensive income for the year, net of tax  Income tax effect  Other Comprehensive income for the year, net of tax  Other Comprehensive income for tax  Other Comprehensive income for tax  Other Comprehensive inco	A. Other Comprehensive income not to be reclassified to				
Remeasurement of gains (losses) on defined benefit plans Income tax effect  Other Comprehensive income for the year, net of tax  Other Comprehensive income for the year, net of tax  Other Comprehensive income for the year, net of tax  Total Comprehensive income for the year, net of tax  XII TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX  XII Earnings per share for profit attributable to equity shareholders	profit and loss in subsequent year:				
Income tax effect  Other Comprehensive income for the year, net of tax  O.53  XI TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX  XII Earnings per share for profit attributable to equity shareholders  (0.18)  (0.30)  (0.1)  (0.18)  (0.30)  (0.18)  (0.30)  (0.18)  (0.18)  (0.30)  (0.18)  (0.18)  (0.30)  (0.18)  (0.30)  (0.18)  (0.18)  (0.30)  (0.18)  (0.18)  (0.18)  (0.18)  (0.30)  (0.18)  (0			0.71	1.11	0.36
XI TOTAL COMPREHENSIVE INCOME FOR THE YEAR, NET OF TAX   XII Earnings per share for profit attributable to equity shareholders  31	·		(0.18)	(0.30)	(0.10)
XII Earnings per share for profit attributable to equity shareholders	Other Comprehensive income for the year, net of tax		0.53	0.81	0.26
XII Earnings per share for profit attributable to equity shareholders					
shareholders	· ·		75.63	60.35	42.70
shareholders					
I DOSIGLES I I (2.40 I 1.33 I 1.3	shareholders	31	2.46	1 05	1.39
					1.39

The above Annexure should be read together with basis of preparation and significant accounting policies forming part of the Restated Financial Information in Annexure V, Statement of Adjustments in Annexure VI and notes to the Restated Financial Information in Annexure VII.

As per our report of even date attached For Shailendra Goel & Associates Firm Registration Number: 013670N

**Chartered Accountants** 

Shailendra Goel Partner

Membership No. 092862 UDIN :23092862BGYPTS1132

Place : Delhi Date : 18-08-2023 For and on behalf of the board

Sanjay Gupta Ad Managing Director Wh (DIN: 00202273) (DI

Aditya Gupta Whole Time Director (DIN: 07625118)

Ajay Batla Bhavika Kapil Chief Financial Office Company Secretary

Place : Delhi Date : 18-08-2023

**ANNEXURE - III** 

# **RESTATED STATEMENT OF CHANGES IN EQUITY**

# A Equity Share Capital

(Amount in INR Millions, unless other wise stated)

(Amount in link Millions, unless other wise s					ilei wise stateu)
Particulars	Balance at the Beginning of the period	Changes in equity share capital due to prior period errors	Restated balance at the beginning of the current reporting period	Changes in Equity share capital during the year	Balance at the end of the period
March 31, 2023					
Numbers	305,51,920	-	305,51,920	-	305,51,920
Amount	305.52	-	305.52	-	305.52
March 31, 2022*					
Numbers	38,18,990	-	38,18,990	267,32,930	305,51,920
Amount	38.19	-	38.19	267.33	305.52
March 31, 2021					
Numbers	38,18,990	-	38,18,990	-	38,18,990
Amount	38.19	-	38.19	-	38.19

<sup>\*</sup>The Company has issued bonus of 2,67,32,930( Two Crore Sixty Seven lacs thirty Two Thousand Nine Hundered Thirty Only) equity shares having face value of Rs.10/-each in the ratio of 7:1 {in the propotion of 7 (seven) equity shares for every 1(one) existing equity share} vide board resolution dated 19.03.2022 to all the existing shareholders fully paid up of the company whose names appear in the register of members of the company on March 2,2022 i.e the record date.

# **B**. Other Equity

(Amount in INR Millions, unless other wise stated)

Other Equity		Reserves and Surplus					
Particulars	Securities Premium Account	Retained Earnings	Other Components of Other Comprehensive Income	Total			
As at March 31, 2020	103.56	211.74	(1.39)	313.91			
Balance at the Beginning of the period	103.56	211.74	(1.39)	313.91			
Changes in accounting policy or prior period errors	-	-	- (4.00)	-			
Restated balances as at March 31, 2020	103.56	211.74	(1.39)	313.91			
Profit for the period Other comprehensive income	-	42.44	0.25	42.44 0.25			
Total comprehensive income for the year	103.56	254.18	(1.14)	356.60			
As at March 31, 2021	103.56	254.18 254.18	(1.14)	356.60			
Changes in accounting policy or prior period errors	-	-		-			
Restated balances as at March, 2021	103.56	254.18	(1.14)	356.60			
Bonus shares issued	(103.56)	(163.76)	-	(267.32)			
Profit for the period	-	59.54	-	59.54			
Other comprehensive income  Total comprehensive income for the year	-	149.96	0.81 (0.33)	0.81 149.63			
As at March 31, 2022	-	149.96	(0.33)	149.63			
Changes in accounting policy or prior period errors	-	-	-	-			
Restated balances as at March, 2022	-	149.96	(0.33)	149.63			
Profit for the period	-	75.10	-	75.10			
Other comprehensive income	-	-	0.53	0.53			
Total comprehensive income for the year	-	225.06	0.20	225.25			
As at March 31, 2023	-	225.06	0.20	225.25			

Note - INR 0.00 denotes amount less than INR 5000.00

Refer Note No.15 for nature and purpose of reserves

The above Annexure should be read together with basis of preparation and significant accounting policies forming part of the Restated Financial Information in Annexure V, Statement of Adjustments in Annexure VI and notes to the Restated Financial Information in Annexure VII.

As per our report of even date attached For Shailendra Goel & Associates Firm Registration Number: 013670N

**Chartered Accountants** 

Shailendra Goel Partner

Membership No. 092862 UDIN :23092862BGYPTS1132

Place : Delhi Date : 18-08-2023 For and on behalf of the board

Sanjay Gupta Managing Director (DIN: 00202273) Aditya Gupta Whole Time Director (DIN: 07625118)

Ajay Batla Bhavika Kapil
Chief Financial Officer Company Secretary

Place : Delhi Date : 18-08-2023

Date : 10 00 202

**ANNEXURE - IV** 

**RESTATED STATEMENT OF CASH FLOWS** 

		t in INR Millions, unle	•
Particulars	2022-23	2021-22	2020-21
CASH FLOWS FROM OPERATING ACTIVITIES:			
Profit/(Loss) before income tax from:	103.33	86.35	60.95
Adjustments for:			
Depreciation and Amortisation Expense	12.54	12.86	12.41
Allowance for bad and doubtful debts	0.58	0.03	3.50
Finance Costs	42.15	34.29	37.42
Bad Debts Written Off	2.63	1.40	0.64
Loss/(profit) on sale of assets	-	-	0.16
Interest on Fixed Deposit	(0.61)	(0.65)	(0.62
Interest Other	(0.13)	(0.83)	(0.97
Fair value income on security deposit (lease)	(0.03)	(0.02)	(0.02)
Sundry balances written back	(0.26)	(0.12)	(0.55
Other non cash adjustment	-	3.68	-
Change in Operating Assets and Liabilities:			
Adjustments for (increase) / decrease in operating assets:			
(Increase) / Decrease in Inventories	9.72	(23.10)	5.67
(Increase) / Decrease in Trade Receivables	(81.26)	21.25	(170.45
(Increase)/Decrease in other financial assets	4.91	(1.51)	(9.32)
(Increase)/Decrease in other current assets	14.01	(16.25)	50.34
(Increase)/Decrease in other bank balances	(2.88)	(0.01)	10.60
Adjustments for increase / (decrease) in operating liabilities:	(4.44)		
Increase/(Decrease) in Trade Payables	(4.14)	6.43	10.19
Increase/(Decrease) in Provisions	1.48	1.36	(0.34)
Increase/(Decrease) in Other Financial Liabilities	1.00	0.12	(0.93)
Increase/(Decrease) in Other Current Liabilities	5.78	0.26	(16.55)
Cash Generated from Operations	108.82	125.54	(7.87)
Less: Income taxes paid	22.83	15.17	16.51
Net cash inflow from Operating Activities	85.99	110.37	(24.38)
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of Property,Plant and Equipment	(12.16)	(43.75)	(12.58)
Proceeds from sale of Property, Plant and Equipment	-	-	3.10
Interest Received	0.74	1.48	1.59
Addition of Capital work - in - progress	(27.80)	-	-
Net cash outflow from Investing Activities	(39.22)	(42.27)	(7.89)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Proceeds (Repayment) from Borrowings	(4.17)	(32.14)	71.49
Interest & Finance Charges Paid	(42.08)	(34.12)	(37.30
Payment of Lease Liabilty	(0.53)	(1.86)	(1.91
r dyment or zease zidsitty	(0.33)	(1.00)	(1.31)
Net cash inflow (outflow) from Financing Activities	(46.78)	(68.12)	32.28
Net increase/ (decrease) in cash and bank balances	(0.01)	(0.02)	0.01
Cash and bank balances at the beginning of the financial year	0.01)	0.10	0.01
Cash and bank balances at the beginning of the financial year	0.08	0.10	0.09
Cash and bank balances at end of the year	0.07	0.08	0.10
Reconciliation of cash and cash equivalents as per the cash flow	+	+	
statement:			
Cash and Cash Equivalents as per above comprise of the following:			

# Balances per statement of Cash Flows Notes:

1. The above cash flow statement has been prepared under the 'Indirect Method' as set out in the Ind AS 7 on 'Statement of Cash Flows'.

0.07

0.07

2. Previous years figures have been regrouped/rearranged/recast wherever necessary to conform to this year's classification.

Note - INR 0.00 denotes amount less than INR 5000.00
As per our report of even date attached
For Shailendra Goel & Associates
Firm Registration Number: 013670N
Chartered Accountants

For and on behalf of the board  $% \left\{ \mathbf{r}^{\prime}\right\} =\left\{ \mathbf{r}^{\prime}\right\} =\left$ 

0.08

0.08

0.10

0.10

Shailendra Goel Partner Membership No. 092862 UDIN :23092862BGYPTS1132

Date: 18-08-2023

Cash and bank balances

Sanjay Gupta Aditya Gupta
Managing Director
(DIN: 00202273) (DIN: 07625118)

Place : Delhi

Ajay Batla Bhavika Kapil
Chief Financial Offic Company Secretary

Place : Delhi Date : 18-08-2023

# 1 CORPORATE INFORMATION

Plaza Wires Private Limited was incorporated on 23rd August, 2006 under the Companies Act, 1956 having its registered office at A-74, Okhla Industrial Area Phase-2, Delhi-110020. The Company is engaged in manufacturing and trading of electrical wire and allied products. Company has been converted into a Public Company on 10/03/2022.

The Company's Restated Financial Information for the year ended March 31, 2023, year ended March 31, 2022 and March 31, 2021 were approved for issue in accordance with a resolution dated August 18, 2023.

# 2 BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

## A BASIS OF PREPARATION AND COMPLIANCE

2.1 The Restated Financial Information of the Company comprises of the Restated Statements of Assets and Liabilities as at March 31, 2023, March 31 2022 and March 31, 2021 and the Restated Statement of Profit and Loss (including Other Comprehensive Income), the Restated Statement of Changes in Equity and the Restated Statement of Cash flows for the year ended March 31, 2023, March 31 2022 and March 31, 2021 and , the Basis for Preparation and Significant Accounting Policies and the Statement of Notes to the Restated Financial Information (hereinafter collectively referred to as 'Restated Financial Information').

The Restated Financial Information has been prepared by the Management of the Company for inclusion in the Offer Document to be filed by the Company with the Securities and Exchange Board of India ('SEBI') in connection with proposed Initial Public Offering of its equity shares, in accordance with the requirements of:

- Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act").
- Relevant provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, issued by the Securities and Exchange Board of India ('SEBI') as amended in pursuance of the Securities and Exchange Board of India Act, 1992; and
- The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").

## The Restated Financial Information have been compiled from:

- 1. Audited Ind AS financial statements of the Company as at and for the year ended 31 March 2023 prepared in accordance with Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India which have been approved by the Board of Directors at their meeting held on August 18, 2023.
- 2. As at and for the years ended March 31, 2022, and March 31, 2021: From the audited special purpose financial statements of the Company as at and for the years ended March 31, 2022 and March 31, 2021, which were prepared by the Company after taking into consideration in response to the requirements of the SEBI e-mail. The audited special purpose financial statements for the years ended March 31, 2022 and March 31, 2021 have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values following accounting policies (both mandatory exceptions and optional exemptions) availed as per Ind AS 101 and as per the presentation, accounting policies and grouping/classifications.
- 3. As at and for the years ended 31 March 2022 and 31 March 2021: From the audited financial statements of the Company as at and for the years ended 31 March 2022 and 31 March 2021 prepared in accordance with Indian GAAP (IGAAP) which were approved by the Board of Directors in their meetings held on 2nd September 2022 and November 08,2021 respectively.

The Restated Financial Information has been compiled by the Management from the Audited Financial Statements for respective years and:

- there were no material adjustments for previous years in arriving at loss/profit of the respective years;
- appropriate regroupings have been made in the Restated Financial Information of assets and liabilities, statement of profit and loss and statement of cash flow, wherever required, by reclassification of the corresponding items of income, expenses, assets, liabilities and cash flows, in order to bring them in line with the accounting policies and classification as per the Schedule III of Companies Act, 2013, requirements of Ind AS 1 and other applicable Ind AS principles and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2018, as amended.

# 2.1 Basis of measurement

The Restated Financial Information of the company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended) on a Historical Cost Convention on accrual basis, except for the following material items:

- Certain financial assets and liabilities that are measured at fair value.
- -Net defined benefit plans- Plan assets measured at fair value less present value of defined benefit obligation.

# **Determining the Fair Value**

While measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- **Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- **Level 2:** inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

# 2.2 Current and Non-Current Classification

The Company presents assets and liabilities in statement of financial position based on current/non-current classification. The Company has presented non-current assets and current assets before equity, non-current liabilities and current liabilities in accordance with Schedule III, Division II of Companies Act, 2013 notified by MCA.

#### An asset is classified as current when it is:

- 'Expected to be realised or intended to be sold or consumed in normal operating cycle,
- 'Held primarily for the purpose of trading,
- 'Expected to be realised within twelve months after the reporting year, or
- 'Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting year.

All other assets are classified as non-current.

# A liability is classified as current when it is:

- 'Expected to be settled in normal operating cycle,
- 'Held primarily for the purpose of trading,
- 'Due to be settled within twelve months after the reporting year, or
- 'There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting year.

The Company classifies all other liabilities as non-current.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Deferred tax assets and liabilities are classified as non-current assets and liabilities. The Company has identified twelve months as its normal operating cycle.

# 2.3 Functional and Presentation Currency

Items included in the Restated Financial Information of the Company are measured using the currency of the primary economic environment in which it operates i.e. the "functional currency". The Company's restated financial information are presented in INR, which the Company's functional currency. All amounts have been rounded to the nearest Millions, unless otherwise indicated.

2.4 The preparation of the financial statements in conformity with Ind AS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income, expenses and disclosures of contingent assets and liabilities at the date of these financial statements and the reported amounts of revenues and expenses for the years presented.

These judgments and estimates are based on management's best knowledge of the relevant facts and circumstances, having regard to previous experience, but actual results may differ materially from the amounts included in the financial statements.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods affected.

The information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements. Refer Note 3 for detailed discussion on estimates and judgements.

# (B) SIGNIFICANT ACCOUNTING POLICIES

# 1 Property, Plant And Equipment:

# (i) Recognition and measurement

Property, Plant and equipment are measured at cost (which includes capitalised borrowing costs) less accumulated depreciation and accumulated impairment losses, if any.

The cost of an item of property, plant and equipment comprises:

- a) its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates.
- b) any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by the management.
- c) the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment and depreciated accordingly.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference

between the sales proceeds and the carrying amount of the asset and is recognised in the restated statement of profit and

loss on the date of disposal or retirement

On transition to Ind AS as on April 1, 2021 the Company has elected to measure certain items of Property, Plant and Equipment at cost as per Ind AS. The same are considered as deemed cost on the date of transition to Ind AS.

# (ii) Subsequent expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

# (iii) Depreciation, Estimated useful life and Estimated residual value

Depreciation is calculated using the Straight Line Method, pro rata to the period of use, taking into account useful lives and residual value of the assets. The useful life of assets & the estimated residual value taken from those prescribed under Part C of Schedule II to the Companies Act, 2013.

Depreciation is computed with reference to cost. Depreciation on additions during the year is provided on pro rata basis with reference to month of addition/installation. Depreciation on assets disposed/discarded is charged up to the date of sale excluding the month in which such assets is sold.

The assets residual value and useful life are reviewed and adjusted, if appropriate, at the end of each reporting year. Gains and losses on disposal are determined by comparing proceeds with carrying amounts. These are included in the statement of Profit and Loss.

Property, plant and equipment	Useful life as per company
Building	30/60 Years
Office Equipments	5/8/10 Years
Computer	3 Years
Furniture and Fixtures	10 Years
Vehicles	8/10 Years
Plant and Machinery	15 Years
Solar Plant	25 Years

Land is carried at historical cost and is not depreciated.

#### **Transition to Ind AS**

On transition to Ind AS, the company has elected to continue with the carrying value of all the items of property, plant and equipment recognised as at April 1, 2021, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

## 2 INTANGIBLE ASSETS

Identifiable intangible assets are recognised when it is probable that future economic benefits attributed to the asset will flow to the Company and the cost of the asset can be reliably measured.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is derecognised.

# (i) Recognition and measurement

Computer software's have finite useful lives and are measured at cost less accumulated amortisation and any accumulated impairment losses.

# (ii) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, when incurred is recognised in statement of profit or loss.

# (iii) Amortisation

Amortisation is calculated to write off the cost of intangible assets less their estimated residual values using the straight-line method over their estimated useful lives and is generally recognised in statement of profit or loss. Computer software are amortised over their estimated useful life or 10 years, whichever is lower.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted, if required.

Intangible Asset	Useful life as per company	
Computer Software	10 Years	

# **Transition to Ind AS**

On transition to Ind AS, the company has elected to continue with the carrying value of all the items of property, plant and equipment recognised as at April 1, 2021, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

# 3 Impairment of non financial assets

An asset is considered as impaired when at the date of Balance Sheet, there are indications of impairment and the carrying amount of the asset, or where applicable, the cash generating unit to which the asset belongs, exceeds its recoverable amount (i.e. the higher of the net asset selling price and value in use). The carrying amount is reduced to the recoverable amount and the reduction is recognized as an impairment loss in the statement of profit and loss. The impairment loss recognized in the prior accounting period is reversed if there has been a change in the estimate of recoverable amount. Post impairment, depreciation is provided on the revised carrying value of the impaired asset over its remaining useful life.

Impairment losses are recognised in the restated statement of profit and loss.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the restated summary statement of profit and loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

# 4 Financial assets

# Initial recognition and measurement

All financial assets are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets, which are not at fair value through profit or loss, are adjusted to the fair value on initial recognition. Financial assets are classified, at initial recognition, as financial assets measured at fair value or as financial assets measured at amortised cost.

# **Subsequent Measurement**

# Financial Assets measured at Amortised Cost (AC)

A Financial Asset is measured at Amortised Cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the Financial Asset give rise on specified dates to cash flows that represent solely payments of principal and interest on the principal amount outstanding.

# Financial Assets measured at Fair Value Through Other Comprehensive Income (FVTOCI)

A Financial Asset is measured at FVTOCI if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling Financial Assets and the contractual terms of the Financial Asset give rise on specified dates to cash flows that represents solely payments of principal and interest on the principal amount outstanding.

# Financial Assets measured at Fair Value Through Profit or Loss (FVTPL)

A Financial Asset which is not classified in any of the above categories are measured at FVTPL. Financial assets are reclassified subsequent to their recognition, if the Company changes its business model for managing those financial assets. Changes in business model are made and applied prospectively from the reclassification date which is the first day of immediately next reporting period following the changes in business model in accordance with principles laid down under Ind AS 109 – Financial Instruments.

# **Derecognition of financial assets**

The Company derecognises a financial asset when the contractual rights to cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred.

# Impairment of financial assets

In accordance with Ind-AS 109, the Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on the following financial asset and credit risk exposure:

- a) Financial assets that are debt instruments and are measured at amortised cost e.g., loans, debt securities, deposits, and bank balance.
- b) Trade receivables

The Company follows 'simplified approach' for recognition of impairment loss allowance on:

- Trade receivables which do not contain a significant financing component.

The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

- For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. Expected Credit Loss Model is used to provide for impairment loss.

# 5 Financial liabilities

# Classification

The Company classifies its financial liabilities in the following measurement categories:

- those to be measured subsequently at fair value through profit and loss-[FVTPL]; and
- those measured at amortised cost. [AC]

# Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss or at amortised cost.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, lease liabilities, loans and borrowings including bank overdrafts

# Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

# Financial liabilities at fair value through profit or loss [FVTPL]

Financial liabilities at fair value through profit or loss [FVTPL] include financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind-AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, only if the criteria in Ind-AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/loss are not subsequently transferred to statement of profit or loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss.

# Financial liabilities at amortised cost (Loans and borrowings)

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss. This category generally applies to borrowings.

# Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

# **6 CASH AND CASH EQUIVALENT**

Cash and cash equivalent including other bank balances in the restated summary statement of assets and liabilities comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the restated summary statement of cash flows, cash and cash equivalents including other bank balances consist of cash and short-term deposits, as defined above as they are considered an integral part of the Company's cash management.

# 7 INVENTORIES

Raw Materials are valued at cost.

Stores and Spares are valued at cost.

Work-in-Progress are valued at cost

Finished stocks are valued at cost or net realisable value whichever is lower.

The valuation of inventories includes taxes, duties of non refundable nature and direct expenses and other direct cost attributable to the cost of inventory, net of excise duty/Goods and Service Tax/ countervailing duty / education cess and value added tax.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. The net realizable value of work-in-progress is determined with reference to the selling prices of related finished products. Raw materials and other supplies held for use in production of finished products are not written down below cost except in cases where material prices have declined and it is estimated that the cost of the finished products will exceed their net realizable value.

#### **8 EARNINGS PER SHARE**

# (i) Basic earnings per share

Basic earnings per shares is calculated by dividing Profit/(Loss) attributable to equity holders (adjusted for amounts directly charged to Reserves) before/after Exceptional Items (net of tax) by Weighted average number of Equity shares, (excluding treasury shares).

# (ii) Diluted earnings per share

Diluted earnings per shares is calculated by dividing Profit/(Loss) attributable to equity holders (adjusted for amounts directly charged to Reserves) before/after Exceptional Items (net of tax) by Weighted average number of Equity shares (excluding treasury shares) considered for basic earning per shares adjusted for the effects of dilutive potential Equity shares.

# 9 FOREIGN CURRENCY

# Foreign currency transactions

Transactions in foreign currencies are translated into the functional currency of the Company at the exchange rate prevailing at the date of the transactions. Monetary assets (other then investments in companies registered outside India) and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date.

Difference on account of changes in foreign currency are generally charged to the statement of profit & loss

# 10 Revenue recognition

# (i) Sale of goods

The specific recognition criteria described below must also be met before revenue is recognized. The company has a one stream of revenue i.e. Sale of products.

Further, revenue from sale of goods is recognised based on a 5-Step Methodology which is as follows:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligation in contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

Revenue from sale of goods is recognised when control or substantial risks and rewards of ownership are transferred to the buyer under the terms of the contract, generally on delivery of goods.

Revenue is measured at the amount of consideration which the Company expects to be entitled to in exchange for transferring distinct services to a customer as specified in the contract, excluding amounts collected on behalf of third parties (for example taxes and duties collected on behalf of the government). Consideration is generally due upon satisfaction of performance obligations and receivable is recognized when it becomes unconditional.

Revenue is measured based on the transaction price, which is the consideration, adjusted for discounts and claims, if any, as specified in the contract with the customer. Revenue also excludes taxes collected from customers.

# (ii) Contract Balances

# **Trade Receivables**

A receivable represents the Company's right to an amount of consideration that is unconditional.

# Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognised when the payment is made. Contract liabilities are recognised as revenue when the Company performs under the contract.

# (iii) Other Income

Other income is comprised primarily of interest income. Interest income is recognized using the effective interest method and where no significant uncertainty as to measure or collectability exists.

# 11 EMPLOYEE BENEFITS

# (i) During Employment benefits

# (a) Short term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

# (ii) Post Employment benefits

# (a) Defined contribution plans

A defined contribution plan is a post employment benefit plan under which a Company pays fixed contribution into a separate entity and will have no legal or constructive obligation to pay further amounts.

# (b) Defined benefit plans

The Company pays gratuity to the employees who have has completed five years of service with the company at the time when employee leaves the Company.

The gratuity liability amount is unfunded and formed exclusively for gratuity payment to the employees.

The liability in respect of gratuity and other post-employment benefits is calculated using the Projected Unit Credit Method and spread over the periods during which the benefit is expected to be derived from employees' services.

Re-measurement of defined benefit plans in respect of post employment are charged to Other Comprehensive Income.

Compensated Absences: Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

# (c) Termination benefits

Termination benefits are payable when employment is terminated by the Company before the normal retirement date or when an employee accepts voluntary redundancy in exchange for these benefits. In case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer.

## 12 INCOME TAXES

Income tax expense comprises current and deferred tax. Tax is recognised in statement of profit and loss, except to the extent that it relates to items recognised in the other comprehensive income or in equity. In which case, the tax is also recognised in the other comprehensive income or in equity.

# (i) Current tax

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or subsequently enacted at the Balance sheet date.

Current tax assets and liabilities are offset only if, the Company:

- a) has a legally enforceable right to set off the recognised amounts; and
- b) intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current tax provision is computed for income calculated after considering allowances and exemptions under the provisions of the applicable Income Tax Laws. Current tax assets and current tax liabilities are off set, and presented as net.

# (ii) Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the year in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have enacted or substantively enacted by the end of the reporting year. The carrying amount of Deferred tax liabilities and assets are reviewed at the end of each reporting year. Deferred tax is recognised to the extent that it is probable that future taxable profit will be available against which they can be used.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if:

- a) the Company has a legally enforceable right to set off current tax assets against current tax liabilities; and
- b) The Deferred Tax Assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable Company.

Minimum alternate tax (MAT) paid in a year is charged to the Statement of Profit and Loss as current tax. The company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the company will pay normal income tax during the specified period i.e. the period for which MAT credit is allowed to be carried forward.

In the year in which the company recognizes MAT credit as an asset in accordance with the GN on accounting for Credit Available in respect of Minimum Alternate Tax under the Income Tax Act, 1961, the said asset is created by way of credit to the Statement of Profit and Loss and shown as "MAT Credit Entitlement." The company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the company does not have convincing evidence that it will pay normal tax during the specified period.

# 13 BORROWING COSTS

General and specific Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of that asset till the date it is ready for its intended use or sale. Other borrowing costs are recognised as an expense in the year in which they are incurred.

#### 14 LEASES

The company has applied Ind AS 116 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under Ind AS 17.

#### (i) As a lessee

The company recognises a Right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The Right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property and equipment. Right of- use assets are depreciated on a straight-line basis over the shorter of the lease term. In addition, the Right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, company's incremental borrowing rate. Generally, the company uses its incremental borrowing rate as the discount rate.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the company's estimate of the amount expected to be payable under a residual value guarantee, or if company changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

# Short-term leases and leases of low-value assets

The company has elected not to recognise right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months. The company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term unless the receipts are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increases.

# (ii) As a lessor

Leases are classified as finance leases when substantially all of the risks and rewards of ownership transfer from the Company to the lessee. Amounts due from lessees under finance leases are recorded as receivables at the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the lease.

Lease income from operating leases where the company is a lessor is recognised in income on a straight-line basis over the lease term unless the receipts are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increases.

# 15 PROVISIONS AND CONTINGENT LIABILITIES & ASSETS

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event. It is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using equivalent period government securities interest rate. Unwinding of the discount is recognised in the statement of profit and loss as a finance cost. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Information on contingent liability is disclosed in the Notes to the Financial Statements.

Contingent assets are not recognised. However, when the realisation of income is virtually certain, then the related asset is no longer a contingent asset, but it is recognised as an asset.

# 16 SEGMENT REPORTING

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the company's chief operating decision maker to make decisions for which discrete financial information is available. Based on the management approach as defined in Ind AS 108, the chief operating decision maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments and geographic segments.

# 17 FAIR VALUE MEASUREMENT

The Company measures financial instruments at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

a) In the principal market for the asset or liability, or

b) In the absence of a principal market, in the most advantageous market for the asset or liability.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy.

## **Determining the Fair Value**

While measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2**: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

## 18 ROUNDING OFF OF AMOUNTS

All amounts disclosed in financial statements and notes have been rounded off to the nearest Millions as per requirement of Schedule III of the Act, unless otherwise stated

# 3 CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

# (a) Impairment test of Non Financial Assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or Cash Generating Units (CGU) fair value less costs of disposal and its value in use. It is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent to those from other assets or groups of assets. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing impairment, management estimates the recoverable amount of each asset or CGU based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.

# (b) Recognition and measurement of Provisions and Contingencies

Provisions and liabilities are recognized in the year when it becomes probable that there will be a future outflow of funds resulting from past operations or events and the amount of cash outflow can be reliably estimated. The timing of recognition and quantification of the liability require the application of judgement to existing facts and circumstances, which can be subject to change. Since the cash outflows can take place many years in the future, the carrying amounts of provisions and liabilities are reviewed regularly and adjusted to take account of changing facts and circumstances.

# **Contingencies**

In the normal course of business, contingent liabilities may arise from litigation, taxation and other claims against the Company. Where it is management's assessment that the outcome cannot be reliably quantified or is uncertain, the claims are disclosed as contingent liabilities unless the likelihood of an adverse outcome is remote. Such liabilities are disclosed in the notes but are not provided for in the financial statements. When considering the classification of legal or tax cases as probable, possible or remote, there is judgement involved. Although there can be no assurance regarding the final outcome of the legal proceedings, the Company does not expect them to have a materially adverse impact on the Company's financial position.

# (c) Measurements of Defined benefit obligations plan

The Cost of the defined benefit plan and other post-employment benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and attrition rate. Due to the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

## (d) Impairment of financial assets

The impairment provisions for financial assets are based on assumptions about risk of default and expected cash loss. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on Company's past history, existing market conditions as well as forward looking estimates at the end of each reporting year.

# (e) Income Taxes

There are transactions and calculations for which the ultimate tax determination is uncertain and would get finalized on completion of assessment by tax authorities. Where the final tax outcome is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax in the year in which such determination is made.

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that the taxable profit will be available against which the losses can be utilised. Significant management judgement is required to determine the amount of deferred tax assets that can be recognized based upon the likely timing and the level of future taxable profits together with future planning strategies.

# (f) Depreciation / Amortisation and useful lives of Property Plant and Equipment (PPE) / Intangible Assets: -

PPE / intangible assets are depreciated / amortised over their estimated useful lives, after taking into account estimated residual value. Management reviews the estimated useful lives and residual values of the assets annually in order to determine the amount of depreciation to be recorded during any reporting period. The useful lives and residual values are based on the Company's historical experience with similar assets and take into account anticipated technological changes. The depreciation /amortisation for future periods are revised if there are significant changes from previous estimates.

# (g) Exceptional items

Exceptional items are those items that management considers, by virtue of their size or incidence, should be disclosed separately to ensure that the financial information allows an understanding of the underlying performance of the business in the year, so as to facilitate comparison with prior periods. Such items are material by nature or amount to the year's result and / or require separate disclosure in accordance with Ind AS. The determination as to which items should be disclosed separately requires a degree of judgement.

# (h) Global health pandemic on Covid-19

The outbreak of corona virus (COVID-19) pandemic globally and in India is causing significant disturbance and slowdown of economic activity. In assessing the recoverability of Company's assets such as financial asset and non-financial assets, the Company has considered internal and external information. The Company has evaluated impact of this pandemic on its business operations and based on its review and current indicators of future economic conditions, there is no significant impact on its financial statements and the Company expects to recover the carrying amount of all the assets.

# 4 STANDARDS (INCLUDING AMENDMENTS) ISSUED BUT NOT YET EFFECTIVE

The Ministry of Corporate Affairs (MCA) notifies new standards or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time. On March 31, 2023, MCA amended the Companies (Indian Accounting Standards) Amendment Rules, 2023, as below: Ind AS 1, Presentation of Financial Statements – This amendment requires the entities to disclose their material accounting policies rather than their significant accounting policies. The effective date for adoption of this amendment is annual periods beginning on or after April 1, 2023. The company has evaluated the

Ind AS 8, Accounting Policies, Changes in Accounting Estimates and Errors – This amendment has introduced a definition of accounting estimates' and included amendments to Ind AS 8 to help entities distinguish changes in accounting policies from changes in accounting estimates. The effective date for adoption of this amendment is annual periods beginning on or after April 1, 2023. The company has evaluated the amendment and there is no impact on its restated financial statements.

Ind AS 12, Income Taxes – This amendment has narrowed the scope of the initial recognition exemption so that it does not apply to transactions that give rise to equal and offsetting temporary differences. The effective date for adoption of this amendment is annual periods beginning on or after April 1, 2023. The company has evaluated the amendment and there is no impacton its restated financial statements.

# SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND OTHER EXPLANATORY INFORMATION

# Part A: Statement of Restatement Adjustment

I. Reconciliation between audited equity and restated equity

	Particulars	Note no	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
Α	Total equity reported earlier under previous GAAP-Audited		530.77	464.65	403.30
В	Ind AS adjustment	42	-	(7.38)	(7.23)
С	Total equity as per Ind AS-Audited		530.77	457.27	396.07
D	Audit qualifications		-	-	-
Ε	Restatement adjustments:				
	Restated impact of adjustment of tax for earlier period	42	-	(2.12)	(1.28)
F	Total equity as per restated statement of assets and liabilities		530.77	455.15	394.79

# II. Reconciliation between audited profit and restated profit

	Particulars	Note no	As at 31 March 2023	As at 31 March 2022	As at 31 March 2021
Α	Profit/ (Loss) for the year reported earlier under previous GAAP-Audited		73.51	61.33	46.90
В	Ind AS Adjustment	42	-	(0.14)	(2.92)
С	Total comprehensive Income as reported under Ind AS-Audited		73.51	61.19	43.98
D	Audit qualifications		-	-	-
E	Restatement adjustments:				
	Restated impact of adjustment of tax for earlier period	42	2.12	(0.84)	(1.28)
F	Total comprehensive Income as per restated statement of profit and loss		75.63	60.35	42.70

# Note:

# Material regrouping: None

Appropriate regroupings have been made in the Restated Statement of Assets and Liabilities, Restated Statement of Profit and Loss and Restated Statement of Cashflows, wherever required, by reclassification of the corresponding items of income, expenses, assets, liabilities and cashflows, in order to bring them in line with the accounting policies and classification as per Ind AS financial information of the company for the years ended March 31,2023, March 31 2022 and March 31 2021 respectively prepared in accordance with Schedule III of Companies Act, 2013, requirements of Ind AS 1 and other applicable Ind AS principles and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations 2018, as amended.

# Part B: Non-Adjusting Events

- A. Qualifications in Auditors' Report, which do not require any corrective adjustments in the Restated Financial Information

  There are no audit qualifications in the auditor's report for the years ended 31 March 2023, 31 March 2022 and 31 March 2021 respectively.
- B. Emphasis of Matter (EOM) in Auditors' Report which do not require any corrective adjustments in the Restated Financial Information:

  There are no EOM in the auditor's report for the years ended 31 March 2023, 31 March 2022 and 31 March 2021 respectively.
- C. Audit Qualifications in Annexure to Auditors' Report, which do not require any corrective adjustments in the Restated Financial Information

Statements/comments included in the Companies (Auditor's Report) Order, 2020/the Companies (Auditor's Report) Order, 2016, which do not require any corrective adjustments in the Restated Financial Information

In addition to the audit opinion on the financial statements, the auditors are required to comment upon the matters included in the Companies (Auditor's Report) Order, 2020/ the Companies (Auditor's Report) Order, 2016 (together "the CARO") issued by the Central Government of India under sub-section (11) of Section 143 of Companies Act, 2013 on the financial statements as at and for the financial years ended March 31,2022 and March 31,2021 respectively. Certain statements/comments included in the CARO in the financial statements, which do not require any adjustments in the Restated Financial Information are reproduced below in respect of the financial statements presented.

There are no audit qualification in the Annexure to auditor's report for the years ended 31 March 2023, 31 March 2022 and 31 March 2021 respectively.

1	DDODEDTV	DIANT	VNDE	OUIPMENT
4.	PRUPERIT.	PLANI	аир г	COUPIVIEIVI

								(Amount	in INR Millions, unles	s other wise stated)
Particulars	Land	Building	Office Equipments	Computer	Furniture and Fixtures	Vehicles	Plant and Machinery	Solar Plant	Total	Capital Work In Progess
GROSS CARRYING VALUE										
As at March 31, 2020*	76.76	53.62	3.30	0.39	7.78	17.48	28.76	8.31	196.40	-
Additions	-	1.83	0.93	0.20	0.10	6.52	3.00	-	12.58	-
Disposals	-	-	-	-	-	(4.77)	-	-	(4.77)	-
As at March 31, 2021	76.76	55.45	4.23	0.59	7.88	19.23	31.76	8.31	204.21	-
A+ B4	76.76	F2 00	2.27	0.26	6.67	47.44	20.46	7.07	405.54	
As at March 31, 2021*	76.76	53.88	3.27	0.36	6.67	17.44	29.16	7.97	195.51	
Additions	21.17	8.92	0.64	0.39	0.34	4.24	7.62	-	43.32	-
Disposals	07.03	62.80	2.01	- 0.75	- 7.01	21.68	36.78	7.97	-	-
As at March 31, 2022 Additions	97.93	62.80	<b>3.91</b> 3.06	<b>0.75</b> 0.28	<b>7.01</b>	7.55	1.06	7.97	238.83 12.03	27.80
Disposals	-	-	3.00	0.28		7.55	1.00	-	12.03	27.80
As at March 31, 2023	97.93	62.80	6.97	1.03	7.07	29.23	37.84	7.97	250.86	27.80
A3 at March 31, 2023	37.33	02.80	0.57	1.03	7.07	23.23	37.04	7.57	250.80	27.80
ACCUMULATED DEPRECIATION/IMPAIRMENT										
As at March 31, 2020*	-	-	-	-	-	-	-	-	-	-
Depreciation for the year	-	1.57	0.96	0.23	1.21	3.30	2.60	0.34	10.21	-
Deductions\Adjustments during the period	-	-	-	-	-	(1.51)	-	-	(1.51)	-
As at March 31, 2021	-	1.57	0.96	0.23	1.21	1.79	2.60	0.34	8.70	-
As at March 31, 2021*	-	-	-	-	-	-	-	-	-	-
Depreciation for the year		1.74	0.96	0.23	1.18	3.49	2.84	0.34	10.78	-
Deductions\Adjustments during the period	-	- 4.74	- 0.00	- 0.22	- 1.40	- 2.40	- 2.04	- 0.24	-	-
As at March 31, 2022	-	1.74	0.96	0.23	1.18	3.49	2.84	0.34	10.78	-
Depreciation for the year	-	1.83	1.04	0.23	1.20	3.73	3.28	0.34	11.65	-
Deductions\Adjustments during the period	-	- 2.57	2.00	- 0.40	-	7 22	- 6.12	-	- 22.42	-
As at March 31, 2023	-	3.57	2.00	0.46	2.38	7.22	6.12	0.68	22.43	-
Net Carrying value as at March 31, 2023	97.93	59.23	4.97	0.57	4.69	22.01	31.72	7.29	228.43	27.80
Net Carrying value as at March 31, 2022	97.93	61.06	2.96	0.51	5.83	18.19	33.94	7.63	228.05	-
Net Carrying value as at March 31, 2021	76.76	53.88	3.27	0.36	6.67	17.44	29.16	7.97	195.51	-

<sup>\*</sup>Deemed cost (refer note no. v below )

# Notes:

i. Property, Plant and Equipment pledged as security against borrowings by the company

Refer to Note 40 for information on property, plant and equipment pledge as security by the company

# ii. Contractual Obligations

Refer to Note 39 for disclosure of contractual commitments for the acquisition of property, plant and equipment.

# iii. Title deeds not held in the name of the company

Relevant line item in the Balance sheet	Description of item of property	Gross carrying value	Title deeds held in the name of	Whether title deed holder is a promoter, director or relative of promoter/director or employee of promoter/director	Property held since which date	Reason for not being held in the name of the company
		Nil				

(iv)The company has not revalued any Property plant and equipment during the reporting periods

(v). Reconciliation of deemed cost to values under previous GAAP :

Particulars	Land	Building	Office Equipments	Computer	Furniture and Fixtures	Vehicles	Plant and Machinery	Solar Plant	Total
Gross block as at March 31, 2020	76.76	55.45	5.34	1.24	9.96	24.04	33.85	8.98	215.62
Accumulated depreciation as at March 31, 2020	-	(1.83)	(2.04)	(0.86)	(2.18)	(6.56)	(5.09)	(0.67)	(19.23)
Deemed Cost as at March 31, 2020	76.76	53.62	3.30	0.38	7.78	17.48	28.76	8.31	196.39
Gross block as at March 31, 2021	76.76	64.33	8.46	1.34	14.54	31.78	43.61	8.98	249.80
Accumulated depreciation as at March 31, 2021	-	(10.45)	(5.19)	(0.98)	(7.88)	(14.33)	(14.45)	(1.01)	(54.29)
Deemed Cost as at March 31, 2021	76.76	53.88	3.27	0.36	6.66	17.45	29.16	7.97	195.51

# (vi) A. Ageing Schedule

Capital work-in-progress ageing schedule as at March 31, 2023

(Amount in INR Millions, unless other wise stated)

Capital work-in-progress	Amou	Total			
	Less than 1 year	Less than 1 year 1-2 years 2-3 Years More than 3 years		Total	
Project in progress					
Capital Work In Progress-Building	1.57	-	-	-	1.57
Capital Work In Progress-Machinery	26.23	-	-	-	26.23
Project temporarily suspended	-	-	-	-	-

There is no Capital worki in progress for the year ended March 31,2022 and March 31, 2021.

B. For Capital work-in-progress, completion is not overdue nor has exceeded its cost compared to its original plan and thus completion schedule is not given.

5. RIGHT-OF-USE ASSETS				
	(Amount in INR Millions, unless other wise stated)			
Particulars	Right-Of-Use Assets			
GROSS CARRYING VALUE				
As at March 31, 2020	10.42			
Additions	0.75			
Deletions / Other Adjustment	-			
As at March 31, 2021	11.17			
Additions	3.96			
Deletions / Other Adjustment	(4.24)			
As at March 31, 2022	10.89			
Additions	-			
Deletions / Other Adjustment	(9.63)			
As at March 31, 2023	1.26			

ACCOMOLATED DEF RECIATION/INF ARMINENT	
As at March 31, 2020	6.84
Depreciation for the year	1.80
As at March 31, 2021	8.64
Depreciation for the year	1.77
Other Adjustment	(0.80
As at March 31, 2022	9.50

# **ANNEXURE -VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

Depreciation for the year	0.50
Other Adjustment	(9.25)
As at March 31, 2023	0.81

Net Carrying value as at March 31, 2023	0.45
Net Carrying value as at March 31, 2022	1.33
Net Carrying value as at March 31, 2021	2.53

# Notes:

(i) The Company has not revalued Rights to use assets during the reporting year.

- (ii) The Company has entered into lease arrangements for its office and godown purpose. These leasing arrangements are of 3 years on an avearage and are usually renewable by mutual consent on mutually agreeable terms.
- (iii) Refer note 20 for disclosures pertaining to lease liabilities
- (iv) The weighted average incremental borrowing rate applied to lease liabilities is 8%.
- (v) The following amount are recognised in the restated profit and loss:

Amount in INR Millions, unless other wise stated

	(Amount in live ivillions, unless other wise state				
Particulars	Year ended 31	Year ended 31	Year ended 31		
	March 2023	March 2022	March 2021		
Depreciation expenses of right of use assets (refer note 29)	0.50	1.72	1.55		
Interest expenses on lease liabilities (refer note 20 and 28)	0.06	0.16	0.14		
Expenses relating to short term leases (refer note 20 and 30)	5.48	3.38	2.41		

(vi) The lease agreements for immovable properties where the company is the lessee are duly executed in favour of the company.

# NOTES TO RESTATED FINANCIAL INFORMATION

# 6. INTANGIBLE ASSETS

(Amount in INR Millions, unless other wise stated)

	(Amount in live willions, unless other wise stated)				
Particulars	Computer Software	Total			
GROSS CARRYING VALUE					
As at March 31, 2020	2.35	2.35			
Additions	-	-			
Deletions	-	-			
As at March 31, 2021	2.35	2.35			
As at March 31, 2021*	1.93	1.93			
Additions	0.43	0.43			
Deletions	-	-			
As at March 31, 2022	2.36	2.36			
Additions	0.13	0.13			
Deletions	-	-			
As at March 31, 2023	2.49	2.49			
ACCUMULATED AMORTISATION AND IMPAIRMENT					
As at March 31, 2020	-	-			
Amortisation for the year	0.42	0.42			
As at March 31, 2021	0.42	0.42			
As at March 31, 2021*	- 1	-			
Amortisation for the year	0.36	0.36			
As at March 31, 2022	0.36	0.36			
Amortisation for the year	0.39	0.39			
As at March 31, 2023	0.75	0.75			
Net Carrying value as at March 31, 2023	1.74	1.74			
Net Carrying value as at March 31, 2022	2.00	2.00			
Net Carrying value as at March 31, 2021	1.93	1.93			

# \*Deemed cost (refer note no. (ii) below )

# (ii). Reconciliation of deemed cost to values under previous GAAP:

Particulars	Computer Software	Total
Gross block as at March 31, 2020	3.93	3.93
Accumulated depreciation as at March 31, 2020	(1.58)	(1.58)
Deemed Cost as at March 31, 2020	2.35	2.35

Particulars	Computer Software	Total
Gross block as at March 31, 2021	3.68	3.68
Accumulated depreciation as at March 31, 2021	(1.75)	(1.75)
Deemed Cost as at March 31, 2021	1.93	1.93

<sup>(</sup>i) The company has not revalued any Intangible assets during the reporting periods

# **ANNEXURE -VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

7. FINANCIAL ASSETS		14	mount in INR Millions, u	place other wise states
C) OTHER FINANCIAL ASSETS	March 31, 2023	March 31, 2021		
Non Current		March 91, 1923	March 31, 2022	
(i) Financial assets carried at amortised cost				
Security Deposits		2.84	2.47	2.3
Lease Deposits		0.56	0.56	0.3
Deposits with banks to the extent held as margin money		5.36	8.67	5.9
	Total	8.76	11.70	8.6
Current				
(i) Financial assets carried at amortised cost				
Interest accrued on FD with banks		0.47	0.47	0.
Deposits with banks to the extent held as margin money		0.56	2.50	4.
	Total	1.03	2.97	4.4
Details of lien against fixed deposits: : (non current)				
Security lien towards PNB - bank guarantee		0.36	3.67	0.9
Security lien towards PNB - cash credit facility		5.00	5.00	5.0
security her terraines into cost electric acting		3.00	-	-
Total		5.36	8.67	5.9
Details of lien against fixed deposits: (Current)				
Security lien towards PNB - bank guarantee		0.56	2.50	4.3
Total		0.56	2.50	4.3

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

# 8. INVENTORIES

(Amount in INR Millions, unless other wise stated)

(Amount in the Millions, unless other wise s						
Particulars	March 31, 2023	March 31, 2022	March 31, 2021			
Raw materials (Valued at cost)	96.37	56.73	41.58			
Work-in-process (Valued at cost)	48.36	34.03	26.52			
Finished goods (Valued at cost or net realisable value, whichever is lower)	147.40	210.46	209.41			
Stores, consumables and packing material (Valued at cost)	7.33	7.95	8.56			
Total	299.46	309.17	286.07			

During the year ended March 31, 2023: INR Nil (March 31, 2022: INR Nil, March 31, 2021: INR Nil) was recognised as an expense for inventories carried at net realisable value.

# 9. TRADE RECEIVABLES

(Amount in INR Millions, unless other wise stated)

(Alliount in the Millions, unless other							
Particulars	March 31, 2023	March 31, 2022	March 31, 2021				
Current							
Trade Receivables from customers	501.46	426.14	405.98				
Receivables from other related parties (Refer Note 33)	19.88	17.14	59.98				
	521.34	443.28	465.96				
Breakup of Trade receivables :							
Secured, considered good	-	-	-				
Unsecured, considered good	533.22	454.58	477.23				
Trade receivable which have significant increase in credit risk	-	-	-				
Trade receivable Credit Impaired	-	-	-				
	533.22	454.58	477.23				
Impairment Allowance (allowance for bad and doubtful debts)							
Less: Loss allowance	11.88	11.30	11.27				
	11.88	11.30	11.27				
	521.34	443.28	465.96				

- (i) Refer Note No. 36 and 37 for Financial instruments, fair values and risk measurement
- (ii) Trade or Other Receivable due from directors or other officers of the company either severally or jointly with any other person amounted to INR Nil as on March 31, 2023 (March 31, 2022, March 31, 2021: INR Nil)
- (iii) Trade or Other Receivable due from firms or private companies respectively in which any director is a partner, a director or a member amounted to as March 31,2023 is 19.88 millions (March 2022 and March 31, 2021: INR 17.14 millions and INR 59.98 millions respectively)
- (iv) The movement in allowance for expected credit loss is as follows:

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Balance as at beginning of the year	11.30	11.27	7.77
Change in allowance during the year	0.58	0.03	3.50
Balance as at the end of the year	11.88	11.30	11.27

# **ANNEXURE -VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

(Amount in INR Millions, unless other wise stated)

Trade Receivables Ageing Schedule:

March 31, 2023	Outstanding for following periods from due date of pa					
Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(i)(a) Undisputed Trade receivables – considered good (Others)	468.97	20.94	9.25	1.19	11.03	511.38
(i)(b) Undisputed Trade receivables – considered good (Related						
Party)	19.88	-	-	-	-	19.88
(ii) Undisputed Trade Receivables – which have significant						
increase in credit risk						-
(iii) Undisputed Trade Receivables – credit impaired						-
(iv) Disputed Trade Receivables–considered good		0.24	0.93	0.60	0.19	1.96
(v) Disputed Trade Receivables – which have significant increase						
in credit risk	-	-	-	-	-	-
(vi) Disputed Trade Receivables – credit impaired	-	-	-	-	-	-
Sub Total						533.22
Less: Allowance for credit impaired/Expected credit loss	-	-	-	-	-	11.88
Total						521.34

March 31, 2022	Outstanding for following periods from due date of payment					
Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(i)(a) Undisputed Trade receivables – considered good (Others)	397.31	17.89	4.13	4.61	11.55	435.49
(i)(b) Undisputed Trade receivables – considered good (Related						
Party)	16.13	-	-	-	1.00	17.13
(ii) Undisputed Trade Receivables – which have significant						
increase in credit risk	-	-	-	-	-	-
(iii) Undisputed Trade Receivables – credit impaired	-	-	-	-	-	-
(iv) Disputed Trade Receivables–considered good	0.87	1.09	-	-	-	1.96
(v) Disputed Trade Receivables – which have significant increase						
in credit risk	-	-	-	-	-	-
(vi) Disputed Trade Receivables – credit impaired	-	-	-	-	-	-
Sub Total						454.58
Less: Allowance for credit impaired/Expected credit loss	-	-	-	-	-	11.30
Total						443.28

March 31, 2021	Outstanding for following periods from due date of payment					
Particulars	Less than 6 months	6 months - 1 year	1-2 years	2-3 years	More than 3 years	Total
(i)(a) Undisputed Trade receivables – considered good (Others)	389.28	5.97	8.02	2.67	9.23	415.16
(i)(b) Undisputed Trade receivables – considered good (Related						
Party)	42.40	16.59	-	-	1.00	59.99
(ii) Undisputed Trade Receivables – which have significant						
increase in credit risk	-		-	-	-	-
(iii) Undisputed Trade Receivables – credit impaired	-		-	-	-	-
(iv) Disputed Trade Receivables–considered good	-	0.62	1.46	-	-	2.08
(v) Disputed Trade Receivables – which have significant increase						
in credit risk	-		-	-	-	-
(vi) Disputed Trade Receivables – credit impaired	-		-	-	-	-
Sub Total	431.68	23.19	9.48	2.67	10.23	477.23
Less: Allowance for credit impaired/Expected credit loss	-	-	-	-	-	11.27
Total						465.96

Note: The company has filed court cases during the current financial year under negotiable instruments act to recover INR 1.96 millions (Previous Year March 31, 2022: INR 1.96 Millions and March 31, 2021: INR 2.08 Millions) and they are considered good and recoverable.

# NOTES TO RESTATED FINANCIAL INFORMATION

#### 10. CASH AND CASH EQUIVALENTS

(Amount in INR Millions, unless other wise star				
Particulars	March 31, 2023	March 31, 2022	March 31, 2021	
Balances with banks:				
- On current accounts	0.01	0.03	0.02	
Cash on hand	0.06	0.05	0.08	
	0.07	0.08	0.10	

#### 11. OTHER BANK BALANCES

(Amount in INR Millions, unless other wise sta				
Particulars	March 31, 2023	March 31, 2022	March 31, 2021	
Balances with banks and others as security against borrowings	2.89	0.01	-	
	2.89	0.01	-	
Details of lien against fixed deposits: :				
Security lien towards PNB - bank guarantee	0.06	0.01	-	
Security lien towards others - channel financing	2.83	-	-	
Total	2.89	0.01	-	

#### 12. OTHER ASSETS

(Amount in INR Millions, unless other wise stated)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Current			
Advances to suppliers for capital goods	0.37	0.18	2.18
Advances other than Capital advances			
<ul> <li>Advances to Suppliers for goods and expenses</li> </ul>	13.85	18.18	13.59
- Other advances/loan	1.51	13.02	4.90
Others			
- Prepaid expenses	1.38	1.92	1.26
- IPO Share issue expenses*	7.82	-	-
- Balances with Statutory, Government Authorities **	0.28	7.67	4.20
- Imprest with Branches and others***	3.34	2.09	1.43
- Advance to staff	0.50	-	-
Tota	29.05	43.06	27.56

<sup>\*</sup> The company is in the process of lounching its intial public offer (IPO) of equity shares and incurred expenses of INR 7.82 millions for March 31, 2023 (INR Nil for March 31, 2022 and March 31, 2021) in connection with proposed public offer of equity shares for various services received for Initial Public offering (IPO). These IPO related expenses will largely be adjusted against the share premium to extent permmissioble under section 52 of the companies act 2013 on successful completion of the issue.

Note: Advances due from firms or private companies respectively in which any director is a partner, a director or a member amounted to INR is Nil millions as on March 31, 2023, INR 11.50 Millions as on March 31, 2022 and Nil as on March 31, 2021.

<sup>\* \*</sup>Includes payment of Rs.5 Million made on 10th september 2021 for the financial year 2020-2021 by the company with GST Department as payment u/s 74(5) through DRC - 03 Challan .However in this regard no demand has been raised so far by the DGGI Authorities in the form of any demand notice and the company will file a refund against the said amount so as to avoid any complication with respect to the claim for refund being barred by limitation .The management is confident and has taken a legal opinion that this amount will be refunded/adjusted against future dues/demand in due course.

<sup>\*\*\*</sup>Rs.0.23 millions due from a relative as on March 31,2023 (March 31, 2022: Nil, March 31, 2021: INR 0.28 millions.)

## **ANNEXURE -VII**

## NOTES TO RESTATED FINANCIAL INFORMATION

#### 13. INCOME TAX

(Amount in INR Millions, unless other wise stated) **Deferred Tax** 

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Deferred Tax relates to the following:			
Provision for employee benefits - Gratuity	(1.75)	(1.66)	(1.61)
Provision for employee benefits - Leave encashment	(0.07)	(0.06)	(0.05)
Expected credit loss on trade receivables	(2.99)	(3.02)	(3.01)
Leases - ROU and leaseliability	(0.01)	(0.02)	(0.07)
Total Deferred Tax (Assets): (A)	(4.82)	(4.76)	(4.74)
Temporary difference in the carrying amount of property, plant and equipment	9.59	9.67	8.90
Total Deferred Tax Liability: (B)	9.59	9.67	8.90
MAT Credit Receivable	-	-	(3.17)
Net Deferred Tax (Assets) / Liabilities	4.77	4.91	0.99

Movement in deferred tax liabilities/(assets)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Opening balance as of April 1	4.91	4.16	4.14
Tax income/(expense) during the period recognised in profit or loss	(0.31)	0.45	(0.08)
Tax income/(expense) during the period recognised in OCI	0.18	0.30	0.10
Closing balance	4.78	4.91	4.16

The Company offsets tax assets and liabilities if and only if it has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liablities relate to income taxes levied by the same tax authority

Major Components of income tax expense for year ended March 31, 2023, March 31, 2022 and March 31, 2021 are as follows:

i. Income tax recognised in profit or loss (Amount in INR Millions, unless other wise stated)

Particulars	March 31, 2023	March 31, 2022	2020-21
Current income tax charge	28.54	26.36	18.59
Deferred Tax			
Relating to origination and reversal of temporary differences	(0.18)	(0.30)	(0.10)
Income tax expense recognised in profit or loss	28.36	26.06	18.49

ii. Income Tax recognised in OCI	(Amount in INR Millions, unless other wise stated)			
Particulars	March 31, 2023	March 31, 2022	March 31, 2021	
Net loss/(gain) on remeasurements of defined benefit plans	(0.18)	(0.30)	(0.10)	
Income tax expense recognised in OCI	(0.18)	(0.30)	(0.10)	

Reconciliation of tax expense and accounting profit multiplied by income tax rate for March 31,2023, March 31, 2022 and March 31, 2021

(Amount in INR Millions, unless other wise stated) **Particulars** March 31, 2023 March 31, 2022 March 31, 2021 Profit before tax 103.33 86.35 60.95 Accounting profit before income tax 103.33 60.95 86.35 Enacted tax rate in India 25.17% 27.82% 27.82% **Income Tax on Accounting Profits** 26.01 24.02 16.96 **Effect of** (0.80)(0.49)(0.84)Depreciation Expenses allowable under Income Tax (0.02)(0.22)(0.18)Expenses not allowable under Income Tax 0.64 1.35 0.32 Deductions under Income tax (0.17)Interest on income tax 2.24 2.12 1.28 Ind AS Adjustments 0.33 (0.11)1.05 Deferred tax (credit) / expense 0.45 (0.08)(0.31)Tax at effective Income Tax Rate 28.23 26.81 18.51

#### **Changes in Tax rate:**

The amendment in reduction of the Indian corporate tax rate as per section 115BAA of the Income Tax Act, 1961, from 25% to 22% was substantively enacted by the company on April 1, 2022 and will be effective from April 1, 2022. As a result, the relevant deferred tax balance have been remeasured as well.

# NOTES TO RESTATED FINANCIAL INFORMATION

#### **14. SHARE CAPITAL**

i. Authorised Share Capital	oital (Amount in INR Millions, unless other wise s		
	Equity Share		
Particulars	Number	Amount	
Equity shares of Rs.10 each with voting			
rights			
At March 31, 2020	45,00,000	45.00	
Increase/(decrease) during the year	-	-	
At March 31, 2021	45,00,000	45.00	
Increase/(decrease) during the year*	455,00,000	455.00	
At March 31, 2022	500,00,000	500.00	
Increase/(decrease) during the year	-	-	
At March 31, 2023	500,00,000	500.00	

## Terms/rights attached to equity shares

The company has only one class of equity shares having par value of INR 10 per share. Each holder of equity shares is entitled to one vote per share. The company declares and pays dividends in Indian rupees. The dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company, after distribution will be in proportion to the number of equity shares held by the shareholders.

\* The company has increased its Authorized Share Capital amount from INR 45.00 Millions to 500.00 Millions and number of shares from 4.5 Millions to 50.00 Millions of INR 10 each as on March 11, 2022.

#### ii. Issued Capital

(a) Reconciliation of the number of equity shares	(Amount in INR Millions, unless other wise st		
Particulars	Number	Amount	
Equity shares of INR 10 each issued, subscribed and fully paid			
At March 31, 2020	38,18,990	38.19	
Issued during the period	-	-	
At March 31, 2021	38,18,990	38.19	
Issued during the period*	267,32,930	267.33	
At March 31, 2022	305,51,920	305.52	
Issued during the period	-	-	
At March 31, 2023	305,51,920	305.52	

<sup>\*</sup> The Company has issued bonus of 2,67,32,930( Two Crore Sixty Seven lacs thirty Two Thousand Nine Hundered Thirty Only) equity shares having face value of Rs.10/-each in the ratio of 7:1 {in the propotion of 7 (seven) equity shares for every 1(one) existing equity share} vide board resolution dated 19.03.2022 to all the existing shareholders fully paid up of the company whose names appear in the register of members of the company on March 2,2022 i.e the record date.

## iii. Details of Promoters and shareholders holding more than 5% shares in the Company

	As at March 31, 2023			As at March 31, 2022			As at March 31, 2021		
Promoter's name			% Change during the			% Change during the			% Change during the
	No of Shares	% Holding	year	No of Shares	% Holding	year**	No of Shares	% Holding	year
Equity Shares with Voting Rights									
Sonia Gupta	127,49,120	41.73%	-	127,49,120	41.73%	-	15,93,640	41.73%	-17.05%
Sanjay Gupta	158,74,480	51.96%	1	158,74,480	51.96%	1	19,84,310	51.96%	17.05%
	286,23,600	93.69%		286,23,600	93.69%		35,77,950	93.69%	-

<sup>\*\*</sup>The Company has issued bonus of 2,67,32,930(Two Crore Sixty Seven lacs thirty Two Thousand Nine Hundered Thirty Only) equity shares having face value of Rs.10/-each in the ratio of 7:1 {in the propotion of 7 (seven) equity shares for every 1(one) existing equity share} vide board resolution dated 19.03.2022 to all the existing shareholders fully paid up of the company whose names appear in the register of members of the company on March 2,2022 i.e the record date.

# iv. Aggregate number of equity shares issued as bonus, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date:

Particulars	As at March 31, 2023	As at March 31, 2022	As at March 31, 2021
Bonus Shares (Number) of Face value of Rs.10			
each	Nil	267,32,930	Nil

Note - INR 0.00 denotes amount less than INR 5000.00

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

#### **15. OTHER EQUITY**

A. Summary of Other Equity balance:

(Amount in INR Millions, unless other wise stated)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Securities Premium Account Retained Earnings	- 225.25	- 149.63	103.56 253.04
Total	225.25	149.63	356.60

(a) Securities Premium Account

(Amount in INR Millions, unless other wise stated)

	(a) Securices Fremium Account	יוורן	Jane ni nak wiinons, an	icss other wise statear
Particulars		March 31, 2023	March 31, 2022	March 31, 2021
	Opening balance	-	103.56	103.56
	Add/(Less): Bonus shares issued during the year	-	(103.56)	- '
	Closing Balance	-	-	103.56

(b) Retained Earnings

(Amount in INR Millions, unless other wise stated)

(b) Hetained Latinings	· ·	( and the state of			
Particulars	March 31, 2023	March 31, 2022	March 31, 2021		
Opening balance	149.63	253.04	210.34		
Net Profit/(Loss) for the period	75.10	59.54	42.44		
Add/Less:					
Remeasurement of defined benefit obligation	0.70	1.11	0.36		
Income tax effect	(0.18)	(0.30)	(0.10)		
Bonus shares issued during the year*	-	(163.76)	-		
Closing balance	225.25	149.63	253.04		

<sup>\*</sup> The Company has issued bonus of 2,67,32,930( Two Crore Sixty Seven lacs thirty Two Thousand Nine Hundered Thirty Only) equity shares having face value of Rs.10/-each in the ratio of 7:1 {in the propotion of 7 (seven) equity shares for every 1(one) existing equity share} vide board resolution dated 19.03.2022 to all the existing shareholders fully paid up of the company whose names appear in the register of members of the company on March 2,2022 i.e the record date.

### B. Nature and purpose of reserves:

**Securities Premium** - Securities premium reserve is used to record the premium on issue of bonus shares. The reserve is utilised in accordance with the provisions of the Act.

**Retained Earnings** - Retained earnings are the profits that the Group has earned till date or losses incurred till date, less any transfers to general reserve, dividends or other distributions paid to shareholders.

# **ANNEXURE -VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

## **16. BORROWINGS**

(a) Loans repayable on demand

(b) Current maturities of Long term borrowings

From Banks

(Amount in INR Millions, unless other wise st				
Particulars		March 31, 2023	March 31, 2022	March 31, 2021
Non Current Borrowings				
Secured				
Term loan from banks		90.02	85.74	112.22
Unsecured				
Loans from banks and other FI		-	0.27	1.91
Loans from Director's, their Relatives and Corporate		0.07	1.80	1.30
	(A)	90.09	87.81	115.43
Less: Current Maturity of Non Current Borrowings				
Term loan from banks		33.31	35.51	27.84
	(B)	33.31	35.51	27.84
	Total (A)-(B)	56.78	52.30	87.59

Total

306.66

33.31

339.97

313.11

35.51

348.62

317.61

27.84

345.45

## NOTES TO RESTATED FINANCIAL INFORMATION

#### 16, BORROWINGS

#### A 'NON CURRENT BORROWING

Secured by way of Hypothication of Respective Assets

#### 1.List of Secured Term Loan -Vehicle-Hypothication of Respective Vehicle

- Outstanding amount of INR Nil Millions (31st March, 2022 INR 0.62 millions, 31st March, 2021 INR 1.62 millions) from bank.
- '- Outstanding amount of INR 0.10 Millions (31st March, 2022 INR 0.50 millions, 31st March, 2021 INR 0.84 Millions) from bank repayable in 03 monthly EMI of INR 0.03 Millions each
- '- Outstanding amount of INR 0.09 Millions (31st March, 2022 INR 0.27 millions, 31st March, 2021 INR 0.38 millions) from bank repayable in 06 monthly EMI of INR 0.01 Millions each
- '- Outstanding amount of INR Nil Millions (31st March, 2022 INR 0.19 millions, 31st March, 2021 INR 0.36 millions) from bank .
- '- Outstanding amount of INR 0.20 Millions (31st March, 2022 INR 0.64 millions, 31st March, 2021 INR 1.08 millions) from bank repayable in 04 monthly EMI of INR 0.04 Millions each
- '- Outstanding amount of INR 1.28 Millions (31st March, 2022 INR 2.44 millions, 31st March, 2021 INR 3.5 millions) from bank repayable in 12 monthly EMI of INR 0.11 Millions each
- Outstanding amount of INR 2.42 Millions (31 March, 2022 INR 2.92 millions, 31st March, 2021 INR Nil) from bank repayable in 46 monthly EMI of INR 0.06 Millions each
- Outstanding amount of INR 4.50 Millions (31 March, 2022 INR NIL millions, 31st March, 2021 INR Nil) from bank repayable in 60 monthly EMI of INR 0.89 Millions each

#### 2. Secured Term Loan and Guaranteed Emergency Credit Line(GECL)

#### a) Secured Term Loan

Standard Chartered Bank - Outstanding amount of INR 11.89 Millions (31st March, 2022 INR 19.71 millions, 31st March, 2021 INR 27.54 millions) from bank repayable in 16 monthly EMI of INR 0.65 Millions each.

Standard Chartered bank - Outstanding amount of INR Nil Millions (31st March, 2022 INR 1.44 millions, 31st March, 2021 INR 5.79 millions) from bank repayable in Nil EMI of INR 0.36 Millions each.

#### 3. Secured Term Loan against Machinery at 923/56 Village Katha, Baddi, Distt Solan, HP

Punjab National Bank - Outstanding amount of INR Nill (31st March, 2022 INR Nil, 31st March 2021 INR 2.76 millions ) from bank repayable in nill monthly EMI of INR 0. 2 Millions each

#### b) Term Loan availed under Guaranteed Emergency Credit Line(GECL)

Punjab National Bank - Outstanding amount of INR 23.75 Millions (31st March, 2022 INR 39.54 millions, 31st March, 2021 INR 47.5 millions, ) from bank repayable in 18 monthly EMI of INR 1.32 Millions each

Standard Chartered Bank - Outstanding amount of INR 10.69 Millions (31st March, 2021 INR 17.45 millions, 31st March, 2021 INR 20.26 millions) from bank repayable in 19 monthly EMI of INR 0.56 Millions each

Punjab National Bank - Outstanding amount of INR 25.09 Millions (31st March, 2022 INR Nil ) from bank repayable in 36 monthly EMI of INR 0.70 Millions each Standard chartered bank - Outstanding amount of INR 10.00 Millions (31st March, 2022 INR Nil ) from bank repayable in 36 monthly EMI of INR 0.30 Millions each

#### **B. CURRENTBORROWING**

- Pari-passu charge on the entire current assets of the company both present and future (including entire stock available at various godown, goods in transit and book debts) under multiple banking arrangement with standard chartered bank at Interst rate of 8.10% to 10.15%. Exclusive charge on entire fixed assets of the company (both present and future) exclusively with punjab national bank at Interest rate of 8.10% to 10.15%.
- Land and Building of factory situated at village katha, Baddi, Distt-Solan, HP and Land in the name of director Sh. Sanjay Gupta situated at Mauza Sulatnpur, Tehsil and District Sonepat along with Personal Guarantee of directors.

#### C. Company has borrowings from banks or financial institutions on the basis of security of current assets.

The company has been sanctioned working capital limits, from banks or financial institutions on the basis of security of current assets during any point of time of the year. The quarterly returns or statements filed by the company with such banks or financial institutions and the reconciliation as per return filed and unaudited books of accounts is stated below:

#### (Amount in INR Millions, unless other wise stated)

Particulars	As at March 31, 2023		As at March 31, 2022		As at March 31, 2021	
	Inventories	Trade Receivables	Inventories	Trade Receivables	Inventories	Trade Receivables
As per books of accounts ( March 31)	299.46	521.34	309.17	443.28	286.07	465.96
As per unaudited books of accounts (March 30)	315.18	456.57	317.92	399.63	284.95	347.87
As per statement of current assets (March 30)	315.34	453.92	318.44	396.34	284.50	344.29
Excess/Shortages	(0.16)	2.65	(0.52)	3.29	0.45	3.58

Note: The company had submitted the quarterly statements as on March 30 to the bank and hence the same has been disclosed here with.

# **ANNEXURE -VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

17. OTHER FINANCIAL LIABILITIES						
	(Amount in INR Millions, unless other wise state					
Particulars		March 31, 2023	March 31, 2022	March 31, 2021		
Non Current (i) Financial Liabilities at amortised cost Security deposits payable		7.46	6.46	6.33		
	Total	7.46	6.46	6.33		

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

11 <b>2</b>	TRADE	DAVARIF	

	(Amount in INR Millions, unless other wise stated)					
Particulars	March 31, 2023	March 31, 2022	March 31, 2021			
Current  Trade Payables to micro enterprises and small enterprises  Trade Payables to other than micro and small enterprises	- 104.85	- 109.24	- 102.94			
Total	104.85	109.24	102.94			

#### **19. OTHER LIABILITIES**

(Amount in INR Millions, unless other wise stated)

( amount in this interest of the states				
Particulars		March 31, 2023	March 31, 2022	March 31, 2021
Current				
Advance received from customers		4.55	3.37	2.88
Advance received from staff		-	0.74	0.97
Statutory dues		2.23	2.27	1.19
Creditor for capital expenditure		1.56	0.21	0.34
Other payables		32.36	28.27	29.22
	Total	40.70	34.86	34.60

#### **20. LEASE LIABILITIES**

(Amount in INR Millions, unless other wise stated)

(Amount in INR Millions, unless other wise stated)				
Particulars		March 31, 2023	March 31, 2022	March 31, 2021
Non Current Lease Liabilities	Total	0.09 <b>0.09</b>	0.45 <b>0.45</b>	1.82 <b>1.82</b>
Current	Total	0.09	0.43	1.02
Current Lease Liabilities		0.40	0.91	0.98
	Total	0.40	0.91	0.98

# i. Movement in lease liabilities

## **Reconciliation of Fair Value:**

Particulars	Amount
At March 31, 2020	3.82
Additions	0.77
Finance cost accrued during the period	0.12
Payment of lease liabilities	(1.91)
At March 31, 2021	2.80
Additions	3.94
Finance cost accrued during the period	0.16
Payment of lease liabilities	(1.86)
Other Adjustment	(3.68)
At March 31, 2022	1.36
Additions	-
Finance cost accrued during the period	0.06
Payment of lease liabilities	(0.53)
Other Adjustment	(0.40)
At March 31, 2023	0.49

The Company does not face a significant liquidity risk with regards to its lease Liabilities as the current assets are sufficient to meet obligations to lease liabilities as and when they fall due.

## ii. The details of the contractual maturities of lease liabilities on an undiscounted basis are as follows:

	(Amount in INR Millions, unless other wise stated)				
Particulars	March 31, 2023	March 31, 2022	March 31, 2021		
Within one year One to five years	0.40 0.09	0.91 0.45	0.98 1.82		
More than five years	-	-	-		
	0.49	1.36	2.80		

<sup>(</sup>iii) The effective interest rate for lease liabilities is 8% as on March 31, 2023 (March 31, 2022 : 8% and March 31, 2021 : 8%)

<sup>(</sup>iv) The Company had total cash outflow for leases (including the short-term leases) for March 31, 2023: INR 6.03 Millions, March 31, 2022: INR 5.48 Millions and March 31, 2021: INR 2.79 Millions.

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

**Trade Payables due for payments:** 

Trade Payables Ageing Schedule: 2022-23

(Amount in INR Millions, unless other wise stated)

Particulars	Outstanding	Outstanding for following periods from due date of payment			
	Less than 1 year	ss than 1 year 1-2 years 2-3 years More than 3 years			
(i) MSME					-
(ii) Others	98.01	6.79	0.04	0.01	104.85
(iii) Disputed dues - MSME	-	-	-	-	-
(iv) Disputed dues - Others	-	-	-	-	-

Trade Payables Ageing Schedule: 2021-22

(Amount in INR Millions, unless other wise stated)

Particulars	Outstanding	Outstanding for following periods from due date of payment				
	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total	
(i) MSME	-			-		-
(ii) Others	109.19	0.04	-	0.01		109.24
(iii) Disputed dues - MSME	-	-	-	-		-
(iv) Disputed dues - Others	-	-	_	-		-

Trade Payables Ageing Schedule: 2020-21

Particulars	Outstanding for following periods from due date of payment				
	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	-			-	-
(ii) Others	102.93	0.00	0.01	-	102.94
(iii) Disputed dues - MSME	-	-	-	-	-
(iv) Disputed dues - Others	-	-	-	-	-

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

## 21. PROVISIONS

(Amount in INR Millions, unless other wise stated)

		\" \"	ittit ittiiiiioiio, uiiicoo	
Particulars		March 31, 2023	March 31, 2022	March 31, 2021
Non Current				
Provision for employee benefits				
Gratuity (Refer Note 32)		6.22	5.76	5.14
Leave encashment		0.20	0.15	-
	Total	6.42	5.91	5.14
Current				
Provision for employee benefits				
Gratuity ( <i>Refer Note 32</i> )		0.72	0.46	0.87
Leave encashment		0.07	0.07	0.18
	Total	0.79	0.53	1.05

#### 22. CURRENT TAX LIABILITY(NET)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Current tax payable for the year (net of advance tax)	28.02	22.31	11.12
Closing Balance	28.02	22.31	11.12

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

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23. REVENUE	FROM OPERATIONS	5

		(Amount in INR Millions, unles	ss other wise stated)
Particulars	2022-23	2021-22	2020-21
Sale of Products	1,824.92	1,767.74	1,453.78
	1,824.92	1,767.74	1,453.78

#### Critical judgements in calculating amounts

The company has recognised revenue amounting to INR 1,824.92 millions for sale of product to customers during March 31, 2023 (March 31, 2022: INR 1,767.74 millions) and March 31, 2021: INR 1,453.78 millions) net of variable consideration, if any.

(i) Disaggregated revenue information:

Particulars	Year ended 31 March 2023	Year ended 31 March 2022	Year ended 31 March 2021
Sale of products (transferred at a point of time)			
India	1,824.92	1,767.74	1,453.78
Outside India	-	-	-

## (ii) Contract balances:

Particulars	Year ended 31 March 2023	Year ended 31 March 2022	Year ended 31 March 2021
Contract assets (Unbilled revenue)	-	-	-
Contract liabilities (Advance from customers)	4.55	3.37	2.88

For Trade receivable Refer note 9

Movement in contract liabilities during the year:

Movement in contract liabilities during the year:			
Particulars	Year ended 31 March 2023	Year ended 31 March 2022	Year ended 31 March 2021
Contract Liabilities (Advance from customers):			
Opening Balance	3.37	2.88	5.78
Revenue recognised that was included in the contract liability balance at the beginning of	(2.62)	(1.65)	(3.73)
the year			
Advance received during the year	3.82	2.14	0.82
Closing balance	4.57	3.37	2.87

(iii) Reconciling the amount of revenue recognised in the statement of profit and loss with the contracted price

Particulars	Year ended 31 March 2023	Year ended 31 March 2022	Year ended 31 March 2021
Contracted price	1,824.92	1,767.74	1,453.78
Less : Adjustments (if any)	-	-	-
Less: Rebates & Discount	-	-	-
Total Revenue as per restated consolidated statement of profit and loss	1,824.92	1,767.74	1,453.78

# 24. OTHER INCOME

(Amount in INR Millions, unless other wise stated) **Particulars** 2022-23 2021-22 2020-21 Interest income on Bank fixed deposits 0.61 0.65 0.62 Others 0.08 0.83 0.97 0.03 0.02 0.02 Fair value income on security deposit (lease) **Other Non Operating Income** Miscellaneous Income 0.05 0.01 0.01 Credit balance written back 0.26 0.12 0.55 1.03 1.63 2.17

# 25. COST OF MATERIALS CONSUMED

		(Amount in INR Millions, unle	ss other wise stated)
Particulars	2022-23	2021-22	2020-21
As at beginning of the year	56.73	41.58	52.83
Add: Purchases for the year	1,385.72	1,401.49	1,119.41
Less: As at end of the year	(96.37)	(56.73)	(41.58)
	1,346.08	1,386.34	1,130.66

# 26. CHANGES IN INVENTORIES OF FINISHED GOODS, WORK-IN-PROGRESS AND STOCK-IN-TRADE

		(Amount in INR Millions, unle	ss other wise stated)
Particulars	2022-23	2021-22	2020-21
Inventories as at the beginning of the year			
Work - in - process	34.03	26.52	15.15
Finished goods	210.46	209.41	216.89
Total	244.49	235.93	232.04
Less: Inventories as at the end of the year			
Work - in - process	48.36	34.03	26.52
Finished goods	147.40	210.46	209.41
Total	195.76	244.49	235.93
Net decrease / (increase) in inventories	48.73	(8.56)	(3.89)

**ANNEXURE -VII** 

# NOTES TO RESTATED FINANCIAL INFORMATION

7. EMPLOYEE BENEFITS EXPENSE					
		(Amount in INR Millions, unle	ss other wise stated)		
Particulars	2022-23	2021-22	2020-21		
Salaries, wages and bonus *	106.47	100.29	73.18		
Contribution to provident and other funds	3.94	3.50	2.82		
Staff welfare expenses	3.84	3.45	2.41		
Gratuity expense	1.51	2.19	1.45		
	115.76	109.43	79.86		

<sup>\*</sup> Include Director's Remuneration of Rs.15.15 millions which is in excess by Rs.2.12 millions as per the limit specified u/s 197 of Companies Act,2013. The Company has taken the approval of the shareholders in the duly called and convened meeting held on 07.08.2023 as required to comply as per Companies Act,2013.

28. FINANCE COST			
		(Amount in INR Millions, unle	ss other wise stated)
Particulars	2021-22	2020-21	
Interest expense on borrowings Interest on Lease liability	40.30 0.06	33.22 0.16	36.14 0.12
Other borrowing costs	1.79 <b>42.15</b>	0.91 <b>34.29</b>	1.16 <b>37.42</b>

29. DEPRECIATION AND AMORTISATION EXPENSE		(Amount in INR Millions, unle	ss other wise stated)
Particulars	2022-23	2021-22	2020-21
Depreciation on tangible assets Amortisation on intangible assets Depreciation on right -of- use assets	11.65 0.39 0.50	10.78 0.36 1.72	10.20 0.42 1.79
	12.54	12.86	12.41

			(Amount in INR Millions, unle	ss other wise stated
Particulars	2022-23	3	2021-22	2020-21
Commission expense		16.37	8.84	9.74
Man Power expense		17.46	19.10	20.25
Printing and Stationery expense		0.72	0.55	0.64
Advertisement expenses		9.92	8.09	3.48
Bad Debts Written off		2.63	1.40	0.64
Freight, Handing and Octroi expense		30.10	27.45	29.21
Telephone expense		0.81	0.73	0.72
Travelling & Conveyance expense		15.72	12.52	14.31
Office expenses		2.60	2.40	2.05
Postage Stamp & Courier expense		0.86	0.48	0.43
Computer expense		1.78	1.35	1.26
Director Sitting Fees		0.20	-	-
Packing Material expense		1.19	2.19	0.87
Vehicle Running & Maintainanace		2.33	2.31	1.78
Electricity & water expense		11.47	10.05	10.46
Fees & Tax expense		1.16	4.85	0.91
Loss on sale of fixed assets		-	-	0.16
Insurance expense		1.48	2.02	1.37
Legal and Professional expense		3.31	7.91	2.47
Auditors Remuneration (Refer note below)		0.61	0.86	0.45
Rent expense		5.48	3.38	0.89
Sales & Business Promotion expense		16.74	17.87	25.98
Repair & maintenance - Building		1.43	2.03	0.81
Repair & maintenance - Machinery		1.01	2.29	1.99
Repair & maintenance - Others		4.98	2.71	2.06
Others Misc. expense		5.04	3.85	2.11
Allowance for bad and doubtful debts		0.58	0.03	3.50
Corporate Social Responsibility expense		1.38	3.40	
Total		157.36	148.66	138.54

(a) Details of Payments to auditors*	(Amount in INR Millions, unles	s other wise stated	
Particulars	2022-23	2021-22	2020-21
As Statutory Auditor			
Audit Fee	0.55	0.45	0.40
Reimbursement of expenses	0.01		
Tax audit fee	0.05	0.05	0.05
Certification fee/Others	-	0.36	-
	0.61	0.86	0.45

<sup>\*</sup> During the financial year ended March 31, 2023 the company has incurred INR 0.48 millions (31st March 2022: Nil) towards services received from the auditors of the company in relation to the proposed Initial Public Offering (IPO). The same was not charged off to the statement of profit and loss and have been recorded in "Other current assets".

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

	(Amo	unt in INR Millions, unl	ess other wise stated
Particulars	March 31, 2023	March 31, 2022	March 31, 2021
(a) Basic earnings per share			
Basic earnings per share attributable to the equity holders of the company	2.46	1.95	1.39
Total basic earnings per share attributable to the equity holders of the company	2.46	1.95	1.39
(b) Dilluted earnings per share			
Dilluted earnings per share attributable to the equity holders of the company	2.46	1.95	1.39
Total dilluted earnings per share attributable to the equity holders of the company	2.46	1.95	1.39
(c ) Par value per share	10.00	10.00	10.00
(d) Reconciliations of earnings used in calculating earnings per share  Basic earnings per share			
Profit attributable to the equity holders of the company used in calculating basic earnings per share	75.10	59.54	42.44
	75.10	59.54	42.44
Dilluted earnings per share  Profit attributable to the equity holders of the company			
Used in calculating basic earnings per share	75.10	59.54	42.44
Profit attributable to the equity holders of the company used in calculating dilluted earnings per share	75.10	59.54	42.44
(e) Weighted average number of shares used as the denominator			
Weighted average number of equity shares used as the denominator in calculating basic earnings per share*	305,51,920	305,51,920	305,51,920
Adjustments for calculation of dilluted earnings per share:  Weighted average number of equity shares used as the denominator in calculating	-	-	-
dilluted earnings per share	305,51,920	305,51,920	305,51,920

<sup>\*</sup> The Company has issued bonus of 2,67,32,930( Two Crore Sixty Seven lacs thirty Two Thousand Nine Hundered Thirty Only) equity shares having face value of Rs.10/-each in the ratio of 7:1 {in the propotion of 7 (seven) equity shares for every 1(one) existing equity share} vide board resolution dated 19.03.2022 to all the existing shareholders fully paid up of the company whose names appear in the register of members of the company on March 2,2022 i.e the record date.

# **ANNEXURE -VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

22	EMPLOYEE RENEELT ORLIGATIONS	

							(Amount in INR N	Millions, unless oth	er wise stated)
Particulars		March 31, 2023			March 31, 2022		M	arch 31, 2021	
Particulars	Current	Non Current	Total	Current	Non Current	Total	Current	Non Current	Total
Leave obligations	0.07	0.20	0.27	0.07	0.15	0.22	0.18	-	0.18
Gratuity	0.72	6.22	6.94	0.46	5.76	6.22	0.87	5.14	6.01
Total Employee Benefit Obligation	0.79	6.42	7.21	0.53	5.91	6.44	1.05	5.14	6.19

#### (i) Leave Obligations

The leave obligations cover the company's liability for sick and earned leave.

## (ii) Post Employement obligations

## a) Gratuity

The company provides for gratuity for employees in india as per the Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of five years are eligible for gratuity. The amount of gratuity payable on retirement/ tern employees last drawn basic salary per month computed proportionately for 15 days salary multiplied by number of years of service.

The gratuity plan is a **unfunded plan** and the company makes contributions to recognised funds in India. The company does not fully fund the liability and maintains a target level of funding to be maintained over a period of time based on esti expected gratuity payments.

The amount recognised in the balance sheet and the movement in the net defined benefit obligation over the period are as follows

	(Amou	unt in INR Millions, unle	ss other wise stated)
Particulars	Present value of	Fair value of plan	Net amount
	obligation	assets	
As at March 31, 2020	5.57	-	5.57
Current service cost	1.07	-	1.07
Interest expense/(income)	0.37	-	0.37
Total amount recognised in profit or loss	7.01	-	7.01
Remeasurements			
Retrun of plan assets, excluding amount included in interest (income)	-	-	-
(Gain)/Loss from change in demographic assumptions	-	-	-
(Gain)/Loss from change in financial assumptions	-0.92	-	-0.92
Experience (gains)/losses	0.56	-	0.56
Total amount recognised in other comprehensive income	-0.36	-	-0.36
Contributions by Employer	_	0.64	0.64
Benefits Paid	-0.64	-0.64	-1.29
As at March 31, 2021	6.00	-	6.00
Current service cost	1.71	-	1.71
Interest expense/(income)	0.39	-	0.39
Total amount recognised in profit or loss	8.10	-	8.10
Remeasurements			
Retrun of plan assets, excluding amount included in interest (income)	-	-	
(Gain)/Loss from change in demographic assumptions	-0.01	-	-0.01
(Gain)/Loss from change in financial assumptions	-0.48	-	-0.48
Experience (gains)/losses	-0.62	-	-0.62
Total amount recognised in other comprehensive income	-1.11	-	-1.11
Contributions by Employer	_	0.78	0.78
Benefits Paid	-0.78	-0.78	-1.55
As at March 31, 2022	6.21	-	6.21
Current service cost	0.99		0.99
Interest expense/(income)	0.43		0.43
Total amount recognised in profit or loss	7.63		7.63
Remeasurements	7.03		7.03
Retrun of plan assets, excluding amount included in interest (income)	_		_
(Gain)/Loss from change in demographic assumptions			_
(Gain)/Loss from change in financial assumptions	-0.96		-0.96
Experience (gains)/losses	0.26		0.26
Total amount recognised in other comprehensive income	-0.70	-	-0.70
Fair Value of Plan Assets			
Contributions by Employer		_	_
Benefits Paid	<u> </u>		-
As at March 31, 2023	6.93	-	6.93

The net liability disclosed above relates to funded and unfunded plans are as follows:		(Amo	unt in INR Millions, unl	ess other wise stated
Particulars	March 31, 2023	March 31, 2022	March 31, 2021	
Present value of funded obligations	6.93	6.21	6.00	

6.93

The significant actuarial assumptions were as follows:

Fair value of plan assets

Liability recognised in Balance Sheet

6.21

6.00

# **ANNEXURE -VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

	March 31, 2023	March 31, 2022	March 31, 2021
Mortality	IALM (2012-14) Ult.	IALM (2012-14) Ult.	IALM (2012-14) Ult
Discount rate	7.20%	7.24%	6.94%
Expected return on plan assets	N.A.	N.A.	N.A.
Salary growth rate	1.00%	1.50%	2%
Expected Average remaining service	12.87	11.87	14.23
Retirement Age	62 Years	62 Years	62 Years
Employee Attrition Rate	PS: 0 to 5 : 50%	PS: 0 to 5 : 50%	PS: 0 to 5 : 30%
	PS: 5 to 47 : 0%	PS: 5 to 47 : 0%	PS: 5 to 47 : 0%

#### **Sensitivity Analysis**

#### (Amount in INR Millions, unless other wise stated)

		(**************************************				
Particulars	DR: Discount Rate ER: Salary Escalation Rate			calation Rate		
	PVO DR +1%	PVO DR -1%	PVO ER +1%	PVO ER -1%		
PVOC						
March 31, 2021	5.55	6.56	6.58	(5.53)		
March 31, 2022	5.71	6.82	6.85	5.68		
March 31, 2023	6.43	7.54	7.58	6.39		

# **Effected Payout**

## (Amount in INR Millions, unless other wise stated)

Partiuclars	Expected Payout First	Expected Payout Second	Expected Payout Third	Expected payout Fourth	Expected payout Fifth	Expected payout Six to Ten years
March 31, 2021	0.87	0.29	0.41	1.24	0.30	1.51
March 31, 2022	0.46	0.46	1.37	0.22	0.06	1.92
March 31, 2023	0.72	1.51	0.29	0.08	0.53	1.78

## **Asset Liability Comparisons**

### (Amount in INR Millions, unless other wise stated)

	•		· · · · · · · · · · · · · · · · · · ·
Year	31/03/2021	31/03/2022	31/03/2023
PVO at end of period	6.01	6.22	6.94
Plan Assets		-	-
Surplus/(Deficit)	(6.01)	(6.22)	(6.94)
Experience adjustments on plan assets	-	-	-

The average duration of the defined benefit plan obligation at the end of the reporting period is 12.14 years (March 31, 2021)

The average duration of the defined benefit plan obligation at the end of the reporting period is 10.02 years (March 31, 2022)

The average duration of the defined benefit plan obligation at the end of the reporting period is 9.12 years (March 31, 2023)

# **NOTES TO RESTATED FINANCIAL INFORMATION**

(Amount in INR Millions, unless other wise stated)

## **33. RELATED PARTY TRANSACTIONS**

## (i) List of related parties as per the requirements of Ind-AS 24 - Related Party Disclosures

Name of Related Party	Nature of Relationship	Country of Incorporation
Sanjay Gupta	Director	India
Sonia Gupta	Director	India
Abhishek Gupta	Director	India
Aditya Gupta	Director	India
Murti Devi	Relative of KMP	India
3. S. Gupta	Relative of KMP	India
Plaza Cable Electric Pvt Ltd	Associate Company	India
Plaza Power & Infrastructure Co.	Proprietorship Concern of Director	India
Plaza Electrical Industries	Associate Company by common directorship	India
Plaza Lamps And Tubes Ltd	Associate Company by common directorship	India
Plaza Power Solution Private Limited	Associate Company by common directorship	India
Plaza Netcom Private Limited	Associate Company by common directorship	India
Plaza Projects Limited	Associate Company by common directorship	India
Plaza Wires & Electricals Pvt Ltd.	Associate Company by common directorship	India
Bhavika Kapil	Company Secretary (w.e.f. 06.12.2021)	India
Ajay Batla	CFO	India

#### (ii) Transactions with related parties

The following transactions occurred with related parties

Name	Nature of Relationship	Nature of Transaction	March 31, 2023	March 31, 2022	March 31, 2021
Plaza Cable Electric Pvt Ltd	Common Director	Purchase	36.37	41.04	38.50
Plaza Power & Infrastructure Co.	Director is Prop.	Purchase	27.45	64.94	52.24
Plaza Cable Electric Pvt Ltd	Common Director	Sale	33.34	24.01	35.21
Plaza Power & Infrastructure Co.	Director is Prop.	Sale	0.23	1.58	61.64
Plaza Power Solutions Pvt Ltd	Common Director	Sale	0.63	-	-
Plaza Cable Electric Pvt Ltd	Common Director	Advance given	-	11.50	-
Plaza Projects Limited	Common Director	Advance given	-	-	0.07
Plaza Lamps And Tubes Ltd	Common Director	Advance given	-	-	0.02
Plaza Netcom Private Limited	Common Director	Advance given	-	-	0.02
Plaza Wires & Electricals Pvt Ltd.	Common Director	Advance given	-	-	0.08
B. S. Gupta	Relative of KMP	Advance received (Net)	-	0.28	-
B. S. Gupta	Relative of KMP	Advance given (Net)	0.23	-	-
Sanjay Gupta	Director	Rent	3.00	3.00	0.75
Sanjay Gupta	Director	Remuneration	4.50	5.40	4.20
Sonia Gupta	Director	Remuneration	4.05	5.40	4.20
Abhishek Gupta	Director	Remuneration	3.30	4.20	1.20
Aditya Gupta	Director	Remuneration	3.30	4.20	1.20
Murti Devi	Director's Mother	Salary	-	0.75	0.90
Bhavika Kapil	Company Secretray	Remuneration	0.50	0.15	-
Ajay Batla	Chief Financial Officer	Remuneration	3.54	3.29	2.54

(iii) Outstanding balances payable to:

Name	Nature of Transaction	March 31, 2023	March 31, 2022	March 31, 2021
Sanjay Gupta	Loan / Remuneration Payable	0.05	1.78	-
Abhishek Gupta	Loan / Remuneration Payable	0.72	0.50	1.38
Sonia Gupta	Remuneration Payable	0.04	0.87	0.03
Aditya Gupta	Remuneration Payable	0.01	0.17	0.00
Bhavika Kapil	Remuneration Payable	0.04	0.04	-
Ajay Batla	Remuneration Payable	0.23	0.23	0.19

(iv) Outstanding balances arising from advance sales/purchases of goods and services and advances

(IV) Outstanding balances arising iron	ir advance sales/ purchases of goods and services and advance	:5		
Name	Nature of Relationship	March 31, 2023	March 31, 2022	March 31, 2021
Receivables :				
Plaza Cable Electric Pvt Ltd	Associate Company	19.88	27.63	38.86
Plaza Power & Infrastructure co.	Proprietorship Concern of Director	5.34	-	19.93
Plaza Electrical Industries	Associate Company by common directorship	1.00	1.00	1.00
Plaza Lamps And Tubes Ltd	Associate Company by common directorship	-	-	0.02
Plaza Netcom Private Limited	Associate Company by common directorship	-	-	0.02
Plaza Projects Limited	Associate Company by common directorship	-	-	0.07
Plaza Wires & Electricals Pvt Ltd.	Associate Company by common directorship	-	-	0.08
B. S. Gupta	Relative of KMP	0.23	-	0.28

(v) Key management personnel compensation	(Amount in INR Million)		
Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Short term employee benefits	0.00	0.01	0.01
Post-employment benefits	-		-
Long term employee benefits	0.51	0.06	1.36
	0.52	0.07	1.38

# (vi) Terms and conditions of transactions with related parties

The sales to related parties are made on terms equivalent to those that prevail in arm's length transactions. There have been no guarantees provided or received for any related party receivables and payables. For the year ended March 31,2023, year ended March 31,2022 and March 31, 2021, the company has not recorded any impairment of receivables relating to amounts owned by related parties. This assessment is undertaken each financial year through examining the financial position of the related parties and market in which the related party operates.

## **ANNEXURE - VII**

## NOTES TO RESTATED FINANCIAL INFORMATION

(Amount in INR Millions, unless other wise stated)

#### **34. SEGMENT REPORTING**

The Company is exclusively engaged in the business of in manufacturing and trading of electrical wire and allied products. As per Ind AS 108 "Operating Segments" there are no reportable operating segment applicable to the company.

#### Information about Geographical Areas:

#### **Revenue from External Customers**

The company is domiciled in India. The amount of its revenue from external customers broken down by location of the customers is shown in the table below:

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
			-
India	1,824.92	1,797.93	1,500.43
Outside India	-	•	-
	1,824.92	1,797.93	1,500.43

#### **Revenue from Major Customers**

Revenue from customers exceeding 10% of total revenue for the period March 31, 2023, March 31, 2022, and March 31, 2021 is: Nil

# PLAZA WIRES LIMITED (FORMERLY KNOWN AS PLAZA WIRES PRIVATE LIMITED) ANNEXURE - VII NOTES TO RESTATED FINANCIAL INFORMATION

#### **35. CAPITAL MANAGEMENT**

For the purpose of the company's capital management, capital includes issued equity capital, share premium and all other equity reserves attributable to the equity holders of the parent. The primary objective of the Company's capital management is to maximise the shareholder value.

The company manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The company includes within debt, interest bearing loans and borrowings, less cash and cash equivalent.

(Amount in live Millions, unless other wise st				
Particulars	March 31, 2023	March 31, 2022	March 31, 2021	
Borrowings other than convertible preference shares, if any	396.75	400.93	433.04	
Less: Cash and Cash Equivalents	(0.07)	(0.08)	(0.10)	
Net Debt	396.68	400.85	432.94	
Equity	305.52	305.52	38.19	
Other Equity	225.25	149.63	356.60	
Total Capital	530.77	455.15	394.79	
Capital and net debt	927.45	856.00	827.73	
Gearing ratio	0.43	0.47	0.52	

## **ANNEXURE - VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

#### **36. FAIR VALUE MEASUREMENTS**

i. Financial Instruments by Category

(Amount in INR Millions, unless other wise stated)

Particulars		Carrying Amount		Fair Value		
	March 31, 2023	March 31, 2022	March 31, 2021	March 31, 2023	March 31, 2022	March 31, 2021
FINANCIAL ASSETS						
Amortised cost						
Trade Receivables	521.34	443.28	465.96	521.34	443.28	465.96
Cash and Cash Equivalents	0.07	0.08	0.10	0.07	0.08	0.10
Security Deposits	2.84	2.47	2.36	2.84	2.47	2.36
Other Bank Balances	2.89	0.01	-	2.89	0.01	-
Other Financial Assets	6.95	12.20	10.78	6.95	12.20	10.78
Total	534.09	458.04	479.20	534.09	458.04	479.20
FINANCIAL LIABILITIES						
Amortised cost						
Borrowings	396.75	400.93	433.04	396.75	400.93	433.04
Trade Payables	104.85	109.24	102.94	104.85	109.24	102.94
Lease Liabilities	0.49	1.36	2.79	0.49	1.36	2.79
Other Financial Liabilities	7.46	6.46	6.33	7.46	6.46	6.33
Total	509.55	517.99	545.10	509.55	517.99	545.10

The management assessed that the fair value of cash and cash equivalent, trade receivables, trade payables, and other current financial assets and liabilities approximate their carrying amounts largely due to the short term maturities of these instruments.

The fair values for security deposits and other financial assets were calculated based on cash flows discounted using a current lending rate. They are classified as level 3 fair values in the Fair value hierarchy due to the inclusion of unobservable inputs including counterparty credit risk.

The fair values of non current borrowings are based on discounted cash flows using a current borrowing rate. They are classified as level 3 fair values in the fair value hierarchy due to the use of unobservable inputs, including own credit risk.

#### ii. Fair Value Hierarchy

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are recognised and measure at fair value. To provide an indication about the reliability of the inputs used in determing fair value, the company has classified its financial instruments into three levels prescribed under the accounting standard. An explanation of each level follows below:

**Level 1** - Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The fair value of all equity instruments (including bonds) which are traded in the stock exchanges is valued using the closing price as at the reporting period. The mutual funds are valued using the closing NAV.

**Level 2** - The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over the counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

**Level 3** - If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity shares, contingent consideration and indemnification assets included in level 3.

### NOTES TO RESTATED FINANCIAL INFORMATION

(Amount in INR Millions, unless other wise stated)

#### **37. FINANCIAL RISK MANAGEMENT**

The company's activity expose it to market risk, liquidity risk and credit risk. This note explains the sources of risk which the entity is exposed to and how the entity manages the risk and the impact of hedge accounting in the

#### (A) Credit risk

Credit risk is the risk that the counterparty will not meet its obligations leading to a financial loss. Credit risk arises from cash and cash equivalents carried at amortised cost and deposits with banks and financial institutions, as well as

#### i. Credit risk management

The company assesses and manages credit risk based on internal credit rating system. Internal credit rating is performed on a group basis for each class of financial instruments with different characteristics. The company assigns the following credit ratings to each class of financial assets based on the assumptions, inputs and factors specific to

The company considers the probability of default upon initial recognition of asset and whether there has been a significant increase in credit risk on an ongoing basis throughout each reporting period. To assess whether there is a significant increase in credit risk the company compares the risk of a default occurring on the asset as at the reporting date with the risk of default as at the date of initial recognition. It considers available reasonable and supportive

#### ii. Expected credit loss for trade receivables under simplified approach

(Amount in INR Millions, unless other wise stated)

Particulars	31-Mar-23	31-Mar-22	31-Mar-21
Gross receivables	533.22	454.58	477.23
Less: Loss allowance based on expected credit loss model	11.88	11.30	11.27
Net receivables	521.34	443.28	465.96

#### iii. Reconciliation of loss allowance provision - Trade receivables

(Amount in INR Millions, unless other wise stated)

(Fundant in net vinions) unless of	ner wise statear
Particulars	Amount
Loss allowance on March 31, 2021	11.27
Changes in loss allowance	0.03
Loss allowance on March 31, 2022	11.30
Changes in loss allowance	0.58
Loss allowance on March 31, 2023	11.88

#### Significant estimates and judgements

#### Impairment of financial assets

The impairment provisions for financial assets disclosed above are based on assumptions by management about risk of default and expected loss rates. The company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

## **ANNEXURE -VII**

## NOTES TO RESTATED FINANCIAL INFORMATION

(Amount in INR Millions, unless other wise stated)

#### 37. FINANCIAL RISK MANAGEMENT

#### (B) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facilities to meet obligations when due. Due to the dynamic nature of the underlying businesses, company maintains flexibility in funding by maintaining availability under committed credit lines.

Management monitors rolling forecasts of the company's liquidity position (comprising the undrawn borrowing facilities) and cash and cash equivalents on the basis of expected cash flows.

#### (i) Maturities of financial liabilities

The tables below analyse the company's financial liabilities into relevant maturity groupings based on their contractual maturities:

(Amount in INR Millions, unless other wise stated)

#### **Contractual maturities of financial liabilities**

Particulars	Carrying Value	Less than 1 year	Between 1 and 5 years
March 31, 2023			years
Non-derivatives			
Borrowings	396.75	339.97	56.78
Lease Liabilities	0.49	0.40	0.09
Trade payables	104.85	104.85	0.03
Other financial liabilities	7.46	104.83	7.46
Other infancial habilities	7.40		7.40
Total non derivative liabilities	509.55	445.22	64.33
Mount 21, 2022			
March 31, 2022 Non-derivatives			
	400.03	240.62	F2 20
Borrowings	400.93	348.62	52.30
Lease Liabilities	1.36	0.91	0.45
Trade payables	109.24	109.24	-
Other financial liabilities	6.46	-	6.46
Total non derivative liabilities	517.99	458.77	59.21
March 31, 2021			
Non-derivatives			
Borrowings	433.04	345.45	87.59
Lease Liabilities	2.79	0.98	1.82
Trade payables	102.94	102.94	-
Other financial liabilities	6.33	-	6.33
Carter individual	0.55		0.55
Total non derivative liabilities	545.10	449.37	95.74

#### (C) Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of change in market prices. Market risk comprises three types of risk: foreign currency risk, interest rate risk and other price risk such as equity price risk and commodity risk.

#### (i) Foreign currency risk

The company does not operate internationally and is not exposed to foreign exchange risk arising from foreign currency transactions.

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities denominated in a currency that is not the company's functional currency (INR). The risk is measured through a forecast of highly probable foreign currency cash flows. The objective of the company is to minimise the volatility of the INR cash flows of highly probable forecast transactions.

# **ANNEXURE -VII**

## NOTES TO RESTATED FINANCIAL INFORMATION

#### (ii) Interest rate risk

The company's main interest rate risk arises from long-term borrowings with variable rates, which expose the company to cash flow interest rate risk. During March 31, 2023, March 31, 2022 & March 31, 2021 the company's borrowings at variable rate were denominated in INR.

#### (a) Interest rate risk exposure

The exposure of the company's borrowing to interest rate changes at the end of the reporting period are as follows:

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Variable rate borrowings	306.66	313.11	317.61
Fixed rate borrowings	90.02	86.01	114.13
Total borrowings	396.68	399.12	431.74
% of borrowings at variable rate	77%	78%	74%

#### (b) Sensitivity

Profit or loss is sensitive to higher/lower interest expense from borrowings as a result of changes in interest rates. Other components of equity change as a result of an increase/decrease in the fair value of the cash flow hedges related to borrowings.

Particulars	Impa	Impact on profit before tax		
	March 31, 2023	March 31, 2022	March 31, 2021	
Total Interest expense on borrowing (in Millions)	40.30	33.22	36.14	
Interest rates - increase by 100 basis points (100 bps)* Interest rates - decrease by 100 basis points (100 bps)*	0.40 (0.40)	0.33 (0.33)	0.36 (0.36)	

<sup>\*</sup> holding all other variables constant

## (iii) Price risk

#### (a) Exposure

Commodity price risk - The company is in the business of manufacturing cables and wires and will affected by the price volatility of mainly copper (metal) commodity. Its operating activities require the ongoing purchase and manufacture of finished goods - Cable and wires and therefore require a continuous supply of raw material - Copper. Due to the significantly increased volatility of the price of the copper, the company also entered into various daily purchase contracts in an active market.

The sensitivity analysis of the change in copper price on the inventory as at year end, other factors remaining constant is given in

#### (b) Sensitivity

#### **Commodity price sensitivity**

Particulars	Effect on profit and loss account		
	March 31, 2023 March 31, 2022 March 31, 202		March 31, 2021
Copper- Raw Material			
Copper- Raw Material - Increase in sale price by 100 basis points	0.60	0.54	0.26
Copper- Raw Material - Decrease in sale price by 100 basis points	(0.60)	(0.54)	(0.26)

## **ANNEXURE - VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

38. DETAILS OF DUES TO MICRO AND SMALL ENTERPRISES AS DEFINED UNDER MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT, 2006 (MSMED ACT, 2006)

Particulars March 31, 2023 March 31, 2022 March 31, 2021

Principal amount due to suppliers under MSMED Act, 2006 - Interest accrued and due to suppliers under MSMED Act, on the above amount - Payment made to suppliers (other than interest) beyond the appointed day, during the year Interest paid to suppliers under MSMED Act, (other than Section 16) - Interest paid to suppliers under MSMED Act, (Section 16) - Interest due and payable to suppliers under MSMED Act, for payment already made - Interest accrued and remaining unpaid at the end of the year to suppliers under MSMED Act, 2006

The information has been given in respect of such vendors to the extent they could be identified as "Mico and Small" enterprises on the basis of information available with the Company.

# **ANNEXURE - VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

#### 39. COMMITMENTS AND CONTINGENCIES

(Amount in INR Millions, unless other wise stated)

#### A. Commitments

#### i. Capital Commitments

Capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follows:

	March 31, 2023	March 31, 2022	March 31, 2021
Property, plant and equipment	0.70	-	24.50
Intangible assets	_	-	-

D

D

#### ii. Leases

Lease commitments are the future cash out flows from the lease contracts which are not recorded in the measurement of lease liabilities. These include potential future payments related to leases of low value assets, leases with term less than twelve months and variable leases.

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Not later than one year	3.93	3.17	2.30
Later than one year and not later than five years	-	-	-
Later than five years	-	-	-
	3.93	3.17	2.30

B. Contingent Liabilities	March 31, 2023	March 31, 2022	March 31, 2021
i. Claim against the company not acknowledged as debt		-	-
ii. Guarantees excluding financial guarantees	2.67	0.76	-
iii. Other money for which the company is contingently liable	19.64	24.08	42.45

Breif description of the nature of each contingent liability

The company's customers have availed channel financing facility from Adani Capital (lender) against which the company has provided guarantee.

(Amount in INR Million)

C. Financial Guarantees	
	Nil

# **ANNEXURE - VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

(Amount in INR Millions, unless other wise stated)

## **40. ASSETS PLEDGED AS SECURITY**

The carrying amount of assets pledged as security for current and non current borrowings are:

, ,	March 31, 2023	March 31, 2022	March 31, 2021
NON CURRENT ASSETS			
Freehold land	97.93	97.93	76.76
Freehold building	59.23	61.06	53.88
Capital work in Progress	27.80	-	-
Plants and machinery	31.72	33.94	29.16
Furniture, fittings and equipment	9.66	8.79	9.94
Vehicles	22.01	18.19	17.44
Computer	0.57	0.51	0.36
Solar Plant	7.29	7.63	7.97
	256.21	228.05	195.51
CURRENT ASSETS			
Trade receivables (Book debts)	521.34	443.28	465.96
Inventory (Stock)	299.46	309.17	286.07
	820.80	752.45	752.03
Total assets pledge as security	1,077.01	980.50	947.54

41. EVENTS AFTER THE REPORTING PERIOD	
	Nil

## NOTES TO RESTATED FINANCIAL INFORMATION

#### FIRST TIME ADPOTION

The restated statement of assets and liabilities of the Company as at March 31, 2023 and the restated statement of profit and loss, the restated statement of changes in equity and the restated statement of cash flows for the year ended March 31, 2023 and restated other financial information has been prepared under Indian Accounting Standards ('Ind AS') notified under Section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2016 and other relevant provisions of the Act, to the extent applicable.

In accordance with SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 read with ICAI Guidance Note on Report on Company Prospectuses (Revised 2019), the Restated Financial Information for the year ended March 31, 2023, March 31,2022 and March 31, 2021 have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values following accounting policies (both mandatory exceptions and optional exemptions) availed as per Ind AS 101 for the transition date of April 1, 2021.

Upto the financial year ended March 31, 2022, the company prepared its financial statements in accordance with accounting standards prescribed under Section 133 of the Companies Act, 2013 ("Indian GAAP").

#### A. Exemptions and exceptions availed on first time adoption of Ind AS

Set out below are the applicable Ind AS 101 optional exemptions and mandatory exceptions applied in the transition from previous GAAP to Ind AS.

#### 1. Ind AS optional exemptions

#### i. Cumulative translation differences

#### i. Deemed cost

Ind AS 101 permits a first-time adopter to elect to continue with the carrying value for all of its property, plant and equipment and intangible assets covered by Ind AS 38 - Intangible Assets as recognised in the financial statements as at the date of transition to Ind AS, measured as per the previous GAAP and use that as its deemed cost as at the date of transition.

Accordingly, the company has elected to measure all of its property, plant and equipment and intangible assets at their previous GAAP carrying value.

#### 2. Ind AS mandatory exceptions

#### i. Estimates

On assessment of the estimates made under the previous GAAP financial statements, the Company has concluded that there is no necessity to revise the estimates under Ind AS, as there is no objective evidence of an error in those estimates. However, estimates that were required under Ind AS but not required under previous GAAP are made by the Company for the relevant reporting dates reflecting conditions existing as at that date. Key estimates considered in preparation of financial statements that were not required under the previous GAAP are listed below:

- Impairment of financial assets based on expected credit loss model.
- Effective interest rate used in calaculation for disocunting of leases and ROU

#### ii. Classification and measurement of financial assets:

The Company has classified the financial assets in accordance with IndAS 109 on the basis of facts and circumstances that exist at the date of transition to Ind AS.

## **ANNEXURE -VII**

# **NOTES TO RESTATED FINANCIAL INFORMATION**

## FIRST TIME ADPOTION

#### B. Reconciliations between previous GAAP and Ind AS

Ind AS 101 requires an entity to reconcile equity and total comprehensive income for prior periods. The following tables represent the reconciliations from previous GAAP to Ind AS.

#### (i). Reconciliation of total equity as at March 31, 2022 and March 31, 2021

(Amount in INR Millions, unless other wise stated)

Particulars	Note	March 31, 2022	March 31, 2021
Total equity (shareholder's funds) as per previous IGAAP		464.65	403.30
Adjustments:			
Provision for expected credit losses on trade receivables	4	(11.30)	(11.27)
Prepaid Processing Fees		0.07	0.14
Ind AS 116 transition impact	1	(0.39)	(0.39)
Interest on lease liabilities	1	(0.94)	(0.77)
Depreciation on right of use asset	1	(10.35)	(8.64)
Reversal of lease expenses	1	11.55	9.45
Fair value income on security deposit	1	0.06	0.04
Gratuity expense	3	0.44	1.55
Remeasurement of Defined Benefit Plan	3	(0.44)	(1.55)
Income tax effect	2	3.91	4.19
Total Ind AS Adjustments		(7.38)	(7.23)
Total Equity as per Ind AS		457.27	396.07
Restated impact of adjustment of tax for earlier period		(2.12)	(1.28)
Total Equity as per Ind AS		455.15	394.79

#### (ii). Reconciliation of total comprehensive income for the year ended March 31, 2022 and March 31, 2021

(Amount in INR Millions, unless other wise stated)

Particulars	Note	March 31, 2022	March 31, 2021
Profit after tax as per previous IGAAP		61.33	46.90
Adjustments:			
Processing Fees		(0.07)	0.07
Remeasurement of gains (losses) on defined benefit plans	3	(1.11)	(0.36)
Depreciation on right of use asset	1	(1.72)	(1.79)
Reversal of rental expenses for which right of use assets have been recog	1	2.10	1.91
Interest On Lease Liability	1	(0.16)	(0.12)
Fair value income on security deposit	1	0.01	0.02
Provision for expected credit losses on trade receivables	5	(0.03)	(3.50)
Income tax effect	2	0.03	0.60
Total adjustments		(0.96)	(3.18)
Profit after tax as per Ind AS		60.38	43.73
Other comprehensive income			
Remeasurement of gains (losses) on defined benefit plans	3	1.11	0.36
Income tax effect	2	(0.30)	(0.10)
Total comprehensive income as per Ind AS		61.19	43.99
Restated impact of adjustment of tax for earlier period		(0.84)	(1.28)
Total comprehensive income as per Restated Ind AS		60.35	42.71

# Impact of Ind AS adoption on the statements of cash flows for the year ended March 31, 2021

(Amount in INR Millions, unless other wise stated)

Particulars	Balance as Per Indian GAAP	Adjustments	Ind AS Balance
Net cash flow from Operating Activities	7.18	31.56	(24.38)
Net cash flow from Investing Activities	(7.87)	0.02	(7.89)
Net cash flow from Financing Activities	0.34	(31.94)	32.28
Net Increase/(Decrease) in cash and cash equivalents	(0.35)	(0.36)	0.01
Cash and cash equivalents as at March 31, 2020	0.09	0.00	0.09
Cash and cash equivalents as at March 31, 2021	(0.26)	(0.36)	0.10

# Impact of Ind AS adoption on the statements of cash flows for the year ended March 31, 2022

(Amount in INR Millions, unless other wise stated)

Particulars	Balance as Per Indian GAAP	Adjustments	Ind AS Balance
Net cash flow from Operating Activities	113.03	(2.67)	110.37
Net cash flow from Investing Activities	(42.26)	(0.01)	(42.27)
Net cash flow from Financing Activities	(69.86)	1.74	(68.12)
Net Increase/(Decrease) in cash and cash equivalents	0.91	(0.94)	(0.02)
Cash and cash equivalents as at March 31, 2021	0.09	0.01	0.10
Cash and cash equivalents as at March 31, 2022	1.00	(0.93)	0.08

# C. Notes to first-time adoption and Ind AS Adjustment:

# Note 1: Leases

Ind AS 116 standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognise most leases on the balance sheet. The Company adopted Ind AS 116 using the modified retrospective method of adoption which resulted in to recognition of right-of-use assets, lease liabilities and consequent changes in the statement of profit and loss and cashflows.

Also, interest free lease security deposits were recorded at their transaction value under the IndianGAAP. However, under IndAS, all material financial assets are required to be recognised at fair value. Accordingly, the company has fair valued material security deposits, if any by discounting them over the lease period under IndAS. Difference between the fair value and transaction value of the security deposit has been recognised as prepaid rent which has been adjusted in the value of ROU asset.

(Amount in the Millions, unless other wise state				
Restated Statement of Profit and Loss	Year ended 31 March	Year ended 31		
	2022	March 2021		
Depreciation on right of use asset	(1.72)	(1.79)		
Reversal of rental expenses for which right of use assets have been recognised	2.10	1.91		
Interest on lease liability	(0.16)	(0.12)		
	0.22	0.00		

# NOTES TO RESTATED FINANCIAL INFORMATION

(Amount in INR Millions, unless other wise stated)

( another miss of the miss of					
Restated Statement of Assets and Liabilities	As at March 31, 2022	As at March 31,			
		2021			
Depreciation on right of use asset	(10.35)	(8.64)			
Reversal of rental expenses for which right of use assets have been recognised	11.55	9.45			
Interest expense on lease liabilities	(0.94)	(0.77)			
Ind AS 116 transition impact	(0.39)	(0.39)			
	(0.13)	(0.35)			

#### Note 2: Deferred tax

Indian GAAP requires deferred tax accounting using the income statement approach, which focuses on differences between taxable profits and accounting profits for the period. Ind AS 12 requires entities to account for deferred taxes using the balance sheet approach, which focuses on temporary differences between the carrying amount of an asset or liability in the balance sheet and its tax base. The application of Ind AS 12 approach has resulted in recognition of deferred tax on new temporary differences which was not required under Indian GAAP.

In addition, the various transitional adjustments lead to temporary differences. According to the accounting policies, the company has to account for such differences. Deferred tax adjustments are recognised in correlation to the underlying transaction either in retained earnings or a separate component of equity.

#### (Amount in INR Millions, unless other wise stated)

Restated Statement of Profit and Loss	Year ended 31 March	Year ended 31
	2022	March 2021
Income tax effect	(0.26)	0.51
	(0.26)	0.51

(Amount in INR Millions, unless other wise stated)

( another many and the states)				
Restated Statement of Assets and Liabilities	As at March 31, 2022	As at March 31,		
		2021		
Tax effects of adjustments	3.91	4.19		
	3.91	4.19		

#### Note 3: Remeasurements of post-employment benefit obligations

Under Ind AS, remeasurements i.e. actuarial gains and losses and the return on plan assets, excluding amounts included in the net interest expense on the net defined benefit liability are recognised in other comprehensive income instead of profit or loss. Under the previous GAAP, these remeasurements were forming part of the profit or loss for the year.

#### (Amount in INR Millions, unless other wise stated)

Restated Statement of Profit and Loss	Year ended 31 March	Year ended 31
	2022	March 2021
Remeasurement of gains (losses) on defined benefit plans	1.11	0.36
Gratuity expense	(1.11)	(0.36)
Income tax effect	(0.30)	(0.10)
	(0.30)	(0.10)

## **Note 4: Trade and Other Receivables**

Under Indian GAAP, the company has created no provision for impairment of receivables consists only in respect of specific amount for incurred losses. Under Ind AS, impairment allowance has been determined based on Expected Loss model (ECL). The impact of INR 0.58 millions and 0.03 millions and 3.50 millions for year ended on March 31, 2023 and March 31, 2022 and March 31, 2021 respectively has been recognized in the statement of -profit and loss.

# Note 5: Retained earnings

Retained earnings has been adjusted consequent to the above Ind AS transition adjustments.

# Note 6: Other comprehensive income

Under Ind AS, all items of income and expense recognised in a period should be included in profit or loss for the period, unless a standard requires or permits otherwise. Items of income and expense that are not recognised in profit or loss but are shown in the statement of profit and loss as 'other comprehensive income' includes remeasurements of defined benefit plans, foreign exchange differences arising on translation of foreign operations, effective portion of gains and losses on cash flow hedging instruments and fair value gains or (losses) on FVOCI equity instruments. The concept of other comprehensive income did not exist under previous GAAP.

Note - INR 0.00 denotes amount less than INR 5000.00

# **ANNEXURE - VII**

# NOTES TO RESTATED FINANCIAL INFORMATION

# 43. RATIO AND ITS COMPONENTS

#### Ratio

#### (Amount in INR Millions, unless other wise stated)

Sr No.	Particulars	March 31, 2023	March 31, 2022	March 31, 2021	% change from March 31, 2022 to March 31, 2023	% change from March 31, 2021 to March 31, 2022	% change from March 31, 2020 to March 31, 2021
1	Current ratio	1.66	1.55	1.58	7%	-2%	10%
2	Debt- Equity Ratio	0.75	0.88	1.10	-15%	-20%	7%
3	Debt Service Coverage Ratio	1.71	1.51	1.39	13%	8%	-23%
4	Return on Equity Ratio	0.14	13%	11%	8%	22%	-10%
5	Inventory Turnover Ratio	4.58	4.63	3.90	-1%	19%	-19%
6	Trade Receivable Turnover Ratio	3.78	3.89	3.80	-3%	2%	-14%
7	Trade Payable Turnover Ratio	12.95	13.21	11.41	-2%	16%	23%
8	Net Capital Turnover Ratio*	5.40	6.27	5.05	-14%	24%	-35%
9	Net Profit Ratio	4%	3%	3%	22%	15%	16%
10	Return on Capital Employed	16%	14%	12%	12%	20%	-13%
11	Return on Investment	7%	6%	6%	19%	-4%	-6%

<sup>\*</sup> Due to Covid 19 lockdown for the reporting year March 31, 2021.

Note: No explanation has been provided as there is no change in the ratio by more than 25% as compared to the ratio of preceding year for reporting year March 31, 2023 and March 31, 2022.

#### **Components of Ratio**

Sr No.	Ratios	Numerator	Denominator	March	31, 2023	March 31,	, 2022	Marc	h-21
				Numerator	Denominator	Numerator	Denominator	Numerator	Denominator
1	Current ratio	Current Assets	Current Liabilities	853.84	514.73	798.57	516.47	784.16	496.14
2	Debt- Equity Ratio	Government Grants)	Total Equity (Equity Share capital + Other equity-Revaluation Reserve- Capital Redepmtion Reserve)	396.75	530.77	400.93	455.15	433.04	394.79
3	Debt Service Coverage Ratio	Net Profit after taxes + Non- cash operating expenses (i.e. depreciation and other amortizations + Interest)	Repayment +Principle Repayment of Long term		75.85	106.69	70.71	92.27	66.24
4	Return on Equity Ratio	Net profit after tax - Exceptional items	Closing Total Equity	75.10	530.77	59.54	455.15	42.44	394.79
5	Inventory Turnover Ratio	Cost of Goods Sold	Average Inventory (opening balance+ closing balance/2)	1,394.81	304.32	1,377.78	297.62	1,126.77	288.91
6	Trade Receivable Turnover Ratio	Revenue from operations	Average trade receivable (Opening balance + closing balance /2)		482.31	1,767.74	454.62	1,453.78	382.80

7	Trade Payable Turnover Ratio		Average trade payable (Opening balance + closing balance /2)	1,385.72	107.05	1,401.49	106.09	1,119.41	98.12
8	Net Capital Turnover Ratio	·	Working capital (Current asset - current liabilities) - other income	1,824.92	338.08	1,767.74	282.10	1,453.78	288.02
9	Net Profit Ratio	Net profit after tax - Exceptional items	Revenue from operations + other income	75.10	1,825.95	59.54	1,769.36	42.44	1,455.95
10	Return on Capital Employed	Exceptional item - other income	Equity Share capital + Other equity-Revaluation Reserve-Capital Redepmtion Reserve + Total Debts (Including Government Grants)	144.45	927.52	119.01	856.08	96.20	827.83
11	Return on Investment	Interest Income on fixed deposits	Fixed deposits with bank	0.61	8.81	0.65	11.18	0.62	10.25

**ANNEXURE - VI** 

### NOTES TO RESTATED FINANCIAL INFORMATION

#### **44. OTHER STATUTORY DISCLOURES**

- (i). The Company do not have any Benami property, where any proceeding has been initiated or pending against the Company for holding any Benami property.
- (ii). The Company have not traded or invested in Crypto currency or Virtual Currency during reporting periods.
- (iii). The Company have not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
- (a)directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company (Ultimate Beneficiaries) or
- (b)provide any guarantee, security or the like to or on behalf of the Ultimate Beneficiaries

(iv). The Company have not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company

(a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or (b)provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,

(v). The Company does not have any transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961)

(vi). The Company does not have any borrowings from banks and financial institutions that are used for any other purpose other than the specific purpose for which it was taken at the reporting balance sheet date.

(vii). The Company has complied with the number of layers prescribed under clause (87) of section 2 of the Act read with Companies (Restriction on number of Layers) Rules, 2017.

(viii). The Company is not declared as a wilful defaulter by any bank or financial institution or other lender during the any reporting period.

(ix). The Company shall disclose as to whether the fair value of investment property (as measured for disclosure purposes in the financial statements) is based on the valuation by a registered valuer as defined under rule 2 of Companies (Registered Valuers and Valuation) Rules, 2017. Since, the Company does not have any investment property during any reporting period, the said disclosure is not applicable.

(x). Section 8 of the Companies Act, 2013 companies are required to disclose grants or donations received during the year. Since, the Company is not covered under Section 8 of the Companies Act, 2013, the said disclosure is not applicable.

(xi). There are no scheme of arrangements which have been approved by the Competent Authority in terms of sections 230 to 237 of the Companies Act, 2013 during the reporting periods.

(xii). During the reporting periods, the Company does not have any loans or advances in the nature of loans either repayable on demand or without specifying any terms or period of repayment granted to promoters, directors, KMPs and related parties as per the definition of Companies Act, 2013.

(xiii). The Company has not identified any transactions or balances in any reporting periods with companies whose name is struck off under section 248 of the Companies Act, 2013 or section 560 of Companies Act, 1956.

(ix) The company has no unrecorded transactions in books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961)

(xv) There are no charge or satisfaction yet to be registered with ROC beyond the statutory period by the company as at the reporting periods.

45. The Company has been converted from private limited company to public limited company as on March 10, 2022.

# 46. Proposed Draft Red Hearing Prospectus (DRHP)/Updated Red Hearing Prospectus (UDRHP)/ Red Hearing Prospectus (RHP) Filed by the company to SEBI

The Company has decided to go public for the purpose of raising funds through Initial Public Offer and for the purpose of the same, the company had filed Draft Red Hearing Prospectus (DRHP) to Securities Board Exchange of India (SEBI) and Stock Exchanges i.e. BSE and NSE on 30th April, 2022 and 02nd May, 2022 respectively. Furthermore, as on date the company has obtained In-principal approval from Bombay Stock Exchange ("BSE") and National Stock Exchange ("NSE") vide both approval letter dated 26.07.2022 and approval from SEBI obtained on 12th October, 2022 and accordingly the company is in the process of filing UDRHP/RHP.

# 47. CORPORATE SOCIAL RESPONSIBILITY (CSR)

As per section 135 of the Companies Act, 2013, the Following year wise amount was utilized as financial contribution towards CSR Activities:

(Amount in INR Millions, unless other wise state				
Particulars	March 31, 2023	March 31, 2022	March 31, 2021	
(a) Gross amount required to be spent by the Company during the year	1.39	1.35	1.13	
(b) Amount incurred during the year on:				
Ongoing Projects		-	-	
(i) Women empowerment	1.38			
Other than Ongoing Projects				
(i) Healthcare		0.53		
(ii) Education		2.86		
Total	1.38	3.39	•	
(c) Total of previous years shortfall	-	2.03		
(d) Shortfall/ (Excess) at the end of year	0.01	(0.01)	0.90	
(e) Reason of Shortfall	-		Due to Covid-19	

48. The company has filed court cases during the current financial year under negotiable instruments act to recover INR 1.96 millions (Previous Year March 31, 2022: INR 1.96 Millions and March 31, 2021: INR 2.08 Millions) and they are considered good and recoverable.

49. Previous Year Figures have been regrouped / rearranged ,wherever considered necessary to conform to current years classification.

The above Annexure should be read together with basis of preparation and significant accounting policies forming part of the Restated Financial Information in Annexure V, Statement of Adjustments in Annexure VI and notes to the Restated Financial Information in Annexure VII.

As per our report of even date attached For Shailendra Goel & Associates Firm Registration Number: 013670N **Chartered Accountants** 

For and on behalf of the board

**Shailendra Goel Partner** 

Place: Delhi Date: 18-08-2023

Membership No. 092862

UDIN:23092862BGYPTS1132

**Chief Financial Officer Company Secretary** 

Place : Delhi Date: 18-08-2023

F-55

Ajay Batla

Sanjay Gupta

**Managing Director** 

(DIN: 00202273)

Aditya Gupta **Whole Time Director** (DIN: 07625118)

**Bhavika Kapil** 

#### OTHER FINANCIAL INFORMATION

The audited financial statements of our Company as at and for the years ended March 31, 2023, March 31, 2022, March 31, 2021, together with all the annexures, schedules and notes thereto ("**Financial Statements**") are available at https://www.plazawires.in. Our Company is providing a link to this website solely to comply with the requirements specified in the SEBI ICDR Regulations.

The Financial Statements do not constitute, (i) a part of the Draft Red Herring Prospectus; or (ii) the Red Herring Prospectus; or (ii) this Prospectus, a statement in lieu of a prospectus, an offering circular, an offering memorandum, an advertisement, an offer or a solicitation of any offer or an offer document to purchase or sell any securities under the Companies Act 2013, the SEBI ICDR Regulations, or any other applicable law in India or elsewhere in the world. The Financial Statements should not be considered as part of information that any investor should consider to subscribe for or purchase any securities of our Company, or any entity in which it or its shareholders have significant influence (collectively, the "Group") and should not be relied upon or used as a basis for any investment decision. None of the Group or any of its advisors, nor BRLM, nor any of their respective employees, directors, affiliates, agents or representatives accept any liability whatsoever for any loss, direct or indirect, arising from any information presented or contained in the Financial Statements, or the opinions expressed therein.

The details of accounting ratios derived from Restated Financial Statements required to be disclosed under the SEBI ICDR Regulations are set forth below:

(₹ in million except per share data or unless otherwise stated)

Doublandons	For the Year ended				
Particulars	2023	2022	2021		
Revenue from operations	1,824.92	1,767.74	1,453.78		
Total Equity	530.77	455.15	394.79		
EBITDA	156.99	131.87	108.62		
Restated Profit for the year	75.10	59.54	42.44		
Weighted average no. of equity shares for Basic & Diluted EPS	30.55	30.55	30.55		
Basic & Diluted Earnings Per Share (EPS)	2.46	1.95	1.39		
EBITDA Margins (%)	8.60	7.46	7.47		
Return on Net worth (%)	14.15	13.08	10.75		
Net Assets Value (NAV) per Share	17.37	14.90	12.92		

The ratios have been computed as under:

- 1. Basic EPS = Net Profit after tax, as restated, attributable to equity shareholders divided by weighted average no. of equity shares outstanding during the year (as adjusted for change in capital due to issue of bonus shares);
- 2. Diluted EPS = Net Profit after tax, as restated, attributable to equity shareholders divided by weighted average no. of diluted equity shares outstanding during the year (as adjusted for change in capital due to issue of bonus shares);
- 3. Return on Net Worth (%) = Net Profit after tax, as restated for the end of the year/ period divided by Net worth as at the end of the year;
- 4. Net Asset Value per share = Net Worth at the end of the year divided by total number of equity shares outstanding at the end of year (as adjusted for change in capital due to issue of bonus shares and subdivision);
- 5. EBITDA: Aggregate of restated profit/(loss) before tax, interest cost, depreciation and amortization less other income;
- 6. EBITDA Margin= EBITDA divided by revenue from operation;
- 7. Weighted average number of shares is the number of Equity Shares outstanding at the beginning of the period adjusted by the number of shares issued during the period multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the period;
- 8. Net worth means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the

- aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, writeback of depreciation and amalgamation;
- 9. Company has declared bonus of 7:1 in its General meeting on March 11, 2022 and allotted bonus to the shareholders in its board meeting on March 19, 2022. EPS has been calculated by considering the bonus shares impact.

#### RELATED PARTY TRANSACTIONS

For details of the related party transactions, as per the requirements under applicable Accounting Standards, i.e., Ind AS 24 - Related Party Disclosures read with the SEBI ICDR Regulations, for period ending and for Fiscal 2019-, 2020-, 2021- and nine-months ending December 31, 2021, see "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.

#### CAPITALISATION STATEMENT

The following table sets forth our Company's capitalisation as at March 31, 2023, derived from our Restated Financial Statements, and as adjusted for the Issue. This table should be read in conjunction with "Financial Information", "Management's Discussion and Analysis of Financial Condition and Results of Operations", beginning on pages 188, 196 of this Prospectus.

(₹ in million)

Particulars	Pre-Issue as at March 31, 2023	Post Issue
<b>Total Borrowings</b>		
Current Borrowings (including current maturities of non-current borrowings) (A)	339.97	339.97
Non-current Borrowings (B)	56.78	56.78
Total Borrowings $(C) = (A)+(B)$	396.75	396.75
Total Equity		
Equity Share Capital (D)	305.52	437.52
Reserve and Surplus (E)	225.25	806.06
Total Equity $(F)=(D)+(E)$	530.77	1,243.58
Total Borrowings/ Total Equity (C)/(F)	0.75	0.32
Non-Current Borrowing/Total Equity (B)/(F)	0.11	0.05

#### Notes:

- 1. The amounts disclosed above are derived from Restated Financial Statements of our Company.
- 2. The corresponding post-Issue capitalization data for each of the amounts given in the above table is not determinable at this stage pending the completion of the Book Building process and hence the same have not been provided in the above statement.

#### FINANCIAL INDEBTEDNESS

Our Company avail loans and financing facilities in the ordinary course of our business for meeting our working capital and business requirements. For details of the borrowing powers of our Board, see "Our Management-Borrowing Powers" beginning on page 165 of this Prospectus. We have obtained the necessary consents required under the relevant financing documentation for undertaking activities in relation to the Issue, including effecting a change in our capital structure, change in our shareholding pattern, change in our constitutional documents and change in the composition of our Board.

The details of the indebtedness of our Company as on June 30, 2023 is provided below:

(₹ in million)

Category of borrowing	Sanctioned Amount	Outstanding Amount as on June 30, 2023^
Fund based borrowings		•
Term Loans	37.80	9.28
Cash Credit (CC) Limit	400.00	351.08
Working Capital Term Loan*	102.86	63.89
Vehicle loans	14.67	7.71
Total fund-based borrowings (A)	555.33	431.96
Non-fund-based borrowings		
Bank guarantee (B)	-	-
Unsecured loans from bank and directors ©	NA	0.07
Total borrowings (C=A+B)	555.33	432.03

<sup>^</sup>As certified by Independent Chartered Accountants, Vikash Singh & Associates, Chartered Accountants vide their certificate dated September 6, 2023.

For further details of our outstanding borrowings as on March 31, 2023 see "Restated Financial Statements" beginning on page 188 of this Prospectus.

#### Principal terms of the borrowings availed by our Company:

The details provided below are indicative and there may be additional terms, conditions and requirements under the various borrowing arrangements entered into by our Company.

- 1. *Interest:* In terms of the loans availed by us, the interest rate typically ranges from 6.85% per annum to 8.25% per annum. For certain loans, the interest rate is the base rate of a specified lender plus a defined spread per annum. The spread varies among different loans for different banks.
- Tenor: The tenor of the facilities availed by our Company typically ranges from one day (for OD) to over 84 months.

#### 3. Security:

Sr.	Type of Security	Details of Security	
no.			
1.	Details of Guarantees	Personal Guarantee of Executive Director	
2.	Details of mortgages/ Hypothecation	Term loan Secured by present and future current assets of the company and second charge over the company's immovable properties situated at Katha, Baddi, Distt. Solan, HP and A-74, Block -A, Okhla Industrial Area, Phase-2, New Delhi.	
		Pari-passu charge on the entire current assets of the company both present and future (including entire stock available at various godown, goods in transit and book debts) under multiple banking arrangement with standard chartered bank. Exclusive charge on entire fixed assets of the company -Land and Building of factory situated at village katha, Baddi ,Distt-Solan,HP and Land in the name of director Sh.Sanjay Gupta	

		situated at Mauza - Sulatnpur, Tehsil and District Sonepat along with Personal Guarantee of directors .
3.	Detail of any other security	Rs. 50 lakhs in shape of FDR as against security

This is an indicative list and there may be additional requirements for creation of security under the various borrowing arrangements entered into by us.

- 4. **Repayment:** The term loan facilities are typically repayable at 60 months as per the repayment schedule agreed between our Company and the lenders, forming part of the loan documentation entered into between the lenders and us, or on demand. Working Capital Term Loan is repayable within 36 months.
- 5. **Key Terms and Covenants:** Certain borrowing arrangements entered into by us contain restrictive covenants and terms, including, inter alia:
  - i. Shall not undertake expansion/ diversification/ modernisation (except those investments accepted in CMA data) without obtaining prior permission of the bank and without proper tie-up of funds. Similarly, no investment shall be made in associate/allied/ group concerns without prior bank permission;
  - ii. Monies brought in by principal shareholders/directors will not be allowed to be withdrawn without the Bank's permission;
  - iii. During the currency of bank's credit facilities, shall not, without the prior approval of the Bank in writing:
    - a. declare dividends for any year, if the account(s) is/are running irregular or if any of the terms and conditions of the sanction remain un-complied with;
    - b. permit any transfer of the controlling interest or make any drastic change in the management set up;
    - divert/utilize Bank's funds to other sister/associate/group concerns or for purposes other than those for which the credit facilities have been sanctioned;
    - d. issue bonus shares and dispose of shareholding of promoters wherever specifically stipulated.
  - iv. Promoter's shares in shall not be pledged to any Bank/NBFC/institution without Bank's prior consent.
  - v. The undernoted covenants will be subject to prior notice being given by our Company and being agreed by the Bank. If the Bank turns down the request but our Company still goes ahead, the Bank shall have the right to call up the facilities sanctioned:
    - a. Formulate any scheme of amalgamation or reconstruction;
    - b. Undertake any new project, implement any scheme of expansion/diversification or capital expenditure or acquire fixed assets (except normal replacements indicated in funds flow statement submitted to and approved by the bank) if such investment results into breach of financial covenants or diversion of working capital funds to financing of long-term assets;
    - c. Invest by way of share capital in or lend or advance funds to or place deposits with any other concern (including group companies); normal trade credit or security deposits in the ordinary course of business or advances to employee can, however, be extended. Such investment should not result in breach of financial covenants relating to TOU Adj. TNW and current ratio agreed upon at the time of sanction:
    - d. Enter into borrowing arrangement either secured or unsecured with any other bank, financial institution, company or otherwise or accept deposits which increases indebtedness beyond permitted limits, stipulated if any at the time of sanction;
    - e. Undertake any guarantee or letter of comfort in the nature of guarantee on behalf of any other company (including group companies);
    - f. Declare dividends for any year except out of profits relating to that year after making all due and necessary provisions and provided further that such distribution may be permitted only if no event of default/breach in financial covenant is subsisting in any repayment obligations to the Bank;
    - g. Create any charge, lien or encumbrance over its undertaking or any part thereof in favour of nay financial institution, bank, company, firm or persons;

- h. Sell, assign, mortgage or otherwise dispose of any of the fixed assets charged to the Bank. However, fixed assets to the extent of 5% Gross Bloc may be sold in any financial year provided such sale does not dilute FACR below minimum stipulated level; (Not applicable for unsecured loans.)
- i. Enter into any contractual obligation of a long-term nature or which, in the reasonable assessment of the Bank, is detrimental to Bank's interest, viz. acquisitions beyond the capability of our Company as determined by the present scale of operations or tangible net worth of the Company / net means of promoters etc., leveraged buyout etc.;
- j. Change the practice with regard to remuneration of Directors by means of ordinary, remuneration or commission, scale of sitting fees etc, expect where mandated by any legal or regulatory provisions;
- k. Undertake any trading activity other than sale of products arising out if its own manufacturing operations (Not applicable in case finance is for trading activity only);
- 1. Permit any transfer of the controlling interest or make any drastic change in the management set-up including resignation of promoter directors;
- m. Repay monies brought in by the Promoters / Directors / Principal Shareholder and their friends and relatives by way of deposits / loans / advances. Further, the rate of interest, if any, payable on such deposits / loans / advance should be lower than the rate of interest charged by the Bank on its term loan and payment of such interest will be subject to regular repayment of instalments to term loans granted / deferred payment guarantees executed by the bank or other repayment obligations, if any, due from our Company to the Bank;
- n. Shall keep the Bank advised of any circumstance adversely affecting the financial position of subsidiaries / group companies or companies in which it has invested, including any action taken by any creditor against the said companies legally or otherwise;
- o. Shall deal with the bank / banks under consortium / multiple banking arrangement exclusively, shall not open current account/s with any other bank without our prior permission. Our Company's entire business relating to our activity including deposit, remittances, bills / cheque purchase, non-fund-based transactions including LCs and BGs, Forex transactions, merchant banking, any interest rate or currency hedging business etc. should be restricted only to the financing banks under consortium/multiple banking arrangement;
- p. No commission to be paid by our Company to the guaranters for guaranteeing the credit facilities sanctioned by the Bank to our Company;
- q. Approach capital market for mobilizing additional resources either in the form of debt or equity.

This is an indicative list and there may be additional restrictive covenants and conditions under the various borrowing arrangements entered into by us.

- 6. *Events of Default:* As per the terms and conditions of certain borrowings availed by our Company, the Bank shall charge penal interest under the following circumstances:
  - i. default in repayment of instalments;
  - ii. irregularities/ overdrawings in cash credit account(s);
  - iii. non-submission/delayed submission of stock statements;
  - iv. non-submission/ delayed submission of quarterly review sheet/ information;
  - v. non/delayed submission of renewal proposal with audited Balance Sheet, CMA data and statement of assets and liabilities of the guarantors after 9 months from the date of sanction;
  - vi. default in observance of borrowing covenants/terms and conditions of the sanction;

The details above are indicative and there may be additional terms that may amount to an event of default under the various borrowing arrangements entered into by us.

7. The Company confirms that the Company has not taken any moratoriums under applicable laws, except as follows:

Sr. No.	Type of Loan	Loan Amount (in ₹)	Period of Moratorium	Name of lender	Date of sanction letter granting the loan
1.	Vehicle Loan	6,70,000/-	1 Month (April 30, 2020 to May 30, 2020)	Punjab National Bank	August 09, 2018
2.	Vehicle Loan	16,45,000/-	3 Months (February 05, 2020 to May 05, 2020)	ICICI Bank	February 26, 2018
3.	Guaranteed Emergency Credit Line Loan	4,75,00,000/-	1 year (December 01, 2020 to November 01, 2021)	Punjab National Bank	October 07, 2020
4.	Guaranteed Emergency Credit Line Loan	2,51,00,000/-	2 year (July 01, 2022 to June 01, 2024)	Punjab National Bank	December 28, 2021
5.	Guaranteed Emergency Credit Line Loan	2,02,60,000/-	1 year (November 01, 2020 to October 01, 2021)		October 09, 2020
6.	Guaranteed Emergency Credit Line Loan	1,00,00,000/-	2 year (July 01, 2022 to June 01, 2024)	Standard Chartered Bank	June 27, 2022

# MANAGEMENT'S DISCUSSIONS AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

You should read the following discussion of our financial position and results of operations together with our Restated Financial Statements which have been included in this Prospectus. Unless otherwise indicated, the following discussion and analysis of our financial position and results of operations is based on our Restated Financial Statements for financial years ended March 31, 2023, 2022 and 2021 including the related notes and reports, included in this Prospectus prepared in accordance with requirements of the Companies Act and restated in accordance with the SEBI Regulations, which differ in certain material respects from IFRS, U.S. GAAP and GAAP in other countries. Our Financial Statements, as restated have been derived from our audited financial statements for the respective period and years. Accordingly, the degree to which our Restated Financial Statements will provide meaningful information to a prospective investor in countries other than India is entirely dependent on the reader's level of familiarity with IFRS, Companies Act, SEBI Regulations and other relevant accounting practices in India.

The audited Ind AS financial statements of the Company as at and for the year ended March 31, 2023 prepared in accordance with Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India which have been approved by the Board of Directors at their meeting held on August 18, 2023 and The audited financial statements as at and for the year ended March 31, 2022 and 2021 were prepared in accordance with Indian GAAP and the same have been converted into Ind AS by our management to align accounting policies, exemptions and disclosures as adopted by our Company for the transition to Ind AS special purpose audited financial statements.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those described under "Risk Factors" and "Forward-Looking Statements" beginning on pages 30 and 21, respectively, and elsewhere in this Prospectus.

Our Financial Year ends on March 31 of each year. Accordingly, all references to a particular Financial Year are to the 12 months ended March 31 of that year.

#### **BUSINESS OVERVIEW**

We are an ISO 9001:2015 and 14001:2015 certified company engaged in the business of manufacturing and selling of wires, and selling and marketing of LT aluminium cables and fast-moving electrical goods ("FMEG") under our flagship brand "PLAZA CABLES" and home brands such as "Action Wires" and "PCG". Our business was started with a vision to create a niche in the domestic wire and cable industry with an approach to provide quantitative and qualitative products at competitive prices to customer for various socio-economic backgrounds. In 2021, we launched a line of house wire under the brand "Action Wires" for product at economical price range. According to "Resurgent India Research Report", we are one of the growing manufacturers in the wires and cables industry in northern region, and provide extensive range of wires and cables. Our product mix comprises different type of wires and cables, and FMEG such as electric fans, water heaters, switches and switchgears, PVC insulated electrical tape and PVC conduit pipe & accessories. According to Resurgent India Limited, the wires and cables industry in India, in value terms, has grown at a compound annual growth rate ("CAGR") of approximately 13.68% in the last five years to reach ₹788.00 billion in Fiscal 2021. Resurgent India expects the wires and cables industry in India to expand at a CAGR of approximately 14.50% in value terms to reach approximately ₹1550.00 billion by Fiscal 2026.

Our key products in the wires and cables segment are building wires also known as house wires, single & multicore round flexible industrial cables and industrial cables for submersible pumps & motors up to 1.1kv grade). For other wires and cable products such as LT power control cable, TV dish antenna co-axial cables, telephone & switch board industrial cable, computer & LAN networking cable, close circuit television cables and solar cables, PVC insulated tape and PVC conduit pipe & accessories we enter into arrangements with third-party manufacturers who manufacture our products based on our requirements. We select and evaluate these third-party manufacturers based on certain criteria including the quality of products produced, reputation and delivery standards. Our products are compliant with various quality standards including Bureau of Indian Standards ("BIS") and QCL Certification. In 2016 and onwards, we entered into arrangements with third-party manufacturers and launched FMEG products such as electric fans and water heaters. As part of after sale service for electric fans, we have tie ups with 20+ service centres in Uttar Pradesh, Uttarakhand, Jammu and Kashmir, Punjab, Haryana And Tamil Nadu. In 2021, we expanded our product portfolio by launching miniature circuit breakers (MCB) and distribution board (DB) in the north and south India region.

We sell our products through a variety of distribution channels depending on the geography and industry norms and trends. Our business model includes 1) Our dealer & distribution network to sell and promote our products, including sales through C&F agents. We select our dealers & distributors based on their sales network, market reputation and financial strength including sales and 2) Securing government tenders for supply to government projects and 3) Direct sales to infrastructure projects. For detailed understanding please refer to the Chapter "Our Business" beginning on page 129 of this Prospectus.

# SIGNIFICANT DEVELOPMENTS AFTER LAST REPORTING PERIOD

There were no significant development after last reporting period

### 1 FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "Risk Factors" beginning on page 30 of this Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- > Volatility in supply and pricing of raw material;
- ➤ Outbreak of Covid-19;
- > Default or delay in payment from customers;
- > Changes in laws, rules & regulations and legal uncertainties;
- > Pricing pressures from the competitive business environment;
- > Economic and Demographic condition.

### 2 BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

### A BASIS OF PREPARATION AND COMPLIANCE

2.1 The Restated Financial Information of the Company comprises of the Restated Statements of Assets and Liabilities as at March 31, 2023, March 31, 2022 and March 31, 2021 and the Restated Statement of Profit and Loss (including Other Comprehensive Income), the Restated Statement of Changes in Equity and the Restated Statement of Cash flows for the year ended March 31, 2023, March 31 2022 and March 31, 2021 and, the Basis for Preparation and Significant Accounting Policies and the Statement of Notes to the Restated Financial Information (hereinafter collectively referred to as 'Restated Financial Information').

The Restated Financial Information has been prepared by the Management of the Company for inclusion in the Offer Document to be filed by the Company with the Securities and Exchange Board of India ('SEBI') in connection with proposed Initial Public Offering of its equity shares, in accordance with the requirements of Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act"); Relevant provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, issued by the Securities and Exchange Board of India ('SEBI') as amended in pursuance of the Securities and Exchange Board of India Act, 1992; and the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").

# The Restated Financial Information have been compiled from:

- Audited Ind AS financial statements of the Company as at and for the year ended March 31, 2023 prepared
  in accordance with Indian Accounting Standards ("Ind AS") as prescribed under section 133 of the Act read
  with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles
  generally accepted in India which have been approved by the Board of Directors at their meeting held on
  August 18, 2023.
- 2. As at and for the years ended March 31, 2022, and March 31, 2021: From the audited special purpose financial statements of the Company as at and for the years ended March 31, 2022 and March 31, 2021, which were prepared by the Company after taking into consideration in response to the requirements of the SEBI e-mail. The audited special purpose financial statements for the years ended March 31, 2022 and March 31, 2021 have been prepared after making suitable adjustments to the accounting heads from their Indian GAAP values following accounting policies (both mandatory exceptions and optional exemptions) availed as per Ind AS 101 and as per the presentation, accounting policies and grouping/classifications.
- 3. As at and for the years ended 31 March 2022 and 31 March 2021: From the audited financial statements of the Company as at and for the years ended 31 March 2022 and 31 March 2021 prepared in accordance with Indian GAAP (IGAAP) which were approved by the Board of Directors in their meetings held on September 02, 2022 and November 08, 2021 respectively.

The Restated Financial Information has been compiled from the Audited Financial Statements for respective years and:

- there were no material adjustments for previous years in arriving at loss/profit of the respective years;
- appropriate regroupings have been made in the Restated Financial Information of assets and liabilities, statement of profit and loss and statement of cash flow, wherever required, by reclassification of the corresponding items of income, expenses, assets, liabilities and cash flows, in order to bring them in line with the accounting policies and classification as per the Schedule III of Companies Act, 2013, requirements of Ind AS 1 and other applicable Ind AS principles and the requirements of the Securities and Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations, 2018, as amended.

#### **Basis of measurement**

The Restated Financial Information of the company have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended) on a Historical Cost Convention on accrual basis, except for the following material items:

- Certain financial assets and liabilities that are measured at fair value.
- Net defined benefit plans- Plan assets measured at fair value less present value of defined benefit obligation.

#### **Determining the Fair Value**

While measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

# 2.2 Current and Non-Current Classification

The Company presents assets and liabilities in statement of financial position based on current/non-current classification. The Company has presented non-current assets and current assets before equity, non-current liabilities and current liabilities in accordance with Schedule III, Division II of Companies Act, 2013 notified by MCA.

### An asset is classified as current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle,
- 'Held primarily for the purpose of trading,
- Expected to be realised within twelve months after the reporting year, or
- 'Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting year.

All other assets are classified as non-current.

## A liability is classified as current when it is:

- Expected to be settled in normal operating cycle,
- 'Held primarily for the purpose of trading,
- 'Due to be settled within twelve months after the reporting year, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting year.

The Company classifies all other liabilities as non-current.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash or cash equivalents. Deferred tax assets and liabilities are classified as non-current assets and liabilities. The Company has identified twelve months as its normal operating cycle.

### 2.3 Functional and Presentation Currency

Items included in the Restated Financial Information of the Company are measured using the currency of the primary economic environment in which it operates i.e. the "functional currency". The Company's restated financial information are presented in INR, which the Company's functional currency. All amounts have been rounded to the nearest Millions, unless otherwise indicated.

**2.4** The preparation of the financial statements in conformity with Ind AS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income, expenses and disclosures of contingent assets and liabilities at the date of these financial statements and the reported amounts of revenues and expenses for the years presented.

These judgments and estimates are based on management's best knowledge of the relevant facts and circumstances, having regard to previous experience, but actual results may differ materially from the amounts included in the financial statements.

Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and future periods affected.

The information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements. Refer Note 3 for detailed discussion on estimates and judgements.

### **B SIGNIFICANT ACCOUNTING POLICIES:**

#### 1 Property, Plant and Equipment: Recognition and measurement

(i) Property, Plant and equipment are measured at cost (which includes capitalised borrowing costs) less accumulated depreciation and accumulated impairment losses, if any.

The cost of an item of property, plant and equipment comprises:

- a) its purchase price, including import duties and non-refundable purchase taxes, after deducting trade discounts and rebates.
- b) any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by the management.
- the initial estimate of the costs of dismantling and removing the item and restoring the site on which it is located.

If significant parts of an item of property, plant and equipment have different useful lives, then they are accounted for as separate items (major components) of property, plant and equipment and depreciated accordingly.

The gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the restated statement of profit and loss on the date of disposal or retirement on transition to Ind AS as on April 1, 2021 the Company has elected to measure certain items of Property, Plant and Equipment at cost as per Ind AS. The same are considered as deemed cost on the date of transition to Ind AS.

# (ii) Subsequent expenditure

Subsequent expenditure is capitalised only if it is probable that the future economic benefits associated with the expenditure will flow to the Company.

## (iii) Depreciation, Estimated useful life and Estimated residual value

Depreciation is calculated using the Straight Line Method, pro rata to the period of use, taking into account useful lives and residual value of the assets. The useful life of assets & the estimated residual value taken from those prescribed under Part C of Schedule II to the Companies Act, 2013.

Depreciation is computed with reference to cost. Depreciation on additions during the year is provided on pro rata basis with reference to month of addition/installation. Depreciation on assets disposed/discarded is charged up to the date of sale excluding the month in which such assets is sold.

The assets residual value and useful life are reviewed and adjusted, if appropriate, at the end of each reporting year. Gains and losses on disposal are determined by comparing proceeds with carrying amounts. These are included in the statement of Profit and Loss.

Property, plant and equipment	Useful life as per company
Building	30/60 Years
Office Equipments	5/8/10 Years
Computer	3 Years
Furniture and fixtures	10 Years
Vehicles	8/10 Years
Plant and Machinery	15 Years
Solar Plant	25 Years

Land is carried at historical cost and is not depreciated.

#### Transition to Ind AS

On transition to Ind AS, the company has elected to continue with the carrying value of all the items of property, plant and equipment recognised as at April 1, 2021, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

#### 2 INTANGIBLE ASSETS

Identifiable intangible assets are recognised when it is probable that future economic benefits attributed to the asset will flow to the Company and the cost of the asset can be reliably measured.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the statement of profit and loss when the asset is derecognised.

# (i) Recognition and measurement

Computer software's have finite useful lives and are measured at cost less accumulated amortisation and any accumulated impairment losses.

# (ii) Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure, including expenditure on internally generated goodwill and brands, when incurred is recognised in statement of profit or loss.

### (iii) Amortisation

Amortisation is calculated to write off the cost of intangible assets less their estimated residual values using the straight-line method over their estimated useful lives and is generally recognised in statement of profit or loss. Computer software are amortised over their estimated useful life or 10 years, whichever is lower.

Amortisation methods, useful lives and residual values are reviewed at each reporting date and adjusted, if required.

Intangible Asset	Useful life as per company
Computer Software	10 Years

# **Transition to Ind AS**

On transition to Ind AS, the company has elected to continue with the carrying value of all the items of property, plant and equipment recognised as at April 1, 2021, measured as per the previous GAAP, and use that carrying value as the deemed cost of such property, plant and equipment.

#### 3 Impairment of non financial assets

An asset is considered as impaired when at the date of Balance Sheet, there are indications of impairment and the carrying amount of the asset, or where applicable, the cash generating unit to which the asset belongs, exceeds its recoverable amount (i.e. the higher of the net asset selling price and value in use). The carrying amount is reduced to the recoverable amount and the reduction is recognized as an impairment loss in the statement of profit and

loss. The impairment loss recognized in the prior accounting period is reversed if there has been a change in the estimate of recoverable amount. Post impairment, depreciation is provided on the revised carrying value of the impaired asset over its remaining useful life.

Impairment losses are recognised in the restated statement of profit and loss.

For assets excluding goodwill, an assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the restated summary statement of profit and loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

#### 4 Financial assets

### Initial recognition and measurement

All financial assets are initially recognized at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets, which are not at fair value through profit or loss, are adjusted to the fair value on initial recognition. Financial assets are classified, at initial recognition, as financial assets measured at fair value or as financial assets measured at amortised cost.

### **Subsequent Measurement**

### Financial Assets measured at Amortised Cost (AC)

A Financial Asset is measured at Amortised Cost if it is held within a business model whose objective is to hold the asset in order to collect contractual cash flows and the contractual terms of the Financial Asset give rise on specified dates to cash flows that represent solely payments of principal and interest on the principal amount outstanding.

### Financial Assets measured at Fair Value Through Other Comprehensive Income (FVTOCI)

A Financial Asset is measured at FVTOCI if it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling Financial Assets and the contractual terms of the Financial Asset give rise on specified dates to cash flows that represents solely payments of principal and interest on the principal amount outstanding.

# Financial Assets measured at Fair Value Through Profit or Loss (FVTPL)

A Financial Asset which is not classified in any of the above categories are measured at FVTPL. Financial assets are reclassified subsequent to their recognition, if the Company changes its business model for managing those financial assets. Changes in business model are made and applied prospectively from the reclassification date which is the first day of immediately next reporting period following the changes in business model in accordance with principles laid down under Ind AS 109 – Financial Instruments.

### **Derecognition of financial assets**

The Company derecognises a financial asset when the contractual rights to cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred.

### Impairment of financial assets

In accordance with Ind-AS 109, the Company applies Expected Credit Loss (ECL) model for measurement and recognition of impairment loss on the following financial asset and credit risk exposure:

- a) Financial assets that are debt instruments and are measured at amortised cost e.g., loans, debt securities, deposits, and bank balance.
- b) Trade receivables

The Company follows 'simplified approach' for recognition of impairment loss allowance on:

- Trade receivables which do not contain a significant financing component.

The application of simplified approach does not require the Company to track changes in credit risk. Rather, it recognises impairment loss allowance based on lifetime ECLs at each reporting date, right from its initial recognition.

- For recognition of impairment loss on other financial assets and risk exposure, the Company determines that whether there has been a significant increase in the credit risk since initial recognition. Expected Credit Loss Model is used to provide for impairment loss.

### 5 Financial liabilities

#### Classification

The Company classifies its financial liabilities in the following measurement categories:

- those to be measured subsequently at fair value through profit and loss-[FVTPL]; and
- those measured at amortised cost. [AC]

### Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss or at amortised cost.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company's financial liabilities include trade and other payables, lease liabilities, loans and borrowings including bank overdrafts

## Subsequent measurement

The measurement of financial liabilities depends on their classification, as described below:

# Financial liabilities at fair value through profit or loss [FVTPL]

Financial liabilities at fair value through profit or loss [FVTPL] include financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind-AS 109. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognised in the profit or loss.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, only if the criteria in Ind- AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses attributable to changes in own credit risk are recognized in OCI. These gains/loss are not subsequently transferred to statement of profit or loss. However, the Company may transfer the cumulative gain or loss within equity. All other changes in fair value of such liability are recognised in the statement of profit or loss

# Financial liabilities at amortised cost (Loans and borrowings)

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit and loss. This category generally applies to borrowings.

# Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

### 6 CASH AND CASH EQUIVALENT

Cash and cash equivalent including other bank balances in the restated summary statement of assets and liabilities comprise cash at banks and on hand and short- term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the restated summary statement of cash flows, cash and cash equivalents including other bank balances consist of cash and short-term deposits, as defined above as they are considered an integral part of the Company's cash management.

# 7 INVENTORIES

Raw Materials are valued at cost. Stores and Spares are valued at cost.

Work-in-Progress are valued at cost

**Finished stocks** are valued at cost or net realisable value whichever is lower.

The valuation of inventories includes taxes, duties of non refundable nature and direct expenses and other direct cost attributable to the cost of inventory, net of excise duty/Goods and Service Tax/ countervailing duty / education cess and value added tax.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. The net realizable value of work-in-progress is determined with reference to the selling prices of related finished products. Raw materials and other supplies held for use in production of finished products are not written down below cost except in cases where material prices have declined and it is estimated that the cost of the finished products will exceed their net realizable value.

### 8 EARNINGS PER SHARE

# (i) Basic earnings per share

Basic earnings per shares is calculated by dividing Profit/(Loss) attributable to equity holders (adjusted for amounts directly charged to Reserves) before/after Exceptional Items (net of tax) by Weighted average number of Equity shares, (excluding treasury shares).

# (ii) Diluted earnings per share

Diluted earnings per shares is calculated by dividing Profit/(Loss) attributable to equity holders (adjusted for amounts directly charged to Reserves) before/after Exceptional Items (net of tax) by Weighted average number of Equity shares (excluding treasury shares) considered for basic earning per shares adjusted for the effects of dilutive potential Equity shares.

# 9 FOREIGN CURRENCY

#### Foreign currency transactions

Transactions in foreign currencies are translated into the functional currency of the Company at the exchange rate prevailing at the date of the transactions. Monetary assets (other then investments in companies registered outside India) and liabilities denominated in foreign currencies are translated into the functional currency at the exchange rate at the reporting date.

Difference on account of changes in foreign currency are generally charged to the statement of profit & loss

# 10 Revenue recognition

# (i) Sale of goods

The specific recognition criteria described below must also be met before revenue is recognized. The company has a one stream of revenue i.e. Sale of products.

Further, revenue from sale of goods is recognised based on a 5-Step Methodology which is as follows:

- Step 1: Identify the contract(s) with a customer.
- Step 2: Identify the performance obligation in contract.
- Step 3: Determine the transaction price.
- Step 4: Allocate the transaction price to the performance obligations in the contract.
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation.

Revenue from sale of goods is recognised when control or substantial risks and rewards of ownership are transferred to the buyer under the terms of the contract, generally on delivery of goods.

Revenue is measured at the amount of consideration which the Company expects to be entitled to in exchange for transferring distinct services to a customer as specified in the contract, excluding amounts collected on behalf of third parties (for example taxes and duties collected on behalf of the government).

Consideration is generally due upon satisfaction of performance obligations and receivable is recognized when it becomes unconditional.

Revenue is measured based on the transaction price, which is the consideration, adjusted for discounts and claims, if any, as specified in the contract with the customer. Revenue also excludes taxes collected from customers.

#### (ii) Contract Balances

#### **Trade Receivables**

A receivable represents the Company's right to an amount of consideration that is unconditional.

### **Contract liabilities**

A contract liability is the obligation to transfer goods or services to a customer for which the Company has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Company transfers goods or services to the customer, a contract liability is recognised when the payment is made. Contract liabilities are recognised as revenue when the Company performs under the contract.

#### (iii) Other Income

Other income is comprised primarily of interest income. Interest income is recognized using the effective interest method and where no significant uncertainty as to measure or collectability exists.

### 11 EMPLOYEE BENEFITS

#### (i) During Employment benefits

### Short term employee benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognised for the amount expected to be paid if the Company has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

### (ii) Post Employment benefits

### (a) Defined contribution plans

A defined contribution plan is a post employment benefit plan under which a Company pays fixed contribution into a separate entity and will have no legal or constructive obligation to pay further amounts.

# (b) Defined benefit plans

The Company pays gratuity to the employees who have has completed five years of service with the company at the time when employee leaves the Company.

The gratuity liability amount is unfunded and formed exclusively for gratuity payment to the employees.

The liability in respect of gratuity and other post-employment benefits is calculated using the Projected Unit Credit Method and spread over the periods during which the benefit is expected to be derived from employees' services.

Re-measurement of defined benefit plans in respect of post employment are charged to Other Comprehensive Income.

Compensated Absences: Accumulated compensated absences, which are expected to be availed or encashed within 12 months from the end of the year are treated as short term employee benefits. The obligation towards the same is measured at the expected cost of accumulating compensated absences as the additional amount expected to be paid as a result of the unused entitlement as at the year end.

## (c) Termination benefits

Termination benefits are payable when employment is terminated by the Company before the normal retirement date or when an employee accepts voluntary redundancy in exchange for these benefits. In case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer.

#### 12 INCOME TAXES

Income tax expense comprises current and deferred tax. Tax is recognised in statement of profit and loss, except to the extent that it relates to items recognised in the other comprehensive income or in equity. In which case, the tax is also recognised in the other comprehensive income or in equity.

### (i) Current tax

Current tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates and laws that are enacted or subsequently enacted at the Balance sheet date.

Current tax assets and liabilities are offset only if, the Company:

- a) has a legally enforceable right to set off the recognised amounts; and
- b) intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current tax provision is computed for income calculated after considering allowances and exemptions under the provisions of the applicable Income Tax Laws. Current tax assets and current tax liabilities are off set, and presented as net.

#### (ii) Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the year in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have enacted or substantively enacted by the end of the reporting year. The carrying amount of Deferred tax liabilities and assets are reviewed at the end of each reporting year. Deferred tax is recognised to the extent that it is probable that future taxable profit will be available against which they can be used.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Company expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset only if:

- a) the Company has a legally enforceable right to set off current tax assets against current tax liabilities; and
- b) The Deferred Tax Assets and the deferred tax liabilities relate to income taxes levied by the same taxation authority on the same taxable Company.

Minimum alternate tax (MAT) paid in a year is charged to the Statement of Profit and Loss as current tax. The Company recognizes MAT credit available as an asset only to the extent that there is convincing evidence that the Company will pay normal income tax during the specified period i.e. the period for which MAT credit is allowed to be carried forward.

In the year in which the company recognizes MAT credit as an asset in accordance with the GN on accounting for Credit Available in respect of Minimum Alternate Tax under the Income Tax Act, 1961, the said asset is created by way of credit to the Statement of Profit and Loss and shown as "MAT Credit Entitlement." The Company reviews the "MAT credit entitlement" asset at each reporting date and writes down the asset to the extent the Company does not have convincing evidence that it will pay normal tax during the specified period.

# 13 BORROWING COSTS

General and specific Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of that asset till the date it is ready for its intended use or sale. Other borrowing costs are recognised as an expense in the year in which they are incurred.

# 14 LEASES

The Company has applied Ind AS 116 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under Ind AS 17.

#### (i) As a lessee

The Company recognises a Right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate

of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The Right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The estimated useful lives of right-of-use assets are determined on the same basis as those of property and equipment. Right of- use assets are depreciated on a straight-line basis over the shorter of the lease term. In addition, the Right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, company's incremental borrowing rate. Generally, the company uses its incremental borrowing rate as the discount rate.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the company's estimate of the amount expected to be payable under a residual value guarantee, or if company changes its assessment of whether it will exercise a purchase, extension or termination option.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

#### Short-term leases and leases of low-value assets

The Company has elected not to recognise right-of-use assets and lease liabilities for short-term leases that have a lease term of 12 months. The company recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term unless the receipts are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increases.

#### (ii) As a lessor

Leases are classified as finance leases when substantially all of the risks and rewards of ownership transfer from the Company to the lessee. Amounts due from lessees under finance leases are recorded as receivables at the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the lease.

Lease income from operating leases where the company is a lessor is recognised in income on a straight-line basis over the lease term unless the receipts are structured to increase in line with expected general inflation to compensate for the expected inflationary cost increases.

#### 15 PROVISIONS AND CONTINGENT LIABILITIES & ASSETS

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event. It is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using equivalent period government securities interest rate. Unwinding of the discount is recognised in the statement of profit and loss as a finance cost. Provisions are reviewed at each balance sheet date and are adjusted to reflect the current best estimate.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Information on contingent liability is disclosed in the Notes to the Financial Statements.

Contingent assets are not recognised. However, when the realisation of income is virtually certain, then the related asset is no longer a contingent asset, but it is recognised as an asset.

# 16 SEGMENT REPORTING

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the company's chief operating decision maker to make decisions for which discrete financial information is available. Based on the management approach as defined in Ind AS 108, the chief operating decision maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments and geographic segments.

#### 17 FAIR VALUE MEASUREMENT

The Company measures financial instruments at fair value at each balance sheet date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- a) In the principal market for the asset or liability, or
- b) In the absence of a principal market, in the most advantageous market for the asset or liability.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy.

### **Determining the Fair Value**

While measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorised into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows.

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

**Level 2:** inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorised in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement.

### 18 ROUNDING OFF OF AMOUNTS

All amounts disclosed in financial statements and notes have been rounded off to the nearest Millions as per requirement of Schedule III of the Act, unless otherwise stated.

# OVERVIEW OF REVENUE AND EXPENSES

# **Revenue and Expenses**

Our revenue and expenses are reported in the following manner:

## Total Revenue

Our Total Revenue comprises of revenue from operations and other income.

Revenue from operations: Our revenue from operations comprises of revenue from manufacturing and selling a diverse range of wires and cables and FMEG which majorly include house wires, flexible cables, submersible cables, electric fans, water heaters and switch and switch gears. Certain of our products are also certified to be compliant with various national and international quality standards including Bureau of Indian Standards. Our other operating revenue include interest on late payment from customers.

Other Income: Our other income comprises of interest on fixed deposits with bank, interest on security deposits, profit on sale of fixed assets, credit balance written back, and miscellaneous income.

#### Expenses

Our expenses comprise of cost of materials consumed, change in inventories of finished goods, employee benefits expense, finance costs, depreciation & amortisation expense and other expenses.

*Cost of material consumed:* Cost of material consumed primarily consists of purchase of copper rods for producing diverse range of wires and cables as per their international quality standards.

Changes in Inventories of Finished goods and Work in Progress: Changes in inventories of finished goods and work in progress consist of changes in our inventory of finished goods, packing material, stores & consumables as at the beginning and end of the year.

*Employee benefit expense*: Our employee benefit expenses include salaries, wages and bonus, contribution to provident fund, ESIC and other statutory funds, Staff welfare, directors' remuneration gratuity expenses and leave encashment expenses.

*Finance costs*: Our finance costs comprise of interest expenses on cash credit facility availed by the company, interest on term loans and on vehicle loans taken by the company along with bank charges and commission.

Depreciation & Amortisation expenses: Depreciation & amortisation expenses comprise of depreciation on tangible fixed assets and amortisation of intangible assets.

Other expenses: Our other expenses consist of expenses towards commission, man-power, machine repair and maintenance, audit fees, printing and stationary, advertisement, freight and loading, telephone, traveling and conveyance, office expenses, postage and stamps, computer, director remuneration, packaging material, vehicle running, electricity and water, insurance, legal and professional, lease rent, sales and business promotion, repairs and maintenance, allowance for bad debts, CSR expenditure and miscellaneous expenses, among others.

#### **Our Results of Operations**

The following table sets forth select financial data from our restated financial statement of profit & loss for the financial years ended March 31, 2023, 2022 and 2021 the components of which are also expressed as a percentage of total revenue for such periods:

(₹ in million)

(* in mili						
		% of		% of		% of
Particulars	2022-23	Total	2021-22	Total	2020-21	Total
		Income		Income		Income
INCOME						
Revenue from operations	1,824.92	99.94%	1,767.74	99.91%	1,453.78	99.85%
(net)						
Other income	1.03	0.06%	1.63	0.09%	2.17	0.15%
Total Income	1,825.95	100.00%	1,769.37	100.00%	1,455.95	100.00%
EXPENSES						
Cost of materials consumed	1,346.08	73.72%	1,386.34	78.35%	1,130.66	77.66%
Changes in inventories of	48.73	2.67%	(8.56)	(0.48%)	(3.89)	(0.27%)
finished goods, work-in-						
process and Stock-in-Trade						
Employee benefits expense	115.76	6.34%	109.43	6.18%	79.86	5.49%
Finance costs	42.15	2.31%	34.29	1.94%	37.42	2.57%
Depreciation and	12.54	0.69%	12.86	0.73%	12.41	0.85%
amortization expense						
Other expenses	157.36	8.62%	148.66	8.40%	138.54	9.52%
<b>Total Expenses</b>	1,722.62	94.34%	1,683.02	95.12%	1,395.00	95.81%
Profit before exceptional	103.33	5.66%	86.35	4.88%	60.95	4.19%
items and tax						
Exceptional Items	-		-		-	
Profit before tax	103.33	5.66%	86.35	4.88%	60.95	4.19%
Tax expense:				·		
Current tax	28.54	1.56%	26.36	1.49%	18.59	1.28%
Deferred tax	(0.31)	(0.02%)	0.45	0.03%	(0.08)	(0.01%)
Profit for the year	75.10	4.11%	59.54	3.37%	42.44	2.91%

<sup>\*(%)</sup> column represents percentage of total revenue.

# Result of Operations for the Financial Year 2022-23 compared with Financial Year 2021-22

# Total Income

Our total income increased by 3.20% to ₹ 1,825.95 million for the financial year 2022-23 from ₹ 1,769.37 million for the financial year 2021-22 due to the factors described below:

*Revenue from operations*: Our revenue from operations increased by 3.23% to ₹ 1,824.92 million for the financial year 2022-23 from ₹ 1,767.74 million for the financial year 2021-22 mainly due to increase in sales of wires and cables by ₹ 57.18 million.

*Other income*: Our other income decreased by 36.54% to ₹ 1.03 million for the financial year 2022-23 from ₹ 1.63 million for the financial year 2021-22 mainly on account of decrease in interest income from others from ₹ 0.83 million to ₹ 0.08 million.

### **Total Expenses**

In line with increase in our total revenue, total expenses also increased by 2.35% to ₹ 1,722.62 million for the financial year 2022-23 from ₹ 1,683.02 million for the financial year 2021-22, due to the factors described below:

Cost of material consumed: The cost of material consumed for the financial year 2022-23 was ₹ 1,346.08 million which has decreased by 2.90% as compared to ₹ 1,386.34 million in financial year 2021-22. The decrease was on account increase in our raw material margin as we sold our products at a better margin than the preceding year

Changes in Inventories of Finished goods and Work in Progress: Our changes in inventory of finished goods, work in progress and stock -in-trade changed by ₹ 48.73 million in the financial year 2022-23 from ₹ (8.56) million in the financial year 2021-22. This was primarily due to lower level of closing stock at end of financial year 2022-23 compared to financial year 2021-22.

*Employee benefits expenses:* Our employee benefit expenses increased by 5.79% to ₹ 115.76 million for the financial year 2022-23 from ₹ 109.43 million for the financial year 2021-22. The increase was mainly on account of increase in salaries & wages by ₹ 6.18 million.

*Finance costs:* Our finance costs increased by 22.93% to ₹ 42.15 million for the financial year 2022-23 from ₹ 34.29 million for the financial year 2021-22. Increase in our finance cost was primarily due to increase in term loan borrowings availed by our Company.

Depreciation & Amortization expense: Our depreciation & amortization expense decreased by 2.48% to ₹ 12.54 million for the financial year 2022-23 from ₹ 12.86 million for the financial year 2021-22. Net addition to depreciable gross block was ₹ 12.16 million in the financial year 2022-23 and ₹ 43.75 million in the financial year 2021-22. Despite of the net addition to the gross block, there was decrease in depreciation expense as majority of the new assets were added in the month of March 2023.

Other expenses: Our other expenses increased by 5.85% to ₹ 157.36 million for the financial year 2022-23 from ₹ 148.66 million for the financial year 2021-22. The increase was mainly on account of increase in advertisement expenses by ₹ 1.83 million, commission expenses by ₹ 7.53 million, rent by ₹ 2.10 million, allowance for bad and doubtful debts by ₹ 0.55 million. However, the increase was partially offset by decrease in, legal and professional fees by ₹ 4.59 million, fees and tax expense by ₹ 3.69 million, among others.

*Profit before tax:* Our profit before tax increased by 19.66% to ₹ 103.33 million for the financial year 2022-23 from ₹ 86.35 million for the financial year 2021-22. The increase in profits was primarily on account of decrease in cost of material consumed. Our profit before tax as a % of total income was 5.66% for the financial year 2022-23 as against 4.88% for the financial year 2021-22.

*Tax expenses*: Our tax expenses increase by 5.29% to ₹ 28.23 million for the financial year 2022-23 from ₹ 26.81 million for the financial year 2021-22 mainly due to the increase in our current tax expense by ₹ 2.18 million in the financial year 2022-23 over the financial year 2021-22.

*Profit after tax:* Led by margin improvement and cost rationalisation measures as explained above, our profit after tax increased by 26.14% to ₹ 75.10 million for the financial year 2022-23 from ₹ 59.54 million for the financial year 2021-22.

# Result of Operations for the Financial Year 2021-22 compared with Financial Year 2020-21

# **Total Income**

Our total income increased by 21.53% to ₹ 1,769.37 million for the financial year 2021-22 from ₹ 1,455.95 million for the financial year 2020-21 due to the factors described below:

Revenue from operations: Our revenue from operations increased by 21.60% to ₹1,767.74 million for the financial year 2021-22 from ₹1,453.78 million for the financial year 2020-21 mainly due to increase in revenue from copper wire and cable by ₹308.04 million.

Other income: Our other income decreased by 24.97% to ₹ 1.63 million for the financial year 2021-22 from ₹ 2.17 million for the financial year 2020-21 mainly because of decrease in interest income from others by ₹ 0.14 million in the financial year 2021-22 as compared to financial year 2020-21.

#### **Total Expenses**

Our total expenses increased by 20.65% to ₹ 1,683.02 million for the financial year 2021-22 from ₹ 1,395.00 million for the financial year 2020-21, due to the factors described below:

Cost of material consumed: Our cost of material consumed increased by 22.61% to ₹ 1,386.34 million for the financial year 2021-22 from ₹ 1,130.66 million for the financial year 2020-21. The increase was in line with the increase in overall revenue of the company.

Changes in Inventories of Finished goods and Work in Progress: Our changes in inventory of finished goods, work in progress and stock -in-trade changed by ₹ (8.56) million in the financial year 2021-22 from ₹ (3.89) million in the financial year 2020-21. This was primarily due to higher level of closing stock at end of financial year 2021-22 as compared to financial year 2020-21.

Employee benefits expenses: Our employee benefit expenses increased by 37.03% to ₹ 109.43 million for the financial year 2021-22 from ₹ 79.86 million for the financial year 2020-21. The increase was mainly on account of increase in salaries & wages by ₹ 27.11 million. Gratuity expense and Staff welfare also increased by ₹ 0.74 million and ₹ 1.04 million respectively in the financial year 2021-22 in comparison to the financial year 2020-21.

Finance costs: Our finance costs decreased by 8.38% to ₹ 34.29 million for the financial year 2021-22 from ₹ 37.42 million for the financial year 2020-21. Increase in our finance costs was primarily due to decrease in interest expense on term loans & cash credit facilities availed by our Company. Our total outstanding borrowings as on March 31, 2022 were ₹ 400.92 million as against ₹ 433.04 million as on March 31, 2021.

Depreciation & amortization expense: Our depreciation & amortization expense increased by 3.61% to ₹ 12.86 million for the financial year 2021-22 from ₹ 12.41 million for the financial year 2020-21. The increase was on account of net addition to gross block of ₹ 43.75 million in the financial year 2021-22 as compared to ₹ 7.81 million in the financial year 2020-21.

Other expenses: Our other expenses increased by 7.31% to ₹ 148.66 million for the financial year 2021-22 from ₹ 138.54 million for the financial year 2020-21. The increase was mainly on account of increase in Advertisement expenses by ₹ 4.61 million, fee and tax expenses by ₹ 3.94 million, legal and professional expenses by ₹ 5.44 million, among others. However, the increase was partially offset by decrease in Sales & Business Promotion expense by ₹ 8.11 million, allowance by bad and doubtful debts by ₹ 3.47 million, among others.

*Profit before tax:* Our profit before tax increased by 41.68% to ₹ 86.35 million for the financial year 2021-22 from ₹ 60.95 million for the financial year 2020-21. The increase in profit was on account of increase in business activities.

*Tax expenses:* Our tax expenses increased by 44.84% to ₹ 26.81 million for the financial year 2021-22 from ₹ 18.51 million for the financial year 2020-21 mainly due to increase in current tax expense for the financial year 2021-22 compared to financial year 2020-21.

*Profit after tax:* Due to reasons mentioned above, our profit after tax increased by 40.30% to ₹ 59.54 million for the financial year 2021-22 from ₹ 42.44 million for the financial year 2020-21.

# Other Key Ratios

The table below summaries key ratios in our Restated Financial Statements for the financial years ended March 31, 2023, 2022 and 2021:

Particulars	For the year ended March 31,			
	2023	2022	2021	
Fixed Asset Turnover Ratio	7.93	7.68	7.36	
Debt Equity Ratio	0.75	0.88	1.10	
Current Ratio	1.66	1.55	1.58	
Inventory Turnover Ratio	4.58	4.63	3.90	

*Fixed Asset Turnover Ratio:* This is defined as revenue from operations divided by total property, plant & equipment including intangible assets, based on Restated Financial Statements. Figures for property, plant & equipment do not include capital work-in-progress.

*Debt Equity Ratio:* This is defined as total debt divided by total shareholder funds. Total debt is the sum of long-term borrowings, short-term borrowings & current maturity of long term debt, based on Restated Financial Statements.

Current Ratio: This is defined as current assets divided by current liabilities, based on Restated Financial Statements.

*Inventory Turnover Ratio*: This is defined as cost of goods sold divided by average inventories, based on Restated Financial Statements.

#### Cash Flow

The table below summaries our cash flows from our Restated Financial Statements for the financial years 2023, 2022 and 2021:

(₹ in million)

Particulars	For year ended March 31,		
	2023	2022	2021
Net cash flow generated from/ (utilized in) operating activities (A)	85.99	110.37	(24.38)
Net cash flow utilized in investing activities (B)	(39.22)	(42.27)	(7.89)
Net cash flow generated from/ (utilized in) financing activities (C)	(46.78)	(68.12)	32.28
Net (decrease)/ increase in cash & cash equivalents (A+B+C)	(0.01)	(0.02)	0.01
Cash and cash equivalents at the beginning of the period/ year	0.08	0.10	0.09
Cash and cash equivalents at the end of the period/ year	0.07	0.08	0.10

# **Operating Activities**

### Financial year 2022-23

Our net cash generated from operating activities was ₹ 85.99 million for the financial year 2022-23. Our operating profit before working capital changes was ₹ 160.21 million for the financial year 2022-23 which was primarily adjusted by payment of income tax of ₹ 22.83 million, decrease in inventories by ₹ 9.72 million, increase in trade receivables by ₹ 81.26 million, decrease in other financial assets by ₹ 4.91 million, decrease in other current assets by ₹ 14.01 million, increase in other bank balances by ₹ 2.88 million, decrease in trade payables by ₹ 4.14 million, increase in short term provisions by ₹ 1.48 million, increase in other financial liabilities by ₹ 1.00 million and increase in other current liabilities by ₹ 5.78 million.

# Financial year 2021-22

Our net cash generated from operating activities was ₹ 110.37 million for the financial year 2021-22. Our operating profit before working capital changes was ₹ 136.99 million for the financial year 2021-22 which was primarily adjusted by payment of income tax of ₹15.17 million, increase in inventories by ₹ 23.10 million, decrease in trade receivables by ₹ 21.25 million, increase in other financial assets by ₹ 1.51 million, increase in other current assets by ₹ 16.25 million, increase in other bank balances by ₹ 0.01 million, increase in trade payables by ₹ 6.43 million, increase in short term provisions by ₹ 1.36 million, increase in other financial liabilities by ₹ 0.12 million and increase in other current liabilities by ₹ 0.26 million.

# Financial year 2020-21

Our net cash used in operating activities was ₹ 24.38 million for the financial year 2020-21. Our operating profit before working capital changes was ₹ 112.93 million for the financial year 2020-21 which was primarily adjusted by payment of income tax of ₹ 16.51 million, decrease in inventories by ₹ 5.67 million, increase in trade receivables by ₹ 170.45 million, increase in other financial assets by ₹ 9.32 million, decrease in other current assets by ₹ 50.34 million, decrease in other bank balance by ₹ 10.60 million, increase in trade payables by ₹ 10.19 million, decrease in short term provisions by ₹ 0.34 million, decrease in other financial liabilities by ₹ 0.93 million and decrease in other current liabilities by ₹ 16.55 million.

## **Investing Activities**

#### Financial year 2022-23

Net cash used in investing activities was ₹ 39.22 million for the financial year 2022-23. This was primarily on account of purchase of fixed assets amounting to ₹ 12.16 million and Addition of Capital work - in - progress amounting to ₹ 27.80 million which was partially offset by interest received of ₹ 0.74 million.

### Financial year 2021-22

Net cash used in investing activities was ₹ 42.27 million for the financial year 2021-22. This was primarily on account of purchase of fixed assets amounting to ₹ 43.75 million which was offset by interest received of ₹ 1.48 million

## Financial year 2020-21

Net cash used in investing activities was  $\stackrel{?}{_{\sim}} 7.89$  million for the financial year 2020-21. This was basically on account of purchase of fixed assets amounting to  $\stackrel{?}{_{\sim}} 12.58$  million which was partially offset by interest received of  $\stackrel{?}{_{\sim}} 1.59$  million and proceeds from sale of Property Plant and Equipment  $\stackrel{?}{_{\sim}} 3.10$  million.

#### Financing Activities

#### Financial year 2022-23

Net cash used in financing activities for the financial year 2022-23 was ₹ 46.78 million. This was primarily on account of interest paid of ₹ 42.08 million, repayment of borrowings of ₹ 4.17 million and payment of lease liability of ₹ 0.53 million.

# Financial year 2021-22

Net cash used in financing activities for the financial year 2021-22 was ₹ 68.12 million. This was primarily on account of interest paid of ₹ 34.12 million, repayment of borrowings of ₹ 32.14 million and payment of lease liability of ₹ 1.86 million.

#### Financial year 2020-21

Net cash generated in financing activities for the financial year 2020-21 was ₹ 32.28 million. This was primarily on account of interest paid of ₹ 37.30 million and payment of lease liability of ₹ 1.91 million which was primarily offset by proceeds of borrowings by ₹ 71.49 million.

#### Financial Indebtedness

As on March 31, 2023 the total outstanding borrowings of our Company were ₹ 396.75 million which included long-term borrowings of ₹ 56.78 million, short term borrowings of ₹ 306.66 million and current maturities of long-term borrowings of ₹ 33.31 million. For further details, refer chapter titled "Financial Indebtedness" beginning on page 192 of this Prospectus.

(₹ in million)

Particulars	As at March 31, 2023
Long Term Borrowings (A)	
- From Banks & Financial Institution	56.78
Short Term Borrowings (B)	
- Working Capital facilities from banks	306.66
Current Maturities of Long Term Borrowings (C)	33.31
<b>Total</b> (A)+(B)+(C)	396.75

In the event, any of our lenders declare an event of default, such current and any future defaults could lead to acceleration of our repayment obligations, termination of one or more of our financing agreements or force us to sell our assets, any of which could adversely affect our business, results of operations and financial condition.

# **Related Party Transactions**

Related party transactions with our promoters, certain of our directors their entities and relatives primarily relates to remuneration payable, interest paid, purchase & sale of goods, loans & deposits taken & paid, advance to suppliers and Issue of Equity Shares. For further details of such related parties under Ind AS 24, refer chapter titled "Annexure VI- Note 33 Related Party Transaction" on page F-40, under the chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.

### **Contingent Liabilities**

The following table sets forth our contingent liabilities as at March 31, 2023 as per the Restated Financial Statements:

(₹ in million)

Sr. No.	Particulars	As at March 31, 2023	
1	Claim against the company not acknowledged as debt	-	
2	Guarantees excluding financial guarantees	2.67	
3	Other money for which the company is contingently liable	19.64	

For further details, refer chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus.

### Off-Balance Sheet Items

We do not have any other off-balance sheet arrangements, derivative instruments or other relationships with any entity that have been established for the purposes of facilitating off-balance sheet arrangements.

### Qualitative Disclosure about Market Risk

#### **Financial Market Risks**

Market risk is the risk of loss related to adverse changes in market prices, including interest rate risk. We are exposed to interest rate risk, inflation and credit risk in the normal course of our business.

#### **Interest Rate Risk**

Our financial results are subject to changes in interest rates, which may affect our debt service obligations and our access to funds.

# Liquidity risk

Liquidity risk is the risk that we will encounter difficulties in meeting the obligations associated with our financial liabilities that are settled by delivering cash or another financial asset. Our approach to managing liquidity is to ensure, to the extent possible, that we will have sufficient liquidity to meet our liabilities when they are due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to our reputation. We manage liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities.

# **Effect of Inflation**

We are affected by inflation as it has an impact on the raw material cost, wages, etc. In line with changing inflation rates, we rework our margins so as to absorb the inflationary impact.

# Credit Risk

We are exposed to credit risk on monies owed to us by our customers. If our customers do not pay us promptly, or at all, we may have to make provisions for or write-off such amounts.

## Reservations, Qualifications and Adverse Remarks

Except as disclosed in chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus, there have been no reservations, qualifications and adverse remarks.

Details of Default, if any, including therein the Amount Involved, Duration of Default and Present Status, in Repayment of Statutory Dues or Repayment of Debentures or Repayment of Deposits or Repayment of Loans from any Bank or Financial Institution

Except as disclosed in chapter titled "Restated Financial Statements" beginning on page 188 of this Prospectus, there have been no defaults in payment of statutory dues or repayment of debentures & interest thereon or

repayment of deposits & interest thereon or repayment of loans from any bank or financial institution and interest thereon by the Company.

#### **Material Frauds**

There are no material frauds, as reported by our Statutory Auditor, committed against our Company, in the last three Fiscals.

# **Unusual or Infrequent Events or Transactions**

As on date, there have been no unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses.

# Significant Economic Changes that Materially Affected or are Likely to Affect Income from Continuing Operations

Indian rules and regulations as well as the overall growth of the Indian economy have a significant bearing on our operations. Major changes in these factors can significantly impact income from continuing operations.

There are no significant economic changes that materially affected our Company's operations or are likely to affect income from continuing operations except as described in chapter titled "Risk Factors" beginning on page 30 of this Prospectus.

# Known Trends or Uncertainties that have had or are expected to have a Material Adverse Impact on Sales, Revenue or Income from Continuing Operations

Other than as described in the section titled "Risk Factors" beginning on page 30 of this Prospectus and in this chapter, to our knowledge there are no known trends or uncertainties that are expected to have a material adverse impact on revenues or income of our Company from continuing operations.

# Future Changes in Relationship between Costs and Revenues, in Case of Events Such as Future Increase in Labour or Material Costs or Prices that will Cause a Material Change are known

Other than as described in chapter titled "Risk Factors" beginning on page 30 of this Prospectus and in this section, to our knowledge there are no known factors that might affect the future relationship between cost and revenue.

# Extent to which Material Increases in Net Sales or Revenue are due to Increased Sales Volume, Introduction of New Products or Services or Increased Sales Prices

Changes in revenue in the last three financial years are as explained in the part "Financial Year 2020-21 compared with financial year 2019-20 and Financial Year 2019-20 Compared with Financial Year 2018-19" above.

# Total turnover of each major industry segment in which the issuer operates

Our Company works under single reportable Industry segment.

# **Competitive Conditions**

We have competition with Indian and international manufacturers & traders and our results of operations could be affected by competition in the Wires & Cables industry in India. We expect competition to intensify due to possible new entrants in the market, existing competitors further expanding their operations and our entry into new markets where we may compete with well-established unorganized companies / entities. This we believe may impact our financial condition and operations. For details, please refer to the chapter titled "Risk Factors" beginning on page 30 of this Prospectus.

# Increase in income

Increases in our income are due to the factors described above in the chapter titled "Risk Factors" beginning on page 30 of this Prospectus.

#### Status of any publicly announced new products or business segments

Except as disclosed elsewhere in the Prospectus, we have not announced and do not expect to announce in the near future any new products or business segments.

### Significant Dependence on a Single or Few Customers

Significant proportion of our revenues have historically has not been derived from a limited number of customers. The % of Contribution of our Company's customers and suppliers *vis a vis* the revenue from operations and raw

materials purchase respectively for the financial year ended as on March 31, 2023 based on Restated Financial Statements are as follows:

Posti suloss	For the Year ended March 31, 2023		
Particulars	Suppliers	Customers	
Top 5 (%)	71.93%	16.15%	
Top 10 (%)	83.95%	24.40%	

# **Seasonality of Business**

The nature of our business is not seasonal. For further details please refer chapter titled "*Risk Factors*" beginning on page 30 of this Prospectus.

# SECTION VI: LEGAL AND OTHER INFORMATION OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS

Except as stated in this section, there are no (i) outstanding criminal proceedings; (ii) actions taken by statutory and/or regulatory authorities; (iii) outstanding claims related to direct or indirect taxes; (iv) other pending litigation as determined to be material by our Board as per the Materiality Policy (as defined below) in each case involving our Company, Promoters or Directors ("Relevant Parties"); or (v) all litigations involving our Group Companies which have a material impact on the business operations, prospects or reputation of our Company. Further, except as stated in this section, there are no disciplinary actions including penalties imposed by SEBI or stock exchanges against our Company, its Promoters or its Directors in the last five financial years, including any outstanding action.

Our Board, in its meeting held on March 19, 2022, determined that outstanding legal proceedings involving the Relevant Parties and Group Companies will be considered as material ('Materiality Policy') if the aggregate amount involved exceeds 2.5% of the consolidated revenue from operations of our Company as per the Restated Financial Statements disclosed in the Prospectus, or outstanding litigations whose outcome could have a material impact on the business, operations, prospects or reputation of the Company. It is clarified that prelitigation notices received by the Relevant Parties, unless otherwise decided by the Board, shall not be evaluated for materiality until such time that the Relevant Parties are impleaded as defendants in the litigation proceedings before any judicial forum.

Except as stated in this section, there are no outstanding material dues to creditors of our Company. For this purpose, our Board has considered and adopted a policy of materiality for identification of material outstanding dues to creditors by way of its resolution dated March 19, 2022. In terms of the materiality policy, creditors of our Company to whom amounts outstanding dues to any creditor of our Company exceeding 1% of the revenue of the Company as per the Restated Financial Statements of our Company disclosed in this Prospectus, would be considered as material creditors. Details of outstanding dues to micro, small and medium enterprises and other creditors separately giving details of number of cases and amount involved, shall be uploaded and disclosed on the webpage of the Company as required under the SEBI ICDR Regulations.

For outstanding dues to any micro, small or medium enterprise, the disclosure shall be based on information available with our Company regarding the status of the creditor as defined under the Micro, Small and Medium Enterprises Development Act, 2006 as amended, read with the rules and notification thereunder, as amended, as has been relied upon by the Statutory Auditors. Details of outstanding dues to material creditors along with the name and amount for each material creditor is uploaded and disclosed on the webpage of the Company as required under the SEBI ICDR Regulations.

Our Company does not have any Subsidiaries and therefore, there are no outstanding litigation involving our Subsidiaries which will have a material impact on our Company.

Unless stated to the contrary, the information provided below is as of the date of this Prospectus.

# LITIGATIONS INVOLVING THE COMPANY

# A. LITIGATION FILED AGAINST OUR COMPANY

## 1. Litigation Involving Criminal Matters

# <u>Criminal Complaint No. 2166/19 filed by (1) Sheela George, (2) George Iype and (3) Orient Associates ("Petitioners") against the Company before the High Court of Delhi</u>

Sheela George filed a Criminal Complaint No. 2166 of 2019 before the High Court of Delhi ("Court") against the Company ("Respondent") under Section 438 of Code of Criminal Procedure, 1973 against the Order dated October 1, 2018 passed by the Metropolitan Magistrate of Patiala House, New Delhi. In 2017, Orient Associates was appointed as the dealer of Respondent for sale of wires. On October 24, 2017, George Iype issued a security cheque to the Respondent against the goods received which the cheque was dishonoured on July 20, 2018. Thus, the Respondent issued a legal notice on August 13, 2018 demanding a sum of ₹ 2,087,796/- (Rupees Two Million Eighty-Seven Thousand Seven Hundred Ninety-Six only). The Petitioners set up a counter claim of ₹ 525,100/- (Rupees Five Hundred and Twenty-Five Thousand One Hundred only). As on September 27, 2018, a sum of ₹ 1,164,000/- (Rupees One Million One Hundred and Sixty-Four Thousand Only) is due according to the Petitioners. On February 4, 2019, the Petitioners received summons. The Petitioners aggrieved by the Order of summons dated October 01, 2018 in case bearing no.

3234/18 have invoked jurisdiction of the Hon'ble High Court and filed Criminal Complaint No. 2166/19 to quash Order of summons dated October 01, 2018 passed by the Civil Judge, Metropolitan Magistrate, Patiala House Courts, New Delhi. Vide Order dated June 14, 2023 passed by the Court, the Order dated May 27, 2023 in Case bearing no. 3234/18 (CT. Cases/11667/2019) passed by the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi is stayed till the next date of hearing and the Petitioners are not required to personally appear until further Order is passed. Further the matter is fixed for November 10, 2023. The matter is currently pending.

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

- 3. Litigation/Matters involving Tax Liabilities
- a. Direct Tax Liabilities

NIL

b. Indirect Tax Liabilities

**NIL** 

4. Other Pending Litigations

NIL

- B. LITIGATION FILED BY OUR COMPANY
- 1. Litigation Involving Criminal Matters

<u>Criminal complaint bearing CC No. 9516/2019 (earlier bearing Case No. 5381/2019 ) dated November 08, 2017 filed by the Company against Salil Sahi, proprietor and authorised signatory of M/s. L. N. Agencies before the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a criminal complaint against Salil Sahi, proprietor and authorised signatory of M/s. L. N. Agencies ("Accused") before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") under Sections 138 and Section 142 of the Negotiable Instruments Act, 1881. The Company filed the present criminal complaint alleging that basis the Company's statement of accounts for the period April 01, 2016 to November 16, 2017, amounting to ₹595,632/- (Rupees Five Hundred and Ninety-Five Thousand Six Hundred and Thirty-Two only) was due and payable by M/s. L.N. Agencies to the Company for the purchase of electrical goods/cables and wires etc. The cheque dated July 25, 2017 ("Cheque") for the payment in favour of the Company was dishonoured due to insufficient funds. The Accused requested the Company to present the Cheque again in 1 (one) month for the payment, but the same was dishonoured again. The Company has therefore, filed the present criminal complaint praying for the Court to, (a) summon, try and punish the Accused for the offence under Section 138 and 142 of the Negotiable Instruments Act, 1881 and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide a hearing dated April 8, 2021 and July 22, 2021 before the Court, the Company had stated that it could not take steps due to Covid-19 and that the summons be reissued. Vide Order dated January 1, 2022 passed by the Metropolitan Magistrate, Patiala House Court, summons was issued to the Accused returnable on June 7, 2022. Vide Order dated June 30, 2023 passed by the Court, the matter is fixed on October 07, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 8643 of 2020 filed by the Company against Kimmi Modi before the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a Criminal Complaint No. 8643 of 2020 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Kimmi Modi, proprietor of M/s. R.R. Power Solution ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric appliances/goods/cables/wires/panels etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 344,129/- (Rupees Three Hundred and Forty-Four Thousand One Hundred and Twenty-Nine only) was due and payable by the Accused to the Company. The Accused issued cheque dated August 10, 2020 ("Cheque") in favour of the Company but was dishonoured due to insufficient funds. The Company has therefore, filed the Criminal Complaint No. 8643 of 2020 pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide hearing dated April 8, 2021 and July 22, 2021, bailable warrants were issued by the Court. However, the reports are still being awaited till January 15, 2022. Vide

order passed by the Metropolitan Magistrate, Patiala House Court dated January 15, 2022, the previous order had to be complied with afresh on filing of the processing fee for May 21, 2022. Vide Order dated July 01, 2023 passed by the Court, new bail warrant was directed to be issued through station house officer against the Accused on subject to payment of processing fee within 7 days from July 01, 2023 which is returnable on October 07, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 1238 of 2016 (New No. 56158/2016) filed by the Company against Sanjay Jain</u> before the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 1238 of 2016 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Sanjay Jain, proprietor of M/s. Poorva Associates ("Accused") under Section 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods from the Company, and as per the statement of accounts maintained by the Company a sum of ₹225,273/- (Rupees Two Hundred and Twenty-Five Thousand Two Hundred and Seventy-Three only) was due and payable by the Accused to the Company. The Accused issued a cheque dated February 19, 2016 ("Cheque") in favour of the Company, but the same was dishonoured due to insufficient funds. The Company has therefore, filed the present criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide hearing dated April 19, 2021, the Court decided to issue of bailable warrant against the Accused in the sum of ₹10,000/- (Rupees Ten Thousand only) with one surety in the like amount and notice to the surety, through station house officer concerned, on filing of processing fee, returnable on March 07, 2022. Vide Order passed by the Metropolitan Magistrate, Patiala House Court dated October 08, 2021, a bail warrant was issued against the Accused in the sum of Rs 10,000/- (Rupees Ten Thousand only) with one surety in the like amount and notice to the surety, through station house officer concerned, on filing of processing fee. Vide order dated March 07, 2022, the Court issued a new bail warrant against the Accused as the bail warrant returned executed. Vide Order dated April 25, 2023 passed by the Court, directions were given to issue process under Section 82 of Criminal Procedure Code, 1973 against the Accused which is returnable on June 30, 2023 as new bail warrants issued against the Accused and notice to his surety were received back unexecuted. The matter is currently pending.

# <u>Criminal Complaint No. 8594 of 2017 filed by the Company against Mr. Santosh Kumar Mishra</u> before the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 8594 of 2017 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Mr. Santosh Kumar Mishra, proprietor and authorized signatory of M/s. Sambit Enterprises ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 45,104/- (Rupees Forty-Five Thousand One Hundred Four Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated May 2, 2017 ("Cheque") in favour of the Company but the same was dishonoured due to the account being closed. The Company has therefore, filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated December 2, 2021 the Court in interest of justice, let fresh summons be issued to the Accused through all permissible modes on filing processing fee within 20 days from today along with fresh address, if any and e-mail ID/Mobile number of the Accused on affidavit, returnable on June 04, 2022. Vide Order dated February 01, 2023 passed by the Court, the matter was adjourned sine die. The matter is currently pending.

# <u>Criminal Complaint No.16353 of 2017 filed by the Company against Mr. Hari Om Yadav before the</u> Court of Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 16353 of 2017 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Mr. Santosh Kumar Mishra, proprietor and authorized signatory of M/s. H.P.K Marketers ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 1,173,215/- (Rupees One Million One Hundred and Seventy-Three Thousand Two Hundred and Fifteen Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated May 22, 2017 ("Cheque") in favour of the Company but the same was dishonoured due to insufficient funds. The Company has therefore filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused and (b) to charge twice the

amount in the dishonoured cheque and fine to compensate the Company. Vide order dated November 21, 2019 matter was put up for appearance of the Accused on March 20, 2020. Vide order passed by the Metropolitan Magistrate, Patiala House Court dated January 12, 2022 the matter was put up for purpose fixed on July 12, 2022. Vide Order dated April 21, 2023 passed by the Court, new bail warrant was directed to be issued through station house officer against the Accused on subject to payment of processing fee. The matter is currently pending.

# <u>Criminal Complaint No. 8935 of 2017 filed by the Company against Mr. Yogesh Kumar Shukla before</u> the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 8935 of 2017 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Mr. Yogesh Kumar Shukla, proprietor and authorized signatory of M/s Hari Om Enterprises ("Accused") under Section 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 351,715/- (Rupees Three Hundred and Fifty-One Thousand Seven Hundred Fifteen Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated May 22, 2017 ("Cheque") in favour of the Company but the same was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated November 21, 2019 matter was put up for appearance of the accused on March 20, 2020. Vide Order passed by the Metropolitan Magistrate, Patiala House Court dated January 12, 2022 the matter has been put up for purpose fixed on July 12, 2022. Vide Order dated April 21, 2023, passed by the Court, new bail warrant was directed to be issued through station house officer against the Accused on subject to payment of processing fee. The matter is currently pending.

# Criminal Complaint No. 3234 of 2018 (CT. Cases/11667/2019) filed by the Company against M/s. Orient Associates (2) George Iype and (3) Sheela George before the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 3234 of 2018 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against M/s Orient Associates ("Accused 1") and its partners and authorized signatories, Mr. George Iype ("Accused 2") and Mrs. Sheela George ("Accused 3") (Collectively called "Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires etc. from the Company. The Accused had issued a cheque dated July 18, 2018 ("Cheque") in favour of the Company for a sum of ₹ 2,087,796.30/- (Rupees Two Million Eighty-Seven Thousand Seven Hundred Ninety-Six Point Three Only), which when presented for encashment was dishonoured as the Accused stopped the payment thereof. The Company has therefore, filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide order dated December 5, 2020 the matter was put up for purpose fixed on March 24, 2021. Accused was directed vide last order to furnish orders of continuation of stay passed by the Hon'ble High Court of Delhi, however the same was not done. Vide hearing dated January 15, 2022, the Accused submitted that the stay was continuing without furnishing any orders of the continuation of stay passed by the Hon'ble High Court of Delhi. Last Opportunity has been granted to the Counsel of the Accused to file copies of the order passed by the Hon'ble High Court. The matter has been put up for further proceedings on April 7, 2022. Vide Order dated May 27, 2023 passed by the Court, new bail warrant was directed to be issued through station house officer against the Accused subject to payment of processing fee within 7 days from May 27, 2023 which was returnable on August 28, 2023. Vide Order dated June 14, 2023 passed by the Hon'ble High Court of Delhi, the Order dated May 27, 2023 passed by the Court, in the above mentioned case was stayed till the next date of hearing and the Accused were not required to personally appear until further Order is passed by the Hon'ble High Court of Delhi. Vide Order dated August 26, 2023 the matter is put up for further proceedings on November 23, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 1852 of 2021 filed by the Company against Rejeesh G.K before the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a Criminal Complaint No. 1852 of 2021 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Rejeesh G.K. proprietor and authorized signatory of M/s Mahalekshmi Enterprises ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/appliances/cables/wires/panels etc. from the

Company and as per the statement of accounts maintained by the Company a sum of ₹758,934/- (Rupees Seven Hundred and Fifty-Eight Thousand Nine Hundred Thirty-Four Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated January 20, 2021 ("Cheque") in favour of the Company but the same was, dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide hearing dated January 17, 2022 further enquiry, inter-alia on the point of jurisdiction is required to be conducted under Section 202 Code of Criminal Procedure, 1973. The Company was directed by the Court to adduce further evidence. Vide Order dated April 10, 2023 passed by the Court a new bail warrant was directed to be issued through station house officer against the Accused subject to payment of processing fee, which was returnable on August 19, 2023. Vide Order dated August 19, 2023 passed by the Court new bail warrant was directed to be issued through station house officer against the Accused on filing of processing fee which is returnable on January 08, 2024. The matter is currently pending.

# <u>Criminal Complaint No.12912 of 2021 filed by the Company against Mr Pawan Srivastava before the Court of Metropolitan Magistrate Patiala House Courts, New Delhi</u>

The Company filed a criminal complaint no 12912 before the Court of Chief Metropolitan Magistrate Patiala House, New Delhi ("Court") against the Accused Mr Pawan Srivastava who is the proprietor & authorized signatory of M/S Advance Lighting ("Accused"), under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of the Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric appliance/cables/wires/panels etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹493,303/- (Rupees Four Hundred and Ninety-Three Thousand Three Hundred and Three Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated April 12, 2019 ("Cheque") in favour of the Company, but the same was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide hearing dated April 8, 2021 and July 22, 2021, bail warrants were issued by the Court. However, the reports are still being awaited till January 19, 2022. Vide order passed by the Metropolitan Magistrate, Patiala House Court dated January 19, 2022, the order dated March 27, 2021 had to be complied with afresh on filing of processing fee for June 7, 2022. Vide Order dated June 30, 2023 passed by the Court, directions were given to issue process under Section 82 of Criminal Procedure Code, 1973 through station house officer against the Accused on subject to payment of processing fee within 7 days from June 30, 2023 which is returnable on October 07, 2023. The matter is currently pending.

# <u>Criminal Complaint no 7710\_of 2020 filed by the Company against Pankaj Agarwal before the court of Metropolitan Magistrate Patiala House, New Delhi.</u>

The Company has filed a criminal complaint no 7710 of 2020 before the Court of Chief Metropolitan Magistrate Patiala House, New Delhi ("Court") against the Accused Pankaj Agarwal a proprietor and authorized signatory of M/s. Agarwal Sales Corporation Limited ("Accused"), under Sections 138 and section 142 of the Negotiable Instruments Act, 1881 read with Section 420 of the Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused was a purchaser of electric/goods/cables/wires/panels from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 637,952 (Rupees Six Hundred and Thirty-Seven Thousand, Nine Hundred and Fifty-Two Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated December 16, 2019 ("Cheque") in favour of the Company, but the same was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide order dated February 6, 2021 fresh summons were to be issued to the Accused on filing of processing fee/registered cover speed post within 20 days, returnable on May 15, 2021. Vide Order passed by the Metropolitan Magistrate, Patiala House Court on January 12, 2022, the Company submitted that it filed affidavit of service along with original postal and courier receipts and summons have been served on the Accused. Vide Order dated April 29, 2023 passed by the Court matter is fixed on July 24, 2023. Vide Order dated July 24, 2023 passed by the Court matter is fixed on December 16, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 6927 of 2019 (Case No. 3365/2018 before transfer) filed by the Company against Mr. Avtar Singh before the Court of Metropolitan Magistrate Patiala House Courts, New Delhi</u>

The Company has filed a criminal complaint no. 6927 before the Court of Chief Metropolitan Magistrate Patiala House, New Delhi ("Court") against the Accused Mr. Avtar Singh who is the proprietor & authorized signatory of M/s. Aman Engineering Company ("Accused"), under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of the Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused who was a purchaser of the electric appliance/cables/wires/panels etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 223,791/-(Rupees Two Hundred and Twenty-Three Thousand Seven Hundred and Ninety-One Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated September 26, 2018 ("Cheque") in favour of the Company, but the same was dishonoured due to 'insufficient Funds'. The Company has therefore filed the aforesaid criminal complaint (a) pleading issuance of summon to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide hearing dated August 19, 2021, the Court issued a fresh non-bailable warrants against the accused through station house officer were to be done and returnable on January 12, 2022. Vide Order passed by the Metropolitan Magistrate, Patiala House Court dated January 12, 2022, the report of non-bailable warrant had been received back which stated that a non-bailable warrant could not be executed due to law-and-order duty. Thus, fresh non-bailable warrant were issued against the Accused through station house officer concerned on filing of processing fee, returnable on May 21, 2022. Vide Order dated July 01, 2023 passed by the Court, directions were given to issue process under Section 82 of Criminal Procedure Code, 1973 through Deputy Commissioner of Police against the Accused subject to payment of processing fee which is returnable on October 07, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 9660 of 2018 filed by the Company against Mr Praveen Kumar before the</u> Court of Chief Metropolitan Magistrate Patiala House Courts, New Delhi

The Company has filed a criminal complaint no. 9660 of 2018 before the Court of Chief Metropolitan Magistrate Patiala house courts, New Delhi ("Hon'ble Court") against the accuse Mr. Praveen Kumar who is the proprietor & authorized signatory of M/s. G-Nett Technologies ("Accused"), under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of the Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused was a purchaser of the electric appliance/cables/wires/panels etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 1,65,223/- (Rupees One Hundred and Sixty-Five Thousand Two Hundred and Twenty-Three Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated March 16, 2018 in favour of the Company, but the same was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint (a) pleading issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide hearing dated September 8, 2021, the Hon'ble Court issued bail warrants against the Accused in a sum of Rs 15,000/- (Rupees Fifteen Thousand) with one surety in the like amount. The matter is currently pending

# <u>Criminal Complaint No 3303 of 2018 filed by the Company against Mrs. Anu Rana before the Court of Chief Metropolitan Magistrate Patiala House Courts, New Delhi</u>

The Company has filed a criminal complaint no 3303 of 2018 before the Court of Chief Metropolitan Magistrate Patiala House, New Delhi ("Hon'ble Court") against the Accused Mrs. Anu Rana who is the proprietor & authorized signatory of M/s. Kangra Electricals ("Accused"), under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of the Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused was a purchaser of the electric appliance/cables/wires/panels etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 363,620/- (Rupees Three Hundred and Sixty-Three Thousand Six Hundred and Twenty Only) was due and payable by the Accused to the Company. The Accused issued two cheques: - dated July 28, 2018 for the amount ₹ 163,620/- (Rupees One Hundred and Sixty-Three Thousand Six Hundred and Twenty Only) and the second cheque dated August 20, 2018 for the amount ₹ 200,000/- (Rupees Two Hundred Thousand Only) in favour of the Company, but the same were dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint (a) praying for issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated December 4, 2021 and March 07, 3022, the Hon'ble Court issued a fresh bailable warrants in the sum of Rs 5,000/- (Rupees Five Thousand Only) against the Accused on filing of processing fee. Vide Order dated May 24, 2023 passed by the Hon'ble Court, directions were

given to issue process under Section 82 of Criminal Procedure Code, 1973 against the Accused on subject to payment of processing fee which is returnable on August 31, 2023. Vide Order dated August 31,2023 passed by the Hon'ble Court directions were given to issue process under Section 82 of Criminal Procedure Code, 1973 against the Accused on subject to payment of processing fee which is returnable on December 07, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 3921 of 2021 filed by the Company against Rohit Kapoor before the Court of Metropolitan Magistrate, Patiala House, New Delhi</u>

The Company has filed a Criminal Complaint No. 3921of 2021 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Rohit Kapoor, proprietor and authorized signatory of M/s. Sachdev Enterprises ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric appliances/goods including cables and wires etc. from the Company and as per the statement of accounts maintained by the Company, a sum of ₹ 581,921/- (Rupees Five Hundred and Eighty-One Thousand Nine Hundred Twenty-One Only) was due and payable by the Accused to the Company. The Accused issued a cheque dated April 5, 2021 in favour of the Company but the same was, dishonoured with the remarks, "Refer to drawer". As per the instructions and assurance of the Accused of honouring the cheque after seeking a time of 2 (two) months, the cheque in question was again dishonoured. The Company has therefore filed the aforesaid criminal complaint (a) praying for issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated August 18, 2021, the Company was directed to file the criminal complaint and original documents to the reader-cum-ahlmad for safe custody, at least 2 (two) days before the next date of hearing. Vide Order dated February 24, 2022 the Metropolitan Magistrate, Patiala House Court issued a bailable warrant issued against the Accused in the sum of Rs 20,000/- (Rupees Twenty Thousand Only) with one surety of like amount as the Accused was not present for the hearing despite service of summons. Vide Order dated June 06, 2023, passed by the Hon'ble Court, on joint submissions the matter was referred to mediation cell on July 07, 2023 for possibility of settlement. Further the matter was fixed for apprising the Hon'ble Court of the settlement/ consideration on bail/further proceedings on August 01, 2023. Vide Order dated August 01, 2023 passed by the Hon'ble Court, time was granted to explore the possibility of settlement. Further, the matter is fixed for verification of settlement/further orders on October 25, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 3602 of 2021 filed by the Company against Vineet Malik before the Court of Metropolitan Magistrate, Patiala House, New Delhi</u>

The Company has filed a Criminal Complaint No.3602of 2021 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Vineet Malik, proprietor and authorized signatory of M/s. Poonam Electricals ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric appliances/goods/cables/wires etc. from the Company and as per the statement of accounts maintained by the Company, a sum of ₹67,135/- (Rupees Sixty-Seven Thousand One Hundred and Thirty-Five Only) was due and payable by the Accused to the Company. The Accused in discharge of his legally enforceable liability issued a cheque dated April 5, 2021 in favour of the Company, but the same was dishonoured due to the payment being stopped by the drawer. The Company has therefore, filed the aforesaid criminal complaint (a) praying for issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated July 31, 2021, the Company was directed by the Hon'ble Court to file the criminal complaint and original documents to the reader-cum-ahlmad for safe custody, at least 2 (two) days before the next date of hearing and any absence shall be viewed adversely by the Hon'ble Court. Vide Order dated December 12, 2021, the Metropolitan Magistrate, Patiala House Court referred the present matter to the Mediation Cell for January 12, 2022 for settlement. On joint submissions the matter was put up for January 31, 2022 with results from the mediation proceedings to be considered. Vide Order dated June 07, 2023 passed by the Hon'ble Court the matter was fixed for cross examination of the Company on August 21, 2023. Vide Order dated August 21, 2023 passed by the Hon'ble Court, on joint submissions the matter was referred to mediation cell on August 28, 2023 for possibility of settlement. Further the matter was fixed for apprising the Hon'ble Court of the settlement/ consideration on bail/further proceedings on September 26, 2023. Vide Order dated September 26, 2023 passed by the Hon'ble Court, the matter is fixed for verification of payment on November 17, 2023. The matter is currently pending.

# Criminal complaint bearing CC No.2464 of 2022 dated February 25, 2022 filed by the Company against Basant Grover, proprietor of M/s. Grover Electricals before the Hon'ble Court of Metropolitan Magistrate, Patiala House Court, New Delhi

The Company has filed a criminal complaint against Basant Grover, proprietor of M/s. Grover Electricals ("Accused") before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") under Sections 138 and Section 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the present criminal complaint stating that the Company had not received any payment of Rs.81,288 /- (Rupees Eighty One Thousand Two Hundred and Eighty Eight Only) ("said Amount") for the purchase of electric goods/appliances including cables and wires and for the payment of which the Accused had issued a post-dated cheque dated January 03, 2022 ("Cheque") to the Company. As per the instructions of the Accused, the Company presented the Cheque to its bankers. However, the Cheque was dishonoured and returned with the remarks "Account Closed". The Company had issued a legal demand notice dated January 24, 2022 calling upon the Accused to make the payment of the said Amount. However, the Accused failed to make the payment and therefore the Company filed the present Criminal Complaint praying for the Hon'ble Court to, (a) summon, try and punish the Accused for the offence under Section 138 and Section 142 of the Negotiable Instruments Act, 1881 and (b) to allow compensation in favour of the Company and against the Accused which is double the dishonoured cheque amount. Vide Order dated July 11, 2022 passed by the Hon'ble Court, the Company was directed to upload the scanned complaint along-with affidavit and annexures. Vide Order dated September 23, 2023 passed by the Hon'ble Court the matter is fixed for verification of settlement/further order on February 7, 2024. The matter is currently pending.

# <u>Criminal complaint bearing CC No. 6608-2022 /2022 dated July 08, 2022 filed by the Company against Kavita Mittal, proprietor of M/s. Infinite Sales, Lucknow before the Hon'ble Court of Metropolitan Magistrate, Patiala House Court, New Delhi</u>

The Company has filed a criminal complaint against Kavita Mittal, proprietor of M/s, Infinite Sales ("Accused") before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") under Sections 138 and Section 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the present criminal complaint stating that the Company had not received any payment of Rs. 410,273/- (Rupees Four Hundred Ten Thousand Two Hundred and Seventy Three Only) ("said Amount") for the trading of electric goods/appliances including Electrical Fans etc. and for the payment of which the Accused had issued a post-dated cheque dated May 20, 2022 ("Cheque") to the Company. As per the instructions of the Accused, the Company presented the Cheque to its bankers. However, the Cheque was dishonoured and returned with the remarks "Payment Stopped by Drawer". The Company had issued a legal demand notice dated May 28, 2022 calling upon the Accused to make the payment of the said Amount. However, the Accused failed to make the payment and therefore the Company filed the present Criminal Complaint praying for the Hon'ble Court to, (a) summon, try and punish the Accused for the offence under Section 138 and Section 142 of the Negotiable Instruments Act, 1881 and (b) to allow compensation in favour of the Company and against the Accused which is double the dishonoured cheque amount. The matter is currently pending. Vide Order dated March 02, 2022 passed by the Hon'ble Court, the Company was directed to file the complaint and original documents to the Readercum-Ahlmad for safe custody, at least two days before the next date of hearing. Vide Order dated June 06, 2023, passed by the Hon'ble Court, bail warrant was directed to be issued through station house officer against the Accused in sum of Rs. 5,000/- (Rupees Five Thousand Only) with one surety in the like amount, subject to payment of processing fee which is returnable on September 20, 2023. Vide Order dated September 20, 2023, passed by the Hon'ble Court, fresh bail warrant was directed to be issued through station house officer against the Accused in sum of Rs. 5,000/- (Rupees Five Thousand Only) with one surety in the like amount, subject to payment of processing fee which is returnable on December 1, 2023. The matter is currently pending.

# <u>Criminal complaint bearing CC No. 6607-2022 dated July 08, 2022 filed by the Company against Sajithraj, proprietor and authorised signatory of M/s. Cassia Lighting Solution before the Court of Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a criminal complaint against Sajithraj, proprietor and authorised signatory of M/s. Cassia Lighting Solution ("Accused") before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") under Sections 138 and Section 142 of the Negotiable Instruments Act, 1881. The Company filed the present criminal complaint stating that the Company had not received any payment Rs.5,52,997/- (Rupees Five Hundred Fifty Two Thousand Nine Hundred and Ninety-Seven Only) ("said Amount") for the purchase of electrical goods/cables and wires and for the payment of which the Accused

had issued a post-dated cheque dated May 9, 2022 ("Cheque") to the Company. As per the instructions of the Accused, the Company presented the Cheque to its bankers. However, the Cheque was dishonoured and returned with the remarks "Exceeds Arrangement." The Company issued a legal demand notice dated May 31, 2022 calling upon the Accused to make the payment of the said Amount. However, the Accused failed to make the payment and therefore the Company filed the present Criminal Complaint praying for the Hon'ble Court to, (a) summon, try and punish the Accused for the offence under Section 138 and Section 142 of the Negotiable Instruments Act, 1881 and (b) to allow compensation in favour of the Company and against the Accused which is double the dishonoured cheque amount. Vide Order dated July 11, 2022 passed by the Hon'ble Court, the Company was directed to upload the scanned complaint along-with affidavit and annexures. Vide Order dated June 06, 2023, passed by the Hon'ble Court, bail warrant was directed to be issued through station house officer against the Accused in sum of Rs. 5,000/- (Rupees Five Thousand Only) with one surety in the like amount, on subject to payment of processing fee which was returnable on September 20, 2023. Vide Order dated September 20, 2023 the matter is sent to the National Lok Adalat to be held on October 8, 2023. The matter is currently pending.

# <u>Criminal complaint bearing CC No.7809 of 2022 dated February 07, 2022 filed by the Company against Satheesh Kumar, proprietor and authorised signatory of M/s. V.K. Associates before the Hon'ble Court of Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a criminal complaint against Satheesh Kumar, proprietor of M/s. V.K. Associates ("Accused") before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") under Sections 138 and Section 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the present criminal complaint stating that the Company had not received any payment of Rs. 4,48,329/- (Rupees Four Hundred Forty Eight Thousand Three Hundred and Twenty Nine Only) ("said Amount") for the purchase of electrical goods/cables and wires and for which the Accused had issued a post-dated cheque dated June 07, 2022 ("Cheque"). As per the instructions of the Accused, the Company presented the Cheque to its bankers. However, the Cheque was dishonoured and returned with the remarks "Account Closed. The Company issued a legal demand notice dated June 20, 2022 calling upon the Accused to make the payment of the said Amount. However, the Accused failed to make the payment and therefore the Company filed the present Criminal Complaint praying for the Hon'ble Court to, (a) summon, try and punish the Accused for the offence under Section 138 and Section 142 of the Negotiable Instruments Act, 1881 and (b) to allow compensation in favour of the Company and against the Accused which is double the dishonoured cheque amount. Vide Order dated August 2, 2022 passed by the Hon'ble Court, the Company was directed to upload the scanned complaint along with affidavit and annexures. Vide Order dated March 03, 2023 passed by the Hon'ble Court, matter is fixed for report/appearance of Accused and further proceedings on September 01, 2023. Vide Order dated September 01, 2023 the matter is put up on January 23, 2024. The matter is currently pending.

# <u>Criminal Complaint No. 3603 of 2023 filed by the Company against Anuj Kumar before the Hon'ble</u> Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 3603 of 2023 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Anuj Kumar, proprietor and authorized signatory of M/s A.N. Electric ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act"), and to seek any other remedy provided under Code of Civil Procedure, 1908 or any other law for the time being in force. The Company has stated that the Accused used to purchase the electric goods / appliances /cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company, a sum of Rs. 279,701 /- (Rupees Two Hundred and Seventy-Nine Thousand Seven Hundred and One Only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 776304 dated August 24, 2022 ("Cheque"), for a sum of Rs. 279,701/- (Rupees Two Hundred and Seventy-Nine Thousand Seven Hundred and One Only) in fayour of the Company but the same was dishonoured due to insufficient funds. Thereafter, on failure of the Accused to make the payment against the Cheque, the Company had demanded the amount of Cheque from the Accused through legal demand notice dated December 22, 2022 which was duly served on the Accused. Despite service of the legal notice, the Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of the notice. Thus, the Company filed the present criminal complaint before the Hon'ble Court praying for: (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law, (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. The matter is currently pending.

# <u>Criminal Complaint No. 5604 of 2023 filed by the Company against Dharmendra Singh before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a Criminal Complaint No. 5604 of 2023 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Dharmendra Singh, proprietor and authorized signatory of M/s Om Sai Trading Company ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act"), and to seek any other remedy provided under Code of Civil Procedure, 1908 or any other law for the time being in force. The Company filed the criminal complaint stating that the Accused used to purchase the electric goods / cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company a sum of Rs. 1,246,135/-(Rupees One Million Two Hundred Forty-Six Thousand One Hundred Thirty-Five Only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 967241 dated February 15, 2023 ("Cheque"), for a sum of Rs. 1,246,135/- (Rupees One Million Two Hundred Forty-Six Thousand One Hundred Thirty-Five Only) in favour of the Company but the same was dishonoured due to insufficient funds. Thereafter, on failure of the Accused to make the payment against the Cheque, the Company had demanded the amount of Cheque from the Accused through legal demand notice dated February 27, 2023 which was duly served on the Accused Despite service of the legal notice, the Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of the notice. Thus, the Company filed the above criminal complaint before the Hon'ble Court praying for (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law to the Accused and (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. Vide Order dated May 3, 2023 passed by the Hon'ble Court, summons were issued against the Accused on processing fee/ registered cover /approved courier service, email and whatsapp message(s), as provided by the Company. Further, the matter was fixed for the reports/ appearance of Accused on August 26, 2023. Vide Order dated August 26, 2023 passed by the Hon'ble Court, bail warrant was directed to be issued through station house officer against the Accused on subject to payment of processing fee within 7 days from August 26, 2023. Further the matter is put for report/appearance of Accused on January 08, 2024. The matter is currently pending.

# <u>Criminal Complaint No. 8699 of 2023 filed by the Company against M. Vaishnavi Durga before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a Criminal Complaint No. 8699 of 2023 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against M. Vaishnavi Durga, proprietor and authorized signatory of M/s Sri Lavanya Traders ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act"), and to seek any other remedy provided under Code of Civil Procedure, 1908 or any other law for the time being in force. The Company filed the criminal complaint stating that Accused used to purchase the electric goods / appliances / cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company a sum of Rs. 70,283 /-(Rupees Seventy Thousand Two Hundred Eighty-Three Only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 003851 dated April 17, 2023 ("Cheque"), for a sum of Rs. 70,283 /- (Rupees Seventy Thousand Two Hundred Eighty-Three Only) in favour of the Company but the same was dishonoured and returned with the remarks, "Payment Stopped by Drawer". Thereafter, on failure of the Accused to make the payment against the Cheque, the Company had demanded the amount of Cheque from the Accused through legal demand notice dated April 29, 2023 sent through speed post, courier and whatsapp. The envelope containing legal notice sent through speed post was returned with the remarks "No such addressee" on May 2, 2023. On May 3, 2023, the proof of delivery was generated from the official website of DTDC courier with the remarks "Not Delivered (Receiver not available)". The address mentioned in the legal notice as well as in the complaint is the correct and last known address of the Accused available with the Company. Therefore, it has been presumed that the Accused was duly served with the said legal notice through speed post and courier dated May 2, 2023 and May 3, 2023, respectively. The legal notice was also sent on the mobile no. of the Accused on May 11, 2023, which was duly delivered. Despite service of the legal notice, the Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of the notice. Thus, the Company filed the present criminal complaint before the Hon'ble Court praying for: (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. Vide Order dated July 1, 2023 passed by the Hon'ble Court, it was directed that summons be issued through station house officer concerned against the Accused subject to payment of processing fee within 7 days from July 1, 2023 which is returnable on October 7, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 1136 of 2023 filed by the Company against Yudhisthir Kumar Agarwal</u> before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 1136 of 2023 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Yudhisthir Kumar Agarwal, proprietor and authorized signatory of M/s Aggarwal Electric Store ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act"), and to seek any other remedy provided under Code of Civil Procedure, 1908 or any other law for the time being in force. The Company filed the criminal complaint stating that Accused used to purchase the electric goods /appliances/ cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company a sum of Rs. 689,278/- (Rupees Six Hundred Eighty-Nine Thousand Two Hundred Seventy-Eight Only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 374878 dated December 1, 2022 ("Cheque"), for a sum of Rs. 689,278 /- (Rupees Six Hundred Eighty-Nine Thousand Two Hundred Seventy-Eight Only) in favour of the Company but the same was dishonoured due to insufficient funds. Thereafter, on failure of the Accused to make the payment against the Cheque, the Company had demanded the amount of Cheque from the Accused through legal demand notice dated December 8, 2022 which was duly served on the Accused. The Accused after the service of legal notice dated December 8, 2022, had made a part payment of Rs. 190, 000/- (Rupees One Hundred and Ninety Thousand Only) through NEFT transaction. Despite service of the legal notice, Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of the notice. Thus, the Company filed the above criminal complaint before the Hon'ble Court praying for (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law to the Accused and (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. Vide Order dated May 3, 2023 passed by the Hon'ble Court, it was directed that bail warrant be issued against the Accused in sum of Rs. 20,000/- (Rupees Twenty Thousand Only) with one surety in the like amount, through station house officer concerned, on filing of processing fee. Further, the matter was fixed for the reports/ appearance of Accused on August 26, 2023. Vide Order August 26, 2023 passed by the Hon'ble Court the matter is referred to National Lok Adalat. The matter is currently pending.

# <u>Criminal Complaint No. 10445 of 2022 filed by the Company against Mukesh Kumar before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a Criminal Complaint No. 10445 of 2022 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Mukesh Kumar, proprietor and authorized signatory of M/s Trimurti Electric and Electronics ("Accused") on under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act"), and to seek any other remedy provided under Code of Civil Procedure, 1908 or any other law for the time being in force. The Company filed the criminal complaint stating that Accused used to purchase the electric goods /appliances/ cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company a sum of Rs. 89,468 /- (Eighty-Nine Thousand Four Hundred Sixty-Eight Only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 657205 dated August 24, 2022 ("Cheque"), for a sum of Rs. 89,468/- (Eighty-Nine Thousand Four Hundred Sixty-Eight Only) in favour of the Company but the same was dishonoured and returned with the remarks, "Account Closed". Thereafter, on failure of the Accused to make the payment against the Cheque, the Company had demanded the amount of Cheque from the Accused through legal demand notice dated September 5, 2022 which was duly served on the Accused. Despite service of the legal notice, the Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of notice. Thus, the Company filed the above criminal complaint before the Hon'ble Court praying for (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law to the Accused and (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. Vide Order dated May 11, 2023 passed by the Hon'ble Court, fresh bail warrant was directed to be issued in terms of the last order upon subject to payment of processing fee within 7 days from May 11, 2023. Further, the matter is fixed for the reports/ appearance of Accused on September 11, 2023. Vide Order dated September 11, 2023 is put up for compliance and further proceedings on December 14, 2023. The matter is currently pending.

# <u>Criminal Complaint No. 10020 of 2022 filed by the Company against Naresh Kumar before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a Criminal Complaint No. 10020 of 2022 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Naresh Kumar, proprietor and authorized signatory of M /s New Singla Electrical Store ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act"), and to seek any other remedy provided under Code of Civil Procedure, 1908 or any other law for the time being in force. The Company filed the criminal complaint stating that Accused used to purchase the electric goods /appliances/ cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company a sum of Rs. 185,778/-(Rupees One Hundred Eighty-Five Thousand Seven Hundred Seventy-Eight only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 046183 dated August 8, 2022 ("Cheque"), for a sum of Rs. 185, 778/- (Rupees One Hundred Eighty-Five Thousand Seven Hundred Seventy-Eight only) in favour of the Company but the same was dishonoured and returned with the remarks, "Account Closed". Thereafter, on failure of the Accused to make the payment against the Cheque the Company had demanded the amount of Cheque from the Accused through legal demand notice dated August 22, 2022 which was duly served on the Accused Despite service of the legal notice, the Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of the notice. Thus, the Company filed the above criminal complaint before the Hon'ble Court praying for: (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law to the Accused and (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. Vide Order dated May 17, 2023, new bail warrant was directed to be issued through station house officer against the Accused on subject to payment of processing fee within 7 days from May 17, 2023. Further, the matter was fixed for the reports/ appearance of Accused on September 11, 2023. Vide Order dated September 11, 2023, new bail warrants was directed to be issued against the Accused on subject to payment of processing fee within 7 days from September 11, 2023. The matter is put up for report/appearance of Accused and further proceedings on January 8, 2024. The matter is currently pending.

# <u>Criminal Complaint No. 10022 of 2022 filed by the Company against Sangeeta Gupta before the</u> Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Company has filed a Criminal Complaint No. 10022 of 2022 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Sangeeta Gupta, proprietor and authorized signatory of M/s Singla Traders ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act"), and to seek any other remedy provided under Code of Civil Procedure, 1908 or any other law for the time being in force. The Company filed the criminal complaint stating that Accused used to purchase the electric goods /appliances/ cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company a sum of Rs. 281,205/- (Rupees Two Hundred Eighty-One Thousand Two Hundred Five Only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 575695 dated August 5, 2022 ("Cheque"), for a sum of Rs. 281,205/- (Rupees Two Hundred Eighty-One Thousand Two Hundred Five Only) in favour of the Company but the same was dishonoured due to insufficient funds. Thereafter, on failure of the Accused to make the payment against the Cheque, the Company had demanded the amount of Cheque from the Accused through legal demand notice dated August 18, 2022 sent through speed post, courier & whatsapp. On August 23, 2022, the envelope containing legal notice sent through speed post was returned with the remarks "Addressee Left the home" by the Postal Authority. On August 23, 2022, the proof of delivery was generated from the official website of India Post with the remarks "Item Returned Addressee Left Without instructions". On August 20, 2022, the proof of delivery was generated from the official website of DTDC courier with the remarks "Receiver shifted from given address". The legal notice was also sent on the mobile no. of the Accused on August 26, 2022 which was duly delivered. The address mentioned in the legal notice as well as in the complaint is the correct and last known address of the Accused available with the Company. Therefore, it is presumed that the Accused had been duly served with the said legal notice through whatsapp no. as well as through speed post & courier. Despite service of the legal notice, the Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of the notice. Thus, the Company filed the above criminal complaint before the Hon'ble Court praying for: (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law to the Accused and (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. Vide Order dated May 17, 2023 passed by the Hon'ble Court, new bail warrant was directed to be issued through station house officer against the Accused on subject to payment of processing fee within 3

weeks from May 17, 2023. Further, the matter was fixed for the reports/ appearance of Accused on September 11, 2023. Vide Order dated September 11, 2023 new bail warrant was directed to be issued against the Accused subject to payment of processing fee within 7 days from September 11, 2023. Further the matter is put up for report/appearance of Accused and further proceedings on January 08, 2024. The matter is currently pending.

# <u>Criminal Complaint No. 11320 of 2023 filed by the Company against Mukesh Kumar before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi</u>

The Company has filed a Criminal Complaint No. 11320 of 2023 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Mukesh Kumar, proprietor and authorized signatory of M/s Garg Electro Outlets ("Accused") on under Sections 138 and 142 of the Negotiable Instruments Act, 1881 ("N. I. Act") read with Section 420 of Indian Penl Code. The Company filed the criminal complaint stating that Accused used to purchase the electric goods /appliances/ cables / wires etc. from the Company from time to time and as per the statement of accounts maintained by the Company a sum of Rs. 469,631/- (Rupees Four Hundred Sixty-Nine Thousand Six Hundred and Thirty-One Only) was due and payable by the Accused to the Company. The Accused issued a cheque bearing No. 000497 dated June 5, 2023 ("Cheque"), for a sum of Rs. 469,631/- (Rupees Four Hundred Sixty-Nine Thousand Six Hundred and Thirty-One Only) in favour of the Company but the same was dishonoured and returned with the remarks, "Account Closed". Thereafter, on failure of the Accused to make the payment against the Cheque, the Company had demanded the amount of Cheque from the Accused through legal demand notice dated June 13, 2023 which was duly served on the Accused. Despite service of the legal notice, the Accused had failed to make the payment of the amount of the dishonoured cheque to the Company within 15 (fifteen) days of receipt of notice. Thus, the Company filed the above criminal complaint before the Hon'ble Court praying for (a) issuance of summons, to try and punish the Accused for the offence under Section 138 & 142 of N. I. Act and other applicable law to the Accused and (b) to charge twice the amount in the dishonoured cheque to compensate the Company, and (c) to pass such order/relief as the Hon'ble Court may deem fit. Vide Order dated July 27, 2023, it was directed that summons be issued through station house officer concerned against the Accused subject to payment of processing fee within 7 days from J July 27, 2023 which is returnable on October 7, 2023. The matter is currently pending.

### Management's Representation

We confirm that a large number of cheques have been dishonoured due to signature mismatch, technical glitch of banks or due to insufficient balance in the account of the customers.

2. Litigation Involving Actions by Statutory/Regulatory Authorities

**NIL** 

- 3. Litigation/Matters involving Tax Liabilities
- a. Direct Tax Liabilities

NIL

b. Indirect Tax Liabilities

NIL

4. Other Pending Litigations

**NIL** 

# LITIGATIONS INVOLVING PROMOTERS AND DIRECTORS

- A. LITIGATION FILED AGAINST OUR PROMOTERS AND DIRECTORS
- 1. Litigation Involving Criminal Matters

NIL

2. Litigation Involving Actions by Statutory/Regulatory Authorities

### Special Leave Petition (Civil) Diary No(s). 19664/2018 filed by The State of Haryana & Ors. against Sanjay Gupta

Sanjay Gupta ("Petitioner") had acquired land in Village Sultanpur, Tehsil and District Sonepat ("Acquired Land") pursuant to an award dated May 01, 1987. Pursuant to the enactment of Section 24(2) of the Right to Fair Compensation and Transparency in Land Acquisition Rehabilitation and Resettlement Act, 2013("RFCT Act"), the Award of the Petitioner lapsed. The Petitioner filed Civil Writ Petition bearing no. 14392 of 2016 under Article 226/227 of the Constitution of India against State of Haryana and Ors. before the Court to issue a writ in the nature of certiorari quashing the notification LAC(F)-8/NTLA/3410 dated May 06, 1982 and notification no. LAC (F)-85/NTLA/1299 dated May 02, 1985. Vide an Order dated October 27, 2016 passed by the Court, Civil Writ Petition bearing no. 14392 of 2016 would be decided as per the order in Sunita Sharma vs. State of Haryana & Ors. (CWP No. 14876 of 2016). Thus, vide another common Order dated October 27, 2016, the Court inter-alia directed that the (1) acquisitions of lands of the petitioners were deemed to have lapsed under Section 24(2) of the RFCT Act; and (2) the petitioners maintain status quo in creation of third-party rights for a period of 1 (one) year. Thereafter, the State of Haryana and Ors. filed a Special Leave Petition bearing (Civil) Diary No(s). 19664/2018 against Sanjay Gupta before the Hon'ble Supreme Court of India challenging the Order dated October 27, 2016 passed by the Court in Civil Writ Petition bearing no. 14392 of 2016. In accordance with the Order dated July 23, 2018 passed by the Hon'ble Supreme Court of India, the present matter will be listed after the decision in SLP(Civil) Nos.9798-9799 of 2016, Indore Development Authority & Anr. vs. Shyam Verma & Ors. The matter is currently pending.

Presently, the Acquired Land has market value of Rs. 1,80,00,000/- as per Circle rate published in Fixation of Collector Rate for the year 2023-24(01-04-2023 to 31-03-2024) for the purpose of registration of immovable property.

- 3. Litigation/Matters involving Tax Liabilities
- a. Direct Tax Liabilities

NII.

b. Indirect Tax Liabilities

**NIL** 

4. Other Pending Litigations

NIL

- B. LITIGATIONS FILED BY OUR PROMOTERS AND DIRECTORS
- 1. Litigation Involving Criminal Matters

Matters involving M/s. Plaza Power and Infrastructure Co, which is a proprietary concern of our Promoter Mr. Sanjay Gupta.

## <u>Criminal Complaint No. 3423 of 2023 filed by the M/s Plaza Power & Infrastructure Co.</u> ("Complainant") against Prahlad Kumar before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Complainant has filed a Criminal Complaint No. 3423 of 2023 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Prahlad Kumar, proprietor and authorized signatory of M/s. N V Tech Solar Solutions ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Complainant filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Complainant and as per the statement of accounts maintained by the Complainant a sum of ₹ 157,664/(Rupees One Hundred Fifty-Seven Thousand Six Hundred and Sixty Four Only) was due and payable by the Accused to the Complainant. The Accused issued cheque dated November 11, 2022 ("Cheque") for a sum of Rs. 120,000 (Rupees One Hundred Twenty Thousand only) in favour of the Complainant but was dishonoured by the bankers of the Accused with the remark "Drawers Signature Differs". The Complainant has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Complainant. Vide

Order dated September 25, 2023 passed by the Hon'ble Court the matter is fixed for December 14, 2023. The matter is currently pending.

## <u>Criminal Complaint No. 6707 of 2019 filed by the M/s Plaza Power & Infrastructure Co.</u> ("Complainant") against Lalit Kumar before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Complainant has filed a Criminal Complaint No. 6707 of 2019 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Lalit Kumar, proprietor and authorized signatory of M/s. Sai Electronics ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Complainant filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Complainant and as per the statement of accounts maintained by the Complainant a sum of ₹ 272,030/- (Rupees Two Hundred Seventy-Two Thousand and Thirty Only) was due and payable by the Accused to the Complainant. The Accused issued cheque dated June 7, 2019 ("Cheque") in favour of the Complainant but was dishonoured due to insufficient funds. The Complainant has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Complainant. Vide Order dated June 30, 2023 passed by the Hon'ble Court the matter is fixed for October 07, 2023. The matter is currently pending.

## <u>Criminal Complaint No. 7173 of 2023 filed by the M/s Plaza Power & Infrastructure Co.</u> ("Complainant") against Pradeep Kumar Singh before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Complainant has filed a Criminal Complaint No. 7173 of 2023 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Pradeep Kumar Singh, proprietor and authorized signatory of M/s. Surya Enterprises ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Complainant filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Complainant and as per the statement of accounts maintained by the Complainant a sum of ₹ 825,680/-(Rupees Eight Hundred Twenty-Five Thousand Six Hundred and Eighty Only) was due and payable by the Accused to the Complainant. The Accused issued cheque dated March 13, 2023 ("Cheque") in favour of the Complainant but was dishonoured due to insufficient funds. The Complainant has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Complainant. Vide Order dated August 26, 2023 passed by the Hon'ble Court the matter is put up for report/appearance of accused on January 1, 2024. The matter is currently pending.

## <u>Criminal Complaint No. 22396 of 2016 filed by the M/s Plaza Power & Infrastructure Co.</u> ("Complainant") against Ms. Radha before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Complainant has filed a Criminal Complaint No. 22396 of 2016 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Ms. Radha, proprietor and authorized signatory of M/s. Sun Power Techonolgies ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Complainant filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Complainant and as per the statement of accounts maintained by the Complainant a sum of ₹ 364,857/-(Rupees Three Hundred Sixty Four Thousand Eight Hundred and Fifty Seven Only) was due and payable by the Accused to the Complainant. The Accused issued cheque dated April 22, 2015 ("Cheque") in favour of the Complainant but was dishonoured due to insufficient funds. The Complainant has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Complainant. The matter is currently pending.

# Criminal Complaint No. 54754 of 2016 filed by the M/s Plaza Power & Infrastructure Co. ("Complainant") against Antex Power (India) ("Accused No. 1"), Raj Kumar ("Accused No. 2") and Ms Vandana ("Accused No. 3") (collectively referred as "Accused") before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Complainant has filed a Criminal Complaint No. 54754 of 2016 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("**Hon'ble Court**") against Accused under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. Accused No. 1 is a partnership firm trading in electric goods, owned by Accused No. 2 and 3, who are responsible for

its management and legally responsible for its actions. The Complainant filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Complainant and as per the statement of accounts maintained by the Complainant a sum of ₹ 343,985/- (Rupees Three Hundred Forty-Three Thousand Nine Hundred and Eighty-Five Only) was due and payable by the Accused to the Complainant. The Accused No. 2 and 3, in discharge of the liability of Accused No. 1, issued cheque dated May 15, 2014 ("Cheque") in favour of the Complainant but was dishonoured due to insufficient funds. The Complainant has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Complainant. The matter is currently pending.

## <u>Criminal Complaint No. 53248 of 2016 filed by the M/s Plaza Power & Infrastructure Co.</u> ("Complainant") against Ankesh Gupta before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Complainant has filed a Criminal Complaint No. 53248 of 2016 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Ankesh Gupta, proprietor and authorized signatory of M/s. Ankesh SSR Urja Kendra ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Complainant filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Complainant and as per the statement of accounts maintained by the Complainant a sum of ₹ 305,366/(Rupees Three Hundred Five Thousand Three Hundred and Sixty-Six Only) was due and payable by the Accused to the Complainant. The Accused issued two cheques of ₹100,000/- (Rupees One Hundred Thousand Only) and ₹ 1,28,366/- (Rupees One Hundred Twenty-Eight Thousand Three Hundred and Sixty-Six Only) dated October 15, 2015 ("Cheque") in favour of the Complainant but were dishonoured due to insufficient funds. The Complainant has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Complainant. The matter is currently pending.

## <u>Criminal Complaint No. 11625 of 2019 filed by the M/s Plaza Power & Infrastructure Co.</u> ("Complainant") against Rohit Ahuja before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House Courts, New Delhi

The Complainant has filed a Criminal Complaint No. 11625 of 2019 before the Hon'ble Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Hon'ble Court") against Rohit Ahuja, proprietor and authorized signatory of M/s. Stellaron Energy ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Complainant filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Complainant and as per the statement of accounts maintained by the Complainant a sum of ₹ 233,984/- (Rupees Two Hundred Thirty-Three Thousand Nine Hundred and Eighty-Four Only) was due and payable by the Accused to the Complainant. The Accused issued cheque dated August 29, 2018 ("Cheque") in favour of the Complainant but was dishonoured due to by the bankers of the Accused with the remark "Payment stopped by Drawer". The Complainant has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Complainant. Vide Order dated June 30, 2023 passed by the Hon'ble Court the matter is fixed for October 7, 2023. The matter is currently pending.

2. Litigation Involving Actions by Statutory/Regulatory Authorities

**NIL** 

- 3. Litigation/Matters involving Tax Liabilities
- a. Direct Tax Liabilities

NIL

b. Indirect Tax Liabilities

**NIL** 

4. Other Pending Litigations

NIL

#### LITIGATION INVOLVING OUR GROUP COMPANIES

#### A. LITIGATION FILED AGAINST OUR GROUP COMPANIES

1. Litigation Involving Criminal Matters

**NIL** 

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NII.

3. Litigation/Matters involving Tax Liabilities

NII

a. Direct Tax Liabilities

**NIL** 

b. Indirect Tax Liabilities

NIL

4. Other Pending Litigations

**NIL** 

#### B. LITIGATIONS FILED BY OUR GROUP COMPANIES

**Plaza Cables Electric Private Limited** 

1. Litigation Involving Criminal Matters

#### <u>Criminal Complaint No. 6330 of 2021 filed by Plaza Cables Electric Private Limited against Atanu</u> Saha before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi

The Company has filed a Criminal Complaint No. 6330 of 2021 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Atanu Saha, proprietor and authorized signatory of Lokenath Traders. ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹67,603/- (Rupees Sixty Seven Thousand Six Hundred Three Only) was due and payable by the Accused to the Company. The Accused issued cheque dated September 13, 2021 ("Cheque") in favour of the Company but was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated July 12, 2023 passed by the Court, fresh bailable warrant was directed to be issued through station house officer against the Accused in sum of Rs. 10,000/- (Rupees Ten Thousand Only) with one surety in the like amount. Further the matter is fixed for renotification for report on bail warrants/appearance of Accused/framing of notice/further orders on December 14, 2023. The matter is currently pending.

#### <u>Criminal Complaint No. 6212 of 2019 filed by Plaza Cables Electric Private Limited against Vivek</u> Agarwal before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi

The Company has filed a Criminal Complaint No. 6212 of 2019 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Vivek Agarwal, proprietor and authorized signatory of V.K. Trading Co. ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹244,983/- (Rupees Two Hundred and Forty-Four Thousand Nine Hundred and Eighty-Three Only) was due and payable by the Accused to the Company. The Accused issued cheque dated March 26, 2019 ("Cheque") in favour of the Company but was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated July 01, 2023 passed by the Court, directions were given to issue process under Section 82 of Criminal Procedure Code, 1973 against the Accused which is returnable on August 05, 2023. Vide Order dated August 05, 2023 passed by the Court, directions were given to issue process under Section 82 of Criminal Procedure Code, 1973, through station house officer, against the

Accused which is returnable on August 19, 2023. Vide Order dated August 19, 2023 the Accused is declared as proclaimed person and the matter is consigned to record room to be revived as and when the Accused is apprehended. The matter is currently pending.

## <u>Criminal Complaint No. 2882 of 2018 filed by Plaza Cables Electric Private Limited against Dinesh Kumar Jaiswal before the Senior Civil Judge cum RC, Patiala House, New Delhi</u>

The Company has filed a Criminal Complaint No. 2882 of 2018 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Dinesh Kumar Jaiswal, proprietor and authorized signatory of Sakshi Electricals, ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹71,611/- (Rupees Seventy-One Thousand Six Hundred Eleven Only) was due and payable by the Accused to the Company. The Accused issued cheque dated May 17, 2018 ("Cheque") in favour of the Company but was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. The next date of hearing is March 7, 2022. Vide Order dated March 21, 2023 passed by the Court, the Accused was declared as an absconder and the matter is consigned to record room to be revived as and when the Accused is apprehended. The matter is currently pending.

## <u>Criminal Complaint No. 1828 of 2017 filed by Plaza Cables Electric Private Limited against Chandra Shekhar before the Senior Civil Judge cum RC, Patiala House, New Delhi</u>

The Company has filed a Criminal Complaint No. 1828 of 2017 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Chandra Sekhar Saha, proprietor and authorized signatory of Bhawani Enterprise, ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 96,508/- (Rupees Ninety-Six Thousand Five Hundred Eight Only) was due and payable by the Accused to the Company. The Accused issued cheque dated September 20, 2017 ("Cheque") in favour of the Company but was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. The matter is currently pending.

### <u>Criminal Complaint No. 8598 of 2017 filed by Plaza Cables Electric Private Limited against Gautam</u> Dubey before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi

The Company has filed a Criminal Complaint No. 8598 of 2017 before the Court of Chief Metropolitan Magistrate, Patiala House, New Delhi ("Court") against Gautam Dubey, proprietor and authorized signatory of M/s. R.K. Enterprises ("Accused") under Sections 138 and 142 of the Negotiable Instruments Act, 1881 read with Section 420 of Indian Penal Code, 1860. The Company filed the criminal complaint alleging that the Accused used to purchase electric goods/cables/wires/ etc. from the Company and as per the statement of accounts maintained by the Company a sum of ₹ 106,474/- (Rupees One Hundred and Six Thousand Four Hundred and Seventy-Four Only) was due and payable by the Accused to the Company. The Accused issued cheque dated April 13, 2017 ("Cheque") in favour of the Company but was dishonoured due to insufficient funds. The Company has therefore, filed the aforesaid criminal complaint pleading (a) issuance of summons to the Accused and (b) to charge twice the amount in the dishonoured cheque and fine to compensate the Company. Vide Order dated June 30, 2023 passed by the Court the matter is fixed on October 07, 2023. The matter is currently pending.

2. Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

- 3. Litigation/Matters involving Tax Liabilities
- a. Direct Tax Liabilities

NIL

b. Indirect Tax Liabilities

NIL

4. Other Pending Litigations

#### **Plaza Projects Limited**

Civil Misc. Writ Petition bearing no. 14254 of 2023 filed by Plaza Projects Limited ("Petitioner") against the State of Uttar Pradesh ("Respondent no. 1"), New Okhala Industrial Development Authority (NOIDA) ("Respondent No. 2"), Special Officer, New Okhala Industrial Development Authority (NOIDA) ("Respondent No. 3") and Sub Divisional Magistrate, Sikandrabad ("Respondent No. 4") (collectively referred to as "Respondents") before the Hon'ble High Court of Judicature at Allahabad ("Hon'ble Court").

The Petitioner filed a Civil Misc. Writ Petition bearing no. 14254 of 2023 under Article 226 of the Constitution of India against the Respondents. Plaza Power Solutions Private Limited is a sister concern of the Petitioner and is engaged is the activities which need to be synergize and integrated. The possession for Plot nos, K-7, K-8, K-9, Industrial Area. Sikandrabad, Bulandshahar (hereinafter referred to as "Property No. 1") was transferred by the Uttar Pradesh State Industrial Development Authority, Kanpur (hereinafter referred to as "UPSIDA") on January 24, 2022. The Petitioner purchased Plot no. 9 (khata no. 104), area 0,7280 hectare situated in Village - Sanwali, Tehsil - Sikandrabad, District - Bulandshahar (hereinafter referred to as "Property No. 2") through a registered sale deed, with the intention of utilizing it for industrial/commercial purposes. The Property No.2 purchased by the Petitioner adjoins Property No.1 which has been transferred by the UPSIDA to Plaza Power Solutions Private Limited. The Petitioner seeks to establish a solar panel, solar/inverter batteries, solar UPS and wire cable manufacturing plant at Property no. 1 through the medium of Plaza Power Solution Private Limited. The Petitioner applied under section 80 of the U.P. Revenue Code, 2006 for a declaration to use the Property No. 2 for the purpose not connected with agriculture on March 12, 2021. The Respondent No. 3 submitted a report on August 24, 2022 to the Respondent No. 4 stating that the area in which Property No. 2 is situated was within the Special Investment Area and in view of the adverse consequences of land development on Noida, the Property No. 2 could not be declared as non-agricultural and therefore, the application of the Petitioner was liable to be cancelled. Thereafter the Respondent No. 4, in view of the report submitted by Respondent No. 3, rejected the application filed by the Petitioner under Section 80 of the U.P. Revenue Code, 2006 on September 08, 2022. The Petitioner filed for revision challenging the order dated September 08, 2022 passed by Respondent No. 4 and the revision is still pending. The Board of Revenue has not sent any notices to the Respondent No. 4 regarding the revision because the Board of Revenue believes that the Respondent No. 4 is obligated to follow the report submitted by Respondent No. 3 and so long as the report is unchallenged, no declaration could be granted under section 80 of the U.P. Revenue Code, 2006. Thus, the Petitioner filed the above Writ Petition challenging the Order dated August 24, 2022 passed by the Respondent No. 3. The Petitioner has prayed to the Hon'ble Court a) to issue writ of Certiorari quashing the order dated August 24, 2022 passed by the Respondent No. 3, b) to issue any other suitable writ, order or direction as the Hon'ble Court may deem fit, c) to award costs of the writ petition to the Petitioner. A Stay Application has been filed by the Petitioner before the Hon'ble Court to grant a stay on the operation the Order dated August 24, 2022 passed by the Respondent No. 3 during the pendency of the Writ Petition any other appropriate orders deemed fit based on the facts and circumstances. The matter is currently pending.

### Disciplinary action against our Company and Promoters by SEBI or any stock exchange in the last five Financial Years

As on the date of this Prospectus, no disciplinary action including penalty imposed by SEBI or stock exchanges has been initiated against our Promoters in the last 5 (five) Financial Years including any outstanding action.

### Details of dues to micro, small and medium enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006

As of March 31, 2023, there were no cases of dues to micro and small and medium enterprises as defined under the Micro, Small and Medium Enterprises Development Act, 2006.

## Material Creditors of the Company having amount outstanding as on March 31, 2023 exceeding 1% of the revenue of the Company as per the Restated Financial Statements of the Company.

As of March 31, 2023, we had 48 creditors to whom a total amount amounting to ₹ 104.84 million was outstanding out of which 1 creditor is a material creditor in terms of the Materiality Policy and the total amount due to such material creditor was ₹ 19.71 million.

#### For further details, please see website at www.plazawires.in

#### Material developments occurring after last balance sheet date

Except as disclosed elsewhere in this Prospectus and in the chapter titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 196, there have been no material developments since the date of the last financial statements as disclosed in the Prospectus.

#### **Confirmations**

The Company confirms as follows:

- i. that there have been no past instances of delays and defaults in payment of statutory dues by the Company in the past three years;
- ii. that there have been no past instances of termination or modifications or non-renewal of material agreements which have adversely impacted results of business operations and financials of the Company;
- iii. that no research and development has been carried out by the Company in connection with any areas of business of the Company.

#### GOVERNMENT AND OTHER STATUTORY APPROVALS

We have set out below an indicative list of material and necessary approvals, consents, licenses and registrations from various governmental, statutory and regulatory authorities required to be obtained by us for the purpose of undertaking our business activities and operations ("Material Approvals"). Our Company can undertake the Issue and our Company can undertake its respective current business activities, including on the basis of the list of material approvals provided below, and other than as stated below, no further material approvals from any regulatory authority are required to undertake the Issue or continue such business activities. Unless otherwise stated, these material approvals are valid as of the date of this Prospectus. The Company has obtained all approvals required for its business and has made applications for the remaining approvals as disclosed in this chapter titled "Government and Other Statutory Approvals" at page 248.

#### I. Approvals for the Issue

- 1. The Board of Directors have, by a resolution passed at its meeting held on March 10, 2022 authorized the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of our Company have, by a special resolution passed in the Extra-ordinary General Meeting held on March 11, 2022 authorised the Issue.
- 3. In-principle approval dated July 26, 2022 from the BSE for listing of the Equity Shares issued by our Company pursuant to the Issue.
- 4. In-principle approval dated July 26, 2022 from the NSE for listing of the Equity Shares issued by our Company pursuant to the Issue.
- 5. Our Company's International Securities Identification Number ("ISIN") is INE0INJ01017.

#### **II.** Incorporation Related Approvals

- 1. Certificate of Incorporation dated August 23, 2006 issued to Navratna Wires Private Limited by the Assistant Registrar of Companies, National Capital Territory of Delhi and Haryana.
- 2. Fresh Certificate of Incorporation pursuant to change of name dated October 26, 2007 issued to our Company by the Registrar of Companies, National Capital Territory of Delhi and Haryana consequent upon change of name from Navratna Wires Private Limited to Plaza General Cable Wire Private Limited.
- 3. Fresh Certificate of Incorporation Consequent upon change of name from Plaza General Cable Wire Private Limited to Plaza Wires Private Limited dated February 06, 2009 issued to our Company by the Registrar of Companies, National Capital Territory of Delhi and Haryana.
- 4. Fresh Certificate of Incorporation Consequent upon Conversion from Private Company to Public Company dated March 10, 2022 issued to our Company by the Registrar of Companies, Delhi consequent upon change of name from Plaza Wires Private Limited to Plaza Wires Limited.
- 5. The Corporate Identity Number (CIN) of the Company is U31300DL2006PLC152344.

#### III. Business Related Approvals

#### A. Approvals obtained by the Company

i. Approvals obtained in respect of the Company's Existing Manufacturing Unit situated at Khasra No. 923/56, 924/58, 874/49/1 Katha Baddi, District -Solan, Himachal Pradesh-173205, India

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date of Expiry
1.	Registration and License to Work a Factory under the Factories Act, 1948 for premises Khasra No. 923/56, 924/58, 874/49/1 Katha Baddi, District -Solan, Himachal Pradesh-173205, India	Factories, Himachal Pradesh		January 1, 2023	December 31, 2027
2.	Approval of plan under the Factories Act, 1948 granted to the Company for its factory at	Commissioner-	-	April 19, 2022	Valid until cancelled

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date of Expiry
	Khasara No. 923/56, 924/58, 874/49/1 Katha Baddi, Solan, Himachal Pradesh, 173205, India.	Inspector of Factories, Himachal Pradesh			
3.	Approval granted to the Company for change in the location of unit from Plot No. 30 DIC Industrial Area, Baddi to Village Katha Baddi with effect from July 18, 2013.	Industries, Single Window Clearance	Ind/BD/SWCA/EM- II/PWPL-II/10-11-1513	July 26, 2013	Valid until cancelled
4.	Udyam Registration issued to the Company for the units bearing no. UP50B0034368 and HP11B0001155 for the premises situated at 923/56, Baddi, Village Katha, Distt. Solan, Himachal Pradesh, Pin: 173205.	Government of India, Ministry of Micro, Small and Medium Enterprises	UDYAM-HP-11-0002581	February 10, 2021	Valid until cancelled
5.	Fire No Objection Certificate issued to the Company for the premise situated at Unit-2, Khasara No. 923/56, 924/58, 874/49/1, Katha, Tehsil-Baddi, District-Solan, Himachal Pradesh.		-	March 04, 2022	March 03, 2024
6.	Allotment of Entrepreneur's Memorandum Part-II bearing no. 02/009/1/1/70692 to the Company's Unit-II.		IND/SWCA/BADDI/EM- II/PWPL-II/10-11242	April 21, 2011	Valid until cancelled
7.	Order for Change in name of the Company from M/s Plaza Wires Private Limited to M/s Plaza Wires Limited.		PSH/11-29/2023-Baddi- 2048	August 22, 2023	-

## ii. Approvals obtained in respect of the Company's premises situated at Ground Floor, K-444, Near Bhuteshwari Mandir Part-I, Burari, Delhi $-\,110084$

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date of Expiry
i.	Trade License				
1.	General Trade/ Storage License issued under Section 417 of the Delhi Municipal Corporation Act, 1957 to the Company for the premise situated at Ground Floor, K- 444, Near Bhuteshwari Mandir Part-I, Burari, Delhi – 110084.	Municipal Corporation, Central Licensing & Enforcement Cell	NGTL0621192251	April 03, 2023	March 31, 2024

## iii. Approvals obtained in respect of the Company's premises situated at H. NO.54, Rajiv Gandhi Road, Dhopolia, Jyotikuchi, Dist. Kamrup (M) Guwahati, Assam -781034

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date Expiry	of
i. '	Trade License					
i.		•	GMC/LZ/16/GTL/202 223/12170259	May 06, 2023	March 2024	31,

## B. Approvals obtained in respect of the Company's Proposed Manufacturing Unit at Khewat/ Khatuni no.99/102, and Khasra no.78/2, Kitat-(1), (Hadbast no.-197), Revenue Village, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh, India

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date of Expiry
i. <b>(</b>	Other Approvals/Registrat	ions			
1.	Company for premises situated at Mauja Damowala, Tehsil Baddi, District Solan, Himachal Pradesh subject to obtaining change in land use and planning	Chief Executive officer, Baddi Barotiwala Nalagarh Development Authority,	BBNDA-TCP-BADDI- Case No. 3778/BB- 310	January 18, 2022	Valid until cancelled
2.	Planning permission granted to the Company under Section dhara Section 31-1(B) of the Himachal Pradesh Town and Country Planning Act, 1977 and drawings/maps are approved over land comprised in Khasra No. 78, Mauja/Village Damowala, Tehsil Baddi, District Solan, and Himachal Pradesh for construction of industrial building.	Office of the Chief Executive Office, Baddi Barotiwala Nalagarh Development Authority, Chief Executive Officer, BBNDA, Baddi, Solan, Himachal Pradesh	02202200248	March 14, 2022	Valid for 3 (three) years
3.	In-Principal Approval granted to the Company	Single Window Clearance	HPSW/03/04/22/1//355	June 22, 2022	June 21, 2024

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date of Expiry
	for setting up a manufacturing enterprise at Khasra No 78/2, Village Damowala, P.O. Barotiwala, Tehsil Baddi, Distt Solan, Himachal Pradesh. (Application no. 35586).	Industries, Government of Himachal	85/802		
	This unit is required to employ at all level at least 80% (or as prescribed from time to time) of total manpower, whether on regular/Contractual/Subcontractual/daily basis/ or any other mode from amongst bona fide Himachali.				
	Employment:				
	Skilled:				
	70 (seventy)				
	Un-skilled:				
	42 (forty-two)				
	IT/TeS Professional:				
	19 (nineteen)				
4.	name/Constitution of the Company from M/s Plaza Wires Private limited to M/s Plaza Wires limited	of Industries, Single Window Clearance Agency, Baddi, Solan, Himachal Pradesh	Ind/SWCA/BD/EC/M/s Plaza Wires limited	February 08, 2023	-
5.	Order for Change in name of the Company from M/s Plaza Wires Private Limited (Unit-III) to M/s Plaza Wires Limited.	District Collector, Solan District, Himachal Pradesh	PSH/11-28/2023-Baddi- 2045	August 22, 2023	-

#### i. Quality Certificates

- a) Certificate of Registration bearing no. 21IQHY97 dated October 07, 2021 issued by AQC Middle East LLC to the Company for works premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh, India and office premises at A- 74, Okhala Industrial Area, Phase- II, New Delhi 110020, India for being in compliance with ISO 9001:2015 (*Quality Management System*) for manufacturing and trading of PVC wires and cables, electric fans, water heaters and appliances. This certificate is valid till October 06, 2024.
- b) Certificate of Registration bearing no. 21IEHX90 dated October 07, 2021 issued by AQC Middle East LLC to the Company for the works premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh, India and office premises at A- 74, Okhala Industrial Area, Phase- II, New Delhi 110020, India for being in compliance with ISO 14001:2015 (Environment Management)

- *System*) for manufacturing and trading of PVC wires and cables, electric fans, water heaters and appliances. This certificate is valid till October 06, 2024.
- c) Certificate of Compliance bearing no. QPCS-2022-PWES-02514 dated May 02, 2022issued by UK Certification and Inspection Limited to the Company for office premises at A- 74, Okhala Industrial Area, Phase-II, New Delhi 110020, India and works premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh, India for being in compliance with RoHS Directive )2011/65/EU) as amended (EU) 2015/863 of the European Parliament and of the Council on the restriction of use of certain hazardous substances [lead (Pb), mercury (Hg), cadmium (Cd), hexavalent chromium (Cr6+), polybrominated biphenyls (PBBs), and polybrominated diphenyl ethers (PBDEs)] in electrical and Electronic Equipment equipment. This certificate of compliance is based on the evaluation of a sample of the above-mentioned products. It does not imply and assessment of the mass-production of the product. The certificate is valid till May 01, 2025.
- d) Certificate bearing no. QACCE22060359 dated June 3, 2022 issued by QCL Certification Private Limited to the Company having its head office premises at A- 74, Okhala Industrial Area, Phase- II, New Delhi 110020, India and work premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan-173205, Himachal Pradesh, India for being in compliance with LVD (*Low Voltage Directive*) 2014/35/EU for activity of manufacturing and trading of PVC wires and cables, electric fans, LT power and control cables, single core PVC FR/ FRLS-H/ZHFR PVC insulated (unsheathed) flexible copper conductor cables voltage grade 650/1100V; Single core PVC FR insulated (unsheathed) with solid/standard copper conductor voltage grade 650/ 1100V; Multi core round PVC insulated and PVC sheathed with flexible copper conductor submersible cables voltage grade 650/1100V; Telephone and RG cables; Single core (unsheathed), twin flat and multicore and round PVC sheathed with solid/stranded aluminum conductor voltage grade 650/ 1100V; LT power cables- aluminum conductor; LT power and control cables-copper conductor; HT power cables-aluminum conductor, ceiling fans, industrial exhaust fan, TPW (fan), ventilation fan. This certificate is valid till June 02, 2025.
- e) Certificate of registration bearing no.: 22ZKZE26870 dated June 03, 2022 reissued June 27, 2023 by United Accreditation Foundation (UAF) to the Occupation Health & Safety Management System to the Company for head office at A- 74, Okhla Industrial Area, Phase- II, New Delhi 110020, India and work premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh has been assessed and found to be in accordance with the requirements of the management system standard ISO 45001:2018 for the following scope: manufacturing and trading of PVC wires and cables, Electric Fans, LT Power and Control Cables. This certificate is valid till June 02, 2025.
- f) Certificate of registration bearing no.: 211EHX90 dated October issued by AQC Middle East LLC to the Environment Management System of the Company for office premises at A- 74, Okhala Industrial Area, Phase- II, New Delhi 110020, India and work premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh has been assessed and found to be in accordance with the requirements of the management system standard ISO 14001:2015 for the following scope: manufacturing and trading of PVC wires and cables, electric fans, water heaters and appliances. This certificate is valid till October 06, 2024.
- g) Certificate of registration bearing no.: 211QHY97 dated October 07, 2021 issued by AQC Middle East LLC to the Quality Management System of the Company having its head office premises at A- 74, Okhala Industrial Area, Phase- II, New Delhi 110020, India and work premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh has been assessed and found to be in accordance with the requirements of the management system standard ISO 9001:2015 for the following scope: manufacturing and trading of PVC wires and cables, electric fans, water heaters and appliances. This certificate is valid till October 06, 2024.
- h) Certificate of Registration bearing no. CM/L-9424479 dated February 14, 2023 issued by Bureau of Indian Standards to the Company for the works premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh, India for being in compliance with IS 694:2010 for Quality Management Systems and product certification. The certificate is valid till April 30, 2024.
- i) Certificate of Registration bearing no.: 22ZKZE2685Q dated June 03, 2022 reissued on June 27, 2023 by United Accreditation Foundation (UAF) to the Quality Management System of the Company for head office at A- 74, Okhla Industrial Area, Phase- II, New Delhi 110020, India and work premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh which has been assessed and found to be in accordance with the requirements of the management system standard ISO 9001:2015 for the following scope: manufacturing and trading of PVC wires and cables, Electric Fans, LT Power and Control Cables. This certificate is valid till June 02, 2025.

j) Certificate of Registration bearing no.: 22ZKZE2686E dated June 03, 2022 reissued on June 27, 2023 by United Accreditation Foundation (UAF) to the Environmental Management System of the Company for head office at A- 74, Okhla Industrial Area, Phase- II, New Delhi – 110020, India and work premise situated at 923/56, 924/58, 874/49/1 Village Katha, Baddi, District: Solan- 173205, Himachal Pradesh which has been assessed and found to be in accordance with the requirements of the management system standard ISO 14001:2015 for the following scope: manufacturing and trading of PVC wires and cables, Electric Fans, LT Power and Control Cables. This certificate is valid till June 02, 2025.

#### IV. TAX RELATED APPROVALS

#### A. Approvals obtained by the Company

- The Company has been allotted Tax Deduction and Collection Account Number (TAN) bearing no. DELNOSO2OF.
- ii. The Company has been allotted Permanent Account Number (PAN) bearing no. AACCN3798F on August 23, 2006.
- iii. Certificate of Importer-Exporter Code (IEC) bearing no. 0515014605 dated May 29, 2015 issued by Additional Director General of Foreign Trade, Ministry of Commerce and Industry to the Company for premises situated at K-444, Village Burari, Delhi 110084. This certificate is valid until cancelled.

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date of Expiry
i.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at 0. HCL Compound, Niranjanpur Road, Dehradun, Dehradun, Uttarakhand, 248001.	Government of India	05AACCN3798F1ZC	July 17, 2018	Valid until cancelled
ii.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at K-444 Part – I, Burari, Village Burari, North Delhi, Delhi, 110084. Additional address:  K - 444, Part - I, Nathupura Road, Village Burari, Delhi, North Delhi, Delhi, 110084; A-74, Phase-II, Okhla Industrial Area, South Delhi, Delhi, 110020;	Government of India	07AACCN3798F2Z7	May 6, 2022	Valid until cancelled
iii.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at III-M/R 28 A, Nehru Nagar, Near Kalka Garhi Chowk, Ghaziabad, Uttar Pradesh, 20100. Total Number of Additional Places	Government of India	09AACCN3798F1Z4	June 2, 2022	Valid until cancelled
	of Business(s) in the State:  B - 16 Site - III, Industrial Area, Meerut Road, Ghaziabad, Uttar Pradesh, 201001.				
iv.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at Fourth Floor, Office No. 440, Ganpati Plaza, MI Road, Jaipur, Jaipur, Rajasthan, 302001.	Government of India	08AACCN3798F1Z6	November 28, 2020	Valid until cancelled
V.	Certificate of registration under Central Goods and Service Tax Act,		32AACCN3798F1ZF	August 08, 2023	Valid until

Sr. No.	Description	Authority	<b>Registration Number</b>	Date of Issue	Date of Expiry
	2017 for premises situated at Ground floor at Building No. 37/3140 – A1, Manimala Road, Edapally P.O., Kochi- 682 024.				cancelled
vi.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at 1 <sup>st</sup> Floor, 1/4 <sup>th</sup> , Marine Street, Office No.5, Dhobi Talab, 4 <sup>th</sup> Marine Street, Maharashtra, 400002.		27AACCN3798F1Z6	January 17, 2023	Valid until cancelled
vii.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at H.No.54, Dhopolia, Jyotikuchi, Rajiv Gandhi Road, Dhopolia, Jyotikuchi District, Kamrup (M), Guwahati, Kamrup Metropolitan, Assam – 781034		18AACCN3798F1Z5	May 10, 2022	Valid until cancelled
viii.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at Khasra No. 923/56, 924/58, 874/49/1, Industrial Area, Katha, Baddi, Solan, Himachal Pradesh, 173205.	Government of India	02AACCN3798F1ZI	July 17, 2018	Valid until cancelled
ix.	Certificate of registration under Central Goods and Service Tax Act, 2017 for premises situated at 234, Behind Mayur Restaurant, Rajan Plaza, Pabaht Village, SAS Nagar, Punjab, 140603.	Government of India	03AACCN3798F1ZG	September 20, 2017	Valid until cancelled
X.	Certificate of enrolment issued under the Maharashtra State Tax on Professions, Trades, Callings and Employmentsfor premises at 289/293, Ground Floor, Sopariwala House, Princess Street, Kalbadevi, Mumbai (M. Corp), Mumbai.*  *Company has made application to amend the above certificate to change the premises to 1st Floor, 1/4th, Marine Street, Office No.5, Dhobi Talab, 4th Marine Street,	of Goods and Service Tax Maharashtra	99463318526P	November 09, 2019	Valid until cancelled
xi.	Maharashtra, 400002.  Certificate of enrolment under the Assam Professions, Trades, Callings and Employments Taxation Act, 1947 for premises at House No-54, Dhopolia, Jyotikuchi, Rajiv Gandhi Road, Kamrup (U), Assam, India,781034.	Superintende nt of Taxes, Government of Assam	18969088911	June 09, 2022	Valid until cancelled
xii.	Registration certificate of shops and commercial establishment under the Assam Shops and Commercial Establishments Act, 1971 issued to the Company for the premises at	Labour Commissione	SHE/2023/BU1692243 704758VZ	August 17, 2023	Decembe r 30, 2024

Sr. No.	Description	Authority	Registration Number	Date of Issue	Date of Expiry
	House No-54,Dhopolia, Jyotikuchi, Rajiv Gandhi Road, Kamrup (U),Assam,India,781034.				
	The Company is subject to the Kerala Tax) Rules, 1996 for premises at Gro	und floor at Bui	lding No. 37/3140 – A1,	Manimala Road	, Edapally

P.O., Kochi- 682 024. Pursuant to this, the Company is compliant with annual payments as required thereunder.

#### V. LABOUR RELATED APPROVALS

#### A. Approvals obtained by the Company

Allotment of code dated February 25, 2015 with allotment code bearing no. DLCPM0038768000 under i. Employees' Provident Fund Act and Miscellaneous Provisions Act, 1952 issued to the Company by Employees' Provident Fund Organisation. This code is valid until cancelled.

#### 1) **Registrations under Shops and Establishment**

Sr. No.	Description	Authority	Registration Number/Code	Date of Certificate	Date of Expiry
1.	Registration Certificate of Shop and Commercial Establishment under the Rule 2-A (3)/Section 4-B (3) of the Uttar Pradesh Shops and Establishment Act, 1962 issued to the Company for premises situated at B-16, Site 3, Industrial Area, Meerut Road, Ghaziabad, Uttar Pradesh.	Labour Department Uttar Pradesh	UPSA09717643	April 01, 2021	March 31, 2026
2.	Registration Certificate of Shop and Commercial Establishment under the Rule 2-A (3)/Section 4-B (3) of the Uttarakhand Shops and Establishment Act, 2017 issued to the Company for premises situated at HCL Compound, Niranjanpur, Sharanpur Road, Dehradun, Uttarakhand 248001.	Labour Department, Uttarakhand	UKSADDN02814 9	December 24, 2021	Valid until cancelled
3.	Registration Certificate of Establishment issued under Delhi Shops & Establishment Act, 1954 to the Company for the premise situated at K444, Part I, Burari Village, New Delhi, 110084.	1	2022109694	March 29, 2022	Valid until cancelled
4.		Department of Labour, Government of National Capital Territory of Delhi	2022109619	March 29, 2022	Valid until cancelled
5.	Registration Certificate of Establishment issued under Uttar Pradesh Shops & Commercial Establishment Act, 1962 to the Company for the premise situated at III-M / R 28 A, Nehru Nagar,	Chief Inspector of Shops and Commercial Establishment, Uttar Pradesh	UPSA09724563	April 01, 2022	March 31, 2027

Sr. No.	Description	Authority	Registration Number/Code	Date of Certificate	Date of Expiry
	Near Kalka Garhi Chowk, Ghaziabad, 201001 Ghaziabad.				
6.	, <i>e</i>		SCA/2022/14/133 820	April 04, 2022	Valid until cancelled
7.	Registration certificate of shops and commercial establishment under the Punjab Shops and Commercial Establishment Act, 1958 issued to the Company for the premises at 234, Behind Mayur Restaurant, Rajan Plaza, Pabaht Village, Zirakpur, Mohali, Punjab, Derabassi 140603.	Punjab Department of	SER01/202204/00 1	April 18, 2022	March 31 every 3 (three) years
8.		Office of Chief Facilitator	890682045/CWard /Commercial II	January 10, 2023	-
9.	Registration Certificate under the Kerala Shops and Commercial Establishments Act, 1960 in respect of the Company's premises at Kalamassery Municipality, Building No.50/965— A1, Manimala Road, Edapally P.O., Kochi- 682 024.		SH070230011965	May 6, 2023	December 31, 2023

#### 2) Registrations under Employees State Insurance Act, 1948

Sr. No.	Description	Authority	Registration Number/Code	Date of Certificate	Date of Expiry
1.	Implementation letter for the certificate of registration issued under Section 1(3)/1(5) of the Employees' State Insurance Act, 1948 to the Company for the premises situated at 923/56, Village- Katha, P.O Baddi – 173205, Himachal Pradesh.	State Insurance	14000430010000607	April 27, 2011	Valid until cancelled
2.	Implementation letter registered under the Employees' State Insurance Act, 1948 to the Company for the premises situated at HCL Compound, Niranjanpur Saharanpur Road, Dehradun Uttarakhand, 248001, Dehradun, Uttarakhand.	Office, Employees' State Insurance	61140430010010607	March 09, 2022	Valid until cancelled

Sr. No.	Description	Authority	Registration Number/Code	Date of Certificate	Date of Expiry
3.	Implementation letter registered under the Employees' State Insurance Act, 1948 to the Company for the premises situated at 3 <sup>rd</sup> , M/R, 28 A, Nehru Nagar, Near Kalka Garhi Chowk, Ghaziabad, Uttar Pradesh, 201001.	Sub-Regional Office, Employees' State Insurance Corporation, Noida	67140430010010607	March 09, 2022	Valid until cancelled
4.	Implementation letter registered under the Employees' State Insurance Act, 1948 to the Company for the premises situated at A74 Okhla Industrial Area Phase 2, South Delhi, Delhi 110020.	Sub-Regional Office, Employees' State Insurance Corporation, Noida	20140430010010607	April 01, 2022	Valid until cancelled
5.	Implementation letter registered under the Employees' State Insurance Act, 1948 to the Company for the premises situated at K444, Part I, Burari Village, North Delhi, Delhi, 110084.	Sub-Regional Office, Employees' State Insurance Corporation, Noida	10140430010010607	April 01, 2022	Valid until cancelled
6.	Implementation letter registered under the Employees' State Insurance Act, 1948 to the Company for the premises situated at B-16, Site-III, Industrial Area, Meerut Road situated in Ghaziabad, 2010003.	Sub-Regional Office, Employees' State Insurance Corporation, Noida	67140430010020607	April 12, 2022	Valid until cancelled

#### 3) Registration under Contract Labour (Regulation and Abolition) Act, 1970

Sr. No.	De	scription				Authority	Registration Number/Code	Date of Certificate	Date of Expiry
1.	und (Re 19' at Vil	der C egulation a 70 to the C 923/56, llage Kath lan- 17320	contract and Ab ompany 924/5 na, Ba	oolition of for pr 8, 8' ddi, I	Labour n) Act, remises 74/49/1 District:	Government of Himachal Pradesh, Labour Department, Office of the Registering Officer	L.O. (Baddi) CLA/PE/369/2012	February 14, 2012	December 31, 2023
	S. n o	Name and address of the Contractors  Mr. Rakesh Baloni, TDS, Placements & Service Pvt. Ltd. SCO No. 910, Basement NAC	Nature of Work Loadin g, Unloadi ng And Housek eeping.	Required no. of person 1 40 nos.	Period of Contrac t (01.09. 2022 to 31.12.2 023)				
	2.	Manimajra, chandigarh Mr. Ajay Kumar Chauhan,	Loadin g, Unloadi	20 nos.	(01.09. 2022 to 31.12.2				

Service Ltd., Chintai public school, Village Bhurra a Baddd Solan I  3. Mr. Rana, Corpor Detecti Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpi Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	ective Security vice Pvt. ,, Near ntamani dic ool, lage: urranwal addi Dist. an H.P.  B.S. a, porate ective urity vice gd), obby rket, ur UCO	Securit y.	10 nos.	(01.09. 2022 to 31.12.2 023)
Service Ltd., Chintai public school, Village Bhurra a Baddd Solan I  3. Mr. Rana, Corpor Detecti Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpi Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	vice Pvi, Near ntamani lic ool, lage: urranwal addi Dist. an H.P. B.S. aa, porate ective urity vice gd), sby rket, ur UCO	Securit y.		2022 to 31.12.2
Chintai public school, Village Bhurra a Badd Solan I a Badd Solan I a Badd Solan I a Badd Solan I a Badd Bobby Market Near Bank, road, dist. H.P. a Mr. Mehra, JSM Enterpy Birla opp. Mandi, Vardhr Baddi, Solan I a Baddi	ntamani lic ool, lage: urranwal addi Dist. an H.P.  B.S. na, peorate ective urity vice gd), obby rket, ur UCO	Securit y.		2022 to 31.12.2
jublic school, Village Bhurra a Badd Solan I a service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpp Birla opp. Mandi, Vardhr Baddi, Solan I a service (Regd) Bobby Sirla opp. Mandi, Vardhr Bardi, Solan I a service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpp Birla opp. Mandi, Vardhr Baddi, Solan I a service (Regd) Bobby Mandi, Vardhr Kumar Sirla opp. Mandi, Solan I a service (Regd) Bobby Mandi, Vardhr Baddi, Solan I a service (Regd) Bobby Mandi, Solan I a service (Regd) Bobby Mandi, Vardhr Baddi, Solan I a service (Regd) Bobby Mr. Kumar Kumar Sirla a service (Regd) Bobby Market (R	dic ool, lage: urranwal addi Dist. an H.P.  B.S. na, porate ective urity vice gd), obby rket, ur UCO	Securit y.		2022 to 31.12.2
Village Bhurra a Baddd Solan I  3. Mr. Rana, Corpor Detecti Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpi Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	lage: urranwal addi Dist. an H.P.  B.S. na, porate ective urity vice gd), bby rket, ur UCO	Securit y.		2022 to 31.12.2
Bhurra a Badd Solan I Solan I Mr. Rana, Corpor Detecti Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpu Birla opp. Mandi, Vardhr Baddi, Solan I S. Mr. Kumar	B.S. an, porate ective urity vice gd), obby rket, ar UCO	Securit y.		2022 to 31.12.2
3. Mr. Rana, Corpor Detecti Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P. 4. Mr. Mehra, JSM Enterpp Birla opp. Mandi, Vardhr Baddi, Solan I 5. Mr. Kumar	B.S. na, porate ective urity vice gd), bby rket, ar UCO	Securit y.		2022 to 31.12.2
Rana, Corpor Detecti Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpi Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	na, porate ective urity vice gd), bby rket, ar UCO	y.		2022 to 31.12.2
Corpor Detecti Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpi Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	porate ective urity vice gd), bby rket, ar UCO		nos.	31.12.2
Securit Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpp Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	urity vice gd), oby rket, ar UCO			023)
Service (Regd) Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpi Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	vice gd), oby rket, ar UCO			
Bobby Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpr Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	oby rket, ar UCO			
Market Near Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpr Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	rket, ar UCO			
Bank, road, dist. H.P.  4. Mr. Mehra, JSM Enterpi Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar				
dist. H.P.  4. Mr. Mehra, JSM Enterpr Birla opp. Mandi, Vardhr Baddi, Solan I				
H.P.  4. Mr. Mehra, JSM Enterpy Birla opp. Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	d, Baddi . Solan			
Mehra, JSM Enterpi Birla opp, Mandi, Vardhr Baddi, Solan I  5. Mr. Kumar	2.			
JSM Enterpi Birla opp. Mandi, Vardhi Baddi, Solan I  5. Mr. Kumar		Loadin g,	20 nos.	(01.09. 2022 to
Birla opp. Mandi, Vardhr Baddi, Solan I	1	Unloadi ng And		31.12.2 023)
Mandi, Vardhr Baddi, Solan I 5. Mr. Kumar	la road,	Housek		023)
Vardhr Baddi, Solan I 5. Mr. Kumar	. Shive	eeping.		
5. Mr. Kumar	dhman,			
Kumar				
			10	(10.05.
A.M.		g, Unloadi	nos.	2023 to 31.12.2
Enterpr	ornricos	ng and		023)
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Sector- Bhiwa	7, U.I.T. oney,			
(Alwar	7, U.I.T. oney, tor-8,			
301019	7, U.I.T. oney, tor-8, wadi, war),			
•	7, U.I.T. oney, tor-8, wadi, war), asthan			

#### VI. ENVIRONMENT APPROVALS

- A. Approvals obtained by the Company
- i. Approvals obtained in respect of the Company's premises situated at 923/56, 924/58,874/49/1, Village Katha Baddi, Solan Baddi- 173205, Himachal Pradesh.

Sr. No.	Description	Authority	Registration Number/Code	Date of Certificate/ Intimation Letter	Date of Expiry
1.	Renewal of Consent to Operate under Section 25/26 of Water (Prevention & Control of Pollution) Act, 1974 and under Section 21 of Air (Prevention & Control of Pollution) Act, 1981 issued to the Company, 923/56 Village Katha Baddi, Solan Baddi-173205 read with change of name letter dated October 4, 2022.	Pradesh State Pollution Control Board	CTO/BOTH/RENEW /RO/2019/1093158	October 21, 2019 Valid from: April 1, 2019	March 31, 2029

ii. Approvals obtained in respect of the Company's Proposed Manufacturing Unit at Khewat/ Khatuni no.99/102, and Khasra no.78/2, Kitat-(1), (Hadbast no.-197), Revenue Village, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh, India.

Sr. No.	Description	Authority	Registration Number/Code	Date of Certificate/ Intimation Letter	Date of Expiry
1.	Consent to Establish under Section 25/26 of Water (Prevention & Control of Pollution) Act, 1974 and under Section 21 of Air (Prevention & Control of Pollution) Act, 1981 issued to the Company's Proposed Manufacturing Unit, sitauted at Khasra no.78/2, Village, Damowala, PO-Barotiwala,	Pradesh State Pollution Control Board	CTE/BOTH/NEW/R O/2022/7269078	November 30, 2022	November 29, 2023
	Tehsil-Baddi, District-Solan, Himachal Pradesh- 174103,India.				

#### VII. INTELLECTUAL PROPERTY RELATED APPROVALS

#### **Trademarks under License Agreement**

a. By virtue of a license agreement date August 20, 2020, Sanjay Gupta has licensed the trademark bearing no. 1877264 for goods: PVC electric wires & cables, PVC conduit pipes, switches, sockets, chokes, electric flat iron main switches, change over switches, ceiling rose, D.P switch, extension cord, electric junction box and bend, miniature circuit breakers, L.C.B., E.L.C.B., distribution board, M.C.B boxes to the Company for a period of 15(fifteen) years from the date of the agreement. The details of the trademark are given below:

Trademark application no.	Description of goods and services	Class	Status	Purpose	Trade Mark
1877264	Electric apparatus and instruments including, PVC electric wires and cables, PVC conduit pipes, switched, sockets, plugs, multi plugs, coil holders, bells, bell push, bell connectors, chokes, starters, electric flat iron, main switched, change over switched, ceiling rose, fuse kit kat, fuse units, adopters, pendant holders, angle holders, D.P. switch, extension cord, electric junction box and bend, miniature circuit breakers, L.C.B., E.L.C.B., distribution board, M.C.B boxes, capacitors, voltage stabilizers.	9	Unregistered	Currently, we are using this trademark for electric Tape, Wire and cables, PVC Conduit pipes and electrical accessories.	PCG

b. By virtue of a license agreement date February 04, 2010, Sanjay Gupta has licensed the trademark bearing no. 1877262 for goods: *PVC pipes, adhesive tapes and insulating tapes* to the Company for a period of 15(fifteen) years from the date of the agreement. The details of the trademark are given below:

Trademark application no.	Description of goods and services	Class	Status	Purpose	Trade Mark
1877262	Rubber, gutta-percha, gum, asbestos, mica and goods made from these materials and not included in other classes; plastics in extruded from for use in manufacture; packing, stopping and insulating materials; flexible pipes, not of metal; bakelite sheets; plastics sheet; PVC pipes; adhesive tapes and insulating tapes; PVC tapes; non-metallic sheet; sleeving paper; insulating varnish, insulating materials.	17	Unregistered	Currently, we are using this trademark for electric Tape, Wire and cables, PVC Conduit pipes and electrical accessories.	PCG

#### VIII.PENDING APPROVALS

1. Intellectual Property Rights related approvals.

#### A. Assignment Agreement

#### Trade Marks

a. By virtue of an assignment deed dated April 02, 2022 Mr. Sanjay Gupta has assigned the trademark bearing no. 2666068 for the goods: "PVC Insulated Wires and Cables", to the Company in perpetuity. The Company has made an application under Form TM-P dated April 04, 2022 to register the title of the Company as the subsequent proprietor by way of assignment of the trademark. The application is pending before the Registrar of Trademarks. The details of the trademark are given below:

Trademark Number/ Application No./ Registration Certificate Number	Description of goods and services	Issuing Authority	Class	Status	Validity	Purpose	Trade Mark
2666068	PVC insulated wires and cables.	Registrar of Trademark s	9	Registered	January 03, 2030	Currently, we are using this for PVC Insulated wires and cables.	CABLAN PAL DOBAGE VIRGO CALL

b. By virtue of an assignment deed dated April 02, 2022 Mr. Sanjay Gupta has assigned the trademark bearing no. 2666069 for the goods: "Insulated Electric Wires and Insulated Electric Cables", to the Company. The

Company has made an application under Form TM-P dated April 04, 2022 to register the title of the Company as the subsequent proprietor by way of assignment of the trademark. The application is pending before the Registrar of Trademarks. The details of the trademark are given below:

Trademark Number/App lication No./ Registration Certificate Number	Description of goods and services	Issuing Authority	Class	Status	Validity	Purpose	Trade Mark
2666069	Insulated electric wires and insulated electric cables	Registrar of Trademark s	9	Registered	February 14, 2025	Currently, we are using this for PVC Insulated wires and cables	PLAZA

#### Copyright

c. By virtue of an assignment deed dated April 02, 2022 Plaza Wires and Electricals Private Limited has assigned the copyright bearing no. A-59106/2001 to the Company. The Company has made an application under Form XV of the Copyright Act, 1957 dated April 02, 2022 to change the entry in the Register of Copyrights consequent to the assignment. The application is pending before the Register of Copyrights. The registration of the copyright bearing no. A-59106/2001 is valid as under Section 22 of the Copyright Act, 1957. The details of the copyright are given below:

Registra tion Number	Title of work	Date of filing	Date of issue	Class and Descrip tion	Status	Author as per extract from Register of Copyrights	Purpose	Copyright
A- 59106/	Plaza (Label)	August 31,	March 08, 2001	Artistic	Registered	Sunil Gupta	Currentl y, we are	
2001	(Lucci)	2000	00, 2001				using as a logo on	70
Diary No.							our	201.202.2
2045/							products .	
2000- CO/A								the quality you can trust
CO/11								

#### B. Registered User Agreement

#### Trade Marks

a. By virtue of a registered user agreement dated April 02, 2022, Action Cables India Private Limited has permitted the Company to use the trademark bearing no. 3380339 for the goods: "*Electric Insulated Wires and Cables*", for a period 5 years from the date of the registered user agreement. Plaza Wires and Electricals Private Limited and the Company have jointly made an application under Form TM-U of the Trade Marks Act, 1999 dated April 04, 2022 to register the Company as a "registered user" with the Registrar of Trademarks. The application is pending for consideration by the Registrar of Trademarks. The details of the trademark are given below:

Trademark Number/ Application No. / Registration Certificate Number	Description of goods and services	Issuing Authority	Class	Status	Validity	Purpose	Trade Mark
3380339	Electric switches, sockets, plugs, multiplugs, coil holders, bells, bell push, bell connectors, chokes, starters, electric insulated wires and cables, main switches, ceiling rose, fuse kit kat, fuse units, adopters, conduit pipes, pendant holders, D.P. switch, extension cord, electric line tester, electric junction box and bend, MCB, L.C.B.; E.L.C.B, ampere and volt meters, electric meters, distribution board, M.C.B. boxes, capacitors, TV, radio, sound recording and reproducing appliances, antenna, cassette tape recorder and player, VCP, VCR, video tapes.	Registrar of Trademarks	9	Register ed	October 04, 2026	Currently, we are using for wire and cables and electrical accessories	ACTION

b. By virtue of a registered user agreement dated April 02, 2022, Action Cables India Private Limited has permitted the Company to use the trademark bearing no. 460270 for the goods: *Wires and Cables* for a period 5 years from the date of the registered user agreement. Plaza Wires and Electricals Private Limited and the Company have jointly made an application under Form TM-U of the Trade Marks Act, 1999 dated April 04, 2022 to register the Company as a "registered user" with the Registrar of Trademarks. The application is pending for consideration by the Registrar of Trademarks. The details of the trademark are given below:

Trademark Number/ Application No./ Registration Certificate Number	Description of goods and services	Issuing Authority	Class	Status	Validity	Purpose	Trade Mark
460270	Wires, cables and switches.	Registrar of Trademarks	9	Register ed	September 15, 2027	Currentl y, we are using for wire and cables and electrica 1 accessor ies	ACTION

c. By virtue of a registered user agreement dated April 02, 2022, Plaza Wires and Electricals Private Limited has permitted the use of the trademark bearing no. 3791185 for the goods: "Installations for heating, steam generating, cooking, drying, ventilating", to the Company for a period 5 years from the date of the registered user agreement. Plaza Wires and Electricals Private Limited and the Company have jointly made an application under Form TM-U of the Trade Marks Act, 1999 dated April 04, 2022 to register the Company as a "registered user" with the Registrar of Trademarks. The application is pending for consideration by the Registrar of Trademarks. The details of the trademark are given below:

Trademark Number/ Application No./ Registration Certificate Number	Description of goods and services	Issuing Authority	Class	Status	Validity	Purpose	Trade Mark
3791185	Installations for lighting, heating, steam generating, cooking, refrigerating, drying, ventilating.	Registrar of Trademarks	11	Register ed	March 28, 2028	Currently, we are using as a logo on our products	

d. By virtue of a registered user agreement dated April 02, 2022, Plaza Wires and Electricals Private Limited has permitted the use of the trademark bearing no. 865167 for the goods: "Installations for heating, steam generating, cooking, drying, ventilating", to the Company for a period 5 years from the date of the registered user agreement. Plaza Wires and Electricals Private Limited and the Company have jointly made an application under Form TM-U of the Trade Marks Act, 1999 dated April 04, 2022 to register the Company as a "registered user" with the Registrar of Trademarks. The application is pending for consideration by the Registrar of Trademarks. The details of the trademark are given below:

Trademark Number/ Application No./ Registration Certificate Number	Description of goods and services	Issuing Authority	Class	Status	Validity	Purpose	Trade Mark
865167	Installations for lighting, heating, steam generating, cooking, refrigerating, drying, ventilating.	Registrar of Trademarks	11	Registered	July 12, 2029	Currently, we are using for lighting, heating, steam generating products.	

- The Company has made an Application dated February 22, 2023 bearing Ref No: 000004722147 under the Maharashtra State Tax on Professions, Trades, Callings and Employments Act, 1975 for amendment of the Certificate of Enrolment for bringing on the record the address of the new premises of the Company situated at 1st Floor, 1/4th, Marine Street, Office No.5, Dhobi Talab, 4th Marine Street, Maharashtra, 400002.
- 3. The Company has made an application dated August 17, 2023 for obtaining Consent to Operate under Section-21 of the Air (Prevention & Control of Pollution) Act, 1981 and under Section-25 and/or under Section -26 of the Water (Prevention and Control of Pollution) Act, 1974 for the Proposed Manufacturing Unit at Khasra No. 78/2, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh.
- 4. Proposed Manufacturing Unit at Khasra No. 78/2, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh.
  - i. The Company has made an application dated December 21, 2021 to Chief Executive Officer, BBNDA, Baddi Solan, Himachal Pradesh to grant a No Objection Certificate for changing the name from Jass Enterprises to Plaza Wires Limited in their records.

#### IX. APPLICATIONS YET TO BE MADE BY THE COMPANY

- Proposed Manufacturing Unit at Khasra No. 78/2, Damowala, Tehsil-Baddi, District-Solan, Himachal Pradesh.
  - a. Our Company will make an application to obtain the grant of permit for a new borewell at the relevant time in future.

#### OTHER REGULATORY AND STATUTORY DISCLOSURES

#### **Authority for the Issue**

Corporate Approvals

- 1. Our Board has authorised the Issue by a resolution dated March 10, 2022
- 2. Our Shareholders have authorised the Issue, pursuant to a special resolution passed on March 11, 2022 under Section 62(1) (c) of the Companies Act 2013.
- 3. The Board has, on April 30, 2022 approved the Draft Red Herring Prospectus for filing with SEBI and the Stock Exchanges.
- 4. The Board has, on September 22, 2023 approved the Red Herring Prospectus for filing with the RoC, SEBI and the Stock Exchanges.
- 5. The Board, pursuant to resolution dated October 6, 2023 has approved the Prospectus.

In-principle Listing Approvals

Our Company has received in-principle approvals from the BSE and NSE for the listing of our Equity Shares pursuant to their respective letters, both dated July 26, 2022.

#### Prohibition by the SEBI, the RBI or Governmental Authorities

Our Company, our Directors, our Promoters, Promoter Group, persons in control of our Company and companies or entities with which our Company's Promoters and Directors are associated as Directors / Promoters are not prohibited/debarred from accessing the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by SEBI or any other securities market regulator in any other jurisdiction or any other authority/court. The listing of any securities of our Company has never been refused at any time by any of the Stock Exchange in India. There are no violations of securities laws committed by them in the past or are pending against them.

Neither our Promoters nor our Directors are promoters or directors of companies, which are debarred from accessing the capital markets by the SEBI.

None of our Directors are, in any manner, associated with the securities market. Further, there are no outstanding actions initiated by SEBI against any of our Directors, in the past five years.

There are no outstanding warrants, options or rights to convert debentures, loans or other instruments convertible into, or which would entitle any person any option to receive Equity Shares, as on the date of this Prospectus.

Our Promoters or Directors have not been declared as Fugitive Economic Offenders.

Neither our Company nor our Directors have been declared as a Willful Defaulter or a Fraudulent Borrower, as defined under the SEBI ICDR Regulations.

The Company, its Directors and its promoters / promoter group are not declared as "Fraudulent Borrowers" by the lending banks or financial institutions or consortium, in terms of the Master Directions on Frauds – Classification and Reporting by commercial banks and select FIs dated July 1, 2016, as amended, issued by the Reserve Bank of India.

#### Compliance with the Companies (Significant Beneficial Owners) Rules, 2018 and amendments thereof

Our Company, our Promoters, members of Promoter Group confirm that they are in compliance with the Companies (Significant Beneficial Owners) Rules, 2018, as amended, to the extent applicable to them, as on the date of this Prospectus.

#### Eligibility for the Issue

Our Company is eligible for the Issue in accordance with the eligibility criteria provided in Regulation 6(2) of the

SEBI ICDR Regulations, and is in compliance with the conditions specified therein in the following manner:

"An issuer not satisfying the condition stipulated in sub-regulation (1) shall be eligible to make an initial public offer only if the issue is made through the book-building process and the issuer undertakes to allot at least seventy five percent of the net issue to qualified institutional buyers and to refund the full subscription money if it fails to do so."

Our Company is not eligible for the Issue in accordance with Regulation 6(1) of the SEBI ICDR Regulations, and does not comply with the conditions specified therein in the following manner:

• Our Company has an average operating profit of at least ₹119.89 million, calculated on a restated basis, during the preceding three years (of 12 months each). However, our Company does not have an operating profit in each of these preceding three years.

Our Company's net tangible assets, monetary assets, monetary assets as a percentage of the net tangible assets, operating profit and net worth derived from the Restated Financial Statements included in this Prospectus as at, and for the three immediately preceding Financial Years are disclosed below.

Particulars	Fiscal 2023	Fiscal 2022	Fiscal 2021
r at uculars	(in ₹ milli	otherwise)	
Restated Net Tangible Assets (A)(1)	523.81	446.91	389.34
Operating Profit (B)(2)	144.45	119.01	96.20
Net Worth (C)(3)	530.77	455.15	394.79
Restated Monetary Assets (D)(4)	2.96	0.09	0.10
Restated Monetary Assets as a Percentage of the Restated Net Tangible Assets (D)/(A)	0.57%	0.02%	0.03%

- (1) "Net Tangible Assets" means the sum of all net assets of the issuer, excluding intangible assets as defined in Indian Accounting Standard (Ind AS) 38, issued by the Institute of Chartered Accountants of India.
- (2) Operating profit" means the profit before finance costs, other income and tax expenses.
- (3) "Net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation (4) "Monetary Assets" means cash in hand, balance with bank in current and deposit account (net of bank deposits not considered as cash and cash equivalent

We are an unlisted company not complying with the conditions specified in Regulation 6(1) of the SEBI ICDR Regulations and are, therefore, required to meet the conditions detailed in Regulation 6(2) of the SEBI ICDR Regulations.

We undertake to comply with Regulation 6(2) of the SEBI ICDR Regulations. Accordingly, our Company is required to Allot not less than 75% of the Issue to QIBs and in the event that we fail to do so, the Bid Amounts received by our Company shall be refunded to the Bidders, in accordance with the SEBI ICDR Regulations and other applicable laws.

Further, in accordance with Regulation 49(1) of the SEBI ICDR Regulations, our Company shall ensure that the number of Allottees in the Issue shall be not less than 1,000.

Our Company confirms that it is in compliance with the conditions specified in Regulation 7(1) of the SEBI ICDR Regulations, to the extent applicable, and will ensure compliance with the conditions specified in Regulation 7(2) of the SEBI ICDR Regulations, to the extent applicable.

Further, our Company confirms that it is not ineligible to make the Issue in terms of Regulation 5 of the SEBI ICDR Regulations, to the extent applicable. The details of our compliance with Regulation 5 of the SEBI ICDR Regulations are as follows:

1. None of our Company, our Promoters, members of our Promoter Group and our Directors are debarred from accessing the capital markets by SEBI.

- 2. None of the Promoters or Directors of our Company is a Promoter or a Director of any other company which is debarred from accessing the capital market by SEBI.
- 3. None of our Company, our Promoters or Directors have been categorized as a Willful Defaulter or a Fraudulent Borrower (as defined in the SEBI ICDR Regulations).
- 4. None of our Promoters or Directors has been declared a fugitive economic offender in accordance with the Fugitive Economic Offenders Act, 2018.
- 5. The Equity Shares are fully paid-up and there are no partly paid-up Equity Shares as on the date of filing of this Prospectus; and
- 6. Our Company, along with the Registrar to the Issue, has entered into tripartite agreements dated February 22, 2022 and January 11, 2022 with NSDL and CDSL, respectively, for dematerialization of the Equity Shares:
- 7. There are no outstanding convertible securities or any other right which would entitle any person with any option to receive Equity Shares, as on the date of this Prospectus.
- 8. Our Company shall not make an Allotment if the number or prospective allottees is less than 1,000 in accordance with Regulation 49(1) of the SEBI ICDR Regulations.

#### **Disclaimer Clauses**

#### DISCLAIMER CLAUSE OF THE SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF THE DRAFT RED HERRING PROSPECTUS TO SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT RED HERRING PROSPECTUS. THE BOOK RUNNING LEAD MANAGER, PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT RED HERRING PROSPECTUS ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING AN INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE DRAFT RED HERRING PROSPECTUS, THE BOOK RUNNING LEAD MANAGER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE BOOK RUNNING LEAD MANAGER PANTOMATH CAPITAL ADVISORS PRIVATE LIMITED HAS FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED APRIL 30, 2022 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.

THE FILING OF THE DRAFT RED HERRING PROSPECTUS DOES NOT, HOWEVER, ABSOLVE THE COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND/OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP, AT ANY POINT OF TIME, WITH THE BRLM, ANY IRREGULARITIES OR LAPSES IN THE DRAFT RED HERRING PROSPECTUS.

All legal requirements pertaining to this Issue will be complied with at the time of filing of the Red Herring Prospectus with the RoC in terms of Section 32 of the Companies Act. All legal requirements pertaining to this Issue will be complied with at the time of filing of the Prospectus with the RoC in terms of Sections 26, 32, 33(1) and 33(2) of the Companies Act.

#### Disclaimer from our Company, our Directors and the BRLM

Our Company, our Directors, and the BRLM accept no responsibility for statements made otherwise than in this Prospectus or in the advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information, including our Company's website www.plazawires.in or any website of any affiliate of our Company, any of the Group Companies, would be doing so at his or her own risk.

The BRLM accepts no responsibility, save to the limited extent as provided in the Issue Agreement and the Underwriting Agreement to be entered into between the Underwriter and our Company.

All information shall be made available by our Company and the BRLM to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever, including at road show presentations, in research or sales reports, at Bidding centers or elsewhere.

None among our Company, any member of the Syndicate is liable for any failure in uploading the Bids due to faults in any software/ hardware system or otherwise; the blocking of Bid Amount in the ASBA Account on receipt of instructions from the Sponsor Bank on account of anyerrors, omissions or non- compliance by various parties involved in, or any other fault, malfunctioning or breakdown in, or otherwise, in the UPI Mechanism.

#### **Caution**

Investors who Bid in the Issue are required to confirm and are deemed to have represented to our Company, Underwriter and their respective directors, officers, agents, affiliates, and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares and will not offer, sell, pledge, or transfer the Equity Shares to any person who is not eligible under any applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares. Our Company, Underwriter and their respective directors, officers, agents, affiliates, and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares.

The BRLM and its associates and affiliates may engage in transactions with, and perform services for, our Company, our Group Companies, and their respective affiliates or associates or third parties in the ordinary course of business and have engaged, or may in the future engage, in commercial banking and investment banking transactions with our Company and its affiliates or associates or third parties, for which they have received, and may in the future receive, compensation.

#### Disclaimer in respect of Jurisdiction

Any dispute arising out of the Issue will be subject to the jurisdiction of appropriate court(s) in New Delhi, India only.

This Issue was being made in India to persons resident in India (including Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, Hindu Undivided Families ("HUFs"), companies, other corporate bodies and societies registered under the applicable laws in India and authorised to invest in equity shares, Indian Mutual Funds registered with the SEBI, Indian financial institutions, commercial banks, regional rural banks, co-operative banks (subject to permission from the RBI), systemically important non-banking financial companies or trusts registered under the Societies Registration Act, 1860, as amended from time to time, or any other applicable trust laws, and who are authorised under their respective constitutions to hold and invest in equity shares, public financial institutions as specified under Section 2(72) of the Companies Act 2013, multilateral and bilateral development financial institutions, state industrial development corporations, venture capital funds, permitted insurance companies, provident funds and pension funds with a minimum corpus of ₹250,000,000/- (Rupees Two Hundred and Fifty Million Only), National Investment Fund, insurance funds set up and managed by army, navy or air force of Union of India, insurance funds set up and managed by the Department of Posts, GoInd, to permitted systemically important NBFCs registered with the RBI, non-residents including Eligible NRIs, Alternative Investment Funds. Foreign Portfolio Investors registered with SEBI, venture capital fund, foreign venture capital fund and QIBs. This Prospectus does not, however, constitute an offer to sell or an invitation to subscribe to Equity Shares offered hereby, in any jurisdiction to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions. Any dispute arising out of this Issue will be subject to the jurisdiction of appropriate court(s) in New Delhi, India only.

No action has been, or will be taken to permit a public offering in any jurisdiction where action would be required for that purpose, except that the Red Herring Prospectus has been filed with SEBI for its observations. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Red Herring Prospectus may not be distributed, in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Red Herring Prospectus, nor any offer or sale hereunder, shall, under any circumstances, create any implication that there has been no change in our affairs from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

#### **Eligibility and Transfer Restrictions**

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The Equity Shares have not been and will not be registered under the U.S. Securities Act, and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable U.S. state securities laws. Accordingly, the Equity Shares are being offered and sold outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and applicable laws of the jurisdictions where such offers and sales occur.

#### Each purchaser of the Equity Shares in the Issue in India shall be deemed to:

- represent and warrant to our Company, the BRLM and the Syndicate Members that it was outside the United States (as defined in Regulation S) at the time the offer of the Equity Shares was made to it and it was outside the United States (as defined in Regulation S) when its buy order for the Equity Shares was originated.
- represent and warrant to our Company, the BRLM and the Syndicate Members that it did not purchase the Equity Shares as result of any "directed selling efforts" (as defined in Regulation S).
- represent and warrant to our Company, the BRLM and the Syndicate Members that it bought the Equity Shares for investment purposes and not with a view to the distribution thereof. If in the future it decides to resell or otherwise transfer any of the Equity Shares, it agrees that it will not offer, sell or otherwise transfer the Equity Shares except in a transaction complying with Rule 903 or Rule 904 of Regulation S or pursuant to any other available exemption from registration under the U.S. Securities Act.
- represent and warrant to our Company, the BRLM and the Syndicate Members that if it acquired any of the Equity Shares as fiduciary or agent for one or more investor accounts, it has sole investment discretion with respect to each such account and that it has full power to make the foregoing representations, warranties, acknowledgements and agreements on behalf of each such account.
- represent and warrant to our Company, the BRLM and the Syndicate Members that if it acquired any of the Equity Shares for one or more managed accounts, that it was authorized in writing by each such managed account to subscribe to the Equity Shares for each managed account and to make (and it hereby makes) the representations, warranties, acknowledgements and agreements herein for and on behalf of each such account, reading the reference to "it" to include such accounts.
- agree to indemnify and hold the Company, the BRLM and the Syndicate Members harmless from any and all costs, claims, liabilities and expenses (including legal fees and expenses) arising out of or in connection with any breach of these representations, warranties or agreements. It agrees that the indemnity set forth in this paragraph shall survive the resale of the Equity Shares.
- acknowledge that our Company, the BRLM, the Syndicate Members and others will rely upon the truth and accuracy of the foregoing representations, warranties, acknowledgements and agreements.

### Bidders are advised to ensure that any Bid from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law.

Further, each Bidder where required must agree in the Allotment Advice that such Bidder will not sell or transfer any Equity Shares or any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act.

#### **Disclaimer Clause of the BSE**

As required, a copy of the Draft Red Herring Prospectus was submitted to BSE. The disclaimer clause as intimated by BSE to our Company, post scrutiny of the Draft Red Herring Prospectus, is as follows:

"BSE Limited ("the Exchange") has given vide its letter dated July 26, 2022, permission to this Company to use the Exchange's name in this offer document as one of the stock exchanges on which this company's securities are proposed to be listed. The Exchange has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Company. The Exchange does not in any manner: -

- a) warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; or
- b) warrant that this Company's securities will be listed or will continue to be listed on the Exchange; or
- c) take any responsibility for the financial or other soundness of this Company, its promoters, its management or any scheme or project of this Company.

and it should not for any reason be deemed or construed that this offer document has been cleared or approved by the Exchange. Every person who desires to apply for or otherwise acquires any securities of this Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever."

#### **Disclaimer Clause of NSE**

As required, a copy of the Draft Red Herring Prospectus has been submitted to NSE. The disclaimer clause as intimated by NSE to our Company, post scrutiny of the Draft Red Herring Prospectus, is as follows:

"As required, a copy of this Offer Document has been submitted to National Stock Exchange of India Limited (hereinafter referred to as NSE). NSE has given vide its letter Ref.: NSE/LIST/1686 dated July 26, 2022, permission to the Issuer to use the Exchange's name in this Offer Document as one of the Stock Exchanges on which this Issuer's securities are proposed to be listed. The Exchange has scrutinized this draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by NSE should not in any way be deemed or construed that the offer document has been cleared or approved by NSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of this Issuer.

Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription /acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever."

#### Listing

Applications will be made to the Stock Exchanges for obtaining permission to list, trade and deal in and for an official quotation of the Equity Shares being issued and sold in the Issue and NSE is the Designated Stock Exchange, with which the Basis of Allotment will be finalised for the Issue. Our existing Equity Shares are not listed on any Stock Exchanges in India.

If the permission to deal in and for an official quotation of the Equity Shares is not granted by any of the Stock Exchanges, our Company shall forthwith repay, without interest, all monies received from the applicants in pursuance of the Red Herring Prospectus. If such money is not repaid within the prescribed time, then our Company and every officer in default shall be liable to repay the money, with interest, as prescribed under applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all Stock Exchanges mentioned above are taken within 6 (six) Working Days of the Bid/Issue Closing Date or such other period as may be prescribed by the SEBI. If our Company does not allot Equity Shares pursuant to the Issue within 6 (six) Working Days from the Bid/ Issue Closing Date or within such

timeline as prescribed by SEBI, it shall repay without interest all monies received from Bidders, failing which interest shall be due to be paid to the Bidders at the rate of 15% per annum for the delayed period.

If our Company does not Allot the Equity Shares within 6 (six) Working Days from the Bid/Issue Closing Date or within such timeline as prescribed by SEBI, all amounts received in the Public Issue Account will be transferred to the Refund Account and it shall be utilised to repay, without interest, all monies received from Bidders, failing which interest shall be due to be paid to the Bidders at the rate of 15% per annum for the delayed period, subject to applicable law.

#### **Impersonation**

Attention of the Bidders is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act 2013, which is reproduced below:

"Any person who -

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities, or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

shall be liable for action under section 447"

The liability prescribed under Section 447 of the Companies Act 2013 includes imprisonment for a term of not less than 6 (six) months extending up to 10 (ten) years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount.

#### **Consents**

Consents in writing of our Directors, the Company Secretary and Compliance Officer, Chief Financial Officer, the legal counsel, the bankers to our Company, industry sources the BRLM and Registrar to the Issue, the Syndicate Members, Bankers to the Issue/Escrow Bank, Public Issue Account Bank, Sponsor Bank and Refund Bank to act in their respective capacities as well as the consent of the Monitoring Agency have been obtained.

Our Company has received consent of our Statutory Auditors, who hold a valid peer review certificate, to include their name as required under Section 26(5) of the Companies Act 2013 in this Prospectus.

The said consents are filed along with a copy of the Red Herring Prospectus with the Registrar of Companies, Delhi, as required under the Companies Act, 2013 and such consents have not been withdrawn up to the time of delivery of this Prospectus, for registration with the Registrar of Companies, New Delhi.

#### **Experts**

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received written consent from the Statutory Auditor, who holds a valid peer review certificate, to include its name as required under Section 26(5) of the Companies Act, 2013 in this Prospectus and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 in respect of the examination report dated August 18, 2023, of the Statutory Auditor on the Restated Financial Statements of our Company, as at and for Fiscals 2023, 2022 and 2021 and the Statement of Special Tax Benefits dated August 18, 2023, included in this Prospectus and such consent has not been withdrawn as on the date of this Prospectus.

#### Particulars regarding public or rights issues by our Company during the last 5 (five) years

Our Company has not made any public or rights issue in the last 5 (five) years.

#### Commission or Brokerage on Previous issues in the last 5 (five) years

Since this is the initial public issuing of the Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing to or procuring or agreeing to procure public subscription for any of our Equity Shares in the 5 (five) years preceding the date of the Prospectus.

#### **Capital Issues in the Preceding Three Years**

Except as disclosed in "Capital Structure - Share capital History of our Company" beginning on page 71, our Company has not made any capital issues during the three years immediately preceding the date of this Prospectus.

There have been no capital issues by our Group Companies during last 3 (three) years. There are no other listed companies under the same management at present or during the last three years.

#### Performance vis-à-vis Objects

Our Company has not undertaken any public issues, including any rights issues to the public in the 5 (five) years immediately preceding the date of this Prospectus.

#### Performance vis- à-vis Objects: Last Issue of Subsidiaries/Promoters

Our Company does not have any subsidiaries or listed promoters and none of them have made any public issues, including rights issues to the public in the 5 (five) years immediately preceding the date of this Prospectus.

The price information of past issues handled by Pantomath Capital Advisors Private Limited is as follows:

Sr. No	Issue Name	Issue Size (Cr)	Issue Price (Rs.)	Listing date	Opening price on listing date	+/- % change in closing price, [+/- % change in closing benchmark]- 30th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180th calendar days from listing
1.	V-Marc India Limited	23.40	39.00	April 9, 2021	46.50	-15.48 % (0.08%)	-31.08 % (7.04%)	-17.74% (20.14)
2.	Exxaro Tiles Limited	160.78	120.00	August 16, 2021	126.00	23.69% (4.93%)	16.19% (9.30%)	1.07% (4.90%)
3.	A B Cotspin India Limited	10.09	35.00	January 11, 2022	38.50	41.82% (- 3.28%)	12.60% (-2.11%)	-3.60% (-10.65%)
4.	Sah Polymers Limited	66.30	65.00	January 12, 2023	85.00	-4.24% (- 0.01%)	-12.11% (- 1.14%)	13.59% (8.39%)
5.	Urban Enviro Waste Management limited	11.42	100.00	June 22, 2023	141.00	- 27.66% (5.19%)	-5.39% (6.02%)	-
6.	Aeroflex Industries Limited	351.00	108.00	August 31, 2023	197.40	-22.59% (1.54%)	-	-
7.	Vishnu Prakash R Punglia Limited	308.60	99.00	September 05, 2023	165.00	0.67% (- 0.71%)	-	-

For details regarding the track record of the Book Running Lead Manager, as specified in the Circular reference CIR/MIRSD/1/2012 dated January 10, 2012 issued by SEBI, please refer to the website <a href="https://www.pantomathgroup.com">www.pantomathgroup.com</a>

Sources: All share price data is from www.bseindia.com and www.nseindia.com.

#### Note:

- 1. The BSE Sensex and CNX Nifty are considered as the Benchmark Index.
- 2. Prices on BSE/NSE are considered for all of the above calculations.
- 3. In case the 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> day is a holiday, closing price on BSE/NSE of the previous trading day has been considered.
- 4. In case 30<sup>th</sup>/90<sup>th</sup>/180<sup>th</sup> days, scrips are not traded then closing price on BSE/NSE of the previous trading day has been considered.

### Summary statement of price information of past public issues handled by Pantomath Capital Advisors Private Limited

Financial year	Total no. of IPO	Total funds raised (Rs.	disc Cale	IPOs trad count on 30 ndar day fi isting date	)th rom	Nos of IPOs trading at premium on 30th Calendar day from listing date			Nos of IPOs trading at discount on 180th Calendar day from listing date			Nos of IPOs trading at premium on 180th Calendar day from listing date		
		Cr)	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%	Over 50%	Between 25-50%	Less than 25%
21-22	3	194.27	-	-	1	-	1	1	-	-	2	-	-	1
22-23	1	66.30	-	-	1	1	-	-	-	-	-	-	-	1
23-24*	3	671.02	-	1	1	-	-	1	-	-	-	-	-	-

<sup>\*</sup>Upto October 06, 2023

#### Track record of past issues handled by the Book Running Lead Manager

For details regarding the track record of the Book Running Lead Manager, as specified in circular (reference CIR/MIRSD/1/2012) dated January 10, 2012 issued by SEBI, please see the website of the Book Running Lead Manager, i.e., <a href="https://www.pantomathgroup.com">https://www.pantomathgroup.com</a>

#### Track record of past issues handled by the BRLM

For details regarding the track record of the Managers, as specified in Circular reference CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer to the website of the BRLM, as set forth in the table below:

Sr. No.	Name of the BRLM	Website
1.	Pantomath Capital Advisors Private Limited	www.pantomathgroup.com

#### **Stock Market Data of the Equity Shares**

This being the initial public issuing of the Equity Shares of our Company, the Equity Shares are not listed on any stock exchange as on the date of this Prospectus, and accordingly, no stock market data is available for the Equity Shares.

#### Mechanism for Redressal of Investor Grievances

The agreement between the Registrar to the Issue and our Company dated March 28, 2022 provides for retention of records with the Registrar to the Issue for a minimum period of 8 (eight) years from the date of listing and commencement of trading of the Equity Shares on the Stock Exchanges, in order to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

Investors can contact the Company Secretary and Compliance Officer, the BRLM or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders or non-receipt of funds by electronic mode, etc.

All grievances, other than of Anchor Investors may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted, giving full details such as name of the sole or First Bidder, ASBA Form number, Bidder's DP ID, Client ID, PAN, address of Bidder, number of Equity Shares applied for, ASBA Account number in which the amount equivalent to the Bid Amount was blocked or the UPI ID (for Retail Individual Investors who make the payment of Bid Amount through the UPI Mechanism), date of ASBA Form and the name and address of the relevant Designated Intermediary where the Bid was submitted. Further, the Bidder shall enclose the Acknowledgment Slip or the application number from the Designated Intermediary in addition to the documents or information mentioned hereinabove. All grievances relating to Bids submitted through Registered Brokers may be addressed to the Stock Exchanges with a copy to the Registrar to the Issue.

Anchor Investors are required to address all grievances in relation to the Issue to the BRLM. All grievances of the

Anchor Investors may be addressed to the Registrar to the Issue, giving full details such as the name of the Sole Bidder or First Bidder, Anchor Investor Application Form number, Bidders' DP ID, Client ID, PAN, date of the Anchor Investor Application Form, address of the Bidder, number of the Equity Shares applied for, Bid Amount paid on submission of the Anchor Investor Application Form and the name and address of the Book Running Lead Manager where the Bid cum Application Form was submitted by the Anchor Investor.

In terms of SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/22, dated February 15, 2018, SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and subject to applicable law, any ASBA Bidder whose Bid has not been considered for Allotment, due to failure on the part of any SCSB, shall have the option to seek redressal of the same by the concerned SCSB within three months of the date of listing of the Equity Shares. Further, the investors shall be compensated by the SCSBs in accordance with SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 in the events of delayed unblock for cancelled/withdrawn/deleted applications, blocking of multiple amounts for the same UPI application, blocking of more amount than the application amount, delayed unblocking of amounts for non-allotted/partially allotted applications for the stipulated period. In an event there is a delay in redressal of the investor grievance in relation to unblocking of amounts, the Book Running Lead Manager shall compensate the investors at the rate higher of ₹ 100 per day or 15% per annum of the application amount for the period of such delay, which period shall start from the day following the receipt of a complaint from the investor. Further, in terms of SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022, the payment of processing fees to the SCSBs shall be undertaken pursuant to an application made by the SCSBs to the Book Running Lead Manager, and such application shall be made only after (i) unblocking of application amounts for each application received by the SCSB has been fully completed, and (ii) applicable compensation relating to investor complaints has been paid by the SCSB.

Our Company, the BRLM and the Registrar to the Issue accept no responsibility for errors, omissions, commission or any acts of any SCSB, Registered broker, Syndicate member, RTA or CDP including any defaults in complying with its obligations under the SEBI ICDR Regulations.

#### Disposal of Investor Grievances by our Company

We estimate that the average time required by our Company and/or the Registrar to the Issue for the redressal of routine investor grievances shall be ten Working Days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has appointed Ms. Bhavika Kapil, Company Secretary as the Compliance Officer and he may be contacted in case of any pre-Issue or post-Issue related problems, at the address set forth hereunder.

#### Ms. Bhavika Kapil

Tel No.: + 011-66369696

Email: compliance@plazawires.in

Our Company has obtained authentication on the SCORES and has complied with the SEBI circular SEBI circular (CIR/OIAE/1/2014) dated December 18, 2014 in relation to redressal of investor grievances through SCORES.

Further, our Board has constituted a *Stakeholders' Relationship Committee*, which is responsible for redressal of grievances of the security holders of our Company. For more information, see "*Our Management*" beginning on page 162. Our Company has not received any investor grievances during the three years preceding the date of this Prospectus and as on date, there are no investor complaints pending.

Our Company estimates that the average time required by our Company or the Registrar to the Issue, for the redressal of routine investor grievances shall be 10 (ten) Working Days from the date of receipt of the complaint. In case of non-routine complaints and complaints where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

#### **Outstanding Debentures, Bonds or Redeemable Preference Shares**

Except as disclosed in the chapter titled "Capital Structure" beginning on page 71, our Company does not have any outstanding debentures, bonds or redeemable preference shares, as on the date of this Prospectus.

#### **Partly Paid-Up Shares**

As on the date of this Prospectus, there are no partly paid-up Equity Shares of our Company.

#### Fees Payable to the Syndicate

The total fees payable to the Syndicate (including underwriting commission and selling commission and reimbursement of their out-of-pocket expense) will be as per the Syndicate Agreement. For details of the Issue expenses, please refer to the chapter titled "Objects of the Issue" beginning on page 81.

#### Commission payable to SCSBs, Registered Brokers, CRTAs and CDPs

For details of the commission payable to SCBS, Registered Brokers, CRTAs and CDPs, please refer to the chapter titled "Objects of the Issue" beginning on page 81.

#### Disposal of investor grievances by listed Group Companies

As on the date of this Prospectus, we do not have any listed Group Companies.

#### **Capitalisation of Reserves or Profits**

Our Company has not capitalized its reserves or profits at any time during the 5 (five) years immediately preceding the date of this Prospectus.

#### **Revaluation of Assets**

Our Company has not revalued its assets since its incorporation.

#### Exemption from complying with any provisions of securities laws, if any, granted by SEBI

SEBI has not granted any exemption for complying with the provisions of securities laws. The Company had made an exemption application with SEBI dated April 30, 2022 under Regulation 300(1)(c) of the SEBI ICDR Regulations for seeking an exemption from identifying and disclosing names of certain immediate relatives of our Promoters and entities in which certain immediate relatives of our Promoters have interests in the DRHP as part of the promoter group of the Company. SEBI, vide its email dated June 03, 2022 has directed our Company to include such immediate relatives of our Promoters as part of promoter group. For further details, see "Internal Risk Factors - Some of the immediate relatives of our Promoters have not provided consents and information pertaining to them which is required to be disclosed in relation to the Promoter Group in this Prospectus and to that extent the disclosures made are limited" on page 54 and also see chapter titled "Our Promoters and Promoter Group" beginning on page 178.

### SECTION VII: OFFER INFORMATION

#### TERMS OF THE ISSUE

The Equity Shares being Issued, Allotted and transferred pursuant to this Issue are subject to the provisions of the Companies Act, the SCRA, SCRR, SEBI ICDR Regulations, SEBI Listing Regulations, our Memorandum and Articles of Association, the terms of the Red Herring Prospectus, the Prospectus and the Abridged Prospectus, the Bid cum Application Form, the Revision Form, CAN, the Allotment Advice and other terms and conditions as may be incorporated in the Allotment Advice and other documents or certificates that may be executed in respect of this Issue. The Equity Shares shall also be subject to all applicable laws, guidelines, rules, notifications and regulations relating to the Issue of capital and listing and trading of securities offered from time to time by the SEBI, the Government of India, the Stock Exchanges, the RoC, the RBI, and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by such governmental, regulatory or statutory authority while granting its approval for the Issue.

#### The Issue

The Issue comprises of a Fresh Issue

The listing fees shall be borne by our Company. Other Issue-related expenses shall be borne by our Company. For details in relation to Issue expenses, see "*Objects of the Issue*" beginning on page 81.

#### **Ranking of the Equity Shares**

The Equity Shares being issued and allotted in the Issue are subject to the provisions of the Companies Act, SEBI Listing Regulations, SEBI ICDR Regulations, SCRA read with SCRR, our Memorandum of Association and our Articles of Association, and shall rank *pari passu* in all respects with the existing Equity Shares including rights in respect of dividend, if any, declared by our Company after the date of Allotment. Any dividends declared after the date of Allotment in this Issue will be received by the Allottees, for the entire year, in accordance with applicable law. For further details, see "Dividend Policy" and "Main Provisions of the Articles of Association" beginning on pages 187 and 296, respectively.

#### Mode of Payment of Dividend

Our Company shall pay dividends, if declared, to shareholders of our Company as per the provisions of the Companies Act, 2013, our Memorandum of Association, our Articles of Association, the SEBI Listing Regulations and other applicable law. For further details in relation to dividends, see "Dividend Policy" and "Main Provisions of the Articles of Association" beginning on pages 187 and 296, respectively.

#### Face Value and Issue Price

The face value of the Equity Shares is ₹ 10. The Floor Price of Equity Shares is ₹ 51 per Equity Share and the Cap Price is ₹ 54 per Equity Share. The Anchor Investor Issue Price is ₹ 54 per Equity Share.

The Price Band and minimum Bid Lot for the Issue was decided by our Company, in consultation with the BRLM, and was advertised in all editions of the English national daily newspaper Business Standard, all editions of the Hindi national daily newspaper Business Standard (Hindi being the regional language of Delhi, where our Registered Office is located), each with wide circulation, respectively, at least two Working Days prior to the Bid/ Issue Opening Date and was made available to the Stock Exchanges for the purpose of uploading on their websites. The Price Band, along with the relevant financial ratios calculated at the Floor Price and at the Cap Price, was pre-filled in the Bid cum Application Forms available on the websites of the Stock Exchanges.

At any given point of time there shall be only one denomination for the Equity Shares.

#### Compliance with disclosure and accounting norms

Our Company shall comply with all applicable disclosure and accounting norms as specified by SEBI from time to time.

## **Rights of the Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and the provisions of our Articles of Association, the equity shareholders of our Company shall have the following rights:

- Right to receive dividend, if declared;
- Right to attend general meetings and exercise voting powers, unless prohibited by law;
- Right to vote on a poll either in person or by proxy or 'e-voting', in accordance with the provisions of the Companies Act;
- Right to receive offers for rights shares and be allotted bonus shares, if announced;
- Right to receive any surplus on liquidation subject to any statutory or preferential claims being satisfied;
- Right to freely transfer their Equity Shares, subject to any RBI rules, foreign exchange regulations and other applicable laws; and
- Such other rights, as may be available to a shareholder of a listed public company under applicable law, including the Companies Act, 2013, the terms of the SEBI Listing Regulations and our the Articles of Association of the Company.

For a detailed description of the main provisions of our Articles of Association relating to voting rights, dividend, forfeiture and lien, transfer and transmission, consolidation and splitting, see "Main Provisions of the Articles of Association" beginning on page 296.

# Allotment of Equity Shares in dematerialised form

Pursuant to Section 29 of the Companies Act, 2013 and the SEBI ICDR Regulations, the Equity Shares shall be allotted only in dematerialised form to all Bidders. In this context, two agreements have been signed amongst our Company, the respective Depositories and the Registrar to the Issue:

- 1. Tripartite Agreement dated February 22, 2022 among NSDL, our Company and the Registrar to the Issue.
- 2. Tripartite Agreement dated January 11, 2022 among CDSL, our Company and Registrar to the Issue.

# **Market Lot and Trading Lot**

Since, the trading of our Equity Shares on the Stock Exchanges shall only be in dematerialised form, the tradable lot is one (1) Equity Share. Allotment of Equity Shares will be only in electronic form in multiples of one (1) Equity Share, subject to a minimum Allotment of 277 Equity Shares.

# **Joint Holders**

Subject to provisions contained in our Articles, where two or more persons are registered as the holders of any Equity Share, they shall be deemed to hold such Equity Shares as joint tenants with benefits of survivorship.

#### Jurisdiction

The courts of New Delhi, India will have exclusive jurisdiction in relation to this Issue.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933("Securities Act") and may not be offered or sold within the United States (as defined in Regulation Sunder the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered and sold outside the United States in offshore transactions in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

# Nomination facility to investors

In accordance with Section 72 of the Companies Act read with Companies (Share Capital and Debentures) Rules, 2014, as amended, the sole Bidder, or the first Bidder along with other joint Bidders, may nominate any one person in whom, in the event of the death of sole Bidder or in case of joint Bidders, death of all the Bidders, as the case may be, the Equity Shares Allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s)

may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale, transfer or alienation of Equity Share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at our Registered Office or to the registrar and transfer agents of our Company.

Any person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 as mentioned above, shall, upon the production of such evidence as may be required by our Board, elect either:

- to register himself or herself as the holder of the Equity Shares; or
- to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, our Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 days, our Board may thereafter withhold payment of all dividend, bonuses or other monies payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the Allotment will be made only in dematerialised form, there shall be no requirement for a separate nomination with our Company. Nominations registered with the respective Depository Participant of the Bidder will prevail. If Bidders wish to change their nomination, they are requested to inform their respective Depository Participant.

# **Bid/Issue Programme**

ANCHOR BID/ISSUE OPENED ON	Wednesday, September 27, 2023 *	
BID / ISSUE OPENED ON	Friday, September 29, 2023	
BID / ISSUE CLOSED ON	Thursday, October 5, 2023#	

<sup>\*</sup> The Anchor Investor Bid/ Issue Period was one Working Day prior to the Bid/ Issue Opening Date in accordance with the SEBI ICDR Regulations.

An indicative timetable in respect of the Issue is set out below:

Event	Indicative Date
Anchor Investor Bidding Date	Wednesday, September 27, 2023
Bid/Issue Opened on	Friday, September 29, 2023
Bid/Issue Closed on	Thursday, October 5, 2023
Finalisation of Basis of Allotment with the Designated Stock Exchange	On or about Tuesday, October 10,2023
Initiation of refunds (if any, for Anchor Investors) / unblocking of funds from ASBA Account***	On or about Wednesday, October 11, 2023
Credit of the Equity Shares to depository accounts of Allottees	On or about Thursday, October 12,2023
Commencement of trading of the Equity Shares on the Stock Exchanges	On or about Friday, October 13, 2023

\*\*\*In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) for cancelled/withdrawn/deleted ASBA Forms, the Bidder shall be compensated by the SCSB responsible for causing such delay in unblocking at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchanges bidding platform until the date on which the amounts are unblocked (ii) any blocking of multiple amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Bidder shall be compensated by the SCSB responsible for causing such delay in unblocking at a uniform rate ₹100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Bid Amount, the Bidder shall be compensated by the SCSB responsible for causing such delay in unblocking at a uniform rate of ₹100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; (iv) any delay in unblocking of non-allotted/partially allotted Bids, exceeding four Working Days from the Bid/Issue Closing Date, the Bidder shall be compensated at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher for the entire duration of delay exceeding four Working Days from the Bid/ Issue Closing Date by the SCSB responsible for causing such delay in unblocking. The BRLM shall be liable for compensating the Bidder at a uniform rate of ₹100 per day or 15% per annum of the Bid Amount, whichever is higher from the date of receipt of the investor grievance until the date on

<sup>#</sup> UPI mandate end time and date wase at 5 pm on the last day

which the blocked amounts are unblocked. The Bidder shall be compensated in the manner specified in the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021, SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022 and SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 read with other applicable UPI Circulars, which for the avoidance of doubt, shall be deemed to be incorporated in the deemed agreement of the Company with the SCSBs, to the extent applicable.

The above timetable is indicative and does not constitute any obligation on our Company or the BRLM.

Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchanges are taken within six Working Days of the Bid / Issue Closing Date or such period as may be prescribed, the timetable may change due to various factors, such as extension of the Bid/ Issue Period by our Company and, in consultation with the BRLM, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchanges. The commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchanges and in accordance with the applicable laws.

In terms of the UPI Circulars, in relation to the Issue, the BRLM will be required to submit reports of compliance with timelines and activities prescribed by SEBI in connection with the allotment and listing procedure within six Working Days from the Bid/Issue Closing Date, identifying non-adherence to timelines and processes and an analysis of entities responsible for the delay and the reasons associated with it.

SEBI is in the process of streamlining and reducing the post Issue timeline. Any circulars or notifications from SEBI after the date of the Prospectus may result in changes to the above mentioned timelines. Further, the issue procedure is subject to change to any revised SEBI circulars to this effect.

Submission of Bids (other than Bids from Anchor Investors):

Bid/ Issue Period (except the Bid/ Issue Closing Date)		
Submission and Revision in Bids	Only between 10.00 a.m. and 5.00 p.m. (Indian Standard Time ("IST")	
Bid/ Issue Closing Date		
	Bid/ Issue Closing Date	

# On the Bid/ Issue Closing Date, the Bids were required to be uploaded until:

- (i) 4.00 p.m. IST in case of Bids by QIBs and Non-Institutional Bidders, and
- (ii) until 5.00 p.m. IST or such extended time as permitted by the Stock Exchanges, in case of Bids by RIBs.

On Bid/Issue Closing Date, extension of time may be granted by the Stock Exchanges only for uploading Bids received by Retail Individual Bidders, after taking into account the total number of Bids received and as reported by the BRLM to the Stock Exchanges.

The Registrar to the Issue has submitted the details of cancelled/withdrawn/deleted applications to the SCSBs on daily basis within 60 minutes of the Bid closure time from the Bid/Issue Opening Date till the Bid/Issue Closing Date by obtaining the same from the Stock Exchanges. The SCSBs unblocked such applications by the closing hours of the Working Day and submitted the confirmation to the BRLM and the RTA on a daily basis.

To avoid duplication, the facility of re-initiation provided to Syndicate Members shall preferably be allowed only once per bid/batch and as deemed fit by the Stock Exchanges, after closure of the time for uploading Bids.

It is clarified that Bids not uploaded on the electronic bidding system or in respect of which the full Bid Amount is not blocked by SCSBs or not blocked under the UPI Mechanism in the relevant ASBA Account, as the case may be, would be rejected.

Due to limitation of the time available for uploading the Bids on the Bid/Issue Closing Date, the Bidders were advised to submit their Bids one day prior to the Bid/Issue Closing Date and, in any case, no later than 1.00 p.m. (IST) on the Bid/Issue Closing Date. Bidders were cautioned that, in the event a large number of Bids are received on the Bid/Issue Closing Date, as is typically experienced in public offerings in India, it may lead to some Bids

not being uploaded due to lack of sufficient time to upload. Such Bids that could not be uploaded on the electronic bidding system will not be considered for allocation under this Issue Bids were only accepted on Working Days.

Investors may please note that as per letter no. List/SMD/SM/2006 dated July 3, 2006 and letter no. NSE/IPO/25101-6 dated July 6, 2006 issued by BSE and NSE respectively, Bids and any revision in Bids shall not be accepted on Saturdays and public holidays as declared by the Stock Exchanges. Bids by ASBA Bidders shall be uploaded by the relevant Designated Intermediary in the electronic system to be provided by the Stock Exchanges. The Designated Intermediaries shall modify select fields uploaded in the Stock Exchange Platform during the Bid/Issue Period till 5.00 pm on the Bid/Issue Closing Date after which the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing. Neither our Company nor any member of the Syndicate is liable for any failure in: (i) uploading or downloading the Bids due to faults in any software / hardware system or otherwise, and (ii) the blocking of the Bid Amount in the ASBA Account of Bidders on receipt of instructions from the Sponsor Bank on account of any errors, omissions or non-compliance by various parties involved in, or any other fault, malfunctioning or breakdown in, or otherwise, in the UPI Mechanism.

Our Company in consultation with the BRLM, reserved the right to revise the Price Band during the Bid/Issue Period in accordance with the SEBI ICDR Regulations. The revision in the Price Band shall not exceed 20% on either side, i.e. the Floor Price can move up or down to the extent of 20% of the Floor Price and the Cap Price will be revised accordingly, provided that, the Cap Price of the Price Band shall be at least 105% of the Floor Price. In case of any discrepancy in the data entered in the electronic book vis-à-vis the data contained in the Bid cum Application Form for a particular Bidder, the details as per the Bid file received from the Stock Exchanges shall be taken as the final data for the purpose of Allotment. The Floor Price shall not be less than the face value of the Equity Shares.

In case of discrepancy in the data entered in the electronic book vis- $\dot{a}$ -vis the data contained in the physical Bid cum Application Form for a particular Bidder, the details as per the Bid file received from the Stock Exchanges were be taken as the final data for the purpose of Allotment.

## **Minimum Subscription**

If the listing or trading permission is not obtained from the Stock Exchanges for the Equity Shares being issued under the Prospectus, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond 4 (four) days, our Company to the extent applicable, shall pay interest at the rate of 15% per annum including the SEBI circular bearing no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021.

Further, the Company shall ensure that the number of prospective Allottees to whom the Equity Shares will be Allotted shall not be less than 1,000 in compliance with Regulation 49(1) of the SEBI ICDR Regulations failing which the entire application money shall be unblocked in the respective ASBA Accounts of the Bidders, and subscription money will be refunded, as applicable. In case of delay, if any, in unblocking the ASBA Accounts within such timeline as prescribed under applicable laws, the Company shall be liable to pay interest on the application money in accordance with applicable laws.

# Arrangements for disposal of odd lots

Since our Equity Shares will be traded in dematerialised form only and the market lot for our Equity Shares will be one Equity Share, no arrangements for disposal of odd lots are required.

# Restriction on transfer and transmission of shares

Except for the lock-in of the pre-Issue Equity Share Capital of our Company, minimum Promoters' Contribution and Equity Shares allotted to Anchor Investors pursuant to the Issue, as detailed in "Capital Structure" beginning on page 71 and except as otherwise provided in our Articles of Association, there are no restrictions on transfers and transmission of Equity Shares or on their consolidation or splitting. See, "Main Provisions of the Articles of Association" beginning on page 296.

## Option to receive Equity Shares in Dematerialized Form

Allotment of Equity Shares to successful Bidders will only be in the dematerialized form. Bidders will not have the option of Allotment of the Equity Shares in physical form. The Equity Shares on Allotment will be traded only in the dematerialized segment of the Stock Exchanges.

## Withdrawal of the Issue

Our Company, in consultation with the BRLM, reserve the right not to proceed with the entire or portion of the Issue for any reason at any time after the Bid/Issue Opening Date but before the Allotment. In such an event, our Company would issue a public notice in the same newspapers, in which the pre-Issue advertisements were published, within two days of the Bid/Issue Closing Date or such further time as may be prescribed by SEBI, providing reasons for not proceeding with the Issue. Further, the Stock Exchanges shall be informed promptly in this regard by our Company, and the BRLM, through the Registrar to the Issue, shall notify the SCSBs and the Sponsor Bank (in case of UPI Bidders using the UPI mechanism), as applicable, to unblock the bank accounts of the ASBA Bidders within one Working Day from the date of receipt of such notification and inform the Bankers to the Issue to process refunds to the Anchor Investors, as the case may be. In the event of withdrawal of the Issue and subsequently, plans of a fresh Issue by our Company, a fresh draft red herring prospectus will be submitted again to SEBI and the Stock Exchanges.

Notwithstanding the foregoing, this Issue is also subject to obtaining the final listing and trading approvals of the Stock Exchanges, which our Company shall apply for after Allotment and within six Working Days of Bid/Issue Closing Date or such other period as may be prescribed, and the final RoC approval of the Prospectus after it is filed with the RoC.

#### **New Financial Instruments**

Our Company is not issuing any new financial instruments through this Issue.

# ISSUE STRUCTURE

The initial public offer is of 13,200,158 Equity Shares for cash at price of ₹ 54 per Equity Share (including a premium of ₹ 44 per Equity Share) aggregating up to ₹ 712.81 million by our Company. The face value of the Equity Shares is ₹10 each. The Issue will constitute 30.17 % of the post-Issue paid-up Equity Share capital of our Company. The Issue is being made through the Book Building Process.

Particulars	QIBs (1)	Non-Institutional Bidders	Retail Individual Bidders
Number of Equity Shares available for Allotment/ allocation* (2)	9,900,257 Equity Shares	19,79,996 Equity Shares available for allocation or Issue less allocation to QIB Bidders and Retail Individual Bidders	13,19,905 Equity Shares available for allocation or Issue less allocation to QIB Bidders and Non-Institutional Bidders
Issue Size	Issue size was made available for allocation to QIB Bidders. However, up to 5% of the QIB Portion (excluding the Anchor Investor Portion) was made	Issue, or the Issue less allocation to QIB Bidders and Retail Individual Bidders was made available for allocation in a proportionate basis or any other manner as introduced in accordance with applicable	Non-Institutional Bidders
	Proportionate as follows (excluding the Anchor Investor Portion):  (a) 309,963Equity Shares were made available for allocation on a proportionate basis to Mutual Funds only; and  (b) 58,86,250 Equity Shares were Allotted on a proportionate basis to all QIBs, including Mutual Funds receiving	Institutional Investor was not less than the minimum application size viz. ₹200,000 Equity Shares subject to the availability of Equity Shares in Non-Institutional Portion, and the remaining Equity Shares, if any, were allocated on a proportionate basis, subject to valid Bids being	allotment to each Retail Individual Bidder was not less than the minimum Bid Lot, subject to availability of Equity Shares in the Retail Portion and the remaining available Equity Shares if any, was allotted on a

Particulars	QIBs (1)	Non-Institutional Bidders	Retail Individual Bidders
	to valid Bid received from	that the unsubscribed portion	
	Mutual Funds at or above	in either of the sub-categories	
	the Anchor Investor	1	
	Allocation Price.	was allocated to applicants in	
		the other sub-category of	
) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) (		Non-Institutional Investors.	0.55
Minimum Bid	Such number of Equity Shares in multiples of 277		277 Equity Shares and in
	Equity Shares, that the Bid		
	Amount exceeds ₹ 200,000	multiples of 277 Equity	Shares therearter
		Shares thereafter	
Maximum Bid	Such number of Equity	Such number of Equity	Such number of Equity
		Shares in multiples of 277	Shares in multiples of 277
			Equity Shares so that the Bid
	exceeding the size of the		Amount does not exceed ₹
		(excluding the QIB Portion),	200,000
	limits	subject to applicable limits	
Bid Lot	* *	oltiples of 277 Equity Shares the	ereafter
Mode of allotment	Compulsorily in dematerialis	sed form	
Allotment Lot	A minimum of 277 Equity S	hares and in multiples of 1 Equ	ity Chara tharaaftar
Trading Lot	One Equity Share	mares and in muruples of 1 Equ	ity Share thereafter
Who can apply <sup>(3)</sup>	^ *	Pasidant Indian individuals	Resident Indian individuals,
w no can appry		Eligible NRIs, HUFs (in the	*
		name of Karta), companies,	
		corporate bodies, scientific	
		institutions, societies, trusts	
	funds, FPIs other than	and FPIs who are individuals,	
		corporate bodies and family	
		offices which are categorised	
	VCFs, AIFs, FVCIs		
	registered with SEBI, multilateral and bilateral	registered with SEBI	
	development financial		
	institutions, state industrial		
	development corporation,		
	insurance companies		
	registered with IRDAI,		
	provident funds (subject to		
	applicable law) with		
	minimum corpus of ₹ 250		
	million, pension funds with minimum corpus of ₹ 250		
	million, National		
	Investment Fund set up by		
	the Government of India,		
	the insurance funds set up		
	and managed by army, navy		
	or air force of the Union of		
	India, insurance funds set		
	up and managed by the Department of Posts, India		
	and Systemically Important		
	Non-Banking Financial		
	Companies.		
Terms of	_	s: Full Bid Amount was payable	by the Anchor Investors at the
Payment	time of submission of their E	Bids <sup>(4)</sup>	

Particulars	QIBs (1)	Non-Institutional Bidders	Retail Individual Bidders
	ASBA Bidder (other than An	chor Investors) by the SCSBs of	cked in the bank account of the or by the Sponsor Bank through the time of submission of the
^Mode of Bidding	ASBA only (excluding UPI Mechanism) <sup>(5)</sup>	ASBA only (including the UPI Mechanism for an application size of upto $\scriptstyle  \   \   \   \   \   \   \   $	ASBA only (including UPI Mechanism) (6)

<sup>\*</sup>Subject to finalisation of Basis of Allotment

^SEBI vide its circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, has mandated that ASBA applications in public issues shall be processed only after the application monies are blocked in the bank accounts of the investors. Accordingly, Stock Exchanges shall, for all categories of investors viz. QIBs, NIBs and RIBs and also for all modes through which the applications are processed, accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked.

- (1) Our Company may, in consultation with the BRLM, allocated up to 60% of the QIB Portion to Anchor Investors on a discretionary basis subject to there being (i) a maximum of two Anchor Investors, where allocation in the Anchor Investor Portion was up to ₹ 100 million, (ii) minimum of two and maximum of 15 Anchor Investors, where the allocation under the Anchor Investor Portion was more than ₹ 100 million but up to ₹ 2,500 million under the Anchor Investor Portion, subject to a minimum Allotment of ₹ 50 million per Anchor Investor, and (iii) in case of allocation above ₹ 2,500 million under the Anchor Investor Portion, a minimum of five such investors and a maximum of 15 Anchor Investors for allocation up to ₹ 2,500 million, and an additional 10 Anchor Investors for every additional ₹ 2,500 million or part thereof were be permitted, subject to minimum allotment of ₹ 50 million per Anchor Investor. An Anchor Investor was required to make a minimum Bid of such number of Equity Shares, that the Bid Amount was at least ₹ 1,00 million. One-third of the Anchor Investor Portion was reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above the Anchor Investor Allocation Price.
- (2) Subject to valid Bids being received at or above the Issue Price. The Issue was made in terms of Rule 19(2)(b) of the SCRR read with Regulation 45 of the SEBI ICDR Regulations. The Issue was made through the Book Building Process in accordance with Regulation 6(2) of the SEBI ICDR Regulations. Subject to valid Bids being received at or above the Issue Price, under-subscription, if any, in the Non-Institutional Portion or the Retail Portion was allowed to be met with spill-over from other categories or a combination of categories at the discretion of our Company, in consultation with the BRLM and the Designated Stock Exchange, on a proportionate basis. However, under-subscription, if any, in the QIB Portion was not be allowed to be met with spill-over from other categories or a combination of categories.
- (3) In the event that a Bid was submitted in joint names, the relevant Bidders were required to ensure that the depository account was also held in the same joint names and the names are in the same sequence in which they appeared in the Bid cum Application Form. The Bid cum Application Form were required to contain only the name of the First Bidder whose name also appeared as the first holder of the beneficiary account held in joint names. The signature of only such First Bidder was required in the Bid cum Application Form and such First Bidder was deemed to have signed on behalf of the joint holders. Our Company reserved the right to reject, in its absolute discretion, all or any multiple Bids in any or all categories.
- (4) Anchor Investors were required to pay the entire Bid Amount at the time of submission of the Anchor Investor Bid, provided that any positive difference between the Anchor Investor Allocation Price and the Issue Price, was required to be paid by the Anchor Investor Pay-in Date as mentioned in the CAN.
- (5) Anchor Investors were not permitted to use the ASBA process.
- (6) UPI Bidders were advised to confirm the availability of the UPI Mechanism with their respective brokers, prior to submission of Bids.

Bids by FPIs with certain structures as described under "Issue Procedure" beginning on page 273 and having same PAN were required to be collated and identified as a single Bid in the Bidding process. The Equity Shares Allocated and Allotted to such successful Bidders (with same PAN) were required to be proportionately distributed.

Bidders were required to confirm and were deemed to have represented to our Company, the Underwriter, their respective directors, officers, agents, affiliates and representatives that they are eligible under applicable law, rules, regulations, guidelines and approvals to acquire Equity Shares under the Issue.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Bid cum Application Form for a particular Bidder, the details as per the Bid file received from the Stock Exchanges may be taken as the final data for the purpose of Allotment.

### ISSUE PROCEDURE

All Bidders were required to read the General Information Document, for Investing in Publics Issue prepared and issued in accordance with the circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the UPI Circulars (the "General Information Document") which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the SCRA, the SCRR and the SEBI ICDR Regulations. The General Information Document is available on the websites of the Stock Exchanges and the BRLM. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue especially in relation to the process for Bids by UPI Bidders through the UPI Mechanism. The investors should note that the details and process provided in the General Information Document should be read along with this section.

Additionally, all Bidders were required to refer to the General Information Document for information in relation to (i) category of investors eligible to participate in the Issue; (ii) maximum and minimum Bid size; (iii) price discovery and allocation; (iv) payment instructions for ASBA Bidders; (v) issuance of CAN and Allotment in the Issue; (vi) price discovery and allocation; (vii) general instructions (limited to instructions for completing the Bid cum Application Form); (viii) designated date; (ix) disposal of applications and electronic registration of bids; (x) submission of Bid cum Application Form; (xi) other instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds); (xii) applicable provisions of the Companies Act relating to punishment for fictitious applications; (xiii) mode of making refunds; and (xiv) interest in case of delay in Allotment or refund.

SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, has introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. UPI has been introduced in a phased manner as a payment mechanism with the ASBA for applications by Retail Individual Investors through intermediaries from January 1, 2019. The UPI Mechanism for RIBs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019.

With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Bids by RIBs through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently however, SEBI vide its circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 extended the timeline for implementation of UPI Phase II till March 31, 2020. However, given the prevailing uncertainty due to the Covid-19, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, has decided to continue with the UPI Phase II till further notice. The final reduced timeline of T+3 days will be made effective using the UPI Mechanism for applications by RIBs ("UPI Phase III"), as may be prescribed by SEBI. The Issue will be undertaken pursuant to the processes and procedures under UPI Phase II, subject to any circulars, clarification or notification issued by the SEBI from time to time. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended by circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 has introduced certain additional measures for streamlining the process of initial public issue and redressing investor grievances. This circular has come into force for initial public issue opening on or after May 1, 2021, except as amended pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 2021 **SEBI** dated June 2, and circular SEBI/HO/CFD/DIL2/CIR/P/2022/51 circular dated April 20. 2022 and **SEBI** no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022. Furthermore, pursuant to SEBI circular SEBI/HO/CFD/DIL2/P/CIR/P/2022/45 dated April 5, 2022, all individual bidders in initial public offerings (opening on or after May 1, 2022) whose application sizes are up to ₹0.5 million shall use the UPI Mechanism. . The provisions of these circulars are deemed to form part of this Prospectus. Subsequently, pursuant to press release bearing number 12/2023 dated June 28, 2023 by SEBI, the revised timeline of T+3 days shall be made applicable in two phases, i.e., (i) voluntary for all public issues opening on or after September 1, 2023; and (ii) mandatory on or after December 1, 2023 ("T+3 Press Release"). The Issue was made under UPI Phase II of the UPI Circular, subject to any circulars, clarification or notification issued by the SEBI from time to time, including any circular, clarification or notification which may be issued by SEBI pursuant to the T+3 Press Release.

Pursuant to, SEBI vide its circular bearing reference number SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, has mandated that ASBA applications in initial public offerings (opening on or after September 1, 2022) issues shall be processed only after the application monies are blocked in the investor's bank accounts. Accordingly, Stock Exchanges shall, for all categories of investors viz. Retail, QIB and NII and also for all modes through which the applications are processed, accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked.

The BRLM shall be the nodal entity for any issues arising out of public issuance process. In terms of Regulation 23(5) and Regulation 52 of SEBI ICDR Regulations, the timelines and processes mentioned in SEBI Circular. No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 shall continue to form part of the agreements being signed between the intermediaries involved in the public issuance process and BRLM shall continue to coordinate with intermediaries involved in the said process.

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Bid/Issue Closing Date, the Bidder shall be compensated at a uniform rate of ₹ 100 per day for the entire duration of delay exceeding four Working Days from the Bid/Issue Closing Date by the intermediary responsible for causing such delay in unblocking. The BRLM shall, in their sole discretion, identify and fix the liability on such intermediary or entity responsible for such delay in unblocking. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, has reduced the timelines for refund of Application money to four days.

Our Company, the BRLM and the members of the Syndicate do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Prospectus. Bidders were advised to make their independent investigations and ensure that their Bids were submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in the Red Herring Prospectus and the Prospectus.

Further, our Company and the Syndicate are not liable for any adverse occurrences consequent to the implementation of the UPI Mechanism for application in this Issue.

# **Book Building Procedure**

The Issue was made in terms of Rule 19(2)(b) of the SCRR read with Regulation 31 of the SEBI ICDR Regulations, through the Book Building Process in accordance with Regulation 6(2) of the SEBI ICDR Regulations wherein not less than 75% of the Issue was available for allocation on a proportionate basis to OIBs, provided that our Company in consultation with the BRLM, allocated up to 60% of the QIB Category to Anchor Investors, on a discretionary basis in accordance with the SEBI ICDR Regulations, of which one-third was reserved for domestic Mutual Funds, subject to valid Bids being received from domestic Mutual Funds at or above Anchor Investor Allocation Price. In case of under-subscription or non-allocation in the Anchor Investor Portion, the balance Equity Shares were added to the Net QIB Portion. Further, 5% of the Net QIB Portion was made available for allocation on a proportionate basis only to Mutual Funds, and the remainder of the Net QIB Portion was made available for allocation on a proportionate basis to all QIBs (other than Anchor Investors), including Mutual Funds, subject to valid Bids being received at or above the Issue Price. Further, not more than 15% of the Issue was made available for allocation on a proportionate basis to Non-Institutional Bidders and not more than 10% of the Issue was made available for allocation to Retail Individual Bidders in accordance with the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. Further, the allocation to each Non-Institutional Investor were not be less than ₹ 200,000, subject to availability of Equity Shares in the Non-Institutional Portion, and the remaining Equity Shares, if any, was made available for allocation on a proportionate basis, subject to valid Bids being received at or above the Issue Price, in accordance with the SEBI ICDR Regulations. Further, (a) one third of the portion available to Non-Institutional Investors was reserved for applicants with application size of more than ₹ 200,000 and up to ₹ 1,000,000; and (b) two third of the portion available to Non-Institutional Investors was reserved for applicants with application size of more than ₹ 1,000,000, provided that the unsubscribed portion in either of the sub-categories specified in clauses (a) or (b), may be allocated to applicants in the other sub-category of Non-Institutional Investors.

Under-subscription, if any, in any category, except the QIB Category, was allowed to be met with spill-over from any other category or categories, as applicable, at the discretion of our Company in consultation with the BRLM

and the Designated Stock Exchange, subject to applicable laws. Under-subscription, if any, in the QIB Portion, was not allowed to be met with spill-over from any other category or a combination of categories.

The Equity Shares, on Allotment, shall be traded only in the dematerialized segment of the Stock Exchanges.

Bidders should note that the Equity Shares will be Allotted to all successful Bidders only in dematerialised form. The Bid cum Application Forms which did not have the details of the Bidders' depository account, including DP ID, Client ID and PAN and UPI ID (for UPI Bidders using the UPI Mechanism), were required to be treated as incomplete and were required to be rejected. Bidders will not have the option of being Allotted Equity Shares in physical form. However, they may get the Equity Shares rematerialized subsequent to Allotment of the Equity Shares in the Issue, subject to applicable law.

Bidder must ensure that their PAN is linked with Aadhaar and are in compliance with Central Board of Direct Taxes notification dated February 13, 2020 and press release dated June 25, 2021 and September 17, 2021 and CBDT circular no.7 of 2022 dated March 30, 2022 read with press release dated March 28, 2023.

#### **Phased implementation of Unified Payments Interface**

SEBI has issued the UPI Circulars in relation to streamlining the process of public issue of *inter alia*, equity shares and convertibles by introducing an alternate payment mechanism using UPI. Pursuant to the UPI Circulars, the UPI Mechanism has been introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under ASBA) for applications by RIBs through Designated Intermediaries with the objective to reduce the time duration from public issue closure to listing from six Working Days to up to three Working Days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI payment mechanism, the UPI Circulars have introduced the UPI Mechanism in three phases in the following manner:

**Phase I:** This phase was applicable from January 1, 2019 until March 31, 2019 or floating of five main board public issues, whichever was later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, an RIB had the option to submit the ASBA Form with any of the Designated Intermediary and use his/her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six Working Days.

**Phase II:** This phase has become applicable from July 1, 2019 and was to initially continue for a period of three months or floating of five main board public issues, whichever is later. SEBI vide its circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 had extended the timeline for implementation of UPI Phase II till March 31, 2020. Under this phase, submission of the ASBA Form by RIBs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI Mechanism. However, the time duration from public issue closure to listing would continue to be six Working Days during this phase. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020 dated March 30, 2020 decided to continue Phase II of UPI with ASBA until further notice.

Phase III: The commencement period of Phase III is yet to be notified. In this phase, the time duration from public issue closure to listing is proposed to be reduced to three Working Days. Accordingly, upon commencement of Phase III, the reduced time duration shall be applicable for the Issue. Pursuant to the UPI Circulars, SEBI has set out specific requirements for redressal of investor grievances for applications that have been made through the UPI Mechanism. The requirements of the UPI Circulars include, appointment of a nodal officer by the SCSB and submission of their details to SEBI, the requirement for SCSBs to send SMS alerts for the blocking and unblocking of UPI mandates, the requirement for the Registrar to submit details of cancelled, withdrawn or deleted applications, and the requirement for the bank accounts of unsuccessful Bidders to be unblocked no later than one day from the date on which the Basis of Allotment is finalised. Failure to unblock the accounts within the timeline would result in the SCSBs being penalised under the relevant securities law. Additionally, if there is any delay in the redressal of investors' complaints, the relevant SCSB as well as the post – Issue BRLM will be required to compensate the concerned investor.

The Issue was made under UPI Phase II of the UPI Circular.

All SCSBs offering the facility of making applications in public offers were required to provide the facility to make application using UPI. Our Company had appointed one of the SCSBs as a Sponsor Bank to act as a conduit

between the Stock Exchanges and NPCI in order to facilitate collection of requests and/ or payment instructions of the Retail Individual Bidders using the UPI.

Non-Institutional Bidders Bidding with an application size of up to ₹ 500,000 in the Non-Institutional Portion may also Bid using the UPI Mechanism, where made available.

The processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks make an application as prescribed in Annexure I of SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022 and provide a written confirmation on compliance with SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 read with SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M March and dated 16. 2021 **SEBI** circular SEBI/HO/CFD/DIL2/CIR/P/2022/51 and circular dated April 20. 2022 **SEBI** no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022.

Further, pursuant to SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2022/45 dated April 5, 2022, all individual investors applying in public issues where the application amount is up to ₹500,000 were required to use UPI and also provide their UPI ID in the Bid cum Application Form submitted with any of the entities mentioned herein below:

- i. a syndicate member;
- ii. a stock broker registered with a recognised stock exchange (and whose name is mentioned on the website of the stock exchange as eligible for this activity);
- iii. a depository participant (whose name is mentioned on the website of the stock exchange as eligible for this activity);
- iv. a registrar to an issue and share transfer agent (whose name is mentioned on the website of the stock exchange as eligible for this activity).

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the BRLM.

# **Bid cum Application Form**

Copies of the ASBA Forms (other than for Anchor Investors) and the Abridged Prospectus were made available with the Designated Intermediaries at relevant Bidding Centres and at our Registered Office. An electronic copy of ASBA Forms was also available for download on the websites of NSE (www.nseindia.com) and BSE (www.bseindia.com) at least one day prior to the Bid/Issue Opening Date. Anchor Investor Application Forms was available at the offices of the BRLM at the Anchor Investor Bidding Date.

All Bidders (other than Anchor Investors) were required to mandatorily participate in the Issue only through the ASBA process. Anchor Investors were not permitted to participate in this Issue through the ASBA process. UPI Bidders could additionally Bid through the UPI Mechanism. All ASBA Bidders were required to provide either (i) bank account details and authorisation to block funds in the ASBA Form, or (ii) the UPI ID (in case of UPI Bidders using the UPI Mechanism), as applicable, in the relevant space provided in the ASBA Form and the ASBA Forms that did not contain such details were liable to be rejected. Applications made by the RIBs using third party bank account or using third party linked bank account UPI ID were liable to be rejected.

RIBs using the UPI Mechanism were required to provide the UPI ID in the relevant space provided in the Bid cum Application Form and the Bid cum Application Form that did not contain the UPI ID were liable to be rejected.

ASBA Bidders (other than UPI Bidders using UPI Mechanism) were required to provide bank account details and authorization to block funds in their respective ASBA Accounts in the relevant space provided in the ASBA Form and the ASBA Forms that did not contain such details were liable to be rejected.

Investors must ensure that their PAN is linked with Aadhaar and are in compliance with CBDT notification dated Feb 13, 2020 and press release dated June 25, 2021 and September 17, 2021 and CBDT circular no.7 of 2022 dated March 30, 2022 read with press release dated March 28 2023.

Further, ASBA Bidders were required to ensure that the Bids are made on ASBA Forms bearing the stamp of the Designated Intermediary, submitted at the relevant Bidding Centres only (except in case of electronic ASBA

Forms) and the ASBA Forms not bearing such specified stamp were liable to be rejected. UPI Bidders using the UPI Mechanism, may submit their ASBA Forms with the Syndicate, Sub-Syndicate members, Registered Brokers, RTAs or CDPs. UPI Bidders authorising an SCSB to block the Bid Amount in the ASBA Account may submit their ASBA Forms with the SCSBs. ASBA Bidders were also required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Bid Amount which can be blocked by the SCSB or by Sponsor Bank under the UPI Mechanism, as applicable at the time of submitting the Bid. ASBA Bidders were required to ensure that the ASBA Account has sufficient credit balance such that an amount equivalent to the full Bid Amount can be blocked by the SCSB or the Sponsor Bank, as applicable at the time of submitting the Bid. In order to ensure timely information to Bidders, SCSBs were required to send SMS alerts to investors intimating them about Bid Amounts blocked/ unblocked. For all IPOs opening on or after September 1, 2022, as specified in SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2022/75 dated May 30, 2022, all the ASBA applications in Public Issues were processed only after the application monies are blocked in the investor's bank accounts. Stock Exchanges were required to accept the ASBA applications in their electronic book building platform only with a mandatory confirmation on the application monies blocked. The circular shall be applicable for all categories of investors viz. Retail, QIB and NIB and also for all modes through which the applications are processed.

The Sponsor Bank have hosted a web portal for intermediaries (closed user group) from the date of Bid/Issue Opening Date till the date of listing of the Equity Shares with details of statistics of mandate blocks/unblocks, performance of apps and UPI handles, down-time/network latency (if any) across intermediaries and any such processes having an impact/bearing on the Issue Bidding process.

The prescribed colour of the Bid cum Application Forms for various categories was as follows:

Category	Colour of Bid cum Application Form*
Resident Indians including resident QIBs, Non-Institutional Bidders, Retail Individual Bidders and Eligible NRIs applying on a non-repatriation basis	White
Non-Residents including FPIs and Eligible NRIs, FVCIs and registered bilateral and multilateral development financial institutions applying on a repatriation basis	Blue
Anchor Investors	White

<sup>\*</sup> Excluding electronic Bid cum Application Forms

#### Notes.

- 1. Electronic Bid cum Application forms and the abridged prospectus were available for download on the respective websites of the Stock Exchanges (www.nseindia.com and www.bseindia.com.)
- 2. Bid cum Application Forms for Anchor Investors were made available at the offices of the BRLM.

In case of ASBA Forms, the relevant Designated Intermediaries were required to upload the relevant Bid details (including UPI ID in case of ASBA Forms under the UPI Mechanism) in the electronic bidding system of the Stock Exchanges and the Stock Exchanges were required to accept the ASBA applications in their electronic bidding system only with a mandatory confirmation on the application monies blocked. For UPI Bidders using UPI Mechanism, the Stock Exchanges shall share the Bid details (including UPI ID) with the Sponsor Bank on a continuous basis to enable the Sponsor Bank to initiate UPI Mandate Request to UPI Bidders for blocking of funds. For ASBA Forms (other than UPI Bidders using UPI Mechanism where made available) Designated Intermediaries (other than SCSBs) were required to submit/ deliver the ASBA Forms to the respective SCSB where the Bidder has an ASBA bank account and could not submit it to any non-SCSB bank or any Escrow Collection Bank. For UPI Bidders using UPI Mechanism, the Stock Exchanges were required to share the Bid details (including UPI ID) with the Sponsor Bank on a continuous basis to enable the Sponsor Bank to initiate UPI Mandate Request to UPI Bidders for blocking of funds. Stock Exchanges shall validate the electronic bids with the records of the CDP for DP ID/Client ID and PAN, on a real time basis and bring inconsistencies to the notice of the relevant Designated Intermediaries, for rectification and re-submission within the time specified by Stock Exchanges. Stock Exchanges shall allow modification of either DP ID/Client ID or PAN ID, bank code and location code in the Bid details already uploaded.

The Sponsor Bank were required to initiate request for blocking of funds through NPCI to UPI Bidders, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account. In accordance with BSE circular no. 20220803-40 and NSE circular no. 25/2022, each dated August 3, 2022, for all pending UPI Mandate Requests, the Sponsor Bank initiated requests for blocking of funds in the ASBA Accounts of relevant Bidders with a confirmation cut-off time of 5:00 pm on the

Bid/Issue Closing Date ("Cut-Off Time"). Accordingly, UPI Bidders Bidding using through the UPI Mechanism were required to accept UPI Mandate Requests for blocking off funds prior to the Cut-Off Time and all pending UPI Mandate Requests at the Cut-Off Time shall lapse. Further, modification of Bids were allowed in parallel during the Bid/Issue Period until the Cut-Off Time. The NPCI was required to maintain an audit trail for every Bid entered in the Stock Exchanges bidding platform, and the liability to compensate UPI Bidders (Bidding through UPI Mechanism) in case of failed transactions shall be with the concerned entity (i.e. the Sponsor Bank, NPCI or the bankers to the issue) at whose end the lifecycle of the transaction has come to a halt. The NPCI was required to share the audit trail of all disputed transactions / investor complaints to the Sponsor Bank and the Bankers to the Issue. The BRLM was also required to obtain the audit trail from the Sponsor Bank and the Bankers to the Issue for analysing the same and fixing liability. For ensuring timely information to investors, SCSBs shall send SMS alerts for mandate block and unblock including details specified in SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2. 2021 and **SEBI** SEBI/HO/CFD/DIL2/CIR/P/2022/51 dated April 20, 2022.

The Sponsor Bank were required to undertake a reconciliation of Bid responses received from Stock Exchanges and sent to NPCI and will also ensure that all the responses received from NPCI were sent to the Stock Exchanges platform with detailed error code and description, if any. Further, the Sponsor Bank were required to undertake reconciliation of all Bid requests and responses throughout their lifecycle on daily basis and share reports with the BRLM in the format and within the timelines as specified under the UPI Circulars. Sponsor Bank and issuer banks were required to download UPI settlement files and raw data files from the NPCI portal after every settlement cycle and do a three way reconciliation with Banks UPI switch data, CBS data and UPI raw data. NPCI is to coordinate with issuer banks and Sponsor Banks on a continuous basis.

Pursuant to NSE circular dated August 3, 2022 with reference no. 25/2022, the following is applicable to all initial public offers opening on or after September 1, 2022:

- a) Cut-off time for acceptance of UPI mandate shall be up to 5:00 pm on the initial public offer closure date and existing process of UPI bid entry by syndicate members, registrars to the offer and Depository Participants shall continue till further notice;
- b) There shall be no T+1 mismatch modification session for PAN-DP mismatch and bank/ location code on T+1 day for already uploaded bids. The dedicated window provided for mismatch modification on T+1 day shall be discontinued:
- c) Bid entry and modification/cancellation (if any) shall be allowed in parallel to the regular bidding period up to 5 pm on the initial public offer closure day;
- d) The Stock Exchanges shall display Issue demand details on its website and for UPI bids the demand shall include/consider UPI bids only with latest status as RC 100-black request accepted by Investor/ client, based on responses/status received from the Sponsor Bank(s).

# **Electronic registration of Bids**

- a) The Designated Intermediary could register the Bids using the on-line facilities of the Stock Exchanges. The Designated Intermediaries could also set up facilities for off-line electronic registration of Bids, subject to the condition that they may subsequently upload the off-line data file into the on-line facilities for Book Building on a regular basis before the closure of the Issue.
- b) On the Bid/ Issue Closing Date, the Designated Intermediaries could upload the Bids till such time as may be permitted by the Stock Exchanges and as disclosed in this Prospectus.

Only Bids that are uploaded on the Stock Exchanges Platform were considered for allocation/Allotment. The Designated Intermediaries are given time till 5:00 pm on the next Working Day following the Bid/Issue Closing Date to modify select fields uploaded in the Stock Exchange Platform during the Bid/Issue Period after which the Stock Exchange(s) send the bid information to the Registrar to the Issue for further processing.

# Participation by associates and affiliates of the BRLM and the Syndicate Members, Promoters, Promoter Group and persons related to Promoters / Promoter Group

The BRLM and the Syndicate Members were not allowed to subscribe to or purchase the Equity Shares in this Issue, in any manner, except towards fulfilling their underwriting obligations. However, the respective associates

and affiliates of the BRLM and the Syndicate Members could bid for Equity Shares in the Issue, either in the Net QIB Portion or in the Non-Institutional Portion as could be applicable to such Bidders, and such Bid subscription could be on their own account or on behalf of their clients. All categories of investors, including respective associates or affiliates of the BRLM and Syndicate Members, were treated equally for the purpose of allocation to be made on a proportionate basis or in any other manner as introduced under applicable laws, and such subscription could be on their own account or on behalf of their clients.

Except as stated below, neither the BRLM nor any associates of the BRLM were allowed to apply in the Issue under the Anchor Investor Portion:

- (i) mutual funds sponsored by entities which are associate of the BRLM;
- (ii) insurance companies promoted by entities which are associate of the BRLM;
- (iii) AIFs sponsored by the entities which are associate of the BRLM; or
- (iv) FPIs (other than individuals, corporate bodies and family offices) sponsored by the entities which are associate of the BRLM.

Further, persons related to our Promoters and Promoter Group did not apply in the Issue under the Anchor Investor Portion.

For the purposes of this section, a QIB who has any of the following rights shall be deemed to be a "person related to the Promoters or Promoter Group": (a) rights under a shareholders' agreement or voting agreement entered into with the Promoter or members of the Promoter Group; (b) veto rights; or (c) right to appoint any nominee director on our Board.

Further, an Anchor Investor shall be deemed to be an associate of a BRLM, if: (a) either of them controls, directly or indirectly through its Subsidiary or holding company, not less than 15% of the voting rights in the other; or (b) either of them, directly or indirectly, by itself or in combination with other persons, exercises control over the other; or (c) there is a common director, excluding a nominee director, amongst the Anchor Investor and the BRLM.

Promoters and the members of the Promoter Group did not participate in the Issue.

## **Bids by Mutual Funds**

With respect to Bids by Mutual Funds, a certified copy of their SEBI registration certificate was required to be lodged along with the Bid cum Application Form. Failing this, our Company in consultation with the BRLM, reserved the right to reject any Bid without assigning any reason thereof, subject to applicable law.

Bids made by asset management companies or custodians of Mutual Funds were required to specifically state names of the concerned schemes for which such Bids were made.

In case of a Mutual Fund, a separate Bid could be made in respect of each scheme of the Mutual Fund registered with SEBI and such Bids in respect of more than one scheme of the Mutual Fund were not be treated as multiple Bids provided that the Bids clearly indicate the scheme concerned for which such Bid had been made.

No Mutual Fund scheme could invest more than 10% of its NAV in equity shares or equity-related instruments of any company, provided that the limit of 10% was not be applicable for investments in case of index fund or sector or industry specific scheme. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

# **Bids by Eligible NRIs**

Eligible NRIs had the option to obtain copies of Bid cum Application Form from the Designated Intermediaries. Only Bids accompanied by payment in Indian Rupees or freely convertible foreign exchange were considered for Allotment. Eligible NRIs were permitted to apply in the Issue through Channel I or Channel II (as specified in the UPI Circulars). Further, subject to applicable law, NRIs could use Channel IV (as specified in the UPI Circulars) to apply in the Issue. Eligible NRI Bidders bidding on a repatriation basis by using the Non-Resident Forms should authorize their respective SCSB or confirm or accept the UPI Mandate Request (in case of UPI Bidders Bidding through the UPI Mechanism) to block their Non-Resident External ("NRE") accounts (including UPI ID, if

activated), or Foreign Currency Non-Resident ("FCNR") Accounts, and eligible NRI Bidders bidding on a non-repatriation basis by using Resident Forms should authorize their respective SCSB to block their Non-Resident Ordinary ("NRO") accounts or confirm or accept the UPI Mandate Request (in case of UPI Bidders using the UPI Mechanism) for the full Bid Amount, at the time of the submission of the Bid cum Application Form. NRIs applying in the Issue through the UPI Mechanism were advised to enquire with the relevant bank, whether their account is UPI linked, prior to submitting a Bid cum Application Form.

Eligible NRIs Bidding on non-repatriation basis were advised to use the Bid cum Application Form for residents (white colour). Eligible NRIs Bidding on a repatriation basis were advised to use the Bid cum Application Form meant for Non-Residents (blue colour). By way of Press Note 1 (2021 Series) dated March 19, 2021, issued by the DPIIT, it has been clarified that an investment made by an Indian entity which is owned and controlled by NRIs on a non-repatriation basis, shall not be considered for calculation of indirect foreign investment.

For further, see "Restrictions on Foreign Ownership of Indian Securities" on page 294.

Participation of Eligible NRIs in the Issue was subject to the FEMA Rules.

#### **Bids by HUFs**

Bids by Hindu Undivided Families or HUFs were required to apply in the individual name of the *karta*. The Bidder/applicant were required to specify that the Bid is being made in the name of the HUF in the Bid cum Application Form/Application Form as follows: "Name of sole or first Bidder/applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the *karta*". Bids/Applications by HUFs were be considered at par with Bids/Applications from individuals.

# **Bids by FPIs**

In terms of applicable FEMA Rules and the SEBI FPI Regulations, investments by FPIs in the Equity Shares is subject to certain limits, i.e., the individual holding of an FPI or an investor group (which means multiple entities registered as foreign portfolio investors and directly or indirectly, having common ownership of more than 50% or common control) shall be below 10% of our post-issue Equity Share capital on a fully diluted basis. In case, the total holding of an FPI, or investor group increases beyond 10% of the total paid-up Equity Share capital of our Company on a fully diluted basis, the total investment made by the FPI or investor group will be re-classified as FDI subject to the conditions as specified by SEBI and the RBI in this regard and our Company and the investor will be required to comply with applicable reporting requirements. Further, the total holdings of all FPIs put together, with effect from April 1, 2020, can be up to the sectoral cap applicable to the sector in which our Company operates (i.e., up to 100%). In terms of the FEMA, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs shall be included.

In case of Bids made by FPIs, a certified copy of the certificate of registration issued under the SEBI FPI Regulations was required to be attached to the Bid cum Application Form, failing which our Company in consultation with the BRLM, reserved the right to reject any Bid without assigning any reason. FPIs who wish to participate in the Issue were advised to use the Bid cum Application Form for Non-Residents (blue colour).

To ensure compliance with the above requirement, SEBI, pursuant to its circular dated July 13, 2018, has directed that at the time of finalisation of the Basis of Allotment, the Registrar shall (i) use the PAN issued by the Income Tax Department of India for checking compliance for a single FPI; and (ii) obtain validation from Depositories for the FPIs who have invested in the Issue to ensure there is no breach of the investment limit, within the timelines for issue procedure, as prescribed by SEBI from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI, is permitted to issue, subscribe to or otherwise deal in offshore derivative instruments directly or indirectly, if it complies with the following conditions: (i) such offshore derivative instruments are issued only by persons registered as Category I FPIs; (ii) such offshore derivative instruments are issued only to persons eligible for registration as Category I FPIs; (iii) such offshore derivative instruments are issued after compliance with the 'know your client' norms; and (iv) such other conditions as may be specified by SEBI from time to time.

An FPI is required to ensure that the transfer of an offshore derivative instruments issued by or on behalf of it, is subject to (a) the transfer being made to persons which fulfil the criteria provided under Regulation 21(1) of the

SEBI FPI Regulations (as mentioned above from points (i) to (iv)); and (b) prior consent of the FPI is obtained for such transfer, except in cases, where the persons to whom the offshore derivative instruments are to be transferred, are pre-approved by the FPI.

BID received from FPIs, bearing the same PAN were required to be treated as multiples bids and were liable to be rejected, except for bid from FPIs that utilise the multiple investment manager structure in accordance with the operational guidelines for FPIs and designated depository participants issued to facilitate implementation of SEBI FPIs regulations (such structure referred to as "MIM structure"), provided such bid have been made with different beneficiary account numbers, Client IDs and DP IDs.

Accordingly, it should be noted that multiple Bids received from FPIs, who did not utilize the MIM Structure, and bear the same PAN, were liable to be rejected. In order to ensure valid Bids, FPIs making multiple Bids using the same PAN, and with different beneficiary account numbers, Client IDs and DP IDs, are required to provide a confirmation in the Bid cum Application Forms that the relevant FPIs making multiple Bids utilize the MIM Structure. In the absence of such confirmation from the relevant FPIs, such multiple Bids would be rejected.

Bids by following FPIs, submitted with the same PAN but with different beneficiary account numbers, Client IDs and DP IDs shall not be treated as multiple Bids:

- FPIs which utilise the multi investment manager structure;
- Offshore derivative instruments which have obtained separate FPI registration for ODI and proprietary derivative investments;
- Sub funds or separate class of investors with segregated portfolio who obtain separate FPI registration;
- FPI registrations granted at investment strategy level/sub fund level where a collective investment scheme or fund has multiple investment strategies/sub-funds with identifiable differences and managed by a single investment manager;
- Multiple branches in different jurisdictions of foreign bank registered as FPIs;
- Government and Government related investors registered as Category 1 FPIs; and
- Entities registered as collective investment scheme having multiple share classes.

The Bids belonging to any of the above mentioned seven structures and having same PAN may be collated and identified as a single Bid in the Bidding process. The Equity Shares allotted in the Bid may be proportionately distributed to the applicant FPIs (with same PAN).

In order to ensure valid Bids, FPIs making multiple Bids using the same PAN, and with different beneficiary account numbers, Client IDs and DP IDs, are required to provide a confirmation along with each of their Bid cum Application Forms that the relevant FPIs making multiple Bids utilize any of the above-mentioned structures and indicate the name of their respective investment managers in such confirmation. In the absence of such compliance from the relevant FPIs with the operational guidelines for FPIs and designated Depository Participants issued to facilitate implementation of SEBI FPI Regulations, such multiple Bids would be rejected

For details of investment by FPIs in the Issue, see "Restrictions on Foreign Ownership of Indian Securities" on page 294. Participation of FPIs was subject to the FEMA Non-debt Instruments Rules.

The FPIs who wish to participate in the Issue were advised to use the Bid cum Application Form for non-residents.

# Bids by SEBI registered VCFs, AIFs and FVCIs

The Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012, as amended (the "SEBI AIF Regulations") prescribe, amongst others, the investment restrictions on AIFs. Post the repeal of the Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996, venture capital funds which have not re-registered as AIFs under the SEBI AIF Regulations shall continue to be regulated by the Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996 until the existing fund or scheme managed by the fund is wound up and such fund shall not launch any new scheme after the notification of the SEBI AIF Regulations. The SEBI FVCI Regulations prescribe the investment restrictions on FVCIs.

The category I and II AIFs cannot invest more than 25% of their investible funds in one investee company. A category III AIF cannot invest more than 10% of its investible funds in one investee company. A VCF registered

as a category I AIF, cannot invest more than one-third of its investible funds, in the aggregate, in certain specified instruments, including by way of subscription to an initial public offering of a venture capital undertaking. An FVCI can invest only up to 33.33% of its investible funds, in the aggregate, in certain specified instruments, which includes subscription to an initial public offering of a venture capital undertaking or an investee company (as defined under the SEBI AIF Regulations).

Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the SEBI VCF Regulations until the existing fund or scheme managed by the fund is wound up and such funds shall not launch any new scheme after the notification of the SEBI AIF Regulations.

Participation of AIFs, VCFs and FVCIs was subject to the FEMA Rules.

Further, the shareholding of VCFs, category I AIFs or category II AIFs and FVCIs holding equity shares of a company prior to an initial public offering being undertaken by such company, shall be exempt from lock-in requirements, provided that such equity shares shall be locked in for a period of at least six months period from the date of purchase by the venture capital fund or alternative investment fund or foreign venture capital investor.

There is no reservation for Eligible NRI Bidders, AIFs, FPIs and FVCIs. All Bidders were be treated on the same basis with other categories for the purpose of allocation.

All non-resident investors should note that refunds (in case of Anchor Investors), dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and commission.

Our Company or the BRLM will not be responsible for loss, if any, incurred by the Bidder on account of conversion of foreign currency.

## Bids by limited liability partnerships

In case of Bids made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, were required to be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLM, reserve the right to reject any Bid without assigning any reason thereof.

# Bids by banking companies

In case of Bids made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee were required to be attached to the Bid cum Application Form, failing which our Company, in consultation with the BRLM, reserve the right to reject any Bid without assigning any reason thereof subject to applicable law

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949 (the "Banking Regulation Act"), and Master Direction - Reserve Bank of India (Financial Services provided by Banks) Directions, 2016 is 10% of the paid-up share capital of the investee company or 10% of the bank's own paid-up share capital and reserves, as per the last audited balance sheet or a subsequent balance sheet, whichever is less. Further, the aggregate investment in subsidiaries and other entities engaged in financial and non-financial services company cannot exceed 20% of the bank's paid-up share capital and reserves. A banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid-up share capital of such investee company if: (a) the investee company is engaged in non-financial activities in which banking companies are permitted to engage under the Banking Regulation Act or the additional acquisition is through restructuring of debt/corporate debt restructuring/strategic debt restructuring, or to protect the bank's interest on loans/investments made to a company, provided that the bank is required to submit a time-bound action plan for disposal of such shares (in this sub-clause (b)) within a specified period to the RBI. A banking company would require a prior approval of the RBI to make investment in excess of 30% of the paid-up share capital of the investee company, investment in a subsidiary and a financial services company that is not a subsidiary (with certain exceptions prescribed), and investment in a non-financial services company in excess of 10% of such investee company's paid-up share capital as stated in the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, as amended.

#### **Bids by SCSBs**

SCSBs participating in the Issue were required to comply with the terms of the circulars bearing numbers CIR/CFD/DIL/12/2012 and CIR/CFD/DIL/1/2013 dated September 13, 2012 and January 2, 2013, respectively, issued by SEBI. Such SCSBs were required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account was to be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such applications.

## **Bids by Insurance Companies**

In case of Bids made by insurance companies registered with the IRDAI, a certified copy of certificate of registration issued by IRDAI was required to be attached to the Bid cum Application Form. Failing this, our Company and in consultation with the BRLM reserve the right to reject any Bid without assigning any reason thereof, subject to applicable law.

The exposure norms for insurers are prescribed under Regulation 9 of the Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016, as amended ("IRDAI Investment Regulations"), based on investments in the equity shares of a company, the entire group of the investee company and the industry sector in which the investee company operates. Insurance companies participating in the Issue are advised to refer to the IRDAI Investment Regulations for specific investment limits applicable to them and shall comply with all applicable regulations, guidelines and circulars issued by IRDAI from time to time.

#### **Bids by Systemically Important NBFCs**

In case of Bids made by Systemically Important NBFCs registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, (ii) certified copy of its last audited financial statements on a standalone basis, (iii) a net worth certificate from its statutory auditor, and (iv) such other approval as may be required by the Systemically Important NBFCs, were required to be attached to the Bid cum Application Form. Failing this, our Company in consultation with the BRLM, reserves the right to reject any Bid without assigning any reason thereof, subject to applicable law. Systemically Important NBFCs participating in the Issue shall comply with all applicable regulations, guidelines and circulars issued by RBI from time to time. The investment limit for Systemically Important NBFCs shall be as prescribed by RBI from time to time.

## **Bids under Power of Attorney**

In case of Bids made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, eligible FPIs, AIFs, Mutual Funds, insurance companies, insurance funds set up by the army, navy or air force of the Union of India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with minimum corpus of ₹ 250 million and pension funds with a minimum corpus of ₹ 250 million, in each case, subject to applicable law and in accordance with their respective constitutional documents a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws as applicable was required to be lodged along with the Bid cum Application Form. Failing this, our Company reserves the right to accept or reject any Bid in whole or in part, in either case, without assigning any reason thereof.

Our Company in consultation with the BRLM, in their absolute discretion, reserve the right to relax the above condition of simultaneous lodging of the power of attorney along with the Bid cum Application Form, subject to such terms and conditions that our Company and the, in consultation with the BRLM, may deem fit, without assigning any reasons thereof.

# **Bids by Anchor Investors**

In accordance with the SEBI ICDR Regulations, in addition to details and conditions mentioned in this section the key terms for participation by Anchor Investors are provided below.

- Anchor Investor Application Forms were made available for the Anchor Investor Portion at the offices of the BRLM.
- (ii) The Bid have been for a minimum of such number of Equity Shares so that the Bid Amount exceeds ₹ 100 million. A Bid cannot be submitted for over 60% of the QIB Portion. In case of a Mutual Fund, separate

Bids by individual schemes of a Mutual Fund were aggregated to determine the minimum application size of ₹ 100 million.

- (iii) One-third of the Anchor Investor Portion was reserved for allocation to domestic Mutual Funds.
- (iv) Bidding for Anchor Investors opened one Working Day before the Bid/Issue Opening Date, i.e., the Anchor Investor Bidding Date, and was be completed on the same day.
- (v) Our Company and, in consultation with the BRLM finalised allocation to the Anchor Investors on a discretionary basis, provided that the minimum number of Allottees in the Anchor Investor Portion were not be less than:
  - (a) maximum of two Anchor Investors, where allocation under the Anchor Investor Portion is up to ₹ 100 million
  - (b) minimum of two and maximum of 15 Anchor Investors, where the allocation under the Anchor Investor Portion is more than ₹ 100 million but up to ₹ 2,500 million, subject to a minimum Allotment of ₹ 50 million per Anchor Investor; and
  - (c) in case of allocation above ₹ 2,500 million under the Anchor Investor Portion, a minimum of five such investors and a maximum of 15 Anchor Investors for allocation up to ₹ 2,500 million, and an additional 10 Anchor Investors for every additional ₹ 2,500 million, subject to minimum Allotment of ₹ 50 million per Anchor Investor.
- (vi) Allocation to Anchor Investors was completed on the Anchor Investor Bidding Date. The number of Equity Shares allocated to Anchor Investors and the price at which the allocation was made will be made available in the public domain by the BRLM before the Bid/ Issue Opening Date, through intimation to the Stock Exchange.
- (vii) Anchor Investors could not withdraw or lower the size of their Bids at any stage after submission of the Bid.
- (viii) If the Issue Price is greater than the Anchor Investor Allocation Price, the additional amount being the difference between the Issue Price and the Anchor Investor Allocation Price were required to be payable by the Anchor Investors on the Anchor Investor Pay-in Date specified in the CAN. If the Issue Price is lower than the Anchor Investor Allocation Price, Allotment to successful Anchor Investors will be at the higher price, i.e., the Anchor Investor Allocation Price shall still be the Anchor Investor Office Price.
- (ix) 50% of the Equity Shares allotted to Anchor Investors in the Anchor Investor Portion shall be locked in for a period of 90 days from the date of Allotment, while the remaining 50% of the Equity Shares allotted to Anchor Investors in the Anchor Investor Portion shall be locked in for a period of 30 days from the date of Allotment
- (x) Neither the BRLM or any associate of the BRLM ((except Mutual Funds sponsored by entities which are associates of the BRLM or insurance companies promoted by entities which are associate of BRLM or AIFs sponsored by the entities which are associate of the BRLM or FPIs, other than individuals, corporate bodies or family offices sponsored by the entities which are associate of the BRLM) nor any "person related to the Promoters or Promoter Group" shall apply in the Issue under the Anchor Investor Portion. For further details, see "Issue Procedure- Participation by associates and affiliates of the BRLM and the Syndicate Members, Promoters, Promoter Group and persons related to Promoters / Promoter Group" on page 279.
- (xi) Bids made by QIBs under both the Anchor Investor Portion and the QIB Portion will not be considered multiple Bids.

For more information, see the General Information Document

## Bids by provident funds/pension funds

In case of Bids made by provident funds/pension funds, subject to applicable laws, with minimum corpus of ₹ 2500 million, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/pension fund were required to be attached to the Bid cum Application Form. Failing this, our Company, in consultation with the BRLM, reserve the right to reject any Bid, without assigning any reason therefor.

The above information is given for the benefit of the Bidders. Our Company and the members of Syndicate are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the Prospectus. Bidders were advised to make their independent investigations and ensure that Bid from them does not exceed the applicable investment limits or maximum number of the

Equity Shares that can be held by them under applicable laws or regulation or as specified in the Red Herring Prospectus and Prospectus.

In accordance with existing regulations issued by the RBI, OCBs cannot participate in the Issue.

#### Information for Bidders

The relevant Designated Intermediary could enter a maximum of three Bids at different price levels opted in the Bid cum Application Form and such options were not considered as multiple Bids. It is the Bidder's responsibility to obtain the acknowledgment slip from the relevant Designated Intermediary. The registration of the Bid by the Designated Intermediary did not guarantee that the Equity Shares shall be allocated/Allotted. Such Acknowledgement Slip was required to be non-negotiable and by itself will not create any obligation of any kind. When a Bidder revised his or her Bid, he /she was required to surrender the earlier Acknowledgement Slip and were permitted to request for a revised acknowledgment slip from the relevant Designated Intermediary as proof of his or her having revised the previous Bid.

In relation to electronic registration of Bids, the permission given by the Stock Exchanges to use their network and software of the electronic bidding system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the BRLM are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of compliance with the statutory and other requirements, nor does it take any responsibility for the financial or other soundness of our Company, the management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of the Draft Red Herring Prospectus or the Red Herring Prospectus; nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.

## **General Instructions**

Please note that QIBs and Non-Institutional Bidders were not permitted to withdraw their Bid(s) or lower the size of their Bid(s) (in terms of quantity of Equity Shares or the Bid Amount) at any stage. RIBs were allowed to revise their Bid(s) during the Bid/ Issue Period and withdraw or lower the size of their Bid(s) until Bid/ Issue Closing Date. Anchor Investors were not allowed to withdraw their Bids after the Anchor Investor Bid/ Issue Period.

## Do's:

- 1. Check if you are eligible to apply as per the terms of the Red Herring Prospectus and under applicable law, rules, regulations, guidelines and approvals. All Bidders (other than Anchor Investors) should submit their Bids through the ASBA process only;
- 2. Ensure that you have Bid within the Price Band;
- 3. Ensure that you (other than Anchor Investors) have mentioned the correct ASBA Account number (for all Bidders other than UPI Bidders Bidding using the UPI Mechanism) in the Bid cum Application Form and such ASBA account belongs to you and no one else. Further, UPI Bidders using the UPI Mechanism must also mention their UPI ID and shall use only their own bank account which is linked to their UPI ID;
- 4. UPI Bidders using the UPI Mechanism shall ensure that the bank, with which they have their bank account, where the funds equivalent to the application amount are available for blocking is UPI 2.0 certified by NPCI before submitting the ASBA Form to any of the Designated Intermediaries;
- 5. UPI Bidders Bidding using the UPI Mechanism shall make Bids only through the SCSBs, Mobile Applications and UPI handles whose name appears in the list of SCSBs which are live on UPI, as displayed on the SEBI website. An application made using incorrect UPI handle or using a bank account of an SCSB or bank which is not mentioned on the SEBI website is liable to be rejected;
- 6. Read all the instructions carefully and complete the Bid cum Application Form in the prescribed form;
- 7. Ensure that the details about the PAN, DP ID and Client ID are correct and the Bidders depository account is active, as Allotment of the Equity Shares will be in the dematerialised form only
- 8. Ensure that your Bid cum Application Form bearing the stamp of a Designated Intermediary is submitted to the Designated Intermediary at the relevant Bidding Centre (except in case of electronic Bids) within the prescribed time. UPI Bidders using UPI Mechanism, may submit their ASBA Forms with Syndicate

- Members, sub-Syndicate Members, Registered Brokers, RTAs or CDPs and should ensure that the ASBA Form contains the stamp of such Designated Intermediary;
- 9. All Bidders (other than Anchor Investors) should submit their Bids through the ASBA process only;
- 10. In case of joint Bids, ensure that first Bidder is the ASBA Account holder (or the UPI-linked bank account holder, as the case may be) and the signature of the first Bidder is included in the Bid cum Application Form. If the first Bidder is not the ASBA Account holder, ensure that the Bid cum Application Form is also signed by the ASBA Account holder;
- 11. Ensure that the name(s) given in the Bid cum Application Form is/are exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case of joint Bids, the Bid cum Application Form should contain only the name of the First Bidder whose name should also appear as the first holder of the beneficiary account held in joint names. Ensure that the signature of the First Bidder is included in the Bid cum Application Forms. PAN of the First Bidder is required to be specified in case of joint Bids;
- 12. Bidders should ensure that they receive the Acknowledgment slip or the acknowledgement number duly signed and stamped by a Designated Intermediary, as applicable, for submission of the Bid cum Application Form;
- 13. Ensure that you have funds equal to the Bid Amount in the ASBA Account maintained with the SCSB before submitting the Bid cum Application Form under the ASBA process to any of the Designated Intermediaries;
- 14. Ensure that you submit the revised Bids to the same Designated Intermediary, through whom the original Bid was placed and obtain a revised acknowledgment;
- 15. Investors must ensure that their PAN is linked with Aadhaar and are in compliance with the notification dated February13, 2020 issued by the Central Board of Direct Taxes and the press release dated June 25, 2021 and September 17, 2021 and CBDT circular no.7 of 2022 dated March 30, 2022 read with press release dated March 28, 2023;
- 16. Except for Bids (i) on behalf of the Central or State Governments and the officials appointed by the courts, who, in terms of the SEBI circular dated June 30, 2008, may be exempt from specifying their PAN for transacting in the securities market, (ii) submitted by investors who are exempt from the requirement of obtaining/specifying their PAN for transacting in the securities market, and (iii) Bids by persons resident in the state of Sikkim, who, in terms of a SEBI circular dated July 20, 2006, may be exempted from specifying their PAN for transacting in the securities market, all Bidders should mention their PAN allotted under the IT Act. The exemption for the Central or the State Government and officials appointed by the courts and for investors residing in the State of Sikkim is subject to (a) the Demographic Details received from the respective depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same. All other applications in which PAN is not mentioned will be rejected;
- 17. Ensure that the Demographic Details are updated, true and correct in all respects;
- 18. Ensure that thumb impressions and signatures other than in the languages specified in the Eighth Schedule to the Constitution of India are attested by a Magistrate or a Notary Public or a Special Executive Magistrate under official seal;
- 19. Ensure that the category and the investor status is indicated in the Bid cum Application Form to ensure proper upload of your Bid in the electronic Bidding system of the Stock Exchanges;
- 20. Ensure that in case of Bids under power of attorney or by limited companies, corporates, trust, etc., relevant documents, including a copy of the power of attorney, are submitted;
- 21. Ensure that Bids submitted by any person resident outside India should be in compliance with applicable foreign and Indian laws;
- 22. UPI Bidders Bidding using the UPI Mechanism, should ensure that they approve the UPI Mandate Request generated by the Sponsor Bank to authorise blocking of funds equivalent to application amount and subsequent debit of funds in case of Allotment, in a timely manner;
- 23. Since the Allotment will be in demat form only, ensure that the depository account is active, the correct DP ID, Client ID, the PAN, and UPI ID (for UPI Bidders bidding through UPI mechanism) and PAN are mentioned in their Bid cum Application Form and that the name of the Bidder, the DP ID, Client ID, UPI

ID (for ASBA Bidders bidding through UPI mechanism) and the PAN entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as applicable, matches with the name, DP ID, Client ID, UPI ID (for UPI Bidders bidding through UPI mechanism) and PAN available in the Depository database;

- 24. In case of QIBs and NIBs, ensure that while Bidding through a Designated Intermediary, the ASBA Form is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI at http://www.sebi.gov.in);
- 25. The ASBA Bidders shall use only their own bank account or only their own bank account linked UPI ID for the purposes of making Application in the Issue, which is UPI 2.0 certified by NPCI;
- 26. The ASBA Bidders shall ensure that bids above ₹0.5 million, are uploaded only by the SCSBs;
- 27. Bidders (except UPI Bidders Bidding through the UPI Mechanism) should instruct their respective banks to release the funds blocked in the ASBA account under the ASBA process. In case of UPI Bidders, once the Sponsor Bank issues the UPI Mandate Request, the UPI Bidders would be required to proceed to authorize the blocking of funds by confirming or accepting the UPI Mandate Request to authorize the blocking of funds equivalent to application amount and subsequent debit of funds in case of Allotment;
- 28. UPI Bidders who wish to revise their Bids using the UPI Mechanism, should submit the revised Bid with the Designated Intermediaries, pursuant to which UPI Bidders should ensure acceptance of the UPI Mandate Request received from the Sponsor Bank to authorize blocking of funds equivalent to the revised Bid Amount in the UPI Bidder's ASBA Account; Note that in case the DP ID, UPI ID (where applicable), Client ID and the PAN mentioned in their Bid cum Application Form and entered into the online IPO system of the Stock Exchanges by the relevant Designated Intermediary, as the case may be, do not match with the DP ID, UPI ID (where applicable), Client ID and PAN available in the Depository database, then such Bids are liable to be rejected;
- 29. However, Bids received from FPIs bearing the same PAN shall not be treated as multiple Bids in the event such FPIs utilise the MIM Structure and such Bids have been made with different beneficiary account numbers, Client IDs and DP IDs
- 30. Ensure that you have accepted the UPI Mandate Request received from the Sponsor Bank prior to 5:00 p.m. of the Working Day immediately after the Bid/Issue Closing Date;
- 31. FPIs making MIM Bids using the same PAN, and different beneficiary account numbers, Client IDs and DP IDs, were required to submit a confirmation that their Bids are under the MIM structure and indicate the name of their investment managers in such confirmation which shall be submitted along with each of their Bid cum Application Forms. In the absence of such confirmation from the relevant FPIs, such MIM Bids are liable to be rejected;
- 32. Ensure that Anchor Investors submit their Bid cum Application Forms only to the BRLM;
- 33. Ensure that while Bidding through a Designated Intermediary, the Bid cum Application Form (other than for Anchor Investors and UPI Bidders Bidding using the UPI Mechanism) is submitted to a Designated Intermediary in a Bidding Centre and that the SCSB where the ASBA Account, as specified in the ASBA Form, is maintained has named at least one branch at that location for the Designated Intermediary to deposit ASBA Forms (a list of such branches is available on the website of SEBI (at www.sebi.gov.in) or such other websites as updated from time to time;
- 34. Ensure that you have correctly signed the authorization /undertaking box in the Bid cum Application Form, or have otherwise provided an authorization to the SCSB or the Sponsor Bank, as applicable via the electronic mode, for blocking funds in the ASBA Account equivalent to the Bid Amount mentioned in the Bid cum Application Form at the time of submission of the Bid;
- 35. UPI Bidders Bidding using the UPI Mechanism shall ensure that details of the Bid are reviewed and verified by opening the attachment in the UPI Mandate Request and then proceed to authorize the UPI Mandate Request using his/her UPI PIN. Upon the authorization of the mandate using his/her UPI PIN, the UPI Bidder shall be deemed to have verified the attachment containing the application details of the UPI Bidder Bidding using the UPI Mechanism in the UPI Mandate Request and have agreed to block the entire Bid Amount and authorized the Sponsor Bank to issue a request to block the Bid Amount mentioned in the Bid Cum Application Form in his/her ASBA Account;

- 36. UPI Bidders Bidding using the UPI Mechanism should mention valid UPI ID of only the Bidder (in case of single account) and of the First Bidder (in case of joint account) in the Bid cum Application Form
- 37. Bidders (other than Anchor Investors) ensure that only their own ASBA Account or only their own bank account linked UPI ID (only for UPI Bidders using the UPI Mechanism, where made available) to make an application in the Issue and not ASBA Account or bank account linked UPI ID of any third party
- 38. UPI Bidders Bidding using the UPI Mechanism, who have revised their Bids subsequent to making the initial Bid, should also approve the revised UPI Mandate Request generated by the Sponsor Bank to authorise blocking of funds equivalent to the revised Bid Amount in his/her account and subsequent debit of funds in case of allotment in a timely manner; and
- 39. Bids by Eligible NRIs and HUFs for a Bid Amount of less than ₹200,000 would be considered under the Retail Portion, and Bids for a Bid Amount exceeding ₹ 200,000 would be considered under the Non-Institutional Portion, for the purposes of allocation in the Issue.

The Bid cum Application Form was liable to be rejected if the above instructions, as applicable, were not complied with. Application made using incorrect UPI handle or using a bank account of an SCSB or SCSBs which is not mentioned in the Annexure 'A' to the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 is liable to be rejected.

#### Don'ts:

- 1. Do not Bid for lower than the minimum Bid size;
- 2. Do not Bid/revise Bid Amount to less than the Floor Price or higher than the Cap Price;
- 3. Do not Bid on another Bid cum Application Form after you have submitted a Bid to a Designated Intermediary;
- Do not pay the Bid Amount in cash, by money order, cheques or demand drafts or by postal order or by stock invest:
- 5. Do not send Bid cum Application Forms by post, instead submit the same to the Designated Intermediary only;
- 6. Anchor Investors should not Bid through the ASBA process;
- 7. Do not submit the ASBA Forms to any non-SCSB bank or to our Company or at a location other than the Bidding Centres;
- 8. Do not submit the Bid cum Application Forms to any non-SCSB bank or to our Company or at a location other than the Bidding Centres or to any unauthorised Designated Intermediary;
- 9. Do not Bid on a physical Bid cum Application Form that does not have the stamp of the relevant Designated Intermediary;
- 10. Do not Bid at Cut-off Price (for Bids by QIBs and Non-Institutional Investors);
- 11. Do not fill up the Bid cum Application Form such that the Equity Shares Bid for exceeds the Issue/Issue size and/ or investment limit or maximum number of the Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations or under the terms of the Red Herring Prospectus;
- 12. Do not submit your Bid after 4.00 pm on the Bid/Issue Closing Date in case of QIBs and Non-Institutional Bidders;
- 13. If you are a QIB, do not submit your Bid after 3.00 p.m. on the QIB Bid/Issue Closing Date;
- 14. Do not instruct your respective banks to release the funds blocked in the ASBA Account under the ASBA process;
- 15. If you are a UPI Bidder using the UPI mechanism, do not submit more than one Bid cum Application Form for each UPI ID
- 16. Do not submit the General Index Register (GIR) number instead of the PAN;
- 17. Do not Bid for a Bid Amount exceeding ₹ 200,000 (for Bids by Retail Individual Investors)

- 18. Do not submit incorrect details of the DP ID, Client ID, PAN and UPI ID (where applicable) or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue;
- 19. Do not submit the Bid without ensuring that funds equivalent to the entire Bid Amount are available for blocking in the relevant ASBA Account or in the case of UPI Bidders Bidding using the UPI Mechanism, in the UPI-linked bank account where funds for making the Bid are available;
- 20. Do not withdraw your Bid or lower the size of your Bid (in terms of quantity of the Equity Shares or the Bid Amount) at any stage, if you are a QIB or a Non-Institutional Investor. Retail Individual Investors can revise or withdraw their Bids until the Bid/Issue Closing Date;
- 21. Do not submit Bids on plain paper or on incomplete or illegible Bid cum Application Forms or on Bid cum Application Forms in a colour prescribed for another category of Bidder;
- 22. Do not link the UPI ID with a bank account maintained with a bank that is not UPI 2.0 certified by the NPCI in case of Bids submitted by UPI Bidders using the UPI Mechanism;
- 23. Do not submit a Bid in case you are not eligible to acquire Equity Shares under applicable law or your relevant constitutional documents or otherwise;
- 24. Do not Bid if you are not competent to contract under the Indian Contract Act, 1872 (other than minors having valid depository accounts as per Demographic Details provided by the depository);
- 25. Do not submit more than one Bid cum Application Form per ASBA Account. If you are a UPI Bidder Bidding using the UPI Mechanism, do not submit Bids through an SCSB and/or Mobile Applications and/or UPI handle that is not listed on the website of SEBI;
- 26. Do not submit a Bid using UPI ID, if you are not a UPI Bidder;
- 27. Do not Bid for Equity Shares more than specified by respective Stock Exchanges for each category;
- 28. Do not submit a Bid cum Application Form with third party UPI ID or using a third party bank account (in case of Bids submitted by UPI Bidders using the UPI Mechanism);
- 29. Do not Bid on another Bid cum Application Form and the Anchor Investor Application Form, as the case may be, after you have submitted a Bid to any of the Designated Intermediaries;
- 30. Do not link the UPI ID with a bank account maintained with a bank that is not UPI 2.0 certified by the NPCI in case of Bids submitted by UPI Bidders using the UPI Mechanism;
- 31. UPI Bidders Bidding through the UPI Mechanism using the incorrect UPI handle or using a bank account of an SCSB or a bank which is not mentioned in the list provided in the SEBI website is liable to be rejected;
- 32. Do not Bid if you are an OCB; and
- 33. Bids should not be uploaded by QIBs after 3:00 p.m. on the QIB Bid/Issue Closing Date and by QIBs and Non-Institutional Bidders after 4:00 p.m. on the Bid/Issue Closing Date and Bids by RIBs after 5:00 p.m. on the Bid/Issue Closing Date, unless extended by the Stock Exchanges. On the Bid/Issue Closing Date, extension of time may be granted by the Stock Exchanges only for uploading Bids received from Retail Individual Investors, after taking into account the total number of Bids received up to closure of timings for acceptance of Bid-cum-Application Forms as stated herein and as informed to the Stock Exchanges.

# The Bid cum Application Form was liable to be rejected if the above instructions, as applicable, were not complied with.

Further, in case of any pre-Issue or post Issue related issues regarding share certificates/demat credit/refund orders/unblocking etc., investors shall reach out to our Company Secretary and Compliance Officer. For further details of Company Secretary and Compliance Officer, see "General Information" beginning on page 63.

For helpline details of the Book Running Lead Manager pursuant to the SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, see "General Information –Book Running Lead Managers" beginning on page 63.

In case of any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) exceeding four Working Days from the Bid/Issue Closing Date, the Bidder shall be compensated in accordance with applicable law. Further, Investors shall be entitled to compensation in the manner specified in

the SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 in case of delays in resolving investor grievances in relation to blocking/unblocking of funds.

For details of grounds for technical rejections of a Bid cum Application Form, please see the General Information Document.

# Names of entities responsible for finalising the basis of allotment in a fair and proper manner

The authorised employees of the Designated Stock Exchange, along with the BRLM and the Registrar, shall ensure that the basis of allotment is finalised in a fair and proper manner in accordance with the procedure specified in SEBI ICDR Regulations.

#### Method of allotment as may be prescribed by SEBI from time to time

Our Company will not make any Allotment in excess of the Equity Shares through the Issue Document except in case of oversubscription for the purpose of rounding off to make Allotment, in consultation with the Designated Stock Exchange. Further, upon oversubscription, an allotment of not more than one per cent. Of the Issue may be made for the purpose of making Allotment in minimum lots.

The Allotment of Equity Shares to applicants other than to the Retail Individual Bidders and Anchor Investors shall be on a proportionate basis within the respective investor categories and the number of securities allotted shall be rounded off to the nearest integer, subject to minimum allotment being equal to the minimum application size as determined and disclosed.

The Allotment of Equity Shares to Bidders other than to the Retail Individual Investors, Non-Institutional Investors and Anchor Investors shall be on a proportionate basis within the respective investor categories and the number of securities Allotted shall be rounded off to the nearest integer, subject to minimum Allotment being equal to the minimum application size as determined and disclosed. The Allotment of Equity Shares to each Non-Institutional Investor shall not be less than the minimum application size, subject to availability in the Non-Institutional Portion, and the remainder, if any, shall be allotted on a proportionate basis in accordance with the conditions specified in the SEBI ICDR Regulations.

The Allotment of Equity Shares to each Retail Individual Investor shall not be less than the minimum Bid lot, subject to the availability of shares in Retail Portion, and the remaining available shares, if any, shall be allotted on a proportionate basis.

# **Payment into Escrow Account for Anchor Investors**

Our Company in consultation with the BRLM, in their absolute discretion, has decided the list of Anchor Investors to whom the CAN will be sent, pursuant to which the details of the Equity Shares allocated to them in their respective names will be notified to such Anchor Investors. Anchor Investors were not permitted to Bid in the Issue through the ASBA process. Instead, Anchor Investors should transfer the Bid Amount (through direct credit, RTGS, NACH or NEFT) to the Escrow Accounts. The payment instruments for payment into the Escrow Accounts should be drawn in favour of:

- (i) In case of resident Anchor Investors: "Plaza Wires Limited Anchor Resident Account"
- (ii) In case of non-resident Anchor Investors: "Plaza Wires Limited Anchor Non Resident Account"

Anchor Investors were required to note that the escrow mechanism is not prescribed by SEBI and has been established as an arrangement between our Bank and the Syndicate, the Escrow Collection Bank and the Registrar to the Issue to facilitate collections of Bid amounts from Anchor Investors.

# **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act, 2013, our Company, after registering the Red Herring Prospectus with the RoC, published a pre-Issue advertisement, in the form prescribed by the SEBI ICDR Regulations, in all editions of Business Standard (a widely circulated English national daily newspaper), all editions of Business Standard (a widely circulated Hindi national daily newspaper) (Hindi being the regional language of Delhi where our Registered Office is located). Our Company, in the pre-Issue advertisement stated the Bid/Issue Opening Date, the Bid/Issue Closing Date and the QIB Bid/Issue Closing Date. This advertisement, subject to the provisions of

Section 30 of the Companies Act, 2013, was in the format prescribed in Part A of Schedule X of under the SEBI ICDR Regulations.

#### Allotment Advertisement

Our Company, the BRLM and the Registrar shall publish an advertisement in relation to Allotment before commencement of trading, disclosing the date of commencement of trading of the Equity Shares, in all editions of Business Standard, an English national daily newspaper, all editions of Business Standard, a Hindi national daily newspaper (Hindi being the regional language of Delhi, where our Registered Office is located), each with wide circulation.

Copies of the above advertisements shall be made available on the website of the Company at www.plazawires.in advertisement.php.

The above information was given for the benefit of the Bidders/applicants. Our Company and the members of the Syndicate are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Bidders/applicants were advised to make their independent investigations and ensure that the number of Equity Shares Bid for do not exceed the prescribed limits under applicable laws or regulations.

## Signing of Underwriting Agreement and filing of Prospectus with the RoC

Our Company has entered into an Underwriting Agreement with the Underwriter on or immediately after the finalisation of the Issue Price. After signing the Underwriting Agreement, our Company has filed the Prospectus with the RoC, in accordance with applicable law. The Prospectus contains details of the Issue Price, Anchor Investor Issue Price, Issue size and underwriting arrangements and is complete in all material respects.

# **Depository Arrangements**

The Allotment of the Equity Shares in the Issue shall be only in a dematerialised form, (i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through the electronic mode). In this context, tripartite agreements had been signed among our Company, the respective Depositories and the Registrar to the Issue:

- Tripartite Agreement dated February 22, 2022 among NSDL, our Company and the Registrar to the Issue.
- Tripartite Agreement dated January 11, 2022 among CDSL, our Company and Registrar to the Issue.

## **Impersonation**

Attention of the applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who-

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name.
  - shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 for fraud involving an amount of at least ₹ 1 million or 1% of the turnover of the company, whichever is lower, includes imprisonment for a term which shall not be less than six months period extending up to 10 years and fine of an amount not less than the amount involved in the fraud, extending up to three times such amount (provided that where the fraud involves public interest, such term shall not be less than three years.) Further, where the fraud involves an amount less than ₹ 1 million or one per cent of the turnover of the company, whichever is lower, and does not involve public interest,

any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to ₹ 5 million or with both.

# **Undertakings by our Company**

Our Company undertakes the following:

- (i) the complaints received in respect of the Issue shall be attended to by our Company expeditiously and satisfactorily;
- (ii) that if the Allotment is not made within the prescribed time period under applicable law, the entire subscription amount received will be refunded/unblocked within the time prescribed under applicable law, failing which interest will be due to be paid to the Bidders at the rate prescribed under applicable law for the delayed period;
- (iii) that all steps will be taken for completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges where the Equity Shares are proposed to be listed within six Working Days of the Bid/Issue Closing Date or such other time as may be prescribed;
- (iv) that funds required for making refunds to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by our Company;
- (v) where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within the time prescribed under applicable law, giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund:
- (vi) that if our Company does not proceed with the Issue after the Bid/Issue Closing Date but prior to Allotment, the reason thereof shall be given as a public notice within two days of the Bid/Issue Closing Date. The public notice shall be issued in the same newspapers where the pre-Issue advertisements were published. The Stock Exchanges on which the Equity Shares are proposed to be listed shall also be informed promptly;
- (vii) that if our Company, in consultation with the BRLM, withdraws the Issue after the Bid/Issue Closing Date, our Company shall be required to file a fresh draft Issue document with the SEBI, in the event our Company subsequently decides to proceed with the Issue thereafter;
- (viii) Promoter's contribution, if any, shall be brought in advance before the Bid / Issue Opening Date;
- (ix) that adequate arrangements shall be made to collect all Bid cum Application Forms submitted by Bidders and Anchor Investor Application Form from Anchor Investors; and
- (x) no further issue of Equity Shares shall be made until the Equity Shares Issued through the Red Herring Prospectus are listed or until the Bid monies are refunded/unblocked in the ASBA Accounts on account of non-listing, under-subscription etc.

## **Utilisation of Issue Proceeds**

Our Company, specifically confirms and declares:

- (a) that all monies received from the Issue shall be credited / transferred to separate bank account other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act, 2013;
- (b) details of all monies utilised out of the proceeds from the Issue shall be disclosed, and continue to be disclosed till all the time any part of the proceeds from the Issue remains unutilised, under an appropriate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised, or the form in which such unutilised monies have been invested; and
- (c) details of all unutilized monies out of the Issue, if any shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested.

#### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP") makes policy announcements on FDI through press notes and press releases which are notified by the RBI as amendments to the FEMA. The DIPP also issues the Consolidated Foreign Direct Investment Policy ("FDI Policy") from time to time. The regulatory framework pertaining to foreign investment, over a period of time, thus, consists of acts, regulations, master circulars, press notes, press releases, and clarifications among other amendments.

India's current FDI Policy issued by the DIPP with effect from October 15, 2020, consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DIPP till October 15, 2020. All the press notes, press releases, clarifications on FDI issued by DIPP till October 15, 2020 stand rescinded as on October 15, 2020. In terms of the FDI Policy, Foreign investment is permitted (except in the prohibited sectors) in Indian companies either through the automatic route or the Government route, depending upon the sector in which foreign investment is sought to be made. In terms of the FDI Policy, the work of granting government approval for foreign investment under the FDI Policy and FEMA Regulations has now been entrusted to the concerned Administrative Ministries/Departments.

Further, the existing individual and aggregate investment limits for an FPI in our Company are not exceeding 10% of the total paid-up Equity Share capital of our Company for each FPI and the total holdings of all FPIs in the Company shall not exceed 24% of the total paid-up Equity Share capital of our Company. The RBI, in exercise of its power under the FEMA, has also notified Foreign Exchange Management (Non-debt Instruments) Rules, 2019 and Foreign Exchange Management (Mode of Payment and Reporting of Non-Debt Instruments) Regulations, 2019 to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. SEBI registered FPIs have been permitted to purchase shares of an Indian company through the Issue, subject to total FPI investment being within the individual FPI/sub account investment limit of less than 10% of the total paid-up equity capital on a fully diluted basis of the Company subject to the total holdings of all FPIs/sub accounts including any other direct and indirect foreign investments in the Company shall not exceed 24% of the paid-up equity capital of the Company on a fully diluted basis. The aggregate limit of 24% in case of FPIs may be increased up to the sectoral cap/statutory ceiling, as applicable, by the Company concerned by passing of resolution by the Board of the Company to that effect and by passing of a special resolution to that effect by its Shareholders. With effect from April 1, 2020, the aggregate limit of 24% has increased to the sectoral cap applicable to the Indian Company which in case of the Company is 100%. As per the Regulations, the aggregate limit as provided above was permitted to be decreased by the Company to a lower threshold limit of 24% or 49% or 74% as deemed fit, with the approval of its Board of Directors through a resolution and also of its shareholders by means of a special resolution, before March 31, 2021. The Company has passed no such Board Resolution and hence, has not revised its sectoral caps have not been reduced in the past. Our Company falls within the applicable statutory ceiling limits which stand at 100% for the manufacturing sector under the FDI Policy. Further, eligible NRIs and OCIs investing on repatriation basis are subject to individual investment limit of 5% of the total paid-up equity capital on a fully diluted basis subject to the aggregate paid-value of the shares purchased by all NRIs and OCIs put together on repatriation basis not exceeding 10% of the total paid-up equity capital on a fully diluted basis of the Company. The aggregate limit of 10% in case of NRIs and OCIs together may be raised to 24 % if a special resolution to that effect is passed by the shareholders of the Company. The shareholders of our Company have passed the necessary resolutions approving the increase in the investments limits for FPIs, NRIs and OCIs.

The transfer of shares between an Indian resident and a Non-resident does not require prior approval of RBI, subject to fulfillment of certain conditions as specified by DIPP / RBI, from time to time. Such conditions include (i) the activities of the investee company are under the automatic route under the FDI Policy and transfer does not attract the provisions of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI. Investors are advised to refer to the exact text of the relevant statutory provisions of law before investing and / or subsequent purchase or sale transaction in the Equity Shares of our Company.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act"), or the securities laws of any state of the United States and may not be offered or sold within the United States, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly,

the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sale occur. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Bidders. Our Company and the BRLM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Prospectus. Bidders are advised to make their independent investigations and ensure that the Bids are not in violation of laws or regulations applicable to them.

#### SECTION VIII: MAIN PROVISIONS OF ARTICLES OF ASSOCIATION

#### Article 6

#### **Share Capital and Variation of Rights**

- (a) The Authorised Share Capital of the Company shall be such amount and be divided into such shares as may from time to time, be provided in clause V of the Memorandum each with power to consolidate, increase, reduce, subdivide the capital for the time being and to divide the shares in the capital for the time being into several classes and to attach thereto respectively such preferential, cumulative, convertible, preference, guaranteed, qualified or special rights, privileges or conditions as may be determined by or in accordance with the Articles of Association of the Company and to vary, alter, modify, amalgamate or abrogate any such rights, privileges or conditions in such a manner as may for the time being be provided for by the Articles of Association of the Company or by the law in force for the time being.
- i. The Share Capital of the Company shall be of two kinds, namely: -
  - Equity Share Capital with voting rights; or
  - with differential rights as dividend, voting or otherwise in accordance with the Act.
- ii. Preference share capital.
- (b) Subject to the rights of the holders of any other shares entitled by the terms of issue to preferential repayment over the equity shares in the event of winding up of the Company, the holders of the equity shares shall be entitled to be repaid the amounts of capital paid up or credited as paid up on such equity shares and all surplus assets thereafter shall belong to the holders of the equity shares in proportion to the amount paid up or credited as paid-up on such equity shares respectively at the commencement of the winding up.
- (c) If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of Section 48 of the Act, and whether or not the Company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.

# Article 12

# Division, Sub-division, consolidation, Conversion and Cancellation of Shares

Subject to the provisions of Section 61 of the Act, the Company in general meeting may alter the conditions of its Memorandum as follows, that is to say, it may:

- (a) increase its authorized share capital by such amount as it think expeditiously;
- (b) consolidate and divide all or any of its Share Capital into shares of larger amount than its existing shares. Provided that no consolidation and division which results in changes in the voting percentage of shareholders shall have effect unless it is approved by the Court or Tribunal as applicable
- (c) sub-divide its shares or any of them into shares of smaller amount than originally fixed by the Memorandum subject nevertheless to the provisions of the Act in that behalf and so however that in the sub-division the proportion between the amount paid and the amount, if any unpaid on each reduced share shall be the same as it was in the case of the share from which the reduced share is derived; and so that as between the holders of the shares resulting from such sub-division one or more of such shares may, subject to the provisions of the sub-division one or more of such shares may, subject to the provisions of the Act, be given any preference or advantage over the others or any other such shares;
- (d) convert, all or any of its fully paid up shares into stock, and re-convert that stock into fully paid up shares of any denomination;
- (e) cancel, shares which at the date of passing of the resolution have not been taken or agreed to be taken by any person and diminish the amount of its share capital by the amount of the shares so cancelled.

#### Article 41

#### Calls on Shares of the Same Class to be made on Uniform Basis

Where any calls for further Share Capital are made on shares, such calls shall be made on a uniform basis on all shares falling under the same class.

**Explanation:** For the purpose of this provision, shares of the same nominal value on which different amounts have been paid up shall not be deemed to fall under the same class.

## Article 7 Clause (b)

# **Further Issue of Capital**

Where at any time it is proposed to increase the subscribed capital of the Company by allotment of further shares, whether out of unissued share capital or out of the increased share capital.

- (i) such further shares shall be offered to the person who at the date of offer, are holders of the equity shares of the Company, in proportion as nearly as circumstances admit, to the capital paid up on those shares at that date.
- (ii) the offer aforesaid shall be made by a notice specifying the number of shares offered and limiting a time not being less than 15 days and not exceeding 30 days from the date of the offer within which the offer, if not accepted, will be deemed to have been declined.
- (iii) The offer aforesaid shall be deemed to include a right exercisable by the person concerned to renounce the shares offered to him or any of them in favor of any other person and the notice shall contain a statement of this right.
- (iv) After the expiry of the time specified in notice aforesaid or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board may dispose of them in such manner as they think most beneficial to the Company and members.
- (v) Notwithstanding anything contained in the preceding sub-clause, the Company may:
  - (a) by a special resolution offer further shares to any person or persons, and such person or persons may or may not include the person/s who at the date of the offer, are the holders of the equity shares of the Company or to employees of the Company under the Scheme of employees' stock option; or
  - (b) Notwithstanding anything contained in sub-clause (a) above, but subject, however, to section 62(3) of the Act, the Company may increase its subscribed capital on exercise of an option attached to the debentures issued or loans raised by the Company to convert such debentures or loans into shares, or to subscribe for shares in the Company.

#### **FORFEITURE**

# Article 50

## If Call or Instalment Not Paid Notice must be given

- (a) If any member or debenture holder fails to pay the whole or any part of any call or installment or any money due in respect of any share or debentures either by way of principal or interest on or before the day appointed for the payment of the same or any such extension thereof as aforesaid, the Directors may at any time thereafter, during such time as the call or any installment or any part thereof or other moneys remain unpaid or a judgement or decree in respect thereof remains unsatisfied in whole or in part, serve a notice on such member or debenture holder or on the person (if any) entitled to the share by transmission requiring him to pay such call or installment or such part thereof or other moneys as remain unpaid together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.
- (b) The notice shall name a day not being less than fourteen days from the date of the services of the notice and a place or places, on and which such call, or installment or such part or other moneys as aforesaid and such interest and expenses as aforesaid are to be paid. The notice shall also state that in the event of non-payment of call amount with interest at or before the time and at the place appointed, the shares or debentures in respect of which the call was made or installment or such part or other moneys is or are payable will be liable to be forfeited. If the requirements of any such notice as aforesaid are not complied with, any share in respect

of which the notice has been given may, at any time, thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.

#### Article 51

# In Default of Payment Shares or Debentures to be Forfeited

If the requirements of any such notice as aforesaid are not complied with any share/debenture in respect of which such notice has been given, may at any time thereafter before payment of all calls or installments, interest and expenses or other moneys due in respect thereof, be forfeited by a resolution of the Directors to that effect. Neither the receipt by the Company of a portion of any money which shall from time to time be due from any member of the Company in respect of his shares, either by way of principal or interest, nor any indulgence granted by the Company. In respect of the payment of any such money, shall preclude, the Company from thereafter proceeding to enforce a forfeiture of such shares as herein provided. Such forfeiture shall include all dividends declared or interest paid or any other moneys payable in respect of the forfeited shares or debentures and not actually paid before the forfeiture.

#### Article 52

#### Entry of Forfeiture in Register of Member/Debenture holders

When any shares / debentures shall have been so forfeited, notice of the forfeiture shall be given to the member or debenture holder in whose name it stood immediately prior to the forfeiture and any entry of the forfeiture with the date thereof, shall forthwith be made in the Register of members of debenture holders but no forfeiture shall be invalidated by any omission or neglect or any failure to give such notice or make such entry as aforesaid.

#### Article 56

#### **Effect of Forfeiture**

The forfeiture of a share or a debenture shall involve extinction at the time of forfeiture, of all interest in and all claims and demands against the Company, in respect of the share or debenture and all other rights incidental to the share or debenture, except only such of these rights as by these Articles are expressly saved.

# DEBENTURE.

#### Article 61

#### **Surrender of Shares or Debenture**

The Directors may, subject to the provisions of the Act, accept a surrender of any share or debenture from or by any member or debenture holder desirous of surrendering them on such terms as they think fit.

#### LIEN

# Article 47

# Company's Lien on Shares/Debentures

The Company shall have a first and paramount lien upon all the shares and/or debentures (other than fully paid-up shares and/or debentures) registered in the name of each Member and/or debenture holder (whether held singly or jointly with others) in respect of all moneys called or payable at a fixed time in respect of such shares whether the time for payment thereof shall have actually arrived or not and shall extend to all dividends, interest right and bonuses from time to time declared in respect of such shares and/or debentures. The registration of transfer of shares and/or debentures shall not operate as a waiver of the Company's lien, if any, on such shares and/or debentures, unless otherwise agreed by the Board. The Directors may at any time declare any share and/or debenture wholly or in part exempt from the provisions of this Article.

# Article 48

# As to Enforcing Lien by sale

For the purpose of enforcing such lien, the Board may sell the shares/debentures subject thereto in such manner as they shall think fit, and for that purpose may cause to be issued a duplicate certificate in respect of such shares and/or debenture and may authorize one of their members or appoint any officer or Agent to execute a transfer thereof on behalf of and in the name of such member/debenture holder. No sale shall be made until such period,

as may be stipulated by the Board from time to time, and until notice in writing of the intention to sell shall have been served on such member and/or debenture holder or his legal representatives and default shall have been made by him or them in payment, fulfillment, or discharge of such debts, liabilities or engagements for fourteen days after such notice.

#### Article 66

#### Transfer of Share

- (a) An application of registration of the transfer of shares may be made either by the transferor or the transferee provided that where such application is made by the transferor, no registration shall in the case of partly paid shares be effected unless the Company gives notice of the application to the transferee and subject to the provisions of Clause (a) of this Article, the Company shall unless object is made by the transferee, within two weeks from the date of receipt of the notice, enter in the Register of members the name of the transferee in the same manner and subject to the same conditions as if the application for registration was made by the transferee.
- (b) For the purpose of clause (a) above notice to the transferee shall be deemed to have been duly given if sent by prepaid registered post to the transferee at the address given in the instrument of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered to him in the ordinary course of post.
- (c) It shall not be lawful for the Company to register a transfer of any shares unless a proper instrument of transfer duly stamped and executed by or on behalf of the transferor and by or on behalf of the transferee and specifying the name, address and occupation, if any, of the transferee has been delivered to the Company along with the Certificate relating to the shares and if no such Certificate is in existence, along with the letter of allotment of shares. The Directors may also call for such other evidence as may reasonably be required to show the right of the transferor to make the transfer, provided that where it is proved to the satisfaction of the Directors of the Company that an instrument of transfer signed by the transferor and the transferee has been lost, the Company may, if the Directors think fit, on an application in writing made by the transferee and bearing the stamp required by an instrument of transfer register the transfer on such terms as to indemnity as the Directors may think fit.
- (d) Nothing in clause (c) above shall prejudice any power of the Company to register as shareholder any person to whom the right to any share has been transmitted by operation of law.
- (e) Nothing in this Article shall prejudice any power of the Company to refuse to register the transfer of any share.

#### Article 73

## Registration of Persons Entitled to Share Otherwise than by Transfer

- (a) Subject to the provisions of Article 79 any person becoming entitled to any share in consequence of the death, lunacy, bankruptcy or insolvency of any member or by any lawful means other than by a transfer in accordance with these present, may with the consent of the Directors (which they shall not be under any obligation to give) upon producing such evidence that the sustains the character in respect of which he proposes to act under this Article or of such titles as the Directors shall think sufficient, either be registered himself as a member in respect of such shares or elect to have some person nominated by him and approved by the Directors registered as a member in respect of such shares. Provided nevertheless that if such person shall elect to have his nominee registered he shall testify his election by executing in favour of his nominee on instrument of transfer in accordance with the provisions herein contained and until he does so, he shall not be free from any liability in respect of such shares.
- (b) A transfer of the share or other interest in the Company of a deceased member thereof made by his legal representative shall although the legal representative is not himself a member, be as valid as if he had been a member at the time of the execution of the instrument of transfer.

## Article 30

#### Issue of Certificates of Shares to be Governed by Section 46 of the Act etc.

(a) The issue of certificates of shares or of duplicate or renewal of certificates of shares and/or advices/certificates issued upon sub-division, split, consolidation and exchanges shall be governed by the provisions of Section 46 and other provisions of the Act, as may be applicable and by the Rules or

notifications or orders, if any, which may be prescribed or made by competent authority under the Act or Rules or the as well as the Listing Regulations, as may be applicable or any other law. The Directors may also comply with the provisions of such rules or regulations of any stock exchange where the shares of the Company may be listed from the time being.

- (b) The Certificate of title of shares shall be issued under the Seal of the Company, if any, and shall be signed by such Directors or Officers or other authorized persons as may be prescribed by Rules made under the Act from time to time and subject thereto shall be signed in such manner and by such persons as the Directors may determine from time to time.
- (c) The Company shall comply with all rules and regulations and other directions which may be made by any competent authority under Section 46 of the Act and the Listing Regulations.

#### Article 32

# Issue of new Certificates in Place of one defaced Lost or Destroyed

If any certificate be worn out, defaced, mutilated or torn if there be no, further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the company, a new certificate may be issued in lieu, thereof, and if any certificate be lost or destroyed then upon proof thereof to the satisfaction of the Company and on; execution of such indemnity as the Company deem adequate, being given, a new Certificate in lieu thereof shall be given to the party entitled to such lost or destroyed certificate. Every Certificate under this Article shall be issued without payment of fees. Out of pocket expenses incurred by the Company in investing the evidence as to the loss or destruction shall be paid to the Company if demanded by the directors.

Provided that notwithstanding what is stated above the directors shall comply with such Rules or Regulation or requirements of any stock Exchange including the Listing Regulations or the Rules made under the Act or the Rules made under Securities Contracts (Regulation) Act, 1956 or any other Act, on Rules applicable in this behalf.

The provisions of the Article under this heading shall *mutatis mutandis* apply to debentures of the Company.

## **GENERAL MEETINGS**

## Article 92

## **Annual General Meeting**

Subject to the provisions contained in Section 96 and 129 of the Act, as far as applicable, the Company shall in each year hold, in addition to any other meetings, a general meeting as its annual general meeting, and shall specify, the meeting as such in the notice calling it, and not more than fifteen months shall elapse between the date of one annual general meeting of the Company and that of the next.

# Article 96

## Calling of Extra Ordinary General Meeting on requisition

- (a) The Board of Directors of the Company shall on the requisition of such number of members of the Company as is specified in clause (d) of this Article, forthwith proceed duly to call an Extra-ordinary general meeting of the Company.
- (b) The requisition shall set out the matters for the considerations of which the meeting is to be called, shall be signed by requisitions, and shall be deposited at the registered office of the company.
- (c) The requisition may consist of several documents in like forms, each signed by one or more requisitionists.
- (d) The number of members entitled to requisition a meeting in regard to any matter shall be such number of them as hold at the date of the deposit of the requisition not less than one tenth of such of the paid up share capital of the Company as at that date carried the right of voting in regard to that matter.
- (e) Where two or more distinct matters are specified in the requisition the provisions of clause (a) above, shall apply separately in regard to each such matter; and the requisition shall accordingly be valid only in respect of those matters in regard to which the condition specified in that clause is fulfilled.

- (f) If the Board does not, within twenty-one days from the date of deposit of a valid requisition in regard to any matters, proceed duly to call a meeting for the consideration of those matters then on a day not later than forty five days from the date of the deposit of the requisition, the meeting may be called by the requisitionists themselves within a period of three months from the date of requisition.
  - Explanation: For the purpose of this clause, the Board shall in the case of a meeting at which Resolution is to be proposed as a special Resolution, be deemed not have duly convened the meeting if they do not give such notice thereof as is required by Section 114 of the Act.
- (g) A meeting, called under Clause (f) above, by the requisitionists or any of them:
- shall be called in the same manner, as nearly as possible, as that in which meetings are to be called by the Board; but
- (ii) shall not be held after the expiration of three months from the date of the deposit of the requisition.
  - Explanation: Nothing in Clause (g) (ii) above, shall be deemed to prevent a meeting only commenced before the expiry of the period of three months aforesaid, from adjourning to some day after the expiry of that period.
- (h) Where two or more persons hold any shares or interest in the Company jointly, requisition, or a notice calling a meeting, signed by one or some of them shall, for the purpose of this Article, have the same force and effect as if it had been signed by all of them.
- (i) Any reasonable expenses incurred by the requisitionists by reason of the failure of the Board to duly call a meeting shall be repaid to the requisitionists by the Company; and any sum so repaid shall be retained by the Company out of any sums due or to become due from the Company by way of fees or other remuneration for their services to such of the Directors as were in default.

#### Article 108

## VOTES OF MEMBERS

Subject to any rights or restrictions for the time being attached to any class or classes of shares and in the manner prescribed under the Act and the rules made thereunder:

- on a show of hands, every member present in person shall have one vote; and
- on a poll, the voting rights of members shall be in proportion to the member's
- share in the paid –up equity share capital of the Company.

# Article 110

## Restrictions on Exercise of Rights of Members who have not paid Calls etc.

No members shall exercise any voting right in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has and has exercised any right of lien.

Where the shares of the Company are held in trust, the voting power in respect of such shares shall be regulated by the provisions of Section 89 of the Act.

## Article 117

# Validity of Votes given by Proxy notwithstanding Death of Members etc.

A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death of the principal or revocation of the proxy or of any power of attorney under which such proxy was signed or the transfer of the share in respect of which the votes is given, provided that no intimation in writing of the death, revocation or transfer shall have been received at the registered office of the Company before the meeting or adjourned meeting.

#### Article 135

#### **Board of directors**

Until otherwise determined by the Company in general meeting, the number of Directors shall not be less than 3 (three) and more than 15 (fifteen). The appointment of the Directors exceeding 15 (fifteen) will be subject to the provisions of Section 149 of the Act. The Board shall have the power of appoint the Chairman. The Company shall also comply with the provisions of the Companies (Appointment and Qualification of Directors) Rules, 2014 and the provisions of the Listing Regulations.

#### Article 144

## **Appointment of Additional Director**

Subject to the provisions of Section 161 of the Act, Board of Directors shall have power at any time to appoint any person as an additional Director to the Board, but so that the total number of Directors shall not exceed the maximum number fixed by the Articles. Any Director so appointed shall hold the office only up to the next annual general meeting of the Company or the last date on which the annual general meeting should have been held, whichever is earlier and shall then be eligible for reappointment.

#### Article 149

#### **Remuneration of Directors**

- (a) Subject to the provisions of Act, a Managing Director or a director who is in the whole-time employment of the Company may be paid remuneration either by way of a monthly payment or at a specified percentage of the net profits of the Company or partly by the other.
- (b) Subject to the provisions of the Act, a Director, who is neither in the whole-time employment nor a Managing Director may be paid remuneration either:
  - (i) by way of monthly, quarterly or annual payment, or
  - (ii) by way of commission if the Company by a special resolution has authorized such payment
- (c) Every Director shall be paid such amount of remuneration by way of fee not exceeding such sum as may be prescribed by the Act or the Central Government from time to time, as may be determined by the Board for each meeting of the Board or Committee thereof attended by him.
- (d) The Board shall recommend the fees/compensation to be paid to non-executive directors including independent directors. Such fees/compensation shall also be approved by the shareholders of the Company in a general meeting. However, such approval will not be required in case of sitting fees paid to non-executive directors which are within the limits prescribed under the Act and for which no Central Government approval is required. In terms of Section 149 (9) of the Act, if the Company has no profits or its profits are inadequate, an independent director may receive remuneration, exclusive of any fees payable under sub-section (5) of section 197 of the Act, in accordance with the provisions of Schedule V of the Companies Act, 2013.

# Article 174

# **Meeting of Directors**

- (a) The Directors may meet together as a Board for transaction of business from time to time and shall so meet at least four times in every year in such manner that not more than one hundred and twenty days shall intervene between two consecutive meetings of the Board and they may adjourn and otherwise regulate their meetings and proceedings as they deem fit. The provisions of this Article shall not be deemed to be contravened merely by reason of the fact that meeting of the Board, which had been called in compliance with the terms herein mentioned, could not be held for want of quorum.
- (b) The participation of directors in a meeting of the Board may be either in person or through video conferencing or other audio visual means, as may be prescribed, which are capable of recording and recognizing the participation of the directors and of recording and storing the proceedings of such meetings along with date and time:

Provided that the Central Government may, by notification, specify such matters which shall not be dealt with in a meeting through video conferencing or other audio visual means.

Provided further that where there is quorum in a meeting through physical presence of directors, any other director may participate through video conferencing or other audio visual means in such meeting on any matter specified under the aforementioned proviso.

(c) Every director present at any meeting of the Board of Directors or a committee there of shall sign his name in a book to be kept for that purpose, to show his attendance thereat.

#### Article 192

## **Dividends Out of Profits Only**

(i) No Dividend shall be declared or paid by the Company for any financial year except out of the profits of the Company for that year arrived at after providing for depreciation in accordance with the provisions of the Act or out of the profits of the Company for any previous financial year or years arrived at after providing for depreciation in accordance with those provisions and remaining undistributed or out of both or out of money provided by the Central Government or State Government for the payment of dividend in pursuance of a Guarantee given by the Government and except after the transfer to the reserves of the Company of such percentage out of the profits for that year not exceeding ten per cent as may be prescribed or voluntarily such higher percentage in accordance with the rules as may be made by the Central Government in that behalf. Provided that in computing profits any amount representing unrealised gains, notional gains or revaluation of assets and any change in carrying amount of an asset or of a liability on measurement of the asset or the liability at fair value shall be excluded.

PROVIDED HOWEVER whether owing to inadequacy or absence of profits in any year, the Company propose to declare out of the accumulated profits by the Company in previous years and transferred by it to the free reserve, such declaration of dividend shall not be made except in accordance with such rules as may be made by the Central Government in this behalf.

- (ii) The depreciation shall be provided to the extent specified in Schedule II to the Act.
- (iii) No dividend shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalization of the profits or reserves of the Company for the purpose of issuing fully paid-up bonus shares or paying up any amount for the time being unpaid on any shares held by members of the Company.
- (iv) The Company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.
- (v) No dividend shall bear interest against the Company.

# Article 193

#### **Interim Dividend**

The Board of Directors may from time to time, pay to the members such interim dividends as appears to it to be justified by the profits of the company in accordance with Section 123 of the Act.

# Article 202

# **Unpaid Dividend or Dividend Warrant Posted**

- (a) Where the Company has declared a dividend but which has not been paid or the dividend warrant in respect thereof has not been posted within 30 days from the date of declaration to any shareholder entitled to the payment of the dividend, the Company shall within 7 days from the date of expiry of the said period of 30 days, open a special account in the name of the Company and transfer to the said Account, the total amount of dividend which remains unpaid or in relation to which no dividend warrant has been posted.
- (b) Any money transferred to the unpaid dividend account of the Company which remains unpaid or unclaimed for a period of seven years from the date of such transfer, shall be transferred by the Company to the Investor Education and Protection Fund maintained by the Central Government under the Act. A claim to any money so transferred to the general revenue account may be preferred to the Central Government by the shareholder to whom the money is due.
- (c) No unclaimed dividend shall be forfeited by the Board unless the claim becomes barred by law.

#### WINDING UP

#### Article 230

#### **Distribution of Assets**

Subject to the provisions of the Act, if the Company shall be wound up and the assets available for distribution among the members as such shall be less than sufficient to repay the whole of the paid-up capital such assets shall be distributed so that, as nearly, as may be, the losses shall be borne by the members in proportion to the Capital paid up, or which ought to have been paid up, at the commencement of winding up, on the shares held by them respectively. And if in winding up, the assets available for distribution among the members shall be more than sufficient to repay the whole of the Capital paid up at the commencement of the winding up the excess shall be distributed amongst the members in proportion to the Capital at the commencement of the winding up or which ought to have been paid up on the shares held by them respectively.

But this clause will not prejudice the rights of the holders of shares issued upon special terms and conditions.

## **INDEMNITY AND RESPONSIBILITY Article 233**

# **Directors and Others Right to Indemnity**

Every Director, Managing Director, Whole-time Director, Manager, Secretary and other Officer or employee or authorised representative of the Company shall be indemnified by the Company and for this purpose may have relevant third party insurances procured by the Company in their favour, for all costs, fees, penalty, deposit, losses and expenses (including travelling expenses) which such Director, Manager, Secretary, Officer or employee or authorized representative may suffer or is likely to suffer in any way during the course of discharge of his duties including expenses and the amount for which such indemnity is provided, shall immediately attach as a lien on the property of the Company and have priority between the members over all other claims. Provided that no Director, Managing Director, Whole-time Director, Manager, Secretary and other Officer or employee or authorized representative of the Company shall be entitled to be indemnified by the Company or have insurance procured therefor in circumstances where any amounts directly or indirectly arise out of or in connection with any fraud, gross negligence, breach of trust or material and willful default on the part of such Director, Managing Director, Whole-time Director, Manager, Secretary and other Officer or employee or authorized representative of the Company.

#### SECTION IX: OTHER INFORMATION

## MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following contracts which have been entered into by our Company (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two years before the date of the Prospectus) which are or may be deemed material were attached to the copy of the Red Herring Prospectus/Prospectus which was delivered to the RoC for filing. Copies of the abovementioned contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered Office between 10 a.m. IST and 5 p.m. IST on all Working Days and on the website of our Company at www.plazawires.in from the date of the Red Herring Prospectus until the Bid/Issue Closing Date from date of the Red Herring Prospectus until the Bid/Issue Closing Date.

Any of the contracts or documents mentioned in this Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by other parties, without reference to the Shareholders, subject to compliance of the provisions contained in the Companies Act and other Applicable Law.

## Material Contracts to the Issue

- 1. Issue Agreement dated April 30, 2022 entered into among our Company and the BRLM.
- 2. Registrar Agreement dated March 28, 2022 entered into among our Company and the Registrar to the Issue.
- 3. Cash Escrow and Sponsor Bank Agreement dated September 20, 2023 entered into among our Company, the BRLM, the Syndicate Members, Banker(s) to the Issue and the Registrar to the Issue.
- 4. Syndicate Agreement dated September 21, 2023 entered into among the BRLM, members of the Syndicate and our Company.
- 5. Underwriting Agreement dated October 6, 2023 entered into among our Company and the Underwriter.
- 6. Monitoring Agency Agreement dated September 22, 2023 entered into between our Company and the Monitoring Agency.

# **Material Documents**

- 1. Certified copies of our Memorandum of Association and Articles of Association, as amended until date.
- 2. Certificate of incorporation dated August 23, 2006.
- 3. Fresh certificate of incorporation dated February 06, 2009 issued consequent to change in name of the Company from "Navratna Wires Private Limited" to "Plaza General Cable Wire Private Limited". Subsequently, the name of our Company was changed to its present name 'Plaza Wires Private Limited', pursuant to a fresh Certificate of Incorporation issued by the Registrar of Companies, National Capital Territory of Delhi and Haryana on February 06, 2009.
- 4. Fresh certificate of incorporation dated October 26, 2007 issued consequent to change in name of the Company from "Plaza General Cable Wire Private Limited" to "Plaza Wires Private Limited".
- 5. Fresh certificate of incorporation dated March 10, 2022 issued consequent to change in name of the Company from "Plaza Wires Private Limited" to "Plaza Wires Limited" and consequent to conversion into a public company.
- 6. Resolution of the Board of Directors of our Company, dated March 10, 2022 approving the Issuer and other related matters.
- 7. Resolution of our Shareholders dated March 11, 2022 approving the Issue and other related matters.
- 8. Resolution of the Board of Directors of our Company, dated April 30, 2022 approving the Draft Red Herring Prospectus for filing with SEBI and the Stock Exchanges.
- 9. Resolution of the Board of Directors of our Company, dated September 22, 2023 approving the Red Herring Prospectus for filing with SEBI and the Stock Exchanges.
- 10. Resolution of the Board of Directors of our Company, dated October 6, 2023 approving the Prospectus.
- 11. Shareholders' Resolutions dated March 11, 2022 approving the terms of appointment and remuneration of Mr. Sanjay Gupta, Chairman and Managing Director and Mr. Aditya Gupta, Whole-time Director.

- 12. Board Resolution dated September 7, 2023 in relation to the capital expenditure proposed to be incurred by the Company in Financial Year 2024.
- 13. Copies of annual reports for the last three Financial Years, i.e., Financial Years 2023, 2021 and 2020.
- 14. Statement of special tax benefits dated August 18, 2023, from the Statutory Auditors included in this Prospectus.
- 15. Consent of the Statutory Auditors dated August 18, 2023 to include their name as required under Section 26(5) of the Companies Act read with SEBI ICDR Regulations and referred to as an "expert" as defined under Section 2(38) of the Companies Act to the extent and in their capacity as the Statutory Auditor, and for inclusion of their examination report dated August 18, 2023 on examination of our Restated Financial Statements and the statement of possible special tax benefits in the form and context in which it appears in this Prospectus.
- 16. KPI Certificate dated September 22, 2023, from Shailendra Goel & Associates, Chartered Accountants certifying the Key Performance Indicators set out in the Prospectus.
- 17. Certificate on Working Capital Requirements issued by Independent Auditors, Chartered Accountants, dated September 07, 2023.
- 18. Consents of our Directors, Bankers to our Company, the BRLM, Registrar to the Issue, legal counsel, lenders to the Company (where such consent is required), Company Secretary and Compliance Officer of our Company, Chief Financial Officer, as referred to act, in their respective capacities.
- 19. Consent letter dated September 5, 2023 of Resurgent India Limited to use their report titled "Research Report on Cables and Wires Industry".
- 20. Industry report entitled "Research Report on Cables and Wires Industry " dated August 29, 2023, prepared by Resurgent India Limited.
- 21. TEV Report entitled "Techno Economic Viability Report" dated September 1, 2023, prepared by Dun and Bradstreet.
- 22. Consent from Dun and Bradstreet dated September 6, 2023 issued for inclusion of their name and to reproduce TEV Report entitled "Techno Economic Viability Report" dated September 1, 2023 in the Prospectus
- 23. Copy of Sale deed dated September 15, 2021 executed between M/s. Jass Enterprise and the Company.
- 24. Copy of Non-Compete Agreement dated March 2, 2022 between the Company and Plaza Cables Electric Private Limited.
- 25. In-principle listing approvals both dated July 26, 2022 received from BSE and NSE, respectively.
- 26. Tripartite Agreement dated February 22, 2022 among our Company, NSDL and the Registrar to the Issue.
- 27. Tripartite Agreement dated January 11, 2022 among our Company, CDSL and the Registrar to the Issue.
- 28. Letters dated December 29, 2021 and July 25, 2023 confirming appointment of Resurgent India Limited for providing the Resurgent India Research Report.
- 29. Due diligence certificate to SEBI from the BRLM, dated April 30, 2022.
- 30. SEBI final observation letter number SEBI/NRO/OW/VSS/52027/1 dated October 12, 2022.

Any of the contracts or documents mentioned in this Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the shareholders, subject to compliance with the provisions contained in the Companies Act and other relevant statutes.

The Material Documents mentioned above have been made available for inspection on the website of the Company – www.plazawires.in.

# **DECLARATION**

We hereby certify and declare that, all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India or the regulations / guidelines issued by SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Prospectus is contrary to the provisions of the Companies Act, the SCRA, the SCRR, the SEBI Act or rules made there under or regulations / guidelines issued, as the case may be. I further certify that all the disclosures and statements made in this Prospectus are true and correct.

# SIGNED BY ALL THE DIRECTORS OF OUR COMPANY

Place: Delhi

Mr. Sanjay Gupta Chairman & Managing Director	Mrs. Sonia Gupta Whole-time Director
Mr. Abhishek Gupta Whole-time Director	Mr. Aditya Gupta Whole time director
Ms. Swati Jain Independent Director	Mr. Ish Sadana Independent Director
Ms. Monam Kapoor Independent Director	Ms. Chetna Independent Director
SIGNED BY THE CHIEF FINANCIAL	OFFICER OF OUR COMPANY
Mr. Ajay Batla Chief Financial Officer	
Date: October 6, 2023	